

September 13th, 2024

Alex Kimball, Deputy Manager
Cumberland County Executive Department
142 Federal St.
Portland, ME 04101
akimball@cumberlandcounty.org

Dear Alex,

Thank you for the opportunity to bid on your exciting new office project at 27 Northport Drive, Portland Maine. Connectivity Point was involved in the buildout of this office building for the previous tenant several years ago, and the systems functioned well throughout their time in the space. We feel that our familiarity with the building, combined with our industry knowledge, makes us a great fit for your upcoming project.

We have thoroughly reviewed the RFP document and are confident in the video conferencing solutions that we are proposing. We have also provided all of the requested documentation within the RFP. Below is the information that was requested under "Proposal Format and Contents."

1. **Location:** Connectivity Point's headquarters is located at 416 Lewiston Junction Rd., Auburn ME 04210.
2. **Local Office of Proposer:** Connectivity Point's nearest office is located at 416 Lewiston Junction Rd., Auburn ME 04210. Point of contact is Dennis Masse (same address), phone is 207-576-7017 and fax is 207-753-0200.
3. **Company's Primary Business:** Connectivity Point's primary business is low voltage infrastructure and technology. We have been in business since 2002, and currently employ 190 people.
4. **Legal Make-up of Company:** Corporation (LLC).
5. **Lawsuits:** None.
6. **ARPA Certification:** Connectivity Point has completed all forms requested in the RFP and those are included below.

Please review and let us know if you have any questions, or need any additional documentation.

Best,

Dennis Masse, Account Executive





WHEN STANDARDS MATTER



Company Overview



About Us

Connectivity Point specializes in the design and installation of infrastructure for voice, data, video, and security applications. We perform work regionally with our own technicians throughout Maine, New Hampshire, Massachusetts, Rhode Island, and South Carolina. Our network of pre-qualified partners allows us to complete work nationally and internationally. Our goal is to become your **One Point** of contact to oversee the installation of voice, data, video, and security systems, and to be your “smart-hands” resource regardless of location.

- ▶ We are a **Corporate BICSI member** and have our own Registered Communications Distribution Designers (RCDDs), CTS, NICET III, an electrical engineer, CAD designer, and other **certified experts on staff**. We prepare “construction-ready” CAD drawings, rack elevations, floor plans, and other related documentation.
- ▶ **Full-time project managers** successfully manage projects locally and around the globe via our network of over 4,000 pre-qualified installers.
- ▶ **Partners** also include manufacturers such as Mitel, Allworx, Cambridge Sound Management, Samsung, NEC, APC, Bogen, Extron, Crestron and many others.
- ▶ **Customers** include well-known organizations such as Brandeis University, AAA, University of Massachusetts, L.L.Bean, T-Mobile, Hannaford Bros., IDEXX, Westinghouse, University of South Carolina, Dartmouth College, University of Maine, Sig Sauer, Amica, Dell, and TD Bank.
- ▶ In addition to Category 5e, 6, and 6A cabling, we install all types of **low-voltage cabling including coaxial and fiber optics**. We provide the support structure for cabling and components including racks and cabinets, ladder and cable trays, and cable management products. We supply full systems including all cabling, components and support for sound masking, audio/visual, security cameras, and more.
- ▶ **Installations are certified** to the performance standard (e.g. Category 6) and carry the applicable **manufacturer’s warranty**. We are certified in structured cabling solutions from Commscope for Uniprise and SYSTIMAX, Corning, Belden-Nordx, Hitachi, Ortronics, Panduit, and Siemon.
- ▶ **We perform service/repair/MAC work** on telephone systems (most major brands), security systems, audio/visual, and cabling infrastructure.
- ▶ **We test all cables** installed with a Level 3 tester and can provide test results as PDF file or on CD.
- ▶ **Our Craftsmanship Warranty** ensures our work to be free from defects for a period of one (1) year from the date of Substantial Completion. All material, equipment and workmanship supplied under the signed contract are covered under this warranty.

Established: 2002

Locations: Offices in Maine, New Hampshire, Massachusetts, Rhode Island & South Carolina

Office Employees:

Technicians:

Dun & Bradstreet Number:
12-932-0813

Federal Tax ID:
03-0399415

SAMS Cage Code:
3G2V6





Office Locations

▶ MAINE

Auburn, ME – (207) 782-0200

Corporate Office & Distribution Center

Full-time office employees:

Technicians:

Orono, ME

Satellite office

Technicians:

▶ BOSTON REGIONAL OFFICES

Salem, NH – (978) 798-6251

Leicester, MA – (508) 797-6612

Full-time office employees:

Technicians:

▶ RHODE ISLAND

Cranston, RI – (401) 737-5300

Full-time office employees:

Technicians:

▶ SOUTH CAROLINA

Columbia, SC – (803) 227-5100

Full-time office employees:

Technicians:





Capabilities & Services



CABLING & CONNECTIVITY

Design and installation of structured cabling systems for computer networks, telephone systems, A/V equipment, and security solutions.



AUDIO/VISUAL

Customized A/V solutions for meeting spaces of all sizes—from conference and board rooms, to classrooms and auditoriums.



SECURITY SOLUTIONS

Integrated security solutions including security cameras, surveillance systems, access control, and monitored intrusion detection.



TELEPHONE SYSTEMS

Cost-effective voice over Internet protocol (VOIP) telephone systems with all the features and functions needed for today's fast-paced business environment.



SOUND MASKING

Call centers, healthcare facilities and open concept offices can benefit from reduced noise and increased privacy with a sound masking system.



CELLULAR BOOSTERS & WIRELESS NETWORKS

Improve wireless reliability for your facility. We also work with a number of wireless solution providers to design and install wireless networks in all manner of environments.



DEPLOYMENT SERVICES

Hardware deployment services for a wide variety of equipment including wireless access points, point-of-sale (POS) systems, network equipment, and workstation devices.



MAINTENANCE

Whether you are reporting an issue, need equipment moved or looking for help identifying what work needs to be done, our Service Technicians can handle it all.



GLOBAL REACH

Connectivity Point has a network of pre-qualified partners in all states and access to partners in countries all over the globe, so we can complete your job regardless of location.



Maintenance Services

Connectivity Point offers maintenance on all our products and installation services. Whether you are reporting an issue, need equipment moved or looking for help identifying what work needs to be done, our Service Technicians can handle it all.

► MOVES, ADDS & CHANGES

When you need office extensions moved, minor additions or changes to existing cabling, A/V, security or telephone systems, our technicians can help.

► ASSESS & REPAIR

If you are experiencing cable or internet issues, broken equipment, phone echoes or other issues related to your cabling, A/V, security or telephone systems, our technicians are equipped to track down the issues and repair them.

► AUDITS

Our experienced Service Technicians are available to help your IT team assess the health of your infrastructure and inventory.

Infrastructure Audit

Assess the ability of your infrastructure to handle the A/V, security and telephony systems that rely on it with our comprehensive Infrastructure Audit. Upon completion, we provide a detailed Results Report that identifies any outdated or failing systems that need to be replaced.

Inventory Audit

Assess your equipment with an inventory audit. Upon completion, we provide a detailed Results Report that identifies any equipment that needs replacing, updating or cleaning up.

CRAFTSMANSHIP WARRANTY

Connectivity Point Design and Installation warrants work to be free from defects for a period of one (1) year from the date of Substantial Completion. All material, equipment and workmanship supplied under the signed contract are covered under this warranty.

This warranty excludes any remedy for damage or defect caused by: (1) abuse, (2) modifications not executed by the contractor, (3) improper or insufficient maintenance, including any improper maintenance of the site conditions where the work was performed; (4) improper operations, or (5) acts of God. This warranty is not in lieu of or supersedes any applicable manufacturer's warranty.

Upon project completion, Connectivity Point Design and Installation will provide a dated Craftsmanship Warranty letter verifying that for the length of one (1) year after date of Substantial Completion, Connectivity Point shall correct any damage or defective work promptly, once notified.

SCHEDULE YOUR SERVICE

Call: (866) 782-0200 (Option 1) or email: techdispatch@connectivitypoint.com



Projects

- Amica Insurance - Henderson, NV
- Anthem - Mendota Heights, MN
- Boston In-vitro Fertility Clinic - Waltham, MA
- Bright Horizons - Watertown, MA
- Cole Haan Distribution Center - Stratham, NH
- Corning - Woburn, MA
- Courville Assisted Living Facilities
Nashua, Manchester and Bedford, NH
- DELL - San Francisco, CA
- Fairchild Semiconductor Fabrication Facility
So. Portland, ME
- Idexx Laboratories Headquarters - Westbrook, ME
- Justice Resource Institute - Multiple MA Locations
- Kaplan/Hesser College - Manchester, NH
- Kershaw County - Camden, SC
- L.L.Bean Call Center(s) - Bangor and Waterville, ME
- Liberty Mutual - Redmond, WA
- Pawtucket Credit Union - Pawtucket, RI
- SC State Treasurer's Office - Columbia, SC
- Salve Regina University - Newport, RI
- Sandhills Medical Foundation - Kershaw, SC
- Sig Sauer, Pease Tradeport Headquarters
Portsmouth, NH
- Symmetry Medical-PolyVac - Manchester, NH
- T-Mobile Call Center - Oakland, ME
- TD Bank Call Center - Auburn, ME
- Three Rivers Behavioral Health - Columbia, SC
- Tom's of Maine Distribution Center - Sanford, ME
- University of South Carolina - Columbia, SC
- Westinghouse Expansion - Portsmouth, NH



Dartmouth College, Tuck Mall Residence Hall - Hanover, NH



Hilton Garden Inn - Portsmouth, NH



L.L.Bean Retail Store - Burlington, MA



CASE STUDY: Audio Visual & Collaboration Solutions

Maine leader in healthcare installs state-of-the-art audio-visual conferencing systems

Integrative Health Care Company

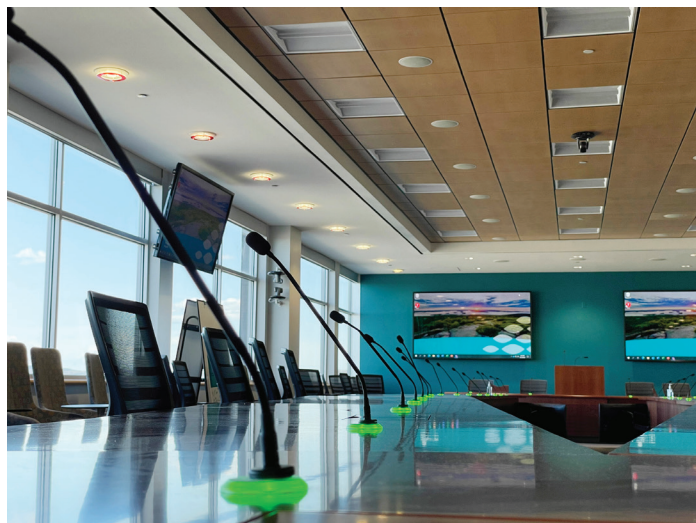
Connectivity Point Design & Installation (CPDI) has worked with this well-known Health Care Company (HCC) since 2017. Our first project with them was to help troubleshoot issues they were having with a failing Audio-Visual System installed by a previous vendor. It was a temporary fix that allowed them to keep business moving, until they were able to overhaul the system at a later date. Since then, CPDI has also partnered with HCC on a major expansion and renovation construction project at their Portland location in Portland, installing the Tele/Data Communication Systems.

When the Health Care Company decided to replace their A/V Systems in 2021, they asked Connectivity Point to create a design to take their existing Board rooms with limited conferencing to a “Telepresence” like environment. The goal was not only to get a fully functioning A/V System in place, but also to create an inclusive collaboration experience in two of their biggest Board Rooms. Based on learnings from working with remote team members during the pandemic, the HCC recognized 100% in room participation wasn’t possible and they needed to update for the future.

Working closely with the Connectivity Point A/V Engineers, the HCC identified specific communication and technology requirements they wanted to put in place in the 20+ person Board Rooms. This process ensured that the final design would be customized to address their specific needs, ensuring a space that would offer a state-of-the-art experience whether people were on-site or remote.

Communication & Technology Requirements:

- Room technology to include local and remote participants
- All participants be cleanly heard with a front-forward camera view
- All participants clearly view/see content, people at the far-end of the table, and local video
- Technology to be intuitive and easy to use



The goal was not only to get a fully functioning A/V System in place, but also to create an inclusive collaboration experience in two of their biggest Board Rooms.



CASE STUDY: Audio Visual & Collaboration Solutions **CONTINUED**

In-room and remote participation was key to designing the Health Care Company's new collaborative environment. The in-room hardware was selected based on their ability to provide optimum face-to-face communication for anyone local or remote. The AV System upgrades addressed the immediate communication needs, as well as set them up for success in the future.

Upgrade Details:

This state-of-the-art collaboration room offers an equitable experience for in-room and remote participants by optimizing an all-network-based A/V System:

- A new Crestron Flex Zoom room system was installed. This system is a dedicated Zoom conferencing PC connected to the AV system. Conferencing managed via USB3.0 for Zoom and Teams.
- A 10" touch screen provides user control of the Zoom conference functions and room AV functions. A scheduled meeting will show on the Touch screen—with one-touch join. All attendees can connect to the Zoom meeting as normal.
- A 7" room scheduling panel with room status light was added to the outside of the room. Room reservations are displayed on the screen.
- 9 new HD PTZ cameras with a smart camera tracking system were installed. The 1Beyond Camera tracking system auto tracks and switches based on which person is speaking. The camera system includes custom layout options. Camera feeds to the server via NDI.
- Replaced existing video system with new scalable IP based video system (Crestron NVX). This upgrade allows for viewing flexibility of any source on any display, with video signal and routing via IP.
- 32 Gooseneck Microphones were installed throughout the room, with audio signals managed via AVB & Dante.
- 2x 100", 4x 75" & 3x 32" LCD Displays provide 4k system resolution, and include additional floor level displays for the front desk participants to offer an immersive experience. An optional rear floor display can be added if needed in the future.



Based on the feedback and meetings with the HCC Project Team, Connectivity Point designed a state-of-the-art Audio-Visual System that would not only fulfill the communication and technology requirements for the Board Room projects but would also serve as the design standards template for 11 other sites. This Integrative Health Care Company is focused on improving the health of the people and communities they serve. Creating equitable collaboration spaces is a vital part of that mission.



CASE STUDY: National HQ/Multi-Discipline

Northern New England's largest accounting firm constructs new national headquarters in Portland, ME

BerryDunn

Overview

Connectivity Point (CPDI) designed and installed new network cabling, audio/visual equipment, sound masking, and security systems for the new BerryDunn Congress Street building in Portland, Maine. Throughout the project, CPDI had 30 technicians to support the various trades, and 10 Project Managers, Engineers & Estimators involved. CPDI installed over 600 cable runs to offices and cubicle workstations and over 30 AP locations cabled back to multiple data racks. The project consisted of one server room and three additional data rooms all connected with new OM3 multimode fiber and copper backbone. The project began prior to the pandemic and construction was completed in early 2021.

Audio/Visual

CPDI installed A/V systems for the new headquarters in 25 conference rooms, a large board room, 3-way divide combine training room, and fitness room, including video conferencing and presentation capabilities throughout. The most challenging part of the project was not only installing the systems in each room when the construction schedule opened up for each space, but also uninstalling equipment at the former Middle Street location and reinstalling in 10 different rooms in the new headquarters. The team at BerryDunn and their construction team were a tremendous help to the CPDI team, providing plenty of space to store materials until rooms were ready for installation.

Security and Sound Masking

CPDI assisted with removing cameras from the previous office location and reinstalling the security system, while adding new cameras for a total of 16, mounted and installed to help cover the space at the office entry and exit points. CPDI completed the final touches with installation of an active sound masking speech privacy system on multiple floors, giving complete coverage throughout the entire office. Over 1000 emitters were installed with cabling from emitter to emitter per the manufacturer's design.



"Connectivity Point played a major role in the relocation of our National Headquarters. Not only did they run over 21 miles of data cable to connect over 86,000 s.f. of space to our network, they also installed 25 conference rooms with the proper A/V equipment, about 1,000 sound masking units, and all the security cameras needed to protect our employees and assets. With a constantly moving timeline, during a pandemic, they worked with us to ensure the job was completed alongside the construction schedule and our move-in deadline. Juggling four major tasks and a tight deadline was no easy feat. Connectivity Point pulled it off and did so effortlessly. We could not have asked for a better business partner."

Debbie Madden
Project Manager
BerryDunn



CASE STUDY: Sound Masking

International nonprofit incorporates sound-masking system into new, open-concept headquarters

Education Development Center, Inc. (EDC)

EDC is a \$190M international, nonprofit organization that conducts programs in education, health, and international development around the world. EDC built out a new 120,000 s.f. headquarters in Waltham, Massachusetts. Designed by Sasaki Associates and Taylor & Burns, EDC's new space was renovated by Commodore Builders. It now houses nearly 420 employees, in a collaborative, open work environment. The office features a café, multiple breakout and soft-seating areas, a flexible conference center accommodating 184 people and state-of-the-art audio/visual systems that facilitate global operations and communications.

The collaborative office environment prompted acoustical consultants, Acentech, to recommend the installation of a sound-masking & speech-privacy system manufactured by Cambridge Sound Management. In order to create the atmosphere EDC desired and to leverage other 'green' building elements, such as the maximization of interior light, there was limited use of ACT ceilings and modular furniture walls were kept to 48". The designers recognized that the combination of high hard ceilings and low cubical walls would create distraction and privacy issues between employees. The obvious answer was a sound-masking system.

Connectivity Point, an authorized dealer/installer for Cambridge Sound Management (CSM), was selected by Commodore Builders to install the sound-masking & speech-privacy system throughout the two-story 120,000 s.f. building. CSM's "direct field" system was perfect for this application and enabled EDC to effectively "mask" competing conversations that would otherwise cause distractions and defeat the open collaborative environment EDC was trying to achieve in the new space. Connectivity Point used a variety of mounts to secure emitters to the ceiling, and the white cables used to connect emitters were carefully installed to minimize their visibility.

In a Commodore press release Tom Reilly, EDC's Director of Operations, stated, "The project team was



"The project team was outstanding in building a collaborative, comfortable and environmentally sensitive office space while meeting a very difficult schedule with stringent financial considerations."

Tom Reilly

Director of Operations, EDC
Education Development Center, Inc.

outstanding in building a collaborative, comfortable and environmentally sensitive office space while meeting a very difficult schedule with stringent financial considerations." Connectivity Point was complimented on the neatness of the installation, and EDC was pleased with the performance of the sound-masking system which made the vision of their new work spaces possible. "The new space enables a high level of collaboration and communication among staff and company leaders," said EDC Board Chair Martin Suomi in an EDC press release. "This move has been a key piece of EDC's strategic plan, and we are pleased to see it come to fruition."



CASE STUDY: Higher Education/Network Cabling

Maine liberal arts college upgrades theater housed in 100+ year old Civil War Memorial

Bowdoin College

Overview

Connectivity Point (CPDI) has worked with Bowdoin College for more than 15 years, installing miles of low-voltage cabling, security systems and audio/visual equipment. Founded in 1794, Bowdoin College is a private liberal arts college located in Brunswick, Maine. Their mission is to help students develop social and leadership abilities through an intense education focused on challenging their ability to think creatively.

Projects have included designing and installing a security system for their new art storage building, as well as the cabling network to support it. An intrusion detection system, camera network and access control system work together to protect the college's art assets. Another project of note was the cabling network installed at the Schiller Coastal Studies Center, where marine, estuaries and terrestrial research and teaching happens on Orrs Island, ME. Cabling was run throughout this coastal campus, connecting the Dry Lab, Living and Learning Center, Marine Lab, Sailing Center and housing facilities.

CPDI is also the primary security vendor for the Bowdoin College Museum of Art which houses priceless art pieces and paintings. We installed and continue to service the access control, intrusion detection, and security cameras systems for the entire building.

Data Network Cabling

Recently, Bowdoin needed a modern retrofit of their data network in Pickard Theater to support new equipment. Pickard Theater is located in Memorial Hall, a Gothic-style granite and stained glass memorial to Bowdoin's Civil War veterans built in 1885.

The cabling we installed here was to support the theater AV system and equipment—the new equipment is now IP-based so all the older legacy AV cabling needed to be upgraded to network cabling. Existing cabling was removed from conduit paths and new conduits were added wherever necessary. Cat 6 data lines were run throughout the building and a new IDF cabinet installed to serve them.



Backbone cabling was run to connect their existing BDF network to their new wall-mounted cabinet's servers.

This is a trend CPDI is seeing at Bowdoin and other colleges and institutions who rely heavily on AV equipment—a lot of the newer AV systems and equipment are IP-based so it requires network cabling instead of traditional AV specific cabling. The last couple of cabling jobs CPDI has completed for Bowdoin have been driven by the need for newer AV systems.

CPDI's next project on the Bowdoin campus will be installing the cabling, access control and security camera for two new buildings, the Barry Mills Hall and the John and Lile Gibbons Center for Arctic Studies. The Center for Arctic Studies will be the new home for the well-known Peary-MacMillan Arctic Museum.



CASE STUDY: Sound Masking

Global labor law practice installs sound masking to improve privacy and reduce distractions

Littler Mendelson

Littler is the largest global employment and labor law practice, with more than 1,000 attorneys in over 70 offices worldwide. They are consistently recognized in their industry as a leading and innovative law practice.

The floor plan and acoustics in some offices caused a concern about distractions that could be caused by conversations between associates, and the possibility of confidential conversations being overheard. Littler turned to Gensler architects for advice, who recommended Cambridge Sound Management's QT sound masking and speech-privacy system. And when Littler asked Cambridge Sound Management to recommend an authorized dealer with national capabilities, they recommended Connectivity Point.

Cambridge Sound Management's system involves small 3" diameter speakers (called emitters) to be installed in the ceiling facing downward into the occupied spaces. An engineered noise like rushing air is generated by a controller and then emitted throughout the office space. Typically, this is a more cost-effective solution than options such as adding insulation or soundproofing, new modular furniture, or building walls.

Working in partnership with Cambridge Sound Management designers, Connectivity Point developed a solution appropriate to the work environment of each office. This included considering various ceiling types requiring unique mounting methods, conference rooms that required individual volume controls, and installing the emitters in specific zones to enable zoned volume control.

Connectivity Point installed sound masking systems in Littler offices in San Francisco, CA; Melville, NY; Walnut Creek, CA; and Washington, D.C. Installations



[The solution] included considering various ceiling types requiring unique mounting methods, conference rooms that required individual volume controls, and installing the emitters in specific zones to enable zoned volume control.

were a combination of retrofit, remodel and brand new spaces ranging from a small regional office of 2,500 sq. ft. to 38,000 sq. ft. of Class A office space. In all cases, Connectivity Point coordinated the installation with the construction schedule and the local office representative. In the case of occupied offices, much of the work was performed after hours. The end result was an increase privacy and reduction of distractions within the offices. Connectivity Point is proud to have been selected by Littler and serve in enhancing the quality of their sensitive environment.



CASE STUDIES: Network Cabling/Multi-Discipline

Infrastructure brings modern technology to buildings old & new

Boston Properties – Boston's South End

Connectivity Point Design & Installation (CPDI) recently completed installation of LAN, CATV, and wireless network cabling in a new, multi-use building in Boston's South End.

Located at 600 Harrison Avenue, the 6-story building contains approximately 193,000 sq. ft. of retail and residential space, plus 3 levels of underground parking. The building includes "green" technology and features, meeting qualifications for Silver certification by LEED of the Green Building Council as an energy-efficient structure.

CPDI was hired as a subcontractor by Interstate Electric Services to install the Internet, telephone and TV cabling infrastructure.

CPDI installed cabling from the utility demarcation point to each floor's local telecom room. From there, backbone cabling was installed to each unit on the floor. There were over 160 units ranging from 600 sq. ft. studios to 1,600 sq. ft. three-bedroom penthouses. Inside each unit, a multi-media enclosure was installed; then CATV and voice/data cabling was distributed to locations throughout each of the residential units.

In addition to the backbone and in-unit cabling, CPDI also installed the Layer 1 cabling for the wireless network at approximately 50 locations.



The Park Danforth – Portland, Maine

The Park Danforth is a senior living facility in Portland, Maine. Since opening in 1881, The Park Danforth has stood for quality senior living in the Greater Portland area. The Park Danforth recently completed renovations and new construction at their 777 Stevens Avenue location.

Working in areas of both renovation to the existing building and new construction, Connectivity Point (CPDI) designed structured cabling, audio/visual, wireless access points, and security systems to support a combination of workstations, private offices, meeting spaces, and entertainment areas.

Connectivity Point's security division designed and installed an ExacqVision NVR with 8 Terabyte hard drive, 3 garage cameras, 6 motorized zoom outdoor cameras, and 8 indoor cameras. CPDI also designed and installed the access control system, which includes key fob activation on 9 doors throughout the building.

Connectivity Point's A/V team designed and installed state-of-the-art audio and visual equipment in the boardroom, auditorium, movie room, pub, and bistro, and installed digital signage throughout the building.

Equipment ranges from small 40" monitors to 109" recessed, and a ceiling-mounted projection screen with

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Lisa Noonan, COO
The Park Danforth

a 6200-lumen projector and flush mounted speakers, all controlled by IR targets on the walls of the corresponding room.

This integral cabling, security and audio/visual solution provides a more functionally efficient and pleasant work and living environment for The Park Danforth's staff and clientele where comfort and safety is the top priority.



CASE STUDY: Education

Multi-discipline project provides safe, enjoyable environment for Maine elementary school

Westbrook School Department // Saccarappa Elementary School

Overview

Westbrook School Department recently completed renovations at Saccarappa Elementary School in Westbrook, Maine.

Connectivity Point (CPDI) worked as a partner in completion of the renovations in areas of network cabling, audio/visual systems, paging, and security systems for classrooms, administrative offices and break rooms throughout the school.

Security

CPDI designed and installed a Kantech access control system, Axis IP Cameras, and an Aiphone security system. Each camera is programmed to Westbrook School Department's requirements for recording time, frame rate, motion detection and image quality.

Paging

Included in the project was the design and installation of a Telecor T2 paging/public address system throughout the building. Telecor paging systems are used as mass notification systems in the event of emergency.

Audio/Visual

CPDI's audio/visual group designed and installed equipment in the school's café and gymnasium. CPDI installed one projector with projector screen, as well as two audio systems equipped with microphone and music playing capabilities.

"We felt the difference immediately. In the cafeteria, the voice amplification has been amazing, said Principal Dr. Brian Mazjanis. "It allows the staff to be heard using a quiet calm voice. Not having to raise our voices to be heard, has allowed the tone of lunch to be more in line with how we want to teach children. We don't want them to think we are yelling at them."

"Having a high-tech school is very important," continues Mazjanis. "We need to be able to connect with our children in a variety of sensory-catching ways when they are in school. The A/V stuff is really incredible. We are



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Dr. Brian Mazjanis

Principal
Saccarappa Elementary School

able to do some powerful multi-media presentations for school functions, like parent meetings and student recognition ceremonies."

These integral cabling, security, paging, and audio/visual solutions provide a safer and more enjoyable school environment for Westbrook's elementary students and faculty.



Case Study: Cabling, Security, Audio/Visual

Upgrades, new installs increase comfort, safety for residents, employees at senior living facility

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Connectivity Point's security division designed and installed an ExacqVision NVR with 8 Terabyte hard drive, 3 garage cameras, 6 motorized zoom outdoor cameras, and 8 indoor cameras. CPDI also designed and installed the access control system, which includes key fob activation on 9 doors throughout the building.

Connectivity Point's A/V team designed and installed state-of-the-art audio and visual equipment in the boardroom, auditorium, movie room, pub, and bistro, and installed digital signage throughout the building.

Equipment ranges from small 40" monitors to 109" recessed, and a ceiling-mounted projection screen with a 6200-lumen projector and flush mounted speakers, all controlled by IR targets on the walls of the corresponding room.

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Lisa Noonan, COO
The Park Danforth





Our Brands

AUDIO/VISUAL



Crestron 1Beyond



AV



Middle Atlantic



Q-SYS™

SAMSUNG



SENNHEISER

SHARP / NEC

SHURE®

SONY

SECURITY



Honeywell

Illustra

Keyscan



TURING



Exacq

Kantech





Our Brands CONTINUED

CABLING

BELDEN

Berk-Tek
a **LEVITON** company

CPI CHATSWORTH PRODUCTS

COMMSCOPE

CORNING

General Cable



legrand

LEVITON

Ortronics

PANDUIT

PROTERIAL



SYSTIMAX

Uniprise

TELEPHONY

Mitel **NEC**

NEC UNIVERGE BLUE

WIRELESS

ekahau
WIRELESS DESIGN

RUCKUS
COMMSCOPE

Allied Telesis

SOUND MASKING

biamp | **cambridge**
SOUND MANAGEMENT

NURSE CALL

CORNELL
Your Care Connection

JERON
electronic systems, inc.

SOUND REINFORCEMENT & PAGING SYSTEMS

TOA

VALCOM

CyberData
The IP Endpoint Company

CELLULAR AMPLIFICATION

WILSONPRO



EXECUTIVE TEAM

Scott Gagnon

DIRECTOR OF OPERATIONS

Scott has been with Connectivity Point for 11 years. He spent one year in the field as a cabling technician and the remaining years as the Director of Operations, managing technicians from Maine to South Carolina.

Prior to his time at Connectivity Point, he spent 8 years in the Army. Scott has extensive knowledge in the field of communications cabling that has enabled him to be an effective point of contact for everything from small service appointments to large projects.



James Cyr

DIRECTOR OF SALES & MARKETING

Jim has more than 25 years of professional sales experience building sales teams and growing regional, national and international business. He has a background in the telecommunications, wireless telecom, pulp and paper, steel, machine tool, and automotive industries.

Jim joined Connectivity Point in 2010 as an Account Executive and accepted the Director of Sales and Marketing role in 2016, where he now oversees our regional and national sales team, estimating, and marketing groups.





EXECUTIVE TEAM

Kevin Sennott

MANAGER OF ESTIMATING & PROJECT MANAGEMENT

With CPDI since 2019, Kevin has over 25 years of experience in the low-voltage technology industry. A former business owner, he has held progressive positions from Technician to Manager of Technical Operations. He has extensive large project experience in both design and implementation.

Kevin holds multiple certifications in the A/V industry, and previously held licenses in Massachusetts for Security and Fire alarm, and the State of Virginia as a Systems Contractor. He is currently working on his Avixa CTS-D certification and his PMP certification.



Doug Watt

PRESIDENT

Doug has over 20 years of experience in inside and outside plant cabling, fiber optics, and telephone system service. He has climbed poles, pumped out manholes, pulled thousands of feet of cable, installed telephone systems—you name it and he's done it. This real-life experience as a technician in the field enables Doug to have a keen appreciation for the day-to-day challenges which technicians must face. As a result, Doug treats all employees with respect and generosity.





PROJECT TEAM

Chris Hodgdon

A/V SALES ENGINEER

Chris had 5+ years designing commercial electrical and lighting systems before turning to Project Management where he has over 12+ years of project management (Structured Cabling and A/V) experience including national projects for Fortune 1000 companies.

For the past 5+ years, Chris has been engineering and designing Audio/Visual systems, which have been installed for corporate customers across the United States and Canada.



Dane Courtois

A/V FIELD ENGINEER

Dane has 10+ years in the A/V industry in various roles of Designer/Engineer/Technician. Dane's previous work experience includes responsibility for all the technical entertainment for the Carnival Cruise Line ships.

Prior to joining Connectivity Point, Dane held key roles with a commercial A/V integrator where he was responsible for the successful implementation and roll-outs for digital signage, video walls, and video conferencing systems.





CONNECTIVITY POINT TEAM

Dylan Bibro

AV PROJECT ENGINEER

Dylan has 10 years of experience in the low voltage and audio-visual industry. Starting as a Field technician in 2014, Dylan transitioned to the role of AV Project Engineer in 2022. His primary focus is on the implementation of audio-visual technology ranging from network, control system and DSP programming, often providing end-user training and support. Dylan's skills are also used to support CPDI's Maine local access video customers.

Dylan holds multiple A/V certifications, notably CTS, Extron Authorized Programmer EAP, ECP, and Biamp Tesira Server-IO.



Jon Ralston

AV ESTIMATOR

Working in the AV field since 1996, Jon has worked as a Project Manager, System Designer, and Installer on projects like large-scale immersive, interactive experiences to commercial and high-end residential theaters. Specialties include AV/IP, IoT, Home Theaters, Movie Theaters, network AV, environmental control & integration, commercial office spaces, interactive exhibits/experiences, government visitor centers, casinos, & control systems.

Certifications include Project Mgmt. - Agile Meets Design Thinking, Control – RTI, URC, Audio – Crestron & Audinate, Lighting – Lutron & Crestron, & Signal – HDBaseT & SDVoE





CONNECTIVITY POINT TEAM

Dennis Masse

ACCOUNT EXECUTIVE

Dennis has over 20 years of experience in the construction industry, including 11 years in the technology field.

He started with Connectivity Point in 2013 as a Structured Cabling and Audio-Visual Technician, then moved into a National Project Coordinator position in 2015. His experience in the field allows him to understand his clients' challenges and solve them efficiently in his current role as an Account Executive.



Matt Janosco

SOUND MASKING ENGINEER

Matt started in the cabling industry as a technician in 2013 and transitioned to his current role as a National Project Manager in 2017. Working closely with Clients on projects in 43 states and 3 countries, Matt has installed, estimated and project managed more than 400 QT Pro or Dynasound Sound-Masking Systems. More than 40% of these projects have been for Clients in the healthcare industry.

Matt holds the following Biamp certifications:

- Fundamentals of Speech Privacy and Sound Masking
- QTPro Products and Applications
- Vocia for Sound Masking Integrators



CLIENT PROPOSAL

September 13th, 2024

Dear Alex Kimball,

Thank you for choosing Connectivity Point to quote the project outlined in the attached Proposal. We appreciate the opportunity and look forward to working with you. With recent changes in the marketplace causing material cost and inventory to be unstable, we want to provide you with a consistent pricing model and do our best to guarantee product availability. Our goal is to protect our customers, while maintaining the standards that we've built the company on.

For jobs that are expected to start thirty (30) or more days from receipt of the purchase order, Connectivity Point is extending a Dual-Option Price Protection Program to help lock-in current market pricing. **Please choose and initial the billing option you prefer.**

☐ **Option 1:**

Initial: _____

- Upon award, Connectivity Point will purchase the materials for your project and work with you to have materials delivered to your location, where they will reside until the work has been scheduled.
- Upon delivery of materials to your location, we will submit an invoice for the materials to be paid Net 30-days.

☐ **Option 2:**

Initial: _____

- Upon award, Connectivity Point will work with you to schedule the awarded work and purchase at a time that will align with your installation timeline. At the time of purchase, we will reprice the material and check availability. If there is an increase in the price of the material, we will provide you with a change order for the material cost difference.
- Connectivity Point's standard payment terms of 25% upon award, 50% upon materials ordered and 25% upon project completion will still apply.

When you choose Connectivity Point to partner with you on your next project, don't hesitate to call your Account Executive to discuss the Price Protection option that works best for you. Thanks for your continued support and understanding as we continue to navigate through these crazy times.

Sincerely,



Doug Watt
President

CLIENT PROPOSAL

CLIENT:	Cumberland County, ME	For Questions, Please Contact: Dennis Masse Account Executive 207-576-7017 dmasse@connectivitypoint.com
PROPOSAL DATE:	9/13/2024	
PROPOSAL/JOB #:	8202401971 & 8202401972	
PROJECT NAME:	Audio Visual Systems Design and Installation RFP	
PROJECT ADDRESS:	27 Northport Drive Portland, ME 04103	

BACKGROUND

Connectivity Point Design and Installation, LLC (CPDI) is pleased to submit for your review and approval the following proposal/quote. Please contact me with any questions you may have during your review.

OVERVIEW

CPDI will provide Audio Visual Hardware, Installation, and Programming Services for Cumberland County offices in Portland, ME.

Thank you for the opportunity to present our av solutions for the new Northport Drive offices of Cumberland County. Following thoughtful review of the RFP and the bidder walk-through of the space on Tuesday August 27th, we have assembled the ideal collaboration and presentation system design for Cumberland County. This proposal includes a primary divisible meeting space consisting of Sebago and Sebago Cove, three identical mid-sized meeting rooms (Little Sebago, Long Lake, and Highland Lake), and room scheduling panels for 18 formal and informal meeting and huddle spaces. *Please note, that as detailed in the RFP, network cabling for scheduling panels is not included in the scope of this proposal. Each of the 5 defined meeting spaces include full video conferencing and presentation capabilities as outlined in the RFP. The 2-part divisible space benefits from these attributes as individual meeting rooms as well as when combined as one large conference room.

SCOPE OF WORK, AUDIO VISUAL SYSTEMS

Sebago and Sebago Cove:

The Sebago and Sebago Cove meeting rooms will each be a fully functioning independent conference and presentation room which may be combined and utilized as one large collaboration space.

Sebago:

The Sebago Conference room is to be the primary meeting space for regular public meetings. While Cumberland County's preferred means of collaboration is Google Meets, CPDI will supply a platform agnostic 'room PC' to ensure the county may participate or host meetings in Zoom Teams, Webex, and more. A wireless keyboard and mouse on the conference table operates the PC. Connectivity Point will provide and install two large flat panel displays on the south and east walls of the room. We will mount the displays on tilting wall brackets. An intelligent PTZ camera will be wall mounted by each of the 2 displays, center above or below the monitor (as provides best combination of viewpoints). As most VC platforms have limited

CLIENT PROPOSAL

ability to make use of multiple cameras, Connectivity Point will provide and install a studio level production camera switch for ease of use.

Two multi-element beamforming microphone arrays mounted to the ceiling will capture every voice in the room and pass that audio to a full featured DSP unit from Biamp. Connectivity Point, in this unique case, will utilize one of two OFE Extron MPA401 70v volt amplifiers and 6 of the 12 OFE Soundtube CM EZ IIs, as we provided and installed them for the prior occupant (saving thousands of dollars).

Three HDMI inputs at the conference table (via floor box) and one HDMI wall plate provide 4 user connections for presenting independent of the room PC. All signal distribution and switching is handled by Extron electronics for a reliable, tried and true system with the best support in the industry. Virtually all signal pathways use UTP cabling with endpoints which may easily be changed out to accommodate new technology or functionality in the future.

An Extron wall mounted touchscreen acts as the primary user interface for room functionality, extended 'manual' control for special events in the space, and the selection of combined or divided use of Sebago and Sebago Cove. An equipment rack located against the south wall of the room houses the bulk of the electronics for both Sebago and Sebago Cove.

Sebago Cove:

Sebago Cove is a full functioning collaboration and presentation space with: a dedicated room PC, professional video projector, OFE motorized film screen, OFE Extron amplifier, 4 to 6 OFE Soundtube speakers, 3 HDMI inputs at the conference table via floor box, an intelligent PTZ camera, 2 ceiling microphones, and an Extron touchscreen on the wall. All components and most functions of Sebago Cove mirror Sebago closely when divided and are shared when combined.

Combined:

For special events and significant meetings, Sebago and Sebago Cove may be combined into one cohesive space. When combined, the large room makes use of: all three PTZ cameras, all 4 ceiling microphone arrays, all ceiling speakers, Sebago's room PC, any of the 7 HDMI inputs, both 85" displays and the front projector (each able to select the wall plate, either table, or room PC). CPDI will provide power protection, mounting/installation materials, interconnects, and cabling for all electronics and displays.

Video and audio recording of Public Meetings with the provided Extron Streaming Media Processor is stored for playback/streaming on a 1TB USB storage drive.

Sebago

- Install 2 x 85" Sony flatscreens, south and east walls, on Chief tilting mounts and WattBox power protection
- South display – 25' Extron HDMI cable plus WattBox
- East display – Extron DTP Rx plus WattBox
- Biamp TCM X and TCM EX as best to capture the entire space evenly
- 6 OFE Soundtube ICs for even coverage
- 2 Marshall 620s, 1 centered on each TV (above or below TBD) – SDI and PoE – wall mounted
- 3 HDMI inputs @ table (floor box), Extron SW4 and DTP Tx mounted below table
- 1 HDMI wall plate input, Extron DTP Tx
- Extron TLP725 on wall by entry (may substitute tabletop version on request if 'fixed' tables)

CLIENT PROPOSAL

Sebago Cove

- Install Sony PHZ61 laser projector with Chief Suspended Ceiling Mounting System, between 10'9" and 17' 2" from 120" OFE recessed screen
- Extron DTP Rx and WattBox on top of PJ
- Biamp TCM X and TCM EX as best to capture the entire space evenly
- 4 to 6 OFE Soundtube ICs for even coverage
- Install Marshall 620 with ceiling mount, adjacent to screen – likely left but must be reviewed with intended furniture placement as pertains to both spaces
- 3 HDMI inputs @ table (floor box), Extron SW4 and DTP Tx mounted below table
- Extron TLP525 on wall by entry (secondary controller in combined state, does not need table option)

Shared

- 27 space rack against south wall in southeast corner as indicated in drawings 2 ACE room PCs (Sebago is primary), HDMI and camera switchers, DSP, OFE amplifiers, DTP endpoints, signal converters, Media Recorder and USB drive, Control Processor, AV

Sebago and Sebago Cove subtotal - \$66,061.58

Little Sebago – Long Lake – Highland Lake

Connectivity Point will outfit each of 3 conference rooms (Little Sebago, Long Lake, and Highland Lake) with identical video conference and presentation systems. Each space includes a 75" Sony 4K commercial flat panel on a Chief tilting wall mount, Biamp VBC2500 video conferencing bar, a platform agnostic dedicated room PC, and an HDMI input at its' conference table from a floor box.

The choices of Sony, Biamp, and ACE provide a consistent meeting experience both visually and audibly, not only between these 3 'clone' rooms but also with Sebago and Sebago Cove. Here there is no need for an advanced control system, however, a pair of 'behind the scenes' devices provide a measure of automate control. To power on any of these 3 rooms, a user need only wake up the room PC with the provided wireless keyboard and mouse OR connect a laptop to the HDMI input and the system automatically powers on (and returns to standby after a period of inactivity). Hand in hand with this, there's no need to select the room PC or the HDMI input...simply wake the room and it knows if a laptop is connected, or the room PC is being accessed.

The Biamp video bar we've selected includes an auto framing camera and a multiple mic array with beamforming technology to ensure every face is seen and every voice is heard. Dynamic built-in loudspeakers bring remote attendees' comments into the room as though they were there. The HDMI input will be connected to the system via HDMI over UTP extenders, meaning easy changes in the future as technology and each room's use evolves over time.

- 3 identically equipped spaces
- Install 75" display on Chief tilting wall mount (preliminarily the north wall in each)
- Install Biamp VBC2500 centered below display TV mounting adapter for face-to-face field of view
- HDBT Rx from table, Extron SW2, CEC controller, ACE room PC, and WattBox secured to versa-plate behind display
- HDBT Tx mounted below table

Little Sebago, Long Lake, Highland Lake subtotal - \$23,695.41

CLIENT PROPOSAL

Room Schedulers:

Connectivity Point will provide and install 18 Room Scheduling Panels as outlined in the RFP. *Please note that network data cabling to each scheduling panel location is outside the scope of this proposal and is to be provided by others.

We have chosen Logitech's Tap Scheduler for Cumberland County's room scheduling needs. Logitech is one of few scheduling panels to be certified by Google Meet but supports virtually every scheduling platform and enterprise calendar program. Tap is intuitive, affordable, reliable, and amongst the most deployed solutions in business today.

Red and green room status lighting serves as a quick reference to a room's availability, while sensor detect a user and wake the screen when approached. Tap includes a variety of mounting accessories to accommodate different surfaces such as sheetrock or glass.

Each Tap Scheduler requires PoE power and network connectivity. If PoE is not available from the client's network switch and cabling provided by others, we can provide PoE injectors for an additional cost.

- Install Tap Scheduler for 18 meeting spaces
- Wall or glass mount based on exterior of room and its ingress/egress
- All scheduler cabling provided by others – intent is PoE from client network switch

Room Scheduler subtotal - \$19,570.28

ASSUMPTIONS

- All standard 110v electrical outlets for displays, projector, screen, and equipment (including rack) to be provided by others prior to our installation
- Room Scheduler network cabling and connection to be provided by others
- Associating and registering schedulers with chosen platform is the responsibility of others, CPDI can assist
- While we will provide any required data drops for room PCs, network integration and management is the responsibility of others
- Any required conduit (floor boxes below tables) must be provided and made available by others prior to commencement of our installation
- Configuration of new Room PCs is the responsibility of others, as software and subscriptions (CPDI will provide any software required for the AV system)
- Structural blocking for three 75" and two 85" displays is the responsibility of others (CPDI can provide cutsheets and/or recommendations thereto)

CLIENT PROPOSAL

SCOPE OF WORK, SOUND MASKING SYSTEM

Connectivity Point Design and Installation (CPDI) will provide materials and labor to install three (3) Cambridge Sound Management QTX600 Sound Masking Controllers and up to three hundred and sixty-eight (368) sound masking passive emitters throughout the office in Portland, ME. Per plans dated September 9, 2024. Of the three hundred and sixty-eight (368) emitters, CPDI will provide up to one hundred and fifty-nine (159) new emitters; all others will be owner furnished.

CPDI will provide Plenum rated cable from a proposed controller unit to proposed speaker locations in the ACT, Open, and GWB ceiling environments. Speaker cabling will be installed from speaker to speaker per the manufacturer's design. CPDI assumes this work to be performed using non-Union labor during normal business hours via ladders. Access will be required in all areas and the bulk of the work will be performed overhead. CPDI assumes the controller to be wall mounted in the IT closet with existing power available.

Please review our scope of work above and notify us of any modifications required. We will assume that acceptance of this proposal means that our proposal meets or exceeds your expectations and includes all the work required.

Estimator: **JCR/MJ**

Equipment (Items in blue contain link to specs)			
MANUFACTURER	DESCRIPTION	MODEL	QTY
	Sebago and Sebago Cove		
Sony	85" BRAVIA 4K HDR 16/7 Lite Commercial	FW85EZ20L	2
Chief	Tilting Wall Mt. 70-90" w/Micro Adjust	XTM1U	2
WattBox	Power Conditioner with Coax and Ethernet Protection - 4 Outlets	WB-200-CE-4	3
Extron	DTP HDMI 4K 230 Rx UTP Receiver (1/4 Rack)	60-1271-13	3
Extron	HDMI Pro/25' High Speed HDMI Cable	26-650-25	1
Marshall	20x AI SDI/HDMI/Ethernet PTZ Camera	CV620-BI	3
Marshall	Wall Mount for CV610-U2/UB	CV610-U2-WM	3
Biamp	Parlé White AVB Beamtracking™ ceiling microphone, ceiling mount	TCM-X WHITE	4
Biamp	Parlé White Expansion AVB Beamtracking ceiling microphone	TCM-XEX White	4
Extron	SW 4 HD 4K/60 4X1 HDMI Switcher	60-1604-01	2
Extron	DTP HDMI 4K 230 Tx UTP Transmitter (1/4 Rack)	60-1271-12	2
Extron	DTP T HWP 4K 231 D Tx UTP Transmitter-Decora-White	60-1421-13	1
Extron	TLP Pro 725M - Black - Wall Mount	60-1563-02	1
ACE	ACEMAGICIAN Dual LAN Mini	AM06PRO	2
Logitech	Logitech MK540 Advanced Wireless Keyboard and Mouse Combo	MK540	2
Sony	WUXGA 6400 Lumen Laser Projector - White	VPL-PHZ61	1
Chief	Projector Mounting Kit-White	SYSAUW	1
Extron	TLP Pro 525M Wall Mount TouchLink Pro Black	60-1561-02	1
Extron	DTP Cross-Point 84 Preamp Output, no Amplifier-Control Processor	60-1368-01	1
Extron	IPCP Pro 255Qxi Quad Core Control Processor	60-1914-01	1
Biamp	TesiraForte (12 x 8, AEC, USB, POTS/VoIP 2 Channel, AVB)	TesiraFORTÉ AVB VT	1
Biamp	Tesira USB Expander	EX-UBT	1

CLIENT PROPOSAL

NETGEAR	AV Line M4250-26G4F-PoE+ L3 managed Switch - 24 port/480 PoE	GSM4230PX-100NAS	1
BMD	Black Magic Design Atem 1M/E Constellation SDI switcher	BMDSWATEMS CN2/1ME1/HD	1
INOGENI	SDI to USB Media Converter	INO-SDI2USB3	1
Extron	SMP 111 Single Channel H.264 Streaming Media Processor	60-1594-01	1
Strong	Strong® FS Series 27RU Rack System with DC Fans	SR-FS-SYSTEM-DC-27U	1
WattBox	Power Conditioner w/OvrC Home/2-piece/12 Outlets	KIT-WB-700-IPV-12	1
WattBox	8-outlet (26"L) Power Strip w/Aluminum Housing	WB-100-VPS-8	1
	HDMI, USB, and Bulk Cabling		
	Little Sebago – Long Lake – Highland Lake		
Sony	75" BRAVIA 4K HDR PROFESSIONAL LITE DISPLAY	FW75EZ20L	3
Chief	Tilting Wall Mt. 70-90" w/Micro Adjust	XTM1U	3
WattBox	Power Conditioner with Coax and Ethernet Protection - 4 Outlets	WB-200-CE-4	3
Strong	VersaPlate - 10"x12" Mounting Plate	SM-VP-10X12-BLK	3
Biamp	Parlé VBC 2500 Conferencing Video Bar	VBC 2500	3
Strong	Universal Soundbar Bracket	SM-SBAR2-BKT-UNIV	3
AVPro Edge	HDMI HDBT Extender Kit. 4K Ext w Bi Direct 12V Power, RS232, IR	AC-EX70-UHD-BKT	3
Extron	SW2 HD 4K/60 HDMI 2x1 HDMI Switcher	60-1603-01	3
ACE	ACEMAGICIAN Dual LAN Mini	AM06PRO	3
Logitech	Logitech MK540 Advanced Wireless Keyboard and Mouse Combo	MK540	3
Liberty	DigitLinx HDMI2.0 Auto Sensing Room controller	DL-UHDILC	3
	HDMI, USB, and Bulk Cabling		
	Scheduling Panels		
Logitech	Logitech TAP Scheduler - Graphite	952-000091	18
	Sound Masking		
Biamp/CSM	Adjustable white emitter 4 pack with 4x 16 ft white plenum rated cables	E-A-W-16-4	38
Biamp/CSM	Universal Mounting Bracket – White	AE-UB-W	13
Biamp/CSM	Plastic drywall mount, hole saw	DM	5
Biamp/CSM	QTX Controller, 6 Qt Outputs	QTX600	3
CommScope	Cat5e Cable, Plenum	4759014/10	4
Caddy	Cable supports	CAT21BC	1200

CLIENT PROPOSAL

INVESTMENT SUMMARY, AUDIO VISUAL SYSTEMS

Labor	\$30,080.10
Material	\$75,014.34
Freight	\$4,232.83
Subtotal	\$109,327.27
Tax	Exempt
Total	\$109,327.27

This proposal is valid for (30) days from issuance.

The total lump sum for this proposal/quote is **\$109,327.27** which includes all material, labor, equipment, supplies, travel expenses and misc. expenses. Excluded from this proposal/quote are any adds, moves, or changes during the project, which will be billed separately from the original proposal/quote.

AUTHORIZATION

Purchase Order #: _____

Dear Alex Kimball,

PROPOSAL/JOB NUMBER: 8202401971

By signing below, I am accepting this proposal/quote and the attached terms and conditions.

For Billing, I chose (see page 1 for option details): ☐ Option 1 ☐ Option 2

Customer Authorized Signature: _____ Date: _____

Customer Print Name: _____ Customer Title: _____

Connectivity Point Design & Installation, LLC.

Dennis Masse

CPDI Authorized Signature, Date 9/13/2024

CPDI Print Name: Dennis Masse Title: Account Executive

CLIENT PROPOSAL

INVESTMENT SUMMARY, SOUND MASKING SYSTEM

Labor	\$22,740.63
Material	\$27,049.10
Freight	\$737.50
Tax	Exempt
Total	\$50,527.23

This proposal is valid for (30) days from issuance.

The total lump sum for this proposal/quote is **\$50,527.23** which includes all material, labor, equipment, supplies, travel expenses and misc. expenses. Excluded from this proposal/quote are any adds, moves, or changes during the project, which will be billed separately from the original proposal/quote.

AUTHORIZATION

Purchase Order #: _____

Dear Alex Kimball,

PROPOSAL/JOB NUMBER: 8202401972

By signing below, I am accepting this proposal/quote and the attached terms and conditions.

For Billing, I chose (see pg. 1 for option details): ☐ Option 1 ☐ Option 2

Customer Authorized Signature: _____ Date: _____

Customer Print Name: _____ Customer Title: _____

Connectivity Point Design & Installation, LLC.

Dennis Masse

CPDI Authorized Signature, Date 09/13/2024

CPDI Print Name: Dennis Masse Title: Account Executive

CLIENT PROPOSAL

NOTES AND EXCLUSIONS

The following activities are not included unless specifically listed in the above-detailed Scope of Work; and if required, additional charges may apply:

- The quoted price does NOT reflect prevailing wage.
- No cable removal is included in this proposal/quote.
- No wiring permit is included in this proposal/quote.
- All work is scheduled for regular business hours.
- Technicians must have free and clear access to all areas being cabled.
- Improvement to building grounding system.
- Underground trenching or boring.
- Concrete/asphalt cutting or patching.
- Architecture or Engineer design or Consulting fees.
- Engineered stamped drawings.
- Cutting, patching, painting.
- All electrical is provided and installed by others.
- Any changes to the scope of work must be submitted in writing prior to the work being performed.
- This proposal/quote does not include labor to move furniture, PC or other end-user equipment that will preclude CPDI from performing their duties.
- This proposal/quote assumes an outlet box and device ring with a conduit to the nearest accessible ceiling will be provided by others.
- Proposal/quote does not include conduit, through wall sleeves, through floor sleeves, core holes, fire-stopping, wire mold, cable tray, or mounting plywood.
- It is assumed that any voice cross-wiring will be performed by others (if applicable).
- All areas to be free of asbestos and lead-based paint.

CLIENT PROPOSAL

GENERAL TERMS AND CONDITIONS

- Unless otherwise included in the pricing table, the amounts outlined in this Proposal/Quote are exclusive of all city, state and federal excise taxes, including, without limitation, taxes on manufacturer, sales, receipts, gross income occupation, use, and similar taxes. Whenever applicable, any tax or taxes shall be added to the invoice as a separate charge to be paid by the Owner.
- In the event of significant delay or price increase of material, equipment, or supplies occurring during the performance of the contract through no fault of Connectivity Point Design and Installation, LLC, the contract sum, time of completion or contract requirements shall be equitably adjusted by Change Order in accordance with the procedures of the Contract documents. A change in price of an item of material, equipment, or supplies will be considered significant when the price of an item increases 10% between the date of this Signed Quote and the date of installation. Please discuss further with your account executive for clarification.
- The Proposal/Quote is valid for fifteen (15 days) from the date above. After this date please contact CPDI to confirm that the quoted price can be honored.
- Additions to this Proposal/Quote will be priced separately as Change Orders.
- Unless otherwise agreed upon, 25% will be invoiced upon contract award, 50% upon material delivery to the job site, and 25% upon completion. Payment is due net thirty (30) days.
- If unknown conditions affect Connectivity Point's ability to complete the work for the stated price, that is not the fault of Connectivity Point, we will suspend work and notify the owner immediately.
- CPDI shall conduct itself in a manner that is compliant with OSHA. Likewise, Owner must notify CPDI, in advance of CPDI commencing its work pursuant to this proposal/quote, of any present or potentially hazardous condition located at the job site(s) at which CPDI will perform its work. The owner is obligated to provide a worksite that is OSHA compliant.
- Owner shall hold harmless and indemnify CPDI and its respective officers, directors, employees and agents from and against any claim, loss, damages, and liability pertaining to bodily injury, property damage, personal injury, governmental fines or assessments or any other type of claim, arising out of or occurring in connection with the services provided by CPDI pursuant to this proposal/quote except to the extent to have resulted from the negligence of CPDI. Such indemnification shall include but not be limited to attorneys' fees incurred in defending such claims. Owner specifically waives any statutory immunity conferred upon it as an employer under any workers' compensation act (including but not limited to the Maine Workers' Compensation Act, 39-A M.R.S.A. §104, and its successors, the New Hampshire Workers' Compensation Act and the Massachusetts Workers Compensation Act).
- As part of this agreement, customer agrees to receive Marketing Information from CPDI in the form of Monthly Newsletters and/or other Marketing Emails. The option to opt-out is included in all emails and can be chosen at anytime.

PROJECT STANDARDS/QUALITY ASSURANCE

- All cables will be tested to the applicable performance standard.
- Test results will be provided to the owner in a digital format suitable for printing.
- All faceplates and patch panels will be mechanically labeled with plastic-type label tape.
- A hand-drawn As Built will be left at the job site for the customer's use.
- A mechanically generated As Built will be provided so long as an appropriate digital file is provided by the customer for this purpose.
- Cables can be mechanically labeled at each end, if desired, at an additional charge.
- CPDI has certified structured cabling, fiber, and data center staff to support your design and installation needs.
 - Registered Communications Distribution Designers (RCDD), BICSI
- CPDI has certified Systems Engineers for all your telephony system requirements.
 - Allworx, Mitel, NEC
- CPDI has certified security staff to support your design and installation needs.
 - Kantech, Keyscan, DSC, exacqVision, Axis, Avigilon, Hikvision
- CPDI has certified audio-visual staff to support your design and installation service needs.
 - Atlona Certified Technologist, Barco Unisee Specialist, Biamp TesireForte, Biamp VoIP, CTS, DMC-D-4K, Clearone ProAudio Specialist, Crestron CCT-001, Crestron DMC-E-4K, Crestron RL101, Crestron Programming 1, Dante Level 1 & 2, Extron AV Associate, Extron GC3 Control Associate, Extron School of Emerging Technologies, Lightspeed TopCat Certified, Lutron Lighting, Mersive Solsticec Part 1, Vaddio Audio-Visual Bridge Matrix Pro, Vaddio AutoTrak 2.0

CLIENT PROPOSAL

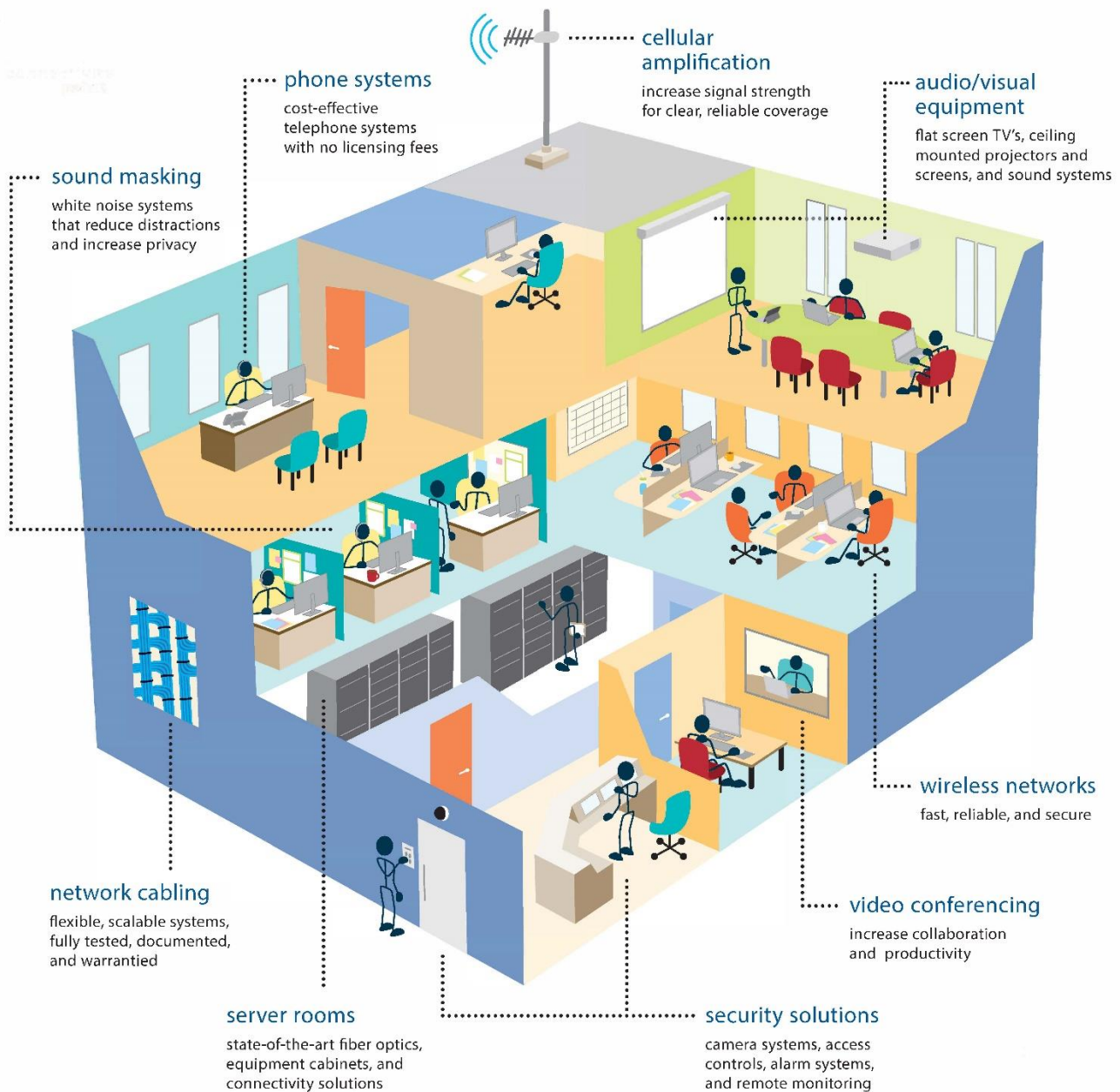
CRAFTMANSHIP WARRANTY

Connectivity Point Design and Installation warrants that our work to be free from defects for a period of one (1) year from the date of Substantial Completion. All material, equipment and workmanship supplied under the signed contract are covered under this warranty.

This warranty excludes and remedy for damage or defect caused by: (1) abuse, (2) modifications not executed by the contractor, (3) improper or insufficient maintenance, including any improper maintenance of the site conditions where the work was performed; (4) improper operations, or (5) acts of God. This warranty is not in lieu of or supersede any applicable manufacturer's warranty.

Upon project completion, Connectivity Point Design and Installation will provide a dated warranty letter verifying that for the length of [one year] after date of installation, Connectivity Point shall correct any damage or defective work promptly once notified.

CLIENT PROPOSAL



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Required Document Checklist

The American Rescue Plan Act

Each bidder, prospective contractor, or proposed subcontractor shall state as an initial part of the bid or negotiations of any federal award or contract, compliance with PART 200 - Uniform Administrative Requirements, Cost Principles, & Audit Requirements for Federal Awards. **All bidders' submissions** must contain all of the following documents, signed and completed to the best of the bidders ability. Be sure to ask questions if you are unsure.

1. ☒ Certification of the Bidder regarding Disbarment (**Please include a print out from SAMs, showing standings**)
2. ☒ Certification of the Bidder regarding conflict of interest
3. ☒ Certification of the Bidder regarding EEO and signed EEO Statement
4. ☒ Certification of the bidder regarding Federal Provisions

NOTE: BIDDERS MUST READ AND SIGN THE FEDERAL PROVISIONS REQUIREMENTS OF THIS PACKET PRIOR TO BIDDING ON THIS PROJECT

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CONTRACTOR DISBARRED OR SUSPENSION

Applicable to bidder

Contractor: Connectivity Point Design & Installation, LLC Telephone: 207-782-0200 Ext. _____ Contact
Person: Mell Hamlyn Fax: 207-753-0200 E-mail:
AP@ConnectivityPoint.com Tax ID: 03-0399415 BID
PRICE: \$ 159,854.50 BID DATE: 09 / 13 / 2024 PROJECT
LOCATION: 27 Northport Drive, Portland ME PROJECT # 8202401971 & 8202401972

THIS CERTIFICATION IS REQUIRED BY THE REGULATIONS IMPLEMENTING EXECUTIVE ORDER 12549, DEBARMENT AND SUSPENSION, 29 CFR PART 98, SECTION 98.510, PARTICIPANTS' RESPONSIBILITIES. THE REGULATIONS WERE PUBLISHED AS PART VII OF THE MAY 26, 1988 FEDERAL REGISTER (PAGES 19160-19211).

1. THE PROSPECTIVE PRIMARY PARTICIPANT CERTIFIES TO THE BEST OF ITS KNOWLEDGE AND BELIEF THAT IT AND ITS PRINCIPALS:

- a) ARE NOT PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE, OR VOLUNTARILY EXCLUDED FROM COVERED TRANSACTIONS BY ANY FEDERAL DEPARTMENT OR AGENCY;
- b) HAVE NOT WITHIN A THREE-YEAR PERIOD PRECEDING THIS PROPOSAL BEEN CONVICTED OF OR HAD A CIVIL JUDGMENT RENDERED AGAINST THEM FOR COMMISSION OF FRAUD OR A CRIMINAL OFFENSE IN CONNECTION WITH OBTAINING, ATTEMPTING TO OBTAIN, OR PERFORMING A PUBLIC (FEDERAL, STATE OR LOCAL) TRANSACTION OR CONTRACT UNDER A PUBLIC TRANSACTION, VIOLATION OF FEDERAL OR STATE ANTI-TRUST STATUTES OR COMMISSION OF EMBEZZLEMENT, THEFT, FORGERY, BRIBERY, FALSIFICATION OR DESTRUCTION OF RECORDS, MAKING FALSE STATEMENTS, OR RECEIVING STOLEN PROPERTY;
- c) ARE NOT PRESENTLY INDICTED FOR OR OTHERWISE CRIMINALLY OR CIVILLY CHARGED BY A GOVERNMENT ENTITY (FEDERAL, STATE OR LOCAL) WITH COMMISSION OF ANY OF THE OFFENSES ENUMERATED IN PARAGRAPH 1.B OF THIS CERTIFICATION; AND
- d) HAVE NOT WITHIN A THREE-YEAR PERIOD PRECEDING THIS APPLICATION/PROPOSAL HAD ONE OR MORE PUBLIC TRANSACTIONS (FEDERAL, STATE OR LOCAL) TERMINATED FOR CAUSE OR DEFAULT.

2. WHERE THE PROSPECTIVE PRIMARY PARTICIPANT IS UNABLE TO CERTIFY TO ANY OF THE STATEMENTS IN THIS CERTIFICATION, SUCH PROSPECTIVE PARTICIPANT SHALL ATTACH AN EXPLANATION TO THIS PROPOSAL.

Mell Hamlyn, Director of Finance/HR
NAME AND TITLE, AUTHORIZED REPRESENTATIVE

 9/11/2024
SIGNATURE & DATE

*****Please attach a print out of good standing from SAMs.*****

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CONFLICT OF INTEREST

2 CFR 200.112 and 2 CFR 200.318

Conflicts of interest arise when officials or staff stand to benefit either directly themselves or indirectly through business partners or relatives from the awarding or contracting of grant funds. When conflicts of interest arise, ARPA Staff will identify, disclose, and manage them in compliance with Super Circular (2 CFR Part 200.112 Conflict of Interest) and 24 CFR Part 570.611 Conflict of Interest for ARPA.

In the procurement of supplies, equipment, construction, and services by the sub recipients, the conflict of interest provisions in 2 CFR 200.318 shall apply. In all cases not governed by 2 CFR 200.318, this policy will be followed. Such cases include the acquisition and disposition of real property and the provision of assistance by its sub recipients/entities to individuals, businesses, and other private entities under eligible activities that authorize such assistance (e.g., rehabilitation, preservation, and other improvements of private properties or facilities pursuant to §570.202; or grants, loans, and other assistance to businesses, individuals, and other private entities pursuant to §570.203, 570.204, 570.455, or 570.703(i)).

A Conflict of Interest is a real or apparent incompatibility between a person's private interests and his/her public or fiduciary duties. For the purposes of ARPA, the rule is that no persons who are a (n):

- Employee,
- Agent,
- Consultant,
- Officer,
- Elected Official, and/or
- Appointed official

OF THE:

- Town, City or County under the Cumberland County jurisdiction.
- Recipient of ARPA funds (applies to all non-profit agencies)
- Federal Government

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WHO:

- Exercise or have exercised any functions or responsibilities with respect to ARPA activities, and/or
- Are in a position to participate in decision making process or gain inside information with regard to such activities,

SHALL NOT:

- Obtain a financial interest or benefit from a ARPA -assisted activity,
- Have a financial interest in any contract, subcontract, or agreement with respect to an ARPA -assisted activity, or with respect to the proceeds of the ARPA -assisted activity.

Either for themselves or those with *whom they have business or immediate family ties*, during their tenure or for one year thereafter.

EXCEPTIONS

Upon the written request of the recipient, Treasury may grant an exception to the provisions of this section on a case-by-case basis when it has satisfactorily met the threshold requirements below:

Treasury will consider an exception only after the recipient has provided the following documentation:

1. A disclosure of the nature of the conflict, accompanied by an assurance that there has been public disclosure of the conflict and description of how the public disclosure was made. AND
2. An opinion from the Cumberland County-Legal Department must be obtained indicating the interest for which the exception is sought would not violate State or local law.

IMPORTANT: *Mere submission of a request for an exception does not authorize a recipient to engage in any activity or enter into any contract that constitutes a conflict. An exception is not granted until the sub recipient receives such determination in writing from the County as instructed by Treasury.*

In order to successfully obtain an exception from Treasury, the following points must be addressed:

- Significant cost benefit or essential expertise to the project.
- Opportunity for open competitive bidding or negotiation

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- Person affected:
 - Member of low or moderate income class of persons intended to be beneficiaries of the assisted activity.
 - Exception will permit such person to receive same benefits as the class.
- Person affected has withdrawn from his or her functions or responsibilities, or the decision making process with respect to the assisted activity.
- Interest or benefit was present before affected person was in the conflict position.
- Undue hardship to sub recipient or person affected which weighed against public interest served by avoiding the prohibited conflict.
- Any other relevant considerations.

***** CONFLICT OF INTEREST FORMS MUST BE SIGNED BY
ADMINISTRATION, STAFF AND BOARD OF DIRECTORS.***

CONFLICT OF INTEREST

2 CFR 200.112 and 2 CFR 200.318

No employee, officer or agent of Cumberland County, or its set a sides communities, sub grantee or sub recipient shall participate in selection, award or administration of contract or conduct business with a vendor if a conflict of interest, real or apparent would be involved.

- A. the employee, officer or any agent
- B. a member of his/her immediate family
- C. his or her partner
- D. an organization, which employs or is about to employ, any of the above, has financial or other interest in the firm selected for award.

Cumberland County's, sub-grantee or sub recipient, officers, employees or agents shall neither solicit nor accept gratuities, favors or anything of monetary value from contractors, potential contractors, or parties to sub-agreements, vendors or potential vendors. Depending on gravity,

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violation of this Conflict of Interest could result in dismissal, probation or suspension of officers, employees or agents involved or termination of contractual agreements with sub recipients.

Non-disclosure Policy any Cumberland County employee, sub-grantee or sub recipient shall make no disclosure of verbal or written price quotations. Violation of the nondisclosure policy shall be subject to disciplinary action as provided by the County or termination of contractual agreements when a sub recipient/sub-grantee employee is involved.

Personal Interest No member of the County Commissioners or any officer or employee of the County, sub-grantee or sub recipient shall have a financial interest, direct or indirect or by reason of ownership of stock in any corporation, in any contract or in the sale to the County of Cumberland, sub-grantee or sub recipient or to a contractor supplying the County of Cumberland, sub-grantee or sub recipient of any land or rights or interest in any land, material, supplies, or services, or in any matter in which he acts for the County of Cumberland. Any willful violation of this section shall constitute malfeasance in office, and any officer or employee of the County of Cumberland, sub-grantee or sub recipient found guilty shall there by forfeit his or her office. Any violation of this section with the knowledge, express or implied, of the person or corporation contracting with the County of Cumberland, sub-grantee or sub recipient shall render the contract void by the Compliance and Audit Director or the County Commissioners.

Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when the transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Mell Hamlyn, Director of Finance/HR



9/11/2024

NAME AND TITLE, AUTHORIZED REPRESENTATIVE

SIGNATURE & DATE

CUMBERLAND COUNTY

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CERTIFICATION OF CONTRACTOR REGARDING EQUAL EMPLOYMENT OPPORTUNITY

Certification by Bidders

Name of prime contractor: Connectivity Point Design & Installation, LLC

Address of prime contractor: 416 Lewiston Junction Rd, Auburn, ME 04210

Tax ID # of prime contractor: 03-0399415

1. Bidder has participated in a previous contract or subcontract subject to the EEO Clause.

☒ Yes ☐ No

2. Compliance reports were required to be filed in connection with such contract or subcontract.

☒ Yes ☐ No

3. Bidder has filed all compliance reports due under applicable instructions, including SF-100.

☒ Yes ☐ No

4. Have you ever been or are you being considered for sanction due to violation of Executive Order 11246, as amended?

☐ Yes ☒ No

This certification is required pursuant to Executive Order 11246 (30 F.R. 12319-25). The implementing rules and regulations provide that any bidder or prospective contractor, or any other of their proposed subcontractors, shall state as an initial part of the bid or negotiations of the contract whether it has participated in any previous contract or subcontract subject to the equal opportunity clause, and if so, whether it has filed all compliance reports due under applicable instructions.

Where the certification indicates that the bidder has not filed a compliance report due under applicable instructions, such bidder shall be required to submit a compliance report within seven (7) calendar days after bid opening. No contract shall be awarded unless such report is submitted.

By signing below, you are certifying your answers to the four questions above were truthful:

Mell Hamlyn, Director of Finance/HR

Name and Title of Authorized Representative (print or type)

Mell Hamlyn

9/11/2024

Signature of Authorized Representative Date of Signature

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EQUAL EMPLOYMENT OPPORTUNITY STATEMENT E.O.

11246 requires covered contractors and subcontractors to refrain from discrimination and to engage in affirmative steps to ensure that applicants and employees receive equal employment opportunity regardless of race, color, religion, sex, sexual orientation, gender identity, and national origin. Additionally, E.O. 11246 prohibits contractors and subcontractors from taking adverse action against employees or applicants for asking about, discussing or disclosing their pay or the pay of their co-workers.

During the performance of this contract, the contractor agrees as follows:

1. The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.
2. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.
3. The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.
4. The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
5. The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
6. The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
7. In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such

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other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

8. The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided*, however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

Mell Hamlyn, Director of Finance/HR

 9/11/2024

NAME AND TITLE, AUTHORIZED REPRESENTATIVE

SIGNATURE & DATE

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FEDERAL REQUIREMENTS FOR SLFRF

1. TITLE VI OF THE CIVIL RIGHTS ACT OF 1964

(P.L. 88-352), as amended, (42 USC 2000d) and the requirements imposed by the Regulations of the Department of Commerce (15 CFR Part 8) issued pursuant to that Title. In accordance therewith no person in the United States shall, on the grounds of race, handicap, color, sex, national origin or familial status be excluded from participation in, be denied the benefits or be otherwise subjected to discrimination under any program or activity which is paid for with federal funds. The Owner further adds that there shall not be any form of discrimination by any party in any ARPA contract on the basis of familial status, sexual orientation or sex.

2. REHABILITATION ACT OF 1973

29 USC 794, Executive Order 11914, Section 504. No otherwise qualified handicapped individual shall, solely by reason of his/her handicap, be denied the benefits of, be excluded from participation in, or be subjected to discrimination under any program or activity receiving federal financial assistance.

1. SECTION 202 OF EXECUTIVE ORDER 11246

Applicable to Federally assisted construction contracts and related subcontracts. During the performance of this contract, the contractor agrees as follows:

- A. The contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The Contractor shall take affirmative action to ensure that applicants for employment are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: employment upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of Compensation; and selection for training, including apprenticeship.
- B. The contractor shall post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Contracting Officer setting forth the provisions of this non-discrimination clause. The Contractor shall state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin.
- C. Contractors shall incorporate foregoing requirements in all subcontracts.
- D. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration without regard to race, color, religion, sex, or national origin.
- E. The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided by the Contract Compliance Officer advising the said labor union or workers' representative of the contractor's commitment under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- F. The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- G. The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules regulations and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the Department and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- H. In the event of the contractor's noncompliance with the non-discrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

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- I. The contractor will include the provisions of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the Department may direct as a means of enforcing such provision, including sanctions for non-compliance. Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Department the contractor may request the United States to enter into such litigation to protect the interest of the United States.
- J. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The applicant hereby agrees that it will incorporate or cause to be incorporated into any contract for construction work, or modification thereof, as defined in the regulations of the Secretary of Labor at 41 CFR Chapter 60, which is paid for in whole or in part with funds obtained from the Federal Government or borrowed on the credit of the Federal Government pursuant to a grant, contract, loan insurance, or guarantee, or undertaken pursuant to any Federal program involving such grant, contract, loan, insurance, or guarantee, the following equal opportunity clause:
- (b) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor; state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.
 - (c) The contractor will send to each labor union or representative of workers. With which he has a collective bargaining agreement or other contract.

4. Disbarment & Suspension. Debarment and Suspension (Executive Orders 12549 and 12689) - A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

5. CERTIFICATION OF NONSEGREGATED FACILITIES AS REQUIRED BY THE MAY 19, 1967, ORDER (32 F.R. 74390 ON ELIMINATION OF SEGREGATED FACILITIES, BY THE SECRETARY OF LABOR. Prior to the award of any construction contract or subcontract, the Contractor shall submit signed Certification of No segregated Facilities Forms for him/herself and all subcontractors.

6. THE AGE DISCRIMINATION ACT OF 1975

No person in the United States shall, on the basis of age, be excluded from participation or be denied the benefits of, or be subjected to discrimination under, any program or activity undertaken with federal funds.

7. LABOR STANDARDS

Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity

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must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or sub recipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

A. Specific to ARAP and when it is the sole source of federal funds, Davis Bacon is

application **only to Projects over 10 Million dollars for projects over \$10 million:**

B. recipient may provide a certification that, for the relevant project, all laborers and mechanics employed by contractors and subcontractors in the performance of such project are paid wages at rates not less than those prevailing, as determined by the U.S. Secretary of Labor in accordance with subchapter IV of chapter 31 of title 40, United States Code (commonly known as the "Davis-Bacon Act"), for the corresponding classes of laborers and mechanics employed on projects of a character similar to the contract work in the civil subdivision of the State (or the District of Columbia) in which the work is to be performed, or by the appropriate State entity pursuant to a corollary State prevailing-wage-in-construction law (commonly known as "baby Davis-Bacon Acts"). If such certification is not provided, a recipient must provide a project employment and local impact report detailing:

- (a) The number of employees of contractors and sub-contractors working on the project;
- (b) The number of employees on the project hired directly and hired through a third party;
- (c) The wages and benefits of workers on the project by classification; and
- (d) Whether those wages are at rates less than those prevailing.
- (e) The County must maintain sufficient records to substantiate this information upon request.
- (f) A recipient may provide a certification that a project includes a project labor agreement, meaning a pre-hire collective bargaining agreement consistent with section 8(f) of the National Labor Relations Act (29 U.S.C. 158(f)).

8. **Contract Work Hours and Safety Standards Act (40 U.S.C. 327-333).** All laborers and mechanics employed by contractors or subcontractors shall receive overtime compensation in accordance with and subject to the provisions of the Contract Work Hours and Safety Standards Act, and the contractors and subcontractors shall comply with all regulations issued pursuant to these acts and with other applicable Federal laws and regulations pertaining to labor standards. Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

9. **Rights to Inventions Made Under a Contract or Agreement.** If the Federal award meets the definition of "funding agreement" under 37 CFR § 401.2 (a) and the recipient or sub recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or sub recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

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10. **Copeland Anti-Kickback Act** requires that workers be paid at least once a week, and without any deductions or rebates except permissible deductions. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or sub recipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.
11. **SPECIAL CONDITIONS PERTAINING TO HAZARDS, SAFETY STANDARDS AND ACCIDENT PREVENTION TITLE IV OF THE LEAD BASED PAINT POISONING PREVENTION ACT A. Lead-Based Paint Hazards** (Applicable to contracts for construction or rehabilitation of residential structures) The construction or rehabilitation of residential structures is subject to the HUD Lead-Based Paint regulations, 24 CFR Part 35. The contractor and Subcontractors shall comply with the provisions for the elimination of lead-based paint hazards under sub-part B of said regulations. The Owner will be responsible for the inspections and certifications required under Section 35.14(f) thereof.

B. Use of Explosives When the use of explosives is necessary for the prosecution of the work, the Contractor shall observe all local, state and federal laws in purchasing and handling explosives. The Contractor shall take all necessary precautions to protect completed work, neighboring property, water lines, or other underground structures. Where there is danger to structures or property from blasting, the charges shall be reduced and the material shall be covered with suitable timber, steel or rope mats. The Contractor shall notify all owners of public utility property of intention to use explosives at least eight hours before blasting is done, close to such property. Any supervision or direction of use of explosives by the Engineer does not in any way reduce the responsibility of the Contractor or his Surety for damages that may be caused by such use.

C. Danger Signals and Safely Devices The Contractor shall make all necessary precautions to guard against damages to property and injury to persons. They shall put up and maintain in good condition, sufficient red or warning lights at night, suitable barricades and other devices necessary to protect the public. In case the Contractor fails or neglects to take such precautions, the Owner may have such lights and barricades installed and charge the cost of this work to the Contractor. Such action by the Owner does not relieve the Contractor of any liability incurred under these specifications or contract.
12. **THE UNIFORM RELOCATION ASSISTANCE AND REAL PROPERTY ACQUISITION POLICIES ACT OF 1970.** (P.L. 91-646 as amended), 15 CFR Part 916 including amendments thereto and regulations there under, as provided by 1. M.R.S.A 901 et seq. The Contractor and Grantee will ensure that all work performed under this Agreement will be done in accordance with this act.
13. **ARCHITECTURAL BARRIERS ACT (P.L 90-480), 42 USC 4151, AS AMENDED,** and the regulations issued or to be issued there under, prescribing standards for the design and construction of any building or facility intended to be accessible to the public or which may result in the employment of handicapped persons therein.
14. **THE CLEAN AIR ACT AS AMENDED, 42 USC 1857 ED SEQ.9 THE FEDERAL WATER POLLUTION CONTROL ACT, AS AMENDED, 33 USC 1251 et seq. and the regulations of the Environmental Protection Agency with respect thereto, at 40 CFR Part 15, as amended from time to time.** Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended - Contracts and sub grants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). In no event shall any amount of the assistance provided under this Agreement be utilized with respect to a facility, which has given rise to a conviction under section 113(c) (1) of the Clean Air Act or section 309(c) of the Federal Water Pollution Control Act.
15. **MINORITY BUSINESS ENTERPRISES** Referenced in Executive Order #11625, OMEB Circular A-102 Attachment 0 Procurement Standards. Grantees are to give priority to Minority Business Enterprises in purchase of supplies, equipment, construction, and services.
16. **SECTION 319 OF PUBLIC LAW 101-121**The grantee shall comply with the requirements of Section 319 of

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Public Law 101-121 regarding government wide restrictions on lobbying.

- 17. Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)** - Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See: § 200.323. See § 200.216. See § 200.322. [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75888, Dec. 19, 2014; 85 FR 49577, Aug. 13, 2020]
- 18. Remedial Actions.** In the event of Recipient's noncompliance with section 603 of the Act, other applicable laws, Treasury's implementing regulations, guidance, or any reporting or other program requirements, Treasury may impose additional conditions on the receipt of a subsequent tranche of future award funds, if any, or take other available remedies as set forth in 2 C.F.R. § 200.339. In the case of a violation of section 603(c) of the Act regarding the use of funds, previous payments shall be subject to recoupment as provided in section 603(e) of the Act.
- 19. Hatch Act.** Recipient agrees to comply, as applicable, with requirements of the Hatch Act (5 U.S.C. §§ 1501-1508 and 7324-7328), which limit certain political activities of State or local government employees whose principal employment is in connection with an activity financed in whole or in part by this federal assistance.
- 20. False Statements.** Recipient understands that making false statements or claims in connection with this award is a violation of federal law and may result in criminal, civil, or administrative sanctions, including fines, imprisonment, civil damages and penalties, debarment from participating in federal awards or contracts, and/or any other remedy available by law.
- 21. Publications.** Any publications produced with funds from this award must display the following language: "This project [is being] [was] supported, in whole or in part, by federal award number [enter project FAIN] awarded to [name of Recipient] by the U.S. Department of the Treasury."
- 22. Debts Owed the Federal Government.** Any funds paid to Recipient
1. in excess of the amount to which Recipient is finally determined to be authorized to retain under the terms of this award;
 2. that are determined by the Treasury Office of Inspector General to have been misused; or 3. that are determined by Treasury to be subject to a repayment obligation pursuant to section 603(e) of the Act and have not been repaid by Recipient shall constitute a debt to the federal government.
- 23. Disclaimer.** The United States expressly disclaims any and all responsibility or liability to Recipient or third persons for the actions of Recipient or third persons resulting in death, bodily injury, property damages, or any other losses resulting in any way from the performance of this award or any other losses resulting in any way from the performance of this award or any contract, or subcontract under this award. The acceptance of this award by Recipient does not in any way establish an agency relationship between the United States and Recipient.
- 24. Protections for Whistleblowers.**
- a. In accordance with 41 U.S.C. § 4712, Recipient may not discharge, demote, or otherwise discriminate against an employee in reprisal for disclosing to any of the list of persons or entities provided below, information that the employee reasonably believes is evidence of gross mismanagement of a federal contract or grant, a gross waste of federal funds, an abuse of authority relating to a federal contract or grant, a substantial and specific danger to public health or safety, or a violation of law, rule, or regulation related to a federal contract (including the competition for or negotiation of a contract) or grant.
 - b. The list of persons and entities referenced in the paragraph above includes the following:
 - i. member of Congress or a representative of a committee of Congress;
 - ii. An Inspector General;
 - iii. The Government Accountability Office;
 - iv. A Treasury employee responsible for contract or grant oversight or management;

CUMBERLAND COUNTY

Maine

- v. An authorized official of the Department of Justice or other law enforcement agency;
 - vi. A court or grand jury; or
 - vii. A management official or other employee of Recipient, contractor, or subcontractor who has the responsibility to investigate, discover, or address misconduct.
- c. Recipient shall inform its employees in writing of the rights and remedies provided under this section, in the predominant native language of the workforce.

25. Increasing Seat Belt Use in the United States. Pursuant to Executive Order 13043, 62 FR 19217 (Apr. 18, 1997), Recipient should encourage its contractors to adopt and enforce on-the-job seat belt policies and programs for their employees when operating company-owned, rented or personally owned vehicles.

26. Reducing Text Messaging While Driving. Pursuant to Executive Order 13513, 74 FR 51225 (Oct. 6, 2009), Recipient should encourage its employees, sub recipients, and contractors to adopt and enforce policies that ban text messaging while driving, and Recipient should establish workplace safety policies to decrease accidents caused by distracted drivers.

The Bidder hereby agrees, to and will comply with the terms and use of the federal program and its provisions hereto as a condition of the Bid and thereby award. The bidder acknowledges that they have read and understand said provisions hereto.

Mell Hamlyn, Director of Finance/HR

NAME AND TITLE, AUTHORIZED REPRESENTATIVE

 9/11/2024

SIGNATURE & DATE

CONNECTIVITY POINT DESIGN & INSTALLATION LLC ● Active Registration



Unique Entity ID:
LFBRNF359GM1

Doing Business As:
(blank)

Purpose of Registration:
All Awards

Expiration
Date

Oct 30, 2024

CAGE/NCAGE:
3G2V6

Physical Address:
187 WASHINGTON ST S
AUBURN, ME 04210-4821 USA