



**EVENT REPORTS**

**FOR THE MONTH ENDED**

**JUNE 30, 2024**

OAK VIEW GROUP

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**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

All Events  
For the Twelve Months Ending June 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	14	6	8	125	100	25
Paid Tickets	13,366	6,600	6,766	319,007	227,500	91,507
Turnstile General	15,711	12,200	3,511	285,919	226,050	59,869
RENTAL INCOME						
GROSS TICKET REVENUE	999,555	244,500	755,055	9,892,475	5,803,870	4,088,605
SPONSORSHIP REVENUE	37,325	0	37,325	37,325	3,500	33,825
RENT BILLED	77,000	47,250	29,750	803,621	658,180	145,441
NET REVENUE AFTER TAXES	1,113,880	291,750	822,130	10,733,420	6,465,550	4,267,870
PROMOTER PROCEEDS	(930,390)	(244,500)	(685,890)	(10,019,121)	(5,765,620)	(4,253,501)
Service Income Billed:						
Change Over - Setup Billed	1,868	3,944	2,077	56,652	18,451	38,201
Secuirty	9,014	100	(8,914)	80,548	20,350	60,198
Policy EMT Billed	4,307	3,030	(1,277)	96,346	31,140	65,206
Stagehands Billed	62,026	72,147	10,121	542,156	468,086	74,070
Event Staff Billed	15,176	13,000	(2,176)	256,516	134,088	122,428
Evetn Ticket Selles Billed	0	2,200	2,200	26,474	20,564	5,910
Box Office Fee	330	0	(330)	2,245	0	2,245
Advertising Billed	1,500	31,750	30,250	72,330	106,450	(34,120)
Cleaning billed	6,765	12,600	5,835	87,532	54,420	33,112
Cleaning Supplies/Trash Removal	0	1,197	1,197	2,428	3,217	(789)
Event Insurance billed	0	0	0	219	0	219
Group Sales Commission Billed	5,173	1,450	(3,723)	17,783	23,382	(5,599)
Equipment Rental Billed	6,643	7,500	857	28,825	35,900	(7,075)
Production Billed	3,853	770	(3,083)	58,152	18,234	39,918
Event Catering Billed	2,933	4,600	1,667	231,388	147,850	83,538
Credit Card Fees Billed	3,201	2,430	(771)	26,659	27,642	(983)
Internet/Phone Billed	150	625	475	2,050	2,879	(829)
OTHER SERVICES BILLED	399	0	(399)	399	0	399
<b>Total Billed:</b>	123,337	157,343	34,006	1,588,702	1,112,653	476,049

Less: Service Expense

CHANGEOVER WAGES	0	0	0	22,924	17,400	5,524
OPERATIONS WAGES	3,692	3,995	303	51,963	34,789	17,174
CONTRACTED SECURITY	15,799	0	(15,799)	129,851	71,930	57,921
POLICE/L&I/EMT EXPENSE	4,151	2,500	(1,651)	73,005	48,075	24,930
EMT EXPENSE	5,157	2,820	(2,337)	71,422	39,290	32,132
STAGEHANDS WAGES	58,170	65,925	7,755	479,903	426,205	53,698
EVENT STAFF WAGES	20,957	17,475	(3,482)	373,796	289,160	84,636
EVENT TICKET SELLER WAGES	1,317	1,375	58	29,216	24,350	4,866
Advertising Expense	50,036	31,750	(18,286)	132,496	117,100	15,396
CLEANING WAGES	15,402	14,000	(1,402)	232,028	194,020	38,008
GROUP SALES COMMISSIONS	1,961	0	(1,961)	6,891	4,827	2,064
Equipment Rental	28,374	5,750	(22,624)	46,225	24,400	21,825
PRODUCTION EXPENSE	27,080	5,349	(21,731)	100,096	38,508	61,588
Event Catering Expense	2,327	4,600	2,273	226,311	149,700	76,611
Group sales expense	0	450	450	0	2,910	(2,910)
Credit card fees expense	3,470	1,725	(1,745)	27,905	18,250	9,655
Other Expense	0	0	0	0	0	0
<b>Total Expensed:</b>	<b>337,894</b>	<b>158,169</b>	<b>(179,725)</b>	<b>2,116,602</b>	<b>1,519,369</b>	<b>597,233</b>
<b>Net Service Income/(Loss):</b>	<b>(214,557)</b>	<b>(826)</b>	<b>213,731</b>	<b>(527,900)</b>	<b>(406,716)</b>	<b>(121,184)</b>
<b>DIRECT EVENT INCOME</b>	<b>(31,068)</b>	<b>46,424</b>	<b>(77,492)</b>	<b>186,399</b>	<b>293,214</b>	<b>(106,815)</b>
Platinum	19,098	0	19,098	75,025	0	75,025
Facility Fee	26,713	14,400	12,313	548,735	337,990	210,745
Suite Revenues	12,280	1300	10,980	28,917	13,950	14,967
Ticket Convenience Fee	54,380	18,488	35,892	483,323	310,929	172,394
Promoter Share	0	(7,448)	(7,448)	(127,351)	(63,725)	63,626
<b>ANCILLARY INCOME</b>						
Concessions- General						
Gross Sales	121,165	90,000	31,165	3,117,988	2,224,738	893,250
Cost Of Sales	41,296	23,025	18,271	782,701	559,282	223,419
Taxes	-	6,274	(6,274)	-	163,863	(163,863)
Promoter/Team Share	0	7,429	(7,429)	446,895	367,665	79,230
Labor	28,897	10,700	18,197	677,340	262,030	415,310
Net Concessions	50,973	42,572	8,401	1,211,052	871,898	339,154
Service Revenues						
Service Charges	10,436	0	10,436	320,750	14,400	306,350
Novelties						
Gross Sales	3,587	3,711	(124)	89,077	70,263	18,814
Promo Share	0	0	0	40,664	12,939	27,725
Net Novelties	3,587	3,711	(124)	48,413	48,928	(515)
<b>TOTAL ANCILLARY INCOME</b>	<b>64,996</b>	<b>46,283</b>	<b>18,713</b>	<b>1,580,214</b>	<b>935,226</b>	<b>644,988</b>
<b>EVENT OPERATING INCOME</b>	<b>146,399</b>	<b>119,447</b>	<b>26,952</b>	<b>2,775,262</b>	<b>1,827,584</b>	<b>947,678</b>

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

**Cirque duSoleil**  
**For the Twelve Months Ending June 2024**

Event Code:	01		
Event Name:	Cortero		
Event Date:	June 19-23, 2024		
		Curr Budget	Budget Var
Number of Events	5	0	5
Paid Tickets	11,600	0	11,600
Turnstile General	10,790	0	10,790
RENTAL INCOME			
GROSS TICKET REVENUE	919,971	0	919,971
RENT BILLED	67,500	0	67,500
NET REVENUE	987,471	0	987,471
TENANT CHARGES	(930,390)	0	(930,390)
Service Income Billed:			
Secuirty	9,014	0	9,014
Stagehands Billed	58,070	0	58,070
Advertising Billed	1,500	0	1,500
Group Sales Commission Billed	5,173	0	5,173
Equipment Rental Billed	6,643	0	6,643
Production Billed	1,853	0	1,853
Event Catering Billed	2,933	0	2,933
Credit Card Fees Billed	3,201	0	3,201
OTHER SERVICES BILLED	0	0	0
<b>Total Billed:</b>	88,385	0	88,385
<b>Less: Service Expenses</b>			
CHANGEOVER WAGES	0	0	0
OPERATIONS WAGES	1,574	0	1,574
Security Billed	11,847	0	11,847
POLICE/L&I/EMT EXPENSE	1,865	0	1,865
EMT EXPENSE	1,964	0	1,964
STAGEHANDS WAGES	47,520	0	47,520
EVENT STAFF WAGES	13,647	0	13,647
EVENT TICKET SELLER WAGES	1,183	0	1,183
Advertising Expense	1,500	0	1,500

CLEANING WAGES	7,722	0	7,722
GROUP SALES COMMISSIONS	1,729	0	1,729
Equipment Rental	17,364	0	17,364
PRODUCTION EXPENSE	5,472	0	5,472
Event Catering Expense	1,254	0	1,254
Credit card fees expense	3,139	0	3,139
Other Expense	0	0	0
<b>Total Expensed:</b>	<b>117,781</b>	<b>0</b>	<b>117,781</b>
<b>Net Service Income/(Loss):</b>	<b>(29,396)</b>	<b>0</b>	<b>(29,396)</b>
<b>DIRECT EVENT INCOME</b>	<b>27,685</b>	<b>0</b>	<b>27,685</b>
Suite Revenues	0	0	0
Platinum Revenues	19,098	0	19,098
Facility Fee	44,417	0	44,417
Promoter Share Facility Fee	(23,200)	0	(23,200)
Ticket Convenience Fee	55,610	0	55,610
Promoter Share	0	0	0
<b>ANCILLARY INCOME</b>			
Concessions- General			
Gross Sales	69,950	0	69,950
Cost Of Sales	23,635	0	23,635
Labor	23,829	0	23,829
Service Charge Revenue	6,342	0	6,342
Team/Promo share	0	0	0
Net Concessions	28,829	0	123,756
Novelties			
Gross Sales	3,587	0	3,587
Team/Promo share	0	0	0
Net Novelties	3,587	0	3,587
<b>TOTAL ANCILLARY INCOME</b>	<b>32,416</b>	<b>0</b>	<b>32,416</b>
<b>EVENT OPERATING INCOME</b>	<b>156,026</b>	<b>0</b>	<b>156,026</b>

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

**Graduations**  
**For the Twelve Months Ending June 2024**

Event Code:	04	05	06	07	08			
Event Name:	Gray N.G. Grad	Massabesic Grad	Bonney Eagle Grad	Windham Grad	Scarborough Grad			
Event Date:	June 5, 2024	June 6, 2024	June 7, 2024	June 9, 2024	June 9, 2024			
	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	5	4	1
Turnstile General	250	500	750	500	1,000	3,000	5,000	(2,000)
<b>RENTAL INCOME</b>								
RENT BILLED	1,600	1,600	1,600	1,600	1,600	8,000	7,000	1,000
NET REVENUE	1,600	1,600	1,600	1,600	1,600	8,000	7,000	1,000
<b>SERVICE INCOME BILLED</b>								
Production Billed	400	400	400	400	400	800	770	30
Policy EMT Billed	883	833	926	833	833	4,307	0	4,307
Stagehands Billed	791	791	791	791	791	3,957	7,347	(3,390)
Event Staff Billed	2,338	2,803	2,945	2,540	2,540	13,166	4,000	9,166
Cleaning billed	1,452	1,353	1,254	1,221	1,221	6,501	5,100	1,401
Change Over - Setup Billed	368	375	375	375	375	1,868	944	924
Internet/Phone Billed	0	0	150	0	0	0	0	0
OTHER SERVICES BILLED	0	0	399	0	0	0	0	0
<b>Total Billed:</b>	6,231	6,555	7,241	6,160	6,490	32,677	19,661	13,016
<b>LESS: SERVICE EXPENSE</b>								
Contracted Security	386	472	2,006	0	0	2,864	0	(2,864)
Police	355	355	377	355	355	1,798	0	(1,798)
EMT Expense	409	409	409	409	409	2,046	315	(1,731)
Operations wages	205	242	517	297	283	1,544	495	(1,049)
Stagehand Wages	901	1,017	439	521	936	3,814	5,425	1,611
Event Staff Wages	1,286	2,250	511	490	486	5,023	5,000	(23)
Cleaning Expense	1,152	1,152	1,280	928	1,280	5,792	5,000	(792)
PRODUCTION EXPENSE	357	357	357	357	520	1,948	4,900	2,952
Other Expense	0	0	0	0	0	0	0	0
<b>Total Expensed:</b>	5,050	6,254	5,897	3,358	4,270	24,829	21,590	(3,239)
<b>Net Service Income/(Loss):</b>	1,181	301	1,344	2,803	2,220	7,848	(1,929)	16,255
<b>DIRECT EVENT INCOME</b>	2,781	1,901	2,944	4,403	3,820	15,848	5,071	10,777
<b>Concessions- General</b>								
Gross Sales	1,856	4,311	4,711	5,419	2,844	19,141	22,500	(3,359)
Cost Of Sales	665	1,565	1,611	1,961	976	6,779	5,837	942
Labor	477	882	298	584	370	2,611	2,250	361
Service Fees	93	182	246	267	162	950	0	(950)
Net Concessions	807	2,045	3,049	3,141	1,660	2,852	13,141	(6,884)
<b>EVENT OPERATING INCOME</b>	3,588	3,946	5,992	7,544	5,480	26,550	18,212	8,338

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Boxing  
For the Twelve Months Ending June 2024

Event Code: 01  
Event Name:  
Event Date:

	Actual	Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	1,766	0	1,766
Turnstile General	1,891	0	1,891
RENTAL INCOME			
GROSS TICKET REVENUE	79,584	0	79,584
RENT BILLED	0	0	0
NET REVENUE AFTER TAXES	79,584	0	79,584
Less: Service Expense			
OPERATIONS WAGES	575	0	575
POLICE/L&I/EMT EXPENSE	488	0	488
EMT EXPENSE	1,146	0	1,146
STAGEHANDS WAGES	6,837	0	6,837
Equipment Rental	11,010	0	11,010
EVENT STAFF WAGES	2,200	0	2,200
EVENT TICKET SELLER WAGES	134	0	134
ADVERTISING EXPENSE	48,536	0	48,536
CLEANING WAGES	1,888	0	1,888
PRODUCTION EXPENSE	19,660	0	19,660
Event Catering Expense	1,073	0	1,073
ENTERTAINMENT/ Artist EXPEN	100,000	0	100,000
Credit card fees expense	331	0	331
Other Expense	0	0	0
<b>Total Expensed:</b>	194,109	0	194,109
<b>Net Service Income/(Loss):</b>	(194,109)	0	(194,109)
DIRECT EVENT INCOME	(114,525)	0	(114,525)
Suite Revenue	12,280	0	12,280
Facility Fee	5,496	0	5,496
Ticket Convenience Fee	(1,231)	0	(1,231)
Sponsorship Revenue	37,325	0	37,325
ANCILLARY INCOME			
Concessions- General			
Gross Sales	31,579	0	31,579
Cost Of Sales	10,883	0	10,883
Labor	2,457	0	2,457
Service Charges	(3,143)	0	(3,143)
Team/Promo share	0	0	0
Net Concessions	21,382	0	21,382
<b>EVENT OPERATING INCOME</b>	<b>(39,272)</b>	<b>0</b>	<b>(39,272)</b>



**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Charity/Community Events  
**For the Twelve Months Ending June 2024**

Event Code:	02		
Event Name:	Marathon Headquarters		
Event Date:	June 7-8, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	2	0	2
Paid Tickets	0	0	0
Turnstile General	10	0	10
RENTAL INCOME			
GROSS TICKET REVENUE	0	0	0
RENT BILLED	1,500	0	1,500
TENANT PROCEEDS	0	0	0
Service Income Billed:			
Event Staff Billed	1,924	0	1,924
Cleaning billed	264	0	264
<b>Total Billed:</b>	2,188	0	2,188
Less: Service Expense			
Security Billed	1,088	0	(1,088)
Other Expense	0	0	0
<b>Total Expensed:</b>	1,088	0	(1,088)
<b>Net Service Income/(Loss):</b>	1,100	0	1,100
DIRECT EVENT INCOME	2,600	0	2,600
EVENT OPERATING INCOME	2,600	0	2,600

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Meetings  
**For the Twelve Months Ending June 2024**

Event Code:	05	99	
Event Name:	County DA Meeting		
Event Date:	June 11,2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	0	0	0
Turnstile General	20	0	20
RENT BILLED	0	0	0
TENANT PROCEEDS	0	0	0
Service Income Billed:			
Event Staff Billed	86	0	86
<b>Total Billed:</b>	86	0	86
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	0	0	0
EVENT STAFF WAGES	87	0	(87)
Other Expense	0	0	0
<b>Total Expensed:</b>	87	0	(87)
<b>Net Service Income/(Loss):</b>	(1)	0	173
DIRECT EVENT INCOME	(1)	0	(1)
ANCILLARY INCOME			
Concessions- General			
Net Sales	496	0	496
Cost Of Sales	0	0	0
Part-Time Labor	0	0	0
Team/Promo share	0	0	0
Net Concessions	496	0	496
Service Charges	0	0	0
TOTAL ANCILLARY INCOME	496	0	496
EVENT OPERATING INCOME	495	0	494