

## Position Paper for Agenda Item

To: Cumberland County Board of Commissioners

From: Bill Trufant, Facilities Director

Date: March 3, 2026

Subject: Cumberland County Jail Roof Replacement

### Requested Action

Award the roof replacement services at the Cumberland County Jail (CCJ) to Tecta America New England LLC.

### Background and Purpose of Request

The CCJ roof is original in nature since the facility was built in the very early 90's. The ballast roof style system in place usually has a life span of approximately thirty (30) years. Over the three decades since originally installed, various repairs have taken place, both large and small due to a variety of reasons. In recent years we have had to conduct more in-depth and complex repairs to the point where it starts to cause irreparable damage to the building envelope.

This service was advertised publicly, had a mandatory pre-bid site visit and the County received four (4) proposals from qualified roofing companies. All bids received were reviewed both internally and by the engineering firm on record who will be working directly on the project.

These companies were **Hahnel Brothers, RBT Roofing, Tecta America New England LLC, and Triumph Roofing**. During the review process, all companies showed the experience, ability, and availability to undertake the roof replacement at this complex facility. After the review process, we narrowed it down to two (2) vendors, **Tecta America New England LLC** and **Triumph Roofing**.

**Tecta America New England LLC** stood out as they showed, and provided, cost savings measures to change the roofing system to the alternate bid (fully adhered EPDM) which is more in line with today's standards. They provided creativity and measures that would reduce time on the site and an expedited working schedule.

**Triumph Roofing** provided pricing that was not complete and following up showed pricing that was inline, for the most part, with other vendors supplied bids. They did not show cost saving measures that reduce time on the jobsite.

#### **Roofing Replacement Costs for the project are:**

**Tecta America New England LLC** - \$2,164,100

**Triumph Roofing** - \$2,304,221.95

We recommend **Tecta America New England LLC** to complete the roofing project at the CCJ. This is due to overall experience, cost savings measures, and the ability to update the existing roofing system to today's standards.

## Funding Amount and Source

This roofing replacement project will be funded through the 2024/2025 and 2026/2027 Obligation Bond. The requested project award amount is \$2,164,100.

## Effective Date

March 16, 2026

## Attachments

- Tecta America New England LLC Bid
- Vendor Comparison
- Bid score sheet