



EVENT REPORTS

FOR THE MONTH ENDED

MARCH 31 , 2024

OAK VIEW GROUP

H. ABATE
K. HILSGEN
J. McGARR
G. O'DELL
K. VASKE

Submitted by: Mark Eddy, Director of Finance



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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Nine Months Ending March 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	15	13	2	89	77	12
Paid Tickets	51,463	39,200	12,263	270,775	202,600	68,175
Turnstile General	41,741	35,350	6,391	230,487	181,450	49,037
RENTAL INCOME						
GROSS TICKET REVENUE	789,664	562,160	227,504	7,662,858	5,056,830	2,606,028
SPONSORSHIP REVENUE	0	0	0	0	3,500	(3,500)
RENT BILLED	87,709	59,300	28,409	613,478	511,480	101,998
NET REVENUE AFTER TAXES	877,372	621,460	255,912	8,276,335	5,571,810	2,704,525
PROMOTER PROCEEDS	(784,523)	(562,160)	(222,363)	(7,748,781)	(5,018,580)	(2,730,201)
Service Income Billed:						
Change Over - Setup Billed	6,072	4,000	(2,072)	45,078	14,127	30,951
Secuirty	3,150	0	(3,150)	57,773	20,250	37,523
Policy EMT Billed	9,305	4,575	(4,730)	70,751	27,445	43,306
Stagehands Billed	59,646	30,400	(29,246)	389,444	352,428	37,016
Event Staff Billed	29,962	23,800	(6,162)	193,603	107,269	86,334
Evetn Ticket Selles Billed	2,972	0	(2,972)	23,458	15,564	7,894
Box Office Fee	906	0	(906)	1,915	0	1,915
Advertising Billed	0	0	0	62,586	71,200	(8,614)
Cleaning billed	11,525	6,785	(4,740)	66,339	32,995	33,344
Cleaning Supplies/Trash Removal	0	0	0	2,013	1,620	393
Event Insurance billed	0	0	0	219	0	219
Group Sales Commission Billed	0	96	96	12,609	19,608	(6,999)
Equipment Rental Billed	777	150	(627)	21,099	26,275	(5,176)
Production Billed	25,860	0	(25,860)	49,183	16,464	32,719
Event Catering Billed	38,060	23,950	(14,110)	201,275	127,750	73,525
Credit Card Fees Billed	3,427	2,895	(532)	20,641	23,072	(2,431)
Internet/Phone Billed	0	54	54	1,450	1,904	(454)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	191,663	96,705	(94,958)	1,219,438	857,971	361,467

Less: Service Expense

CHANGEOVER WAGES	3,484	2,590	(894)	20,300	16,080	4,220
OPERATIONS WAGES	4,958	3,850	(1,108)	40,253	25,484	14,769
CONTRACTED SECURITY	7,522	7,000	(522)	93,825	62,180	31,645
POLICE/L&I/EMT EXPENSE	7,495	6,550	(945)	57,089	42,725	14,364
EMT EXPENSE	6,896	3,680	(3,216)	55,172	31,185	23,987
STAGEHANDS WAGES	53,445	32,900	(20,545)	343,761	322,680	21,081
EVENT STAFF WAGES	55,366	45,080	(10,286)	298,589	242,390	56,199
EVENT TICKET SELLER WAGES	5,308	4,200	(1,108)	23,902	21,125	2,777
Advertising Expense	0	0	0	74,216	81,850	(7,634)
CLEANING WAGES	33,963	31,500	(2,463)	185,686	162,870	22,816
GROUP SALES COMMISSIONS	0	56	56	4,930	4,813	117
Equipment Rental	779	0	(779)	16,885	18,150	(1,265)
PRODUCTION EXPENSE	28,644	1,800	(26,844)	66,857	31,665	35,192
Event Catering Expense	37,848	23,950	(13,898)	197,487	129,600	67,887
Group sales expense	0	0	0	0	1,560	(1,560)
Credit card fees expense	3,161	2,585	(576)	21,831	15,685	6,146
Other Expense	0	0	0	0	0	0
Total Expensed:	248,872	165,741	(83,131)	1,513,350	1,228,042	285,308
Net Service Income/(Loss):	(57,209)	(69,036)	(11,827)	(293,912)	(370,071)	76,159
DIRECT EVENT INCOME	35,641	(9,736)	45,377	233,642	183,159	50,483
Platinum	360	0	360	48,882	0	48,882
Facility Fee	44,675	25,200	19,475	462,387	281,290	181,097
Suite Revenues	0	800	(800)	15,852	12,250	3,602
Ticket Convenience Fee	28,673	12,060	16,613	319,714	252,865	66,849
Promoter Share	(5,008)	0	5,008	(84,584)	(51,177)	33,407
ANCILLARY INCOME						
Concessions- General						
Gross Sales	442,474	337,200	105,274	2,530,390	1,940,238	590,152
Cost Of Sales	110,130	85,858	24,272	631,224	486,586	144,638
Taxes	-	24,975	(24,975)	-	143,704	(143,704)
Promoter/Team Share	73,832	64,000	9,832	362,743	344,236	18,507
Labor	94,236	44,000	50,236	548,177	228,530	319,647
Net Concessions	164,276	118,367	45,909	988,246	737,182	251,064
Service Revenues						
Service Charges	43,308	3,200	40,108	260,607	13,600	247,007
Novelties						
Gross Sales	3,353	0	3,353	60,560	60,552	8
Promo Share	1,676	0	1,676	27,340	12,939	14,401
Net Novelties	1,676	0	1,676	33,220	39,217	(5,997)
TOTAL ANCILLARY INCOME	209,260	121,567	87,693	1,282,073	789,999	492,074
EVENT OPERATING INCOME	313,600	149,891	163,709	2,277,966	1,468,386	809,580

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

Regular Season Hockey
For the Nine Months Ending March 2024

Event Code:	27	28	29	30	31	32	33	34			
Event Name:	vs Worcester	vs Adirondack	vs Adirondack	vs Reading	vs Reading	vs Newfoundland	vs Newfoundland	vs Newfoundland			
Event Date:	March 5 2024	March 8 2024	March 15, 2024	March 16, 2024	March 17, 2024	March 22, 2024	March 23, 2024	March 24, 2024			
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	1	1	1	8	8	0
Paid Tickets	5,223	3,935	4,287	4,456	3,745	3,489	4,384	4,363	33,882	25,200	8,682
Turnstile General	4,051	3,057	3,351	3,322	2,955	2,646	2,396	3,081	24,859	21,200	3,659
RENTAL INCOME											
GROSS TICKET REVENUE	56,799	69,536	79,220	79,026	67,327	64,381	77,180	74,050	567,520	462,160	105,360
RENT BILLED	5,600	5,600	7,435	10,056	9,345	9,089	9,984	9,963	67,072	44,800	22,272
NET REVENUE AFTER TAXES	62,399	75,136	86,655	89,082	76,672	73,470	87,164	84,013	634,592	506,960	127,632
TENANT CHARGES	(56,799)	(69,536)	(79,220)	(79,026)	(67,327)	(64,381)	(77,180)	(74,050)	(567,520)	(462,160)	(105,360)
SERVICE INCOME BILLED											
Production Billed	0	0	0	0	50	0	0	10	60	0	60
Stagehands Billed	2,699	2,493	2,493	3,414	2,493	2,493	2,903	2,493	21,481	23,400	(1,919)
Event Staff Billed	0	0	0	0	0	0	0	0	0	0	0
Group Sales Commission Billed	0	0	0	0	0	0	0	0	0	96	(96)
Event Catering Billed	1,246	4,218	6,077	3,264	3,209	6,181	4,546	3,899	32,640	22,000	10,640
Credit Card Fees Billed	10	230	173	127	193	141	122	156	1,151	1,920	(769)
Total Billed:	3,955	6,941	8,743	6,805	5,945	8,815	7,571	6,558	55,333	47,416	7,917
LESS: SERVICE EXPENSE											
Contracted Security	0	0	0	590	1,310	0	162	708	2,770	7,000	4,230
Police	548	840	581	581	581	0	548	581	4,260	4,600	340
EMT Expense	430	430	409	450	491	450	430	450	3,540	3,680	140
Operations wages	224	611	449	414	354	375	499	318	3,243	2,600	(643)
Stagehand Wages	2,847	2,744	2,744	3,356	2,571	2,744	3,089	2,744	22,840	24,800	1,960
Event Staff Wages	1,863	3,785	3,840	3,645	4,439	4,166	3,100	2,910	27,748	26,080	(1,668)
Event Ticket Seller Wages	305	391	405	427	242	273	331	99	2,473	2,400	(73)
Cleaning Expense	3,107	2,820	2,820	2,820	2,820	2,368	2,272	2,820	21,847	21,600	(247)
Group sales expense	0	0	0	0	0	0	0	0	0	56	56
PRODUCTION EXPENSE	0	300	300	300	300	300	300	300	2,100	1,800	(300)
Event Catering Expense	1,246	4,218	6,077	3,264	3,209	6,181	4,546	3,899	32,640	22,000	(10,640)
Credit card fees expense	9	203	153	113	171	125	108	138	1,020	1,760	740
Total Expensed:	11,259	16,342	18,458	15,960	16,487	16,982	15,387	14,967	125,842	119,656	(6,186)
Net Service Income/(Loss):	(7,304)	(9,402)	(9,715)	(9,154)	(10,542)	(8,167)	(7,817)	(8,409)	(70,509)	(72,240)	1,731
DIRECT EVENT INCOME	(1,704)	(3,802)	(2,280)	902	(1,197)	922	2,167	1,554	(3,437)	(27,440)	24,003
Facility Fee	6,165	4,868	5,369	5,254	5,057	4,476	4,995	4,708	40,892	25,200	15,692
Suite Revenue	0	0	0	0	0	0	0	0	0	800	(800)
Ticket Convenience Fee	135	1,371	1,194	1,280	1,402	983	1,189	1,241	8,795	11,640	(2,845)
ANCILLARY INCOME											
Concessions- General											
Gross Sales	17,993	49,165	48,721	49,461	44,633	42,687	38,436	41,761	332,856	288,000	44,856
Cost Of Sales	5,255	11,793	11,454	12,114	10,863	9,792	9,023	10,306	80,601	73,330	(7,271)
Labor	3,313	11,644	10,368	12,136	5,919	10,645	8,035	8,195	70,255	34,400	(35,855)
Team Share	3,025	9,185	9,727	10,507	8,840	7,613	6,885	7,900	63,681	64,000	319
Net Concessions	6,400	16,542	17,171	14,703	19,012	14,637	14,492	15,361	118,319	94,940	23,379
Service Income	290	5,525	5,602	4,827	4,826	5,581	4,088	4,327	35,067	3,200	31,867
EVENT OPERATING INCOME	11,286	24,505	27,056	26,965	29,100	26,600	26,932	27,190	199,635	108,340	91,295

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Minor Concerts
For the Nine Months Ending March 2024

Event Code:	04		
Event Name:	Dropkick Murphys		
Event Date:	March 12, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	2,094	0	2,094
Turnstile General	1,924	0	1,924
RENTAL INCOME			
GROSS TICKET REVENUE	108,879	0	108,879
RENT BILLED	0	0	0
NET REVENUE AFTER TAXES	108,879	0	108,879
TENANT CHARGES	(133,239)	0	(133,239)
Service Income Billed:			
Change Over - Setup Billed	998	0	998
Security Billed	3,150	0	3,150
Policy EMT Billed	2,125	0	2,125
Stagehands Billed	17,884	0	17,884
Event Staff Billed	6,186	0	6,186
Event Ticket Sales Billed	575	0	575
Equipment Rental Billed	777	0	777
Cleaning billed	2,080	0	2,080
Production Billed	25,600	0	25,600
Event Catering Billed	5,138	0	5,138
Credit Card Fees Billed	242	0	242
OTHER SERVICES BILLED	0	0	0
Total Billed:	64,756	0	64,756

Less: Service Expense

CHANGEOVER WAGES	778	0	778
OPERATIONS WAGES	234	0	234
CONTRACTED SECURITY	2,896	0	2,896
POLICE/L&I/EMT EXPENSE	710	0	710
EMT EXPENSE	1,064	0	1,064
STAGEHANDS WAGES	14,461	0	14,461
Equipment Rental	779	0	779
EVENT STAFF WAGES	6,065	0	6,065
EVENT TICKET SELLER WAGES	387	0	387
CLEANING WAGES	2,208	0	2,208
PRODUCTION EXPENSE	25,787	0	25,787
Event Catering Expense	4,926	0	4,926
Credit card fees expense	333	0	333
Other Expense	0	0	0

Total Expensed:	60,629	0	60,629
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Net Service Income/(Loss):	4,127	0	4,127
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DIRECT EVENT INCOME	(20,234)	0	(20,234)
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Facility Fee	6,657	0	6,657
Promoter Share Facility Fees	(2,874)	0	(2,874)
Ticket Convenience Fee	11,315	0	11,315
Promoter Share Convenience F	(5,008)	0	(5,008)
Platinum Revenue	360	0	360

Gross Sales	38,969	0	38,969
Taxes	0	0	0
Cost Of Sales	9,020	0	9,020
Labor	8,725	0	8,725
Service Charges	(5,025)	0	(5,025)
Team/Promo share	10,150	0	10,150
Net Concessions	16,100	0	16,100

Novelties			
Gross Sales	3,353	0	3,353
Promo Share	1,676	0	1,676
Net Novelties	1,676	0	1,676

TOTAL ANCILLARY INCOME	17,776	0	17,776
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EVENT OPERATING INCOME	7,992	0	7,992
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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Trade Shows
For the Nine Months Ending March 2024

Event Code:	04		
Event Name:	Maine Hospitality		
Event Date:	March 25-27, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	3	2	1
Paid Tickets	0	0	0
Turnstile General	200	150	50
RENTAL INCOME			
GROSS TICKET REVENUE	0	0	0
RENT BILLED	10,000	2,500	7,500
Gross Revenue	10,000	2,500	7,500
TENANT CHARGES	0	0	0
Service Income Billed:			
Change Over - Setup Billed	1,860	1,000	860
Policy EMT Billed	0	0	0
Stagehands Billed	8,425	1,750	6,675
Event Staff Billed	2,988	2,800	188
Event Ticket Sales Billed	0	0	0
Cleaning billed	800	485	315
Equipment Rental Billed	0	150	(150)
Credit Card Fees Billed	0	0	0
OTHER SERVICES BILLED	0	0	0
Total Billed:	14,355	6,239	8,116
Less: Service Expense			
0	0	-	0
CHANGEOVER PAYROLL TAXES	300	500	(200)
Security Billed	448	0	448
STAGEHANDS WAGES	6,529	3,300	3,229
EVENT STAFF WAGES	3,092	1,000	2,092
CHANGEOVER WAGES	583	710	(127)
CLEANING WAGES	0	300	(300)
Other Expense	0	0	0
Total Expensed:	11,235	5,810	5,425
Net Service Income/(Loss):	3,120	429	2,691
DIRECT EVENT INCOME	13,120	2,929	10,191
Concessions- General			
Gross Sales	0	0	0
Cost Of Sales	0	0	0
Labor	178	0	178
Taxes	0	0	0
Team/Promo share	0	0	0
Net Concessions	(178)	0	(178)
EVENT OPERATING INCOME	12,942	2,929	10,013

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

High School Sports
For the Nine Months Ending March 2024

Event Code:	02	03	04			
Event Name:	HS Basketball	High School Hockey	High School Hockey			
Event Date:	March 2, 2024	March 6, 2024	March 9, 2024			
	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	3	3	0
Paid Tickets	9,982	2,570	2,935	15,487	14,000	1,487
Turnstile General	9,359	2,471	2,928	14,758	14,000	758
RENTAL INCOME						
GROSS TICKET REVENUE	73,865	17,835	21,565	113,265	100,000	13,265
RENT BILLED	7,387	1,750	1,500	10,637	12,000	(1,364)
NET REVENUE	81,252	19,585	23,065	123,902	112,000	11,902
TENANT CHARGES	(44,364)	(18,783)	(20,617)	(83,764)	(100,000)	16,236
Service Income Billed:						
Change Over - Setup Billed	1,540	880	794	3,214	3,000	214
Policy EMT Billed	4,369	1,398	1,413	7,181	4,575	2,606
Stagehands Billed	4,583	3,348	3,925	11,855	5,250	6,605
Event Staff Billed	9,958	5,232	5,599	20,788	21,000	(212)
Event Ticket Sales Billed	1,220	552	626	2,397	0	2,397
Box Office Fee	741	74	91	906	0	906
Cleaning billed	4,018	2,145	2,482	8,645	6,300	2,345
Production Billed	100	50	50	200	0	200
Event Catering Billed	0	0	0	0	1,950	(1,950)
Credit Card Fees Billed	1,236	342	455	2,034	975	1,059
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	27,765	14,021	15,434	57,220	43,050	14,170
Less: Service Expense						
CHANGEOVER WAGES	762	0	0	762	600	162
CHANGEOVER PAYROLL TAXES	346	160	675	1,181	750	431
Security Billed	0	1,408	0	1,408	0	1,408
POLICE/L&I/EMT EXPENSE	1,119	568	839	2,526	1,950	576
EMT EXPENSE	982	696	614	2,292	0	2,292
STAGEHANDS WAGES	3,636	3,560	2,419	9,615	4,800	4,815
EVENT STAFF WAGES	9,364	3,683	5,415	18,461	18,000	461
EVENT TICKET SELLER WAGES	1,082	766	601	2,448	1,800	648
CLEANING WAGES	4,212	2,848	2,848	9,908	9,600	308
PRODUCTION EXPENSE	600	157	0	757	0	757
Event Catering Expense	0	0	0	0	1,950	(1,950)
Credit card fees expense	1,102	303	403	1,808	825	983
Other Expense	0	0	0	0	0	0
Total Expensed:	23,205	14,148	13,813	51,166	40,275	10,891
Net Service Income/(Loss):	4,559	(127)	1,621	6,054	2,775	3,279
DIRECT EVENT INCOME	41,447	675	4,070	46,192	14,775	31,417
Ticket Convenience Fee	7,003	550	1,009	8,562	420	8,142
ANCILLARY INCOME						
Concessions- General						
Gross Sales	42,719	14,050	13,690	70,459	49,200	21,259
Cost Of Sales	12,441	4,095	3,973	20,509	12,528	7,981
Labor	7,369	4,103	3,607	15,079	9,600	5,479
Service Charges	1,905	642	631	3,178	0	3,178
Net Concessions	24,813	6,494	6,742	38,049	23,427	14,622
EVENT OPERATING INCOME	73,264	7,718	11,820	92,803	38,622	54,181