



EVENT REPORTS

FOR THE MONTH ENDED

OCTOBER 31, 2024

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Four Months Ending October 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	9	9	0	21	21	0
Paid Tickets	23,651	32,750	(9,099)	42,779	53,850	(11,071)
Turnstile General	19,031	26,250	(7,219)	37,695	47,600	(9,905)
RENTAL INCOME						
GROSS TICKET REVENUE	520,135	516,100	4,035	1,488,964	1,367,100	121,864
SPONSORSHIP REVENUE	0	0	0	0	4,500	(4,500)
RENT BILLED	73,384	90,600	(17,216)	97,884	144,100	(46,216)
NET REVENUE AFTER TAXES	593,519	606,700	(13,181)	1,586,848	1,515,700	71,148
PROMOTER PROCEEDS	(534,264)	(516,100)	(18,164)	(1,114,186)	(1,371,600)	257,414
Service Income Billed:						
Change Over - Setup Billed	2,588	3,000	413	8,398	12,225	(3,827)
Secuirty	0	0	0	6,000	0	6,000
Policy EMT Billed	0	4,000	4,000	10,707	10,590	117
Stagehands Billed	26,710	31,060	4,350	71,893	118,560	(46,667)
Event Staff Billed	0	0	0	12,934	42,400	(29,466)
Evetn Ticket Selles Billed	0	0	0	892	3,150	(2,258)
Box Office Fee	0	0	0	0	0	0
Advertising Billed	26,018	25,000	(1,018)	28,189	62,000	(33,811)
Cleaning billed	0	0	0	11,154	15,485	(4,332)
Cleaning Supplies/Trash Removal	0	0	0	663	1,707	(1,044)
Event Insurance billed	0	0	0	0	0	0
Group Sales Commission Billed	783	1,850	1,067	1,947	5,750	(3,803)
Equipment Rental Billed	500	500	0	500	4,825	(4,325)
Production Billed	45	0	(45)	14,002	144,000	(129,998)
Event Catering Billed	19,757	18,750	(1,007)	28,711	27,850	861
Credit Card Fees Billed	1,568	2,075	507	2,182	6,575	(4,393)
Internet/Phone Billed	0	0	0	0	525	(525)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	77,968	86,235	8,267	198,171	455,642	(257,471)

Less: Service Expense

CHANGEOVER WAGES	0	800	800	0	2,050	(2,050)
OPERATIONS WAGES	3,252	5,450	2,198	10,099	12,000	(1,901)
CONTRACTED SECURITY	4,178	3,000	(1,178)	10,194	8,450	1,744
POLICE/L&I/EMT EXPENSE	7,968	5,725	(2,243)	13,255	12,725	530
EMT EXPENSE	4,360	6,450	2,090	10,110	12,340	(2,230)
STAGEHANDS WAGES	24,187	22,500	(1,687)	115,240	100,000	15,240
EVENT STAFF WAGES	30,078	32,000	1,922	61,229	63,900	(2,671)
EVENT TICKET SELLER WAGES	2,963	3,025	62	4,509	5,775	(1,266)
Advertising Expense	26,060	37,000	10,940	75,984	74,500	1,484
CLEANING WAGES	19,076	20,950	1,874	31,318	38,050	(6,732)
GROUP SALES COMMISSIONS	0	50	50	672	50	622
Equipment Rental	0	12,000	12,000	87,295	15,075	72,220
PRODUCTION EXPENSE	5,186	1,500	(3,686)	10,094	146,100	(136,006)
Event Catering Expense	19,757	18,750	(1,007)	28,711	24,975	3,736
Group sales expense	0	0	0	0	0	0
Credit card fees expense	1,390	1,975	585	2,961	5,440	(2,479)
Other Expense	0	0	0	0	0	0

Total Expensed: 148,455 171,175 22,720 636,440 521,430 115,010

Net Service Income/(Loss): (70,487) (84,940) (14,453) (438,269) (65,788) (372,481)

DIRECT EVENT INCOME (11,231) 5,660 (16,891) 34,393 78,312 (43,919)

Platinum	5,103	0	5,103	12,934	0	12,934
Facility Fee	46,347	60,750	(14,403)	102,598	118,650	(16,052)
Suite Revenues	0	1125	(1,125)	0	4,125	(4,125)
Ticket Convenience Fee	25,352	47,050	(21,698)	93,463	55,825	37,638
Promoter Share	0	0	0	(16,508)	(4,388)	12,120

ANCILLARY INCOME

Concessions- General						
Gross Sales	248,414	321,000	(72,586)	383,168	459,500	(76,332)
Cost Of Sales	58,092	77,250	(19,158)	96,561	112,000	(15,439)
Taxes	-	23,776	(23,776)	-	34,035	(34,035)
Promoter/Team Share	34,423	41,000	(6,577)	51,982	60,076	(8,094)
Labor	56,227	75,000	(18,773)	91,309	113,450	(22,141)
Net Concessions	99,672	103,974	(4,302)	143,315	139,939	3,376

Service Revenues						
Service Charges	25,143	33,400	(8,257)	39,547	49,575	(10,028)

Novelties

Gross Sales	567	0	567	2,217	5,579	(3,362)
Promo Share	0	0	0	825	2,844	(2,019)
Net Novelties	567	0	567	1,392	2,735	(1,343)

TOTAL ANCILLARY INCOME 125,381 137,374 (11,993) 184,254 192,249 (7,995)

EVENT OPERATING INCOME 190,952 251,959 (61,007) 411,134 444,773 (33,639)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Regular Season Hockey
For the Four Months Ending October 2024

Event Code:	01	02	03	04	05			
Event Name:	vs Wheeling	vs Wheeling	vs Norfolk	vs Norfolk	vs Worcester			
Event Date:	October 18, 2024	October 19, 2024	October 25, 2024	October 26, 2024	October 27, 2024			
	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	5	5	0
Paid Tickets	4,836	3,190	2,542	2,665	2,507	15,740	18,750	(3,010)
Turnstile General	3,610	2,380	1,795	1,800	1,643	11,228	14,250	(3,022)
RENTAL INCOME								
GROSS TICKET REVENUE	89,081	59,947	51,174	50,391	50,267	300,860	208,100	92,760
RENT BILLED	5,800	5,800	5,800	5,800	5,800	29,000	29,000	0
NET REVENUE AFTER TAXES	94,881	65,747	56,974	56,191	56,067	329,860	237,100	92,760
TENANT CHARGES	(89,081)	(59,947)	(51,174)	(50,391)	(50,267)	(300,860)	(208,100)	(92,760)
SERVICE INCOME BILLED								
Production Billed	0	30	0	15	0	45	0	45
Stagehands Billed	3,051	3,428	3,051	3,428	2,918	15,877	15,060	817
Group Sales Commission Billed	0	0	0	0	0	0	50	(50)
Event Catering Billed	5,081	2,336	5,270	781	5,112	18,580	18,750	(170)
Credit Card Fees Billed	58	161	75	115	101	509	875	(366)
Total Billed:	8,190	5,955	8,395	4,339	8,132	35,011	34,735	276
LESS: SERVICE EXPENSE								
Contracted Security	0	0	0	0	0	0	3,000	3,000
Police	801	954	779	733	901	4,167	3,125	(1,042)
EMT Expense	450	409	450	450	450	2,210	2,250	40
Operations wages	420	424	376	424	501	2,144	2,250	106
Stagehand Wages	2,945	3,591	2,869	3,192	2,768	15,366	16,500	1,134
Event Staff Wages	3,996	4,308	3,489	3,260	3,476	18,529	18,000	(529)
Event Ticket Seller Wages	448	373	436	336	338	1,931	1,625	(306)
Cleaning Expense	2,820	2,272	2,016	2,016	1,888	11,012	13,750	2,738
Group sales expense	0	0	0	0	0	0	50	50
PRODUCTION EXPENSE	0	0	0	0	0	0	1,500	1,500
Event Catering Expense	5,081	2,336	5,270	781	5,112	18,580	18,750	170
Credit card fees expense	51	142	66	102	90	451	875	424
Total Expensed:	17,014	14,808	15,751	11,294	15,523	74,390	82,475	8,085
Net Service Income/(Loss):	(8,824)	(8,854)	(7,355)	(6,956)	(7,391)	(39,379)	(47,740)	8,361
DIRECT EVENT INCOME	(3,024)	(3,054)	(1,555)	(1,156)	(1,591)	(10,379)	(18,740)	8,361
Facility Fee	5,916	4,354	4,640	4,534	4,169	23,613	18,750	4,863
Suite Revenue	0	0	0	0	0	0	125	(125)
Ticket Convenience Fee	777	1,045	606	668	507	3,604	8,000	(4,396)
ANCILLARY INCOME								
Concessions- General								
Gross Sales	61,414	35,526	32,366	25,984	25,041	180,331	225,000	(44,669)
Cost Of Sales	14,242	8,419	7,043	6,450	5,259	41,413	56,250	14,837
Labor	10,431	8,426	8,574	5,620	4,784	37,836	50,000	12,164
Team Share	13,402	6,574	5,388	5,187	3,873	34,423	41,000	6,577
Net Concessions	23,338	12,106	11,362	8,727	11,126	66,659	61,085	5,574
Service Income	6,685	3,050	4,226	2,511	2,654	19,127	25,000	(5,873)
EVENT OPERATING INCOME	33,693	17,502	19,279	15,285	16,865	102,624	94,220	8,404

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

**Monster Jam
For the Four Months Ending October 2024**

Event Code:	01		
Event Name:	Hot Wheels		
Event Date:	October 4-7, 2024		
		Curr Budget	Budget Var
Number of Events	4	4	0
Paid Tickets	7,911	14,000	(6,089)
Turnstile General	7,803	12,000	(4,197)
Turnstile Clubs	0	0	0
Turnstile Suites	0	0	0
RENTAL INCOME			
GROSS TICKET REVENUE	219,275	308,000	(88,725)
RENT BILLED	44,384	61,600	(17,216)
NET REVENUE	263,659	369,600	(105,941)
TENANT CHARGES	(233,404)	(308,000)	74,596
Service Income Billed:			
Change Over - Setup Billed	2,588	3,000	(413)
Policy EMT Billed	0	4,000	(4,000)
Stagehands Billed	10,833	16,000	(5,167)
Advertising Billed	26,018	25,000	1,018
Group Sales Commission Billed	783	1,800	(1,017)
Equipment Rental Billed	500	500	0
Event Catering Billed	1,178	0	1,178
Credit Card Fees Billed	1,059	1,200	(141)
OTHER SERVICES BILLED	0	0	0
Total Billed:	42,958	51,500	(8,542)
Less: Service Expenses			
OPERATIONS WAGES	1,108	3,200	(2,092)
Security Billed	4,178	0	4,178
POLICE/L&I/EMT EXPENSE	3,801	2,600	1,201
EMT EXPENSE	2,150	4,200	(2,050)
STAGEHANDS WAGES	8,821	6,000	2,821
EVENT STAFF WAGES	11,549	14,000	(2,451)
EVENT TICKET SELLER WAGES	1,032	1,400	(368)
Advertising Expense	26,060	37,000	(10,940)
CLEANING WAGES	8,064	7,200	864
Equipment Rental	0	12,000	(12,000)
PRODUCTION EXPENSE	5,186	0	5,186
Event Catering Expense	1,178	0	1,178
Credit card fees expense	939	1,100	(161)
Other Expense	0	0	0
Total Expensed:	74,065	88,700	(14,635)
Net Service Income/(Loss):	(31,107)	(37,200)	6,093
DIRECT EVENT INCOME	(852)	24,400	(25,252)
Suite Revenues	0	1,000	(1,000)
Platinum Revenues	5,103	0	5,103
Facility Fee	22,734	42,000	(19,266)
Ticket Convenience Fee	21,748	39,050	(17,302)
ANCILLARY INCOME			
Concessions- General			
Gross Sales	68,082	96,000	(27,918)
Less: Sales taxes	0	7,111	(7,111)
Cost Of Sales	16,679	21,000	(4,321)
Labor	18,391	25,000	(6,609)
Service Charge Revenue	6,016	8,400	(2,384)
Team/Promo share	0	0	0
Net Concessions	39,029	51,289	(48,342)
Net Novelties	567	0	567
TOTAL ANCILLARY INCOME	39,595	51,289	(11,694)
EVENT OPERATING INCOME	88,329	157,739	(69,410)