



EVENT REPORTS

FOR THE MONTH ENDED

OCTOBER 31, 2023

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Four Months Ending October 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	7	7	0	26	17	9
Paid Tickets	19,325	15,500	3,825	59,472	36,250	23,222
Turnstile General	16,201	14,200	2,001	52,907	33,550	19,357
RENTAL INCOME						
GROSS TICKET REVENUE	397,867	409,940	(12,073)	2,801,968	1,552,440	1,249,528
SPONSORSHIP REVENUE	0	0	0	0	0	0
RENT BILLED	80,572	72,580	7,992	183,572	128,080	55,492
NET REVENUE AFTER TAXES	478,439	482,520	(4,082)	2,985,540	1,680,520	1,305,020
PROMOTER PROCEEDS	(420,919)	(409,940)	(10,979)	(2,881,547)	(1,552,440)	(1,329,107)
Service Income Billed:						
Change Over - Setup Billed	3,809	500	(3,309)	21,507	4,005	17,502
Secuirty	0	0	0	48,881	15,750	33,131
Policy EMT Billed	4,297	0	(4,297)	35,549	7,735	27,814
Stagehands Billed	18,316	12,200	(6,116)	138,325	118,700	19,625
Event Staff Billed	1,548	1,000	(548)	66,340	19,400	46,940
Event Ticket Selles Billed	0	0	0	6,911	5,014	1,897
Box Office Fee	0	0	0	0	0	0
Advertising Billed	24,802	37,000	12,198	25,724	52,450	(26,726)
Utilities - Booth Services	0	0	0	0	0	0
Cleaning billed	0	0	0	28,517	10,755	17,762
Cleaning Supplies/Trash Removal	0	0	0	2,013	800	1,213
Event Insurance billed	0	0	0	0	0	0
Agency Expense	0	0	0	0	0	0
Group Sales Commission Billed	1,767	1,024	(743)	1,767	4,574	(2,807)
Equipment Rental Billed	6,483	12,075	5,592	18,805	20,850	(2,045)
Production Billed	0	0	0	19,984	15,225	4,759
Event Catering Billed	4,376	6,600	2,224	52,021	15,725	36,296
Credit Card Fees Billed	1,237	1,812	575	3,387	5,382	(1,995)
Internet/Phone Billed	0	100	100	350	700	(350)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	66,635	72,311	5,676	470,080	297,065	173,015

Less: Service Expense

CHANGEOVER WAGES	0	320	320	0	3,335	(3,335)
OPERATIONS WAGES	3,267	1,800	(1,467)	12,046	6,225	5,821
CONTRACTED SECURITY	11,214	6,950	(4,264)	59,950	22,850	37,100
POLICE/L&I/EMT EXPENSE	3,384	3,150	(234)	17,646	10,600	7,046
EMT EXPENSE	6,548	2,420	(4,128)	20,442	7,285	13,157
STAGEHANDS WAGES	14,965	10,950	(4,015)	109,977	101,200	8,777
EVENT STAFF WAGES	17,750	17,420	(330)	67,828	49,420	18,408
EVENT TICKET SELLER WAGES	1,093	2,000	907	2,964	4,150	(1,186)
Advertising Expense	24,802	37,000	12,198	25,921	52,450	(26,529)
CLEANING WAGES	12,236	12,600	364	37,694	27,300	10,394
GROUP SALES COMMISSIONS	573	14	(559)	573	414	159
Equipment Rental	5,983	12,000	6,017	14,139	16,325	(2,186)
PRODUCTION EXPENSE	1,517	450	(1,067)	21,574	17,100	4,474
Event Catering Expense	2,442	9,000	6,558	50,086	20,125	29,961
Group sales expense	0	0	0	0	450	(450)
Credit card fees expense	1,096	1,540	444	2,969	2,395	574
Other Expense	0	0	0	0	0	0
Total Expensed:	106,871	117,614	10,743	443,810	341,624	102,186
Net Service Income/(Loss):	(40,236)	(45,303)	(5,067)	26,270	(44,559)	70,829
DIRECT EVENT INCOME	17,284	27,277	(9,993)	130,262	83,521	46,741
Platinum	0	0	0	43,734	0	43,734
Facility Fee	51,243	33,900	17,343	144,723	81,870	62,853
Suite Revenues	1,193	720	473	1,751	4,450	(2,699)
Ticket Convenience Fee	44,556	23,146	21,410	165,550	119,772	45,778
Promoter Share	0	0	0	(74,394)	(32,169)	42,225
ANCILLARY INCOME						
Concessions- General						
Gross Sales	154,231	141,880	12,351	571,582	379,650	191,932
Cost Of Sales	38,660	30,334	8,326	142,026	88,745	53,281
Taxes	-	10,549	(10,549)	-	28,122	(28,122)
Promoter/Team Share	15,016	16,000	(984)	91,621	67,373	24,248
Labor	33,645	16,200	17,445	111,916	40,850	71,066
Net Concessions	66,911	68,797	(1,886)	226,019	154,560	71,459
Service Revenues						
Service Charges	14,486	800	13,686	64,079	800	63,279
Novelties						
Gross Sales	0	12,474	(12,474)	40,325	34,088	6,237
Promo Share	0	0	0	25,530	8,389	17,141
Net Novelties	0	12,474	(12,474)	14,796	21,501	(6,705)
TOTAL ANCILLARY INCOME	81,397	82,071	(674)	304,895	176,861	128,034
EVENT OPERATING INCOME	195,673	167,114	28,559	716,520	434,305	282,215

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Regular Season Hockey
For the Four Months Ending October 2023

Event Code:	01		
Event Name:	vs Trois-Rivieres		
Event Date:	October 21, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	1	2	(1)
Paid Tickets	5,099	6,300	(1,201)
Turnstile General	3,831	5,300	(1,469)
RENTAL INCOME			
GROSS TICKET REVENUE	85,133	115,540	(30,407)
RENT BILLED	5,600	11,200	(5,600)
NET REVENUE AFTER TAXES	90,733	126,740	(36,007)
TENANT CHARGES	(85,133)	(115,540)	30,407
SERVICE INCOME BILLED			
Production Billed	0	0	0
Stagehands Billed	2,903	5,850	(2,947)
Event Staff Billed	0	0	0
Group Sales Commission Billed	0	24	(24)
Event Catering Billed	3,350	5,500	(2,150)
Credit Card Fees Billed	49	480	(431)
Total Billed:	6,302	11,854	(5,552)
LESS: SERVICE EXPENSE			
Contracted Security	484	1,750	1,266
Police	613	1,150	537
EMT Expense	409	920	511
Operations wages	383	650	267
Stagehand Wages	3,057	6,200	3,143
Event Staff Wages	4,839	6,520	1,681
Event Ticket Seller Wages	228	600	372
Cleaning Expense	2,820	5,400	2,580
Group sales expense	0	14	14
PRODUCTION EXPENSE	300	450	150
Event Catering Expense	1,416	5,500	4,084
Credit card fees expense	44	440	396
Total Expensed:	14,593	29,914	15,321
Net Service Income/(Loss):	(8,291)	(18,060)	9,769
DIRECT EVENT INCOME	(2,691)	(6,860)	4,169
Facility Fee	5,831	6,300	(469)
Suite Revenue	0	200	(200)
Ticket Convenience Fee	1,063	2,910	(1,847)
ANCILLARY INCOME			
Concessions- General			
Gross Sales	63,488	72,000	(8,512)
Cost Of Sales	17,336	18,334	998
Labor	11,460	8,600	(2,860)
Team Share	15,016	16,000	984
Net Concessions	19,677	23,732	(4,055)
Service Income	6,407	800	5,607
EVENT OPERATING INCOME	30,286	27,082	3,204

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Monster Jam
For the Four Months Ending October 2023

Event Code:	01		
Event Name:	Hot Wheels		
Event Date:	October 12-16,2023		
		<u>Curr Budget</u>	<u>Budget Var</u>
Number of Events	4	4	0
Paid Tickets	14,226	9,200	5,026
Turnstile General	12,370	8,800	3,570
RENTAL INCOME			
GROSS TICKET REVENUE	312,734	294,400	18,334
RENT BILLED	66,972	58,880	8,092
NET REVENUE	379,706	353,280	26,426
TENANT CHARGES	(335,286)	(294,400)	(40,886)
Service Income Billed:			
Change Over - Setup Billed	2,970	0	2,970
Policy EMT Billed	4,297	0	4,297
Stagehands Billed	15,414	4,600	10,814
Advertising Billed	24,802	37,000	(12,198)
Group Sales Commission Billed	1,767	1,000	767
Equipment Rental Billed	500	12,000	(11,500)
Event Catering Billed	1,026	0	1,026
Credit Card Fees Billed	1,188	1,332	(144)
OTHER SERVICES BILLED	0	0	0
Total Billed:	51,964	55,932	(3,968)
Less: Service Expenses			
OPERATIONS WAGES	1,898	800	1,098
Security Billed	10,730	5,200	5,530
POLICE/L&I/EMT EXPENSE	2,771	2,000	771
EMT EXPENSE	6,139	1,500	4,639
STAGEHANDS WAGES	11,908	4,400	7,508
EVENT STAFF WAGES	11,750	10,400	1,350
EVENT TICKET SELLER WAGES	865	1,400	(535)
Advertising Expense	24,802	37,000	(12,198)
CLEANING WAGES	9,416	7,200	2,216
GROUP SALES COMMISSIONS	573	0	573
Equipment Rental	0	12,000	(12,000)

PRODUCTION EXPENSE	1,070	0	1,070
Event Catering Expense	1,026	0	1,026
Credit card fees expense	1,052	1,100	(48)
Other Expense	0	0	0
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Total Expensed:	84,000	83,000	1,000
Net Service Income/(Loss):	(32,036)	(27,068)	(4,968)
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DIRECT EVENT INCOME	12,384	31,812	(19,428)
Suite Revenues	1,193	0	1,193
Facility Fee	45,412	27,600	17,812
Ticket Convenience Fee	43,494	20,236	23,258
Promoter Share	0	0	0
ANCILLARY INCOME			
Concessions- General			
Gross Sales	90,743	70,400	20,343
Cost Of Sales	21,324	12,000	9,324
Labor	22,185	7,600	14,585
Service Charge Revenue	8,080	0	8,080
Team/Promo share	0	0	0
Net Concessions	55,314	45,585	47,116
Novelties			
Gross Sales	0	12,474	(12,474)
Team/Promo share	0	0	0
Net Novelties	0	12,474	(12,474)
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TOTAL ANCILLARY INCOME	55,314	58,059	(2,745)
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EVENT OPERATING INCOME	157,795	137,707	20,088
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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Other
For the Four Months Ending October 2023

Event Code:	01		
Event Name:	Jump Dance Rehearsal		
Event Date:	October 5-6, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	2	0	2
Paid Tickets	0	0	0
Turnstile General	0	0	0
RENTAL INCOME			
RENT BILLED	8,000	0	8,000
TENANT PROCEEDS	(500)	0	(500)
Service Income Billed:			
Change Over - Setup Billed	839	0	839
Event Staff Billed	1,548	0	1,548
Equipment Rental Billed	5,983	0	5,983
Total Billed:	8,370	0	8,370
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	986	0	(986)
EVENT STAFF WAGES	1,162	0	(1,162)
Equipment Rental	5,983	0	(5,983)
PRODUCTION EXPENSE	148	0	(148)
Other Expense	0	0	0
Total Expensed:	8,278	0	(8,278)
Net Service Income/(Loss):	92	0	92
DIRECT EVENT INCOME	7,592	0	7,592
EVENT OPERATING INCOME	7,592	0	7,592