



One Civic Center Square, Portland, ME 04101

SEPTEMBER 2025

Fiscal Year ending June 30, 2026

Submitted By
Mark Eddy

OVG VENUE MANAGEMENT

D. Higgins
K. Hilsen
G. O'Dell
K. Vaske
R. Wilson

Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager

Table of Contents

1.	Cross Insurance Arena - USD - FY YE Jun	1
1.1	IS - Summary	1
1.2	Balance Sheet.....	2
1.3	IS - Rolling Forecast.....	3
1.4	Gross Profit - Summary.....	4
1.5	IS - Details.....	5
1.6	OpEx - Total Department	8
1.7	OpEx - D: Third Party Partnerships.....	10
1.8	OpEx - D: Event Services	11
1.9	OpEx - D: Food & Beverage	12
1.10	OpEx - D: Overhead & Other Support Services.....	13
1.11	OpEx - D: Sales	14
1.12	OpEx - D: Ticketing & Box Office	15
1.13	OpEx - D: Operations.....	16
1.14	OpEx - D: Executive Management.....	17
1.15	OpEx - D: Finance & Accounting	18
1.16	OpEx - D: Marketing & Communications	19



Cross Insurance Arena
Consolidated Income Statement
For the Period Ended: September FY26
USD

	Actual	MTD Budget	B / (W)	Actual	YTD Budget	B / (W)
Statistics						
90001: Number of Event Days	7	-	7	7	-	7
90002: Number of Events	2	2	0	3	3	0
90003: Paid Attendance - General Seating	2,978	-	2,978	9,262	5,500	3,762
90009: Attendance	4,276	500	3,776	10,060	5,900	4,160
90015: Dropcount - General Seating	-	500	-500	-	5,900	-5,900
90022: Ticket Sales - Manifested	-	-	-	-	424,985	-424,985
Event Revenue						
SL: Rent Ticket Receipts	129,553	10,000	119,553	717,171	30,000	687,171
SL: Event Reimbursement	106,497	13,974	92,523	157,308	53,724	103,584
Direct Event Revenue	236,050	23,974	212,076	874,479	83,724	790,755
SL: Ticketing Fees	25,186	-	25,186	46,809	22,000	24,809
SL: Total Merchandise	-	-	-	-	1,518	(1,518)
SL: Total Catering	-	-	-	301	-	301
SL: Total Concessions	95,921	1,388	94,533	164,273	56,018	108,255
Total Event Revenue	357,157	25,362	331,795	1,085,862	163,260	922,602
Event Costs						
SL: Direct Revenue & Costs	184,006	10,828	(173,178)	230,781	50,803	(179,978)
SL: Total Concessions	53,943	1,500	(52,443)	92,448	29,373	(63,075)
Total Event Costs	237,950	12,328	(225,622)	323,229	80,176	(243,053)
Event Gross Profit before Revenue Sharing	119,207	13,034	106,173	762,633	83,084	679,549
Total Promoter & Team Revenue Sharing / Revenue	-	7,820	7,820	558,618	33,887	(524,731)
Event Gross Profit	119,207	5,364	113,843	204,015	57,347	146,668
Contracted Revenue						
SL: Premium Seating	12,431	19,643	(7,212)	24,173	58,930	(34,757)
SL: Sponsorships	45,894	63,750	(17,856)	140,671	191,250	(50,579)
Total Contracted Revenue	58,325	83,393	(25,068)	164,844	250,180	(85,336)
Contracted Revenue Expenses						
SL: Premium Seating	-	15,390	15,390	-	46,171	46,171
Total Contracted Revenue Expenses	-	15,390	15,390	-	46,171	46,171
Contracted Gross Profit before Revenue Sharing	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Contracted Revenue Gross Profit	58,325	68,003	(9,678)	164,844	204,009	(39,165)
SL: Other Event	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Total Other Revenue	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Other Gross Profit before Revenue Sharing	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Other Revenue Gross Profit	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Total Gross Profit	178,591	79,034	99,557	370,723	278,356	92,367
Indirect Expenses	239,725	259,214	19,490	651,249	734,432	83,183
Net Operating Income / (Loss)	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550
Other Income & Expenses	-	-	-	-	-	-
Total Net Income	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550



Cross Insurance Arena
Balance Sheet
For the Period Ended: September FY26
USD

	Sep-FY26
Assets	
Current Assets	
Cash and Cash Equivalents	1,768,918
Accounts Receivable	372,520
Inventory	67,669
Prepaid and Other Current Assets	83,955
Total Current Assets	2,293,061
Fixed Assets	
Fixed Assets minus CIP	4,387
Total Fixed Assets	4,387
Total Assets	2,297,448
Liabilities & Members' Capital	
Current Liabilities	
Total Accounts Payable	168,928
Accrued Expenses	646,750
Total Deferred Revenue	449,918
Total Other Current Liabilities	779,501
Total Current Liabilities	2,045,097
Non-Current Liabilities	
Members' Capital	
Equity	1,406,867
Retained Earnings	(1,154,516)
Total Equity	252,352
Total Liabilities and Equity	2,297,448



Cross Insurance Arena
Income Statement Rolling Forecast
For the Period Ended: September FY26

USD

	YTD Actual	Projection Remaining Year	Forecast	Year Total Budget	B / (W)
Statistics					
90001: Number of Event Days	7	10	17	17	0
90002: Number of Events	3	80	83	83	0
90003: Paid Attendance - General Seating	9,262	260,788	270,050	270,050	0
90009: Attendance	10,060	263,740	273,800	273,800	0
90015: Dropcount - General Seating	-	0	0	0	0
Event Revenue					
SL: Rent Ticket Receipts	717,171	(130,221)	586,950	586,950	0
SL: Event Reimbursement	157,308	1,393,756	1,551,064	1,551,064	0
Direct Event Revenue	874,479	1,263,535	2,138,014	2,138,014	0
SL: Ticketing Fees	46,809	669,630	716,439	716,439	0
SL: Unmanifested Seats	-	12,650	12,650	12,650	0
SL: Total Merchandise	-	34,579	34,579	34,579	0
SL: Total Catering	301	(301)	0	0	0
SL: Total Concessions	164,273	2,471,293	2,635,566	2,635,566	0
SL: Other Event	-	0	0	0	0
Total Event Revenue	1,085,862	2,313,372	3,399,234	3,399,234	0
Event Costs					
SL: Direct Revenue & Costs	230,781	1,641,521	1,872,302	1,872,302	0
SL: Total Concessions	92,448	911,561	1,004,009	1,004,009	0
Total Event Costs	323,229	2,553,082	2,876,311	2,876,311	0
Event Gross Profit before Revenue Sharing	762,633	1,898,304	2,660,937	2,660,937	0
Total Promoter & Team Revenue Sharing / Revenue	558,618	(95,883)	462,735	462,735	0
Event Gross Profit	204,015	1,994,187	2,198,202	2,198,202	0
Contracted Revenue					
SL: Premium Seating	24,173	121,248	145,421	145,421	0
SL: Sponsorships	140,671	436,104	576,775	576,775	0
Total Contracted Revenue	164,844	750,540	722,196	722,196	0
Other Revenue					
SL: Other Event	1,865	86,135	88,000	88,000	0
Total Other Revenue	1,865	86,135	88,000	88,000	0
Other Gross Profit before Revenue Sharing	1,865	86,135	88,000	88,000	0
Other Revenue Gross Profit	1,865	86,135	88,000	88,000	0
Total Gross Profit	370,723	2,637,675	3,008,398	3,008,398	0
Indirect Expenses	651,249	2,661,409	3,312,658	3,312,658	0
Net Operating Income / (Loss)	(280,525)	(23,735)	(304,260)	(304,260)	0
Other Income & Expenses	-	-	0	0	-
Total Net Income	(280,525)	(23,735)	(304,260)	(304,260)	0



Cross Insurance Arena Consolidated Gross Profit Statement

For the Period Ended: September FY26

USD

	Actual	MTD Budget	B / (W)	Actual	YTD Budget	B / (W)
Statistics						
90001: Number of Event Days	7	-	7	7	-	7
90002: Number of Events	2	2	0	3	3	0
90003: Paid Attendance - General Seating	2,978	-	2,978	9,262	5,500	3,762
90009: Attendance	4,276	500	3,776	10,060	5,900	4,160
90015: Dropcount - General Seating	-	500	-500	-	5,900	-5,900
90022: Ticket Sales - Manifested	-	-	-	-	424,985	-424,985
Event Gross Profit						
SL: Rent Ticket Receipts	129,553	10,000	119,553	717,171	30,000	687,171
SL: Event Reimbursement	(77,510)	3,146	(80,656)	(73,473)	2,921	(76,394)
Direct Event Gross Profit	52,043	13,146	38,897	643,698	32,921	610,777
SL: Ticketing Fees	25,186	-	25,186	46,809	22,000	24,809
SL: Total Merchandise	-	-	-	-	1,518	(1,518)
SL: Total Catering	-	-	-	301	-	301
SL: Total Concessions	41,978	(112)	42,090	71,825	26,645	45,180
Total Event Gross Profit	119,207	5,364	113,843	204,015	57,347	146,668
Contracted Gross Profit						
SL: Premium Seating	12,431	4,253	8,178	24,173	12,759	11,414
SL: Sponsorships	45,894	63,750	(17,856)	140,671	191,250	(50,579)
Total Contracted Gross Profit	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Contracted Gross Profit before Revenue Sharing	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Contracted Revenue Gross Profit	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Other Gross Profit						
SL: Miscellaneous Other	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Total Other Gross Profit	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Other Gross Profit before Revenue Sharing	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Other Revenue Gross Profit	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Total Gross Profit	178,591	79,034	99,557	370,723	278,356	92,367
Indirect Expenses	239,725	259,214	19,490	651,249	734,432	83,183
Net Operating Income / (Loss)	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550
Other Income & Expense	-	-	-	-	-	-
Total Net Income	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550



Cross Insurance Arena
Detailed Income Statement
For the Period Ended: September FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	7	-	7	7	-	7
90002: Number of Events	2	2	0	3	3	0
90003: Paid Attendance - General Seating	2,978	-	2,978	9,262	5,500	3,762
90009: Attendance	4,276	500	3,776	10,060	5,900	4,160
90015: Dropcount - General Seating	-	500	-500	-	5,900	-5,900
90022: Ticket Sales - Manifested	-	-	-	-	424,985	-424,985
Event Revenue						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	103,803	-	103,803	662,421	-	662,421
SL: Rentals - Event Revenue: Venue Rentals	-	10,000	(10,000)	29,000	30,000	(1,000)
SL: Rentals - Event Revenue: Rental Income	25,750	-	25,750	25,750	-	25,750
Total Rent / Ticket Receipts	129,553	10,000	119,553	717,171	30,000	687,171
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	45,720	3,500	42,220	65,778	17,500	48,278
SL: Service & Expense Reimbursement - Event Revenue: Security	31,064	3,800	27,264	31,174	11,800	19,374
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	-	-	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	8,484	970	7,514	11,917	970	10,947
SL: Service & Expense Reimbursement - Event Revenue: Operations	8,482	1,000	7,482	10,952	2,000	8,952
SL: Service & Expense Reimbursement - Event Revenue: Police	3,813	1,150	2,663	6,352	3,150	3,202
SL: Service & Expense Reimbursement - Event Revenue: EMT	5,154	120	5,034	5,154	120	5,034
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	-	-	-	3,736	-	3,736
SL: Service & Expense Reimbursement - Event Revenue: Catering	533	2,200	(1,667)	2,866	5,200	(2,334)
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	1,246	150	1,096	2,491	2,150	341
SL: Service & Expense Reimbursement - Event Revenue: Production	2,000	120	1,880	2,000	1,620	380
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	-	440	(440)	876	440	436
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	-	230	(230)	770	980	(210)
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	-	-	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	-	-	-	-	7,500	(7,500)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	200	(200)	-	200	(200)
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	-	94	(94)	-	94	(94)
Total Event Reimbursement	106,497	13,974	92,523	157,308	53,724	103,584
Direct Event Revenue	236,050	23,974	212,076	874,479	83,724	790,755
SL: Ticketing Fees - Event Revenue: Facility Fee	12,162	-	12,162	32,214	22,000	10,214
SL: Ticketing Fees - Event Revenue: Ticketing Fees	13,024	-	13,024	14,595	-	14,595
Total Ticketing Revenue	25,186	-	25,186	46,809	22,000	24,809
SL: Retail Merchandise - Event Revenue: Other Revenue	-	-	-	-	1,518	(1,518)
Total Merchandise	-	-	-	-	1,518	(1,518)
SL: Catering - Event Revenue: NA Beverage	-	-	-	96	-	96
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
Total Catering	-	-	-	301	-	301
SL: Concessions - Event Revenue: Beer	15,177	-	15,177	40,425	-	40,425
SL: Concessions - Event Revenue: Food	31,111	1,288	29,823	39,411	8,798	30,613
SL: Concessions - Event Revenue: NA Beverage	31,205	100	31,105	39,054	7,189	31,865
SL: Concessions - Event Revenue: Liquor	8,628	-	8,628	26,249	15,943	10,306
SL: Concessions - Event Revenue: Service Charge	7,145	-	7,145	15,004	-	15,004
SL: Concessions - Event Revenue: Catering	2,567	-	2,567	2,567	-	2,567
SL: Concessions - Event Revenue: Wine	88	-	88	1,563	1,293	270
SL: Concessions - Event Revenue: Canned Beer	-	-	-	-	22,795	(22,795)
Total Concession	95,921	1,388	94,533	164,273	56,018	108,255
Total Event Revenue	357,157	25,362	331,795	1,085,862	163,260	922,602
Event Costs						



Cross Insurance Arena
Detailed Income Statement
For the Period Ended: September FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Event Expenses - Event COS: Production	68,537	30	(68,507)	68,656	1,530	(67,126)
SL: Event Expenses - Event COS: Stagehand	41,844	2,900	(38,944)	59,295	15,400	(43,895)
SL: Event Expenses - Event COS: Contracted Security	12,528	-	(12,528)	26,454	-	(26,454)
SL: Event Expenses - Event COS: Security	22,686	3,000	(19,686)	22,797	13,000	(9,797)
SL: Event Expenses - Event COS: Advertising & Marketing	13,767	-	(13,767)	14,103	7,500	(6,603)
SL: Event Expenses - Event COS: Housekeeping/Cleaning	6,272	-	(6,272)	9,537	-	(9,537)
SL: Event Expenses - Event COS: EMT	5,222	120	(5,102)	6,123	1,120	(5,003)
SL: Event Expenses - Event COS: Operations	4,552	600	(3,952)	5,002	1,600	(3,402)
SL: Event Expenses - Event COS: Police	3,109	750	(2,359)	3,838	2,650	(1,188)
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Catering	1,019	2,000	981	3,063	2,125	(938)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	2,272	600	(1,672)	2,272	3,600	1,328
SL: Event Expenses - Event COS: Information Technology	1,250	-	(1,250)	1,688	-	(1,688)
SL: Event Expenses - Event COS: Furniture	-	-	-	1,246	-	(1,246)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Credit Card Merchant Fees	305	150	(155)	988	425	(563)
SL: Event Expenses - Event COS: Ticket Sellers	242	200	(42)	537	550	13
SL: Event Expenses - Event COS: Licenses, Fees & Permits	300	-	(300)	300	-	(300)
SL: Event Expenses - Event COS: Photography	100	-	(100)	100	-	(100)
SL: Event Expenses - Event COS: Equipment Rental	-	-	-	-	825	825
SL: Event Expenses - Event COS: Event Changeover	-	418	418	-	418	418
SL: Event Expenses - Event COS: Fees & Commissions	-	60	60	-	60	60
Total Event Operating Expenses	184,006	10,828	(173,178)	230,781	50,803	(179,978)
SL: Concessions - Event COS: FoH Labor	18,286	1,000	(17,286)	32,663	13,850	(18,813)
SL: Concessions - Event COS: Food	15,200	450	(14,750)	22,741	5,245	(17,496)
SL: Concessions - Event COS: Sales Tax	6,371	-	(6,371)	10,843	-	(10,843)
SL: Concessions - Event COS: NA Beverage	6,988	50	(6,938)	9,931	3,495	(6,436)
SL: Concessions - Event COS: Liquor	4,831	-	(4,831)	8,746	2,983	(5,763)
SL: Concessions - Event COS: Beer	2,228	-	(2,228)	7,476	-	(7,476)
SL: Concessions - Event COS: Wine	39	-	(39)	47	656	609
SL: Concessions - Event COS: Canned Beer	-	-	-	-	3,144	3,144
Total Concession	53,943	1,500	(52,443)	92,448	29,373	(63,075)
Total Event Costs	237,950	12,328	(225,622)	323,229	80,176	(243,053)
Event Gross Profit before Revenue Sharing	119,207	13,034	106,173	762,633	83,084	679,549
Promoter & Team Revenue Sharing / Revenue						
SL: Promoter Revenue Share - Event COS: Concessions	-	-	-	-	10,427	10,427
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	-	-	-	558,618	-	(558,618)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	23,460	23,460
Total Promoter & Team Revenue Sharing / Revenue	-	7,820	7,820	558,618	33,887	(524,731)
Event Gross Profit	119,207	5,364	113,843	204,015	57,347	146,668
Contracted Revenue						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	5,180	(5,180)
SL: Premium Seating - Contracted Revenue: Club Seats	1,245	-	1,245	2,491	-	2,491
SL: Premium Seating - Contracted Revenue: Suites	11,186	17,917	(6,731)	21,682	53,750	(32,068)
Total Premium Seating	12,431	19,643	(7,212)	24,173	58,930	(34,757)
SL: Partnerships - Contracted Revenue: All Event Club Seats	-	-	-	1,376	-	1,376
SL: Partnerships - Contracted Revenue: Suites	-	-	-	10,497	-	10,497
SL: Partnerships - Contracted Revenue: Arena Sponsor	-	45,833	(45,833)	23,641	137,500	(113,859)
SL: Partnerships - Contracted Revenue: Naming Rights	17,182	17,917	(735)	48,536	53,750	(5,214)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	28,712	-	28,712	56,620	-	56,620
Total Sponsorships	45,894	63,750	(17,856)	140,671	191,250	(50,579)
Total Contracted Revenue	58,325	83,393	(25,068)	164,844	250,180	(85,336)



Cross Insurance Arena
Detailed Income Statement
For the Period Ended: September FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Contracted Revenue Expenses						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	46,171	46,171
Total Premium Seating Expenses	-	15,390	15,390	-	46,171	46,171
Total Contracted Revenue Costs	-	15,390	15,390	-	46,171	46,171
Contracted Gross Profit before Revenue Sharing	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Promoter & Team Revenue Sharing / Revenue						
Contracted Revenue Gross Profit	58,325	68,003	(9,678)	164,844	204,009	(39,165)
Other Revenue						
Total Service Line - Other Revenue: Other Revenue	-	5,667	(5,667)	-	17,000	(17,000)
Total Service Line - Other Revenue: Miscellaneous Income	1,059	-	1,059	1,865	-	1,865
Total Other Revenue	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Other Revenue Gross Profit	1,059	5,667	(4,608)	1,865	17,000	(15,135)
Total Gross Profit	178,591	79,034	99,557	370,723	278,356	92,367
Indirect Expenses						
60101: Salaries & Wages	80,168	149,924	69,756	265,807	428,271	162,464
60650: Contra-Payroll	-	(60,517)	(60,517)	-	(181,350)	(181,350)
60150: Other Payroll Costs	5,415	-	(5,415)	10,576	-	(10,576)
60200: Bonuses & Commissions	-	2,151	2,151	-	6,453	6,453
60300: Payroll Taxes	14,181	13,645	(536)	32,051	40,934	8,883
60350: Employee Benefits	20,976	25,540	4,563	37,653	76,310	38,656
60400: Pension & 401K	2,529	4,905	2,376	9,861	14,715	4,854
61000: Employee T&E	1,241	4,192	2,951	2,007	11,376	9,369
62000: Consultants and Professional Services	-	5,838	5,838	-	17,513	17,513
63000: Insurance	19,145	13,500	(5,645)	43,348	40,501	(2,847)
64000: Supplies	15,642	6,592	(9,050)	32,296	21,277	(11,019)
Repairs & Maintenance	6,645	15,188	8,543	23,577	45,563	21,986
Utilities	40,832	45,950	5,118	113,283	127,850	14,567
67000: Office Expenses	308	1,850	1,543	1,739	4,050	2,311
69000: Contracted Services	23,817	20,082	(3,735)	56,160	59,945	3,785
70000: Advertising & Marketing	-	1,367	1,367	1,237	3,700	2,463
72000: Other G&A	8,826	9,008	182	21,654	17,325	(4,329)
Total Indirect Expenses	239,725	259,214	19,490	651,249	734,432	83,183
Net Operating Income / Loss	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550
Total Net Income	(61,134)	(180,180)	119,047	(280,525)	(456,076)	175,550



Cross Insurance Arena
Operating Expenses by Department

Total Department

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	83,625	88,676	5,051	250,715	266,028	15,314	250,715	1,064,113	24%
Salaries & Wages: Salaried Part-Time	78,062	35,248	(42,815)	127,529	105,743	(21,786)	127,529	422,970	30%
Salaries & Wages: Hourly Part-Time	-	16,000	16,000	-	44,500	44,500	-	193,000	-
Salaries & Wages: Temporary Labor	-	10,000	10,000	504	12,000	11,496	504	240,000	0%
Salaries & Wages: Event Wages	(81,520)	-	81,520	(112,941)	-	112,941	(112,941)	-	-
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	7,413	6,111	(1,302)	11,753	18,332	6,580	11,753	73,323	16%
Payroll Taxes: Payroll Taxes (Full-Time)	6,768	(471)	(7,240)	20,216	(1,414)	(21,630)	20,216	(5,656)	-357%
Payroll Taxes: FICA	-	5,834	5,834	-	17,502	17,502	-	70,007	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	4,620	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	2,376	-
Payroll Taxes: Workers Comp	-	2,171	2,171	-	6,514	6,514	-	26,057	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	6,453	6,453	-	25,812	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	5,415	-	(5,415)	5,818	-	(5,818)	5,818	-	-
Employee Benefits: General Employee Benefits	20,976	25,540	4,563	37,653	76,310	38,656	37,653	315,792	12%
Pension & 401K: Pension & 401K	2,529	4,905	2,376	9,861	14,715	4,854	9,861	58,862	17%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,517)	(60,517)	-	(181,350)	(181,350)	-	(727,000)	-
Total Labor Costs	123,269	135,648	12,379	355,948	385,333	29,385	355,948	1,811,817	20%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	17,513	17,513	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	5,838	5,838	-	17,513	17,513	-	70,550	-
Employee T&E: Decorations	165	-	(165)	165	-	(165)	165	-	-
Employee T&E: Entertainment	-	-	-	114	-	(114)	114	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	1,251	1,251	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	8,650	8,650	-	34,600	-
Employee T&E: Training, Conferences, Meetings	1,076	600	(476)	1,727	600	(1,127)	1,727	16,050	11%
Employee T&E: Gifts	-	-	-	-	-	-	-	250	-
Employee T&E: Customer Relations	-	292	292	-	875	875	-	4,150	-
61000: Employee T&E	1,241	4,192	2,951	2,007	11,376	9,369	2,007	61,250	3%
Insurance: Workers Comp	15,654	-	(15,654)	15,654	-	(15,654)	15,654	-	-
Insurance: Insurance and Bonding	3,491	13,500	10,010	27,693	40,501	12,808	27,693	162,004	17%
63000: Insurance	19,145	13,500	(5,645)	43,348	40,501	(2,847)	43,348	162,004	27%
Supplies: Cleaning & Cleaning Supplies	3,667	-	(3,667)	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	-	-	-	63	-	(63)	63	-	-
Supplies: Uniforms	-	-	-	-	-	-	-	1,750	-
Supplies: Paper Products	7,467	-	(7,467)	8,763	1,500	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	419	-	(419)	780	-	(780)	780	-	-
Supplies: Smallwares	668	167	(501)	5,795	500	(5,295)	5,795	2,000	290%
Supplies: Office Supplies	-	50	50	651	150	(501)	651	1,000	65%
Supplies: General Supplies	-	2,333	2,333	-	7,000	7,000	-	28,000	-
Supplies: Building Supplies	3,421	-	(3,421)	8,852	-	(8,852)	8,852	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	2,127	2,127	-	8,508	-
Supplies: Electrical Supplies	-	-	-	132	-	(132)	132	-	-
Supplies: Janitorial Supplies	-	3,333	3,333	-	10,000	10,000	-	40,000	-
64000: Supplies	15,642	6,592	(9,050)	32,296	21,277	(11,019)	32,296	86,258	37%
General R&M : Kitchen Equipment	-	2,083	2,083	-	6,250	6,250	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,009	-	(1,009)	1,009	-	-
General R&M: Equipment Rental	-	1,000	1,000	-	3,000	3,000	-	5,000	-
General R&M : Equipment Maintenance	-	3,750	3,750	9,184	11,250	2,066	9,184	45,000	20%
General R&M : General Repairs & Maintenance	5,107	3,813	(1,294)	9,701	11,438	1,736	9,701	45,750	21%
General R&M : Hockey Equipment	-	3,667	3,667	-	11,000	11,000	-	44,000	-
General R&M : Plumbing repairs	204	-	(204)	1,014	-	(1,014)	1,014	-	-
General R&M : Elevator/Escalator Repair	1,334	-	(1,334)	1,334	-	(1,334)	1,334	-	-
General R&M : R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment &	-	875	875	-	2,625	2,625	-	10,500	-



Cross Insurance Arena
Operating Expenses by Department

Total Department

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
65001: General R&M	6,645	15,188	8,543	23,577	45,563	21,986	23,577	175,250	13%
Repairs & Maintenance	6,645	15,188	8,543	23,577	45,563	21,986	23,577	175,250	13%
General Utilities: Cell Phone & Data	102	108	6	306	325	19	306	1,300	24%
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	-	-	-	3,076	-	(3,076)	3,076	-	-
General Utilities: Internet & WIFI	3,585	4,008	423	8,003	12,025	4,022	8,003	48,100	17%
General Utilities: Electricity	31,698	29,167	(2,531)	84,157	87,500	3,343	84,157	350,000	24%
General Utilities: Water	1,314	583	(730)	1,841	1,750	(91)	1,841	7,000	26%
General Utilities: Sewer	-	2,083	2,083	78	6,250	6,172	78	25,000	0%
General Utilities: Natural Gas	3,607	10,000	6,393	12,914	20,000	7,086	12,914	150,000	9%
General Utilities: Water Services	527	-	(527)	2,332	-	(2,332)	2,332	-	-
66001: General Utilities	40,832	45,950	5,118	113,283	127,850	14,567	113,283	581,400	19%
Utilities	40,832	45,950	5,118	113,283	127,850	14,567	113,283	581,400	19%
Office Expenses: Postage	101	667	566	534	1,000	466	534	2,500	21%
Office Expenses: Printing	-	292	292	-	375	375	-	750	-
Office Expenses: Office Supplies	154	625	471	1,099	1,875	776	1,099	7,500	15%
Office Expenses: Telephone	-	267	267	-	800	800	-	3,250	-
Office Expenses: Water	-	-	-	53	-	(53)	53	-	-
Office Expenses: Office Refreshments	53	-	(53)	53	-	(53)	53	-	-
67000: Office Expenses	308	1,850	1,543	1,739	4,050	2,311	1,739	14,000	12%
Contracted Services: Information Technology	2,915	-	(2,915)	6,974	-	(6,974)	6,974	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	1,562	1,562	-	6,250	-
Contracted Services: Cleaning & Cleaning Supplies	952	-	(952)	952	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	1,750	1,750	-	7,000	-
Contracted Services: Trash Removal	2,448	2,000	(448)	5,276	6,000	724	5,276	24,000	22%
Contracted Services: Contracted Security	-	563	563	-	1,688	1,688	-	6,750	-
Contracted Services: Equipment Rental	-	-	-	63	-	(63)	63	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	4,125	4,125	-	16,500	-
Contracted Services: Internet & WIFI	416	-	(416)	416	-	(416)	416	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	115	-	(115)	115	-	-
Contracted Services: Armored Car	-	200	200	448	300	(148)	448	2,000	22%
Contracted Services: Pest Control	270	300	30	810	900	90	810	3,600	23%
Contracted Services: Background Checks	-	63	63	-	188	188	-	750	-
Contracted Services: Inspections	2,973	458	(2,515)	2,973	1,375	(1,598)	2,973	5,500	54%
Contracted Services: IT Services	2,020	2,500	480	4,912	7,500	2,589	4,912	30,000	16%
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	655	-	(655)	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	100	-	(100)	100	-	(100)	100	-	-
Contracted Services: Software & Licenses	-	767	767	-	2,300	2,300	-	9,200	-
Contracted Services: Management Fee (Base)	10,389	10,752	364	31,166	32,257	1,091	31,166	129,029	24%
Contracted Services: Website fees	650	-	(650)	1,300	-	(1,300)	1,300	-	-
69000: Contracted Services	23,817	20,082	(3,735)	56,160	59,945	3,785	56,160	240,829	23%
Advertising & Marketing: Advertising & Marketing	-	-	-	575	-	(575)	575	-	-
Advertising & Marketing: Advertising	-	717	717	663	1,750	1,087	663	6,400	10%
Advertising & Marketing: Website fees	-	650	650	-	1,950	1,950	-	7,800	-
70000: Advertising & Marketing	-	1,367	1,367	1,237	3,700	2,463	1,237	14,200	9%
Other G&A: Information Technology	328	-	(328)	2,946	-	(2,946)	2,946	-	-
Other G&A: Bank and Merchant Processing Fees	90	-	(90)	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	543	713	170	1,982	2,138	155	1,982	8,550	23%
Other G&A: Printing	90	125	35	90	375	285	90	1,500	6%
Other G&A: Customer Relations	-	100	100	-	100	100	-	650	-
Other G&A: Parking	3,260	-	(3,260)	8,874	-	(8,874)	8,874	-	-
Other G&A: Dues and Subscriptions	1,107	971	(136)	1,884	2,412	529	1,884	8,900	21%
Other G&A: Credit Card Merchant Fees	3,371	7,100	3,729	5,650	12,300	6,650	5,650	75,500	7%
Other G&A: Cash Over/Short	38	-	(38)	138	-	(138)	138	-	-
72000: Other G&A	8,826	9,008	182	21,654	17,325	(4,329)	21,654	95,100	23%
Total Non Labor Costs	116,456	123,567	7,111	295,300	349,099	53,798	295,300	1,500,841	20%
Total Operating Expenses	239,725	259,214	19,490	651,249	734,432	83,183	651,249	3,312,658	20%



Cross Insurance Arena Operating Expenses by Department

D: Third Party Partnerships
For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Employee T&E: Customer Relations	-	292	292	-	875	875	-	3,500	-
61000: Employee T&E	-	292	292	-	875	875	-	3,500	-
Office Expenses: Printing	-	250	250	-	250	250	-	250	-
67000: Office Expenses	-	250	250	-	250	250	-	250	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	1,562	1,562	-	6,250	-
69000: Contracted Services	-	521	521	-	1,562	1,562	-	6,250	-
Total Non Labor Costs	-	1,063	1,063	-	2,688	2,688	-	10,000	-
Total Operating Expenses	-	1,063	1,063	-	2,688	2,688	-	10,000	-



Cross Insurance Arena **Operating Expenses by Department**

D: Event Services

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	17,270	18,112	842	54,309	54,337	28	54,309	217,350	25%
Salaries & Wages: Salaried Part-Time	59,473	-	(59,473)	80,698	-	(80,698)	80,698	-	-
Salaries & Wages: Event Wages	(64,531)	-	64,531	(85,876)	-	85,876	(85,876)	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	5,659	741	(4,919)	7,659	2,222	(5,437)	7,659	8,890	86%
Payroll Taxes: Payroll Taxes (Full-Time)	1,314	-	(1,314)	4,122	-	(4,122)	4,122	-	-
Payroll Taxes: FICA	-	1,386	1,386	-	4,157	4,157	-	16,627	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	1,260	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	648	-
Payroll Taxes: Workers Comp	-	516	516	-	1,547	1,547	-	6,189	-
Employee Benefits: General Employee Benefits	6,057	7,326	1,269	10,896	21,977	11,082	10,896	87,910	12%
Pension & 401K: Pension & 401K	682	945	263	2,604	2,834	229	2,604	11,334	23%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	(100)	(100)	-	(100)	(100)	-	(2,000)	-
Total Labor Costs	25,924	28,925	3,001	74,413	86,975	12,562	74,413	357,523	21%
Employee T&E: Training, Conferences, Meetings	-	-	-	483	-	(483)	483	3,150	15%
61000: Employee T&E	-	-	-	483	-	(483)	483	3,150	15%
Supplies: CO2/Gas	-	-	-	63	-	(63)	63	-	-
Supplies: Uniforms	-	-	-	-	-	-	-	1,000	-
Supplies: Building Supplies	-	-	-	622	-	(622)	622	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	2,127	2,127	-	8,508	-
Supplies: Electrical Supplies	-	-	-	132	-	(132)	132	-	-
64000: Supplies	-	709	709	1,157	2,127	970	1,157	9,508	12%
Contracted Services: Information Technology	625	-	(625)	1,875	-	(1,875)	1,875	-	-
Contracted Services: Contracted Security	-	563	563	-	1,688	1,688	-	6,750	-
Contracted Services: Equipment Rental	-	-	-	63	-	(63)	63	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	115	-	(115)	115	-	-
Contracted Services: Software & Licenses	-	767	767	-	2,300	2,300	-	9,200	-
69000: Contracted Services	655	1,329	674	2,053	3,988	1,934	2,053	15,950	13%
Other G&A: Dues and Subscriptions	150	-	(150)	450	-	(450)	450	-	-
72000: Other G&A	150	-	(150)	450	-	(450)	450	-	-
Total Non Labor Costs	805	2,038	1,233	4,143	6,115	1,971	4,143	28,608	14%
Total Operating Expenses	26,729	30,963	4,234	78,556	93,089	14,534	78,556	386,131	20%



Cross Insurance Arena **Operating Expenses by Department**

D: Food & Beverage

For The Period End: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	11,390	11,258	(132)	25,293	33,775	8,482	25,293	135,100	19%
Salaries & Wages: Salaried Part-Time	10,462	35,248	24,785	28,066	105,743	77,676	28,066	422,970	7%
Salaries & Wages: Temporary Labor	-	10,000	10,000	504	12,000	11,496	504	240,000	0%
Salaries & Wages: Event Wages	(12,196)	-	12,196	(21,526)	-	21,526	(21,526)	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	1,054	3,172	2,118	2,692	9,517	6,825	2,692	38,067	7%
Payroll Taxes: Payroll Taxes (Full-Time)	925	226	(699)	2,057	679	(1,379)	2,057	2,715	76%
Payroll Taxes: FICA	-	512	512	-	1,536	1,536	-	6,144	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	420	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	216	-
Payroll Taxes: Workers Comp	-	191	191	-	572	572	-	2,287	-
Employee Benefits: General Employee Benefits	1,305	2,756	1,451	2,552	8,268	5,716	2,552	33,078	8%
Pension & 401K: Pension & 401K	-	640	640	53	1,919	1,866	53	7,676	1%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,509	-
Contra-Payroll: Payroll Recovery PT	-	(52,083)	(52,083)	-	(156,250)	(156,250)	-	(625,000)	-
Total Labor Costs	12,941	11,919	(1,022)	39,692	17,757	(21,934)	39,692	272,181	15%
Employee T&E: Training, Conferences, Meetings	-	600	600	169	600	432	169	600	28%
61000: Employee T&E	-	600	600	169	600	432	169	600	28%
Supplies: Cleaning & Cleaning Supplies	348	-	(348)	1,613	-	(1,613)	1,613	-	-
Supplies: Paper Products	7,467	-	(7,467)	8,763	1,500	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	167	-	(167)	356	-	(356)	356	-	-
Supplies: Smallwares	668	167	(501)	5,795	500	(5,295)	5,795	2,000	290%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
64000: Supplies	8,650	167	(8,483)	17,128	2,000	(15,128)	17,128	7,000	245%
General R&M : Kitchen Equipment	-	2,083	2,083	-	6,250	6,250	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,009	-	(1,009)	1,009	-	-
General R&M : Equipment Maintenance	-	-	-	4,650	-	(4,650)	4,650	-	-
65001: General R&M	-	2,083	2,083	5,659	6,250	591	5,659	25,000	23%
Repairs & Maintenance	-	2,083	2,083	5,659	6,250	591	5,659	25,000	23%
General Utilities: Cell Phone & Data	51	108	57	153	325	172	153	1,300	12%
66001: General Utilities	51	108	57	153	325	172	153	1,300	12%
Utilities	51	108	57	153	325	172	153	1,300	12%
Contracted Services: Information Technology	2,290	-	(2,290)	4,579	-	(4,579)	4,579	-	-
Contracted Services: Cleaning & Cleaning Supplies	167	-	(167)	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	1,750	1,750	-	7,000	-
Contracted Services: Inspections	1,278	-	(1,278)	1,278	-	(1,278)	1,278	-	-
Contracted Services: IT Services	-	2,500	2,500	-	7,500	7,500	-	30,000	-
69000: Contracted Services	3,734	3,083	(651)	6,024	9,250	3,226	6,024	37,000	16%
Advertising & Marketing: Advertising	-	200	200	-	200	200	-	200	-
70000: Advertising & Marketing	-	200	200	-	200	200	-	200	-
Other G&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other G&A: Bank and Merchant Processing Fees	90	-	(90)	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	76	88	12	228	263	35	228	1,050	22%
Other G&A: Dues and Subscriptions	-	250	250	95	250	155	95	250	38%
Other G&A: Credit Card Merchant Fees	2,517	7,000	4,483	4,617	12,000	7,383	4,617	75,000	6%
Other G&A: Cash Over/Short	38	-	(38)	138	-	(138)	138	-	-
72000: Other G&A	2,721	7,338	4,617	7,457	12,513	5,055	7,457	76,300	10%
Total Non Labor Costs	15,156	13,579	(1,577)	36,589	31,137	(5,452)	36,589	147,400	25%
Total Operating Expenses	28,097	25,498	(2,599)	76,281	48,895	(27,386)	76,281	419,581	18%



Cross Insurance Arena **Operating Expenses by Department**

D: Overhead & Other Support Services

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	-	-	-	-	-	-	500	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	8,650	8,650	-	34,600	-
61000: Employee T&E	-	2,883	2,883	-	8,650	8,650	-	34,600	-
Insurance: Workers Comp	15,654	-	(15,654)	15,654	-	(15,654)	15,654	-	-
Insurance: Insurance and Bonding	3,491	13,500	10,010	27,693	40,501	12,808	27,693	162,004	17%
63000: Insurance	19,145	13,500	(5,645)	43,348	40,501	(2,847)	43,348	162,004	27%
Supplies: Office Supplies	-	-	-	51	-	(51)	51	-	-
64000: Supplies	-	-	-	51	-	(51)	51	-	-
General R&M : General Repairs & Maintenance	-	63	63	-	188	188	-	750	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	2,625	2,625	-	10,500	-
65001: General R&M	-	938	938	-	2,813	2,813	-	11,250	-
Repairs & Maintenance	-	938	938	-	2,813	2,813	-	11,250	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	-	-	-	3,076	-	(3,076)	3,076	-	-
General Utilities: Internet & WIFI	3,585	4,008	423	8,003	12,025	4,022	8,003	48,100	17%
General Utilities: Electricity	31,698	29,167	(2,531)	84,157	87,500	3,343	84,157	350,000	24%
General Utilities: Water	1,314	583	(730)	1,841	1,750	(91)	1,841	7,000	26%
General Utilities: Sewer	-	2,083	2,083	78	6,250	6,172	78	25,000	0%
General Utilities: Natural Gas	3,607	10,000	6,393	12,914	20,000	7,086	12,914	150,000	9%
General Utilities: Water Services	527	-	(527)	2,332	-	(2,332)	2,332	-	-
66001: General Utilities	40,730	45,842	5,111	112,977	127,525	14,548	112,977	580,100	19%
Utilities	40,730	45,842	5,111	112,977	127,525	14,548	112,977	580,100	19%
Office Expenses: Postage	101	667	566	534	1,000	466	534	2,500	21%
Office Expenses: Office Supplies	154	625	471	1,099	1,875	776	1,099	7,500	15%
Office Expenses: Water	-	-	-	53	-	(53)	53	-	-
Office Expenses: Office Refreshments	53	-	(53)	53	-	(53)	53	-	-
67000: Office Expenses	308	1,292	984	1,739	2,875	1,136	1,739	10,000	17%
Contracted Services: Internet & WIFI	416	-	(416)	416	-	(416)	416	-	-
Contracted Services: IT Services	1,500	-	(1,500)	3,872	-	(3,872)	3,872	-	-
Contracted Services: Management Fee (Base)	10,389	10,752	364	31,166	32,257	1,091	31,166	129,029	24%
Contracted Services: Website fees	650	-	(650)	650	-	(650)	650	-	-
69000: Contracted Services	12,955	10,752	(2,202)	36,104	32,257	(3,847)	36,104	129,029	28%
Other G&A: Information Technology	328	-	(328)	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	467	625	158	1,427	1,875	448	1,427	7,500	19%
Other G&A: Parking	3,260	-	(3,260)	8,874	-	(8,874)	8,874	-	-
72000: Other G&A	4,055	625	(3,430)	10,629	1,875	(8,754)	10,629	7,500	142%
Total Non Labor Costs	77,193	75,832	(1,360)	204,847	216,496	11,648	204,847	934,983	22%
Total Operating Expenses	77,193	75,832	(1,360)	204,847	216,496	11,648	204,847	934,983	22%



Cross Insurance Arena
Operating Expenses by Department

D: Sales

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	(1,131)	-	1,131	7,723	-	(7,723)	7,723	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	(93)	-	93	634	-	(634)	634	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
Total Labor Costs	(1,224)	-	1,224	10,189	-	(10,189)	10,189	-	-
Total Operating Expenses	(1,224)	-	1,224	10,189	-	(10,189)	10,189	-	-



Cross Insurance Arena Operating Expenses by Department

D: Ticketing & Box Office

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	9,723	10,147	425	31,022	30,442	(580)	31,022	121,768	25%
Salaries & Wages: Salaried Part-Time	803	-	(803)	2,129	-	(2,129)	2,129	-	-
Salaries & Wages: Hourly Part-Time	-	1,500	1,500	-	2,000	2,000	-	20,000	-
Salaries & Wages: Event Wages	(242)	-	242	(537)	-	537	(537)	-	-
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	85	300	215	142	900	758	142	3,600	4%
Payroll Taxes: Payroll Taxes (Full-Time)	750	378	(372)	2,381	1,134	(1,247)	2,381	4,536	52%
Payroll Taxes: FICA	-	330	330	-	990	990	-	3,959	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	420	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	216	-
Payroll Taxes: Workers Comp	-	123	123	-	368	368	-	1,473	-
Employee Benefits: General Employee Benefits	3,628	4,322	694	6,549	12,966	6,416	6,549	51,875	13%
Pension & 401K: Pension & 401K	264	534	270	1,018	1,601	583	1,018	6,404	16%
Total Labor Costs	15,011	17,634	2,623	42,787	50,401	7,613	42,787	214,251	20%
Employee T&E: Training, Conferences, Meetings	700	-	(700)	700	-	(700)	700	2,000	35%
61000: Employee T&E	700	-	(700)	700	-	(700)	700	2,000	35%
Supplies: Office Supplies	-	50	50	-	150	150	-	1,000	-
64000: Supplies	-	50	50	-	150	150	-	1,000	-
Office Expenses: Printing	-	42	42	-	125	125	-	500	-
Office Expenses: Telephone	-	54	54	-	163	163	-	650	-
67000: Office Expenses	-	96	96	-	288	288	-	1,150	-
Contracted Services: Armored Car	-	200	200	448	300	(148)	448	2,000	22%
69000: Contracted Services	-	200	200	448	300	(148)	448	2,000	22%
Other G&A: Credit Card Merchant Fees	854	100	(754)	1,033	300	(733)	1,033	500	207%
72000: Other G&A	854	100	(754)	1,033	300	(733)	1,033	500	207%
Total Non Labor Costs	1,554	446	(1,108)	2,181	1,038	(1,144)	2,181	6,650	33%
Total Operating Expenses	16,565	18,080	1,515	44,969	51,438	6,470	44,969	220,901	20%



Cross Insurance Arena
Operating Expenses by Department

D: Operations

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	15,713	16,369	656	44,288	49,106	4,818	44,288	196,424	23%
Salaries & Wages: Salaried Part-Time	6,267	-	(6,267)	13,577	-	(13,577)	13,577	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	37,500	37,500	-	150,000	-
Salaries & Wages: Event Wages	(4,552)	-	4,552	(5,002)	-	5,002	(5,002)	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	614	1,898	1,284	1,305	5,693	4,388	1,305	22,766	6%
Payroll Taxes: Payroll Taxes (Full-Time)	1,239	-	(1,239)	3,424	-	(3,424)	3,424	-	-
Payroll Taxes: FICA	-	933	933	-	2,800	2,800	-	11,201	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	840	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	432	-
Payroll Taxes: Workers Comp	-	347	347	-	1,042	1,042	-	4,169	-
Employee Benefits: General Employee Benefits	6,063	6,695	632	10,261	20,085	9,824	10,261	80,343	13%
Pension & 401K: Pension & 401K	363	855	492	1,351	2,566	1,216	1,351	10,265	13%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Contra-Payroll: Payroll Recovery PT	-	(8,333)	(8,333)	-	(25,000)	(25,000)	-	(100,000)	-
Total Labor Costs	25,707	31,264	5,558	69,204	93,794	24,590	69,204	385,299	18%
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	500	-
61000: Employee T&E	-	-	-	-	-	-	-	500	-
Supplies: Cleaning & Cleaning Supplies	3,319	-	(3,319)	3,615	-	(3,615)	3,615	-	-
Supplies: Uniforms	-	-	-	-	-	-	-	750	-
Supplies: Cleaning Supplies	252	-	(252)	424	-	(424)	424	-	-
Supplies: General Supplies	-	2,333	2,333	-	7,000	7,000	-	28,000	-
Supplies: Building Supplies	3,421	-	(3,421)	8,229	-	(8,229)	8,229	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Janitorial Supplies	-	3,333	3,333	-	10,000	10,000	-	40,000	-
64000: Supplies	6,992	5,667	(1,325)	13,961	17,000	3,039	13,961	68,750	20%
General R&M: Equipment Rental	-	1,000	1,000	-	3,000	3,000	-	5,000	-
General R&M : Equipment Maintenance	-	3,750	3,750	4,534	11,250	6,716	4,534	45,000	10%
General R&M : General Repairs & Maintenance	5,107	3,750	(1,357)	9,701	11,250	1,549	9,701	45,000	22%
General R&M : Hockey Equipment	-	3,667	3,667	-	11,000	11,000	-	44,000	-
General R&M : Plumbing repairs	204	-	(204)	1,014	-	(1,014)	1,014	-	-
General R&M : Elevator/Escalator Repair	1,334	-	(1,334)	1,334	-	(1,334)	1,334	-	-
General R&M : R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
65001: General R&M	6,645	12,167	5,522	17,917	36,500	18,583	17,917	139,000	13%
Repairs & Maintenance	6,645	12,167	5,522	17,917	36,500	18,583	17,917	139,000	13%
General Utilities: Cell Phone & Data	51	-	(51)	153	-	(153)	153	-	-
66001: General Utilities	51	-	(51)	153	-	(153)	153	-	-
Utilities	51	-	(51)	153	-	(153)	153	-	-
Office Expenses: Telephone	-	54	54	-	163	163	-	650	-
67000: Office Expenses	-	54	54	-	163	163	-	650	-
Contracted Services: Cleaning & Cleaning Supplies	785	-	(785)	785	-	(785)	785	-	-
Contracted Services: Trash Removal	2,448	2,000	(448)	5,276	6,000	724	5,276	24,000	22%
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	4,125	4,125	-	16,500	-
Contracted Services: Pest Control	270	300	30	810	900	90	810	3,600	23%
Contracted Services: Inspections	1,695	458	(1,237)	1,695	1,375	(320)	1,695	5,500	31%
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	655	-	(655)	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	100	-	(100)	100	-	(100)	100	-	-
69000: Contracted Services	5,953	4,133	(1,819)	9,321	12,400	3,079	9,321	49,850	19%
Other G&A: Dues and Subscriptions	-	21	21	-	62	62	-	250	-
72000: Other G&A	-	21	21	-	62	62	-	250	-
Total Non Labor Costs	19,640	22,042	2,401	41,352	66,125	24,773	41,352	259,000	16%
Total Operating Expenses	45,347	53,306	7,959	110,556	159,919	49,363	110,556	644,299	17%



Cross Insurance Arena Operating Expenses by Department

D: Executive Management

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	10,323	10,826	503	32,461	32,478	17	32,461	129,913	25%
Salaries & Wages: Salaried Part-Time	1,057	-	(1,057)	3,058	-	(3,058)	3,058	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	5,000	5,000	-	23,000	-
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	943	(289)	(1,232)	2,970	(867)	(3,837)	2,970	(3,467)	-86%
Payroll Taxes: FICA	-	911	911	-	2,733	2,733	-	10,932	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	420	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	216	-
Payroll Taxes: Workers Comp	-	339	339	-	1,017	1,017	-	4,069	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	3,248	3,248	-	12,991	-
Employee Benefits: General Employee Benefits	1,307	1,543	236	2,257	4,629	2,372	2,257	18,521	12%
Pension & 401K: Pension & 401K	159	746	586	628	2,237	1,609	628	8,949	7%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
Total Labor Costs	13,790	17,159	3,369	41,328	50,476	9,148	41,328	218,532	19%
Employee T&E: Decorations	165	-	(165)	165	-	(165)	165	-	-
Employee T&E: Entertainment	-	-	-	114	-	(114)	114	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	1,251	1,251	-	5,000	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	2,000	-
Employee T&E: Gifts	-	-	-	-	-	-	-	250	-
61000: Employee T&E	165	417	252	279	1,251	972	279	7,250	4%
Office Expenses: Telephone	-	50	50	-	150	150	-	650	-
67000: Office Expenses	-	50	50	-	150	150	-	650	-
Other G&A: Dues and Subscriptions	399	150	(249)	691	450	(241)	691	1,800	38%
72000: Other G&A	399	150	(249)	691	450	(241)	691	1,800	38%
Total Non Labor Costs	564	617	53	970	1,851	881	970	9,700	10%
Total Operating Expenses	14,354	17,776	3,422	42,298	52,327	10,029	42,298	228,232	19%



Cross Insurance Arena Operating Expenses by Department

D: Finance & Accounting

For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	10,188	10,684	497	32,036	32,053	17	32,036	128,211	25%
Payroll Taxes: Payroll Taxes (Full-Time)	837	(479)	(1,316)	2,632	(1,436)	(4,068)	2,632	(5,744)	-46%
Payroll Taxes: FICA	-	899	899	-	2,697	2,697	-	10,789	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	420	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	216	-
Payroll Taxes: Workers Comp	-	335	335	-	1,004	1,004	-	4,016	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	3,205	3,205	-	12,821	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	5,415	-	(5,415)	5,818	-	(5,818)	5,818	-	-
Employee Benefits: General Employee Benefits	17	42	25	14	126	112	14	10,104	0%
Pension & 401K: Pension & 401K	526	588	62	2,146	1,763	(382)	2,146	7,053	30%
Total Labor Costs	16,982	13,137	(3,845)	47,404	39,412	(7,991)	47,404	167,885	28%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	17,513	17,513	-	70,050	-
62000: Consultants and Professional Services	-	5,838	5,838	-	17,513	17,513	-	70,050	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	376	-	(376)	376	-	(376)	376	2,800	13%
61000: Employee T&E	376	-	(376)	376	-	(376)	376	3,300	11%
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	-	63	63	-	188	188	-	750	-
Contracted Services: IT Services	520	-	(520)	1,040	-	(1,040)	1,040	-	-
69000: Contracted Services	520	63	(458)	1,560	188	(1,373)	1,560	750	208%
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
72000: Other G&A	-	-	-	656	-	(656)	656	-	-
Total Non Labor Costs	896	5,900	5,004	2,592	17,700	15,108	2,592	74,100	3%
Total Operating Expenses	17,878	19,037	1,159	49,996	57,112	7,116	49,996	241,985	21%



Cross Insurance Arena **Operating Expenses by Department**

D: Marketing & Communications
For The Period Ended: September FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	10,150	11,279	1,129	23,582	33,837	10,255	23,582	135,347	17%
Payroll Taxes: Payroll Taxes (Full-Time)	853	(308)	(1,161)	1,996	(924)	(2,920)	1,996	(3,696)	-54%
Payroll Taxes: FICA	-	863	863	-	2,589	2,589	-	10,354	-
Payroll Taxes: FUTA	-	-	-	-	-	-	-	840	-
Payroll Taxes: SUTA	-	-	-	-	-	-	-	432	-
Payroll Taxes: Workers Comp	-	321	321	-	963	963	-	3,854	-
Employee Benefits: General Employee Benefits	2,600	2,856	256	3,872	8,259	4,386	3,872	33,961	11%
Pension & 401K: Pension & 401K	535	598	63	1,481	1,795	314	1,481	7,180	21%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	7,874	-
Total Labor Costs	14,138	15,609	1,471	30,931	46,518	15,587	30,931	196,146	16%
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	700	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	5,000	-
Employee T&E: Customer Relations	-	-	-	-	-	-	-	650	-
61000: Employee T&E	-	-	-	-	-	-	-	6,350	-
Office Expenses: Telephone	-	108	108	-	325	325	-	1,300	-
67000: Office Expenses	-	108	108	-	325	325	-	1,300	-
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	-	-	-	650	-	(650)	650	-	-
Advertising & Marketing: Advertising & Marketing	-	-	-	575	-	(575)	575	-	-
Advertising & Marketing: Advertising	-	517	517	663	1,550	887	663	6,200	11%
Advertising & Marketing: Website fees	-	650	650	-	1,950	1,950	-	7,800	-
70000: Advertising & Marketing	-	1,167	1,167	1,237	3,500	2,263	1,237	14,000	9%
Other G&A: Printing	90	125	35	90	375	285	90	1,500	6%
Other G&A: Customer Relations	-	100	100	-	100	100	-	650	-
Other G&A: Dues and Subscriptions	558	550	(8)	648	1,650	1,002	648	6,600	10%
72000: Other G&A	648	775	127	738	2,125	1,387	738	8,750	8%
Total Non Labor Costs	648	2,050	1,402	2,625	5,950	3,325	2,625	30,400	9%
Total Operating Expenses	14,786	17,659	2,873	33,557	52,468	18,912	33,557	226,546	15%