

# Subscriber Equipment Detailed Pricing

**Based on Current MSRP 7/21/23**

**- 30% Off Radios and Head Kits**

**- 25% Off Accessories**

**- 40% Off KWD-5100CV P25 Conventional License**

## Mobile- Dash Mount (Kenwood NX-5700)

<u>Qty</u>	<u>Part #</u>	<u>Description</u>	<u>Cost Each</u>	<u>Cost Ext</u>
1	NX-5700K	Kenwood NX-5700 VHF dash mount (Analog) - Includes internal speaker, microphone, bracket and power cable	\$835.24	\$835.24
1	KES-5A	External Speaker	\$54.75	\$54.75
1	MB8U	Antenna mount and cable	\$17.42	\$17.42
1	RFU-505	UHF Crimp Connector	\$3.41	\$3.41
1	B132S	VHF antenna	\$42.43	\$42.43
1	Programming	Radio Programming up to (16) channels or using existing configuration file	\$0.00	\$0.00

Mobile- Dash Mount (Analog) **\$953.25**

Mobile- Dash Mount (Analog and P25C) **\$1,325.85**

Mobile- Single Band, Dash Mount (Analog, P25C and DMR II) **\$1,364.73**

## Mobile- Trunk Mount (Kenwood NX-5700 with Basic Control Head)

<u>Qty</u>	<u>Part #</u>	<u>Description</u>	<u>Cost Each</u>	<u>Cost Ext</u>
1	NX-5700BK	Kenwood NX-5700 VHF deck only (Analog)	\$613.90	\$613.90
1	5ABM	Remote kit, basic single control head - Includes KCH-19K basic control head, remote cable, bracket, microphone and power cable	\$493.01	\$493.01
1	KES-5A	External Speaker	\$54.75	\$54.75
1	MB8U	Antenna mount and cable	\$17.42	\$17.42
1	RFU-505	UHF Crimp Connector	\$3.41	\$3.41
1	B132S	VHF antenna	\$42.43	\$42.43
1	Programming	Radio Programming up to (16) channels or using existing configuration file	\$0.00	\$0.00

Mobile- Remote Mount (Analog) **\$1,224.92**

Mobile- Remote Mount (Analog and P25C) **\$1,597.52**

Mobile- Remote Mount (Analog, P25C and DMR II) **\$1,636.40**

**Portable- (Kenwood NX-5200 with Standard Keypad)**

<b>Qty</b>	<b>Part #</b>	<b>Description</b>	<b>Cost Each</b>	<b>Cost Ext</b>
1	NX-5200K2	Kenwood NX-5200 VHF portable with <b>Standard Keypad</b> (Analog)	\$702.94	\$702.94
1	KNB-L2M	Battery Li-ion 2600mAh (Standard)	\$126.75	\$126.75
1	KRA-26M	VHF helical antenna 146-162 MHz	\$15.00	\$15.00
1	KSC-32	Rapid rate single unit charger	\$72.98	\$72.98
1	Programming	Radio Programming up to (16) channels or using existing configuration file	\$0.00	\$0.00

Portable- Standard Keypad (Analog) **\$917.67**Portable- Standard Keypad (Analog and P25C) **\$1,290.27**Portable- Standard Keypad (Analog, P25C and DMR II) **\$1,329.15****Add P25 Conventional and DMR II License Keys to Kenwood NX-5x00 model radios**

<b>Qty</b>	<b>Part #</b>	<b>Description</b>	<b>Cost Each</b>	<b>Cost Ext</b>
1	KWD-5100CV	License Key for P25 Conventional *** Current MSRP \$621.00 ***	\$372.60	\$372.60
1	KWD-5300CV	License Key for DMR Tier 2 Conventional	\$38.88	\$38.88

**Alert Pagers (Pricing is current manufacturer Minimum Floor (Sell) Price)**

<b>Qty</b>	<b>Part #</b>	<b>Description</b>	<b>Cost Each</b>	<b>Cost Ext</b>
1	G1VHF-Black	Unication <b>Analog</b> Voice Pager - Includes a standard desktop charger, 2 rechargeable NiMH batteries	\$364.50	\$364.50
1	G2VHFP25	Unication <b>P25 and Analog</b> Voice Pager - Includes a lithium-ion battery, antenna, dual charging/programming cable with power adapter	\$598.50	\$598.50
1	G2VHFP25/DMR	Unication <b>P25, Analog and DMR</b> Voice Pager - Includes a lithium-ion battery, antenna, dual charging/programming cable with power adapter	\$623.50	\$623.50

## Subscriber Equipment Discounts

\*\*\* RCM will offer the below discounts to Cumberland County for a period of 5 years \*\*\*

### Portable Radio, Mobile Radio and Alert Pager Pricing

**Includes:**

- Portable Radios
- Mobile radios
- Mobile Radio Remote Control Head Kits (when purchased with a mobile radio deck)
- License Features (at time of radio purchase)

<u>Manufacturer</u>	Discount off Current MSRP	Discount off Current MSRP
	<u>1-99 Units</u>	<u>100+ Units</u>
Kenwood	30%	33%
Harris	27%	30%
Tait	30%	33%
Unication	Manufacturer Minimum Floor Price	Manufacturer Minimum Floor Price

**Note: Kenwood KWD-5100CV P25 Conventional License 40% off MSRP for this agreement**

### Portable Radio, Mobile Radio and Alert Pager Accessories

**Includes:**

- Batteries
- Chargers
- Antennas
- Carry Cases
- Microphones and Speaker Microphones
- Mobile Radio Remote Control Head Kits (when purchased without a mobile radio deck)
- License Features (added after radio purchase)

<u>Manufacturer</u>	Discount off Current MSRP	Discount off Current MSRP
	<u>1-99 Units</u>	<u>100+ Units</u>
Kenwood Features and Accessories	25%	27%
Harris Accessories	25%	27%
Harris License Features	5%	7%
Tait License Features and Accessories	30%	33%
Unication	Manufacturer Minimum Floor Price	Manufacturer Minimum Floor Price

### Programming of New Radio

New personality up to (16) channels	Included in price
Develop new personality over (16) channels	\$115.00/hr
Programming using existing personality file	Included in price