



EVENT REPORTS

FOR THE MONTH ENDED

SEPTEMBER 30, 2023

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Three Months Ending September 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	8	4	4	19	10	9
Paid Tickets	17,698	8,750	8,948	40,147	20,750	19,397
Turnstile General	15,929	7,550	8,379	36,706	19,350	17,356
RENTAL INCOME						
GROSS TICKET REVENUE	1,420,681	605,500	815,181	2,404,102	1,142,500	1,261,602
SPONSORSHIP REVENUE	0	0	0	0	0	0
RENT BILLED	72,750	10,500	62,250	103,000	55,500	47,500
NET REVENUE AFTER TAXES	1,493,431	616,000	877,431	2,507,102	1,198,000	1,309,102
PROMOTER PROCEEDS	(1,428,999)	(605,500)	(823,499)	(2,460,629)	(1,142,500)	(1,318,129)
Service Income Billed:						
Change Over - Setup Billed	6,703	2,550	(4,153)	17,698	3,505	14,193
Secuirty	22,082	11,250	(10,832)	48,881	15,750	33,131
Policy EMT Billed	12,266	5,285	(6,981)	31,252	7,735	23,517
Stagehands Billed	39,946	52,000	12,054	120,009	106,500	13,509
Event Staff Billed	22,628	13,800	(8,828)	64,792	18,400	46,392
Evetrn Ticket Selles Billed	3,153	1,114	(2,039)	6,911	5,014	1,897
Box Office Fee	0	0	0	0	0	0
Advertising Billed	228	5,700	5,472	922	15,450	(14,528)
Utilities - Booth Services	0	0	0	0	0	0
Cleaning billed	12,351	8,955	(3,396)	28,517	10,755	17,762
Cleaning Supplies/Trash Removal	400	400	0	2,013	800	1,213
Event Insurance billed	0	0	0	0	0	0
Agency Expense	0	0	0	0	0	0
Group Sales Commission Billed	0	0	0	0	3,550	(3,550)
Equipment Rental Billed	4,899	5,725	826	12,322	8,775	3,547
Production Billed	17,298	15,225	(2,073)	19,984	15,225	4,759
Event Catering Billed	15,554	5,125	(10,429)	47,645	9,125	38,520
Credit Card Fees Billed	1,170	665	(505)	2,149	3,570	(1,421)
Internet/Phone Billed	350	175	(175)	350	600	(250)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	159,027	127,969	(31,058)	403,444	224,754	178,690

Less: Service Expense

CHANGEOVER WAGES	0	1,250	1,250	0	3,015	(3,015)
OPERATIONS WAGES	3,354	1,990	(1,364)	8,779	4,425	4,354
CONTRACTED SECURITY	20,512	11,400	(9,112)	48,736	15,900	32,836
POLICE/L&I/EMT EXPENSE	5,839	4,050	(1,789)	14,262	7,450	6,812
EMT EXPENSE	4,993	2,365	(2,628)	13,894	4,865	9,029
STAGEHANDS WAGES	32,820	42,000	9,180	95,012	90,250	4,762
EVENT STAFF WAGES	18,620	13,750	(4,870)	50,078	32,000	18,078
EVENT TICKET SELLER WAGES	720	700	(20)	1,870	2,150	(280)
Advertising Expense	462	5,700	5,238	1,119	15,450	(14,331)
CLEANING WAGES	11,652	7,450	(4,202)	25,458	14,700	10,758
GROUP SALES COMMISSIONS	0	0	0	0	400	(400)
Equipment Rental	1,387	4,325	2,938	8,156	4,325	3,831
PRODUCTION EXPENSE	16,902	13,500	(3,402)	20,057	16,650	3,407
Event Catering Expense	15,554	5,125	(10,429)	47,644	11,125	36,519
Group sales expense	0	0	0	0	450	(450)
Credit card fees expense	1,021	475	(546)	1,873	855	1,018
Other Expense	0	0	0	0	0	0

Total Expensed:	133,835	114,080	(19,755)	336,939	224,010	112,929
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Net Service Income/(Loss):	25,192	13,889	(11,303)	66,505	744	65,761
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DIRECT EVENT INCOME	89,624	24,389	65,235	112,978	56,244	56,734
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Platinum	34,423	0	34,423	43,734	0	43,734
Facility Fee	44,893	18,000	26,893	93,480	47,970	45,510
Suite Revenues	558	4245	(3,687)	558	4,250	(3,692)
Ticket Convenience Fee	38,925	47,463	(8,538)	120,994	96,626	24,368
Promoter Share	(22,416)	(15,881)	6,535	(74,394)	(32,169)	42,225

ANCILLARY INCOME

Concessions- General						
Gross Sales	220,744	139,980	80,764	417,351	237,250	180,101
Cost Of Sales	59,485	33,776	25,709	103,367	58,411	44,956
Taxes	-	10,407	(10,407)	-	17,573	(17,573)
Promoter/Team Share	23,801	36,149	(12,348)	76,605	51,373	25,232
Labor	50,936	16,500	34,436	78,271	24,650	53,621
Net Concessions	86,522	43,148	43,374	159,108	85,243	73,865

Service Revenues						
Service Charges	28,770	0	28,770	49,593	0	49,593

Novelties						
Gross Sales	9,860	12,926	(3,066)	40,325	21,614	18,711
Promo Share	7,529	3,839	3,690	25,530	8,389	17,141
Net Novelties	2,331	4,889	(2,558)	14,796	9,027	5,769

TOTAL ANCILLARY INCOME	117,623	48,037	69,586	223,497	94,270	129,227
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EVENT OPERATING INCOME	303,630	126,253	177,377	520,847	267,191	253,656
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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Major Concerts
For the Three Months Ending September 2023

Event Code:	01		
Event Name:	Death Cab for Cutie		
Event Date:	September 08, 2023		
		Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	6,239	5,500	739
Turnstile General	5,321	4,500	821
RENTAL INCOME			
GROSS TICKET REVENUE	404,740	401,500	3,240
RENT BILLED	0	0	0
NET REVENUE	404,740	401,500	3,240
TENANT CHARGES	(413,058)	(401,500)	(11,558)
Service Income Billed:			
Change Over - Setup Billed	939	2,050	(1,111)
Secuirty	10,890	11,250	(360)
Policy EMT Billed	4,740	4,650	90
Stagehands Billed	13,945	35,000	(21,055)
Event Staff Billed	4,998	7,000	(2,002)
Evetn Ticket Selles Billed	622	674	(52)
Advertising Billed	228	950	(722)
Cleaning billed	4,976	5,000	(24)
Cleaning Supplies/Trash Removal	400	400	(0)
Equipment Rental Billed	2,892	4,750	(1,858)
Production Billed	14,046	15,000	(954)
Event Catering Billed	7,580	5,000	2,580
Credit Card Fees Billed	209	260	(51)
Internet/Phone Billed	350	175	175
OTHER SERVICES BILLED	0	0	0
Total Billed:	66,815	92,159	(25,344)
Less: Service Expenses			
CHANGEOVER WAGES	0	0	0
OPERATIONS WAGES	665	1,250	(585)
Security Billed	9,936	11,000	(1,064)
POLICE/L&I/EMT EXPENSE	2,770	2,350	420
EMT EXPENSE	1,964	2,000	(36)

STAGEHANDS WAGES	11,464	27,500	(16,036)
EVENT STAFF WAGES	4,952	6,000	(1,048)
EVENT TICKET SELLER WAGES	107	300	(193)
Advertising Expense	211	950	(739)
CLEANING WAGES	3,713	5,000	(1,287)
Equipment Rental	545	3,500	(2,955)
PRODUCTION EXPENSE	14,719	13,500	1,219
Event Catering Expense	7,580	5,000	2,580
Credit card fees expense	186	475	(290)
Other Expense	0	0	0
Total Expensed:	58,812	78,825	(20,013)
Net Service Income/(Loss):	8,004	13,334	(5,330)
DIRECT EVENT INCOME	(315)	13,334	(13,649)
Suite Revenues	558	4,000	(3,442)
Platinum Revenues	34,423	0	34,423
Facility Fee	18,487	16,500	1,987
Promoter Share Facility Fee	(9,210)	(8,250)	(960)
Ticket Convenience Fee	38,739	31,763	6,976
Promoter Share	(22,416)	(15,881)	(6,535)
ANCILLARY INCOME			
Concessions- General			
Gross Sales	87,740	112,500	(24,760)
Cost Of Sales	8,623	28,646	(20,023)
Labor	20,920	14,500	6,420
Service Charge Revenue	11,910	0	11,910
Team/Promo share	23,801	30,510	(6,709)
Net Concessions	46,306	30,511	(41,496)
Novelties			
Gross Sales	9,860	7,678	2,182
Team/Promo share	(7,529)	(3,839)	(3,690)
Net Novelties	2,331	3,839	(1,508)
TOTAL ANCILLARY INCOME	48,637	34,350	14,287
EVENT OPERATING INCOME	108,903	75,816	33,087

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Comedy Shows
For the Three Months Ending September 2023

Event Code:	01		
Event Name:	Bill Burr		
Event Date:	September 28-29, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	2	1	1
Paid Tickets	11,372	3,000	8,372
Turnstile General	10,496	2,800	7,696
RENTAL INCOME			
GROSS TICKET REVENUE	1,015,332	204,000	811,332
RENT BILLED	60,000	8,000	52,000
NET REVENUE AFTER TAXES	1,075,332	212,000	863,332
TENANT CHARGES	(1,015,332)	(204,000)	(811,332)
Service Income Billed:			
Change Over - Setup Billed	4,504	0	4,504
Security Billed	11,192	0	11,192
Policy EMT Billed	6,114	0	6,114
Stagehands Billed	17,361	13,500	3,861
Event Staff Billed	10,205	3,000	7,205
Event Ticket Sales Billed	1,854	0	1,854
Equipment Rental Billed	2,007	825	1,182
Advertising Billed	0	4,750	(4,750)
Cleaning billed	5,692	2,500	3,192
Cleaning Supplies/Trash Removal	0	0	0
Production Billed	2,957	225	2,732
Event Catering Billed	5,472	125	5,347
Credit Card Fees Billed	943	300	643
OTHER SERVICES BILLED	0	0	0
Total Billed:	68,300	25,225	43,075

Less: Service Expense

OPERATIONS WAGES	1,384	240	1,144
CONTRACTED SECURITY	10,576	400	10,176
POLICE/L&I/EMT EXPENSE	3,069	700	2,369
EMT EXPENSE	1,555	185	1,370
STAGEHANDS WAGES	14,033	12,500	1,533
Equipment Rental	842	825	17
EVENT STAFF WAGES	7,963	2,750	5,213
EVENT TICKET SELLER WAGES	341	200	141
ADVERTISING EXPENSE	251	4,750	(4,499)
CLEANING WAGES	6,691	2,050	4,641
PRODUCTION EXPENSE	1,815	0	1,815
Event Catering Expense	5,472	125	5,347
Credit card fees expense	835	275	560
Other Expense	0	0	0
Total Expensed:	54,827	26,250	28,577
Net Service Income/(Loss):	13,474	(1,025)	14,499
DIRECT EVENT INCOME	73,474	6,975	66,499
Facility Fee	35,355	9,000	26,355
Ticket Convenience Fee	186	15,000	(14,814)
Gross Sales	131,049	28,000	103,049
Cost Of Sales	50,473	5,130	45,343
Labor	29,291	2,000	27,291
Service Charges	(16,313)	0	(16,313)
Team/Promo share	0	5,639	(5,639)
Net Concessions	67,599	13,157	54,442
Novelties			
Gross Sales	0	5,248	(5,248)
Cost of Sales	0	4,198	(4,198)
Net Novelties	0	1,050	(1,050)
TOTAL ANCILLARY INCOME	67,599	14,207	53,392
EVENT OPERATING INCOME	176,613	45,182	131,431

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Trade Shows
For the Three Months Ending September 2023

Event Code:	01		
Event Name:	Health and Wellness Show		
Event Date:	September 15-17,2023		
	Actual	Curr Budget	Budget Var
Number of Events	3	2	1
Paid Tickets	87	250	(163)
Turnstile General	87	250	(163)
RENTAL INCOME			
GROSS TICKET REVENUE	609	0	609
RENT BILLED	12,750	2,500	10,250
Gross Revenue	13,359	2,500	10,859
TENANT CHARGES	(609)	0	(609)
Service Income Billed:			
Change Over - Setup Billed	810	500	310
Policy EMT Billed	1,412	635	777
Stagehands Billed	5,008	3,500	1,508
Event Staff Billed	6,727	3,800	2,927
Evetn Ticket Selles Billed	677	440	237
Cleaning billed	1,683	1,455	228
Equipment Rental Billed	0	150	(150)
Credit Card Fees Billed	18	105	(87)
OTHER SERVICES BILLED	0	0	0
Total Billed:	16,335	10,585	5,750
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	1,146	500	646
POLICE/L&I/EMT EXPENSE	0	1,000	(1,000)
EMT EXPENSE	1,473	180	1,293
STAGEHANDS WAGES	3,810	2,000	1,810
EVENT STAFF WAGES	5,286	5,000	286
EVENT TICKET SELLER WAGES	272	200	72
CLEANING WAGES	1,248	400	848
PRODUCTION EXPENSE	74	0	74
Other Expense	0	0	0
Total Expensed:	13,309	9,280	4,029
Net Service Income/(Loss):	3,026	1,305	1,721
DIRECT EVENT INCOME	15,776	3,805	11,971
Facility Fee	261	750	(489)
Ticket Convenience Fee	0	700	(700)
EVENT OPERATING INCOME	16,037	5,255	10,782

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Meetings
For the Three Months Ending September 2023

Event Code:	01		
Event Name:	County EMA		
Event Date:	September 20, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	2	0	2
Paid Tickets	0	0	0
Turnstile General	25	0	25
RENT BILLED	0	0	0
TENANT PROCEEDS	0	0	0
Service Income Billed:			
Change Over - Setup Billed	450	0	450
Stagehands Billed	3,631	0	3,631
Event Staff Billed	698	0	698
Production Billed	295	0	295
Event Catering Billed	2,502	0	2,502
Total Billed:	7,577	0	7,577
Less: Service Expense			
STAGEHANDS WAGES	3,513	0	(3,513)
EVENT STAFF WAGES	419	0	(419)
PRODUCTION EXPENSE	295	0	(295)
Event Catering Expense	2,502	0	(2,502)
Other Expense	0	0	0
Total Expensed:	6,887	0	(6,887)
Net Service Income/(Loss):	689	0	14,464
DIRECT EVENT INCOME	689	0	689
ANCILLARY INCOME			
Concessions- General			
Net Sales	1,955	0	1,955
Cost Of Sales	389	0	(389)
Part-Time Labor	726	0	(726)
Taxes	0	0	0
Team/Promo share	0	0	0
Net Concessions	841	0	841
EVENT OPERATING INCOME	2,077	0	2,076