



EVENT REPORTS

FOR THE MONTH ENDED

MAY 31, 2023

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Eleven Months Ending May 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	10	6	4	111	91	20
Paid Tickets	0	4,000	(4,000)	213,953	189,175	24,778
Turnstile General	10,520	18,200	(7,680)	199,939	189,650	10,289
RENTAL INCOME						
GROSS TICKET REVENUE	0	158,000	(158,000)	6,284,894	4,235,101	2,049,793
SPONSORSHIP REVENUE	0	0	0	0	3,500	(3,500)
RENT BILLED	31,000	24,200	6,800	550,620	487,500	63,120
NET REVENUE AFTER TAXES	31,000	182,200	(151,200)	6,835,514	4,726,101	2,109,413
PROMOTER PROCEEDS	0	(158,000)	158,000	(6,272,659)	(4,203,388)	(2,069,271)
Service Income Billed:						
Change Over - Setup Billed	3,507	3,539	33	33,589	24,834	8,755
Security	0	4,500	4,500	25,614	30,600	(4,986)
Policy EMT Billed	5,328	3,660	(1,668)	47,284	36,475	10,809
Stagehands Billed	15,438	37,780	22,342	462,281	434,221	28,060
Event Staff Billed	15,612	14,468	(1,144)	181,809	139,673	42,136
Event Ticket Sales Billed	0	750	750	17,945	15,290	2,655
Box Office Fee	0	0	0	1,499	0	1,499
Advertising Billed	0	0	0	36,256	61,775	(25,519)
Cleaning billed	7,785	9,150	1,365	57,352	40,545	16,807
Cleaning Supplies/Trash Removal	0	400	400	2,421	3,340	(919)
Event Insurance billed	0	0	0	1,507	0	1,507
Agency Expense	0	0	0	11,094	0	11,094
Group Sales Commission Billed	0	0	0	17,685	14,584	3,101
Equipment Rental Billed	0	3,300	3,300	12,027	22,675	(10,648)
Production Billed	528	410	(118)	30,642	13,189	17,453
Event Catering Billed	5,016	0	(5,016)	193,416	77,075	116,341
Credit Card Fees Billed	0	275	275	20,990	18,079	2,911
Internet/Phone Billed	250	250	0	1,350	2,823	(1,473)
Electricians Billed	0	0	0	0	0	0
OTHER SERVICES BILLED	0	0	0	48	1,250	(1,202)
Total Billed:	53,463	78,482	25,019	1,154,808	936,428	218,380

Less: Service Expense

CHANGEOVER WAGES	0	1,265	1,265	13,900	19,382	(5,482)
OPERATIONS WAGES	3,105	1,728	(1,377)	39,775	34,558	5,217
CONTRACTED SECURITY	3,277	4,500	1,223	108,291	106,225	2,066
POLICE/L&I/EMT EXPENSE	1,360	1,850	490	53,192	48,915	4,277
EMT EXPENSE	2,248	1,820	(428)	44,944	30,215	14,729
STAGEHANDS WAGES	13,933	33,500	19,567	405,346	395,585	9,761
EVENT STAFF WAGES	11,015	15,250	4,235	263,751	221,805	41,946
EVENT TICKET SELLER WAGES	0	475	475	19,235	24,295	(5,060)
Advertising Expense	0	0	0	70,479	74,400	(3,921)
CLEANING WAGES	7,456	9,000	1,544	182,672	147,780	34,892
Event Insurance Expense	0	350	350	3,474	350	3,124
GROUP SALES COMMISSIONS	0	0	0	5,732	3,445	2,287
Equipment Rental	0	0	0	48,653	1,200	47,453
PRODUCTION EXPENSE	444	4,510	4,066	49,808	50,175	(367)
Event Catering Expense	5,016	0	(5,016)	191,976	76,200	115,776
ENTERTAINMENT/ Artist EXPENSE	0	0	0	135,594	15,500	120,094
Group sales expense	0	0	0	0	900	(900)
Credit card fees expense	0	540	540	20,181	13,760	6,421
Other Expense	0	235	235	0	0	0
Total Expensed:	47,854	75,023	27,169	1,657,003	1,264,690	392,313
Net Service Income/(Loss):	5,609	3,459	(2,150)	(502,195)	(328,262)	(173,933)
DIRECT EVENT INCOME	36,609	27,659	8,950	60,660	194,451	(133,791)
Platinum	0	0	0	30,284	0	30,284
Facility Fee	0	3,960	(3,960)	304,951	213,760	91,191
Suite Revenues	0	795	(795)	15,962	15,585	377
Ticket Convenience Fee	0	27,000	(27,000)	307,186	305,235	1,951
Promoter Share	0	(18,090)	(18,090)	(75,156)	(121,534)	(46,378)
ANCILLARY INCOME						
Concessions- General						
Gross Sales	21,614	90,000	(68,386)	2,180,668	1,868,068	312,600
Cost Of Sales	9,453	23,061	(13,608)	571,474	477,352	94,122
Taxes	-	6,143	(6,143)	-	135,850	(135,850)
Promoter/Team Share	0	20,963	(20,963)	389,848	330,436	59,412
Labor	173	6,500	(6,327)	272,601	197,805	74,796
Net Concessions	11,988	33,333	(21,345)	946,744	726,625	220,119
Service Revenues						
Service Charges	1,186	0	1,186	37,887	5,400	32,487
Novelties						
Gross Sales	0	7,583	(7,583)	43,257	66,824	(23,567)
Promo Share	0	6,066	(6,066)	13,997	40,022	(26,025)
Net Novelties	0	1,517	(1,517)	29,260	26,802	2,458
TOTAL ANCILLARY INCOME	13,174	34,850	(21,676)	1,013,891	758,827	255,064
EVENT OPERATING INCOME	49,783	76,174	(26,391)	1,657,779	1,366,324	291,455

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

**Graduations
For the Eleven Months Ending May 2023**

Event Code:	01	02	03			
Event Name:	Univ. of So. Maine	Univ. of New England	SMMC			
Event Date:	May 5-6, 2023	May 18-20, 2023	May 22, 2023			
	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	2	3	1	6	3	3
Turnstile General	3,500	3,500	2,000	9,000	11,000	(2,000)
RENTAL INCOME						
RENT BILLED	6,100	6,800	6,800	19,700	20,000	(300)
NET REVENUE	6,100	6,800	6,800	19,700	20,000	(300)
SERVICE INCOME BILLED						
Production Billed	528	0	0	528	400	128
Policy EMT Billed	1,134	3,158	1,036	5,328	760	4,568
Stagehands Billed	4,386	3,300	2,349	10,034	10,000	34
Event Staff Billed	4,369	8,067	3,090	15,526	8,000	7,526
Cleaning billed	2,277	3,684	1,824	7,785	6,900	885
Change Over - Setup Billed	1,282	1,557	668	3,507	832	2,675
Event Catering Billed	4,638	0	378	5,016	0	5,016
Internet/Phone Billed	250	0	0	250	0	250
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	18,864	19,765	9,344	47,973	27,392	20,581
LESS: SERVICE EXPENSE						
Contracted Security	434	2,117	726	3,277	0	(3,277)
Police	356	648	356	1,360	0	(1,360)
EMT Expense	450	1,391	407	2,248	720	(1,528)
Operations wages	512	1,017	452	1,980	855	(1,125)
Stagehand Wages	4,162	2,395	1,453	8,010	9,000	990
Event Staff Wages	1,793	4,610	2,318	8,722	10,000	1,278
Event Insurance Expense	0	0	0	0	350	350
Cleaning Expense	1,984	3,648	1,824	7,456	6,900	(556)
PRODUCTION EXPENSE	341	0	0	341	2,100	1,759
Event Catering Expense	4,638	0	378	5,016	0	(5,016)
Other Expense	0	0	0	0	0	0
Total Expensed:	14,670	15,827	7,914	38,411	29,925	(8,486)
Net Service Income/(Loss):	4,194	3,939	1,429	9,562	(2,533)	29,067
DIRECT EVENT INCOME	10,294	10,739	8,229	29,262	17,467	11,795
Sponsorship Revenues		0	0	0	-	0
Suite Ticket Sales	0	0	0	0	0	0
Concessions- General						
Gross Sales	9,511	6,565	4,768	20,844	30,000	(9,156)
Cost Of Sales	4,308	3,007	2,138	9,453	7,783	1,670
Labor	0	0	0	0	3,000	(3,000)
Service Fees	1,089	34	63	1,186	0	(1,186)
Net Concessions	6,291	3,593	2,693	12,577	17,519	(10,710)
EVENT OPERATING INCOME	16,585	14,331	10,923	41,839	34,986	6,853

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Religious Events
For the Eleven Months Ending May 2023

Event Code:	01		
Event Name:	Jehovah Witness Conv.		
Event Date:	May 25-28, 2023		
	Actual	Curr Budget	Budget Var
	<hr/>		
Number of Events	3	1	2
Paid Tickets	0	0	0
Turnstile General	1,500	3,000	(1,500)
RENTAL INCOME			
RENT BILLED	11,300	2,200	9,100
Service Income Billed:			
Stagehands Billed	5,404	1,265	4,139
Total Billed:	<hr/> 5,404	<hr/> 1,265	<hr/> 4,139
Less: Service Expense			
CHANGEOVER PAYROLL TAXE:	1,125	80	(1,045)
STAGEHANDS WAGES	5,923	1,050	(4,873)
EVENT STAFF WAGES	2,198	350	(1,848)
PRODUCTION EXPENSE	104	0	(104)
Other Expense	0	0	0
	<hr/>		
Total Expensed:	9,348	1,480	(7,868)
Net Service Income/(Loss):	(3,944)	(215)	(3,729)
	<hr/>		
DIRECT EVENT INCOME	7,356	1,985	5,371
	<hr/>		
EVENT OPERATING INCOME	<hr/> <hr/> 7,356	<hr/> <hr/> 1,985	<hr/> <hr/> 5,371

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Meetings
For the Eleven Months Ending May 2023

Event Code:	01	99	
Event Name:	County Meeting		
Event Date:	May 16,2023		
	Actual	Curr Budget	Budget Var
	<hr/>		
Number of Events	1	0	1
Paid Tickets	0	0	0
Turnstile General	20	0	20
RENT BILLED	0	0	0
TENANT PROCEEDS	0	0	0
Service Income Billed:			
Event Staff Billed	86	0	86
Total Billed:	<hr/> 86	<hr/> 0	<hr/> 86
Less: Service Expense			
STAGEHANDS WAGES	0	0	0
EVENT STAFF WAGES	95	0	(95)
Equipment Rental Billed	0	0	0
PRODUCTION EXPENSE	0	0	0
Other Expense	0	0	0
Total Expensed:	<hr/> 95	<hr/> 0	<hr/> (95)
Net Service Income/(Loss):	(9)	0	181
DIRECT EVENT INCOME	<hr/> (9)	<hr/> 0	<hr/> (9)
ANCILLARY INCOME			
Concessions- General			
Net Sales	770	0	770
Cost Of Sales	0	0	0
Part-Time Labor	173	0	(173)
Taxes	0	0	0
Team/Promo share	0	0	0
Net Concessions	<hr/> 597	<hr/> 0	<hr/> 597
EVENT OPERATING INCOME	<hr/> <hr/> 588	<hr/> <hr/> 0	<hr/> <hr/> 587