



EVENT REPORTS

FOR THE MONTH ENDED

DECEMBER 2024

OAK VIEW GROUP

D. BLANK
D. HIGGINS
K. HILSGEN
G. O'DELL
K. VASKE
R. WILSON

Submitted by: Mark Eddy, Director of Finance



INDEX

	Page
EVENT INCOME STATEMENT	
ALL EVENTS	1
INDIVIDUAL EVENT INCOME STATEMENTS	
HOCKEY	3
DISNEY SHOWS	4
COLLEGE HOCKEY	5
OTHER FAMILY	6

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Six Months Ending December 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	13	11	2	44	41	3
Paid Tickets	42,187	33,300	8,887	119,552	124,150	(4,598)
Turnstile General	38,256	30,575	7,681	103,579	108,975	(5,396)
RENTAL INCOME						
GROSS TICKET REVENUE	1,237,823	849,110	388,713	3,983,814	3,399,430	584,384
SPONSORSHIP REVENUE	0	0	0	0	4,500	(4,500)
RENT BILLED	112,678	93,400	19,278	298,914	292,300	6,614
NET REVENUE AFTER TAXES	1,350,501	942,510	407,991	4,282,727	3,696,230	586,497
PROMOTER PROCEEDS	(1,234,081)	(849,110)	(384,971)	(3,589,915)	(3,403,930)	(185,985)
Service Income Billed:						
Change Over - Setup Billed	3,425	2,250	(1,175)	21,363	18,600	2,763
Secuirty	0	0	0	14,927	15,750	(823)
Policy EMT Billed	6,772	3,200	(3,572)	20,592	24,390	(3,798)
Stagehands Billed	99,543	70,036	(29,507)	271,598	280,168	(8,570)
Event Staff Billed	28,271	24,950	(3,321)	47,246	86,450	(39,205)
Evetn Ticket Selles Billed	7,631	7,000	(631)	9,283	11,575	(2,292)
Box Office Fee	0	0	0	0	0	0
Advertising Billed	3,400	0	(3,400)	36,598	69,950	(33,352)
Cleaning billed	7,737	2,950	(4,787)	20,374	25,235	(4,861)
Cleaning Supplies/Trash Removal	0	0	0	923	2,507	(1,584)
Group Sales Commission Billed	11,442	8,280	(3,162)	18,770	14,090	4,680
Equipment Rental Billed	0	0	0	3,184	14,375	(11,191)
Production Billed	1,493	904	(589)	23,504	161,404	(137,900)
Event Catering Billed	17,964	13,750	(4,214)	79,224	72,100	7,124
Credit Card Fees Billed	2,300	3,900	1,600	5,716	12,810	(7,094)
Internet/Phone Billed	500	375	(125)	500	1,325	(825)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	190,478	137,595	(52,883)	573,800	810,729	(236,929)

Less: Service Expense

CHANGEOVER WAGES	4,689	2,130	(2,559)	9,900	7,655	2,245
OPERATIONS WAGES	7,674	3,150	(4,524)	24,848	20,535	4,313
CONTRACTED SECURITY	3,536	3,880	345	28,628	33,430	(4,803)
POLICE/L&I/EMT EXPENSE	7,358	3,975	(3,383)	29,602	26,550	3,052
EMT EXPENSE	8,153	5,570	(2,583)	29,016	24,285	4,731
STAGEHANDS WAGES	81,388	55,400	(25,988)	299,926	237,200	62,726
EVENT STAFF WAGES	46,017	36,950	(9,067)	148,614	139,900	8,714
EVENT TICKET SELLER WAGES	3,992	2,425	(1,567)	12,359	11,275	1,084
Advertising Expense	3,400	1,400	(2,000)	105,442	84,350	21,092
CLEANING WAGES	24,461	23,000	(1,461)	80,452	87,300	(6,848)
GROUP SALES COMMISSIONS	3,715	3,105	(610)	6,458	3,215	3,243
Equipment Rental	0	0	0	90,244	19,400	70,844
PRODUCTION EXPENSE	6,038	3,650	(2,388)	29,657	168,950	(139,293)
Event Catering Expense	20,784	13,750	(7,034)	87,851	66,350	21,501
Group sales expense	0	0	0	0	0	0
Credit card fees expense	3,577	2,975	(602)	9,149	10,170	(1,021)
Other Expense	0	0	0	0	0	0
Total Expensed:	224,783	161,360	(63,423)	1,166,914	940,565	226,349
Net Service Income/(Loss):	(34,305)	(23,765)	10,540	(593,114)	(129,836)	(463,278)
DIRECT EVENT INCOME	82,114	69,635	12,479	99,698	162,464	(62,766)
Platinum	887	0	887	33,776	0	33,776
Facility Fee	80,869	60,950	19,919	261,836	230,570	31,266
Suite Revenues	10,039	4825	5,214	11,441	10,500	941
Ticket Convenience Fee	29,035	12,439	16,596	204,188	132,014	72,174
Promoter Share	(300)	0	300	(34,062)	(34,906)	(844)
ANCILLARY INCOME						
Concessions- General						
Gross Sales	338,097	257,088	81,009	1,067,604	1,183,338	(115,734)
Cost Of Sales	87,702	59,769	27,933	276,940	274,019	2,921
Taxes	-	19,043	(19,043)	-	87,651	(87,651)
Promoter/Team Share	32,496	24,600	7,896	139,040	180,582	(41,542)
Labor	78,022	57,950	20,072	254,762	271,750	(16,988)
Net Concessions	139,877	95,726	44,151	396,862	369,336	27,526
Service Revenues						
Service Charges	33,135	27,800	5,335	108,760	134,875	(26,115)
Novelties						
Gross Sales	4,362	0	4,362	26,271	13,562	12,709
Promo Share	0	0	0	8,065	5,255	2,810
Net Novelties	4,362	0	4,362	18,206	8,307	9,899
TOTAL ANCILLARY INCOME	177,374	123,526	53,848	523,828	512,518	11,310
EVENT OPERATING INCOME	380,017	271,375	108,642	1,100,705	1,013,160	87,545

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Regular Season Hockey
For the Six Months Ending December 2024

Event Code:	12	13	14			
Event Name:	vs Trois-Rivieres	vs Adirondack	vs Trois-Rivieres			
Event Date:	December 8, 2024	December 28, 2024	December 31, 2024			
	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	3	3	0
Paid Tickets	5,213	5,651	3,970	14,834	11,250	3,584
Turnstile General	3,775	4,532	2,981	11,288	8,550	2,738
RENTAL INCOME						
GROSS TICKET REVENUE	100,032	107,321	77,427	284,780	124,860	159,920
RENT BILLED	5,800	5,800	5,800	17,400	17,400	0
NET REVENUE AFTER TAXES	105,832	113,121	83,227	302,180	142,260	159,920
TENANT CHARGES	(100,032)	(107,321)	(77,427)	(284,780)	(124,860)	(159,920)
SERVICE INCOME BILLED						
Production Billed	15	30	0	45	0	45
Stagehands Billed	3,177	3,687	5,563	12,427	9,036	3,391
Group Sales Commission Billed	0	0	0	0	30	(30)
Event Catering Billed	6,139	3,741	0	9,880	11,250	(1,370)
Credit Card Fees Billed	118	248	262	628	525	103
Total Billed:	9,449	7,706	5,825	22,980	20,841	2,139
LESS: SERVICE EXPENSE						
Contracted Security	0	0	1,564	1,564	1,800	237
Police	954	779	779	2,511	1,875	(636)
EMT Expense	495	495	495	1,486	1,350	(136)
Operations wages	519	681	0	1,200	1,350	150
Stagehand Wages	3,149	3,591	4,248	10,987	9,900	(1,087)
Event Staff Wages	2,884	4,289	2,719	9,892	10,800	908
Event Ticket Seller Wages	274	259	286	818	975	157
Cleaning Expense	0	3,171	2,272	5,443	8,250	2,807
Group sales expense	0	0	0	0	30	30
PRODUCTION EXPENSE	0	0	0	0	900	900
Event Catering Expense	8,959	3,741	0	12,700	11,250	(1,450)
Credit card fees expense	105	220	232	557	525	(32)
Total Expensed:	18,115	17,906	13,201	49,222	49,485	263
Net Service Income/(Loss):	(8,666)	(10,200)	(7,376)	(26,242)	(28,644)	2,402
DIRECT EVENT INCOME	(2,866)	(4,400)	(1,576)	(8,842)	(11,244)	2,402
Facility Fee	7,212	6,903	4,582	18,697	11,250	7,447
Suite Revenue	0	0	0	0	75	(75)
Ticket Convenience Fee	1,352	2,864	2,742	6,957	4,800	2,157
ANCILLARY INCOME						
Concessions- General						
Gross Sales	56,956	64,858	39,491	161,305	135,000	26,305
Cost Of Sales	13,841	16,427	10,296	40,564	33,750	(6,814)
Labor	12,422	13,889	8,999	35,309	30,000	(5,309)
Team Share	10,974	13,647	7,875	32,496	24,600	(7,896)
Net Concessions	19,719	20,895	12,321	52,935	36,650	16,285
Service Income	6,060	6,584	4,014	16,658	15,000	1,658
EVENT OPERATING INCOME	31,477	32,846	22,082	86,406	56,531	29,875

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Disney Shows
For the Six Months Ending December 2024

Event Code:	01		
Event Name:	Disney on Ice		
Event Date:	December 19-22, 2024		
	<u>Curr Budget</u>		<u>Budget Var</u>
Number of Events	7	7	0
Paid Tickets	19,072	18,550	522
Turnstile General	18,898	18,025	873
RENTAL INCOME			
GROSS TICKET REVENUE	678,692	649,250	29,442
RENT BILLED	74,778	70,000	4,778
NET REVENUE	<u>753,469</u>	<u>719,250</u>	<u>34,219</u>
TENANT CHARGES	(674,950)	(649,250)	(25,700)
Service Income Billed:			
Stagehands Billed	56,009	56,000	9
Event Staff Billed	17,500	18,200	(700)
Event Ticket Sales Billed	6,575	6,300	275
Group Sales Commission Billed	6,431	7,000	(569)
Production Billed	723	804	(81)
Event Catering Billed	3,745	0	3,745
Credit Card Fees Billed	0	2,625	(2,625)
Internet/Phone Billed	0	175	(175)
OTHER SERVICES BILLED	<u>0</u>	<u>0</u>	<u>0</u>
Total Billed:	90,984	91,104	(120)
Less: Service Expenses			
CHANGEOVER WAGES	1,166	1,050	116
OPERATIONS WAGES	3,949	1,400	2,549
Security Billed	0	1,330	(1,330)
POLICE/L&I/EMT EXPENSE	2,619	1,575	1,044
EMT EXPENSE	3,175	2,520	655
STAGEHANDS WAGES	46,511	42,000	4,511
EVENT STAFF WAGES	25,049	22,750	2,299
EVENT TICKET SELLER WAGES	1,809	1,225	584
Advertising Expense	0	1,400	(1,400)
CLEANING WAGES	12,300	11,900	400
GROUP SALES COMMISSIONS	2,087	2,450	(363)
PRODUCTION EXPENSE	5,789	2,450	3,339
Event Catering Expense	3,745	0	3,745
Credit card fees expense	2,325	2,450	(125)
Other Expense	<u>0</u>	<u>0</u>	<u>0</u>
Total Expensed:	110,524	94,500	16,024
Net Service Income/(Loss):	(19,541)	(3,396)	(16,145)
DIRECT EVENT INCOME	<u>58,979</u>	<u>66,604</u>	<u>(7,625)</u>
Suite Revenues	1,178	1,400	(223)
Platinum Revenues	887	0	887
Facility Fee	77,250	74,200	3,050
Promoter Share Facility Fee	(38,319)	(35,000)	(3,319)
Ticket Convenience Fee	1,390	0	1,390
ANCILLARY INCOME			
Concessions- General			
Gross Sales	76,512	63,088	13,424
Cost Of Sales	22,033	14,000	8,033
Labor	19,409	18,200	1,209
Service Charge Revenue	5,220	4,900	320
Team/Promo share	0	0	0
Net Concessions	<u>40,290</u>	<u>31,115</u>	<u>18,313</u>
TOTAL ANCILLARY INCOME	<u>40,290</u>	<u>31,115</u>	<u>9,175</u>
EVENT OPERATING INCOME	<u><u>141,354</u></u>	<u><u>138,319</u></u>	<u><u>3,035</u></u>

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

College Hockey
For the Six Months Ending December 2024

Event Code:	01	02			
Event Name:	UMaine Womens	UMO vs Bentley			
Event Date:	December 14, 2024	December 29, 2024			
	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	2	1	1
Paid Tickets	656	5,324	5,980	3,500	2,480
Turnstile General	642	5,226	5,868	4,000	1,868
RENTAL INCOME					
GROSS TICKET REVENUE	5,953	126,652	132,605	75,000	57,605
RENT BILLED	4,500	6,000	10,500	6,000	4,500
NET REVENUE	10,453	132,652	143,105	81,000	62,105
TENANT CHARGES	(5,953)	(126,652)	(132,605)	(75,000)	(57,605)
Service Income Billed:					
Change Over - Setup Billed	1,713	1,713	3,425	2,250	1,175
Policy EMT Billed	2,362	2,677	5,040	3,200	1,840
Stagehands Billed	4,676	5,021	9,697	5,000	4,697
Event Staff Billed	1,913	4,227	6,140	6,750	(610)
Evetn Ticket Selles Billed	528	528	1,056	700	356
Cleaning billed	1,610	3,464	5,074	2,950	2,124
Group Sales Commission Billed	205	3,540	3,745	1,250	2,495
Production Billed	200	200	400	100	300
Event Catering Billed	740	2,210	2,950	2,500	450
Credit Card Fees Billed	128	1,015	1,143	750	393
Internet/Phone Billed	250	250	500	200	300
OTHER SERVICES BILLED	0	0	0	0	0
Total Billed:	14,325	24,844	39,169	25,650	13,519
Less: Service Expense					
CHANGEOVER WAGES	680	0	680	600	80
CHANGEOVER PAYROLL TAXES	527	461	989	400	589
Security Billed	0	0	0	750	(750)
POLICE/L&I/EMT EXPENSE	717	779	1,496	525	971
EMT EXPENSE	1,512	1,486	2,998	1,700	1,298
STAGEHANDS WAGES	3,468	3,829	7,297	3,500	3,797
EVENT STAFF WAGES	1,866	4,604	6,470	3,400	3,070
EVENT TICKET SELLER WAGES	459	407	866	225	641
CLEANING WAGES	1,600	3,454	5,054	2,850	2,204
PRODUCTION EXPENSE	0	0	0	300	(300)
Event Catering Expense	740	2,210	2,950	2,500	450
Credit card fees expense	114	114	227	650	(423)
Other Expense	0	0	0	0	0
Total Expensed:	11,750	18,494	30,245	18,025	12,220
Net Service Income/(Loss):	2,575	6,350	8,924	7,625	1,299
DIRECT EVENT INCOME	7,075	12,350	19,424	13,625	5,799
Facility Fee	1,863	14,475	16,338	10,500	5,838
Suite Sales	0	8,076	8,076	4,000	4,076
Ticket Convenience Fee	17	11,936	11,953	7,639	4,314
ANCILLARY INCOME					
Concessions- General					
Gross Sales	8,716	75,878	84,595	59,000	25,595
Cost Of Sales	2,167	18,905	21,072	12,019	9,053
Sales tax	0			4,370	(4,370)
Labor	2,568	15,474	18,041	9750	8,291
Service Charges	875	8,699	9,574	7,900	1,674
Team/Promo share	0	0	0	0	0
Net Concessions	4,856	50,199	55,056	40,761	14,295
EVENT OPERATING INCOME	13,811	97,037	110,847	76,525	34,322

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Cirque duSoleil
For the Six Months Ending December 2024

Event Code:	01		
Event Name:	Cirque Holidaze		
Event Date:	December 12, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	2,301	0	2,301
Turnstile General	2,202	0	2,202
RENTAL INCOME			
GROSS TICKET REVENUE	141,747	0	141,747
RENT BILLED	10,000	0	10,000
NET REVENUE AFTER TAXES	151,747	0	151,747
TENANT CHARGES	(141,747)	0	(141,747)
Service Income Billed:			
Policy EMT Billed	1,732	0	1,732
Stagehands Billed	21,409	0	21,409
Event Staff Billed	4,631	0	4,631
Advertising Billed	3,400	0	3,400
Cleaning billed	2,663	0	2,663
Group Sales Commission Billed	1,266	0	1,266
Production Billed	325	0	325
Event Catering Billed	1,389	0	1,389
Credit Card Fees Billed	529	0	529
OTHER SERVICES BILLED	0	0	0
Total Billed:	37,345	0	37,345

Less: Service Expense

CHANGEOVER WAGES	778	0	778
OPERATIONS WAGES	1,536	0	1,536
CONTRACTED SECURITY	1,972	0	1,972
POLICE/L&I/EMT EXPENSE	733	0	733
EMT EXPENSE	495	0	495
STAGEHANDS WAGES	16,592	0	16,592
Equipment Rental	0	0	0
EVENT STAFF WAGES	4,606	0	4,606
EVENT TICKET SELLER WAGES	499	0	499
ADVERTISING EXPENSE	3,400	0	3,400
CLEANING WAGES	1,664	0	1,664
GROUP SALES COMMISSIONS	410	0	410
PRODUCTION EXPENSE	249	0	249
Event Catering Expense	1,389	0	1,389
Credit card fees expense	469	0	469
Other Expense	0	0	0
Total Expensed:	34,792	0	34,792
Net Service Income/(Loss):	2,553	0	2,553
DIRECT EVENT INCOME	12,553	0	12,553
Suite Revenue	785	0	785
Facility Fee	6,903	0	6,903
Ticket Convenience Fee	8,735	0	8,735
Gross Sales	15,686	0	15,686
Cost Of Sales	4,034	0	4,034
Labor	5,262	0	5,262
Service Charges	(1,682)	0	(1,682)
Team/Promo share	0	0	0
Net Concessions	8,073	0	8,073
Novelties			
Gross Sales	4,362	0	4,362
Promo Share	0	0	0
Net Novelties	4,362	0	4,362
TOTAL ANCILLARY INCOME	12,435	0	12,435
EVENT OPERATING INCOME	41,411	0	41,411