



EVENT REPORTS

FOR THE MONTH ENDED

SEPTEMBER 30, 2024

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Three Months Ending September 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	6	6	0	12	12	0
Paid Tickets	6,930	7,600	(670)	19,128	21,100	(1,972)
Turnstile General	6,872	8,350	(1,478)	18,664	21,350	(2,686)
RENTAL INCOME						
GROSS TICKET REVENUE	465,642	226,000	239,642	968,829	851,000	117,829
SPONSORSHIP REVENUE	0	4,500	(4,500)	0	4,500	(4,500)
RENT BILLED	7,500	19,500	(12,000)	24,500	53,500	(29,000)
NET REVENUE AFTER TAXES	473,142	250,000	223,142	993,329	909,000	84,329
PROMOTER PROCEEDS	(83,495)	(230,500)	147,005	(579,922)	(855,500)	275,578
Service Income Billed:						
Change Over - Setup Billed	2,010	5,500	3,491	5,811	9,225	(3,415)
Secuirty	2,040	0	(2,040)	6,000	0	6,000
Policy EMT Billed	1,732	3,090	1,358	10,707	6,590	4,117
Stagehands Billed	19,207	68,000	48,793	45,183	87,500	(42,317)
Event Staff Billed	6,039	18,900	12,861	12,934	42,400	(29,466)
Evetn Ticket Selles Billed	270	1,950	1,680	892	3,150	(2,258)
Box Office Fee	0	0	0	0	0	0
Advertising Billed	600	30,000	29,400	2,171	37,000	(34,829)
Cleaning billed	3,222	10,485	7,264	11,154	15,485	(4,332)
Cleaning Supplies/Trash Removal	248	1,407	1,159	663	1,707	(1,044)
Event Insurance billed	0	0	0	0	0	0
Group Sales Commission Billed	1,067	1,500	433	1,165	3,900	(2,735)
Equipment Rental Billed	0	2,325	2,325	0	4,325	(4,325)
Production Billed	325	142,500	142,175	13,957	144,000	(130,043)
Event Catering Billed	7,296	6,100	(1,196)	8,954	9,100	(146)
Credit Card Fees Billed	328	2,450	2,122	613	4,500	(3,887)
Internet/Phone Billed	0	525	525	0	525	(525)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	44,383	294,732	250,349	120,202	369,407	(249,205)

Less: Service Expense

CHANGEOVER WAGES	0	0	0	0	1,250	(1,250)
OPERATIONS WAGES	3,492	4,275	783	6,847	6,550	297
CONTRACTED SECURITY	0	2,300	2,300	6,016	5,450	566
POLICE/L&I/EMT EXPENSE	1,534	3,375	1,841	5,287	7,000	(1,713)
EMT EXPENSE	1,637	2,590	953	5,750	5,890	(140)
STAGEHANDS WAGES	70,745	60,500	(10,245)	91,053	77,500	13,553
EVENT STAFF WAGES	15,620	16,400	780	31,151	31,900	(749)
EVENT TICKET SELLER WAGES	1,070	1,600	530	1,546	2,750	(1,204)
Advertising Expense	48,116	30,000	(18,116)	49,924	37,500	12,424
CLEANING WAGES	5,632	11,100	5,468	12,242	17,100	(4,858)
GROUP SALES COMMISSIONS	672	0	(672)	672	0	672
Equipment Rental	87,295	2,250	(85,045)	87,295	3,075	84,220
PRODUCTION EXPENSE	3,437	142,800	139,363	4,908	144,600	(139,692)
Event Catering Expense	7,296	6,100	(1,196)	8,954	6,225	2,729
Group sales expense	0	0	0	0	0	0
Credit card fees expense	1,318	2,305	987	1,571	3,465	(1,894)
Other Expense	0	0	0	0	0	0

Total Expensed: 422,632 285,595 (137,037) 487,985 350,255 137,730

Net Service Income/(Loss): (378,250) 9,137 387,387 (367,782) 19,152 (386,934)

DIRECT EVENT INCOME 11,397 28,637 (17,240) 45,625 72,652 (27,027)

Platinum	1,595	0	1,595	7,831	0	7,831
Facility Fee	27,023	23,400	3,623	56,251	57,900	(1,649)
Suite Revenues	0	3000	(3,000)	0	3,000	(3,000)
Ticket Convenience Fee	39,032	8,775	30,257	68,110	8,775	59,335
Promoter Share	(3,981)	(4,388)	(407)	(16,508)	(4,388)	12,120

ANCILLARY INCOME

Concessions- General						
Gross Sales	58,894	63,000	(4,106)	134,754	138,500	(3,746)
Cost Of Sales	21,170	15,750	5,420	38,469	34,750	3,719
Taxes	-	4,667	(4,667)	-	10,259	(10,259)
Promoter/Team Share	2,668	8,567	(5,899)	17,559	19,076	(1,517)
Labor	15,444	20,600	(5,156)	35,083	38,450	(3,367)
Net Concessions	19,611	13,416	6,195	43,644	35,965	7,679

Service Revenues						
Service Charges	7,272	6,775	497	14,404	16,175	(1,771)

Novelties						
Gross Sales	567	3,555	(2,988)	1,650	5,579	(3,929)
Promo Share	283	2,844	(2,561)	825	2,844	(2,019)
Net Novelties	283	711	(428)	825	2,735	(1,910)

TOTAL ANCILLARY INCOME 27,166 20,902 6,264 58,873 54,875 3,998

EVENT OPERATING INCOME 102,232 80,326 21,906 220,182 192,814 27,368

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Broadway Series
For the Three Months Ending September 2024

Event Code:	01		
Event Name:	Book of Mormon		
Event Date:	September 26-28, 2024		
		<u>Curr Budget</u>	<u>Budget Var</u>
Number of Events	3	3	0
Paid Tickets	5,060	3,600	1,460
Turnstile General	4,707	4,200	507
RENTAL INCOME			
GROSS TICKET REVENUE	376,905	126,000	250,905
RENT BILLED	0	7,500	(7,500)
NET REVENUE	376,905	133,500	243,405
TENANT CHARGES	0	(130,500)	130,500
Service Income Billed:			
Change Over - Setup Billed	0	3,000	(3,000)
Policy EMT Billed	0	3,030	(3,030)
Stagehands Billed	0	52,500	(52,500)
Event Staff Billed	0	9,000	(9,000)
Event Ticket Sales Billed	0	1,350	(1,350)
Advertising Billed	0	30,000	(30,000)
Cleaning billed	0	7,500	(7,500)
Cleaning Supplies/Trash Removal	0	1,197	(1,197)
Group Sales Commission Billed	0	300	(300)
Equipment Rental Billed	0	2,250	(2,250)
Production Billed	0	142,500	(142,500)
Event Catering Billed	0	600	(600)
Credit Card Fees Billed	0	1,800	(1,800)
Internet/Phone Billed	0	450	(450)
OTHER SERVICES BILLED	0	0	0
Total Billed:	0	255,477	(255,477)
Less: Service Expenses			
CHANGEOVER WAGES	0	0	0
OPERATIONS WAGES	1,806	2,400	(594)
POLICE/L&I/EMT EXPENSE	1,168	1,650	(482)
EMT EXPENSE	1,228	1,380	(152)
STAGEHANDS WAGES	54,061	49,500	4,561

EVENT STAFF WAGES	10,012	8,400	1,612
EVENT TICKET SELLER WAGES	660	1,200	(540)
Advertising Expense	47,516	30,000	17,516
CLEANING WAGES	4,064	7,500	(3,436)
GROUP SALES COMMISSIONS	326	0	326
Equipment Rental	87,295	2,250	85,045
PRODUCTION EXPENSE	3,223	142,500	(139,277)
Event Catering Expense	0	600	(600)
ENTERTAINMENT/ Artist EXPENSE	174,769	0	174,769
Credit card fees expense	1,048	1,725	(677)
Other Expense	0	0	0
Total Expensed:	387,176	249,105	138,071
Net Service Income/(Loss):	(387,176)	6,372	(393,548)
DIRECT EVENT INCOME	(10,271)	9,372	(19,643)
Suite Revenues	0	3,000	(3,000)
Facility Fee	20,250	10,800	9,450
Promoter Share Facility Fee	0	(5,400)	5,400
Sponsorship Revenue	0	4,500	(4,500)
Ticket Convenience Fee	31,028	8,775	22,253
Promoter Share	0	(4,388)	4,388
ANCILLARY INCOME			
Concessions- General			
Gross Sales	38,255	45,000	(6,745)
Less: Sales taxes	0	3,333	(3,333)
Cost Of Sales	12,897	11,250	1,647
Labor	10,118	15,000	(4,882)
Service Charge Revenue	4,522	6,000	(1,478)
Team/Promo share	0	8,567	(8,567)
Net Concessions	19,762	12,850	(23,358)
Novelties			
Gross Sales	0	3,555	(3,555)
Team/Promo share	0	(2,844)	2,844
Net Novelties	0	711	(711)
TOTAL ANCILLARY INCOME	19,762	13,561	6,201
EVENT OPERATING INCOME	60,769	40,220	20,549

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Other Family Shows
For the Three Months Ending September 2024

Event Code:	02		
Event Name:	The Price is Right		
Event Date:	September 25, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	1,870	4,000	(2,130)
Turnstile General	1,665	3,800	(2,135)
RENTAL INCOME			
GROSS TICKET REVENUE	88,737	100,000	(11,263)
RENT BILLED	0	7,000	(7,000)
NET REVENUE AFTER TAXES	88,737	107,000	(18,263)
TENANT CHARGES	(83,495)	(100,000)	16,505
Service Income Billed:			
Change Over - Setup Billed	516	1,500	(984)
Security Billed	2,040	0	2,040
Policy EMT Billed	1,732	0	1,732
Stagehands Billed	16,464	12,000	4,464
Event Staff Billed	4,423	8,000	(3,577)
Event Ticket Sales Billed	270	600	(330)
Equipment Rental Billed	0	0	0
Cleaning billed	2,352	2,500	(148)
Production Billed	325	0	325
Event Catering Billed	0	0	0
Credit Card Fees Billed	328	650	(322)
OTHER SERVICES BILLED	0	0	0
Total Billed:	30,365	26,600	3,765

Less: Service Expense

CHANGEOVER WAGES	0	0	0
OPERATIONS WAGES	1,318	1,275	43
CONTRACTED SECURITY	0	2,300	(2,300)
POLICE/L&I/EMT EXPENSE	366	1,725	(1,359)
EMT EXPENSE	409	1,150	(741)
STAGEHANDS WAGES	14,488	9,000	5,488
Equipment Rental	0	0	0
EVENT STAFF WAGES	4,619	7,500	(2,881)
EVENT TICKET SELLER WAGES	410	400	10
CLEANING WAGES	1,568	3,000	(1,432)
PRODUCTION EXPENSE	95	300	(205)
Event Catering Expense	0	0	0
Credit card fees expense	270	580	(310)
Other Expense	0	0	0
Total Expensed:	24,489	27,230	(2,741)
Net Service Income/(Loss):	5,876	(630)	6,506
DIRECT EVENT INCOME	11,118	6,370	4,748
Facility Fee	13,090	18,000	(4,910)
Promoter Share Facility Fees	(6,317)	0	(6,317)
Ticket Convenience Fee	8,004	0	8,004
Promoter Share Convenience Fee	(3,981)	0	(3,981)
Platinum Revenue	1,595	0	1,595
Gross Sales	14,483	16,500	(2,017)
Taxes	0	1,222	(1,222)
Cost Of Sales	5,554	4,000	1,554
Labor	4,935	4,600	335
Service Charges	(1,609)	0	(1,609)
Team/Promo share	2,668	0	2,668
Net Concessions	2,935	6,678	(3,743)
Novelties			
Gross Sales	567	0	567
Promo Share	283	0	283
Net Novelties	283	0	283
TOTAL ANCILLARY INCOME	3,218	6,678	(3,460)
EVENT OPERATING INCOME	26,727	31,048	(4,321)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Trade Shows
For the Three Months Ending September 2024

Event Code:	01		
Event Name:	Maine Health Conference		
Event Date:	September 30, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	2	2	0
Paid Tickets	0	0	0
Turnstile General	500	350	150
RENTAL INCOME			
GROSS TICKET REVENUE	0	0	0
RENT BILLED	7,500	5,000	2,500
Gross Revenue	7,500	5,000	2,500
TENANT CHARGES	0	0	0
Service Income Billed:			
Change Over - Setup Billed	1,494	1,000	494
Stagehands Billed	2,743	3,500	(757)
Event Staff Billed	1,616	1,900	(284)
Cleaning billed	870	485	385
Event Catering Billed	7,296	5,500	1,796
OTHER SERVICES BILLED	0	0	0
Total Billed:	14,018	12,655	1,363
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	368	600	(232)
EMT EXPENSE	0	60	(60)
STAGEHANDS WAGES	2,196	2,000	196
EVENT STAFF WAGES	989	500	489
CLEANING WAGES	0	600	(600)
PRODUCTION EXPENSE	119	0	119
CATERING EXPENSE	7,296	5,500	1,796
Other Expense	0	0	0
Total Expensed:	10,968	9,260	1,708
Net Service Income/(Loss):	3,050	3,395	(345)
DIRECT EVENT INCOME	10,550	8,395	2,155
Service Charges	1,140	75	1,065
Concessions- General			
Gross Sales	6,156	1,500	4,656
Cost Of Sales	2,719	500	2,219
Labor	391	1,000	(609)
Net Concessions	3,046	(112)	3,158
EVENT OPERATING INCOME	14,736	8,358	6,378