



REQUEST FOR QUALIFICATIONS

Cumberland County Jail Security Systems Replacement-Upgrade Project

Proposals due by

May 16, 2024, 2:00 p.m.

Via Certified Mail or Hand Deliver To:

Cumberland County Facilities Department Suite 1

Jail Security Systems Replacement-Upgrade Project Proposal

Attention: Bill Trufant

142 Federal Street

Portland, Maine 04101

Request for Proposal Submitted By:

Securitas Technology Corporation



SECTION A

Business Name: Securitas Technology Corporation Phone #: 317-670-1236

Address: 11899 Exit 5 Parkway, Suite 100

City: Fishers State: IN Zip: 46037

Federal Tax ID #: 20-1044950 Business License #: MS60021239

Business Status:

☐ Non Profit Corporation

☒ Corporation State of Incorporation: Delaware

☐ General Partnership

☐ Limited Partnership

☐ Sole Proprietorship

Other: _____

Name and title of an Officer or owner authorized to sign this proposal and any contract with the County that may result.

Name: Marc Turner Title: Director Local Enterprise Sales

SECTION B

Number of years in business under present business name: 19 years

Other Business Name(s): Stanley Convergent Security Solutions, Integrator.com

Number of years under prior name(s) if any: 38 years

SECTION C

Number of years of experience in providing required, equivalent, or related projects: 38 years

SECTION D

Similar services/projects completed during the last five years.

	Period	Services	Amount Paid	Location	Agency Name
1	2017-2020	PLC, Intercom and video system upgrade	\$814,220	Nashville, TN	Davidson Co.
2	2016-2018	PLC, Intercom and integration to video system	\$3,860,900	Boise, ID	Ada Co.
3	2017-2020	New TS control stations and new video system	\$3,460,000	Noblesville, IN	Hamilton Co.
4	2018-2021	Integrated w/ existing system and provide new equipment	\$1,306,825	Winchester, TN	Franklin Co.
5	2019-2022	New security system including PLC, Intercom, video and duress	\$861,060	Coxsackie, NY	Greene Co.

SECTION E

Have you, or your agency failed or refused to complete a contract? _____ YES ☒ NO

If YES, explain: _____

SECTION F

Is your firm authorized, to do business in the State of Maine? ☒ YES _____ NO

SECTION G

Is your firm a State of Maine registered small business? _____ YES ☒ NO

SECTION H

Is your firm a local business? _____ YES ☒ NO

SECTION I

Explain any litigation like the services requested by this proposal involving you, or your agency, or any principal officer(s) thereof:

Not Applicable

SECTION J

Has your company filed any written declaration for bankruptcy protection, a potential merger or acquisition, office closure, pending lawsuits, financial loss that might affect your ability to perform under the contract? _____ YES ☒ NO

(if yes, please explain):

SECTION K

License Provisions

Has your company changed names or license numbers in the past 10 years? If so, please state reason for change. _____ YES ☒ NO

Reason: _____

SECTION L

List the names and titles of the key personnel who would be assigned to the Project.

Name

Pat Hickok

Todd Smith

Chris Marlow

Scott Moyer

Classification

General Manager of Operations

Project Manager

Project Engineer

Installation Manager

SECTION M

List, and provide documentation, the number of certified technicians that have a minimum of five (5) years' experience in the access control field similar to this project. These individuals also need to be within a three (3) hour radius of Portland, Maine.

Aaron Gable	_____
Matthew Michaud	_____
_____	_____
_____	_____
_____	_____

SECTION N

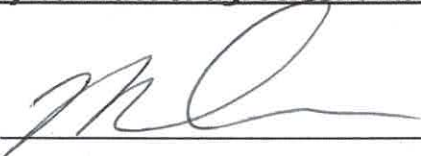
List all required business and professional licenses that pertain to this Project:

Master Electrician License MS60021239 and expires 5/31/2025

SECTION O

Do you and your agency agree to provide additional information as required by the County to make an informed determination of qualifications? ☒ YES ☐ NO

By signing this Statement of Experience, you are certifying that all information provided on this form and contained within your submission are true, and you acknowledge that if the submission contains any false statements, the County may declare any contract or agreement made as a result of the submission to be void.

Signature:  Date: 5/14/2024

Authorized Name: Marc Turner Title: Director Local Enterprise Sales

Securitas Technology



COVER LETTER

Securing the Correctional Industry Since 1985.

Securitas Technology company, one of the largest public security companies in the US and overseas, operates in 53 countries worldwide, with 300,000+ employees.

In 1985, we opened our doors as Indiana Automation with a philosophy of developing long-term relationships with our customers and assuring them the smartest and most complete engineering solutions to their control applications. Now known as the Corrections Division, a division of Securitas Technology, we have become an industry leader in detention system integration.

In fact, Securitas Technology is the largest authorized PLC systems integrator in the Corrections Industry across the nation.

Securitas Technology provides a wide range of technology-forward solutions providing electronic security controls to courthouses, jails, prisons, judicial and law enforcement centers, and juvenile facilities. We specialize in PLC control applications in the detention electronics markets, using nonproprietary parts. Our system uses industrial PLCs manufactured by Allen-Bradley, Modicon and Omron to provide fully integrated security systems for high-security applications through the integration of software, electrical hardware, human interfaces, personal and industrial computers, servers, video surveillance, intercom systems, card access, duress systems and drone detection solutions.

With over 38 years and over 900 completed projects, our experience in securing facilities and solving our customers' needs has made us one of the most desired security electronics integrators in the business.

Securitas Technology has offices in the following locations:

Securitas Technology
Corrections Division Head Quarters
11899 Exit 5 Parkway, Suite 100
Fishers, IN 46037

Securitas Technology
4710 Perrin Creek, Suite 300
San Antonio, TX 78217

Securitas Technology
30A Progress Ave,
Seymour, CT 06483

Securitas Technology
30 Commerce Way
Woburn, MA 01801

Securitas Technology



COVER LETTER

Company Information

State of Incorporation: Delaware
Date of Incorporation: 06/2004
Dun & Bradstreet Info: 0 14-7220672
Federal Tax ID: 20-1044950

Contact Information:

Contact: Matt Hildebrand
Phone Number: 317-670-1236
Email Address: Matt.Hildebrand@securitas.com

Securitas Technology submits this Proposal/Bid with express reliance, if awarded the project, on its ability to negotiate revisions to specific terms and conditions contained in Request for Proposals Cumberland County Jail Security Systems Replacement. Submission of this Proposal/Bid shall not be deemed to constitute Securitas Technology acceptance of the General Terms and Conditions "as is". In the event such terms and conditions cannot be negotiated to a point of mutual agreement within a reasonable period of time as to not delay the project the parties shall then be released of any obligation to contract and both parties shall relinquish any right or remedy they may have against the other by law under this agreement and Securitas Technology's response to the Request for Proposal will be deemed NO BID.

Authorized Signature


Signature

Marc Turner

Printed Name

Director Local Enterprise Sales

Title

5/14/2024

Date Signed

Securitas Technology



EXPERIENCE SUMMARY

Our project approach would be quite simple: provide you, the customer, with the quality products, functionality, and engineering expertise you desire. The world of high-tech security and video management solutions has forever changed. Requirements are more demanding, systems are more complex, and the critical challenges facing every facility have left little room for error. As a result, today's security environment has become a delicate balance of protection and convenience, state-of-the-art technology and user-friendly operation, the efficiency of a system and the ability to maintain it.

At Securitas Technology, we have created a security electronics solutions team designed to respond to these challenges in a superior and more efficient way. Our combination of service, engineering and project management is unique to the market. We will listen to your wants, needs, and desires and offer engineered solutions to solve your most troubled areas. We solve our customers' challenges through integration development which, in turn, saves capital and increases the efficiency of facility staff. With our dedicated partnerships with many leading brands and manufacturers, Securitas Technology is armed with an array of innovative products and intelligent solutions that give you, the customer, total access and total security from a single source. The fact that we are an engineering firm guarantees your facility the opportunity to customize your system to your required wants and needs.

You will have the peace of mind that the solutions we offer not only meet your needs, but also are compatible, cost-effective, and will have the least amount of impact on your everyday operations and staff. The integrator that you choose needs to be proficient in PLC systems, digital intercom systems, access control, video management solutions, duress systems, utility control system and how to bring them all together in one seamless Graphic User Interface (GUI) system. It is important to note that not only does the integrator need to be proficient with each individual system, but also knowledgeable on how to integrate these systems together. By selecting Securitas Technology as your provider, your facility downtime and staff inefficiencies will be extremely minimized.

In short, our approach to this project will be to maintain the partnership between Securitas Technology and Cumberland County to provide the best solution to meet your wants, needs, and desires for not only today, but well into the future.

PRIOR PROJECT EXPERIENCE AND FIRM CAPABILITIES

Securitas Technology is the industry's leading provider of Correctional Electronic Security Systems. Since 1985, we have been providing non-proprietary systems and, to date, have successfully completed over 900 projects. Our combination of service, engineering, and project management is unique to the market. We solve our customers' challenges through integration development which, in turn, saves capital and increases the efficiency of facility staff. At Securitas Technology, we offer a wide range of products and services which can be customized to suit your correctional needs. Securitas Technology is qualified and fully capable to provide the services requested within the RFP document based on the references, system implementation, warranty/support and resumes attached.

Securitas Technology



PROVEN and DEDICATED INTEGRATOR

- Securitas Technology has been in business and has provided security electronics systems to the Corrections Industry since 1985. That is over 38 years of experience!
- Securitas Technology has provided over 900 systems of this type across the country.
- Securitas Technology is a highly specialized integrator who specializes in Security Electronics for the Corrections Industry.
 - o Securitas Technology understands the needs of a Correctional Facility.
 - o Securitas Technology understands the operations of a Correctional Facility.
 - o Securitas Technology understands the product requirements of a Correctional Facility.
 - o The Corrections Division of Securitas Technology only works and provides integrated security systems for Correctional Facilities.

CERTIFIED INTEGRATOR

- Securitas Technology holds multiple awards and certifications for Security applications. Below are just a few of these awards and certifications.

Awards & Recognition for Accomplishments

Dealer of the Year – SDM (2009 & 2005)
Integrated Installation of the Year – (2007)
Integrated Installation of the Year – (2010)
Integrated Installation of the Year – (2019)
Integrated Installation of the Year – (2021)
Installer of the Year – SS&I (2009)
Best Community Outreach Program – SS&I (2010)
First Line of Defense – NBFAA & SDM
Security Project of the Year – SD&I (2017)

Certified Security Provider

Allen-Bradley – Recognized System Integrator
Genetec – Certified Elite Partner
Exacq Technologies – Certified Reseller
Axis – Platinum Level Partner
S2 Security – Certified Integrator
Honeywell – Pro-Watch Gold Certified
Lenel – Master OnGuard Certified
Cisco – CCNA, CCDA, CSE Certified
Microsoft – MCITP, MCAD, MCSE Certified
NICET – Level 4 Certified
RCDD – Certified
RTPM – Certified
Geutebruck – Certified Partner and Reseller

PROJECT MANAGEMENT

The Corrections Division of Securitas Technology is structured under a General Manager, Pat Hickok, that is responsible for the business. Reporting directly to the General Manager are Project Engineering Managers,

Technical Support Manager, and Sales Engineers. The Project Manager that will be assigned will be Todd Smith. Todd's PM responsibilities will include planning, organizing, and directing the completion of the specified project. He will be responsible for the overall schedule of the project and to ensure that schedule is maintained. Todd will also be responsible for managing any sub-contractors we might have. Each Project Engineering Manager has Project Engineers that complete the engineered designs/submittals, software programming and configuration, and commissioning of the projects. The Project Engineer in Todd's group that will be assigned to the project is tentatively Chris Marlow.

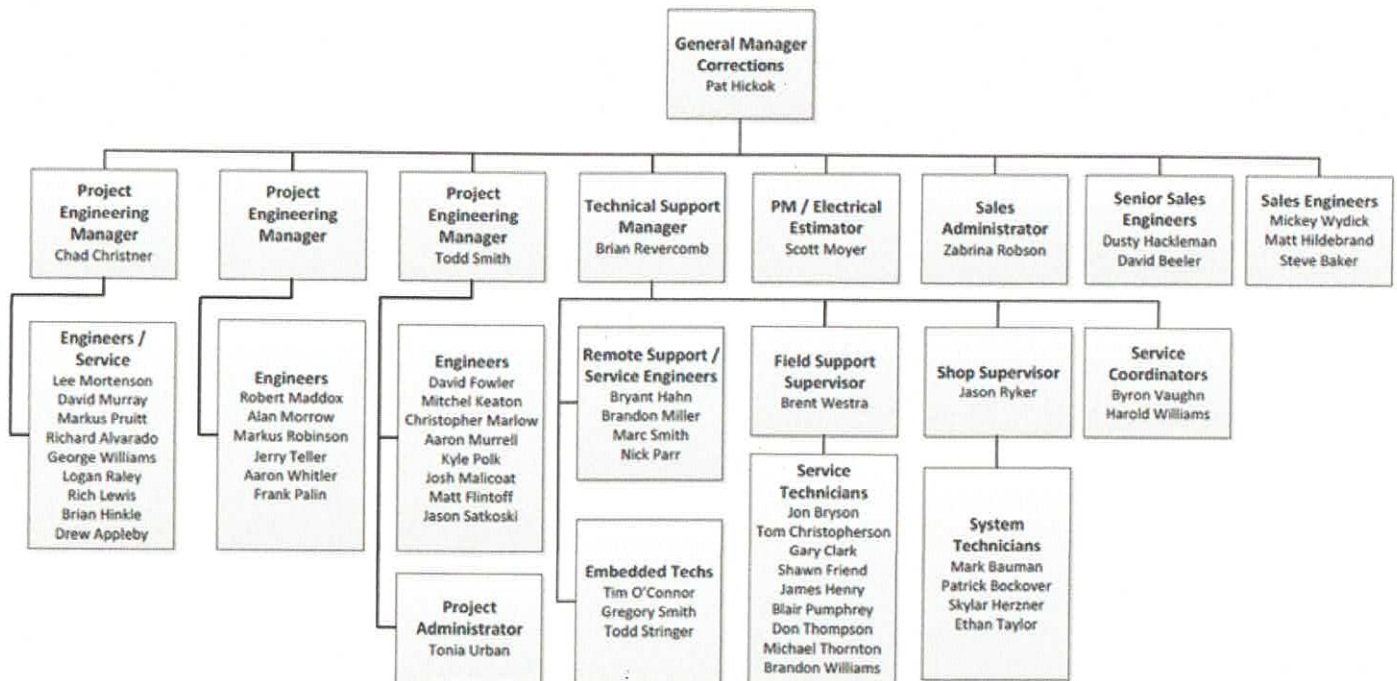
Chris will oversee the project from the beginning stages of submittal & design all the way through substantial completion. Chris's responsibilities will include designing the overall project, creating the submittal documents including the AutoCAD drawings, ordering the project material, overseeing the shop build, programming the GUI software, testing the system in our facility, commissioning and testing of the system at

Securitas Technology



your facility with the assistance of the commissioning engineer, Frank Palin, ensuring substantial completion of the project, and training of the facility staff.

ORGANIZATIONAL CHART



PROJECT TEAM RESUMES

See Attached Resumes

SYSTEM TIMELINE

The following are typical durations for each phase of the security electronics system, the final schedule will be determined with the winning General Contractor so that the security system and upgrade are in line with each other.

Design of the System including Submittals	10 to 12 weeks
Programming of the System	10 to 12 weeks
Panel Build and Shop Build of Racks	6 to 8 weeks
Parts Procurement	10 to 12 months*
On-site Start-up after System is Installed	4 to 5 weeks
Owner Training	2 weeks
Equipment Installation and Termination	16 weeks

Securitas Technology



* There are a few long lead time parts such as PLC modules and some video equipment. Securitas Technology will order these long lead time parts as soon as we receive the order to help expedite the process.

This is an estimated schedule based off past projects, without knowing the full upgrade scope of work and what the initial upgrade project will entail we cannot provide an exact schedule. But the above is a great representation of how long projects can take.

REFERENCES

See below for three of our past projects that we are submitting as references.

- ADA County Jail
- Hamilton County Sheriff's Office
- Davidson County Sheriff's Office

PAT HICKOK

GENERAL MANAGER

Education

BASEET - ITT Technical Institute – 1993

AASEET - ITT Technical Institute – 1992

Professional Experience

Corrections General Manager – Stanley Convergent Security Solutions, 2013 - Present

- Sales, operational, resource and strategic planning responsibility's for Stanley's Corrections

Integration Project Engineer – Stanley Black & Decker, 2010 - 2013

- Monitored business strategies and financials for newly acquired businesses
- Created Tools and standard practices for acquired businesses during the initial transition

Project Engineer – intergrator.com, 2000 – 2010

- Group leader facilitating projects from start to finish
- Responsibilities include group's project financial management, scheduling / coordinating, managing subcontractors and technical assistance

Electrical Engineer – intergrator.com, 1995 – 2000

- Team leader specializing in software programming and project management of security automation systems for detention facilities
- Responsibilities include software programming, project / financial management, system testing / completion and training the end user.

Systems Engineer – intergrator.com, 1990 – 1995

- Responsible for the design of the electrical panels, intercom and CCTV systems for detention applications
- Additional responsibilities included project management, PLC software design, validations, system debug and wiring / troubleshooting of electrical panels

Technical Strengths

- ▲ Wonderware Man-Machine Interface Software
- ▲ Allen-Bradley programming and systems design expertise include ControlLogix Platform, Devicenet, PLC-5 family complete family 5/10 through 5/80, and SLC 500 Series
- ▲ Other Programming includes C#, Visual Basic and VBA.
- ▲ Design, implementation and integration of various facility intercom, CCTV, Access and Duress systems

JAMES "TODD" SMITH

PROJECT ENGINEERING MANAGER

Education

BSEET – Purdue University 1996

ASEET – Purdue University 1995

Professional Experience

Project Engineering Manager – Stanley Convergent Security Solutions, 2008-Present

- Manage full life-cycle projects from inception to warranty
- Manage staff engineers assigned to projects
- Oversee subcontractors
- Oversee project budgets, scheduling, assignments

Senior Engineer – integrator.com, 2006 - 2007

- Assigned to high level projects requiring expertise
- Maintain / adhere to budgets as assigned
- Lead software on large scale projects including 1st Omron platform
- Perform system integration into competitor's existing integrated solution

Staff Engineer – integrator.com, 2000-2006

- Design PLC based integrated system including CCTV, Access Control, Intercom systems
- Adhere to project budgets as assigned
- Design electrical panels as required

Other Training and Education

- ▲ Microsoft Certified Professional (MCP) – 2005

Technical Strengths

- | | |
|---|--|
| ▲ Access Control, CCTV, Security System Design | ▲ Total Control Methodology for Wave & Reflow Solder |
| ▲ Allen-Bradley PLC Programming, Wonderware GUI, Visual Basic 5.0 | ▲ Capability Studies |
| ▲ Omron PLC CX-One system | ▲ Process Control |
| ▲ Six Sigma | ▲ Printed Circuit Board Design Studies |
| ▲ Manufacturing | ▲ Lean Project Management |

RECENT DETENTION PROJECTS

North Branch Correctional Institute, Cumberland, MD

Pneumatic locks Central Utah Correctional Facility N4 and N3, Gunnison, UT

Bartholomew County Jail and Work Release, Columbus, IN

Sacramento County Juvenile, Sacramento, CA

Pneumatic locks Warren County, NY

Chautauqua County, NY

Chenango County, NY

SCOTT MOYER

PROJECT MANAGER/ELECTRICAL ESTIMATOR

Education

BICSI training and certifications
Optic Design Certification
Coming Fiber Optic Installation Certification
Leviton Certified
Hubbell Certified
Southwest Microwave Certified

Professional Experience

Electrical Estimator – Stanley Security, IN, 2017 – Present

- Assist Sales Engineers with estimating and design electrical systems
- Manage all electrical subcontractors on corrections projects

Estimating Manager – Cyprium Solutions, PA, 2015 – 2017

- Developing strategies to acquire work
- Manage existing business relationships
- Develop new business relationships
- Lead a team of estimators

Contract Manager – Gooseworks, Inc., PA, 2003 – 2015

- Managed manpower/subcontractors
- Scheduling
- Monitoring cost on projects
- Material costing and acquisition

Technical Strengths

- ▲ Access Control, Intercom, CCTV, and Security System Design
- ▲ Design Software (AutoCAD)
- ▲ PLC system design and programming (Allen-Bradley SLC family, Allen-Bradley PLC-5 family, Allen-Bradley Control Logix Family, Omron PLC's)
- ▲ HMI system design and programming (Wonderware InTouch, Allen-Bradley PanelView)
- ▲ Duress Systems
- ▲ Intercom system design and programming (Dukane, TeleCor, Harding DXI, Harding DXL)
- ▲ IP Video system design and programming (Axis, Bosch, Hanwha, Pelco, Panasonic, Exacq, Genetec, ONSSI)
- ▲ Networking Systems
- ▲ Card Access Systems (Gatekeeper, Hirsch/Identiv, Lenel, S2 Systems, Honeywell, Genetec Synergis)

RECENT DETENTION PROJECTS

FCI Allenwood, PA
Davidson County Sheriff's Office, TN
Overton County Jail, TN
SCI Coal Township, PA
SCI Greene, PA

BRIAN HINKLE

TECHNICAL SUPPORT SUPERVISOR

Professional Experience

Technical Support Supervisor – Stanley Convergent Security Solutions, 2018 – present

- Technical Support with Customers
- Schedule Service Calls
- Oversee Service Technicians
- Parts Sales
- Schedule and Manage Service work
- Price and Quote Service Project Work
- Schedule and oversee Warranty Work

Service Manager – Metroplex Control Systems / Argyle security, 2009 – 2018

- Oversee Security Electronics Technicians
- Schedule Service Calls
- Technical Support with customers
- Service Material Sales and Service Project Sales
- Oversee Warranty Service and Repairs for Detention Projects

Project Manager – Metroplex Control Systems, 1992 - 2009

- Oversee Design and system setup for Detention Projects
- Order material, oversee installation, project billing and project closeout
- CCTV, IP Video, Network, Card Access, Alarm and Audio systems

Site Superintendent – DAV KIN Electric, 1985 - 1992

- Oversee Electrical Installation Projects
- Onsite Supervision of labor and all aspects of electrical construction projects
- Ensure job close out and take care of any Warranty Issues

EDUCATION

Independent Electrical Contractors Association
Apprenticeship Program

CERTIFICATIONS

Texas State Journeyman Electrical License
Texas State Fire Alarm Installer's License
Pelco Endura and CM9760 Certification
EST 3 Fire Alarm System Certification
OSHA 30 Hour Occupational Safety and Health
Certification
Certified Alarm Technician Level One

INDUSTRY EXPERIENCE

36 Years

PROFESSIONAL EXPERIENCE

STANLEY Security
2018 – present

RECENT DETENTION PROJECTS

Killeen Police Department, Killeen TX
Bandera County Jail, Bandera TX
Milam County Sheriff's Office, Cameron TX
Fort Bend County Jail, Richmond TX
GEO Costal Bend Detention Center, Robstown TX
MTC Otero County Detention Center, Chaparral NM
MTC IAH Polk Detention Center, Livingston TX
Bexar County Detention Center

MATT HILDEBRAND

SALES ENGINEER/CONTRACT MANAGER

Education

Rose Hulman Institute of Technology 1999

Professional Experience

Sales Engineer – Stanley Convergent Security Solutions, 2005 – present

- Extensive experience in field project management
- Technical systems startup and testing
- Owner training and relationship development
- Training of integrator.com staff on all the above

Post Production Support – NAVSEA Crane Division, 1999 - 2005

- Project Manager for all legacy Navy peripherals
- Contract manager for all legacy Navy peripherals

Technical Strengths

- ▲ Contract Management
- ▲ IP Video and PLC system Design
- ▲ Leadership and Management
- ▲ Access Control, Intercom, CCTV, and Security System Design
- ▲ Design Software (AutoCAD)
- ▲ PLC system design and programming (Allen-Bradley SLC family, Allen-Bradley PLC-5 family, Allen-Bradley Control Logix Family, Omron PLC's)
- ▲ HMI system design and programming (Wonderware InTouch, Allen-Bradley PanelView)
- ▲ Intercom system design and programming (Dukane, TeleCor, Harding DXI, Harding DXL)
- ▲ IP Video system design and programming (Axis, Bosch, Hanwha, Pelco, Panasonic, Exacq, Genetec, ONSSI)
- ▲ Networking Systems
- ▲ Card Access Systems (Gatekeeper, Hirsch/Identiv, Lenel, S2 Systems, Honeywell, Genetec Synergis)
- ▲ Duress Systems

RECENT DETENTION PROJECTS

Fayette County Prison, PA
Green River Correctional Complex, KY
Wilson County Jail, TN - Russell County
Russell County Detention Center, KY
Houston County Jail, TN
Henry County Jail, TN
Baltimore Co. Detention Center, MD
Baltimore Co. Youth Detention Center, MD
Harford Co. Northern Precinct, MD

CHRIS MARLOW

APPLICATION ENGINEER

Education

BASAMT – ITT 1997

AASEET – ITT 1996

Professional Experience

Application Engineer – Stanley Security Solutions, 1999 – present

- Automated security design, programming and system startup of both new and existing correctional facilities from small county jails to multi-building state projects.
- Work with a flexible or fixed construction schedule to set milestones to aid in completion of the project
- System design, drawings and schedules per specification and organization of submittal documentation
- Bill of Materials and parts requisitions for our in- house shop technicians
- Full system programming including, PLC, HMI, CCTV matrix/DVR, serial devices, etc.
- Remote project management with a strong relationship with electricians, CM's and detention contractors
- Aid in system startup and commissioning as well as owner configuration and training

Field Engineer – Schlumberger, 1998 –1999

- Rig up and rig down logging system sensors and periodic maintenance
- Setup 10Base closed computer network on rig-site
- Prep and program proprietary tools used to evaluate offshore drilling wells
- Monitor and record real-time drilling data from the rig-site
- Interface and interpret recorded data with oil company personnel and geologist

Other Training and Education

▲ Cisco Certified Entry Networking Technician – CSC012362158

Technical Strengths

- ▲ PLC system design and programming (Allen-Bradley SLC family, Allen-Bradley PLC-5 family, Allen- Bradley ControlLogix Family, DeviceNET, ControlNET)
- ▲ HMI system design and programming (Wonderware InTouch)
- ▲ Access Control design and programming (Hirsch, Gatekeeper)
- ▲ Intercom system design and programming (Dukane, Harding DXL/DXI, TOA)
- ▲ Design Software (AutoCAD)
- ▲ CCTV system design and programming (Philips/Bosch, Pelco, Integral, Genetec)
- ▲ Digital Storage/SAN (Pivot3)

RECENT DETENTION PROJECTS

New Castle Correctional, Indiana

Lincoln County Jail, Nebraska

Hamilton County Jail, Indiana

Allegan County Sheriff, Michigan

LEE MORTENSON

SENIOR STAFF ENGINEER

Education

Accounting Major – Career point business school, 1995

Electrical instrumentation – Amarillo College, 1989

Professional Experience

Project Engineer – Stanley Corrections, 2018 – present

- Complete PLC Based Detention Control Systems Design
- Building relationships with customers and contractors
- CCTV, IP Video, Network, Card Access, Alarm, and Audio systems

Senior Software Developer – Argyle Security, 2008 – 2018

- CCTV integration
- Building relationships with customers and contractors
- C# developer with a background in web development

Technical Strengths

- ▲ Proficient in designing C# applications that utilize the whole stack
- ▲ Proficient in PHP, javascript, HTML postgresql, jquery
- ▲ Proficient in Modbus RTU
- ▲ Proficient in integration for Pelco, Bosch, Salient, OnSSI, Axis Cameras, Hanwha (Samsung)
- ▲ Advanced PLC programming and integration
- ▲ Proficient in Omron PLC programming and troubleshooting
- ▲ Experienced with Wonderware HMI application development
- ▲ Knowledgeable with configuration and troubleshooting of Windows 2000, 2003 Server, XP, Vista, 2008 Server, Windows 7, Windows 10, and Linux Operating Systems

RECENT DETENTION PROJECTS

Ft. Bend Courts, TX
Lee County Sheriff's Department, TX
Baker Street Harris County, TX
Coleman County, TX
Salt Lake City, UT
Placer County Jail, CA
East County, CA

FRANKLIN P. PALIN

SYSTEMS ENGINEER

Education

ASEET – ITT 19825

Professional Experience

Systems Engineer – integrator.com/Stamley, 1995 – present

- Extensive experience in field project management
- Technical systems startup and testing
- Owner training and relationship development
- Training of integrator.com staff on all the above

Geupel DeMars, Inc., 1991-1995

- Construction Management
- Project Engineer/Electronic Building Systems

Toledo Scale Corp., 1986-1991

- Field Service Technician – retail food weighing, labeling, and packaging equipment

United Parcel Service, 1983 – 1986

- Package delivery
- Package loader

Technical Strengths

- ▲ Introductory AutoCAD, 1992
- ▲ Allen-Bradley PLC5 and SLC 500, 1998
- ▲ Cegelac Gem 80 PLC, 1994

RECENT DETENTION PROJECTS

Lockheed Martin access upgrade, Owego, NY
Laurel co jail, London, KY
Johnson co jail, Franklin, IN
Will co adult detention facility, Joliet, IL
Elkhart co juvenile center, Elkhart, IN



ELECTRONIC SECURITY SYSTEM UPGRADE AND REPLACEMENT

Ada County Jail
Boise, ID

Cost: \$3,860,900
Beds: 1,116
Service: PLC
Start: August 2016
Completed: January 2018

STANLEY Security provided a complete retrofit of an existing security electronics system including new touchscreens and cameras. The project included:

- 12 Touch screen control stations with Wonderware InTouch HMI
- New ONSSI Video System integration
- Distributed Allen-Bradley PLC system
- New Harding intercom system re-using existing intercom stations
- Included wire, installation, and terminations

PROJECT PARTNERS

Architect/Consultant:

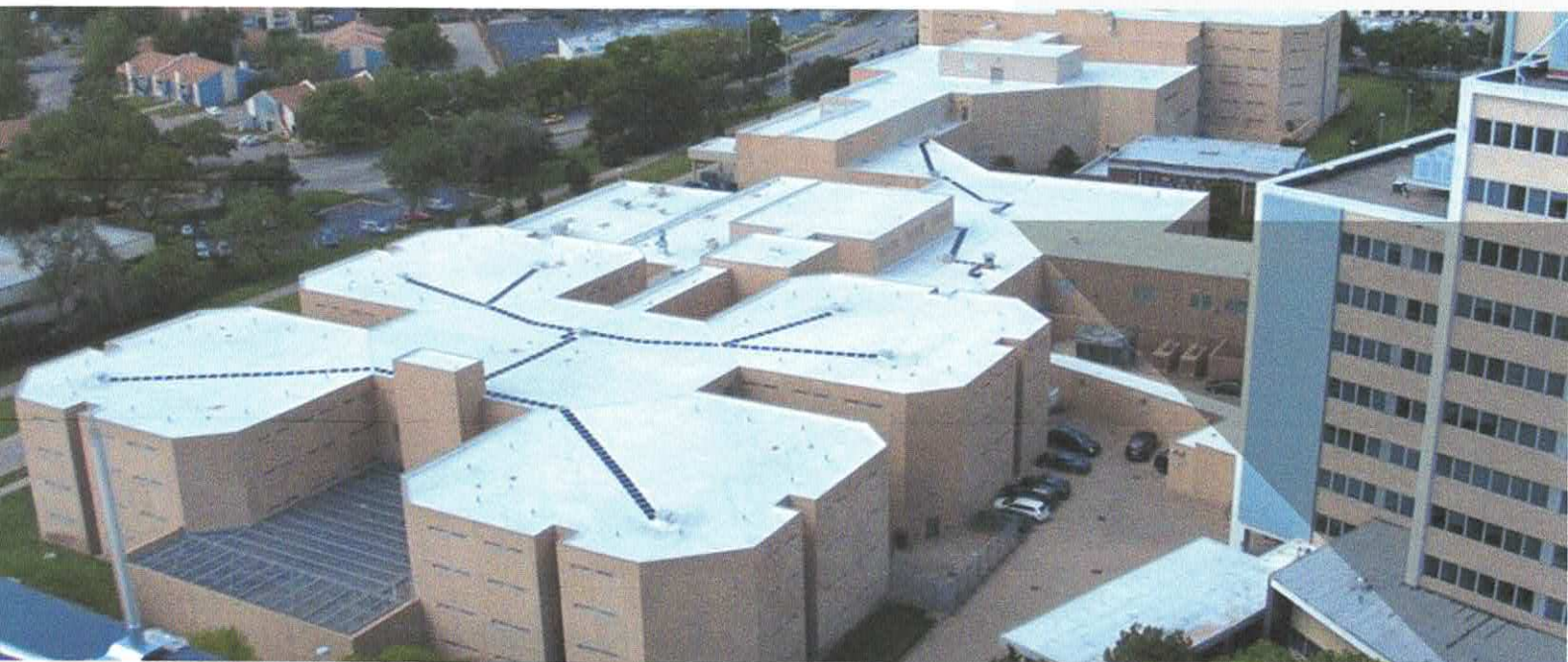
Mead and Hunt
Tim Redden
608-273-6380

Construction Manager:

Power Plus, Inc.
Dan Krishnek
208-323-1506
dkrishnek@pwrplusinc.com

Owner/Reference

Sergeant Justin Ivie
Jail Services Bureau Sergeant
7200 Barrister Drive
Boise, ID 83704
208-577-3402
so4736@adacounty.id.gov





CUSTOMER REFERENCE

Davidson County Sheriff's Office

Nashville, Tennessee

Project: RETROFIT - MULTIPLE BUILDINGS

- ▶ New Allen Bradley PLC system in the ORC building including integration of new system with existing systems in the CDM and CDF facilities.
- ▶ A digital intercom system was provided in the ORC building and new intercom system was integrated with the existing Harding system in the CDM and CDF facilities.
- ▶ All new touch screen control stations were provided in all three buildings, including takeover capabilities and control of security electronics devices.
- ▶ Added over 200 new IP cameras in three buildings and cameras were integrated into the existing Genetec Video Management software.
- ▶ New network backbone and switches for all three locations and programming to allow each the ability to communicate with each other for takeover, control and review of video surveillance system in each building.

PROJECT DETAILS

Cost:	\$814,220
Beds:	313,000 sqft (combined)
Service:	Prime Contract
Start:	January 2017
Completed:	July 2020

Architect/Consultant:

**No architect on this project. Securitas Technology assisted the owner in the design.*

Reference:

Scott Rice

Technical Systems Engineer

710 South 5th Street

Nashville, TN 37206

615-862-8953

Scott.Rice@NashvilleSheriff.gov





CUSTOMER REFERENCE

RETROFIT & UPGRADE

Hamilton County Sheriff's Office
Noblesville, IN

Cost: \$3.46 million
Beds: 500
Service: Prime Contract
Start: January 2017
Completed: July 2020

STANLEY Security integrated security systems across 6 locations:
Jail, Juvenile, Annex, Judicial Center, Community Corrections, and
Hazardous Waste

Project included:

- 16 new touchscreen control stations throughout the facilities, including takeover capabilities and control of security electronics devices
- 6 new GETAC, rugged mobile touchscreen units with barcode reading capabilities
- Over 750 IP MegaPixel cameras, including a combination of replacements of existing analog cameras and new locations, integrated into a Genetec Security Center Video Management system
- 1.5PB of Video Storage (365 Days of Retention)
- Network backbone and PoE switches to allow for seamless communication between systems
- 860 doors, 1,087 intercoms, 249 proximity readers, 193 duress stations, 750 cameras, 553 utility control points

PROJECT PARTNERS

Architect/Consultant:

RQAW/DLZ

Owner/Reference

Mark Bowen
Captain
1 N. 8th Street
Noblesville, IN 46060
317-776-8452
Mark.Bowen@hamiltoncounty.in.gov



Securitas Technology



Securitas Technology Corporation (STC) is the nation's leading integrator of PLC controls for the corrections industry. We have provided over 700 similar solutions to this quotation with complete success. STC has extensive experience in retrofitting security electronics systems in correctional environments.

1.0 Overview and Scope of Work

1.1 Project Narrative:

Per your request, we included a proposal to retrofit your security electronics control system which shall include upgrading your PLC system including I/O modules, upgrading your intercom system to a digital system and integrating with your existing video and access control systems to have a completely integrated security electronics system.

See Section 2.0 - Bill of Materials

Besides material, our scope includes all detail drawings, engineering, panel build, demolition of unnecessary equipment, installation and termination of head-end and any new field devices, validation testing, owner training, and final documentation. We will do a complete system test before starting so that we can provide the owner with any non-functioning device. If devices are found to be non-operational then these devices will need to be replaced or upgraded, STC can provide individual quotes for upgrading/replacing non-operational devices.

We have excluded pulling or providing of any new wiring to the existing door locks. This quotation is based off each door having wiring homerun to the nearest equipment room. STC can provide a proposal for providing and installing this wire if necessary.

1.2 Benefits of Security Electronics Control System Upgrade:

The benefits of retrofitting/upgrading your security electronics control system with a SCS system include the following:

- **NON-PROPRIETARY SYSTEM (all parts are "off-the-shelf")**
- **Updating to the latest technology**
- **Offering a 1-year warranty on the new head-end equipment and any supplied field devices**
- **Data Logging of all security transactions**
- **Audio recording of conversations from the new control stations to intercom stations**
- **Automated camera call up from existing video system**
- **Easy-to-use**
- **Increased Accountability and Reliability**
- **Experienced Systems Integrator (over 400 projects completed)**
- **The equipment included with this system is similar to several other facilities across the United States and overseas.**
- **Multi-Touch interface on all control stations**

1.3 Description of Security Electronics Systems:



Control Locations

STC has included twelve (12) new control stations. These new control stations shall consist of new monitors, three (3) shall have 24" touch screen monitors, nine (9) shall have 24" non-touch

monitors, computers and Wonderware licenses. The stations shall be located in the following areas:

- Master Control 1 – 24" Touch Screen
- Master Control 2 – 24" Touch Screen
- Booking – 24" Touch Screen
- Housing A1 Control – 24" Non-touch monitor
- Housing A2 Control – 24" Non-touch monitor
- Housing B1 Control – 24" Non-touch monitor
- Housing B2 Control – 24" Non-touch monitor
- Housing B3 Control – 24" Non-touch monitor
- Housing C1 Control – 24" Non-touch monitor
- Housing C2A Control – 24" Non-touch monitor
- Housing C2B Control – 24" Non-touch monitor
- Housing C3 Control – 24" Non-touch monitor

The control stations shall have the ability to control all doors, intercoms, cameras and any other devices that are currently controlled by the security electronics system. The capability for Central to takeover any other station has been included. We shall work directly with you and your staff to develop a hierarchy of control and how you would like the control stations to roll and which stations get which devices.

Control Station (Syntinel) Features

Access device isolation

Door isolate

Door violation enable/disable

Intercom Isolate

Local access enable/disable

QuickComm

Username/password login

- Setting up users and passwords is done from the data logging server and is web based.
- Admins will be able to add and remove users very similar to any card access type system
- Admins will also be able to go in and change passwords or provide lost passwords
- Very easy to use and is setup very similar to most card access systems

Utility On/Off

Voice Feedback

Notes

Occurrence Log

Securitas Technology



Camera Call-Up
User preferences
Unlock active intercom
Multi-Touch Interface

Security Management System (Informer)

We will provide a new security management server (SMS). The SMS data-recording engine logs security commands made within the detention facility as they happen. It provides facility administrators the ability to monitor and review all operational aspects of the Security Automation System and its operations. The intent is that by recording all actions of the system, it provides you with greater liability protection and accountability. The SMS computer would have the ability to record the audio conversations from the new control stations simultaneously to the SMS hard disk as a WAV or MP3 file. The new SMS server and Audio Recording server shall be located in the existing equipment room racks. Advanced features include:

Audio Recording
Real-time auto-refresh
Log username/commander name
Event color control
Email notification
View events by area or device
Web clients for remote viewing
Full SQL Server (unlimited database)
RAID config on server
Secure Gateway

PLC & Door Control Head-end

The existing MTI PLC equipment shall be replaced with a new PLC system with new I/O modules. The existing proprietary door control boards and misc. device relays shall be replaced with new commercial off the shelf relays, fuses and terminals. STC shall provide new door power supplies as well. Based off the original bid prints, screen shots and site questionnaire we have assumed five (5) equipment rooms that shall have PLC equipment located in them. This proposal is based off each controlled/monitored door having wiring homerun to one of the five equipment rooms.

We have included equipment racks at this time to house the new PLC equipment and door relays systems. These racks shall also house the new Intercom equipment and any other new head-end equipment STC is providing.

Intercom System

A new Harding Instruments digital intercom head-end system has been included. We shall replace your existing Stentophon and analog intercom system with new digital exchanges. We have included new Voice over IP (VoIP) master stations at each of the fourteen (14) control locations. The new system shall include twenty-three paging zones, any existing page amplifiers or paging devices shall be upgraded to Harding. The existing paging speakers however shall be re-used.

Securitas Technology



If other areas need a desktop telephone style master station all that is required is the new VoIP master station and a network connection back to the security system's network. If a network connection is not available in those area a new CAT6 cable may be required to connect the new VoIP master station to the security system's network.

Without testing one of the Stentophon 4-wire intercom stations STC cannot guarantee that the new Harding Instruments system will work with those stations. Harding has integrated with Stentophon in the past but had also had some models not work. For this reason, our base bid is to re-use all intercom stations, both Stentophon and analog stations w/ LED, but STC has included an optional price to upgrade all existing intercom stations with new Harding stations. The existing wiring shall be re-used. The new Harding stations only required two (2) wires to function so the existing wiring shall have spare wires after the new Harding intercom stations have been installed.

We have included audio recording, so any time a conversation has taken place between a control station and a staff station it is recorded.

Access Control System

The existing Premisys access control system shall remain in place and STC shall provide dry contact interface to control those existing access control doors. We have not included any cost for upgrading or expanding the current access control system. Interface to the existing system has been included.

Utility Control

STC shall interface to the existing Utility relays, via our new PLC system. The necessary I/O has been included to interface with any existing Utility control that is currently being done on the existing system. New commercial off the shelf relays, fuses, and terminals have been included. We included new enclosures but these may not be needed once we do the final site walk through.

CCTV Head-end System

We shall integrate with the existing Geutebruck video system. We have an integration already developed and this will allow you the ability to automatically call up cameras when an intercom is answered, or a duress alarm comes in as well as just connecting to any camera in the facility but selecting that camera icon.

We have included three (3) new Geutebruck client stations for video call up and monitoring of the new video system. The base bid includes the following three (3) client stations at these touch screen control station locations:

- Master Control 1 – 1 client station w/ 2 new 24" monitors
- Master Control 2 – 1 client station w/ 2 new 24" monitors



- Booking – 1 client station w/ 2 new 24" monitors

CCTV System Cameras

We shall re-use the existing IP cameras that you have currently installed. If new cameras are required or replacement cameras are needed STC can provide an optional price for those cameras. Our base bid proposal does not include any new cameras at this time.

Uninterruptible Power Supplies

STC has included new UPS's in each of the five (5) equipment rooms. The UPS's shall provide power for our equipment only, we did not size the UPS's to run door power. If door power needs to be on UPS, then additional cost may be incurred to upsize the UPS's. We have also included new computer UPS's for the fourteen (14) control stations and for the fourteen (14) video client stations.

Other Systems

STC has included I/O for any miscellaneous duress, etc. devices that are currently connected to the system. If the device is not currently monitored and/or controlled, it will not be controlled on the new system either.

2.0 Bill of Material

Security Automation System

- Design Documentation
- Testing and demonstration
- Owner training
- 1-year warranty
- Equipment Enclosures fully assembled and tested
- PLC equipment fully programmed and tested
- On-line UPS for new computer stations
- Head-end UPS's
- Touchscreen control stations including computers/monitors/software
- VoIP Master Intercom stations
- Programming
- VPN/Firewall appliances
- Harding Instruments Digital Exchanges
- Rack-mount LCD keyboard drawer
- Utility Interface
- Geutebruck Client Station w/ two 24" monitors
- Geutebruck G-Core software license for integration
- Access Control dry contact Integration
- Audio Recording Server
- Security Management Server
- Installation and Termination



3.0 Electrical Work

Our electrical contractor shall remove all the existing equipment that is not being re-used, install all new equipment, terminate all head-end wiring and extend any wiring that needs to be extended during the upgrade. Any equipment removed shall be turned over to the owner for their disposal.

We have included an optional price for our electrical contractor to remove all existing intercom stations and to install new Harding Instrument intercom stations.

We have also included cost for the new door wiring that will need to be installed to each of the existing controlled/monitored doors. Our electrician shall provide and pull new wiring to each of the existing controlled/monitored doors back to the nearest equipment room.

An optional price for providing and installing new conduit/cable tray to each door location has been included. This would be for electrician to get a conduit/cable tray path from each door back to the nearest head-end location. Once these pathways are installed then the optional price for door wiring can be completed.

No other electrical work has been included. It is assumed the existing field wiring and wiring between equipment rooms is in working condition.

4.0 Project Timing and Delivery

We anticipate that the total project time length (from site investigation to completion) will be approximately 14 to 16 months. This timeframe is subject to the availability of our engineering group and their current workload. This project will have distinct phases such as design, software programming, build, testing, installation, etc. The majority of our time spent on the project will occur at our main office, where we will design, program, build and test the equipment before it ships to site for installation.

The conduit/cable tray optional price could also take up to 12 months to complete depending on availability and accessibility to the doors. This process would start at the beginning of the project as to not delay the overall schedule of the security system upgrade.

5.0 Facility Downtime and Other Considerations

During the entire time period of the retrofit process, your staff will need to be on a heightened security alert, this includes: not discussing the upcoming retrofit and installation with inmates. Any doors that breach the detention envelope should be manually checked constantly to ensure that they are secure before bringing inmates into the vicinity of these doors. This includes any and all manual or controlled doors.



You would need to be prepared to use keys and have additional staff on hand during this retrofit. Your jail personnel would likely require the use of radios for communication purposes. Our engineers and subcontractors will need escorted access to every area of the facility that has controlled devices. While our staff is validating an area, you would have to make arrangements to move the inmates to another location. We would make efforts to minimize the facility downtime during this process. We will require a secure area where we can store tools, equipment, etc. for the project. We will require a dumpster to dispose of old equipment, etc. that is being removed during the retrofit. Authorities that have jurisdiction will require a validation of the electronics for this facility. Time must be made available for our testing at the end of the project.

6.0 Exclusions

We have not included pricing for dumpsters, shift work or overtime, painting. STC does not provide or diagnose problems associated with door switch or lock problems without additional reimbursement. STC will not be responsible for any existing field devices/equipment that is not functional for whatever reason. STC is not responsible for any work associated with hazardous materials (i.e. asbestos, lead paint, etc) that is associated with the work. This work will be the responsibility of the Owner.

7.0 Optional Scope of Work

STC shall provide new door wire to all existing monitored/controlled doors that are currently daisy chained. Our electrician shall provide and install the new wiring and terminate the new wiring in the nearest equipment room. It is assumed that new conduit/cable tray or some sort of pathway shall already be in place for our electrician to pull in the new door wiring. 120V wiring has been included as part of this option.

STC has included an optional price for our electrician to provide and install new pathways from each door back to the nearest security equipment room. This would include conduit or cable trays depending on the area and location of the doors and their location to the nearest security equipment room.



SYSTEM IMPLEMENTATION & MIGRATION PLAN

SECURITAS TECHNOLOGY will have distinct phases such as design, software programming, build, testing, installation, etc. The majority of our time spent on the project will occur at our main office, where we will design, program, build and test the equipment before it ships to site for installation. Once the design has been completed which shall include site trips to the facility to review head-end locations and field device locations.

SECURITAS TECHNOLOGY shall complete a system test of the existing security electronics system that includes all intercom stations, controlled/monitored doors, cameras and other miscellaneous devices that are part of the security system at the Cumberland County facility.

After our design has been approved, we will begin procuring equipment. As equipment arrives at our facility our shop team shall begin building the head-end equipment racks and subplates. Once all equipment has arrived and the equipment racks have been fully built and tested, we request that you view the finished system at our office before shipment to site (we refer to this as the Phase II meeting). Minor modifications are typically made to the system at this time (i.e. small changes to icon placements, changes in text describing areas of the building, and so forth).

During the shop build mentioned above our software engineer shall begin programming and design the GUI screens for all control locations. Our engineer shall provide screen shots to the owner for them to review during this phase of the project as well. Once all programming and testing of the GUI system has been completed equipment will start to be shipped to site for installation.

Our installation team will come out before the new equipment is shipped so that they can begin labeling all existing wire that is to be re-used and any new wire that is to be provided and installed. Once that is complete our guys will begin receiving the new equipment. We will require a secure place onsite to store our tools and new equipment as it arrives.

SECURITAS TECHNOLOGY will work directly with the owner to develop a plan on which areas to begin removing of existing equipment and the installation of new equipment. Our typical plan is to setup a temporary control station in Central control and then begin taking remote locations down and doing those in whichever order the owner would like. This allows your Central control to continue to have functionality of movement doors and things like that as we turn off other remote areas.

If required Intercom stations and speakers shall be replaced in each area as the head-end locations are being upgraded.

SECURITAS TECHNOLOGY will actually take down the existing intercom and door control equipment in each of the areas at the same time. This way we can bring those two systems back up and running at the same time in each of those area. This will allow the temporary Control station in Central to start having control of these remote areas as well during the retrofit process. Again, we will work directly with the owner and the consultant on which areas are the best ones to do first and which order.

Securitas Technology



Once all remote areas are completed, we will move to Central Control to remove that existing equipment and install the new control stations. Once Central is up and running we shall begin the transition to

upgrading the video surveillance. The video surveillance head-end shall be completely removed and replaced with new. New and replacement cameras shall be installed during this portion of the project.

Prior to substantial completion, SECURITAS TECHNOLOGY will provide training on the new security electronics system for the facility.

The first training will consist of classes that demonstrate the overall operation of the security electronics system. This training session would be beneficial for any officer that operates the touchscreen control system on a day-to-day basis. It would consist of, but not limited to, how to operate the touchscreen map, how to unlock/lock doors, how to answer intercoms, how to page, what to do if there is a system violation and any other day-to-day activities that control the facility from the touchscreen control station.

The second training will consist of technical classes that demonstrate configuration, troubleshooting, repair, and maintenance of the security electronics system. This training session would be beneficial for any employee that deals with maintaining the security electronics system. It would consist of troubleshooting tips for the security electronics system, how to deal with certain common issues that may arise, any preventative maintenance items that should be completed, and any other troubleshooting/preventative maintenance items that are involved with maintaining the security electronics system.

Again the project will follow distinct phases but SECURITAS TECHNOLOGY will make sure all phases are communicated to the owner and that all parties are in agreement with each phase of the project.



TYPICAL MAINTENANCE AND WARRANTY INFORMATION

The below is a description of our typical warranty and maintenance plans we offer, Securitas Technology will work directly with Cumberland County to come with a warranty and maintenance plan that is exactly right for them.

MAINTENANCE

Securitas Technology typically includes a one (1) year warranty that will begin at substantial completion. During this warranty period, SECURITAS TECHNOLOGY will provide one (1) scheduled, on-site preventative maintenance/adjustment visit that will include any necessary adjustments to the electronic security system and replacement/repair of any defective equipment and/or workmanship found.

SECURITAS TECHNOLOGY will offer a principal period of maintenance from 8:00 AM to 5:00 PM EST from our service department with a toll-free 877 telephone number. Cumberland County will be given the toll-free Help Desk number and a login to SECURITAS TECHNOLOGY's Management Portal (HQ) to create service tickets for any issues that may arise with the system. After creating a service ticket, Cumberland County will be given a ticket number to reference for that particular issue. At any time, Cumberland County can login to their HQ account and verify the service ticket and view where the ticket is in the service process. Within the 4-hour timeframe of creating the service ticket, a member of the Corrections Service Team will call the individual that is associated with that service ticket to assess the issue and begin the troubleshooting process.

Cumberland County facility shall be equipped with a high-speed Secure Gateway connection that allows SECURITAS TECHNOLOGY to remote into the system for troubleshooting purposes. The remote connection will be our initial attempt to resolve any service issue within 24 hours from the creation of the service ticket. If extenuating circumstances exist, and we are unable to resolve the issue remotely, SECURITAS TECHNOLOGY will dispatch a service technician to resolve the issue.

If the service issue remains unsolved after 24 hours, SECURITAS TECHNOLOGY's service department will escalate the issue and involve the engineering department from Fishers, IN, San Antonio, TX, Woburn, MA or Seymour, CT.

Prior to the expiration of the one (1) year warranty, SECURITAS TECHNOLOGY will offer extended warranty options. Even if an extended warranty is not taken, SECURITAS TECHNOLOGY will continue to support Cumberland County and the security system on a time & material basis for the LIFE of the system. Because the SECURITAS TECHNOLOGY system is a non-proprietary system, Cumberland County is not required to enter into an extended service agreement with SECURITAS TECHNOLOGY after the one (1) year warranty expires.



EXTENDED SERVICE PLANS AVAILABLE

Bi-yearly Preventative Maintenance Plan: This includes a visual inspection of devices, test of the system components, and cleaning of computers and racks as needed. This includes unlimited phone support from our service engineer during normal business hours. Any onsite system repair or equipment replacement is excluded in this agreement.

Labor Only Service Plan: This includes the labor that is involved in normal “wear and tear” repairing or replacement during normal business hours. Repair or replacement of equipment damaged by the customer, acts of God or vandalism is not covered. Service rates for after-hours work are not included and are based on current Securitas Technology Service labor rates. Parts can be purchased through this contract at a reduced rate. The Bi-yearly Preventative Maintenance Plan described above is included in this agreement.

Standard Service Plan (Labor & Material): This includes the parts & labor that is involved in normal “wear and tear” repairing or replacement during normal business hours. Repair or replacement of equipment damaged by the customer, acts of God or vandalism is not covered. Service rates for after-hours work are not included and are based on current Securitas Technology Service labor rates. The Bi-yearly Preventative Maintenance Plan above is included in this agreement.

Premium Service Plan (Labor & Material, 24x7x365): This includes the parts & labor that is involved in normal “wear and tear” repairing or replacement 24 hours/day 365 days/year including after-hours, weekends, and holidays. Repair or replacement of equipment damaged by the customer, acts of God or vandalism is not covered. The Bi-yearly Preventative Maintenance Plan above is included in this agreement.

**Exhibit D
Non-Collusion Declaration**

TO BE EXECUTED BY RESPONDENT AND SUBMITTED WITH Proposal

I, Matt Hildebrand, am the
(Name)

Sales Engineer of Securitas Technology Corporation,
(Position/Title) (Company)

the party making the foregoing Proposal that the Proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the Proposal is genuine and not collusive or sham; that the respondent has not directly or indirectly induced or solicited any other respondent to put in a false or sham Proposal; and has not directly or indirectly colluded, conspired, connived, or agreed with any respondent or anyone else to put in a sham Proposal, or that anyone shall refrain from bidding; that the respondent has not in any manner directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the respondent or any other respondent, or to fix any overhead, profit, or cost element of the bid price, or of that of any other respondent, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the Proposal are true; and, further, that the respondent has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of Maine that the foregoing is true and correct:

5/14/2024
(Date)


Signature of Authorized Representative

Securitas Technology Corporation
Name of Bidder (Firm, Corp., Individual)

Sales Engineer
Title of Authorized Representative

MEMORANDUM OF INSURANCEDATE
27-Nov-2023

This Memorandum is issued as a matter of information only to authorized viewers for their internal use only and confers no rights upon any viewer of this Memorandum. This Memorandum does not amend, extend or alter the coverage described below. This Memorandum may only be copied, printed and distributed within an authorized viewer and may only be used and viewed by an authorized viewer for its internal use. Any other use, duplication or distribution of this Memorandum without the consent of Marsh is prohibited. "Authorized viewer" shall mean an entity or person which is authorized by the insured named herein to access this Memorandum via <https://marshdigital.marsh.com/marshconnect/viewMOI.action?clientId=3087>. The information contained herein is as of the date referred to above. Marsh shall be under no obligation to update such information.

PRODUCER	COMPANIES AFFORDING COVERAGE
Marsh USA LLC dba Marsh Risk & Insurance Services ("Marsh")	Co. A Old Republic Insurance Company
INSURED	Co. B ACE American Insurance Company
Securitas Holdings, Inc., (see Additional Information below)	Co. C
4330 Park Terrace Drive	Co. D
Westlake Village	Co. E
California 91361	Co. F
United States	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS MEMORANDUM MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE	POLICY EXPIRATION DATE	LIMITS LIMITS IN USD UNLESS OTHERWISE INDICATED	
A	GENERAL LIABILITY Commercial General Liability Occurrence	MWZY-317382-23	01-Jan-2023	01-Jan-2024	GENERAL AGGREGATE	5,000,000
					PRODUCTS - COMP.OP AGG	5,000,000
					PERSONAL AND ADV INJURY	5,000,000
					EACH OCCURRENCE	5,000,000
					FIRE DAMAGE (ANY ONE FIRE)	1,000,000
					MED EXP (ANY ONE PERSON)	N/A
B	AUTOMOBILE LIABILITY Any Auto	ISA H1073454A	01-Jan-2023	01-Jan-2024	COMBINED SINGLE LIMIT	2,000,000
					BODILY INJURY (PER PERSON)	
					BODILY INJURY (PER ACCIDENT)	
					PROPERTY DAMAGE	
	EXCESS LIABILITY				EACH OCCURRENCE	
					AGGREGATE	
A A A	WORKERS COMPENSATION / EMPLOYERS LIABILITY THE PROPRIETOR / PARTNERS / EXECUTIVE OFFICERS ARE Included	WLR C50707386 (AOS) WCU C50707581 (CA, OH, WA) SCF C50707489 (WI)	01-Jan-2023 01-Jan-2023 01-Jan-2023	01-Jan-2024 01-Jan-2024 01-Jan-2024	WORKERS COMP LIMITS	Statutory
					EL EACH ACCIDENT	1,000,000
					EL DISEASE - POLICY LIMIT	1,000,000
					EL DISEASE - EACH EMPLOYEE	1,000,000

The Memorandum of Insurance serves solely to list insurance policies, limits and dates of coverage. Any modifications here to are not authorized.

MEMORANDUM OF INSURANCEDATE
27-Nov-2023

This Memorandum is issued as a matter of information only to authorized viewers for their internal use only and confers no rights upon any viewer of this Memorandum. This Memorandum does not amend, extend or alter the coverage described below. This Memorandum may only be copied, printed and distributed within an authorized viewer and may only be used and viewed by an authorized viewer for its internal use. Any other use, duplication or distribution of this Memorandum without the consent of Marsh is prohibited. "Authorized viewer" shall mean an entity or person which is authorized by the insured named herein to access this Memorandum via

<https://marshdigital.marsh.com/marshconnect/viewMOI.action?clientId=3087>. The information contained herein is as of the date referred to above. Marsh shall be under no obligation to update such information.

PRODUCER Marsh USA LLC dba Marsh Risk & Insurance Services ("Marsh")	INSURED Securitas Holdings, Inc., (see Additional Information below) 4330 Park Terrace Drive Westlake Village California 91361 United States
---	--

ADDITIONAL INFORMATION

WORKERS COMPENSATION AND EMPLOYERS' LIABILITY policy has a Self Insured Retention ("SIR") of USD 1,000,000 with respect to Policy No. WCU C50707581.

NAMED INSURED INCLUDES:

Securitas Holdings, Inc. including:
Securitas Security Services USA, Inc.
Securitas Critical Infrastructure Services, Inc.
Securitas Electronic Security, Inc.
Pinkerton Consulting & Investigations

AS RESPECTS GENERAL LIABILITY POLICY:

(Blanket Additional Insureds Endorsement Applies)

Additional Insured(s): where required under executed written contract or executed agreement; only to the extent that the Named Insured has agreed in writing prior to the occurrence or accident to provide insurance for such persons or organizations and then only with respect to liability for bodily injury or property damage arising out of operations performed for such additional insured by or on behalf of the Named Insured.

The insurance provided by this endorsement, subject to all other policy terms, conditions and limits of insurance, does not extend coverage beyond that agreed to in the executed contract between the additional insured designated above and the Named Insured. Acts or omissions of Additional Insureds are not covered under any circumstances.

Waiver of Transfer of Rights of Recovery Against Others to Us - We waive any right of recovery we may have against the person or organization shown in the "Schedule" because of payments we make for injury or damage arising out of your ongoing operations of "your work" done under a contract with that person or organization and included in the "products-completed operations hazard". This waiver applies only to the person or organization shown in the "Schedule". "Schedule" refers to all persons or organizations where the Named Insured has agreed, by written contract executed prior to the date of occurrence, to waive rights of recovery against such persons or organizations. All contracts, locations, states and coverages.

AS RESPECTS AUTOMOBILE LIABILITY POLICY:

Additional Insured(s): where required under executed written contract or agreement; only as respects a covered auto, and only for bodily injury or property damage resulting from acts or omissions of the Named Insured, any of the Named Insured's employees or agents, any person operating a covered "auto" with permission from the Named Insured, or any of the Named Insured's employees or agents. Acts or omissions of Additional Insureds are not covered under any circumstances.

Waiver of Transfer of Rights of Recovery Against Others - We waive any right of recovery we may have against the person or organization shown in the "Schedule" because of payments we make for injury or damage arising out of the use of a "covered auto". The waiver applies only to the person or organization shown in the "Schedule". "Schedule" refers to any person or organization against whom you have agreed to waive your right of recovery in a written contract, provided such contract was executed prior to the date of loss.

AS RESPECTS WORKERS' COMPENSATION and EMPLOYERS' LIABILITY POLICY:

Waiver of Our Right to Recover from Others for Policy No. WCU C50707581 (CA, OH, WA) - We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the "Schedule". (This agreement applies only to the extent that you perform work under an executed written contract that requires you to obtain this agreement from us.) This agreement shall not operate directly or indirectly to benefit anyone not named in the "Schedule". "Schedule" refers to whenever you waive your right of recovery in writing prior to the loss.

Waiver of Our Right to Recover from Others for Policy No. WLR C50707386 (AOS). We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the "Schedule". (This agreement applies only to the extent that you perform work under an executed written contract that requires you to obtain this agreement from us.) This agreement shall not operate directly or indirectly to benefit anyone not named in the "Schedule". "Schedule" refers to any person or organization against whom you have agreed to waive your right of recovery in a written contract, provided such contract was executed prior to the date of loss.

The Memorandum of Insurance serves solely to list insurance policies, limits and dates of coverage. Any modifications hereto are not authorized.