



One Civic Center Square, Portland, ME 04101

JULY 2024

Fiscal Year ending June 30, 2025

Submitted By
Mark Eddy

SPECTRA VENUE MANAGEMENT

H. Abate
K. Hilsen
J. McGarr
G. O'Dell
K. Vaske

Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager



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**OVG360
BALANCE SHEET ANALYSIS
CONTROL FORM**

OVG360 Facility Cross Insurance Arena

Month JULY

Year 2024

| | Date Completed | By: |
|---|---------------------------|------------|
| Bank Reconciliations | | |
| Operating | 8/15/2024 | Mark Eddy |
| Event Ticketing | 8/15/2024 | Mark Eddy |
| Accounts Receivable Analysis | 8/20/2024 | Mark Eddy |
| A/R Reserve (Bad Debt) Account | 8/20/2024 | Mark Eddy |
| A/R Exchange/Misc Receivables | N/A | |
| A/R Ticketmaster Web/Phone/Consignment Tickets | 8/20/2024 | Mark Eddy |
| Payroll Clearing Account | 8/20/2024 | Mark Eddy |
| Prepaid Expense Analysis | 8/20/2024 | Mark Eddy |
| Accounts Payable Analysis | 8/20/2024 | Mark Eddy |
| Accrued Liabilities Analysis (<i>All Accounts</i>) | | |
| Payroll Accrual | 8/20/2024 | Mark Eddy |
| Operating Expense Accrual | 8/20/2024 | Mark Eddy |
| Management Incentive Accrual | 8/20/2024 | Mark Eddy |
| Employee Incentive Accrual | 8/20/2024 | Mark Eddy |
| Deferred Income - Advertising Sponsorship/Trade/Naming Rights | 8/20/2024 | Mark Eddy |
| Deferred Income/ Ticket Analysis | 8/20/2024 | Mark Eddy |
| Advanced Event Deposits - Deferred Rent | 8/20/2024 | Mark Eddy |
| Event Liability Analysis - (<i>All Accounts</i>) | 8/20/2024 | Mark Eddy |
| Other accounts | | |
| | | |
| | | |
| | | |

Mark Eddy 8/20/2024
Director of Finance Date

Mike LoConte 8/20/2024
General Manager Date

Comments: _____

| | |
|---------------|----------------------|
| Date Received | <input type="text"/> |
| Reviewed by: | <input type="text"/> |

Cross Insurance Arena
FINANCIAL STATEMENT COMMENTS
Month Ending July 31, 2024

| | <u>ACTUAL</u> | <u>BUDGET</u> | <u>FAV(UNFAV)</u> <u>VARIANCE</u> |
|-----------------------|------------------|------------------|--------------------------------------|
| NO OF EVENTS | 0 | 0 | 0 |
| PAID ATTENDANCE | 0 | 0 | 0 |
| DIRECT EVENT INCOME | 0 | 0 | 0 |
| FACILITY FEE | 0 | 0 | 0 |
| SUITE REVENUE | 0 | 0 | 0 |
| NET TICKETING REVENUE | 0 | 0 | 0 |
| ANCILLARY INCOME | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 |
| OTHER INCOME | 58,177 | 59,239 | (1,062) |
| INDIRECT EXPENSES | 170,210 | 217,222 | 47,012 |
| NET INCOME (LOSS) | <u>(112,032)</u> | <u>(157,983)</u> | <u>45,951</u> |

| | | | | |
|------------------------------|---------|------------|---------------------|--|
| EVENT INCOME: | | | | |
| | UNDER | BUDGET BY | 0 | DUE TO THE FOLLOWING: |
| | Actual | MTD Budget | FAV(UNFAV) VARIANCE | COMMENTS: |
| OTHER INCOME: | | | | |
| | UNDER | BUDGET BY | (1,062) | DUE TO THE FOLLOWING: |
| | Actual | MTD Budget | FAV(UNFAV) VARIANCE | COMMENTS: |
| Advertising Sponsorship Incr | 44,073 | 44,802 | (729) | |
| Premium Seat Income | 10,541 | 14,087 | (3,546) | Lower seat license renewals in July |
| Other revenue | 3,563 | 350 | 3,213 | Higher order fee revenues than originally projected. |
| | 58,177 | 59,239 | (1,062) | |
| INDIRECT EXPENSES: | | | | |
| | UNDER | BUDGET BY | 47,012 | DUE TO THE FOLLOWING: |
| | Actual | MTD Budget | FAV(UNFAV) VARIANCE | COMMENTS: |
| EXECUTIVE | 11,993 | 17,156 | 5,163 | Lower wages and benefit costs than projected for July. |
| MARKETING | 8,579 | 11,619 | 3,040 | Lower wages and benefit costs than projected for July. |
| FINANCE | 13,736 | 24,893 | 11,157 | One less FTE than originally budgeted for the month. |
| BOX OFFICE | 8,061 | 9,799 | 1,738 | Lower part-time labor and benefit costs than originally projected for the month. |
| OPERATIONS | 36,489 | 40,381 | 3,892 | Lower wages and maintenance expenses than projected for July. |
| EVENT SERVICES | 21,885 | 31,171 | 9,286 | Lower wages and benefit costs than projected for July. |
| GROUP SALES | 3,293 | 7,600 | 4,307 | Lower wages and benefit costs than projected for July. |
| ADVERTISING/SPONSOR | 0 | 500 | 500 | |
| FOOD AND BEVERAGE | 10,324 | 20,455 | 10,131 | One less FTE than originally projected for the month. |
| OVERHEAD | 55,850 | 53,649 | (2,201) | Higher utility expenses than originally budgeted for July. |
| | 170,210 | 217,222 | 47,012 | |

Cross Insurance Arena
FINANCIAL STATEMENT COMMENTS
For the One Month Ending July 2024

| | <u>ACTUAL</u> | <u>BUDGET</u> | <u>FAV(UNFAV)</u> <u>VARIANCE</u> |
|----------------------------|------------------|------------------|--------------------------------------|
| NO OF EVENTS | 0 | 0 | 0 |
| PAID ATTENDANCE | 0 | 0 | - |
| DIRECT EVENT INCOME | 0 | 0 | - |
| FACILITY FEE | 0 | 0 | - |
| SUITE REVENUE | 0 | 0 | - |
| NET TICKETING REVENUE | 0 | 0 | - |
| ANCILLARY INCOME | 0 | 0 | - |
| TOTAL EVENT INCOME | 0 | 0 | - |
| OTHER INCOME | 58,177 | 59,239 | (1,062) |
| INDIRECT EXPENSES | 170,210 | 217,222 | 47,012 |
| NET OPERATING INCOME(LOSS) | <u>(112,032)</u> | <u>(157,983)</u> | <u>45,951</u> |

COMMENTS:

| | | | | |
|--------------------------|----------------|------------------|----------------|--|
| EVENT INCOME: | OVER | BUDGET BY | 0 | DUE TO THE FOLLOWING: |
| | YTD | YTD | FAV(UNFAV) | |
| | Actual | Budget | VARIANCE | COMMENTS: |
| | | | | |
| OTHER INCOME: | UNDER | BUDGET BY | (1,062) | DUE TO THE FOLLOWING: |
| | YTD | YTD | FAV(UNFAV) | |
| | Actual | Budget | VARIANCE | COMMENTS: |
| Advertising Sponsorship | 44,073 | 44,802 | (729) | |
| Premium Seat Income | 10,541 | 14,087 | (3,546) | Lower seat license renewals in July |
| Rink Program Revenue | 0 | 0 | 0 | |
| Other revenue | 3,563 | 350 | 3,213 | Higher order fee revenues than originally projected. |
| | <u>58,177</u> | <u>59,239</u> | <u>(1,062)</u> | |
| | | | | |
| INDIRECT EXPENSES | UNDER | BUDGET BY | 47,012 | DUE TO THE FOLLOWING: |
| | YTD | YTD | FAV(UNFAV) | |
| | Actual | Budget | VARIANCE | COMMENTS: |
| EXECUTIVE | 11,993 | 17,156 | 5,163 | Lower wages and benefit costs than projected for July. |
| MARKETING | 8,579 | 11,619 | 3,040 | Lower wages and benefit costs than projected for July. |
| FINANCE | 13,736 | 24,893 | 11,157 | One less FTE than originally budgeted for the month. |
| BOX OFFICE | 8,061 | 9,799 | 1,738 | Lower part-time labor and benefit costs than originally projected for the month. |
| OPERATIONS | 36,489 | 40,381 | 3,892 | Lower wages and maintenance expenses than projected for July. |
| EVENT SERVICES | 21,885 | 31,171 | 9,286 | Lower wages and benefit costs than projected for July. |
| GROUP SALES | 3,293 | 7,600 | 4,307 | Lower wages and benefit costs than projected for July. |
| ADVERTISING/SPON | 0 | 500 | 500 | |
| FOOD AND BEVERA | 10,324 | 20,455 | 10,131 | One less FTE than originally projected for the month. |
| OVERHEAD | 55,850 | 53,649 | (2,201) | Higher utility expenses than originally budgeted for July. |
| | <u>170,210</u> | <u>217,222</u> | <u>47,012</u> | |

**CROSS INSURANCE ARENA
BALANCE SHEET COMMENTS**

ACCOUNTS RECEIVABLE

| | <u>AMOUNT</u> | <u>%</u> |
|---------------------------------|----------------------|-----------------|
| <u>AGED RECEIVABLES:</u> | | |
| CURRENT | 223,505 | 56.2% |
| OVER 30 DAYS | - | 0.0% |
| OVER 60 DAYS | - | 0.0% |
| OVER 90 DAYS* | 17,000 | 4.3% |
| OVER 120 DAYS* | 157,320 | 39.5% |
| TOTAL: | 397,825 | 100.0% |

| | <u>OVER 120DAYS</u> | <u>AMOUNT</u> | <u>COMMENT</u> |
|--------------------------|----------------------------|----------------------|--|
| Maine Mariners | | 46,044 | Suite rentals - Paid in August |
| Lone Pine brewing | | 7,426 | Sponsorship + Production - Expected to collect |
| Bath Savings | | 20,000 | Sponsorship - Expect to collect |
| Nonesuch River Brewing | | 6,500 | Sponsorship - Expect to collect |
| Aroma Joes | | 17,000 | Sponsorship Production - Expected to collect |
| AAA Energy | | 4,000 | Sponsorship - Expect to collect |
| Northern Light Hospital | | 1,300 | Sponsorship Production - Expected to collect |
| Northeast Delta | | 5,469 | Sponsorship - Expect to collect |
| Renewal By Anderson | | 6,000 | Sponsorship - Expect to collect |
| Holiday Inn | | 11,000 | Sponsorship - Expect to collect |
| NL Partners | | 7,500 | Sponsorship - Expect to collect |
| National Distributors | | 20,432 | Sponsorship - Expect to collect |
| Unifirst | | 1,149 | Sponsorship Production - Expected to collect |
| Eastman Hill Enterprises | | 3,500 | Sponsorship - Expect to collect |
| | | 157,320 | |

ACCOUNTS PAYABLE

| | <u>AMOUNT</u> | <u>%</u> | <u>COMMENT</u> |
|------------------------------|----------------------|-----------------|-----------------------|
| <u>AGED PAYABLES:</u> | | | |
| CURRENT | 187,398 | 100.0% | |
| OVER 30 DAYS | 24,978 | 0.0% | |
| OVER 60 DAYS | - | 0.0% | |
| OVER 90 DAYS | - | 0.0% | |
| OVER 120 DAYS | 43,200 | 0.0% | |
| TOTAL: | 255,576 | 100.0% | |

Note:

| <u>CUSTOMER</u> | <u>OVER 120 DAYS</u> | <u>AMOUNT</u> | <u>COMMENT</u> |
|------------------------|-----------------------------|----------------------|--------------------------------|
| Maine Mariners | | 43,200 | Suite Tickets - Paid in August |

CROSS INSURANCE ARENA
ROLLING FORECAST
as of July 31, 2024
FYE June 30, 2025

| | ACTUAL July 31, 2024 | BALANCE PROJECTED FY 2025 | TOTAL ACT/PROJ FY 2025 | ORIG BUDGET FYE June 30, 2025 | Variance |
|-----------------------------|-------------------------|---------------------------------|------------------------------|----------------------------------|----------|
| # OF EVENTS | 0 | 100 | 100 | 100 | 0 |
| Direct Event Income | 0 | 227,923 | 227,923 | 227,923 | 0 |
| Facility Fee | 0 | 422,360 | 422,360 | 422,360 | 0 |
| Suite Revenue | 0 | 12,900 | 12,900 | 12,900 | 0 |
| Ticketing System Income | 0 | 208,061 | 208,061 | 208,061 | 0 |
| Ancillary Income | 0 | 1,153,422 | 1,153,422 | 1,153,422 | 0 |
| TOTAL EVENT INCOME | 0 | 2,024,666 | 2,024,666 | 2,024,666 | 0 |
| OTHER INCOME | 58,177 | 716,541 | 774,718 | 774,718 | 0 |
| INDIRECT EXPENSES | 170,210 | 2,847,235 | 3,017,445 | 3,017,445 | 0 |
| NET OPERATING INCOME (LOSS) | (112,032) | (106,029) | (218,061) | (218,061) | 0 |

July adjustments affect to FY Forecast

COMMENTS:

Difference from prior month: 0

Event Income 0

Other Income 0

Indirect Expenses 0

Totals 0

Incentive Fee Calculation

| | |
|--------------------------------|---------|
| Base Management Fee Projected | 120,450 |
| Financial Incentive Fee | 60,225 |
| Food & Beverage Incentives | 36,135 |
| Qualitative Incentives | - |
| Total Management Fee Projected | 216,810 |

Mark Eddy

Director of Finance
Mark Eddy

Mike LoConte

General Manager
Mike LoConte

Cross Insurance Arena
BALANCE SHEET
July 2024

ASSETS

CURRENT ASSETS

| | | |
|--------------------------------------|-----------|------------------|
| Cash & cash equivalents | 2,660,289 | |
| Accounts receivable | 397,825 | |
| Accounts Receivable from Third Party | 291,952 | |
| Prepaid | 93,741 | |
| Inventory | 53,283 | |
| TOTAL CURRENT ASSETS | | 3,497,090 |

| | |
|---------------------|-------------------------|
| TOTAL ASSETS | <u>3,497,090</u> |
|---------------------|-------------------------|

LIABILITIES AND EQUITY

CURRENT LIABILITIES

| | | |
|---------------------------------|-----------|-------------------------|
| Accounts payable | 255,576 | |
| Accrued payroll & related costs | 314,952 | |
| Sales and Use Tax payable | 0 | |
| Other accrued liabilities | 492,546 | |
| Deposits and Deferred income | 1,697,311 | |
| TOTAL LIABILITIES | | <u>2,760,385</u> |

EQUITY

| | | |
|---------------------------|-------------|----------------|
| Retained Earnings | (1,075,423) | |
| Client Funding | 1,924,503 | |
| Current Retained Earnings | (112,876) | |
| TOTAL EQUITY | | 736,706 |

| | |
|-------------------------------------|-------------------------|
| TOTAL LIABILITIES AND EQUITY | <u>3,497,090</u> |
|-------------------------------------|-------------------------|

Cross Insurance Arena
CONSOLIDATED INCOME STATEMENT
For the One Month Ending July 2024

| | PERIOD TO DATE | | | YEAR TO DATE | | |
|--------------------------------|----------------|-------------|-----------------|--------------|-------------|-----------------|
| | Actual | Curr Budget | Budget Variance | Actual | Curr Budget | Budget Variance |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- General | 0 | 0 | 0 | 0 | 0 | 0 |
| RENTAL INCOME | | | | | | |
| GROSS TICKET REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| SPONSORSHIP REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT BILLED | 0 | 0 | 0 | 0 | 0 | 0 |
| GROSS REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| PROMOTER PROCEEDS | 0 | 0 | 0 | 0 | 0 | 0 |
| NET RENTAL INCOME | 0 | 0 | 0 | 0 | 0 | 0 |
| NET SERVICE INCOME / (LOSS) | 0 | 0 | 0 | 0 | 0 | 0 |
| DIRECT EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 |
| FACILITY FEE REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| SUITE TICKET REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| CONV/TICKET PROC REVENUE | 0 | 0 | 0 | 0 | 0 | 0 |
| EVENT SPONSORSHIP | 0 | 0 | 0 | 0 | 0 | 0 |
| PROMOTER SHARE OF REVENUES | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SURCHARGE/REBATE/PRESHC | 0 | 0 | 0 | 0 | 0 | 0 |
| ANCILLARY INCOME | | | | | | |
| CONCESSIONS | 0 | 0 | 0 | 0 | 0 | 0 |
| TEAM/PROMOTER SHARE | 0 | 0 | 0 | 0 | 0 | 0 |
| SUITES/CATERING | 0 | 0 | 0 | 0 | 0 | 0 |
| NOVELTY | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL ANCILLARY INCOME | 0 | 0 | 0 | 0 | 0 | 0 |
| EVENT OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 |
| INDIRECT EXPENSES: | | | | | | |
| EXECUTIVE | 11,993 | 17,156 | 5,163 | 11,993 | 17,156 | 5,163 |
| MARKETING | 8,579 | 11,619 | 3,040 | 8,579 | 11,619 | 3,040 |
| FINANCE | 13,736 | 24,893 | 11,157 | 13,736 | 24,893 | 11,157 |
| BOX OFFICE | 8,061 | 9,799 | 1,738 | 8,061 | 9,799 | 1,738 |
| OPERATIONS | 36,489 | 40,381 | 3,892 | 36,489 | 40,381 | 3,892 |
| EVENT SERVICES | 21,885 | 31,171 | 9,286 | 21,885 | 31,171 | 9,286 |
| GROUP SALES | 3,293 | 7,600 | 4,307 | 3,293 | 7,600 | 4,307 |
| ADVERTISING/SPONSORSHIP | 0 | 500 | 500 | 0 | 500 | 500 |
| FOOD AND BEVERAGE | 10,324 | 20,455 | 10,131 | 10,324 | 20,455 | 10,131 |
| OVERHEAD | 55,850 | 53,649 | (2,201) | 55,850 | 53,649 | (2,201) |
| TOTAL INDIRECT EXPENSES | 170,210 | 217,222 | 47,012 | 170,210 | 217,222 | 47,012 |
| Advertising Sponsorship Income | 44,073 | 44,802 | (729) | 44,073 | 44,802 | (729) |
| Premium Seat Income | 10,541 | 14,087 | (3,546) | 10,541 | 14,087 | (3,546) |
| Rink Program Revenue | 0 | 0 | 0 | 0 | 0 | 0 |
| Other revenue | 3,563 | 350 | 3,213 | 3,563 | 350 | 3,213 |
| TOTAL OTHER INCOME | 58,177 | 59,239 | (1,062) | 58,177 | 59,239 | (1,062) |
| NET OPERATING INCOME (LOSS) | (112,032) | (157,983) | 45,951 | (112,032) | (157,983) | 45,951 |

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

| | PERIOD TO DATE | | | YEAR TO DATE | | | ANNUAL BUDGET | | |
|-----------------------------|----------------|-------------|------------|--------------|-------------|------------|---------------|------------|------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | YTD Actual | YTD Budget | Budget Var |
| Regular Season Hockey | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Gene | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Suite | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Major Concerts | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Major Concerts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Monster Jam | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conventions | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Globetrotters | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Minor Concerts | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

| | PERIOD TO DATE | | | YEAR TO DATE | | | ANNUAL BUDGET | | |
|----------------------------|----------------|-------------|------------|--------------|-------------|------------|---------------|------------|------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | YTD Actual | YTD Budget | Budget Var |
| Lacrosse | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| College Hockey | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Charity/Community Events | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Comedy Shows | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Sports | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Family Shows | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Meetings | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Post-Season Hockey | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

| | PERIOD TO DATE | | | YEAR TO DATE | | | ANNUAL BUDGET | | |
|----------------------------|----------------|-------------|------------|--------------|-------------|------------|---------------|------------|------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | YTD Actual | YTD Budget | Budget Var |
| Trade Shows | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| High School Sports | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Disney Shows | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Religious Events | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cirque Holidaze | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Graduations | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Wrestling | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| Number of Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Paid General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance - Ger | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Turnstile Attendance- Su | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Direct Event Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Facility Fee Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suite Ticket Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Conv/Ticket Proc Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ancillary Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL EVENT INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Cross Insurance Arena
Food & Beverage Income Statement
For the One Month Ending July 2024

| | Current Month | | | | Current YTD | | | |
|---------------------------------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|
| | Actual | % | Budget | % | Actual | YTD % | Budget | YTD % |
| SALES | | | | | | | | |
| Concessions - Non Alch | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Beer | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Liquor | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Wine | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Food | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| CONCESSIONS SALES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Catering Food | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Catering Non-Alc | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Service Fees | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| SERVICE FEES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| TOTAL SALES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| COST OF SALES | | | | | | | | |
| Concessions Non Alch COS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Beer COS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Liquor COS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Concessions Wine COS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Food COS | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| CONCESSIONS COST OF SALES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| TOTAL COST OF SALES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| GROSS PROFIT ON SALES | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| PAYROLL | | | | | | | | |
| Fixed Wages | | | | | | | | |
| Management Salaries | 5,767 | 0.00% | 12,083 | 0.00% | 5,767 | 0.00% | 12,083 | 0.00% |
| Variable Wages | | | | | | | | |
| Part-Time Labor | 0 | 0.00% | 1,000 | 0.00% | 0 | 0.00% | 1,000 | 0.00% |
| Outside Payroll Service | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Variable Wages | 0 | 0.00% | 1,000 | 0.00% | 0 | 0.00% | 1,000 | 0.00% |
| Total Wages | 5,767 | 0.00% | 13,083 | 0.00% | 5,767 | 0.00% | 13,083 | 0.00% |
| Employer Taxes | 532 | 0.00% | 1,047 | 0.00% | 532 | 0.00% | 1,047 | 0.00% |
| Employee Benefits | 1,172 | 0.00% | 2,927 | 0.00% | 1,172 | 0.00% | 2,927 | 0.00% |
| Total Taxes & Benefits | 1,705 | 0.00% | 3,974 | 0.00% | 1,705 | 0.00% | 3,974 | 0.00% |
| Total Payroll | 7,472 | 0.00% | 17,057 | 0.00% | 7,472 | 0.00% | 17,057 | 0.00% |
| Other Variable Expenses | | | | | | | | |
| Computer Maintenance | 2,290 | 0.00% | 2,851 | 0.00% | 2,290 | 0.00% | 2,851 | 0.00% |
| Outside Payroll Service | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Credit card fees expense | 60 | 0.00% | 0 | 0.00% | 60 | 0.00% | 0 | 0.00% |
| Dues & Subscriptions | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Equipment Rental | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| R&M/Equip. Fund Expense | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Entertainment | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Guest Relations | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Cell Phone/Telephone/Data Lin | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Licenses and Permits | 76 | 0.00% | 88 | 0.00% | 76 | 0.00% | 88 | 0.00% |
| Meetings/Conferences | 30 | 0.00% | 0 | 0.00% | 30 | 0.00% | 0 | 0.00% |
| Office Supplies | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Equipment Rental | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Pest Control Expense | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Cell Phone/Telephone/Data Lin | 51 | 0.00% | 109 | 0.00% | 51 | 0.00% | 109 | 0.00% |
| Smallwares | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Training | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Equipment Maintenance | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Internet - Phone | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Uniforms | 346 | 0.00% | 350 | 0.00% | 346 | 0.00% | 350 | 0.00% |
| Total Variable Expenses | 2,852 | 0.00% | 3,398 | 0.00% | 2,852 | 0.00% | 3,398 | 0.00% |
| Less: Promoter/Team Share | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Net Profit (Loss) | (10,324) | 0.00% | (20,455) | 0.00% | (10,324) | 0.00% | (20,455) | 0.00% |
| Statistics | | | | | | | | |
| Total Sales & Other Income | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Number of Events | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Attendance | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Average Income Per Event | #DIV/0! | 0.00% | 0 | 0.00% | #DIV/0! | 0.00% | 0 | 0.00% |
| Net Per Cap | #DIV/0! | 0.00% | 0.00 | 0.00% | #DIV/0! | 0.00% | 0.00 | 0.00% |

Cross Insurance Arena
CONSOLIDATED INDIRECT DEPARTMENT EXPENSES
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | | | | % of |
|------------------------------------|----------------|----------------|---------------|----------------|----------------|---------------|----------------|------------------|-------------------|------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | Actual | Annual Budget | Annual Budget Var | Annual Budget Achieved |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 69,381 | 99,606 | 30,225 | 69,381 | 99,606 | 30,225 | 69,381 | 1,035,944 | 966,563 | 7% |
| Part-Time Labor | 3,993 | 6,750 | 2,757 | 3,993 | 6,750 | 2,757 | 3,993 | 1,415,600 | 1,411,607 | 0% |
| Outside Payroll Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 240,000 | 240,000 | 0% |
| Employee Benefits | 15,920 | 20,981 | 5,061 | 15,920 | 20,981 | 5,061 | 15,920 | 251,813 | 235,893 | 6% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 70,415 | 70,415 | 0% |
| 401K | 2,111 | 4,729 | 2,618 | 2,111 | 4,729 | 2,618 | 2,111 | 56,792 | 54,681 | 4% |
| Payroll Taxes | 5,632 | 8,622 | 2,990 | 5,632 | 8,622 | 2,990 | 5,632 | 213,854 | 208,222 | 3% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (1,637,000) | (1,637,000) | 0% |
| Total Personnel Expenses | 97,037 | 140,688 | 43,651 | 97,037 | 140,688 | 43,651 | 97,037 | 1,647,418 | 1,550,381 | |
| Expenses | | | | | | | | | | |
| Advertising | 650 | 1,167 | 517 | 650 | 1,167 | 517 | 650 | 14,000 | 13,350 | 5% |
| Other Travel Expense | 0 | 500 | 500 | 0 | 500 | 500 | 0 | 10,050 | 10,050 | 0% |
| Automobile Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 750 | 750 | 0% |
| Armored Car Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0% |
| Cash (Over)/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Ice Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 44,000 | 44,000 | 0% |
| Parking Expense | 2,650 | 2,583 | (67) | 2,650 | 2,583 | (67) | 2,650 | 31,000 | 28,351 | 9% |
| Buidling / General Supplies | 1,255 | 1,500 | 245 | 1,255 | 1,500 | 245 | 1,255 | 34,000 | 32,745 | 4% |
| Prof Fees - Deferred Comp. Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 | 500 | 0% |
| Computer Maintenance | 5,640 | 6,851 | 1,211 | 5,640 | 6,851 | 1,211 | 5,640 | 82,256 | 76,616 | 7% |
| Credit card fees expense | 512 | 100 | (412) | 512 | 100 | (412) | 512 | 80,500 | 79,988 | 1% |
| Dues & Subscriptions | 769 | 1,096 | 327 | 769 | 1,096 | 327 | 769 | 13,650 | 12,881 | 6% |
| R&M/Equip. Fund Expense | 1,935 | 3,290 | 1,355 | 1,935 | 3,290 | 1,355 | 1,935 | 57,750 | 55,815 | 3% |
| General expense | 1,284 | 2,208 | 924 | 1,284 | 2,208 | 924 | 1,284 | 26,500 | 25,216 | 5% |
| Guest Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 900 | 900 | 0% |
| Insurance & Bonding | 7,245 | 10,120 | 2,875 | 7,245 | 10,120 | 2,875 | 7,245 | 121,455 | 114,210 | 6% |
| Licenses and Permits | 275 | 546 | 271 | 275 | 546 | 271 | 275 | 6,550 | 6,275 | 4% |
| Management Fee Expense | 9,698 | 10,388 | 690 | 9,698 | 10,388 | 690 | 9,698 | 124,666 | 114,968 | 8% |
| Meetings/Conferences | 270 | 358 | 88 | 270 | 358 | 88 | 270 | 15,700 | 15,430 | 2% |
| Office Supplies | 0 | 50 | 50 | 0 | 50 | 50 | 0 | 7,500 | 7,500 | 0% |
| Equipment Rental | 875 | 875 | 0 | 875 | 875 | 0 | 875 | 10,500 | 9,625 | 8% |
| Cleaning Supplies | 1,637 | 1,750 | 113 | 1,637 | 1,750 | 113 | 1,637 | 35,000 | 33,363 | 5% |
| Paper Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 31,000 | 31,000 | 0% |
| Printing | 267 | 125 | (142) | 267 | 125 | (142) | 267 | 1,750 | 1,483 | 15% |
| Pest Control Expense | 217 | 250 | 33 | 217 | 250 | 33 | 217 | 3,000 | 2,783 | 7% |
| Postage | 159 | 200 | 41 | 159 | 200 | 41 | 159 | 1,750 | 1,591 | 9% |
| Security System | 30 | 540 | 510 | 30 | 540 | 510 | 30 | 6,500 | 6,470 | 0% |
| Recruiting Expense | 0 | 25 | 25 | 0 | 25 | 25 | 0 | 950 | 950 | 0% |
| Cell Phone/Telephone/Data Lines | 102 | 688 | 586 | 102 | 688 | 586 | 102 | 8,450 | 8,348 | 1% |
| Smallwares | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0% |
| Snow Removal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 250 | 250 | 0% |
| Equipment Maintenance | 1,382 | 1,500 | 118 | 1,382 | 1,500 | 118 | 1,382 | 30,000 | 28,618 | 5% |
| Internet - Phone | 3,640 | 3,675 | 35 | 3,640 | 3,675 | 35 | 3,640 | 44,100 | 40,460 | 8% |
| Trash Removal | 397 | 500 | 103 | 397 | 500 | 103 | 397 | 28,000 | 27,603 | 1% |
| Uniforms | 899 | 350 | (549) | 899 | 350 | (549) | 899 | 8,750 | 7,851 | 10% |
| Utilities | 31,386 | 25,300 | (6,086) | 31,386 | 25,300 | (6,086) | 31,386 | 484,300 | 452,915 | 6% |
| Total Expenses | 73,173 | 76,534 | 3,361 | 73,173 | 76,534 | 3,361 | 73,173 | 1,370,027 | 1,296,854 | |
| Total Departmental Expenses | 170,210 | 217,222 | 47,012 | 170,210 | 217,222 | 47,012 | 170,210 | 3,017,445 | 2,847,235 | |

**Cross Insurance Arena
EXECUTIVE
For the One Month Ending July 2024**

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|---------------|--------------|---------------|---------------|--------------|---------------|----------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 9,329 | 12,070 | 2,741 | 9,329 | 12,070 | 2,741 | 9,329 | 125,520 | 116,191 | 7% |
| Part-Time Labor | 510 | 1,750 | 1,240 | 510 | 1,750 | 1,240 | 510 | 23,000 | 22,490 | 2% |
| Employee Benefits | 1,095 | 1,057 | (38) | 1,095 | 1,057 | (38) | 1,095 | 12,685 | 11,590 | 9% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25,104 | 25,104 | 0% |
| 401K | 162 | 723 | 561 | 162 | 723 | 561 | 162 | 8,681 | 8,519 | 2% |
| Payroll Taxes | 753 | 1,106 | 353 | 753 | 1,106 | 353 | 753 | 12,092 | 11,339 | 6% |
| Total Personnel Expenses | 11,849 | 16,706 | 4,857 | 11,849 | 16,706 | 4,857 | 11,849 | 207,082 | 195,233 | |
| Expenses | | | | | | | | | | |
| Other Travel Expense | 0 | 250 | 250 | 0 | 250 | 250 | 0 | 5,000 | 5,000 | 0% |
| Dues & Subscriptions | 144 | 150 | 6 | 144 | 150 | 6 | 144 | 1,800 | 1,656 | 8% |
| Meetings/Conferences | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0% |
| Cell Phone/Telephone/Data Lines | 0 | 50 | 50 | 0 | 50 | 50 | 0 | 650 | 650 | 0% |
| Total Expenses | 144 | 450 | 306 | 144 | 450 | 306 | 144 | 9,700 | 9,556 | |
| Total Departmental Expenses | 11,993 | 17,156 | 5,163 | 11,993 | 17,156 | 5,163 | 11,993 | 216,782 | 204,789 | |

Cross Insurance Arena
MARKETING
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | | | Annual | % of |
|------------------------------------|----------------|---------------|--------------|--------------|---------------|--------------|--------------|----------------|----------------|------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | Actual | Annual Budget | Budget Var | Annual Budget Achieved |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 5,654 | 7,314 | 1,660 | 5,654 | 7,314 | 1,660 | 5,654 | 76,073 | 70,419 | 7% |
| Employee Benefits | 1,249 | 1,370 | 121 | 1,249 | 1,370 | 121 | 1,249 | 16,440 | 15,191 | 8% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,607 | 7,607 | 0% |
| 401K | 300 | 348 | 48 | 300 | 348 | 48 | 300 | 4,184 | 3,884 | 7% |
| Payroll Taxes | 459 | 620 | 161 | 459 | 620 | 161 | 459 | 6,919 | 6,460 | 7% |
| Total Personnel Expenses | <u>7,662</u> | <u>9,652</u> | <u>1,990</u> | <u>7,662</u> | <u>9,652</u> | <u>1,990</u> | <u>7,662</u> | <u>111,223</u> | <u>103,561</u> | |
| Expenses | | | | | | | | | | |
| Advertising | 650 | 1,167 | 517 | 650 | 1,167 | 517 | 650 | 14,000 | 13,350 | 5% |
| Other Travel Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 700 | 700 | 0% |
| Dues & Subscriptions | 0 | 550 | 550 | 0 | 550 | 550 | 0 | 6,600 | 6,600 | 0% |
| Guest Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 | 500 | 0% |
| Meetings/Conferences | 0 | 75 | 75 | 0 | 75 | 75 | 0 | 5,000 | 5,000 | 0% |
| Printing | 267 | 125 | (142) | 267 | 125 | (142) | 267 | 1,500 | 1,233 | 18% |
| Total Expenses | <u>917</u> | <u>1,967</u> | <u>1,050</u> | <u>917</u> | <u>1,967</u> | <u>1,050</u> | <u>917</u> | <u>28,950</u> | <u>28,033</u> | |
| Total Departmental Expenses | <u>8,579</u> | <u>11,619</u> | <u>3,040</u> | <u>8,579</u> | <u>11,619</u> | <u>3,040</u> | <u>8,579</u> | <u>140,173</u> | <u>131,594</u> | |

Cross Insurance Arena
FINANCE
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|-------------|------------|--------------|-------------|------------|--------|---------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 9,207 | 16,720 | 7,513 | 9,207 | 16,720 | 7,513 | 9,207 | 173,874 | 164,667 | 5% |
| Employee Benefits | 11 | 1,946 | 1,935 | 11 | 1,946 | 1,935 | 11 | 23,352 | 23,341 | 0% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12,387 | 12,387 | 0% |
| 401K | 460 | 776 | 316 | 460 | 776 | 316 | 460 | 9,312 | 8,852 | 5% |
| Payroll Taxes | 708 | 1,200 | 492 | 708 | 1,200 | 492 | 708 | 13,856 | 13,148 | 5% |
| Total Personnel Expenses | 10,385 | 20,642 | 10,257 | 10,385 | 20,642 | 10,257 | 10,385 | 232,781 | 222,396 | |
| Expenses | | | | | | | | | | |
| Other Travel Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 | 500 | 0% |
| Computer Maintenance | 3,351 | 4,000 | 649 | 3,351 | 4,000 | 649 | 3,351 | 48,050 | 44,699 | 7% |
| Meetings/Conferences | 0 | 118 | 118 | 0 | 118 | 118 | 0 | 2,800 | 2,800 | 0% |
| Recruiting Expense | 0 | 25 | 25 | 0 | 25 | 25 | 0 | 750 | 750 | 0% |
| Total Expenses | 3,351 | 4,251 | 900 | 3,351 | 4,251 | 900 | 3,351 | 53,400 | 50,049 | |
| Total Departmental Expenses | 13,736 | 24,893 | 11,157 | 13,736 | 24,893 | 11,157 | 13,736 | 286,181 | 272,445 | |

**Cross Insurance Arena
BOX OFFICE
For the One Month Ending July 2024**

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 4,615 | 6,250 | 1,635 | 4,615 | 6,250 | 1,635 | 4,615 | 65,000 | 60,385 | 7% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Part-Time Labor | 1,105 | 1,000 | (105) | 1,105 | 1,000 | (105) | 1,105 | 40,000 | 38,895 | 3% |
| Employee Benefits | 1,216 | 1,147 | (69) | 1,216 | 1,147 | (69) | 1,216 | 13,771 | 12,555 | 9% |
| 401K | 231 | 297 | 66 | 231 | 297 | 66 | 231 | 3,575 | 3,344 | 6% |
| Payroll Taxes | 441 | 790 | 349 | 441 | 790 | 349 | 441 | 9,471 | 9,030 | 5% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (20,000) | (20,000) | 0% |
| Total Personnel Expenses | 7,609 | 9,484 | 1,875 | 7,609 | 9,484 | 1,875 | 7,609 | 111,817 | 104,208 | |
| Expenses | | | | | | | | | | |
| Armored Car Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0% |
| Cash (Over)/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Buidling / General Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,500 | 1,500 | 0% |
| Credit card fees expense | 453 | 100 | (353) | 453 | 100 | (353) | 453 | 500 | 47 | 91% |
| Meetings/Conferences | 0 | 165 | 165 | 0 | 165 | 165 | 0 | 2,000 | 2,000 | 0% |
| Cell Phone/Telephone/Data Lines | 0 | 50 | 50 | 0 | 50 | 50 | 0 | 650 | 650 | 0% |
| Total Expenses | 453 | 315 | (138) | 453 | 315 | (138) | 453 | 6,650 | 6,197 | |
| Total Departmental Expenses | 8,061 | 9,799 | 1,738 | 8,061 | 9,799 | 1,738 | 8,061 | 118,467 | 110,406 | |

Cross Insurance Arena
OPERATIONS
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|---------------|--------------|---------------|---------------|--------------|---------------|----------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 14,924 | 19,310 | 4,386 | 14,924 | 19,310 | 4,386 | 14,924 | 200,809 | 185,885 | 7% |
| Part-Time Labor | 2,378 | 3,000 | 622 | 2,378 | 3,000 | 622 | 2,378 | 120,000 | 117,622 | 2% |
| Outside Payroll Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Employee Benefits | 8,631 | 5,003 | (3,628) | 8,631 | 5,003 | (3,628) | 8,631 | 60,034 | 51,403 | 14% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,558 | 8,558 | 0% |
| 401K | 612 | 872 | 260 | 612 | 872 | 260 | 612 | 10,468 | 9,856 | 6% |
| Payroll Taxes | 1,299 | 1,785 | 486 | 1,299 | 1,785 | 486 | 1,299 | 29,221 | 27,922 | 4% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (90,000) | (90,000) | 0% |
| Total Personnel Expenses | 27,844 | 29,970 | 2,126 | 27,844 | 29,970 | 2,126 | 27,844 | 339,090 | 311,246 | |
| Expenses | | | | | | | | | | |
| Ice Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 44,000 | 44,000 | 0% |
| Buidling / General Supplies | 949 | 1,000 | 51 | 949 | 1,000 | 51 | 949 | 25,000 | 24,051 | 4% |
| Maintenance Expense | 1,935 | 3,040 | 1,105 | 1,935 | 3,040 | 1,105 | 1,935 | 36,500 | 34,565 | 5% |
| General expense | 1,284 | 2,208 | 924 | 1,284 | 2,208 | 924 | 1,284 | 26,500 | 25,216 | 5% |
| Cleaning Supplies | 1,637 | 1,750 | 113 | 1,637 | 1,750 | 113 | 1,637 | 35,000 | 33,363 | 5% |
| Pest Control Expense | 217 | 250 | 33 | 217 | 250 | 33 | 217 | 3,000 | 2,783 | 7% |
| Cell Phone/Telephone/Data Lines | 51 | 163 | 112 | 51 | 163 | 112 | 51 | 1,950 | 1,899 | 3% |
| Repairs Expense | 1,382 | 1,500 | 118 | 1,382 | 1,500 | 118 | 1,382 | 30,000 | 28,618 | 5% |
| Trash Removal | 397 | 500 | 103 | 397 | 500 | 103 | 397 | 28,000 | 27,603 | 1% |
| Uniforms | 553 | 0 | (553) | 553 | 0 | (553) | 553 | 750 | 197 | 74% |
| Total Expenses | 8,645 | 10,411 | 1,766 | 8,645 | 10,411 | 1,766 | 8,645 | 231,700 | 223,055 | |
| Total Departmental Expenses | 36,489 | 40,381 | 3,892 | 36,489 | 40,381 | 3,892 | 36,489 | 570,790 | 534,301 | |

Cross Insurance Arena
EVENT SERVICES
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|---------------|--------------|---------------|---------------|--------------|---------------|----------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 16,154 | 20,360 | 4,206 | 16,154 | 20,360 | 4,206 | 16,154 | 211,775 | 195,621 | 8% |
| Part-Time Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 800,000 | 800,000 | 0% |
| Outside Payroll Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Employee Benefits | 3,269 | 6,718 | 3,449 | 3,269 | 6,718 | 3,449 | 3,269 | 80,626 | 77,357 | 4% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9,000 | 9,000 | 0% |
| 401K | 346 | 920 | 574 | 346 | 920 | 574 | 346 | 11,040 | 10,694 | 3% |
| Payroll Taxes | 1,154 | 1,629 | 475 | 1,154 | 1,629 | 475 | 1,154 | 87,690 | 86,536 | 1% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (857,000) | (857,000) | 0% |
| Total Personnel Expenses | 20,924 | 29,627 | 8,703 | 20,924 | 29,627 | 8,703 | 20,924 | 343,131 | 322,207 | |
| Expenses | | | | | | | | | | |
| Buidling / General Supplies | 306 | 500 | 194 | 306 | 500 | 194 | 306 | 7,500 | 7,194 | 4% |
| Security Systems | 30 | 540 | 510 | 30 | 540 | 510 | 30 | 6,500 | 6,470 | 0% |
| Dues & Subscriptions | 625 | 396 | (229) | 625 | 396 | (229) | 625 | 4,750 | 4,125 | 13% |
| Meetings/Conferences | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,150 | 3,150 | 0% |
| Relocation Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Cell Phone/Telephone/Data Lines | 0 | 108 | 108 | 0 | 108 | 108 | 0 | 1,300 | 1,300 | 0% |
| Uniforms | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,000 | 1,000 | 0% |
| Total Expenses | 961 | 1,544 | 583 | 961 | 1,544 | 583 | 961 | 24,200 | 23,239 | |
| Total Departmental Expenses | 21,885 | 31,171 | 9,286 | 21,885 | 31,171 | 9,286 | 21,885 | 367,331 | 345,446 | |

Cross Insurance Arena
GROUP SALES
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|-------------|------------|--------------|-------------|------------|--------|---------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 3,731 | 5,499 | 1,768 | 3,731 | 5,499 | 1,768 | 3,731 | 57,197 | 53,466 | 7% |
| Employee Benefits | (724) | 1,368 | 2,092 | (724) | 1,368 | 2,092 | (724) | 16,433 | 17,157 | -4% |
| 401K | 0 | 238 | 238 | 0 | 238 | 238 | 0 | 2,860 | 2,860 | 0% |
| Payroll Taxes | 285 | 445 | 160 | 285 | 445 | 160 | 285 | 4,660 | 4,375 | 6% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Total Personnel Expenses | 3,293 | 7,550 | 4,257 | 3,293 | 7,550 | 4,257 | 3,293 | 81,150 | 77,857 | |
| Expenses | | | | | | | | | | |
| Guest Relations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 150 | 150 | 0% |
| Total Expenses | 0 | 50 | 50 | 0 | 50 | 50 | 0 | 800 | 800 | |
| Total Departmental Expenses | 3,293 | 7,600 | 4,307 | 3,293 | 7,600 | 4,307 | 3,293 | 81,950 | 78,657 | |

Cross Insurance Arena
ADVERTISING/SPONSORSHIP
For the One Month Ending July 2024

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|-------------|------------|--------------|-------------|------------|--------|---------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Expenses | | | | | | | | | | |
| Other Travel Expense | 0 | 250 | 250 | 0 | 250 | 250 | 0 | 3,500 | 3,500 | 0% |
| R&M/Equip. Fund Expense | 0 | 250 | 250 | 0 | 250 | 250 | 0 | 6,250 | 6,250 | 0% |
| Printing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 250 | 250 | 0% |
| Total Expenses | 0 | 500 | 500 | 0 | 500 | 500 | 0 | 10,000 | 10,000 | |
| Total Departmental Expenses | 0 | 500 | 500 | 0 | 500 | 500 | 0 | 10,000 | 10,000 | |

**Cross Insurance Arena
FOOD AND BEVERAGE
For the One Month Ending July 2024**

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Personnel Expenses | | | | | | | | | | |
| Salaries | 5,767 | 12,083 | 6,316 | 5,767 | 12,083 | 6,316 | 5,767 | 125,696 | 119,929 | 5% |
| Part-Time Labor | 0 | 1,000 | 1,000 | 0 | 1,000 | 1,000 | 0 | 432,600 | 432,600 | 0% |
| Outside Payroll Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 240,000 | 240,000 | 0% |
| Employee Benefits | 1,172 | 2,372 | 1,200 | 1,172 | 2,372 | 1,200 | 1,172 | 28,472 | 27,300 | 4% |
| Incentive Compensation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,759 | 7,759 | 0% |
| 401K | 0 | 555 | 555 | 0 | 555 | 555 | 0 | 6,672 | 6,672 | 0% |
| Payroll Taxes | 532 | 1,047 | 515 | 532 | 1,047 | 515 | 532 | 49,945 | 49,413 | 1% |
| Allocated to Events | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (670,000) | (670,000) | 0% |
| Total Personnel Expenses | 7,472 | 17,057 | 9,585 | 7,472 | 17,057 | 9,585 | 7,472 | 221,144 | 213,672 | |
| Expenses | | | | | | | | | | |
| Other Travel Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 350 | 350 | 0% |
| Cash (Over)/Short | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Not Budgeted |
| Computer Maintenance | 2,290 | 2,851 | 562 | 2,290 | 2,851 | 562 | 2,290 | 34,206 | 31,917 | 7% |
| Credit card fees expense | 60 | 0 | (60) | 60 | 0 | (60) | 60 | 80,000 | 79,940 | 0% |
| Dues & Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 250 | 250 | 0% |
| R&M/Equip. Fund Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,000 | 15,000 | 0% |
| Licenses and Permits | 76 | 88 | 12 | 76 | 88 | 12 | 76 | 1,050 | 974 | 7% |
| Meetings/Conferences | 30 | 0 | (30) | 30 | 0 | (30) | 30 | 250 | 220 | 12% |
| Paper Supplies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 31,000 | 31,000 | 0% |
| Recruiting Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 200 | 200 | 0% |
| Cell Phone/Telephone/Data Lines | 51 | 109 | 58 | 51 | 109 | 58 | 51 | 1,300 | 1,249 | 4% |
| Smallwares | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | 2,000 | 0% |
| Uniforms | 346 | 350 | 4 | 346 | 350 | 4 | 346 | 7,000 | 6,654 | 5% |
| Total Expenses | 2,852 | 3,398 | 546 | 2,852 | 3,398 | 546 | 2,852 | 172,606 | 169,754 | |
| Total Departmental Expenses | 10,324 | 20,455 | 10,131 | 10,324 | 20,455 | 10,131 | 10,324 | 393,750 | 383,426 | |

**Cross Insurance Arena
OVERHEAD
For the One Month Ending July 2024**

| | Period To Date | | | Year To Date | | | Actual | Annual Budget | Annual Budget Var | % of Annual Budget Achieved |
|------------------------------------|----------------|-------------|------------|--------------|-------------|------------|--------|---------------|-------------------|-----------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | | | | |
| Expenses | | | | | | | | | | |
| Automobile Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 750 | 750 | 0% |
| Parking Expense | 2,650 | 2,583 | (67) | 2,650 | 2,583 | (67) | 2,650 | 31,000 | 28,351 | 9% |
| Prof Fees - Deferred Comp. Plan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 | 500 | 0% |
| Insurance & Bonding | 7,245 | 10,120 | 2,875 | 7,245 | 10,120 | 2,875 | 7,245 | 121,455 | 114,210 | 6% |
| Licenses and Permits | 199 | 458 | 259 | 199 | 458 | 259 | 199 | 5,500 | 5,301 | 4% |
| Management Fee Expense | 9,698 | 10,388 | 690 | 9,698 | 10,388 | 690 | 9,698 | 124,666 | 114,968 | 8% |
| Office Supplies | 0 | 50 | 50 | 0 | 50 | 50 | 0 | 7,500 | 7,500 | 0% |
| Equipment Rental | 875 | 875 | 0 | 875 | 875 | 0 | 875 | 10,500 | 9,625 | 8% |
| Postage | 159 | 200 | 41 | 159 | 200 | 41 | 159 | 1,750 | 1,591 | 9% |
| Internet - Phone | 3,640 | 3,675 | 35 | 3,640 | 3,675 | 35 | 3,640 | 44,100 | 40,460 | 8% |
| Utilities | 31,386 | 25,300 | (6,086) | 31,386 | 25,300 | (6,086) | 31,386 | 484,300 | 452,915 | 6% |
| Total Expenses | 55,850 | 53,649 | (2,201) | 55,850 | 53,649 | (2,201) | 55,850 | 832,021 | 776,171 | |
| Total Departmental Expenses | 55,850 | 53,649 | (2,201) | 55,850 | 53,649 | (2,201) | 55,850 | 832,021 | 776,171 | |

**Cross Insurance Arena
OTHER INCOME
For the One Month Ending July 2024**

| | Period To Date | | | Year To Date | | | Annual | | % of |
|------------------------------|----------------|---------------|----------------|---------------|---------------|----------------|----------------|------------------|------------------------|
| | Actual | Curr Budget | Budget Var | Actual | Curr Budget | Budget Var | Budget | Budget Var | Annual Budget Achieved |
| OTHER INCOME | | | | | | | | | |
| Advertising Sponsorship Incr | 44,073 | 44,802 | (729) | 44,073 | 44,802 | (729) | 537,625 | (493,552) | 8% |
| Premium Seat Income | 10,541 | 14,087 | (3,546) | 10,541 | 14,087 | (3,546) | 169,094 | (158,553) | 6% |
| Rink Program Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 20,000 | (20,000) | 0% |
| Other revenue | 3,563 | 350 | 3,213 | 3,563 | 350 | 3,213 | 48,000 | (44,437) | 7% |
| TOTAL OTHER INCOME | 58,177 | 59,239 | (1,062) | 58,177 | 59,239 | (1,062) | 774,719 | (716,542) | 8% |