



**EVENT REPORTS**

**FOR THE MONTH ENDED**

**JUNE 30, 2023**

OAK VIEW GROUP

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**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

All Events  
For the Twelve Months Ending June 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	12	9	3	123	100	23
Paid Tickets	6,412	3,250	3,162	220,365	192,425	27,940
Turnstile General	9,719	8,475	1,244	209,658	198,125	11,533
<b>RENTAL INCOME</b>						
GROSS TICKET REVENUE	287,984	121,025	166,959	6,572,878	4,356,126	2,216,752
SPONSORSHIP REVENUE	0	0	0	0	3,500	(3,500)
RENT BILLED	25,300	48,000	(22,700)	575,920	535,500	40,420
NET REVENUE AFTER TAXES	313,284	169,025	144,259	7,148,798	4,895,126	2,253,672
PROMOTER PROCEEDS	(285,417)	(121,025)	(164,392)	(6,558,076)	(4,324,413)	(2,233,663)
<b>Service Income Billed:</b>						
Change Over - Setup Billed	6,921	6,657	(264)	40,510	30,951	9,559
Secuirty	9,941	0	(9,941)	35,555	30,600	4,955
Policy EMT Billed	11,059	450	(10,609)	58,342	36,925	21,417
Stagehands Billed	34,931	20,998	(13,933)	497,212	455,219	41,993
Event Staff Billed	33,186	6,312	(26,874)	214,995	145,985	69,010
Event Ticket Selles Billed	2,905	1,150	(1,755)	20,850	16,440	4,410
Box Office Fee	0	0	0	1,499	0	1,499
Advertising Billed	1,324	1,750	426	37,580	63,525	(25,945)
Cleaning billed	13,162	4,110	(9,052)	70,514	44,655	25,859
Cleaning Supplies/Trash Removal	400	0	(400)	2,821	3,340	(519)
Event Insurance billed	0	0	0	1,507	0	1,507
Agency Expense	0	0	0	11,094	0	11,094
Group Sales Commission Billed	0	1,150	1,150	17,685	15,734	1,951
Equipment Rental Billed	510	6,250	5,740	12,537	28,925	(16,388)
Production Billed	4,643	640	(4,003)	35,285	13,829	21,456
Event Catering Billed	326	4,000	3,674	193,743	81,075	112,668
Credit Card Fees Billed	1,812	630	(1,182)	22,802	18,709	4,093
Internet/Phone Billed	150	175	25	1,500	2,998	(1,498)
Electricians Billed	0	0	0	0	0	0
OTHER SERVICES BILLED	8,547	0	(8,547)	8,595	1,250	7,345
<b>Total Billed:</b>	129,817	54,272	(75,545)	1,284,626	990,160	294,466

Less: Service Expense

CHANGEOVER WAGES	0	0	0	13,900	19,382	(5,482)
OPERATIONS WAGES	2,588	2,934	346	42,363	37,492	4,871
CONTRACTED SECURITY	16,277	0	(16,277)	124,568	106,225	18,343
POLICE/L&I/EMT EXPENSE	4,936	850	(4,086)	58,128	49,765	8,363
EMT EXPENSE	5,811	1,550	(4,261)	50,756	31,765	18,991
STAGEHANDS WAGES	27,969	17,785	(10,184)	433,315	413,370	19,945
EVENT STAFF WAGES	19,826	10,635	(9,191)	283,576	232,440	51,136
EVENT TICKET SELLER WAGES	1,403	410	(993)	20,638	24,705	(4,067)
Advertising Expense	178	1,750	1,572	70,657	76,150	(5,493)
CLEANING WAGES	12,143	5,145	(6,998)	194,815	152,925	41,890
Event Insurance Expense	0	170	170	3,474	520	2,954
GROUP SALES COMMISSIONS	0	0	0	5,732	3,445	2,287
Equipment Rental	510	3,500	2,990	49,163	4,700	44,463
PRODUCTION EXPENSE	5,734	3,960	(1,774)	55,542	54,135	1,407
Event Catering Expense	326	4,000	3,674	192,302	80,200	112,102
ENTERTAINMENT/ Artist EXPENSE	0	0	0	135,594	15,500	120,094
Group sales expense	0	450	450	0	1,350	(1,350)
Credit card fees expense	1,606	540	(1,066)	21,787	13,760	8,027
Other Expense	0	235	235	0	0	0
<b>Total Expensed:</b>	<b>99,307</b>	<b>53,914</b>	<b>(45,393)</b>	<b>1,756,311</b>	<b>1,317,829</b>	<b>438,482</b>
<b>Net Service Income/(Loss):</b>	<b>30,510</b>	<b>358</b>	<b>(30,152)</b>	<b>(471,685)</b>	<b>(327,669)</b>	<b>(144,016)</b>
<b>DIRECT EVENT INCOME</b>	<b>58,377</b>	<b>48,358</b>	<b>10,019</b>	<b>119,038</b>	<b>243,044</b>	<b>(124,006)</b>
Platinum	4,402	0	4,402	34,686	0	34,686
Facility Fee	11,730	9,000	2,730	316,681	222,760	93,921
Suite Revenues	0	235	(235)	15,962	15,585	377
Ticket Convenience Fee	49,316	7,913	41,403	356,502	313,148	43,354
Promoter Share	(30,354)	0	30,354	(105,510)	(121,534)	(16,024)
<b>ANCILLARY INCOME</b>						
Concessions- General						
Gross Sales	83,437	61,875	21,562	2,264,104	1,930,717	333,387
Cost Of Sales	18,326	15,897	2,429	589,801	493,249	96,552
Taxes	-	4,060	(4,060)	-	139,910	(139,910)
Promoter/Team Share	14,488	0	14,488	404,335	330,436	73,899
Labor	16,383	5,175	11,208	288,984	202,980	86,004
Net Concessions	34,240	36,743	(2,503)	980,984	764,142	216,842
Service Revenues						
Service Charges	6,436	0	6,436	44,324	5,400	38,924
Novelties						
Gross Sales	16,728	3,000	13,728	59,984	69,824	(9,840)
Promo Share	11,152	0	11,152	25,149	40,022	(14,873)
Net Novelties	5,576	3,000	2,576	34,836	29,802	5,034
<b>TOTAL ANCILLARY INCOME</b>	<b>46,252</b>	<b>39,743</b>	<b>6,509</b>	<b>1,060,144</b>	<b>799,344</b>	<b>260,800</b>
<b>EVENT OPERATING INCOME</b>	<b>139,723</b>	<b>105,249</b>	<b>34,474</b>	<b>1,797,502</b>	<b>1,472,347</b>	<b>325,155</b>

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

**Graduations**  
**For the Twelve Months Ending June 2023**

Event Code:	04	05	06	07	08			
Event Name:	Gray N.G. Grad	Massabesic Grad	Bonney Eagle Grad	Windham Grad	Scarborough Grad			
Event Date:	June 2, 2023	June 8, 2023	June 9, 2023	June 11, 2023	June 11, 2023			
	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	5	5	0
Turnstile General	500	1,000	1,000	500	1,000	4,000	5,000	(1,000)
<b>RENTAL INCOME</b>								
RENT BILLED	1,600	1,600	1,600	1,600	1,600	8,000	8,000	0
NET REVENUE	1,600	1,600	1,600	1,600	1,600	8,000	8,000	0
<b>SERVICE INCOME BILLED</b>								
Production Billed	714	714	714	714	714	3,570	480	3,090
Policy EMT Billed	751	715	715	715	715	3,610	0	3,610
Stagehands Billed	1,229	1,265	1,265	1,617	1,617	6,993	6,968	25
Event Staff Billed	2,461	2,541	2,791	3,101	2,911	13,804	3,918	9,886
Cleaning billed	1,518	1,353	1,122	990	990	5,973	3,300	2,673
Cleaning Supplies/Trash Remova	0	0	0	0	0	0	0	0
Change Over - Setup Billed	368	375	375	500	375	1,993	1,390	603
Equipment Rental Billed	0	0	0	0	0	0	2,500	(2,500)
Event Catering Billed	0	0	0	0	326	326	0	326
Internet/Phone Billed	0	0	150	0	0	150	0	150
OTHER SERVICES BILLED	0	0	296	280	240	816	0	816
<b>Total Billed:</b>	7,041	6,962	7,428	7,917	7,888	37,236	18,556	18,680
<b>LESS: SERVICE EXPENSE</b>								
Contracted Security	351	0	828	930	798	2,907	0	(2,907)
Police	259	259	259	259	259	1,296	0	(1,296)
EMT Expense	368	409	409	409	409	2,005	0	(2,005)
Operations wages	123	149	328	179	425	1,203	1,425	222
Stagehand Wages	1,460	393	422	1,640	1,171	5,086	5,200	114
Event Staff Wages	1,469	2,016	2,163	1,238	1,163	8,049	4,600	(3,449)
Event Insurance Expense	0	0	0	0	0	0	170	170
Cleaning Expense	1,472	1,312	1,088	720	720	5,312	3,100	(2,212)
PRODUCTION EXPENSE	714	714	714	714	714	3,570	3,500	(70)
Event Catering Expense	0	0	0	0	326	326	0	(326)
Other Expense	0	0	0	0	0	0	0	0
<b>Total Expensed:</b>	6,216	5,252	6,211	6,089	5,985	29,754	17,995	(11,759)
<b>Net Service Income/(Loss):</b>	825	1,710	1,217	1,828	1,903	7,482	561	30,438
DIRECT EVENT INCOME	2,425	3,310	2,817	3,428	3,503	15,482	8,561	6,921
<b>Concessions- General</b>								
Gross Sales	1,504	3,429	4,045	3,798	4,053	16,829	30,000	(13,171)
Cost Of Sales	401	694	816	997	1,091	3,999	7,783	(3,784)
Labor	429	806	1,031	710	806	3,781	3,000	781
Service Fees	0	192	184	365	51	792	0	(792)
Net Concessions	675	2,121	2,383	2,456	2,207	9,842	17,519	(12,658)
<b>EVENT OPERATING INCOME</b>	<b>3,099</b>	<b>5,431</b>	<b>5,200</b>	<b>5,884</b>	<b>5,710</b>	<b>25,324</b>	<b>26,080</b>	<b>(756)</b>

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Minor Concerts  
**For the Twelve Months Ending June 2023**

Event Code:	06		
Event Name:	Piece the Veil		
Event Date:	June 10,2023		
	Actual	Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	3,763	3,000	763
Turnstile General	3,241	3,000	241
<b>RENTAL INCOME</b>			
GROSS TICKET REVENUE	233,644	118,500	115,144
RENT BILLED	0	29,000	(29,000)
NET REVENUE AFTER TAXES	233,644	147,500	86,144
TENANT CHARGES	(231,077)	(118,500)	(112,577)
Service Income Billed:			
Change Over - Setup Billed	2,721	4,325	(1,604)
Security Billed	9,941	0	9,941
Policy EMT Billed	3,220	0	3,220
Stagehands Billed	18,158	11,500	6,658
Event Staff Billed	5,560	0	5,560
Event Ticket Sales Billed	767	850	(84)
Equipment Rental Billed	510	250	260
Advertising Billed	1,324	1,750	(426)
Cleaning billed	2,863	0	2,863
Cleaning Supplies/Trash Remov:	400	0	400
Group Sales Commission Billed	0	1,150	(1,150)
Production Billed	1,073	0	1,073
Credit Card Fees Billed	226	630	(404)
Internet/Phone Billed	0	175	(175)
OTHER SERVICES BILLED	0	0	0
<b>Total Billed:</b>	46,762	24,630	22,132

Less: Service Expense

OPERATIONS WAGES	431	1,100	(669)
CONTRACTED SECURITY	10,160	0	10,160
POLICE/L&I/EMT EXPENSE	2,074	850	1,224
EMT EXPENSE	1,187	1,125	62
STAGEHANDS WAGES	15,440	10,250	5,190
Equipment Rental	510	0	510
EVENT STAFF WAGES	3,747	3,800	(53)
EVENT TICKET SELLER WAGES	250	175	75
ADVERTISING EXPENSE	178	1,750	(1,572)
CLEANING WAGES	2,351	1,500	851
PRODUCTION EXPENSE	2,068	350	1,718
Credit card fees expense	200	540	(340)
Other Expense	0	0	0
<b>Total Expensed:</b>	<b>38,596</b>	<b>25,890</b>	<b>12,706</b>
<b>Net Service Income/(Loss):</b>	<b>8,166</b>	<b>(1,260)</b>	<b>9,426</b>
<b>DIRECT EVENT INCOME</b>	<b>10,733</b>	<b>27,740</b>	<b>(17,007)</b>
Facility Fee	11,349	9,000	2,349
Promoter Share Facility Fees	(7,566)	0	(7,566)
Ticket Convenience Fee	45,531	7,803	37,728
Promoter Share Convenience Fe	(30,354)	0	(30,354)
Platinum Revenue	4,402	0	4,402
Gross Sales	44,950	30,000	14,950
Taxes	0	2,223	(2,223)
Cost Of Sales	8,591	7,639	952
Labor	9,410	1,850	7,560
Service Charges	(4,240)	0	(4,240)
Team/Promo share	14,488	0	14,488
Net Concessions	16,701	18,288	(1,587)
Novelties			
Gross Sales	16,728	3,000	13,728
Promo Share	11,152	0	11,152
Net Novelties	5,576	3,000	2,576
<b>TOTAL ANCILLARY INCOME</b>	<b>22,277</b>	<b>21,288</b>	<b>989</b>
<b>EVENT OPERATING INCOME</b>	<b>56,372</b>	<b>65,831</b>	<b>(9,459)</b>

**Cross Insurance Arena  
CONSOLIDATED EVENT INCOME STATEMENT**

Trade Shows  
For the Twelve Months Ending June 2023

Event Code:	05		
Event Name:	Villain Tatoo Trade Show		
Event Date:	June 15-18, 2023		
	Actual	Curr Budget	Budget Var
	<hr/>		
Number of Events	4	0	4
Paid Tickets	2,649	0	2,649
Turnstile General	2,458	0	2,458
 RENTAL INCOME			
GROSS TICKET REVENUE	54,340	0	54,340
RENT BILLED	16,500	0	16,500
Gross Revenue	<hr/>	0	<hr/>
	70,840	0	70,840
 TENANT CHARGES	 (54,340)	0	 (54,340)
 Service Income Billed:			
Change Over - Setup Billed	2,207	0	2,207
Policy EMT Billed	4,228	0	4,228
Stagehands Billed	9,780	0	9,780
Event Staff Billed	11,803	0	11,803
Evetn Ticket Selles Billed	2,139	0	2,139
Cleaning billed	4,326	0	4,326
Credit Card Fees Billed	1,586	0	1,586
OTHER SERVICES BILLED	0	0	0
	<hr/>		
<b>Total Billed:</b>	36,069	0	36,069
 Less: Service Expense			
CHANGEOVER PAYROLL TAXES	812	0	812
Security Billed	3,211	0	3,211
POLICE/L&I/EMT EXPENSE	1,566	0	1,566
EMT EXPENSE	2,619	0	2,619
STAGEHANDS WAGES	7,443	0	7,443
EVENT STAFF WAGES	7,675	0	7,675
EVENT TICKET SELLER WAGES	1,153	0	1,153
CLEANING WAGES	4,480	0	4,480
PRODUCTION EXPENSE	96	0	96
Credit card fees expense	1,406	0	1,406
Other Expense	0	0	0
	<hr/>		
<b>Total Expensed:</b>	30,460	0	30,460
 <b>Net Service Income/(Loss):</b>	5,609	0	5,609
 DIRECT EVENT INCOME	<hr/>	0	<hr/>
	22,109	0	22,109
 Facility Fee	7,947	0	7,947
Service Charges	1,404	0	1,404
 ANCILLARY INCOME			
Concessions- General			
Gross Sales	21,658	0	21,658
Cost Of Sales	5,736	0	5,736
Labor	3,192	0	3,192
Net Concessions	<hr/>	0	<hr/>
	12,730	0	12,730
 EVENT OPERATING INCOME	<hr/>	0	<hr/>
	44,190	0	44,190



**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Charity/Community Events  
**For the Twelve Months Ending June 2023**

Event Code:	02		
Event Name:	Marathon Registration		
Event Date:	June10, 2023		
	Actual	Curr Budget	Budget Var
	<hr/>		
Number of Events	2	1	1
Paid Tickets	0	0	0
Turnstile General	0	200	(200)
RENTAL INCOME			
RENT BILLED	800	2,000	(1,200)
Service Income Billed:			
Stagehands Billed	0	1,515	(1,515)
Event Staff Billed	2,019	1,869	150
Cleaning billed	0	450	(450)
Production Billed	0	10	(10)
<b>Total Billed:</b>	<hr/> 2,019	<hr/> 5,001	<hr/> (2,982)
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	143	359	216
EMT EXPENSE	0	425	425
STAGEHANDS WAGES	0	1,450	1,450
EVENT STAFF WAGES	354	1,450	1,096
CLEANING WAGES	0	350	350
PRODUCTION EXPENSE	0	10	10
Other Expense	0	0	0
	<hr/>		
<b>Total Expensed:</b>	497	4,044	3,547
<b>Net Service Income/(Loss):</b>	1,522	957	565
	<hr/>		
DIRECT EVENT INCOME	2,322	2,957	(635)
	<hr/>		
EVENT OPERATING INCOME	<hr/> 2,322	<hr/> 2,957	<hr/> (635)