



EVENT REPORTS

FOR THE MONTH ENDED

NOVEMBER 2024

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Five Months Ending November 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	10	9	1	31	30	1
Paid Tickets	34,586	37,000	(2,414)	77,365	90,850	(13,485)
Turnstile General	27,628	30,800	(3,172)	65,323	78,400	(13,077)
RENTAL INCOME						
GROSS TICKET REVENUE	1,257,026	1,183,220	73,806	2,745,990	2,550,320	195,670
SPONSORSHIP REVENUE	0	0	0	0	4,500	(4,500)
RENT BILLED	88,352	54,800	33,552	186,236	198,900	(12,664)
NET REVENUE AFTER TAXES	1,345,378	1,238,020	107,358	2,932,226	2,753,720	178,506
PROMOTER PROCEEDS	(1,241,648)	(1,183,220)	(58,428)	(2,355,834)	(2,554,820)	198,986
Service Income Billed:						
Change Over - Setup Billed	9,540	5,050	(4,490)	17,938	17,000	938
Secuirty	8,927	15,750	6,823	14,927	15,750	(823)
Policy EMT Billed	3,113	10,600	7,487	13,820	21,190	(7,370)
Stagehands Billed	100,162	91,572	(8,590)	172,055	210,132	(38,077)
Event Staff Billed	6,041	19,100	13,060	18,975	61,500	(42,526)
Evetn Ticket Selles Billed	760	1,425	665	1,652	4,575	(2,923)
Box Office Fee	0	0	0	0	0	0
Advertising Billed	5,009	7,950	2,941	33,198	69,950	(36,752)
Cleaning billed	1,484	6,800	5,316	12,638	22,285	(9,648)
Cleaning Supplies/Trash Removal	260	800	540	923	2,507	(1,584)
Group Sales Commission Billed	5,380	60	(5,320)	7,327	5,810	1,517
Equipment Rental Billed	2,684	9,550	6,866	3,184	14,375	(11,191)
Production Billed	8,009	16,500	8,491	22,011	160,500	(138,489)
Event Catering Billed	32,548	30,500	(2,048)	61,259	58,350	2,909
Credit Card Fees Billed	1,234	2,335	1,101	3,416	8,910	(5,494)
Internet/Phone Billed	0	425	425	0	950	(950)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	185,151	218,417	33,266	383,322	673,784	(290,462)

Less: Service Expense

CHANGEOVER WAGES	5,211	3,475	(1,736)	5,211	5,525	(314)
OPERATIONS WAGES	7,075	5,385	(1,690)	17,174	17,385	(211)
CONTRACTED SECURITY	14,898	21,100	6,202	25,092	29,550	(4,458)
POLICE/L&I/EMT EXPENSE	8,989	9,850	861	22,244	22,575	(331)
EMT EXPENSE	10,752	6,375	(4,377)	20,862	18,715	2,147
STAGEHANDS WAGES	103,298	81,800	(21,498)	218,538	181,800	36,738
EVENT STAFF WAGES	41,367	39,050	(2,317)	102,596	102,950	(354)
EVENT TICKET SELLER WAGES	3,857	3,075	(782)	8,366	8,850	(484)
Advertising Expense	26,058	8,450	(17,608)	102,042	82,950	19,092
CLEANING WAGES	24,673	26,250	1,577	55,991	64,300	(8,309)
GROUP SALES COMMISSIONS	2,071	60	(2,011)	2,743	110	2,633
Equipment Rental	2,949	4,325	1,376	90,244	19,400	70,844
PRODUCTION EXPENSE	13,525	19,200	5,675	23,619	165,300	(141,681)
Event Catering Expense	38,356	27,625	(10,731)	67,067	52,600	14,467
Group sales expense	0	0	0	0	0	0
Credit card fees expense	2,611	1,755	(856)	5,571	7,195	(1,624)
Other Expense	0	0	0	0	0	0

Total Expensed: 305,691 257,775 (47,916) 942,131 779,205 162,926

Net Service Income/(Loss): (120,540) (39,358) 81,182 (558,809) (105,421) (453,388)

DIRECT EVENT INCOME (16,810) 15,442 (32,252) 17,584 93,479 (75,895)

Platinum	19,955	0	19,955	32,889	0	32,889
Facility Fee	78,369	50,970	27,399	180,967	169,620	11,347
Suite Revenues	1,403	625	778	1,403	5,025	(3,622)
Ticket Convenience Fee	81,690	63,750	17,940	175,152	119,575	55,577
Promoter Share	(17,254)	(30,518)	(13,264)	(33,762)	(34,906)	(1,144)

ANCILLARY INCOME

Concessions- General						
Gross Sales	346,339	466,750	(120,411)	729,507	926,250	(196,743)
Cost Of Sales	92,677	102,250	(9,573)	189,238	214,250	(25,012)
Taxes	-	34,573	(34,573)	-	68,608	(68,608)
Promoter/Team Share	54,561	95,906	(41,345)	106,543	155,982	(49,439)
Labor	85,431	100,350	(14,919)	176,740	213,800	(37,060)
Net Concessions	113,670	133,671	(20,001)	256,985	273,610	(16,625)

Service Revenues						
Service Charges	36,078	57,500	(21,422)	75,625	107,075	(31,450)

Novelties

Gross Sales	19,692	7,983	11,709	21,909	13,562	8,347
Promo Share	7,240	2,411	4,829	8,065	5,255	2,810
Net Novelties	12,452	5,572	6,880	13,844	8,307	5,537

TOTAL ANCILLARY INCOME 162,200 196,743 (34,543) 346,454 388,992 (42,538)

EVENT OPERATING INCOME 309,553 297,012 12,541 720,687 741,785 (21,098)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Regular Season Hockey
For the Five Months Ending November 2024

Event Code:	06	07	08	09	10	11			
Event Name:	vs Reading	vs Reading	vs Reading	vs South Carolina	vs South Carolina	vs Worcester			
Event Date:	November 6, 2024	November 7, 2024	Nov 13, 2024	November 16, 2024	November 17, 2024	November 20, 2024			
	Actual	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	1	6	6	0
Paid Tickets	3,636	3,038	2,577	4,839	3,384	2,185	19,659	22,500	(2,841)
Turnstile General	2,378	2,098	1,567	3,963	2,474	1,124	13,604	17,100	(3,496)
RENTAL INCOME									
GROSS TICKET REVENUE	69,628	58,457	48,540	92,134	65,600	44,036	378,395	249,720	128,675
RENT BILLED	5,800	5,800	5,800	5,800	5,800	5,800	34,800	34,800	0
NET REVENUE AFTER TAXES	75,428	64,257	54,340	97,934	71,400	49,836	413,195	284,520	128,675
TENANT CHARGES	(69,628)	(58,457)	(48,540)	(92,134)	(65,600)	(44,036)	(378,395)	(249,720)	(128,675)
SERVICE INCOME BILLED									
Production Billed	0	0	45	0	0	0	45	0	45
Stagehands Billed	3,428	2,918	3,177	3,687	3,177	3,177	19,566	18,072	1,494
Group Sales Commission Billed	0	0	0	0	0	0	0	60	(60)
Event Catering Billed	3,092	3,865	8,099	4,492	5,182	3,935	28,665	22,500	6,165
Credit Card Fees Billed	215	131	72	99	95	80	692	1,050	(358)
Total Billed:	6,735	6,915	11,393	8,278	8,455	7,193	48,968	41,682	7,286
LESS: SERVICE EXPENSE									
Contracted Security	838	956	0	0	0	0	1,794	3,600	1,806
Police	756	779	779	779	779	779	4,648	3,750	(898)
EMT Expense	450	450	450	450	450	450	2,701	2,700	(1)
Operations wages	615	445	410	387	506	346	2,710	2,700	(10)
Stagehand Wages	3,022	3,134	3,232	3,100	3,128	3,179	18,795	19,800	1,005
Event Staff Wages	3,279	3,200	3,222	3,415	3,109	3,391	19,615	21,600	1,985
Event Ticket Seller Wages	378	350	525	371	349	479	2,452	1,950	(502)
Cleaning Expense	2,820	2,820	1,984	2,820	2,496	1,792	14,732	16,500	1,768
Group sales expense	0	0	0	0	0	0	0	60	60
PRODUCTION EXPENSE	0	0	0	0	0	0	0	1,800	1,800
Event Catering Expense	3,092	3,865	8,099	4,492	5,182	3,935	28,665	22,500	(6,165)
Credit card fees expense	191	116	63	88	84	71	613	1,050	437
Total Expensed:	16,218	16,115	19,542	16,194	16,083	14,422	98,573	98,970	397
Net Service Income/(Loss):	(9,483)	(9,200)	(8,149)	(7,915)	(7,628)	(7,229)	(49,605)	(57,288)	7,683
DIRECT EVENT INCOME	(3,683)	(3,400)	(2,349)	(2,115)	(1,828)	(1,429)	(14,805)	(22,488)	7,683
Facility Fee	4,839	3,602	3,417	5,893	3,729	4,663	26,143	22,500	3,643
Suite Revenue	0	0	0	0	0	0	0	150	(150)
Ticket Convenience Fee	1,029	798	431	1,235	883	197	4,573	9,600	(5,027)
ANCILLARY INCOME									
Concessions- General									
Gross Sales	42,604	28,989	29,337	58,001	33,401	20,651	212,981	270,000	(57,019)
Cost Of Sales	10,677	7,096	5,963	14,541	7,979	4,670	50,925	67,500	16,575
Labor	9,901	6,556	7,296	13,032	7,569	6,668	51,022	60,000	8,978
Team Share	8,257	4,837	3,970	11,233	5,642	2,514	36,453	49,200	12,747
Net Concessions	13,769	10,501	12,108	19,194	12,210	6,799	74,582	73,300	1,282
Service Income	4,522	2,752	3,459	5,792	3,489	2,797	22,811	30,000	(7,189)
EVENT OPERATING INCOME	20,477	14,253	17,067	29,999	18,483	13,026	113,304	113,062	242

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Major Concerts
For the Five Months Ending November 2024

Event Code:	01		
Event Name:	Mercy Me		
Event Date:	November 9, 2024		
		Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	6,252	6,000	252
Turnstile General	5,711	5,300	411
RENTAL INCOME			
GROSS TICKET REVENUE	421,547	390,000	31,547
RENT BILLED	45,000	0	45,000
NET REVENUE	466,547	390,000	76,547
TENANT CHARGES	(464,915)	(390,000)	(74,915)
Service Income Billed:			
Change Over - Setup Billed	0	2,050	(2,050)
Secuirty	0	11,250	(11,250)
Policy EMT Billed	0	4,650	(4,650)
Stagehands Billed	31,294	35,000	(3,706)
Event Staff Billed	0	7,000	(7,000)
Evetn Ticket Selles Billed	0	675	(675)
Advertising Billed	85	950	(865)
Cleaning billed	0	5,000	(5,000)
Cleaning Supplies/Trash Removal	0	400	(400)
Group Sales Commission Billed	5,380	0	5,380
Equipment Rental Billed	1,598	4,750	(3,152)
Production Billed	4,894	15,000	(10,106)
Event Catering Billed	0	5,000	(5,000)
Credit Card Fees Billed	0	260	(260)
Internet/Phone Billed	0	175	(175)
OTHER SERVICES BILLED	0	0	0
Total Billed:	43,251	92,160	(48,909)
Less: Service Expenses			
CHANGEOVER WAGES	1,031	0	1,031
OPERATIONS WAGES	1,727	1,250	477
Security Billed	5,000	11,000	(6,000)
POLICE/L&I/EMT EXPENSE	1,008	2,350	(1,343)

EMT EXPENSE	982	2,000	(1,018)
STAGEHANDS WAGES	26,595	27,500	(905)
EVENT STAFF WAGES	6,524	6,000	524
EVENT TICKET SELLER WAGES	301	300	1
Advertising Expense	128	950	(822)
CLEANING WAGES	3,329	5,000	(1,671)
GROUP SALES COMMISSIONS	1,743	0	1,743
Equipment Rental	2,529	3,500	(971)
PRODUCTION EXPENSE	2,570	13,500	(10,930)
Event Catering Expense	0	5,000	(5,000)
Credit card fees expense	1,186	475	711
Other Expense	0	0	0
Total Expensed:	54,656	78,825	(24,169)
Net Service Income/(Loss):	(11,405)	13,335	(24,740)
DIRECT EVENT INCOME	(9,773)	13,335	(23,108)
Suite Revenues	1,403	500	903
Platinum Revenues	10,180	0	10,180
Facility Fee	30,940	18,000	12,940
Promoter Share Facility Fee	0	(9,000)	9,000
Ticket Convenience Fee	24,163	33,900	(9,737)
Promoter Share	0	(16,950)	16,950
ANCILLARY INCOME			
Concessions- General			
Gross Sales	31,409	92,750	(61,341)
Less: Sales taxes	0	6,870	(6,870)
Cost Of Sales	8,641	9,000	(359)
Labor	7,961	21,000	(13,039)
Service Charge Revenue	2,092	12,000	(9,908)
Team/Promo share	0	20,364	(20,364)
Net Concessions	16,899	47,516	(111,881)
Novelties			
Gross Sales	3,126	4,822	(1,696)
Team/Promo share	0	(2,411)	2,411
Net Novelties	3,126	2,411	715
TOTAL ANCILLARY INCOME	20,025	49,927	(29,902)
EVENT OPERATING INCOME	76,938	89,712	(12,774)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Minor Concerts
For the Five Months Ending November 2024

Event Code:	01		
Event Name:	A Day To Remember		
Event Date:	November 1, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	2,467	3,000	(533)
Turnstile General	2,367	3,000	(633)
RENTAL INCOME			
GROSS TICKET REVENUE	162,748	118,500	44,248
RENT BILLED	0	0	0
NET REVENUE AFTER TAXES	162,748	118,500	44,248
TENANT CHARGES	(172,574)	(118,500)	(54,074)
Service Income Billed:			
Change Over - Setup Billed	9,540	2,000	7,540
Security Billed	6,056	4,500	1,556
Policy EMT Billed	3,113	2,450	663
Stagehands Billed	27,969	25,000	2,969
Event Staff Billed	5,571	4,600	971
Event Ticket Sales Billed	760	750	10
Equipment Rental Billed	420	2,800	(2,380)
Cleaning billed	1,484	1,800	(316)
Cleaning Supplies/Trash Removal	260	400	(140)
Production Billed	2,744	0	2,744
Credit Card Fees Billed	369	275	94
Internet/Phone Billed	0	250	(250)
OTHER SERVICES BILLED	0	0	0
Total Billed:	58,285	44,825	13,460

Less: Service Expense

CHANGEOVER WAGES	680	1,265	(585)
OPERATIONS WAGES	759	435	324
CONTRACTED SECURITY	5,648	4,500	1,148
POLICE/L&I/EMT EXPENSE	1,525	1,850	(325)
EMT EXPENSE	2,975	675	2,300
STAGEHANDS WAGES	22,457	22,000	457
Equipment Rental	420	0	420
EVENT STAFF WAGES	4,797	3,450	1,347
EVENT TICKET SELLER WAGES	363	475	(112)
CLEANING WAGES	1,984	1,750	234
PRODUCTION EXPENSE	2,251	2,400	(149)
Credit card fees expense	327	230	97
Other Expense	0	0	0

Total Expensed: 44,187 39,030 5,157

Net Service Income/(Loss): 14,098 5,795 8,303

DIRECT EVENT INCOME 4,272 5,795 (1,523)

Suite Revenue	0	250	(250)
Facility Fee	7,441	9,000	(1,559)
Promoter Share Facility Fees	(4,961)	(6,030)	1,069
Ticket Convenience Fee	25,907	20,250	5,657
Promoter Share Convenience Fee	(17,254)	(13,568)	(3,686)
Platinum Revenue	821	0	821

Gross Sales	46,546	45,000	1,546
Taxes	0	3,333	(3,333)
Cost Of Sales	18,643	11,000	7,643
Labor	12,391	6,500	5,891
Service Charges	(5,579)	(7,500)	1,921
Team/Promo share	18,109	15,833	2,276
Net Concessions	2,982	15,834	(12,852)

Novelties			
Gross Sales	10,860	1,137	9,723
Promo Share	7,240	0	7,240
Net Novelties	3,620	1,137	2,483

TOTAL ANCILLARY INCOME 6,602 16,971 (10,369)

EVENT OPERATING INCOME 22,829 32,668 (9,839)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Comedy Shows
For the Five Months Ending November 2024

Event Code:	01		
Event Name:	Jo Koy		
Event Date:	November 14,2024		
	Actual	Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	3,058	5,500	(2,442)
Turnstile General	2,798	5,400	(2,602)
RENTAL INCOME			
GROSS TICKET REVENUE	135,674	425,000	(289,326)
RENT BILLED	8,552	20,000	(11,448)
NET REVENUE AFTER TAXES	144,226	445,000	(300,774)
TENANT CHARGES	(135,674)	(425,000)	289,326
Service Income Billed:			
Change Over - Setup Billed	0	1,000	(1,000)
Security Billed	2,872	0	2,872
Policy EMT Billed	0	3,500	(3,500)
Stagehands Billed	21,334	13,500	7,834
Event Staff Billed	0	7,500	(7,500)
Evetn Ticket Selles Billed	0	0	0
Equipment Rental Billed	666	2,000	(1,334)
Advertising Billed	4,925	7,000	(2,075)
Production Billed	325	1,500	(1,175)
Event Catering Billed	3,883	3,000	883
Credit Card Fees Billed	173	750	(577)
OTHER SERVICES BILLED	0	0	0
Total Billed:	34,177	39,750	(5,573)

Less: Service Expense

CHANGEOVER WAGES	972	1,250	(278)
OPERATIONS WAGES	1,245	1,000	245
CONTRACTED SECURITY	2,456	2,000	456
POLICE/L&I/EMT EXPENSE	985	1,900	(915)
EMT EXPENSE	820	1,000	(180)
STAGEHANDS WAGES	16,754	12,500	4,254
Equipment Rental	0	825	(825)
EVENT STAFF WAGES	5,231	8,000	(2,769)
EVENT TICKET SELLER WAGES	349	350	(1)
ADVERTISING EXPENSE	4,925	7,500	(2,575)
CLEANING WAGES	1,840	3,000	(1,160)
PRODUCTION EXPENSE	246	1,500	(1,254)
Event Catering Expense	4,083	125	3,958
Credit card fees expense	153	275	(122)
Other Expense	0	0	0
Total Expensed:	40,060	41,225	(1,165)
Net Service Income/(Loss):	(5,882)	(1,475)	(4,407)
DIRECT EVENT INCOME	2,670	18,525	(15,855)
Facility Fee	6,214	16,500	(10,286)
Promoter Share Facility Fees	0	0	0
Ticket Convenience Fee	12,100	0	12,100
Gross Sales	20,325	59,000	(38,675)
Cost Of Sales	5,214	14,750	(9,536)
Labor	6,447	12,850	(6,403)
Service Charges	(2,348)	(8,000)	5,652
Team/Promo share	0	10,509	(10,509)
Net Concessions	11,012	24,521	(13,509)
Novelties			
Gross Sales	1,855	2,024	(169)
Promo Share	0	0	0
Net Novelties	1,855	2,024	(169)
TOTAL ANCILLARY INCOME	12,867	26,545	(13,678)
EVENT OPERATING INCOME	33,850	61,570	(27,720)

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Monster Jam
For the Five Months Ending November 2024

Event Code:	02		
Event Name:	Nitro Circus		
Event Date:	November 23, 2024		
		Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	3,150	0	3,150
Turnstile General	3,148	0	3,148
Turnstile Clubs	0	0	0
Turnstile Suites	0	0	0
RENTAL INCOME			
GROSS TICKET REVENUE	158,663	0	158,663
RENT BILLED	0	0	0
NET REVENUE	158,663	0	158,663
TENANT CHARGES	(90,090)	0	(90,090)
Service Income Billed:			
Event Staff Billed	470	0	470
OTHER SERVICES BILLED	0	0	0
Total Billed:	470	0	470
Less: Service Expenses			
CHANGEOVER WAGES	680	0	680
OPERATIONS WAGES	633	0	633
POLICE/L&I/EMT EXPENSE	824	0	824
EMT EXPENSE	3,274	0	3,274
STAGEHANDS WAGES	18,697	0	18,697
EVENT STAFF WAGES	5,199	0	5,199
EVENT TICKET SELLER WAGES	392	0	392
Advertising Expense	21,005	0	21,005
CLEANING WAGES	2,788	0	2,788
GROUP SALES COMMISSIONS	328	0	328
PRODUCTION EXPENSE	8,458	0	8,458
Event Catering Expense	5,608	0	5,608
Credit card fees expense	331	0	331
Other Expense	0	0	0
Total Expensed:	68,216	0	68,216
Net Service Income/(Loss):	(67,746)	0	(67,746)
DIRECT EVENT INCOME	827	0	827
Platinum Revenues	8,954	0	8,954
Facility Fee	12,592	0	12,592
Ticket Convenience Fee	14,946	0	14,946
ANCILLARY INCOME			
Concessions- General			
Gross Sales	35,078	0	35,078
Cost Of Sales	9,254	0	9,254
Labor	7,609	0	7,609
Service Charge Revenue	3,248	0	3,248
Team/Promo share	0	0	0
Net Concessions	21,462	0	55,190
Net Novelties	3,851	0	3,851
TOTAL ANCILLARY INCOME	25,313	0	25,313
EVENT OPERATING INCOME	62,631	0	62,631