



EVENT REPORTS

FOR THE MONTH ENDED

DECEMBER 31, 2023

OAK VIEW GROUP

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Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

All Events
For the Six Months Ending December 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	17	16	1	49	40	9
Paid Tickets	50,383	44,700	5,683	130,792	96,550	34,242
Turnstile General	45,121	39,450	5,671	115,521	86,900	28,621
RENTAL INCOME						
GROSS TICKET REVENUE	1,446,169	1,229,120	217,049	4,630,709	3,131,140	1,499,569
SPONSORSHIP REVENUE	0	0	0	0	0	0
RENT BILLED	130,281	143,600	(13,319)	342,253	321,430	20,823
NET REVENUE AFTER TAXES	1,576,450	1,372,720	203,730	4,972,962	3,452,570	1,520,392
PROMOTER PROCEEDS	(1,455,234)	(1,229,120)	(226,114)	(4,719,353)	(3,131,140)	(1,588,213)
Service Income Billed:						
Change Over - Setup Billed	3,343	1,100	(2,243)	30,211	4,132	26,079
Secuirty	5,742	0	(5,742)	54,623	15,750	38,873
Policy EMT Billed	8,566	3,850	(4,716)	46,789	12,035	34,754
Stagehands Billed	91,843	88,657	(3,186)	248,451	232,072	16,379
Event Staff Billed	31,848	27,900	(3,948)	106,608	49,169	57,439
Event Ticket Selles Billed	7,769	7,850	81	15,882	13,714	2,168
Box Office Fee	0	0	0	0	0	0
Advertising Billed	15,319	12,250	(3,069)	41,043	66,450	(25,407)
Utilities - Booth Services	0	0	0	0	0	0
Cleaning billed	4,269	2,950	(1,319)	37,529	14,155	23,374
Cleaning Supplies/Trash Removal	0	0	0	2,013	800	1,213
Event Insurance billed	0	0	0	219	0	219
Agency Expense	0	0	0	0	0	0
Group Sales Commission Billed	5,923	10,772	4,849	11,087	16,544	(5,457)
Equipment Rental Billed	0	250	250	18,805	21,850	(3,045)
Production Billed	1,648	1,004	(644)	22,102	16,239	5,863
Event Catering Billed	31,128	21,750	(9,378)	98,077	54,475	43,602
Credit Card Fees Billed	6,013	6,745	732	11,941	13,717	(1,776)
Internet/Phone Billed	400	550	150	1,000	1,425	(425)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	213,810	185,628	(28,182)	746,381	532,527	213,854

Less: Service Expense

CHANGEOVER WAGES	7,484	2,910	(4,574)	10,789	6,885	3,904
OPERATIONS WAGES	7,766	5,375	(2,391)	22,375	14,359	8,016
CONTRACTED SECURITY	3,592	11,680	8,088	66,531	38,030	28,501
POLICE/L&I/EMT EXPENSE	7,714	7,325	(389)	29,170	21,075	8,095
EMT EXPENSE	9,413	8,330	(1,083)	32,925	19,005	13,920
STAGEHANDS WAGES	80,734	70,480	(10,254)	208,334	195,780	12,554
EVENT STAFF WAGES	57,265	46,310	(10,955)	145,472	114,120	31,352
EVENT TICKET SELLER WAGES	4,335	3,775	(560)	9,001	9,300	(299)
Advertising Expense	15,735	13,650	(2,085)	41,656	67,850	(26,194)
CLEANING WAGES	35,643	33,920	(1,723)	88,581	73,870	14,711
GROUP SALES COMMISSIONS	2,672	3,292	620	4,345	3,734	611
Equipment Rental	0	0	0	14,139	16,825	(2,686)
PRODUCTION EXPENSE	5,932	5,000	(932)	29,661	23,360	6,301
Event Catering Expense	29,487	21,775	(7,712)	94,501	58,900	35,601
Group sales expense	0	450	450	0	1,350	(1,350)
Credit card fees expense	5,257	4,920	(337)	10,478	8,195	2,283
Other Expense	0	0	0	0	0	0
Total Expensed:	268,029	239,192	(28,837)	803,178	672,638	130,540
Net Service Income/(Loss):	(54,219)	(53,564)	655	(56,797)	(140,111)	83,314
DIRECT EVENT INCOME	66,998	90,036	(23,038)	196,812	181,319	15,493
Platinum	3,594	0	3,594	47,328	0	47,328
Facility Fee	89,927	76,300	13,627	269,933	179,770	90,163
Suite Revenues	7,183	4330	2,853	12,034	9,800	2,234
Ticket Convenience Fee	37,325	34,291	3,034	218,933	169,596	49,337
Promoter Share	(5,182)	(2,720)	2,462	(79,576)	(37,609)	41,967
ANCILLARY INCOME						
Concessions- General						
Gross Sales	427,997	363,293	64,704	1,243,575	919,963	323,612
Cost Of Sales	72,278	95,108	(22,830)	277,596	228,797	48,799
Taxes	-	26,936	(26,936)	-	68,133	(68,133)
Promoter/Team Share	51,912	48,000	3,912	184,376	147,373	37,003
Labor	89,999	40,380	49,619	255,059	100,380	154,679
Net Concessions	213,808	152,869	60,939	526,544	375,280	151,264
Service Revenues						
Service Charges	42,278	2,400	39,878	129,705	4,800	124,905
Novelties						
Gross Sales	6,100	6,411	(311)	46,425	43,499	2,926
Promo Share	134	0	134	25,664	8,389	17,275
Net Novelties	5,966	6,411	(445)	20,762	30,912	(10,150)
TOTAL ANCILLARY INCOME	262,051	161,680	100,371	677,011	410,992	266,019
EVENT OPERATING INCOME	461,896	363,917	97,979	1,342,475	913,868	428,607

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Regular Season Hockey
For the Six Months Ending December 2023

Event Code:	07	08	09	10	11	12			
Event Name:	vs Kansas City	vs Kansas City	vs Newfoundland	vs Adirondack	vs Adirondack	vs Trois-Riveres			
Event Date:	December 1, 2023	December 2, 2023	December 9, 2023	December 10, 2023	December 29, 2023	December 30, 2023			
	Actual	Actual	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	1	1	1	1	6	6	0
Paid Tickets	2,783	3,289	3,422	3,755	5,055	4,768	23,072	18,900	4,172
Turnstile General	2,027	2,511	2,596	2,764	3,998	3,955	17,851	15,900	1,951
RENTAL INCOME									
GROSS TICKET REVENUE	52,614	59,355	61,796	67,010	89,084	87,218	417,077	346,620	70,457
RENT BILLED	5,600	5,600	5,600	5,600	5,600	5,600	33,600	33,600	0
NET REVENUE AFTER TAXES	58,214	64,955	67,396	72,610	94,684	92,818	450,677	380,220	70,457
TENANT CHARGES	(52,614)	(59,355)	(61,796)	(67,010)	(89,084)	(87,218)	(417,077)	(346,620)	(70,457)
SERVICE INCOME BILLED									
Production Billed	0	0	0	0	0	0	0	0	0
Stagehands Billed	2,493	2,903	2,903	2,493	2,533	2,903	16,227	17,557	(1,330)
Group Sales Commission Billed	30	0	0	66	0	0	96	72	24
Event Catering Billed	2,409	4,581	3,474	2,492	4,191	2,833	19,980	16,500	3,480
Credit Card Fees Billed	145	143	155	174	245	283	1,145	1,440	(295)
Total Billed:	5,077	7,626	6,532	5,225	6,970	6,019	37,449	35,569	1,880
LESS: SERVICE EXPENSE									
Contracted Security	0	720	192	1,074	826	0	2,812	5,250	2,438
Police	548	516	548	548	516	510	3,188	3,450	262
EMT Expense	409	409	409	471	409	450	2,558	2,760	202
Operations wages	688	545	281	538	291	334	2,678	1,950	(728)
Stagehand Wages	3,548	3,101	3,089	3,360	2,773	3,097	18,969	18,600	(369)
Event Staff Wages	4,287	2,844	2,682	3,603	3,118	3,999	20,533	19,560	(973)
Event Ticket Seller Wages	361	446	375	246	387	204	2,018	1,800	(218)
Cleaning Expense	2,144	2,496	2,592	2,656	2,820	2,820	15,528	16,200	672
Group sales expense	19	0	0	0	0	0	19	42	23
PRODUCTION EXPENSE	300	300	300	300	300	300	1,800	1,350	(450)
Event Catering Expense	2,409	4,581	3,474	2,492	4,191	2,833	19,980	16,500	(3,480)
Credit card fees expense	128	126	138	154	217	251	1,015	1,320	305
Total Expensed:	17,078	16,084	14,080	15,443	16,335	14,799	93,819	89,742	(4,077)
Net Service Income/(Loss):	(12,001)	(8,458)	(7,548)	(10,217)	(9,365)	(8,781)	(56,371)	(54,173)	(2,198)
DIRECT EVENT INCOME	(6,401)	(2,858)	(1,948)	(4,617)	(3,765)	(3,181)	(22,771)	(20,573)	(2,198)
Facility Fee	3,401	4,034	4,492	4,503	5,583	5,415	27,428	18,900	8,528
Suite Revenue	0	0	0	0	0	0	0	600	(600)
Ticket Convenience Fee	768	1,257	1,378	1,010	3,224	2,877	10,514	8,730	1,784
ANCILLARY INCOME									
Concessions- General									
Gross Sales	32,744	40,742	41,820	35,920	48,025	53,862	253,112	216,000	37,112
Cost Of Sales	5,121	6,209	6,773	6,009	8,065	8,767	40,944	55,002	14,058
Labor	8,025	8,435	8,529	7,568	6,449	8,276	47,281	25,800	(21,481)
Team Share	6,327	8,267	8,472	6,994	9,489	11,780	51,329	48,000	(3,329)
Net Concessions	13,271	17,831	18,046	15,349	24,021	25,039	113,557	71,196	42,361
Service Income	3,715	3,777	4,545	3,457	4,518	5,663	25,675	2,400	23,275
EVENT OPERATING INCOME	14,754	24,041	26,513	19,701	33,581	35,813	154,403	81,253	73,150

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

College Hockey
For the Six Months Ending December 2023

Event Code:	01	02			
Event Name:	Umaine Women	Umaine vs Bentley			
Event Date:	December 9, 2023	December 9, 2023			
	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	1	1	2	1	1
Paid Tickets	584	3,633	4,217	2,500	1,717
Turnstile General	591	4,488	5,079	2,900	2,179
RENTAL INCOME					
GROSS TICKET REVENUE	5,319	73,262	78,581	50,000	28,581
RENT BILLED	4,500	6,000	10,500	5,000	5,500
NET REVENUE	9,819	79,262	89,081	55,000	34,081
TENANT CHARGES	(24,430)	(54,151)	(78,581)	(50,000)	(28,581)
Service Income Billed:					
Change Over - Setup Billed	600	2,227	2,827	1,100	1,727
Policy EMT Billed	2,265	2,757	5,022	1,850	3,172
Stagehands Billed	2,887	0	2,887	2,600	287
Event Staff Billed	2,923	6,595	9,518	5,500	4,018
Event Ticket Sales Billed	446	502	948	700	248
Cleaning billed	749	2,000	2,749	2,950	(201)
Group Sales Commission Billed	238	971	1,209	1,250	(41)
Production Billed	100	100	200	200	0
Event Catering Billed	250	2,522	2,772	600	2,172
Credit Card Fees Billed	146	731	877	750	127
Internet/Phone Billed	125	125	250	200	50
OTHER SERVICES BILLED	0	0	0	0	0
Total Billed:	10,730	18,529	29,259	17,700	11,559
Less: Service Expense					
CHANGEOVER WAGES	0	583	583	0	583
CHANGEOVER PAYROLL TAXES	287	400	687	525	162
POLICE/L&I/EMT EXPENSE	515	517	1,032	525	507
EMT EXPENSE	1,327	1,661	2,988	625	2,363
STAGEHANDS WAGES	2,450	3,448	5,898	1,980	3,918
EVENT STAFF WAGES	2,870	3,334	6,204	2,700	3,504
EVENT TICKET SELLER WAGES	218	219	437	325	112
GROUP SALES COMMISSIONS	500	625	1,125	425	700
CLEANING WAGES	640	2,851	3,491	2,570	921
PRODUCTION EXPENSE	0	300	300	625	(325)
Event Catering Expense	250	2,522	2,772	625	2,147
Credit card fees expense	143	648	791	600	191
Other Expense	0	0	0	0	0
Total Expensed:	9,200	12,888	22,088	14,025	8,063
Net Service Income/(Loss):	1,530	5,641	7,171	3,675	3,496
DIRECT EVENT INCOME	(13,081)	30,752	17,671	8,675	8,996
Facility Fee	1,659	11,087	12,746	5,000	7,746
Suite Sales	550	4,789	5,339	2,600	2,739
Ticket Convenience Fee	562	8,067	8,629	4,988	3,641
Promoter Share	0	0	0	0	0
ANCILLARY INCOME					
Concessions- General					
Gross Sales	6,077	63,884	69,960	42,050	27,910
Cost Of Sales	964	9,445	10,408	11,681	(1,273)
Labor	4,833	9,721	14,554	4,205	10,349
Service Charges	553	7,808	8,361	0	8,361
Net Concessions	833	52,526	53,359	23,049	30,310
EVENT OPERATING INCOME	(9,477)	107,220	97,743	44,312	53,431

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

Disney Shows
For the Six Months Ending December 2023

Event Code:	01		
Event Name:	Disney on Ice		
Event Date:	December 20-24/23		
	Actual	Curr Budget	Budget Var
Number of Events	7	7	0
Paid Tickets	18,580	17,500	1,080
Turnstile General	18,062	15,050	3,012
RENTAL INCOME			
GROSS TICKET REVENUE	659,178	560,000	99,178
RENT BILLED	72,936	63,000	9,936
NET REVENUE AFTER TAXES	732,114	623,000	109,114
TENANT CHARGES	(659,178)	(560,000)	(99,178)
Service Income Billed:			
Stagehands Billed	48,338	42,000	6,338
Event Staff Billed	17,500	18,200	(700)
Event Ticket Sales Billed	6,575	6,300	275
Group Sales Commission Billed	2,437	7,000	(4,563)
Production Billed	924	804	120
Event Catering Billed	7,500	0	7,500
Credit Card Fees Billed	2,498	2,625	(127)
Internet/Phone Billed	150	175	(25)
OTHER SERVICES BILLED	0	0	0
Total Billed:	85,921	77,104	8,817
Less: Service Expense			
CHANGEOVER WAGES	875	1,050	(175)
OPERATIONS WAGES	2,762	1,400	1,362
Security Billed	0	1,330	(1,330)
POLICE/L&I/EMT EXPENSE	2,137	1,575	562
EMT EXPENSE	2,169	2,520	(351)
STAGEHANDS WAGES	35,874	28,000	7,874
EVENT STAFF WAGES	22,420	15,750	6,670
EVENT TICKET SELLER WAGES	1,306	1,225	81
Advertising Expense	416	1,400	(984)
CLEANING WAGES	12,460	11,900	560
GROUP SALES COMMISSIONS	790	2,450	(1,660)
PRODUCTION EXPENSE	2,902	2,450	452
Event Catering Expense	5,860	0	5,860
Credit card fees expense	2,213	2,450	(237)
Other Expense	0	0	0
Total Expensed:	92,183	73,500	18,683
Net Service Income/(Loss):	(6,262)	3,604	(9,866)
DIRECT EVENT INCOME			
Suite Revenue	1,256	0	1,256
Facility Fee	38,059	35,000	3,059
Ticket Convenience Fee	1,065	0	1,065
ANCILLARY INCOME			
Concessions- General			
Gross Sales	65,854	48,913	16,941
Cost Of Sales	14,152	15,873	(1,721)
Labor	18,162	7,875	10,287
Service Charges	(4,665)	0	(4,665)
Net Concessions	38,205	25,165	13,040
EVENT OPERATING INCOME	145,259	126,769	18,490

Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT

Wrestling
For the Six Months Ending December 2023

Event Code:	01		
Event Name:	WWE		
Event Date:	December 03, 2023		
		Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	3,255	2,800	455
Turnstile General	3,060	2,600	460
RENTAL INCOME			
GROSS TICKET REVENUE	209,470	154,000	55,470
RENT BILLED	13,245	17,000	(3,755)
NET REVENUE	222,715	171,000	51,715
TENANT CHARGES	(209,470)	(154,000)	(55,470)
Service Income Billed:			
Security	4,752	0	4,752
Policy EMT Billed	2,243	2,000	243
Stagehands Billed	15,034	15,000	34
Event Staff Billed	0	4,200	(4,200)
Advertising Billed	15,319	10,500	4,819
Group Sales Commission Billed	2,181	1,300	881
Event Catering Billed	634	650	(16)
Credit Card Fees Billed	1,020	1,300	(280)
OTHER SERVICES BILLED	0	0	0
Total Billed:	41,182	34,950	6,232
Less: Service Expenses			
CHANGEOVER WAGES	1,652	900	752
OPERATIONS WAGES	915	400	515
Security Billed	0	2,600	(2,600)
POLICE/L&I/EMT EXPENSE	840	925	(85)
EMT EXPENSE	1,310	1,300	10
STAGEHANDS WAGES	11,335	11,650	(315)
EVENT STAFF WAGES	4,625	4,500	125
EVENT TICKET SELLER WAGES	361	250	111
Advertising Expense	15,319	10,500	4,819
CLEANING WAGES	2,820	1,750	1,070
GROUP SALES COMMISSIONS	706	375	331

Equipment Rental	0	0	0
PRODUCTION EXPENSE	300	225	75
Event Catering Expense	634	650	(16)
Credit card fees expense	904	1,150	(246)
Other Expense	0	0	0
	<hr/>		
Total Expended:	41,721	37,175	4,546
Net Service Income/(Loss):	(540)	(2,225)	1,685
	<hr/>		
DIRECT EVENT INCOME	12,705	14,775	(2,070)
Suite Revenues	589	0	589
Platinum Revenues	3,594	0	3,594
Facility Fee	9,765	8,400	1,365
Ticket Convenience Fee	9,039	10,860	(1,821)
ANCILLARY INCOME			
Concessions- General			
Gross Sales	33,791	26,850	6,941
Cost Of Sales	5,861	6,786	(925)
Labor	7,335	650	6,685
Service Charge Revenue	3,000	0	3,000
Team/Promo share	0	0	0
Net Concessions	23,595	17,440	13,728
Novelties			
Gross Sales	5,832	3,411	2,421
Team/Promo share	0	0	0
Net Novelties	5,832	3,411	2,421
TOTAL ANCILLARY INCOME	29,427	20,851	8,576
EVENT OPERATING INCOME	65,119	54,886	10,233

**Cross Insurance Arena
CONSOLIDATED EVENT INCOME STATEMENT**

Minor Concerts
For the Six Months Ending December 2023

Event Code:	02		
Event Name:	Mannheim Steamroller		
Event Date:	August 2019,2023		
	Actual	Curr Budget	Budget Var
	<hr/>		
Number of Events	1	1	0
Paid Tickets	1,259	3,000	(1,741)
Turnstile General	1,069	3,000	(1,931)
RENTAL INCOME			
GROSS TICKET REVENUE	81,863	118,500	(36,637)
RENT BILLED	0	25,000	(25,000)
NET REVENUE AFTER TAXES	<hr/> 81,863	<hr/> 143,500	<hr/> (61,637)
TENANT CHARGES	(90,928)	(118,500)	27,572
Service Income Billed:			
Change Over - Setup Billed	516	0	516
Security Billed	990	0	990
Policy EMT Billed	1,301	0	1,301
Stagehands Billed	9,357	11,500	(2,143)
Event Staff Billed	4,830	0	4,830
Event Ticket Selles Billed	246	850	(604)
Equipment Rental Billed	0	250	(250)
Advertising Billed	0	1,750	(1,750)
Cleaning billed	1,520	0	1,520
Group Sales Commission Billed	0	1,150	(1,150)
Production Billed	524	0	524
Event Catering Billed	242	4,000	(3,758)
Credit Card Fees Billed	473	630	(157)
Internet/Phone Billed	0	175	(175)
OTHER SERVICES BILLED	<hr/> 0	<hr/> 0	<hr/> 0
Total Billed:	20,000	20,305	(305)

Less: Service Expense

CHANGEOVER WAGES	1,652	0	1,652
OPERATIONS WAGES	724	1,100	(376)
POLICE/L&I/EMT EXPENSE	516	850	(334)
EMT EXPENSE	389	1,125	(736)
STAGEHANDS WAGES	8,658	10,250	(1,592)
EVENT STAFF WAGES	3,483	3,800	(317)
EVENT TICKET SELLER WAGES	214	175	39
ADVERTISING EXPENSE	0	1,750	(1,750)
CLEANING WAGES	1,344	1,500	(156)
Group sales expense	0	450	(450)
GROUP SALES COMMISSIONS	31	0	31
PRODUCTION EXPENSE	630	350	280
Event Catering Expense	242	4,000	(3,758)
Credit card fees expense	335	540	(205)
Other Expense	0	0	0
Total Expensed:	18,218	25,890	(7,672)
Net Service Income/(Loss):	1,782	(5,585)	7,367
DIRECT EVENT INCOME	(7,283)	19,415	(26,698)
Facility Fee	3,817	9,000	(5,183)
Promoter Share Facility Fees	(1,889)	0	(1,889)
Ticket Convenience Fee	8,078	9,713	(1,635)
Promoter Share Convenience Fee	(5,182)	(2,720)	(2,462)
Platinum Revenue	0	0	0
Gross Sales	5,279	30,000	(24,721)
Taxes	0	2,222	(2,222)
Cost Of Sales	912	7,639	(6,727)
Labor	2,667	1,850	817
Service Charges	(578)	0	(578)
Team/Promo share	583	0	583
Net Concessions	1,695	18,289	(16,594)
Novelties			
Gross Sales	268	3,000	(2,732)
Promo Share	134	0	134
Net Novelties	134	3,000	(2,866)
TOTAL ANCILLARY INCOME	1,829	21,289	(19,460)
EVENT OPERATING INCOME	(628)	56,697	(57,325)