

EVENT REPORTS

FOR THE MONTH ENDED

MAY 31, 2024

OAK VIEW GROUP

H. ABATE

K. HILSGEN

J. McGARR

G. O'DELL

K. VASKE

Submitted by: Mark Eddy, Director of Finance



INDEX

EVENT INCOME STATEMENT	Page
ALL EVENTS	1
INDIVIDUAL EVENT INCOME STATEMENTS	
GRADUATIONS	3
CO-PRO WATERFRONT CONCERTS	4
RELIGIOUS	6

All Events
For the Eleven Months Ending May 2024

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	10	6	4	111	91	20
Daid Tisks	4	2.222	14.05.0	205.5::	222.222	04 =
Paid Tickets	1,746	3,000	(1,254)	305,641	220,900	84,741
Turnstile General	12,200	18,000	(5,800)	270,208	213,850	56,358
	,_00	_5,550	(5,550)	0,200	_20,000	30,330
RENTAL INCOME						
GROSS TICKET REVENUE	92,679	118,500	(25,821)	8,892,920	5,559,370	3,333,550
SPONSORSHIP REVENUE	0	0	0	0	3,500	(3,500)
RENT BILLED	31,000	46,900	(15,900)	726,621	610,930	115,691
NET REVENUE AFTER TAXES	123,679	165,400	(41,721)	9,619,541	6,173,800	3,445,741
	_		_			
PROMOTER PROCEEDS	(122,224)	(118,500)	(3,724)	(9,088,731)	(5,521,120)	(3,567,611)
Service Income Billed:						
Change Over - Setup Billed	5,033	1,000	(4,033)	54,785	15,047	39,738
Secuirty	5,643	1,000	(5,643)	71,534	20,250	51,284
Policy EMT Billed	9,930	665	(9,265)	92,039	28,110	63,929
Stagehands Billed	37,045	21,530	(15,515)	480,130	393,308	86,822
Event Staff Billed	22,521	6,428	(16,093)	241,340	120,697	120,643
Evetn Ticket Selles Billed	616	850	234	26,474	18,364	8,110
Box Office Fee	0	0	0	1,915	0	1,915
Advertising Billed	0	1,750	1,750	70,830	74,700	(3,870)
Cleaning billed	9,137	3,825	(5,312)	80,767	41,820	38,947
Cleaning Supplies/Trash Removal	0	0	0	2,428	2,020	408
Event Insurance billed	0	0	0	219	0	219
Group Sales Commission Billed	0	1,150	1,150	12,609	21,932	(9,323)
Equipment Rental Billed	0	1,375	1,375	22,183	28,400	(6,217)
Production Billed	2,684	0	(2,684)	54,299	17,464	36,835
Event Catering Billed	3,918	4,000	82	228,455	143,250	85,205
Credit Card Fees Billed	274	630	356	23,458	25,212	(1,754)
Internet/Phone Billed	250	175	(75)	1,900	2,254	(354)
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	97,050	43,378	(53,672)	1,465,365	952,828	512,537

Less: Service Expense

CHANGEOVER WAGES	583	0	(583)	22,924	17,400	5,524
OPERATIONS WAGES	2,942	2,760	(182)	48,271	30,794	17,477
CONTRACTED SECURITY	7,196	0	(7,196)	114,052	71,930	42,122
POLICE/L&I/EMT EXPENSE	4,320	850	(3,470)	68,854	45,575	23,279
EMT EXPENSE	3,929	1,440	(2,489)	66,265	36,470	29,795
STAGEHANDS WAGES	29,650	19,350	(10,300)	421,733	360,280	61,453
EVENT STAFF WAGES	18,683	12,275	(6,408)	352,839	271,685	81,154
EVENT TICKET SELLER WAGES	318	175	(143)	27,899	22,975	4,924
Advertising Expense	0	1,750	1,750	82,460	85,350	(2,890)
CLEANING WAGES	7,936	5,250	(2,686)	216,626	180,020	36,606
GROUP SALES COMMISSIONS	0	0	0	4,930	4,827	103
Equipment Rental	0	0	0	17,851	18,650	(799)
PRODUCTION EXPENSE	263	350	87	73,016	32,815	40,201
Event Catering Expense	3,918	4,000	82	223,984	145,100	78,884
Group sales expense	0	450	450	0	2,460	(2,460)
Credit card fees expense	243	0	(243)	24,435	16,525	7,910
Other Expense	0	0	0	0	0	. 0
·						-
Total Expensed:	79,980	48,650	(31,330)	1,778,708	1,360,856	417,852
Net Service Income/(Loss):	17,070	(5,272)	(22,342)	(313,343)	(408,028)	94,685
DIRECT EVENT INCOME	18,525	41,628	(23,103)	217,467	244,652	(27,185)
Platinum	888	0	888	55,927	0	55,927
Facility Fee	1,753	9,000	(7,247)	522,022	323,590	198,432
Suite Revenues	0	(200)	200	16,637	12,450	4,187
Ticket Convenience Fee	19,307	9,713	9,594	428,943	292,441	136,502
Promoter Share	(12,791)	(3,060)	9,731	(127,351)	(56,617)	70,734
ANCILLARY INCOME						
Concessions- General						
Gross Sales	55,335	60,000	(4,665)	2,996,822	2,134,738	862,084
Cost Of Sales	14,206	15,422	(1,216)	741,405	536,257	205,148
Taxes	14,200	3,922	(3,922)	741,403	157,589	(157,589)
Promoter/Team Share	9,524	0	9,524	446,895	360,236	86,659
Labor	14,587	4,850	9,737	648,443	251,330	397,113
Net Concessions	17,018	35,806	(18,788)	1,160,079	829,326	330,753
	,-	,	(-,,	,,-	,	,
Service Revenues						
Service Charges	5,652	0	5,652	310,314	14,400	295,914
Novelties						
Gross Sales	5,968	3,000	2,968	85,490	66,552	18,938
Promo Share	3,979	0	3,979	40,664	12,939	27,725
Net Novelties	1,989	3,000	(1,011)	44,825	45,217	(392)
TOTAL ANCILLARY INCOME	24,659	38,806	(14,147)	1,515,218	888,943	626,275
TOTAL ANGILLANT INCOME			(14,147)			
EVENT OPERATING INCOME	52,340	95,887	(43,547)	2,628,863	1,705,459	923,404

Graduations For the Eleven Months Ending May 2024

Event Code: Event Name:	01 USM	02 UNE	03 SMCC			
Event Date:	May 3-4, 2024	May 17-18, 2024	May 19, 2024			
	Actual	Actual	Actual	Total	Curr Budget	Budget Var
Number of Events	2	3	1	6	3	3
Turnstile General	3,500	3,500	2,000	9,000	9,000	0
RENTAL INCOME						
RENT BILLED	6,100	6,800	6,800	19,700	17,500	2,200
NET REVENUE	6,100	6,800	6,800	19,700	17,500	2,200
	,	,	,	•	,	,
SERVICE INCOME BILLED						
Production Billed	– 627	0	0	627	0	627
Policy EMT Billed	1,734	3,893	1,234	6,861	665	6,196
Stagehands Billed	3,968	3,619	2,648	10,235	7,500	2,735
Event Staff Billed	4,220	9,878	3,519	17,617	6,428	11,189
Cleaning billed	2,211	3,618	1,824	7,653	3,825	3,828
Change Over - Setup Billed	1,282	1,557	786	3,625	1,000	2,625
Event Catering Billed	3,540	0	378	3,918	0	3,918
Internet/Phone Billed	250	0	0	250	0	250
OTHER SERVICES BILLED	0	0	0	0	0	0
Total Billed:	17,831	22,565	10,388	50,785	20,543	30,242
LESS: SERVICE EXPENSE						
Contracted Security	- 1,135	2,128	0	3,264	0	(3,264)
Police	976	1,879	488	3,343	0	(3,343)
EMT Expense	450	1,432	982	2,865	315	(2,550)
Operations wages	531	771	425	1,727	1,500	(227)
Stagehand Wages	2,879	3,125	1,542	7,546	7,000	(546)
Event Staff Wages	2,565	6,756	2,516	11,838	7,775	(4,063)
Cleaning Expense	1,472	3,552	1,440	6,464	3,750	(2,714)
PRODUCTION EXPENSE	0	112	0	112	0	(112)
Event Catering Expense	3,540	0	378	3,918	0	(3,918)
Other Expense	0	0	0	0	0	0
2000 - 20pende						
Total Expensed:	14,132	19,756	7,772	41,659	20,340	(21,319)
Net Service Income/(Loss):	3,700	2,810	2,617	9,126	203	51,561
DIRECT EVENT INCOME	9,800	9,610	9,417	28,826	17,703	11,123
Concessions- General						
Gross Sales	7,891	9,442	7,052	24,385	30,000	(5,615)
Cost Of Sales	1,723	3,317	2,812	7,853	7,783	70
Labor	1,270	2,828	1,412	5,510	3,000	2,510
Service Fees	892	546	463	1,900	0	(1,900)
Net Concessions	5,790	3,842	3,291	12,923	17,517	(11,794)
EVENT OPERATING INCOME	15,589	13,452	12,708	41,749	35,220	6,529
		-	-	•		·

Major Concerts For the Eleven Months Ending May 2024

Event Code: 04
Event Name: Sum41
Event Date: May 01, 20

Event Date:	May 01 2024		
Event Date:	May 01, 2024	Comp Dodgest	Decident Man
		Curr Budget	Budget Var
Number of Events	1	0	1
Number of Events	1	U	1
Paid Tickets	1,746	0	1,746
raid fickets	1,740	U	1,740
Turnstile General	1,700	0	1,700
rumstne deneral	1,700	O	1,700
RENTAL INCOME			
GROSS TICKET REVENUE	92,679	0	92,679
RENT BILLED	0	0	0
NET REVENUE	92,679	0	92,679
WET NEVEROL	32,073	Ü	32,073
TENANT CHARGES	(122,224)	0	(122,224)
TENANT CHANGES	(122,224)	Ü	(122,224)
Service Income Billed:			
Secuirty	5,643	0	5,643
Policy EMT Billed	3,069	0	3,069
Stagehands Billed	19,983	0	19,983
Event Staff Billed	4,904	0	4,904
Advertising Billed	0	0	0
Group Sales Commission Billed	0	0	0
Event Catering Billed	0	0	0
-			
Credit Card Fees Billed	274	0	274
OTHER SERVICES BILLED	0	0	0
Total Billed:	39,438	0	39,438
Total Billeu.	39,430	U	39,430
Less: Service Expenses			
Less. Service Expenses			
CHANGEOVER WAGES	0	0	0
OPERATIONS WAGES	470	0	470
Security Billed	3,932	0	3,932
·	977		
POLICE/L&I/EMT EXPENSE		0	977
EMT EXPENSE	1,064	0	1,064
STAGEHANDS WAGES	16,482	0	16,482
EVENT STAFF WAGES	4,612	0	4,612
EVENT TICKET SELLER WAGES	318	0	318
Advertising Expense	0	0	0
CLEANING WAGES	1,472	0	1,472
GROUP SALES COMMISSIONS	0	0	0

Equipment Rental	0	0	0
PRODUCTION EXPENSE	1,699	0	1,699
Event Catering Expense	0	0	0
Credit card fees expense	243	0	243
Other Expense	0	0	0
Total Expensed:	31,268	0	31,268
Net Service Income/(Loss):	8,170	0	8,170
DIRECT EVENT INCOME	(21,376)	0	(21,376)
Suite Revenues	0	0	0
Platinum Revenues	888	0	888
Facility Fee	5,258	0	5,258
Promoter Share Facility Fee	(3,505)	0	(3,505)
Ticket Convenience Fee	19,307	0	19,307
Promoter Share	(12,791)	0	(12,791)
ANCILLARY INCOME			
Concessions- General			
Gross Sales	30,950	0	30,950
Cost Of Sales	6,354	0	6,354
Labor	9,077	0	9,077
Service Charge Revenue	3,752	0	3,752
Team/Promo share	9,524	0	9,524
Net Concessions	9,747	0	59,656
Novelties			
Gross Sales	5,968	0	5,968
Team/Promo share	(3,979)	0	(3,979)
Net Novelties	1,989	0	1,989
TOTAL ANCILLARY INCOME	11,736	0	11,736
EVENT OPERATING INCOME	(483)	0	(483)
:	. ,		. ,

Religious Events For the Eleven Months Ending May 2024

Event Code: 01

Event Name: Comic and Toy Show
Event Date: April 19-21, 2024

Event Date:	April 19-21, 2024		
	Actual	Curr Budget	Budget Var
Number of Events	3	2	1
Paid Tickets	0	0	0
Turnstile General	1,500	6,000	(4,500)
RENTAL INCOME			
GROSS TICKET REVENUE	0	0	0
RENT BILLED	11,300	4,400	6,900
Gross Revenue	11,300	4,400	6,900
TENANT CHARGES	0	0	0
Service Income Billed:			
Change Over - Setup Billed	0	0	0
Policy EMT Billed	0	0	0
Stagehands Billed	6,827	2,530	4,297
Event Staff Billed	0	0	0
Cleaning billed	0	0	0
Cleaning Supplies/Trash Removal	0	0	0
Evetn Ticket Selles Billed	0	0	0
Production Billed	0	0	0
Credit Card Fees Billed	0	0	0
Internet/Phone Billed	0	0	0
OTHER SERVICES BILLED	0	0	0
Total Billed:	6,827	2,530	4,297
Less: Service Expense			
CHANGEOVER PAYROLL TAXES	745	160	585
Security Billed	0	0	0
POLICE/L&I/EMT EXPENSE	0	0	0
EMT EXPENSE	0	0	0
STAGEHANDS WAGES	5,622	2,100	3,522
EVENT STAFF WAGES CHANGEOVER WAGES	2,233	700 0	1,533 0
EVENT TICKET SELLER WAGES	0	0	0
CLEANING WAGES	0	0	0
PRODUCTION EXPENSE	(1,547)	0	(1,547)
Credit card fees expense	0	0	0
Other Expense	0	0	0
Total Expensed:	7,052	2,960	4,092
Net Service Income/(Loss):	(225)	(430)	205
DIRECT EVENT INCOME	11,075	3,970	7,105
EVENT ODER ATIMO INCOMAS	44.075	2.070	7.405
EVENT OPERATING INCOME	11,075	3,970	7,105