

Vendor Background and Qualifications

McGovern Automotive Group and McGovern MHQ Inc (MMHQ) are committed to utilizing experience and skills to work together with The Cumberland County Sheriff's Office

Please see attached/enclosed copy of Class I dealer's license.

- a) MMHQ is made up of a team that has more combined experience than any other organization in the municipal vehicle and upfitting industry in New England. team, has successfully managed the delivery of over 75,000 vehicles to over 300 cities and towns representing over \$2 Billion in sales.

The municipal division became part of the McGovern Automotive Group in August 2021. The MMHQ team is not new to the New England municipal marketplace, however. Its experience is multi, varied, and vast. Clay Chase and the MMHQ team have directly secured several procurement contracts within the vehicle and upfitting marketplace in New England, including six (6) of the current GBPC contracts. Clay and the MHHQ team have also secured contracts with multiple cities and towns within the Commonwealth, as well as the Massachusetts Department of State Police contract for vehicle and aftermarket equipment, the Massachusetts VEH110 vehicle contract and PSE01 equipment contract.

In 2023 McGovern acquired MHQ, located in Marlborough, MA. MHQ had been in the industry for over 40 years.

Matt McGovern has been in the automotive business acquiring and developing new vehicle franchises since 1993. The McGovern Auto Group was established in 2016 and has quickly grown to 31 new vehicle franchised dealerships, two used vehicle dealerships, and three collision centers all located in the New England and metro Boston area. One of our long-term goals has been to develop a fleet and upfit business to capture the massive opportunity to service municipal customers in the New England area. We are aware of the delays in receiving and servicing vehicles and equipment as well as service, parts, and warranty items. Customer satisfaction always has been and will remain our number one goal. We will be proud to serve all of our front-line workers, Emergency Response, Law Enforcement and Municipal organizations alike.

McGovern Auto Group will be the largest and only dealer group in New England with the latest technology and efficiencies in the Municipal segment. Recently, we opened a 200,000 square foot facility in Shrewsbury, MA. This location will also be our headquarters for McGovern MHQ Inc and is also the location of McGovern Collision Center. Our Shrewsbury facility has roughly 70,000 square feet dedicated to new installations and upfitting as well as warranty work. It will

VENDOR PRICING DATA SHEET

The following information is a requirement to be completed by the vendor.

Item Description	2025/2026 CHEVROLET TAHOE 4WD SPECIAL SERVICES
Cost (per unit)	\$ 55,197.00
Company Name	McGovern MHQ Inc
Company Address	420-2 Boston Turnpike Shrewsbury, MA 01545
Contact Person	Kim Glynn
Email	kglynn@mcgovernauto.com
Telephone	508-561-2132
Delivery Time (after receipt of order)	150 Days
Shipping Charges (if applicable)	\$0.00
Payment Terms	30 days

Note: Insert or attach any additional information that the vendor may deem appropriate in response to this RFP

Vendor Background and Qualifications

McGovern Automotive Group and McGovern MHQ Inc (MMHQ) are committed to utilizing experience and skills to work together with The Cumberland County Sheriff's Office

Please see attached/enclosed copy of Class I dealer's license.

- a) MMHQ is made up of a team that has more combined experience than any other organization in the municipal vehicle and upfitting industry in New England. team, has successfully managed the delivery of over 75,000 vehicles to over 300 cities and towns representing over \$2 Billion in sales.

The municipal division became part of the McGovern Automotive Group in August 2021. The MMHQ team is not new to the New England municipal marketplace, however. Its experience is multi, varied, and vast. Clay Chase and the MMHQ team have directly secured several procurement contracts within the vehicle and upfitting marketplace in New England, including six (6) of the current GBPC contracts. Clay and the MHHQ team have also secured contracts with multiple cities and towns within the Commonwealth, as well as the Massachusetts Department of State Police contract for vehicle and aftermarket equipment, the Massachusetts VEH110 vehicle contract and PSE01 equipment contract.

In 2023 McGovern acquired MHQ, located in Marlborough, MA. MHQ had been in the industry for over 40 years.

Matt McGovern has been in the automotive business acquiring and developing new vehicle franchises since 1993. The McGovern Auto Group was established in 2016 and has quickly grown to 31 new vehicle franchised dealerships, two used vehicle dealerships, and three collision centers all located in the New England and metro Boston area. One of our long-term goals has been to develop a fleet and upfit business to capture the massive opportunity to service municipal customers in the New England area. We are aware of the delays in receiving and servicing vehicles and equipment as well as service, parts, and warranty items. Customer satisfaction always has been and will remain our number one goal. We will be proud to serve all of our front-line workers, Emergency Response, Law Enforcement and Municipal organizations alike.

McGovern Auto Group will be the largest and only dealer group in New England with the latest technology and efficiencies in the Municipal segment. Recently, we opened a 200,000 square foot facility in Shrewsbury, MA. This location will also be our headquarters for McGovern MHQ Inc and is also the location of McGovern Collision Center. Our Shrewsbury facility has roughly 70,000 square feet dedicated to new installations and upfitting as well as warranty work. It will

VENDOR PRICING DATA SHEET

The following information is a requirement to be completed by the vendor.

Item Description	"2025/2026 " CHEVROLET 4WD PURSUIT VEHICLE 9C1
Cost (per unit)	\$55,924.00
Company Name	McGovern MHQ Inc
Company Address	420-2 Boston Turnpike Shrewsbury, MA 01545
Contact Person	Kim Glynn
Email	kglynn@mcgovernauto.com
Telephone	508-561-2132
Delivery Time (after receipt of order)	150 Days
Shipping Charges (if applicable)	\$0.00
Payment Terms	30 Days

Note: Insert or attach any additional information that the vendor may deem appropriate in response to this RFP