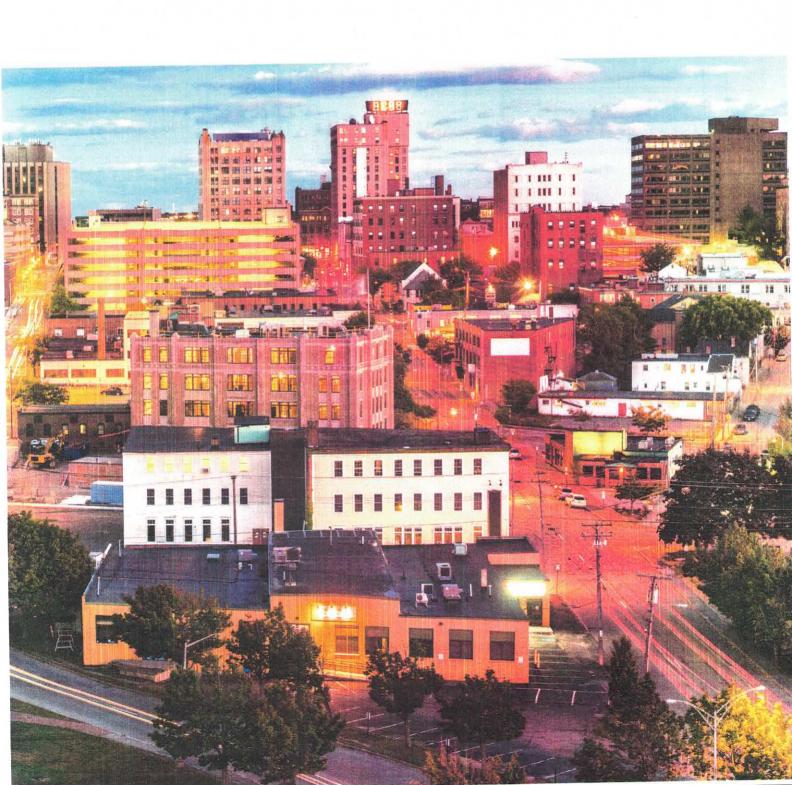
## **Cumberland County**

Fee Proposal Requirements and Framework



Facilities Condition Assessment (FCA) & Computerized Maintenance Management System (CMMS)

December 4, 2024



The price FOS is offering is negotiable and can be adjusted after further conversations with the County. The price below is based on our current understanding of your FCA-related goals and the information included within the RFP. FOS looks forward to discussing the needs of the County in the future and developing a program that is the best fit for your facilities.

Scope	Fee	Term
Facility Condition Assessment	\$139,555	One time, all travel expenses included
FOScore® Capital Planning, budgeting, and project planning software	\$10,000	Annual cost at three-year or five-year package rate
Helix Intel work order and procurement system	\$8,000	Annual cost at three-year or five-year package rate

## Notes:

- 1. Note that the above price for the FCA includes capture of data for deficient systems and components requiring repair or replacement within the ten-year window. A complete asset inventory and work order system is available under a separate cover or a part of scope negotiation for this assignment.
- 2. Both three-year and five-year term packages are available upon request.
- 3. The FOScore® fee above does not include the onetime setup & configuration charge, which will need to be determined via a scoping call with the necessary individuals from FOS and Cumberland County. If there are additional customizations and a Statement of Work (SOW) were to be defined, we would require payment to mobilize resources and kick off the implementation. Typically, a SOW would be derived based on the following needs and customizations:
- Single Sign-On Setup & Testing
- Required Integrations to Third-Party Systems
- Custom Dashboards & Reporting
- Other specific needs & requirements directly associated with the modules and functionality delivered during the initial phase.
- 4. Pricing for integration between FOScore® and HelixIntel will be determined by the County's input on what data is to be included, tracked, and desired frequency of synchronization. Data can be "one-time" population of work order system, scheduled updates, or a near-synchronous update between platforms.

Added value options to consider:

- 1. Asset tagging
- 2. ASHRAE Energy Audits
- 3. Accessibility Survey
- 4. Job Order Contracting

## Exclusions:

Kitchen equipment such as stoves/ovens, commercial refrigeration, fryers, and other kitchen-specific equipment, whether fixed or mobile, are not included. Destructive testing, sample analysis, hazardous material, thermal imaging, arc flash testing, generator testing, life-safety code analysis, legal-compliance level of detail ADA accessibility, or above ceiling survey is not included. Review of furniture, underground site utilities, underground civil infrastructure, vehicles, and/ or landscaping is not included. Irrigation controllers will be visually assessed; however, irrigation heads will not be operated or observed. Assessment of athletic track, field, turf, or play surfaces is not included. Additionally, our field engineers will not raise ceiling tiles or ceiling access panels, walk sloped roofs, or enter confined spaces. Walkable tunnels will be assessed, but crawl spaces and attics will only be assessed if walkable. Assessment using drones is not included. Seismic evaluations are not included in this assessment. The assessment is scoped to up to a 10' perimeter around each building and includes the "linear" assets within each building. Because the assets are understood to be standalone (not located on one campus with a central power plant) we have not included any linear assets outside the above 10' perimeter.