

CUMBERLAND COUNTY

Maine

Project No: RL

Project Name: County New Administration Building Renovation

I certify that this Tabulation sheet accurately reflects the Proposals received and independently scored based solely on the Criterion within the RFP.
Signed: Sandra Warren **Title:** Compliance and Audit Manager **Date:** 02/2/2024
Contract Awarded to: N/A Award has not been made yet
Date: 02/02/2024

Proposals RCVD	Proposal Fee's	Federal Provision	Total Score
Creative Office Resources (COR)	\$3,353.00 Per Station	Verified	93.75
W.B. Mason	Inconclusive Cost per station not provided	Verified	70
Redthread	\$6,224.02	Verified	72

*Note the Proposal Tabulation is not a notice of award. This is a reflection of the proposals received only, awarding of the bid is done by County Commissioners after review of and recommendation by staff and consultants.

Office Furniture & Related Services Northport Proposal Score Card

Criterion	COR	W.B Mason	Redthread	Basis for Score /Analysis Questions
Product Pricing(15 Points)	15	7	5	<ul style="list-style-type: none"> · How competitive are the proposed prices compared to similar products and services in the market? · Does the proposal offer any discounts or incentives for bulk purchases? · Is there an online catalogue with up-to-date pricing? · Are there any hidden costs or fees that may affect the overall cost
Product Quality(20 Points)	20	20	20	<ul style="list-style-type: none"> · Does the proposed furniture possess certifications from recognized industry bodies, such as BIFMA (Business and Institutional Furniture Manufacturers Association) or ANSI (American National Standards Institute)? · If no BIFMA or ANSI certifications are provided, what certifications or testing results are provided to support quality/durability claims? · What is the warranty offered on the proposed products?
Product Availability, Delivery and Installation (20 Points)	20	15	15	<ul style="list-style-type: none"> · Does the proposer have a reliable supply chain for product availability? · Is the proposer experienced in delivering and installing furniture as required? · Does the proposer have a standard operating procedure for delivery and installation? · Are there any additional costs associated with delivery and installation? · Does the proposer have online access to available products, including pricing, warranty, pictures, descriptions?
Qualifications and Experience (25 Points)	25	15	20	<ul style="list-style-type: none"> · Does the proposer have relevant experience in providing furniture procurement, installation, and design services? · Did the proposer provide a portfolio of previous projects or a list of references? · Are the proposer's staff trained in their respective roles? · Is the proposer knowledgeable about industry trends and best practices?
Customer Service and Support (20 Points)	20	10	10	<ul style="list-style-type: none"> · Does the proposer have a clear and efficient communication plan for addressing inquiries and issues? · What is the proposer's response time for customer inquiries or support requests? · Are there any testimonials or feedback from previous clients to support their customer service claims? · What ongoing support, such as maintenance and repairs, does the proposer provide after the installation is complete? · Does the proposer offer training or guidance on proper use and care of the furniture and products? · Is there a dedicated account manager or point of contact for the Agency throughout the project?
Total Points 100	100	67	70	

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Criterion	COR	W.B Mason	Redthread	Basis for Score /Analysis Questions
Product Pricing(15 Points)	15	10	10	<ul style="list-style-type: none"> · How competitive are the proposed prices compared to similar products and services in the market? · Does the proposal offer any discounts or incentives for bulk purchases? · Is there an online catalogue with up-to-date pricing? · Are there any hidden costs or fees that may affect the overall cost
Product Quality(20 Points)	15	10	15	<ul style="list-style-type: none"> · Does the proposed furniture possess certifications from recognized industry bodies, such as BIFMA (Business and Institutional Furniture Manufacturers Association) or ANSI (American National Standards Institute)? · If no BIFMA or ANSI certifications are provided, what certifications or testing results are provided to support quality/durability claims? · What is the warranty offered on the proposed products?
Product Availability, Delivery and Installation (20 Points)	15	10	10	<ul style="list-style-type: none"> · Does the proposer have a reliable supply chain for product availability? · Is the proposer experienced in delivering and installing furniture as required? · Does the proposer have a standard operating procedure for delivery and installation? · Are there any additional costs associated with delivery and installation? · Does the proposer have online access to available products, including pricing, warranty, pictures, descriptions?
Qualifications and Experience (25 Points)	25	10	20	<ul style="list-style-type: none"> · Does the proposer have relevant experience in providing furniture procurement, installation, and design services? · Did the proposer provide a portfolio of previous projects or a list of references? · Are the proposer's staff trained in their respective roles? · Is the proposer knowledgeable about industry trends and best practices?
Customer Service and Support (20 Points)	15	15	15	<ul style="list-style-type: none"> · Does the proposer have a clear and efficient communication plan for addressing inquiries and issues? · What is the proposer's response time for customer inquiries or support requests? · Are there any testimonials or feedback from previous clients to support their customer service claims? · What ongoing support, such as maintenance and repairs, does the proposer provide after the installation is complete? · Does the proposer offer training or guidance on proper use and care of the furniture and products? · Is there a dedicated account manager or point of contact for the Agency throughout the project?
Total Points 100	85	55	70	

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Criterion	COR	W.B Mason	Redthread	Basis for Score /Analysis Questions
Product Pricing(15 Points)	10	8	6	<ul style="list-style-type: none"> · How competitive are the proposed prices compared to similar products and services in the market? · Does the proposal offer any discounts or incentives for bulk purchases? · Is there an online catalogue with up-to-date pricing? · Are there any hidden costs or fees that may affect the overall cost
Product Quality(20 Points)	20	15	20	<ul style="list-style-type: none"> · Does the proposed furniture possess certifications from recognized industry bodies, such as BIFMA (Business and Institutional Furniture Manufacturers Association) or ANSI (American National Standards Institute)? · If no BIFMA or ANSI certifications are provided, what certifications or testing results are provided to support quality/durability claims? · What is the warranty offered on the proposed products?
Product Availability, Delivery and Installation (20 Points)	20	20	20	<ul style="list-style-type: none"> · Does the proposer have a reliable supply chain for product availability? · Is the proposer experienced in delivering and installing furniture as required? · Does the proposer have a standard operating procedure for delivery and installation? · Are there any additional costs associated with delivery and installation? · Does the proposer have online access to available products, including pricing, warranty, pictures, descriptions?
Qualifications and Experience (25 Points)	25	25	25	<ul style="list-style-type: none"> · Does the proposer have relevant experience in providing furniture procurement, installation, and design services? · Did the proposer provide a portfolio of previous projects or a list of references? · Are the proposer's staff trained in their respective roles? · Is the proposer knowledgeable about industry trends and best practices?
Customer Service and Support (20 Points)	15	10	10	<ul style="list-style-type: none"> · Does the proposer have a clear and efficient communication plan for addressing inquiries and issues? · What is the proposer's response time for customer inquiries or support requests? · Are there any testimonials or feedback from previous clients to support their customer service claims? · What ongoing support, such as maintenance and repairs, does the proposer provide after the installation is complete? · Does the proposer offer training or guidance on proper use and care of the furniture and products? · Is there a dedicated account manager or point of contact for the Agency throughout the project?
Total Points 100	90	78	81	

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Criterion	COR	W.B Mason	Redthread	Basis for Score /Analysis Questions
Product Pricing(15 Points)	15	5	2	<ul style="list-style-type: none"> · How competitive are the proposed prices compared to similar products and services in the market? · Does the proposal offer any discounts or incentives for bulk purchases? · Is there an online catalogue with up-to-date pricing? · Are there any hidden costs or fees that may affect the overall cost
Product Quality(20 Points)	20	20	10	<ul style="list-style-type: none"> · Does the proposed furniture possess certifications from recognized industry bodies, such as BIFMA (Business and Institutional Furniture Manufacturers Association) or ANSI (American National Standards Institute)? · If no BIFMA or ANSI certifications are provided, what certifications or testing results are provided to support quality/durability claims? · What is the warranty offered on the proposed products?
Product Availability, Delivery and Installation (20 Points)	20	20	20	<ul style="list-style-type: none"> · Does the proposer have a reliable supply chain for product availability? · Is the proposer experienced in delivering and installing furniture as required? · Does the proposer have a standard operating procedure for delivery and installation? · Are there any additional costs associated with delivery and installation? · Does the proposer have online access to available products, including pricing, warranty, pictures, descriptions?
Qualifications and Experience (25 Points)	25	25	25	<ul style="list-style-type: none"> · Does the proposer have relevant experience in providing furniture procurement, installation, and design services? · Did the proposer provide a portfolio of previous projects or a list of references? · Are the proposer's staff trained in their respective roles? · Is the proposer knowledgeable about industry trends and best practices?
Customer Service and Support (20 Points)	20	10	10	<ul style="list-style-type: none"> · Does the proposer have a clear and efficient communication plan for addressing inquiries and issues? · What is the proposer's response time for customer inquiries or support requests? · Are there any testimonials or feedback from previous clients to support their customer service claims? · What ongoing support, such as maintenance and repairs, does the proposer provide after the installation is complete? · Does the proposer offer training or guidance on proper use and care of the furniture and products? · Is there a dedicated account manager or point of contact for the Agency throughout the project?
Total Points 100	100	80	67	