



One Civic Center Square, Portland, ME 04101

JULY 2024

Fiscal Year ending June 30, 2025

Submitted By
Mark Eddy

SPECTRA VENUE MANAGEMENT

H. Abate
K. Hilsen
J. McGarr
G. O'Dell
K. Vaske

Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager



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**OVG360
BALANCE SHEET ANALYSIS
CONTROL FORM**

OVG360 Facility Cross Insurance Arena

Month JULY

Year 2024

	Date Completed	By:
Bank Reconciliations		
Operating	8/15/2024	Mark Eddy
Event Ticketing	8/15/2024	Mark Eddy
Accounts Receivable Analysis	8/20/2024	Mark Eddy
A/R Reserve (Bad Debt) Account	8/20/2024	Mark Eddy
A/R Exchange/Misc Receivables	N/A	
A/R Ticketmaster Web/Phone/Consignment Tickets	8/20/2024	Mark Eddy
Payroll Clearing Account	8/20/2024	Mark Eddy
Prepaid Expense Analysis	8/20/2024	Mark Eddy
Accounts Payable Analysis	8/20/2024	Mark Eddy
Accrued Liabilities Analysis (<i>All Accounts</i>)		
Payroll Accrual	8/20/2024	Mark Eddy
Operating Expense Accrual	8/20/2024	Mark Eddy
Management Incentive Accrual	8/20/2024	Mark Eddy
Employee Incentive Accrual	8/20/2024	Mark Eddy
Deferred Income - Advertising Sponsorship/Trade/Naming Rights	8/20/2024	Mark Eddy
Deferred Income/ Ticket Analysis	8/20/2024	Mark Eddy
Advanced Event Deposits - Deferred Rent	8/20/2024	Mark Eddy
Event Liability Analysis - (<i>All Accounts</i>)	8/20/2024	Mark Eddy
Other accounts		

Mark Eddy
Director of Finance 8/20/2024
Date

Mike LoConte
General Manager 8/20/2024
Date

Comments: _____

Date Received	<input type="text"/>
Reviewed by:	<input type="text"/>

**Cross Insurance Arena
FINANCIAL STATEMENT COMMENTS
Month Ending July 31, 2024**

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>FAV(UNFAV) VARIANCE</u>
NO OF EVENTS	0	0	0
PAID ATTENDANCE	0	0	0
DIRECT EVENT INCOME	0	0	0
FACILITY FEE	0	0	0
SUITE REVENUE	0	0	0
NET TICKETING REVENUE	0	0	0
ANCILLARY INCOME	0	0	0
TOTAL EVENT INCOME	<u>0</u>	<u>0</u>	<u>0</u>
OTHER INCOME	58,177	59,239	(1,062)
INDIRECT EXPENSES	170,210	217,222	47,012
NET INCOME (LOSS)	<u>(112,032)</u>	<u>(157,983)</u>	<u>45,951</u>

EVENT INCOME:				
	UNDER	BUDGET BY	0	DUE TO THE FOLLOWING:
	Actual	MTD Budget	FAV(UNFAV) VARIANCE	COMMENTS:
OTHER INCOME:				
	UNDER	BUDGET BY	(1,062)	DUE TO THE FOLLOWING:
	Actual	MTD Budget	FAV(UNFAV) VARIANCE	COMMENTS:
Advertising Sponsorship Incr	44,073	44,802	(729)	
Premium Seat Income	10,541	14,087	(3,546)	Lower seat license renewals in July
Other revenue	3,563	350	3,213	Higher order fee revenues than originally projected.
	<u>58,177</u>	<u>59,239</u>	<u>(1,062)</u>	
INDIRECT EXPENSES:				
	UNDER	BUDGET BY	47,012	DUE TO THE FOLLOWING:
	Actual	MTD Budget	FAV(UNFAV) VARIANCE	COMMENTS:
EXECUTIVE	11,993	17,156	5,163	Lower wages and benefit costs than projected for July.
MARKETING	8,579	11,619	3,040	Lower wages and benefit costs than projected for July.
FINANCE	13,736	24,893	11,157	One less FTE than originally budgeted for the month.
BOX OFFICE	8,061	9,799	1,738	Lower part-time labor and benefit costs than originally projected for the month.
OPERATIONS	36,489	40,381	3,892	Lower wages and maintenance expenses than projected for July.
EVENT SERVICES	21,885	31,171	9,286	Lower wages and benefit costs than projected for July.
GROUP SALES	3,293	7,600	4,307	Lower wages and benefit costs than projected for July.
ADVERTISING/SPONSOR	0	500	500	
FOOD AND BEVERAGE	10,324	20,455	10,131	One less FTE than originally projected for the month.
OVERHEAD	55,850	53,649	(2,201)	Higher utility expenses than originally budgeted for July.
	<u>170,210</u>	<u>217,222</u>	<u>47,012</u>	

Cross Insurance Arena
FINANCIAL STATEMENT COMMENTS
For the One Month Ending July 2024

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>FAV(UNFAV)</u> <u>VARIANCE</u>
NO OF EVENTS	0	0	0
PAID ATTENDANCE	0	0	-
DIRECT EVENT INCOME	0	0	-
FACILITY FEE	0	0	-
SUITE REVENUE	0	0	-
NET TICKETING REVENUE	0	0	-
ANCILLARY INCOME	0	0	-
TOTAL EVENT INCOME	<u>0</u>	<u>0</u>	<u>-</u>
OTHER INCOME	58,177	59,239	(1,062)
INDIRECT EXPENSES	170,210	217,222	47,012
NET OPERATING INCOME(LOSS)	<u>(112,032)</u>	<u>(157,983)</u>	<u>45,951</u>

COMMENTS:

EVENT INCOME:	OVER	BUDGET BY	0	DUE TO THE FOLLOWING:
	YTD	YTD	FAV(UNFAV)	
	Actual	Budget	VARIANCE	COMMENTS:

OTHER INCOME:	UNDER	BUDGET BY	(1,062)	DUE TO THE FOLLOWING:
	YTD	YTD	FAV(UNFAV)	
	Actual	Budget	VARIANCE	COMMENTS:
Advertising Sponsorship	44,073	44,802	(729)	
Premium Seat Income	10,541	14,087	(3,546)	Lower seat license renewals in July
Rink Program Revenue	0	0	0	
Other revenue	3,563	350	3,213	Higher order fee revenues than originally projected.
	<u>58,177</u>	<u>59,239</u>	<u>(1,062)</u>	

INDIRECT EXPENSES	UNDER	BUDGET BY	47,012	DUE TO THE FOLLOWING:
	YTD	YTD	FAV(UNFAV)	
	Actual	Budget	VARIANCE	COMMENTS:
EXECUTIVE	11,993	17,156	5,163	Lower wages and benefit costs than projected for July.
MARKETING	8,579	11,619	3,040	Lower wages and benefit costs than projected for July.
FINANCE	13,736	24,893	11,157	One less FTE than originally budgeted for the month.
BOX OFFICE	8,061	9,799	1,738	Lower part-time labor and benefit costs than originally projected for the month.
OPERATIONS	36,489	40,381	3,892	Lower wages and maintenance expenses than projected for July.
EVENT SERVICES	21,885	31,171	9,286	Lower wages and benefit costs than projected for July.
GROUP SALES	3,293	7,600	4,307	Lower wages and benefit costs than projected for July.
ADVERTISING/SPON	0	500	500	
FOOD AND BEVERA	10,324	20,455	10,131	One less FTE than originally projected for the month.
OVERHEAD	55,850	53,649	(2,201)	Higher utility expenses than originally budgeted for July.
	<u>170,210</u>	<u>217,222</u>	<u>47,012</u>	

**CROSS INSURANCE ARENA
BALANCE SHEET COMMENTS**

ACCOUNTS RECEIVABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED RECEIVABLES:</u>		
CURRENT	223,505	56.2%
OVER 30 DAYS	-	0.0%
OVER 60 DAYS	-	0.0%
OVER 90 DAYS*	17,000	4.3%
OVER 120 DAYS*	157,320	39.5%
TOTAL:	397,825	100.0%

	<u>OVER 120DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Maine Mariners		46,044	Suite rentals - Paid in August
Lone Pine brewing		7,426	Sponsorship + Production - Expected to collect
Bath Savings		20,000	Sponsorship - Expect to collect
Nonesuch River Brewing		6,500	Sponsorship - Expect to collect
Aroma Joes		17,000	Sponsorship Production - Expected to collect
AAA Energy		4,000	Sponsorship - Expect to collect
Northern Light Hospital		1,300	Sponsorship Production - Expected to collect
Northeast Delta		5,469	Sponsorship - Expect to collect
Renewal By Anderson		6,000	Sponsorship - Expect to collect
Holiday Inn		11,000	Sponsorship - Expect to collect
NL Partners		7,500	Sponsorship - Expect to collect
National Distributors		20,432	Sponsorship - Expect to collect
Unifirst		1,149	Sponsorship Production - Expected to collect
Eastman Hill Enterprises		3,500	Sponsorship - Expect to collect
		157,320	

ACCOUNTS PAYABLE

	<u>AMOUNT</u>	<u>%</u>	<u>COMMENT</u>
<u>AGED PAYABLES:</u>			
CURRENT	187,398	100.0%	
OVER 30 DAYS	24,978	0.0%	
OVER 60 DAYS	-	0.0%	
OVER 90 DAYS	-	0.0%	
OVER 120 DAYS	43,200	0.0%	
TOTAL:	255,576	100.0%	

Note:

<u>CUSTOMER</u>	<u>OVER 120 DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Maine Mariners		43,200	Suite Tickets - Paid in August

CROSS INSURANCE ARENA
 ROLLING FORECAST
 as of July 31, 2024
 FYE June 30, 2025

	ACTUAL July 31, 2024	BALANCE PROJECTED FY 2025	TOTAL ACT/PROJ FY 2025	ORIG BUDGET FYE June 30, 2025	Variance
# OF EVENTS	0	100	100	100	0
Direct Event Income	0	227,923	227,923	227,923	0
Facility Fee	0	422,360	422,360	422,360	0
Suite Revenue	0	12,900	12,900	12,900	0
Ticketing System Income	0	208,061	208,061	208,061	0
Ancillary Income	0	1,153,422	1,153,422	1,153,422	0
TOTAL EVENT INCOME	<u>0</u>	<u>2,024,666</u>	<u>2,024,666</u>	<u>2,024,666</u>	<u>0</u>
OTHER INCOME	58,177	716,541	774,718	774,718	0
INDIRECT EXPENSES	<u>170,210</u>	<u>2,847,235</u>	<u>3,017,445</u>	<u>3,017,445</u>	<u>0</u>
NET OPERATING INCOME (LOSS)	<u>(112,032)</u>	<u>(106,029)</u>	<u>(218,061)</u>	<u>(218,061)</u>	<u>0</u>

July adjustments affect to FY Forecast

COMMENTS:

Difference from prior month:	0
Event Income	0
Other Income	0
Indirect Expenses	0
Totals	<u><u>0</u></u>

Incentive Fee Calculation

Base Management Fee Projected	120,450
Financial Incentive Fee	60,225
Food & Beverage Incentives	36,135
Qualitative Incentives	-
Total Management Fee Projected	<u><u>216,810</u></u>

Mark Eddy

Director of Finance
 Mark Eddy

Mike LoConte

General Manager
 Mike LoConte

Cross Insurance Arena
BALANCE SHEET
July 2024

ASSETS

CURRENT ASSETS

Cash & cash equivalents	2,660,289	
Accounts receivable	397,825	
Accounts Receivable from Third Party	291,952	
Prepaid	93,741	
Inventory	53,283	
TOTAL CURRENT ASSETS		3,497,090

TOTAL ASSETS		3,497,090
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LIABILITIES AND EQUITY

CURRENT LIABILITIES

Accounts payable	255,576	
Accrued payroll & related costs	314,952	
Sales and Use Tax payable	0	
Other accrued liabilities	492,546	
Deposits and Deferred income	1,697,311	
TOTAL LIABILITIES		2,760,385

EQUITY

Retained Earnings	(1,075,423)	
Client Funding	1,924,503	
Current Retained Earnings	(112,876)	
TOTAL EQUITY		736,706

TOTAL LIABILITIES AND EQUITY		3,497,090
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Cross Insurance Arena
CONSOLIDATED INCOME STATEMENT
For the One Month Ending July 2024

	PERIOD TO DATE			YEAR TO DATE		
	Actual	Curr Budget	Budget Variance	Actual	Curr Budget	Budget Variance
Number of Events	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0
Turnstile Attendance- General	0	0	0	0	0	0
RENTAL INCOME						
GROSS TICKET REVENUE	0	0	0	0	0	0
SPONSORSHIP REVENUE	0	0	0	0	0	0
RENT BILLED	0	0	0	0	0	0
GROSS REVENUE	0	0	0	0	0	0
PROMOTER PROCEEDS	0	0	0	0	0	0
NET RENTAL INCOME	0	0	0	0	0	0
NET SERVICE INCOME / (LOSS)	0	0	0	0	0	0
DIRECT EVENT INCOME	0	0	0	0	0	0
FACILITY FEE REVENUE	0	0	0	0	0	0
SUITE TICKET REVENUE	0	0	0	0	0	0
CONV/TICKET PROC REVENUE	0	0	0	0	0	0
EVENT SPONSORSHIP	0	0	0	0	0	0
PROMOTER SHARE OF REVENUES	0	0	0	0	0	0
TOTAL SURCHARGE/REBATE/PRESHC	0	0	0	0	0	0
ANCILLARY INCOME						
CONCESSIONS	0	0	0	0	0	0
TEAM/PROMOTER SHARE	0	0	0	0	0	0
SUITES/CATERING	0	0	0	0	0	0
NOVELTY	0	0	0	0	0	0
TOTAL ANCILLARY INCOME	0	0	0	0	0	0
EVENT OPERATING INCOME	0	0	0	0	0	0
INDIRECT EXPENSES:						
EXECUTIVE	11,993	17,156	5,163	11,993	17,156	5,163
MARKETING	8,579	11,619	3,040	8,579	11,619	3,040
FINANCE	13,736	24,893	11,157	13,736	24,893	11,157
BOX OFFICE	8,061	9,799	1,738	8,061	9,799	1,738
OPERATIONS	36,489	40,381	3,892	36,489	40,381	3,892
EVENT SERVICES	21,885	31,171	9,286	21,885	31,171	9,286
GROUP SALES	3,293	7,600	4,307	3,293	7,600	4,307
ADVERTISING/SPONSORSHIP	0	500	500	0	500	500
FOOD AND BEVERAGE	10,324	20,455	10,131	10,324	20,455	10,131
OVERHEAD	55,850	53,649	(2,201)	55,850	53,649	(2,201)
TOTAL INDIRECT EXPENSES	170,210	217,222	47,012	170,210	217,222	47,012
Advertising Sponsorship Income	44,073	44,802	(729)	44,073	44,802	(729)
Premium Seat Income	10,541	14,087	(3,546)	10,541	14,087	(3,546)
Rink Program Revenue	0	0	0	0	0	0
Other revenue	3,563	350	3,213	3,563	350	3,213
TOTAL OTHER INCOME	58,177	59,239	(1,062)	58,177	59,239	(1,062)
NET OPERATING INCOME (LOSS)	(112,032)	(157,983)	45,951	(112,032)	(157,983)	45,951

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

	PERIOD TO DATE			YEAR TO DATE			ANNUAL BUDGET		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var	YTD Actual	YTD Budget	Budget Var
Regular Season Hockey									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Gene	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Suite	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Major Concerts									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
Major Concerts	0	0	0	0	0	0	0	0	0
Monster Jam									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Conventions									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Other									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Globetrotters									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Minor Concerts									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

	PERIOD TO DATE			YEAR TO DATE			ANNUAL BUDGET		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var	YTD Actual	YTD Budget	Budget Var
Lacrosse									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
College Hockey									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Charity/Community Events									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Comedy Shows									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Other Sports									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Other Family Shows									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Meetings									
Number of Events	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Post-Season Hockey									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attendance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0

Cross Insurance Arena
YEAR TO DATE EVENT SUMMARY

All Events
For the One Month Ending July 2024

	PERIOD TO DATE			YEAR TO DATE			ANNUAL BUDGET		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var	YTD Actual	YTD Budget	Budget Var
Trade Shows									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
High School Sports									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Disney Shows									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Religious Events									
Number of Events	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Cirque Hollidaze									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Graduations									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Wrestling									
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0
Number of Events	0	0	0	0	0	0	0	0	0
Total Paid General	0	0	0	0	0	0	0	0	0
Turnstile Attenance - Ger	0	0	0	0	0	0	0	0	0
Turnstile Attendance- Su	0	0	0	0	0	0	0	0	0
Direct Event Income	0	0	0	0	0	0	0	0	0
Facility Fee Revenue	0	0	0	0	0	0	0	0	0
Suite Ticket Revenue	0	0	0	0	0	0	0	0	0
Conv/Ticket Proc Revenue	0	0	0	0	0	0	0	0	0
Ancillary Income	0	0	0	0	0	0	0	0	0
TOTAL EVENT INCOME	0	0	0	0	0	0	0	0	0

**Cross Insurance Arena
Food & Beverage Income Statement
For the One Month Ending July 2024**

	Current Month				Current YTD			
	Actual	%	Budget	%	Actual	YTD %	Budget	YTD %
SALES								
Concessions - Non Alch	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Beer	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Liquor	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Wine	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Food	0	0.00%	0	0.00%	0	0.00%	0	0.00%
CONCESSIONS SALES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Catering Food	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Catering Non-Alc	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Service Fees	0	0.00%	0	0.00%	0	0.00%	0	0.00%
SERVICE FEES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
TOTAL SALES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
COST OF SALES								
Concessions Non Alch COS	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Beer COS	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Liquor COS	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Concessions Wine COS	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Food COS	0	0.00%	0	0.00%	0	0.00%	0	0.00%
CONCESSIONS COST OF SALES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
TOTAL COST OF SALES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
GROSS PROFIT ON SALES	0	0.00%	0	0.00%	0	0.00%	0	0.00%
PAYROLL								
Fixed Wages								
Management Salaries	5,767	0.00%	12,083	0.00%	5,767	0.00%	12,083	0.00%
Variable Wages								
Part-Time Labor	0	0.00%	1,000	0.00%	0	0.00%	1,000	0.00%
Outside Payroll Service	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Variable Wages	0	0.00%	1,000	0.00%	0	0.00%	1,000	0.00%
Total Wages	5,767	0.00%	13,083	0.00%	5,767	0.00%	13,083	0.00%
Employer Taxes	532	0.00%	1,047	0.00%	532	0.00%	1,047	0.00%
Employee Benefits	1,172	0.00%	2,927	0.00%	1,172	0.00%	2,927	0.00%
Total Taxes & Benefits	1,705	0.00%	3,974	0.00%	1,705	0.00%	3,974	0.00%
Total Payroll	7,472	0.00%	17,057	0.00%	7,472	0.00%	17,057	0.00%
Other Variable Expenses								
Computer Maintenance	2,290	0.00%	2,851	0.00%	2,290	0.00%	2,851	0.00%
Outside Payroll Service	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Credit card fees expense	60	0.00%	0	0.00%	60	0.00%	0	0.00%
Dues & Subscriptions	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Equipment Rental	0	0.00%	0	0.00%	0	0.00%	0	0.00%
R&M/Equip. Fund Expense	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Entertainment	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Guest Relations	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Cell Phone/Telephone/Data Lin	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Licenses and Permits	76	0.00%	88	0.00%	76	0.00%	88	0.00%
Meetings/Conferences	30	0.00%	0	0.00%	30	0.00%	0	0.00%
Office Supplies	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Equipment Rental	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Pest Control Expense	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Cell Phone/Telephone/Data Lin	51	0.00%	109	0.00%	51	0.00%	109	0.00%
Smallwares	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Training	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Equipment Maintenance	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Internet - Phone	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Uniforms	346	0.00%	350	0.00%	346	0.00%	350	0.00%
Total Variable Expenses	2,852	0.00%	3,398	0.00%	2,852	0.00%	3,398	0.00%
Less: Promoter/Team Share	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Net Profit (Loss)	(10,324)	0.00%	(20,455)	0.00%	(10,324)	0.00%	(20,455)	0.00%
Statistics								
Total Sales & Other Income	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Number of Events	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Attendance	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Average Income Per Event	#DIV/0!	0.00%	0	0.00%	#DIV/0!	0.00%	0	0.00%
Net Per Cap	#DIV/0!	0.00%	0.00	0.00%	#DIV/0!	0.00%	0.00	0.00%

Cross Insurance Arena
CONSOLIDATED INDIRECT DEPARTMENT EXPENSES
For the One Month Ending July 2024

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	69,381	99,606	30,225	69,381	99,606	30,225	69,381	1,035,944	966,563	7%
Part-Time Labor	3,993	6,750	2,757	3,993	6,750	2,757	3,993	1,415,600	1,411,607	0%
Outside Payroll Service	0	0	0	0	0	0	0	240,000	240,000	0%
Employee Benefits	15,920	20,981	5,061	15,920	20,981	5,061	15,920	251,813	235,893	6%
Incentive Compensation	0	0	0	0	0	0	0	70,415	70,415	0%
401K	2,111	4,729	2,618	2,111	4,729	2,618	2,111	56,792	54,681	4%
Payroll Taxes	5,632	8,622	2,990	5,632	8,622	2,990	5,632	213,854	208,222	3%
Allocated to Events	0	0	0	0	0	0	0	(1,637,000)	(1,637,000)	0%
Total Personnel Expenses	97,037	140,688	43,651	97,037	140,688	43,651	97,037	1,647,418	1,550,381	
Expenses										
Advertising	650	1,167	517	650	1,167	517	650	14,000	13,350	5%
Other Travel Expense	0	500	500	0	500	500	0	10,050	10,050	0%
Automobile Expenses	0	0	0	0	0	0	0	750	750	0%
Armored Car Expense	0	0	0	0	0	0	0	2,000	2,000	0%
Cash (Over)/Short	0	0	0	0	0	0	0	0	0	Not Budgeted
Ice Expense	0	0	0	0	0	0	0	44,000	44,000	0%
Parking Expense	2,650	2,583	(67)	2,650	2,583	(67)	2,650	31,000	28,351	9%
Buidling / General Supplies	1,255	1,500	245	1,255	1,500	245	1,255	34,000	32,745	4%
Prof Fees - Deferred Comp. Plan	0	0	0	0	0	0	0	500	500	0%
Computer Maintenance	5,640	6,851	1,211	5,640	6,851	1,211	5,640	82,256	76,616	7%
Credit card fees expense	512	100	(412)	512	100	(412)	512	80,500	79,988	1%
Dues & Subscriptions	769	1,096	327	769	1,096	327	769	13,650	12,881	6%
R&M/Equip. Fund Expense	1,935	3,290	1,355	1,935	3,290	1,355	1,935	57,750	55,815	3%
General expense	1,284	2,208	924	1,284	2,208	924	1,284	26,500	25,216	5%
Guest Relations	0	0	0	0	0	0	0	900	900	0%
Insurance & Bonding	7,245	10,120	2,875	7,245	10,120	2,875	7,245	121,455	114,210	6%
Licenses and Permits	275	546	271	275	546	271	275	6,550	6,275	4%
Management Fee Expense	9,698	10,388	690	9,698	10,388	690	9,698	124,666	114,968	8%
Meetings/Conferences	270	358	88	270	358	88	270	15,700	15,430	2%
Office Supplies	0	50	50	0	50	50	0	7,500	7,500	0%
Equipment Rental	875	875	0	875	875	0	875	10,500	9,625	8%
Cleaning Supplies	1,637	1,750	113	1,637	1,750	113	1,637	35,000	33,363	5%
Paper Supplies	0	0	0	0	0	0	0	31,000	31,000	0%
Printing	267	125	(142)	267	125	(142)	267	1,750	1,483	15%
Pest Control Expense	217	250	33	217	250	33	217	3,000	2,783	7%
Postage	159	200	41	159	200	41	159	1,750	1,591	9%
Security System	30	540	510	30	540	510	30	6,500	6,470	0%
Recruiting Expense	0	25	25	0	25	25	0	950	950	0%
Cell Phone/Telephone/Data Lines	102	688	586	102	688	586	102	8,450	8,348	1%
Smallwares	0	0	0	0	0	0	0	2,000	2,000	0%
Snow Removal	0	0	0	0	0	0	0	250	250	0%
Equipment Maintenance	1,382	1,500	118	1,382	1,500	118	1,382	30,000	28,618	5%
Internet - Phone	3,640	3,675	35	3,640	3,675	35	3,640	44,100	40,460	8%
Trash Removal	397	500	103	397	500	103	397	28,000	27,603	1%
Uniforms	899	350	(549)	899	350	(549)	899	8,750	7,851	10%
Utilities	31,386	25,300	(6,086)	31,386	25,300	(6,086)	31,386	484,300	452,915	6%
Total Expenses	73,173	76,534	3,361	73,173	76,534	3,361	73,173	1,370,027	1,296,854	
Total Departmental Expenses	170,210	217,222	47,012	170,210	217,222	47,012	170,210	3,017,445	2,847,235	

**Cross Insurance Arena
EXECUTIVE
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	9,329	12,070	2,741	9,329	12,070	2,741	9,329	125,520	116,191	7%
Part-Time Labor	510	1,750	1,240	510	1,750	1,240	510	23,000	22,490	2%
Employee Benefits	1,095	1,057	(38)	1,095	1,057	(38)	1,095	12,685	11,590	9%
Incentive Compensation	0	0	0	0	0	0	0	25,104	25,104	0%
401K	162	723	561	162	723	561	162	8,681	8,519	2%
Payroll Taxes	753	1,106	353	753	1,106	353	753	12,092	11,339	6%
Total Personnel Expenses	11,849	16,706	4,857	11,849	16,706	4,857	11,849	207,082	195,233	
Expenses										
Other Travel Expense	0	250	250	0	250	250	0	5,000	5,000	0%
Dues & Subscriptions	144	150	6	144	150	6	144	1,800	1,656	8%
Meetings/Conferences	0	0	0	0	0	0	0	2,000	2,000	0%
Cell Phone/Telephone/Data Lines	0	50	50	0	50	50	0	650	650	0%
Total Expenses	144	450	306	144	450	306	144	9,700	9,556	
Total Departmental Expenses	11,993	17,156	5,163	11,993	17,156	5,163	11,993	216,782	204,789	

Cross Insurance Arena
MARKETING
For the One Month Ending July 2024

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	5,654	7,314	1,660	5,654	7,314	1,660	5,654	76,073	70,419	7%
Employee Benefits	1,249	1,370	121	1,249	1,370	121	1,249	16,440	15,191	8%
Incentive Compensation	0	0	0	0	0	0	0	7,607	7,607	0%
401K	300	348	48	300	348	48	300	4,184	3,884	7%
Payroll Taxes	459	620	161	459	620	161	459	6,919	6,460	7%
Total Personnel Expenses	7,662	9,652	1,990	7,662	9,652	1,990	7,662	111,223	103,561	
Expenses										
Advertising	650	1,167	517	650	1,167	517	650	14,000	13,350	5%
Other Travel Expense	0	0	0	0	0	0	0	700	700	0%
Dues & Subscriptions	0	550	550	0	550	550	0	6,600	6,600	0%
Guest Relations	0	0	0	0	0	0	0	500	500	0%
Meetings/Conferences	0	75	75	0	75	75	0	5,000	5,000	0%
Printing	267	125	(142)	267	125	(142)	267	1,500	1,233	18%
Total Expenses	917	1,967	1,050	917	1,967	1,050	917	28,950	28,033	
Total Departmental Expenses	8,579	11,619	3,040	8,579	11,619	3,040	8,579	140,173	131,594	

**Cross Insurance Arena
FINANCE
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	9,207	16,720	7,513	9,207	16,720	7,513	9,207	173,874	164,667	5%
Employee Benefits	11	1,946	1,935	11	1,946	1,935	11	23,352	23,341	0%
Incentive Compensation	0	0	0	0	0	0	0	12,387	12,387	0%
401K	460	776	316	460	776	316	460	9,312	8,852	5%
Payroll Taxes	708	1,200	492	708	1,200	492	708	13,856	13,148	5%
Total Personnel Expenses	10,385	20,642	10,257	10,385	20,642	10,257	10,385	232,781	222,396	
Expenses										
Other Travel Expense	0	0	0	0	0	0	0	500	500	0%
Computer Maintenance	3,351	4,000	649	3,351	4,000	649	3,351	48,050	44,699	7%
Meetings/Conferences	0	118	118	0	118	118	0	2,800	2,800	0%
Recruiting Expense	0	25	25	0	25	25	0	750	750	0%
Total Expenses	3,351	4,251	900	3,351	4,251	900	3,351	53,400	50,049	
Total Departmental Expenses	13,736	24,893	11,157	13,736	24,893	11,157	13,736	286,181	272,445	

**Cross Insurance Arena
BOX OFFICE
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	4,615	6,250	1,635	4,615	6,250	1,635	4,615	65,000	60,385	7%
Incentive Compensation	0	0	0	0	0	0	0	0	0	Not Budgeted
Part-Time Labor	1,105	1,000	(105)	1,105	1,000	(105)	1,105	40,000	38,895	3%
Employee Benefits	1,216	1,147	(69)	1,216	1,147	(69)	1,216	13,771	12,555	9%
401K	231	297	66	231	297	66	231	3,575	3,344	6%
Payroll Taxes	441	790	349	441	790	349	441	9,471	9,030	5%
Allocated to Events	0	0	0	0	0	0	0	(20,000)	(20,000)	0%
Total Personnel Expenses	7,609	9,484	1,875	7,609	9,484	1,875	7,609	111,817	104,208	
Expenses										
Armored Car Expense	0	0	0	0	0	0	0	2,000	2,000	0%
Cash (Over)/Short	0	0	0	0	0	0	0	0	0	Not Budgeted
Buidling / General Supplies	0	0	0	0	0	0	0	1,500	1,500	0%
Credit card fees expense	453	100	(353)	453	100	(353)	453	500	47	91%
Meetings/Conferences	0	165	165	0	165	165	0	2,000	2,000	0%
Cell Phone/Telephone/Data Lines	0	50	50	0	50	50	0	650	650	0%
Total Expenses	453	315	(138)	453	315	(138)	453	6,650	6,197	
Total Departmental Expenses	8,061	9,799	1,738	8,061	9,799	1,738	8,061	118,467	110,406	

**Cross Insurance Arena
OPERATIONS
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	14,924	19,310	4,386	14,924	19,310	4,386	14,924	200,809	185,885	7%
Part-Time Labor	2,378	3,000	622	2,378	3,000	622	2,378	120,000	117,622	2%
Outside Payroll Service	0	0	0	0	0	0	0	0	0	Not Budgeted
Employee Benefits	8,631	5,003	(3,628)	8,631	5,003	(3,628)	8,631	60,034	51,403	14%
Incentive Compensation	0	0	0	0	0	0	0	8,558	8,558	0%
401K	612	872	260	612	872	260	612	10,468	9,856	6%
Payroll Taxes	1,299	1,785	486	1,299	1,785	486	1,299	29,221	27,922	4%
Allocated to Events	0	0	0	0	0	0	0	(90,000)	(90,000)	0%
Total Personnel Expenses	27,844	29,970	2,126	27,844	29,970	2,126	27,844	339,090	311,246	
Expenses										
Ice Expense	0	0	0	0	0	0	0	44,000	44,000	0%
Buidling / General Supplies	949	1,000	51	949	1,000	51	949	25,000	24,051	4%
Maintenance Expense	1,935	3,040	1,105	1,935	3,040	1,105	1,935	36,500	34,565	5%
General expense	1,284	2,208	924	1,284	2,208	924	1,284	26,500	25,216	5%
Cleaning Supplies	1,637	1,750	113	1,637	1,750	113	1,637	35,000	33,363	5%
Pest Control Expense	217	250	33	217	250	33	217	3,000	2,783	7%
Cell Phone/Telephone/Data Lines	51	163	112	51	163	112	51	1,950	1,899	3%
Repairs Expense	1,382	1,500	118	1,382	1,500	118	1,382	30,000	28,618	5%
Trash Removal	397	500	103	397	500	103	397	28,000	27,603	1%
Uniforms	553	0	(553)	553	0	(553)	553	750	197	74%
Total Expenses	8,645	10,411	1,766	8,645	10,411	1,766	8,645	231,700	223,055	
Total Departmental Expenses	36,489	40,381	3,892	36,489	40,381	3,892	36,489	570,790	534,301	

Cross Insurance Arena
EVENT SERVICES
For the One Month Ending July 2024

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	16,154	20,360	4,206	16,154	20,360	4,206	16,154	211,775	195,621	8%
Part-Time Labor	0	0	0	0	0	0	0	800,000	800,000	0%
Outside Payroll Service	0	0	0	0	0	0	0	0	0	Not Budgeted
Employee Benefits	3,269	6,718	3,449	3,269	6,718	3,449	3,269	80,626	77,357	4%
Incentive Compensation	0	0	0	0	0	0	0	9,000	9,000	0%
401K	346	920	574	346	920	574	346	11,040	10,694	3%
Payroll Taxes	1,154	1,629	475	1,154	1,629	475	1,154	87,690	86,536	1%
Allocated to Events	0	0	0	0	0	0	0	(857,000)	(857,000)	0%
Total Personnel Expenses	20,924	29,627	8,703	20,924	29,627	8,703	20,924	343,131	322,207	
Expenses										
Buidling / General Supplies	306	500	194	306	500	194	306	7,500	7,194	4%
Security Systems	30	540	510	30	540	510	30	6,500	6,470	0%
Dues & Subscriptions	625	396	(229)	625	396	(229)	625	4,750	4,125	13%
Meetings/Conferences	0	0	0	0	0	0	0	3,150	3,150	0%
Relocation Expense	0	0	0	0	0	0	0	0	0	Not Budgeted
Cell Phone/Telephone/Data Lines	0	108	108	0	108	108	0	1,300	1,300	0%
Uniforms	0	0	0	0	0	0	0	1,000	1,000	0%
Total Expenses	961	1,544	583	961	1,544	583	961	24,200	23,239	
Total Departmental Expenses	21,885	31,171	9,286	21,885	31,171	9,286	21,885	367,331	345,446	

**Cross Insurance Arena
GROUP SALES
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	3,731	5,499	1,768	3,731	5,499	1,768	3,731	57,197	53,466	7%
Employee Benefits	(724)	1,368	2,092	(724)	1,368	2,092	(724)	16,433	17,157	-4%
401K	0	238	238	0	238	238	0	2,860	2,860	0%
Payroll Taxes	285	445	160	285	445	160	285	4,660	4,375	6%
Allocated to Events	0	0	0	0	0	0	0	0	0	Not Budgeted
Total Personnel Expenses	3,293	7,550	4,257	3,293	7,550	4,257	3,293	81,150	77,857	
Expenses										
Guest Relations	0	0	0	0	0	0	0	150	150	0%
Total Expenses	0	50	50	0	50	50	0	800	800	
Total Departmental Expenses	3,293	7,600	4,307	3,293	7,600	4,307	3,293	81,950	78,657	

Cross Insurance Arena
ADVERTISING/SPONSORSHIP
For the One Month Ending July 2024

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Expenses										
Other Travel Expense	0	250	250	0	250	250	0	3,500	3,500	0%
R&M/Equip. Fund Expense	0	250	250	0	250	250	0	6,250	6,250	0%
Printing	0	0	0	0	0	0	0	250	250	0%
Total Expenses	<u>0</u>	<u>500</u>	<u>500</u>	<u>0</u>	<u>500</u>	<u>500</u>	<u>0</u>	<u>10,000</u>	<u>10,000</u>	
Total Departmental Expenses	0	500	500	0	500	500	0	10,000	10,000	

**Cross Insurance Arena
FOOD AND BEVERAGE
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Personnel Expenses										
Salaries	5,767	12,083	6,316	5,767	12,083	6,316	5,767	125,696	119,929	5%
Part-Time Labor	0	1,000	1,000	0	1,000	1,000	0	432,600	432,600	0%
Outside Payroll Service	0	0	0	0	0	0	0	240,000	240,000	0%
Employee Benefits	1,172	2,372	1,200	1,172	2,372	1,200	1,172	28,472	27,300	4%
Incentive Compensation	0	0	0	0	0	0	0	7,759	7,759	0%
401K	0	555	555	0	555	555	0	6,672	6,672	0%
Payroll Taxes	532	1,047	515	532	1,047	515	532	49,945	49,413	1%
Allocated to Events	0	0	0	0	0	0	0	(670,000)	(670,000)	0%
Total Personnel Expenses	7,472	17,057	9,585	7,472	17,057	9,585	7,472	221,144	213,672	
Expenses										
Other Travel Expense	0	0	0	0	0	0	0	350	350	0%
Cash (Over)/Short	0	0	0	0	0	0	0	0	0	Not Budgeted
Computer Maintenance	2,290	2,851	562	2,290	2,851	562	2,290	34,206	31,917	7%
Credit card fees expense	60	0	(60)	60	0	(60)	60	80,000	79,940	0%
Dues & Subscriptions	0	0	0	0	0	0	0	250	250	0%
R&M/Equip. Fund Expense	0	0	0	0	0	0	0	15,000	15,000	0%
Licenses and Permits	76	88	12	76	88	12	76	1,050	974	7%
Meetings/Conferences	30	0	(30)	30	0	(30)	30	250	220	12%
Paper Supplies	0	0	0	0	0	0	0	31,000	31,000	0%
Recruiting Expense	0	0	0	0	0	0	0	200	200	0%
Cell Phone/Telephone/Data Lines	51	109	58	51	109	58	51	1,300	1,249	4%
Smallwares	0	0	0	0	0	0	0	2,000	2,000	0%
Uniforms	346	350	4	346	350	4	346	7,000	6,654	5%
Total Expenses	2,852	3,398	546	2,852	3,398	546	2,852	172,606	169,754	
Total Departmental Expenses	10,324	20,455	10,131	10,324	20,455	10,131	10,324	393,750	383,426	

**Cross Insurance Arena
OVERHEAD
For the One Month Ending July 2024**

	Period To Date			Year To Date			Actual	Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var				
Expenses										
Automobile Expenses	0	0	0	0	0	0	0	750	750	0%
Parking Expense	2,650	2,583	(67)	2,650	2,583	(67)	2,650	31,000	28,351	9%
Prof Fees - Deferred Comp. Plan	0	0	0	0	0	0	0	500	500	0%
Insurance & Bonding	7,245	10,120	2,875	7,245	10,120	2,875	7,245	121,455	114,210	6%
Licenses and Permits	199	458	259	199	458	259	199	5,500	5,301	4%
Management Fee Expense	9,698	10,388	690	9,698	10,388	690	9,698	124,666	114,968	8%
Office Supplies	0	50	50	0	50	50	0	7,500	7,500	0%
Equipment Rental	875	875	0	875	875	0	875	10,500	9,625	8%
Postage	159	200	41	159	200	41	159	1,750	1,591	9%
Internet - Phone	3,640	3,675	35	3,640	3,675	35	3,640	44,100	40,460	8%
Utilities	31,386	25,300	(6,086)	31,386	25,300	(6,086)	31,386	484,300	452,915	6%
Total Expenses	55,850	53,649	(2,201)	55,850	53,649	(2,201)	55,850	832,021	776,171	
Total Departmental Expenses	55,850	53,649	(2,201)	55,850	53,649	(2,201)	55,850	832,021	776,171	

**Cross Insurance Arena
OTHER INCOME
For the One Month Ending July 2024**

	Period To Date			Year To Date			Annual Budget	Annual Budget Var	% of Annual Budget Achieved
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var			
OTHER INCOME									
Advertising Sponsorship Incr	44,073	44,802	(729)	44,073	44,802	(729)	537,625	(493,552)	8%
Premium Seat Income	10,541	14,087	(3,546)	10,541	14,087	(3,546)	169,094	(158,553)	6%
Rink Program Revenue	0	0	0	0	0	0	20,000	(20,000)	0%
Other revenue	3,563	350	3,213	3,563	350	3,213	48,000	(44,437)	7%
TOTAL OTHER INCOME	58,177	59,239	(1,062)	58,177	59,239	(1,062)	774,719	(716,542)	8%