



**EVENT REPORTS**

**FOR THE MONTH ENDED**

**NOVEMBER 30, 2023**

OAK VIEW GROUP

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**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

All Events  
For the Five Months Ending November 2023

	Period To Date			Year To Date		
	Actual	Curr Budget	Budget Var	Actual	Curr Budget	Budget Var
Number of Events	6	7	(1)	32	24	8
Paid Tickets	20,937	15,600	5,337	80,409	51,850	28,559
Turnstile General	17,493	13,900	3,593	70,400	47,450	22,950
RENTAL INCOME						
GROSS TICKET REVENUE	382,572	349,580	32,992	3,184,540	1,902,020	1,282,520
SPONSORSHIP REVENUE	0	0	0	0	0	0
RENT BILLED	28,400	49,750	(21,350)	211,972	177,830	34,142
NET REVENUE AFTER TAXES	410,972	399,330	11,642	3,396,512	2,079,850	1,316,662
PROMOTER PROCEEDS	(382,572)	(349,580)	(32,992)	(3,264,119)	(1,902,020)	(1,362,099)
Service Income Billed:						
Change Over - Setup Billed	5,362	707	(4,655)	26,869	4,172	22,697
Secuirty	0	0	0	48,881	15,750	33,131
Policy EMT Billed	2,674	450	(2,224)	38,223	8,185	30,038
Stagehands Billed	18,282	24,715	6,433	156,608	143,415	13,193
Event Staff Billed	8,420	1,869	(6,551)	74,760	21,269	53,491
Evetn Ticket Selles Billed	1,203	850	(353)	8,114	5,864	2,250
Box Office Fee	0	0	0	0	0	0
Advertising Billed	0	1,750	1,750	25,724	54,200	(28,476)
Utilities - Booth Services	0	0	0	0	0	0
Cleaning billed	4,743	450	(4,293)	33,260	11,205	22,055
Cleaning Supplies/Trash Removal	0	0	0	2,013	800	1,213
Event Insurance billed	219	0	(219)	219	0	219
Agency Expense	0	0	0	0	0	0
Group Sales Commission Billed	3,397	1,198	(2,199)	5,164	5,772	(608)
Equipment Rental Billed	0	750	750	18,805	21,600	(2,795)
Production Billed	470	10	(460)	20,454	15,235	5,219
Event Catering Billed	14,928	17,000	2,072	66,949	32,725	34,224
Credit Card Fees Billed	2,542	1,590	(952)	5,928	6,972	(1,044)
Internet/Phone Billed	250	175	(75)	600	875	(275)
OTHER SERVICES BILLED	0	0	0	0	0	0
<b>Total Billed:</b>	<b>62,491</b>	<b>51,514</b>	<b>(10,977)</b>	<b>532,570</b>	<b>348,039</b>	<b>184,531</b>

Less: Service Expense

CHANGEOVER WAGES	3,305	640	(2,665)	3,305	3,975	(670)
OPERATIONS WAGES	2,563	2,759	196	14,609	8,984	5,625
CONTRACTED SECURITY	2,989	3,500	511	62,939	26,350	36,589
POLICE/L&I/EMT EXPENSE	3,809	3,150	(659)	21,456	13,750	7,706
EMT EXPENSE	3,069	3,390	321	23,511	10,675	12,836
STAGEHANDS WAGES	17,624	24,100	6,476	127,601	125,300	2,301
EVENT STAFF WAGES	20,379	18,390	(1,989)	88,207	67,810	20,397
EVENT TICKET SELLER WAGES	1,702	1,375	(327)	4,666	5,525	(859)
Advertising Expense	0	1,750	1,750	25,921	54,200	(28,279)
CLEANING WAGES	15,243	12,650	(2,593)	52,937	39,950	12,987
GROUP SALES COMMISSIONS	1,101	28	(1,073)	1,673	442	1,231
Equipment Rental	0	500	500	14,139	16,825	(2,686)
PRODUCTION EXPENSE	2,155	1,260	(895)	23,729	18,360	5,369
Event Catering Expense	14,928	17,000	2,072	65,014	37,125	27,889
Group sales expense	0	450	450	0	900	(900)
Credit card fees expense	2,252	880	(1,372)	5,222	3,275	1,947
Other Expense	0	0	0	0	0	0

**Total Expensed:** 91,339 91,822 483 535,149 433,446 101,703

**Net Service Income/(Loss):** (28,848) (40,308) (11,460) (2,578) (85,407) 82,829

**DIRECT EVENT INCOME** (448) 9,442 (9,890) 129,814 92,423 37,391

Platinum	0	0	0	43,734	0	43,734
Facility Fee	35,283	21,600	13,683	180,006	103,470	76,536
Suite Revenues	3,100	380	2,720	4,851	4,850	1
Ticket Convenience Fee	16,058	15,533	525	181,608	135,305	46,303
Promoter Share	0	(2,720)	(2,720)	(74,394)	(34,889)	39,505

ANCILLARY INCOME

Concessions- General						
Gross Sales	243,996	175,980	68,016	815,578	556,150	259,428
Cost Of Sales	63,292	44,944	18,348	205,318	133,689	71,629
Taxes	-	13,075	(13,075)	-	41,197	(41,197)
Promoter/Team Share	40,843	32,000	8,843	132,464	99,373	33,091
Labor	53,144	19,150	33,994	165,060	60,000	105,060
Net Concessions	86,717	66,811	19,906	312,736	221,891	90,845

Service Revenues						
Service Charges	23,348	1,600	21,748	87,428	2,400	85,028

Novelties

Gross Sales	0	3,000	(3,000)	40,325	37,088	3,237
Promo Share	0	0	0	25,530	8,389	17,141
Net Novelties	0	3,000	(3,000)	14,796	24,501	(9,705)

**TOTAL ANCILLARY INCOME** 110,065 71,411 38,654 414,960 248,792 166,168

**EVENT OPERATING INCOME** 164,059 115,646 48,413 880,578 549,951 330,627

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

Regular Season Hockey  
For the Five Months Ending November 2023

Event Code:	03	04	05	06				
Event Name:	vs Trois-Rivieres	vs Adirondack	vs Reading	vs Reading				
Event Date:	November 10, 2023	November 11, 2023	November 24, 2023	November 25, 2023				
	Actual	Actual	Actual	Actual	Total	Curr Budget	Budget Var	
Number of Events	1	1	1	1	4	4	0	
Paid Tickets	3,607	4,769	3,432	3,569	15,377	12,600	2,777	
Turnstile General	3,076	3,661	2,833	2,825	12,395	10,600	1,795	
<b>RENTAL INCOME</b>								
GROSS TICKET REVENUE	67,708	86,621	65,389	68,489	288,207	231,080	57,127	
RENT BILLED	5,600	5,600	5,600	5,600	22,400	22,400	0	
NET REVENUE AFTER TAXES	73,308	92,221	70,989	74,089	310,607	253,480	57,127	
TENANT CHARGES	(67,708)	(86,621)	(65,389)	(68,489)	(288,207)	(231,080)	(57,127)	
<b>SERVICE INCOME BILLED</b>								
Production Billed	0	0	0	0	0	0	0	
Stagehands Billed	2,493	2,903	2,493	2,903	10,791	11,700	(909)	
Group Sales Commission Billed	0	0	0	0	0	48	(48)	
Event Catering Billed	3,461	6,048	2,754	2,419	14,682	11,000	3,682	
Credit Card Fees Billed	236	237	248	231	951	960	(9)	
<b>Total Billed:</b>	6,190	9,187	5,496	5,552	26,425	23,708	2,717	
<b>LESS: SERVICE EXPENSE</b>								
Contracted Security	0	1,428	1,074	487	2,989	3,500	511	
Police	548	840	581	710	2,679	2,300	(379)	
EMT Expense	450	450	450	491	1,842	1,840	(2)	
Operations wages	383	596	376	296	1,652	1,300	(352)	
Stagehand Wages	3,057	3,651	2,744	3,089	12,542	12,400	(142)	
Event Staff Wages	4,839	2,800	3,406	2,719	13,764	13,040	(724)	
Event Ticket Seller Wages	228	320	390	294	1,233	1,200	(33)	
Cleaning Expense	2,820	2,820	2,624	2,624	10,888	10,800	(88)	
Group sales expense	0	0	0	0	0	28	28	
PRODUCTION EXPENSE	300	300	300	300	1,200	900	(300)	
Event Catering Expense	3,461	6,048	2,754	2,419	14,682	11,000	(3,682)	
Credit card fees expense	209	210	220	204	843	880	37	
<b>Total Expensed:</b>	16,296	19,464	15,600	13,634	64,994	59,828	(5,166)	
<b>Net Service Income/(Loss):</b>	(10,106)	(10,276)	(10,105)	(8,082)	(38,569)	(36,120)	(2,449)	
<b>DIRECT EVENT INCOME</b>	(4,506)	(4,676)	(4,505)	(2,482)	(16,169)	(13,720)	(2,449)	
Facility Fee	4,393	5,546	4,249	4,682	18,870	12,600	6,270	
Suite Revenue	0	0	0	0	0	400	(400)	
Ticket Convenience Fee	1,813	2,400	2,212	1,700	8,124	5,820	2,304	
<b>ANCILLARY INCOME</b>								
Concessions- General								
Gross Sales	49,271	57,378	45,911	40,721	193,282	144,000	49,282	
Cost Of Sales	12,646	14,546	11,879	10,558	49,629	36,668	(12,961)	
Labor	10,585	11,977	9,868	8,946	41,376	17,200	(24,176)	
Team Share	10,221	12,228	10,074	8,320	40,843	32,000	(8,843)	
Net Concessions	15,819	18,627	14,091	12,897	61,434	47,464	13,970	
Service Income	4,854	4,778	4,438	3,956	18,027	1,600	16,427	
<b>EVENT OPERATING INCOME</b>	22,373	26,675	20,485	20,754	90,287	54,164	36,123	

**Cross Insurance Arena**  
**CONSOLIDATED EVENT INCOME STATEMENT**

College Basketball  
**For the Five Months Ending November 2023**

Event Code:	01		
Event Name:	College BB - UMaine vs Indiana		
Event Date:	November 30, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	1	0	1
Paid Tickets	5,072	0	5,072
Turnstile General	4,699	0	4,699
RENTAL INCOME			
GROSS TICKET REVENUE	79,725	0	79,725
SPONSORSHIP REVENUE	0	0	0
RENT BILLED	6,000	0	6,000
NET REVENUE	85,725	0	85,725
TENANT CHARGES	(79,725)	0	(79,725)
Service Income Billed:			
Change Over - Setup Billed	2,812	0	2,812
Policy EMT Billed	2,674	0	2,674
Stagehands Billed	6,321	0	6,321
Event Staff Billed	5,792	0	5,792
Event Ticket Sales Billed	820	0	820
Cleaning billed	3,719	0	3,719
Group Sales Commission Billed	3,397	0	3,397
Production Billed	470	0	470
Event Catering Billed	246	0	246
Credit Card Fees Billed	1,518	0	1,518
Internet/Phone Billed	250	0	250
OTHER SERVICES BILLED	0	0	0
<b>Total Billed:</b>	<b>28,019</b>	<b>0</b>	<b>28,019</b>

Less: Service Expense

CHANGEOVER WAGES	1,750	0	1,750
CHANGEOVER PAYROLL TAXES	605	0	605
POLICE/L&I/EMT EXPENSE	1,130	0	1,130
EMT EXPENSE	1,228	0	1,228
STAGEHANDS WAGES	4,095	0	4,095
EVENT STAFF WAGES	4,102	0	4,102
EVENT TICKET SELLER WAGES	198	0	198
GROUP SALES COMMISSIONS	1,101	0	1,101
CLEANING WAGES	3,203	0	3,203
PRODUCTION EXPENSE	955	0	955
Event Catering Expense	246	0	246
Credit card fees expense	1,345	0	1,345
Other Expense	0	0	0

<b>Total Expensed:</b>	19,958	0	19,958
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<b>Net Service Income/(Loss):</b>	8,061	0	8,061
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DIRECT EVENT INCOME	14,061	0	14,061
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Facility Fee	15,084	0	15,084
Suite Sales	3,100	0	3,100
Ticket Convenience Fee	7,934	0	7,934
Promoter Share	0	0	0

#### ANCILLARY INCOME

##### Concessions- General

Gross Sales	39,253	0	39,253
Cost Of Sales	10,804	0	10,804
Labor	8,670	0	8,670
Service Charges	4,046	0	4,046
Net Concessions	23,826	0	23,826

EVENT OPERATING INCOME	64,004	0	64,004
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**Cross Insurance Arena  
CONSOLIDATED EVENT INCOME STATEMENT**

Charity/Community Events  
For the Five Months Ending November 2023

Event Code:	01		
Event Name:	Maine Troopers Benefit		
Event Date:	November 19, 2023		
	Actual	Curr Budget	Budget Var
Number of Events	1	1	0
Paid Tickets	488	0	488
Turnstile General	399	200	199
RENTAL INCOME			
GROSS TICKET REVENUE	14,640	0	14,640
RENT BILLED	0	2,000	(2,000)
TENANT PROCEEDS	(14,640)	0	(14,640)
Service Income Billed:			
Change Over - Setup Billed	2,550	707	1,843
Policy EMT Billed	0	450	(450)
Stagehands Billed	1,170	1,515	(345)
Event Staff Billed	2,628	1,869	759
Event Ticket Sales Billed	384	0	384
Cleaning billed	1,024	450	574
Event Insurance billed	219	0	219
Production Billed	0	10	(10)
Credit Card Fees Billed	72	0	72
<b>Total Billed:</b>	8,047	5,001	3,046
Less: Service Expense			
CHANGEOVER WAGES	875	0	(875)
CHANGEOVER PAYROLL TAXES	306	359	53
EMT EXPENSE	0	425	425
STAGEHANDS WAGES	987	1,450	463
EVENT STAFF WAGES	2,513	1,450	(1,063)
EVENT TICKET SELLER WAGES	271	0	(271)
CLEANING WAGES	1,152	350	(802)
Event Insurance Expense	219	0	(219)
PRODUCTION EXPENSE	0	10	10
Credit card fees expense	64	0	(64)
Other Expense	0	0	0
<b>Total Expensed:</b>	6,387	4,044	(2,343)
<b>Net Service Income/(Loss):</b>	1,660	957	703
DIRECT EVENT INCOME	1,660	2,957	(1,297)
Facility Fee	1,329	0	1,329
ANCILLARY INCOME			
Concessions- General			
Net Sales	11,460	0	11,460
Cost Of Sales	2,858	0	(2,858)
Part-Time Labor	3,098	0	(3,098)
Team/Promo share	0	0	0
Net Concessions	5,504	0	5,504
Suite & Show Catering			
Service Charges	1,275	0	1,275
TOTAL ANCILLARY INCOME	6,779	0	6,779
EVENT OPERATING INCOME	9,768	2,957	6,811