



One Civic Center Square, Portland, ME 04101

**DECEMBER 2025**

**Fiscal Year ending June 30, 2026**

**Submitted By  
Mark Eddy**

**OVG VENUE MANAGEMENT**

R.Chmura  
J. Dixon  
D. Higgins  
K. Hilsgen  
G. O'Dell  
K. Vaske  
R. Wilson

*Mark Eddy*

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Mark Eddy, Director of Finance

*Mike LoConte*

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Mike LoConte, General Manager

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**Cross Insurance Arena**  
**Consolidated Income Statement**  
 For the Period Ended: December FY26  
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistics</b>						
90001: Number of Event Days	-	5	-5	7	12	-5
90002: Number of Events	7	8	-1	27	29	-2
90003: Paid Attendance - General Seating	23,097	30,000	-6,903	86,735	96,200	-9,465
90009: Attendance	18,289	23,300	-5,011	73,443	82,450	-9,007
90015: Dropcount - General Seating	-	23,300	-23,300	-	82,450	-82,450
90022: Ticket Sales - Manifested	-	646,975	-646,975	-	3,190,976	-3,190,976
<b>Event Revenue</b>						
SL: Rent Ticket Receipts	659,332	40,875	618,457	2,848,237	132,700	2,715,537
SL: Event Reimbursement	142,044	101,955	40,089	726,000	490,894	235,106
<b>Direct Event Revenue</b>	<b>801,377</b>	<b>142,830</b>	<b>658,547</b>	<b>3,574,237</b>	<b>623,594</b>	<b>2,950,643</b>
SL: Ticketing Fees	108,040	85,512	22,528	337,561	329,953	7,608
SL: Premium Seating	8,085	-	8,085	9,132	-	9,132
SL: Unmanifested Seats	-	8,000	(8,000)	-	8,750	(8,750)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	-	2,500	(2,500)	5,700	7,797	(2,096)
SL: Total Catering	-	-	-	301	-	301
SL: Total Concessions	398,535	301,435	97,100	1,171,200	891,333	279,867
SL: Other Event	-	-	-	-	1,400	(1,400)
<b>Total Event Revenue</b>	<b>1,316,036</b>	<b>540,277</b>	<b>775,759</b>	<b>5,098,719</b>	<b>1,862,827</b>	<b>3,235,892</b>
<b>Event Costs</b>						
SL: Direct Revenue & Costs	171,905	140,820	(31,085)	886,926	577,863	(309,063)
SL: Total Catering	-	54,745	54,745	-	131,388	131,388
SL: Total Concessions	211,693	94,188	(117,505)	603,434	307,084	(296,350)
<b>Total Event Costs</b>	<b>383,598</b>	<b>289,753</b>	<b>(93,845)</b>	<b>1,490,360</b>	<b>1,016,335</b>	<b>(474,025)</b>
<b>Event Gross Profit before Revenue Sharing</b>	<b>932,438</b>	<b>250,524</b>	<b>681,914</b>	<b>3,608,359</b>	<b>846,492</b>	<b>2,761,868</b>
Total Promoter & Team Revenue Sharing / Revenue	679,864	53,405	(626,459)	2,798,035	218,818	(2,579,217)
<b>Event Gross Profit</b>	<b>252,574</b>	<b>230,619</b>	<b>21,955</b>	<b>810,324</b>	<b>733,574</b>	<b>76,750</b>
<b>Contracted Revenue</b>						
SL: Premium Seating	-	19,643	(19,643)	47,195	117,860	(70,665)
SL: Sponsorships	-	63,750	(63,750)	243,187	382,500	(139,313)
<b>Total Contracted Revenue</b>	<b>-</b>	<b>83,393</b>	<b>(83,393)</b>	<b>290,382</b>	<b>500,360</b>	<b>(209,978)</b>
<b>Contracted Revenue Expenses</b>						
SL: Premium Seating	-	15,390	15,390	-	92,342	92,342
<b>Total Contracted Revenue Expenses</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>92,342</b>	<b>92,342</b>
Contracted Gross Profit before Revenue Sharing	-	68,003	(68,003)	290,382	408,018	(117,636)
<b>Contracted Revenue Gross Profit</b>	<b>-</b>	<b>68,003</b>	<b>(68,003)</b>	<b>290,382</b>	<b>408,018</b>	<b>(117,636)</b>
<b>Direct Other Revenue</b>						
SL: Rent Ticket Receipts	0	-	0	4,730	-	4,730
<b>Direct Other Revenue</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	11,181	-	11,181	11,181	-	11,181
SL: Sponsorships	40,880	-	40,880	40,880	-	40,880
SL: Other Event	12,545	13,667	(1,121)	22,249	47,000	(24,751)
<b>Total Other Revenue</b>	<b>64,606</b>	<b>13,667</b>	<b>50,939</b>	<b>79,081</b>	<b>47,000</b>	<b>32,081</b>
Other Gross Profit before Revenue Sharing	64,606	13,667	50,939	79,081	47,000	32,081
<b>Other Revenue Gross Profit</b>	<b>64,606</b>	<b>13,667</b>	<b>50,939</b>	<b>79,081</b>	<b>47,000</b>	<b>32,081</b>
<b>Total Gross Profit</b>	<b>317,180</b>	<b>312,289</b>	<b>4,891</b>	<b>1,179,787</b>	<b>1,188,592</b>	<b>(8,805)</b>
<b>Indirect Expenses</b>	<b>260,845</b>	<b>298,889</b>	<b>38,043</b>	<b>1,436,533</b>	<b>1,584,498</b>	<b>147,965</b>
<b>Net Operating Income / (Loss)</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>
<b>Other Income &amp; Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Net Income</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>



## Cross Insurance Arena Balance Sheet

For the Period Ended: December FY26

USD

	Dec-FY26
<b>Assets</b>	
<b>Current Assets</b>	
Cash and Cash Equivalents	2,127,776
Accounts Receivable	326,857
Inventory	115,833
Prepaid and Other Current Assets	47,779
<b>Total Current Assets</b>	<b>2,618,245</b>
<b>Fixed Assets</b>	
Fixed Assets minus CIP	4,387
<b>Total Fixed Assets</b>	<b>4,387</b>
<b>Total Assets</b>	<b>2,622,632</b>
<b>Liabilities &amp; Members' Capital</b>	
<b>Current Liabilities</b>	
Total Accounts Payable	316,269
Accrued Expenses	669,791
Total Deferred Revenue	409,560
Total Other Current Liabilities	950,881
<b>Total Current Liabilities</b>	<b>2,346,501</b>
<b>Non-Current Liabilities</b>	
<b>Members' Capital</b>	
Equity	1,406,867
Retained Earnings	(1,130,737)
<b>Total Equity</b>	<b>276,131</b>
<b>Total Liabilities and Equity</b>	<b>2,622,632</b>

Venue **Cross Insurance Arena** Rolling Forecast 01.23.26

Fiscal Year **FY26**

Year-End **MTD**

	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Total Forecast	Budget	Better / (Worse)
	July	August	September	October	November	December	January	February	March	April	May	June			
Event Profit	144	84,664	119,207	64,341	289,394	252,574	191,951	307,087	183,752	160,532	162,091	365,375	2,181,113	2,104,362	76,750
Contracted Revenue	51,191	55,328	58,325	71,731	53,808	52,061	68,003	68,003	68,003	68,003	68,003	68,003	750,461	816,036	(65,575)
Other Revenue	805	1	1,059	873	11,737	12,545	10,667	6,667	6,667	5,667	5,667	5,667	68,020	88,000	(19,981)
Gross Profit	52,140	139,992	178,591	136,945	354,938	317,180	270,621	381,757	258,422	234,202	235,761	439,045	2,999,593	3,008,399	(8,805)
Overhead Expenses	185,525	226,000	239,725	269,743	254,696	260,845	305,564	286,504	298,436	280,390	251,415	305,850	3,164,693	3,312,658	147,965
Net Income	(133,385)	(86,007)	(61,134)	(132,798)	100,243	56,335	(34,944)	95,253	(40,014)	(46,189)	(15,654)	133,195	(165,099)	(304,260)	139,160



## Cross Insurance Arena Consolidated Gross Profit Statement

For the Period Ended: December FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistics</b>						
90001: Number of Event Days	-	5	-5	7	12	-5
90002: Number of Events	7	8	-1	27	29	-2
90003: Paid Attendance - General Seating	23,097	30,000	-6,903	86,735	96,200	-9,465
90009: Attendance	18,289	23,300	-5,011	73,443	82,450	-9,007
90015: Dropcount - General Seating	-	23,300	-23,300	-	82,450	-82,450
90022: Ticket Sales - Manifested	-	646,975	-646,975	-	3,190,976	-3,190,976
<b>Event Gross Profit</b>						
SL: Rent Ticket Receipts	659,332	40,875	618,457	2,848,237	132,700	2,715,537
SL: Event Reimbursement	(29,861)	(38,865)	9,004	(160,926)	(86,969)	(73,957)
<b>Direct Event Gross Profit</b>	<b>629,471</b>	<b>2,010</b>	<b>627,461</b>	<b>2,687,311</b>	<b>45,731</b>	<b>2,641,580</b>
<b>Contracted Gross Profit</b>						
SL: Ticketing Fees	108,040	85,512	22,528	337,561	329,953	7,608
SL: Premium Seating	8,085	-	8,085	9,132	-	9,132
SL: Unmanifested Seats	-	8,000	(8,000)	-	8,750	(8,750)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	-	2,500	(2,500)	5,700	7,797	(2,096)
SL: Total Catering	-	(54,745)	54,745	301	(131,388)	131,689
SL: Total Concessions	186,842	207,247	(20,405)	567,766	584,249	(16,483)
SL: Miscellaneous Event	-	-	-	-	1,400	(1,400)
<b>Total Event Gross Profit</b>	<b>252,574</b>	<b>230,619</b>	<b>21,955</b>	<b>810,324</b>	<b>733,574</b>	<b>76,750</b>
<b>Contracted Gross Profit</b>						
SL: Premium Seating	-	4,253	(4,253)	47,195	25,518	21,677
SL: Sponsorships	-	63,750	(63,750)	243,187	382,500	(139,313)
<b>Total Contracted Gross Profit</b>	<b>-</b>	<b>68,003</b>	<b>(68,003)</b>	<b>290,382</b>	<b>408,018</b>	<b>(117,636)</b>
Contracted Gross Profit before Revenue Sharing	-	68,003	(68,003)	290,382	408,018	(117,636)
<b>Contracted Revenue Gross Profit</b>	<b>-</b>	<b>68,003</b>	<b>(68,003)</b>	<b>290,382</b>	<b>408,018</b>	<b>(117,636)</b>
<b>Other Gross Profit</b>						
SL: Rent Ticket Receipts	0	-	0	4,730	-	4,730
<b>Direct Other Gross Profit</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>
<b>Other Revenue Gross Profit</b>						
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	11,181	-	11,181	11,181	-	11,181
SL: Sponsorships	40,880	-	40,880	40,880	-	40,880
SL: Ice Rink	-	8,000	(8,000)	-	13,000	(13,000)
SL: Miscellaneous Other	12,545	5,667	6,879	22,249	34,000	(11,751)
<b>Total Other Gross Profit</b>	<b>64,606</b>	<b>13,667</b>	<b>50,939</b>	<b>79,081</b>	<b>47,000</b>	<b>32,081</b>
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<b>Total Gross Profit</b>	<b>317,180</b>	<b>312,289</b>	<b>4,891</b>	<b>1,179,787</b>	<b>1,188,592</b>	<b>(8,805)</b>
<b>Indirect Expenses</b>	<b>260,845</b>	<b>298,889</b>	<b>38,043</b>	<b>1,436,533</b>	<b>1,584,498</b>	<b>147,965</b>
<b>Net Operating Income / (Loss)</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>
<b>Other Income &amp; Expense</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Net Income</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>



**Cross Insurance Arena**  
**Detailed Income Statement**  
 For the Period Ended: December FY26  
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistics</b>						
90001: Number of Event Days	-	5	-5	7	12	-5
90002: Number of Events	7	8	-1	27	29	-2
90003: Paid Attendance - General Seating	23,097	30,000	-6,903	86,735	96,200	-9,465
90009: Attendance	18,289	23,300	-5,011	73,443	82,450	-9,007
90015: Dropcount - General Seating	-	23,300	-23,300	-	82,450	-82,450
90022: Ticket Sales - Manifested	-	646,975	-646,975	-	3,190,976	-3,190,976
<b>Event Revenue</b>						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	631,432	-	631,432	2,650,565	-	2,650,565
SL: Rentals - Event Revenue: Rental Income	27,900	-	27,900	168,672	-	168,672
SL: Rentals - Event Revenue: Venue Rentals	-	40,875	(40,875)	29,000	132,700	(103,700)
<b>Total Rent / Ticket Receipts</b>	<b>659,332</b>	<b>40,875</b>	<b>618,457</b>	<b>2,848,237</b>	<b>132,700</b>	<b>2,715,537</b>
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	39,373	41,325	(1,952)	265,158	225,330	39,828
SL: Service & Expense Reimbursement - Event Revenue: Artist & Talent Fees	11,760	-	11,760	135,794	-	135,794
SL: Service & Expense Reimbursement - Event Revenue: Security	7,008	6,200	808	72,812	59,250	13,562
SL: Service & Expense Reimbursement - Event Revenue: Catering	21,963	28,325	(6,362)	63,767	71,380	(7,613)
SL: Service & Expense Reimbursement - Event Revenue: Production	34,125	450	33,675	49,262	19,340	29,922
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	4,850	5,200	(350)	23,837	12,970	10,867
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	-	-	-	15,514	-	15,514
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	5,680	1,750	3,930	13,099	17,700	(4,601)
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	-	-	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Police	1,813	2,000	(187)	11,916	12,250	(334)
SL: Service & Expense Reimbursement - Event Revenue: Operations	950	3,500	(2,550)	11,902	10,550	1,352
SL: Service & Expense Reimbursement - Event Revenue: EMT	4,073	3,000	1,073	11,523	5,120	6,403
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	680	1,850	(1,170)	9,466	10,365	(899)
SL: Service & Expense Reimbursement - Event Revenue: Group Sales Commission	5,389	-	5,389	8,350	-	8,350
SL: Service & Expense Reimbursement - Event Revenue: Event Changeover	1,504	-	1,504	7,619	-	7,619
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	2,376	2,580	(204)	6,688	9,395	(2,707)
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	-	250	(250)	4,992	11,950	(6,958)
SL: Service & Expense Reimbursement - Event Revenue: Information Technology	250	-	250	550	-	550
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Trash Removal	-	-	-	260	-	260
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	250	675	(425)	250	1,194	(944)
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	-	-	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Other Expense	-	-	-	-	800	(800)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	4,850	(4,850)	-	11,700	(11,700)
SL: Service & Expense Reimbursement - Event Revenue: Guest Services	-	-	-	-	11,600	(11,600)
<b>Total Event Reimbursement</b>	<b>142,044</b>	<b>101,955</b>	<b>40,089</b>	<b>726,000</b>	<b>490,894</b>	<b>235,106</b>
<b>Direct Event Revenue</b>	<b>801,377</b>	<b>142,830</b>	<b>658,547</b>	<b>3,574,237</b>	<b>623,594</b>	<b>2,950,643</b>
SL: Ticketing Fees - Event Revenue: VIP Lift	12,270	-	12,270	19,730	-	19,730
SL: Ticketing Fees - Event Revenue: Facility Fee	56,298	55,875	423	219,748	236,600	(16,852)
SL: Ticketing Fees - Event Revenue: Ticketing Fees	39,472	29,637	9,835	98,083	93,353	4,730
<b>Total Ticketing Revenue</b>	<b>108,040</b>	<b>85,512</b>	<b>22,528</b>	<b>337,561</b>	<b>329,953</b>	<b>7,608</b>
SL: Premium Seating - Event Revenue: Suites	8,085	-	8,085	9,132	-	9,132
<b>Total Premium Seating</b>	<b>8,085</b>	<b>-</b>	<b>8,085</b>	<b>9,132</b>	<b>-</b>	<b>9,132</b>
SL: Unmanifested Seats - Event Revenue: Individual Suite Rentals	-	8,000	(8,000)	-	8,750	(8,750)
<b>Total Unmanifested Seats</b>	<b>-</b>	<b>8,000</b>	<b>(8,000)</b>	<b>-</b>	<b>8,750</b>	<b>(8,750)</b>
SL: Partnerships - Event Revenue: Suites	-	-	-	589	-	589
<b>Total Event Sponsorships</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>589</b>	<b>-</b>	<b>589</b>
SL: Merchandise - Event Revenue: Merchandise	-	-	-	5,700	-	5,700
SL: Retail Merchandise - Event Revenue: Other Revenue	-	2,500	(2,500)	-	7,797	(7,797)
<b>Total Merchandise</b>	<b>-</b>	<b>2,500</b>	<b>(2,500)</b>	<b>5,700</b>	<b>7,797</b>	<b>(2,096)</b>
SL: Catering - Event Revenue: NA Beverage	-	-	-	96	-	96
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70



**Cross Insurance Arena**  
**Detailed Income Statement**  
 For the Period Ended: December FY26  
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
<b>Total Catering</b>	-	-	-	<b>301</b>	-	<b>301</b>
SL: Concessions - Event Revenue: Food	114,644	95,505	19,139	387,467	269,096	118,371
SL: Concessions - Event Revenue: Beer	130,513	-	130,513	303,458	-	303,458
SL: Concessions - Event Revenue: NA Beverage	53,261	48,818	4,443	218,193	145,914	72,279
SL: Concessions - Event Revenue: Liquor	59,407	39,664	19,743	147,912	148,775	(863)
SL: Concessions - Event Revenue: Service Charge	37,674	-	37,674	104,422	-	104,422
SL: Concessions - Event Revenue: Wine	3,036	2,696	340	7,180	7,799	(619)
SL: Concessions - Event Revenue: Catering	-	-	-	2,567	-	2,567
SL: Concessions - Event Revenue: Canned Beer	-	114,752	(114,752)	-	319,749	(319,749)
<b>Total Concession</b>	<b>398,535</b>	<b>301,435</b>	<b>97,100</b>	<b>1,171,200</b>	<b>891,333</b>	<b>279,867</b>
SL: Miscellaneous Event - Event Revenue: Sponsorship	-	-	-	-	1,400	(1,400)
<b>Total Other Event Revenue</b>	-	-	-	-	<b>1,400</b>	<b>(1,400)</b>
<b>Total Event Revenue</b>	<b>1,316,036</b>	<b>540,277</b>	<b>775,759</b>	<b>5,098,719</b>	<b>1,862,827</b>	<b>3,235,892</b>
<b>Event Costs</b>						
SL: Event Expenses - Event COS: Stagehand	43,587	37,325	(6,262)	235,109	194,280	(40,829)
SL: Event Expenses - Event COS: Artist & Talent Fees	-	-	-	124,034	-	(124,034)
SL: Event Expenses - Event COS: Security	27,934	28,925	991	112,456	119,330	6,874
SL: Event Expenses - Event COS: Production	21,250	500	(20,750)	93,176	24,750	(68,426)
SL: Event Expenses - Event COS: Catering	18,449	28,325	9,876	65,864	65,430	(434)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	16,203	18,600	2,397	45,249	61,350	16,101
SL: Event Expenses - Event COS: Contracted Security	-	-	-	44,063	-	(44,063)
SL: Event Expenses - Event COS: Advertising & Marketing	5,372	1,750	(3,622)	28,805	17,700	(11,105)
SL: Event Expenses - Event COS: Police	7,431	6,075	(1,356)	24,680	21,475	(3,205)
SL: Event Expenses - Event COS: EMT	6,215	6,600	385	21,035	17,380	(3,655)
SL: Event Expenses - Event COS: Operations	5,270	4,975	(295)	18,793	18,575	(218)
SL: Event Expenses - Event COS: Housekeeping/Cleaning	-	-	-	18,245	-	(18,245)
SL: Event Expenses - Event COS: Equipment Rental	11,500	600	(10,900)	13,791	5,750	(8,041)
SL: Event Expenses - Event COS: Ticket Sellers	2,243	2,975	732	7,579	9,060	1,481
SL: Event Expenses - Event COS: Audio Visual	-	-	-	7,290	-	(7,290)
SL: Event Expenses - Event COS: Credit Card Merchant Fees	2,212	1,495	(717)	6,334	6,365	31
SL: Event Expenses - Event COS: Event Changeover	1,855	975	(880)	3,808	2,758	(1,050)
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Group Sales Commission	1,986	-	(1,986)	3,591	-	(3,591)
SL: Event Expenses - Event COS: Parking Operations	-	-	-	2,500	-	(2,500)
SL: Event Expenses - Event COS: Information Technology	-	-	-	1,688	-	(1,688)
SL: Event Expenses - Event COS: Furniture	-	-	-	1,246	-	(1,246)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Propane	-	-	-	966	-	(966)
SL: Event Expenses - Event COS: Runners	-	-	-	625	-	(625)
SL: Event Expenses - Event COS: Photography	400	-	(400)	500	-	(500)
SL: Event Expenses - Event COS: Internet & WIFI	-	-	-	375	-	(375)
SL: Event Expenses - Event COS: Licenses, Fees & Permits	-	-	-	300	-	(300)
SL: Event Expenses - Event COS: Entertainment	-	-	-	40	-	(40)
SL: Event Expenses - Event COS: Fees & Commissions	-	1,700	1,700	-	4,210	4,210
SL: Event Expenses - Event COS: Guest Services	-	-	-	-	9,450	9,450
<b>Total Event Operating Expenses</b>	<b>171,905</b>	<b>140,820</b>	<b>(31,085)</b>	<b>886,926</b>	<b>577,863</b>	<b>(309,063)</b>
SL: Premium Catering - Event COS: Liquor	-	6,130	6,130	-	14,712	14,712
SL: Premium Catering - Event COS: NA Beverage	-	7,280	7,280	-	17,472	17,472
SL: Premium Catering - Event COS: Wine	-	220	220	-	528	528
SL: Premium Catering - Event COS: Food	-	26,825	26,825	-	64,380	64,380
SL: Premium Catering - Event COS: Canned Beer	-	14,290	14,290	-	34,296	34,296
<b>Total Catering</b>	-	<b>54,745</b>	<b>54,745</b>	-	<b>131,388</b>	<b>131,388</b>
SL: Concessions - Event COS: FoH Labor	75,485	70,000	(5,485)	225,411	209,950	(15,461)
SL: Concessions - Event COS: Food	59,450	6,956	(52,494)	162,269	36,424	(125,845)



**Cross Insurance Arena  
Detailed Income Statement**  
For the Period Ended: December FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Concessions - Event COS: Sales Tax	25,774	-	(25,774)	76,480	-	(76,480)
SL: Concessions - Event COS: Beer	27,638	-	(27,638)	53,436	-	(53,436)
SL: Concessions - Event COS: NA Beverage	11,967	3,762	(8,205)	42,510	20,289	(22,221)
SL: Concessions - Event COS: Liquor	11,111	3,526	(7,585)	29,701	14,319	(15,382)
SL: Concessions - Event COS: Canned Beer	-	9,617	9,617	11,812	24,350	12,538
SL: Concessions - Event COS: Wine	268	327	59	1,816	1,752	(64)
<b>Total Concession</b>	<b>211,693</b>	<b>94,188</b>	<b>(117,505)</b>	<b>603,434</b>	<b>307,084</b>	<b>(296,350)</b>
<b>Total Event Costs</b>	<b>383,598</b>	<b>289,753</b>	<b>(93,845)</b>	<b>1,490,360</b>	<b>1,016,335</b>	<b>(474,025)</b>
<b>Event Gross Profit before Revenue Sharing</b>	<b>932,438</b>	<b>250,524</b>	<b>681,914</b>	<b>3,608,359</b>	<b>846,492</b>	<b>2,761,868</b>
Promoter & Team Revenue Sharing / Revenue						
SL: Promoter Revenue Share - Event COS: Concessions	-	4,435	4,435	-	61,486	61,486
SL: Team/Tenant Revenue Share - Event COS: Concessions	-	41,150	41,150	-	98,760	98,760
SL: Promoter Revenue Share - Event COS: VIP Revenue	-	-	-	2,160	-	(2,160)
SL: Promoter Revenue Share - Event COS: Merchandise	-	-	-	6,611	-	(6,611)
SL: Promoter Revenue Share - Event COS: Ticketing Fees	-	-	-	18,090	31,367	13,277
SL: Promoter Revenue Share - Event COS: Facility Fee	-	-	-	43,779	(19,715)	(63,494)
SL: Promoter Revenue Share - Event COS: Food & Beverage	42,283	-	(42,283)	117,293	-	(117,293)
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	637,581	-	(637,581)	2,610,103	-	(2,610,103)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	46,920	46,920
<b>Total Promoter &amp; Team Revenue Sharing / Revenue</b>	<b>679,864</b>	<b>53,405</b>	<b>(626,459)</b>	<b>2,798,035</b>	<b>218,818</b>	<b>(2,579,217)</b>
<b>Event Gross Profit</b>	<b>252,574</b>	<b>230,619</b>	<b>21,955</b>	<b>810,324</b>	<b>733,574</b>	<b>76,750</b>
Contracted Revenue						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	10,360	(10,360)
SL: Premium Seating - Contracted Revenue: Club Seats	-	-	-	4,061	-	4,061
SL: Premium Seating - Contracted Revenue: Suites	-	17,917	(17,917)	43,134	107,500	(64,366)
<b>Total Premium Seating</b>	<b>-</b>	<b>19,643</b>	<b>(19,643)</b>	<b>47,195</b>	<b>117,860</b>	<b>(70,665)</b>
SL: Partnerships - Contracted Revenue: All Event Club Seats	-	-	-	1,376	-	1,376
SL: Partnerships - Contracted Revenue: Suites	-	-	-	10,497	-	10,497
SL: Partnerships - Contracted Revenue: Arena Sponsor	-	45,833	(45,833)	23,641	275,000	(251,359)
SL: Partnerships - Contracted Revenue: Naming Rights	-	17,917	(17,917)	79,890	107,500	(27,610)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	-	-	-	127,783	-	127,783
<b>Total Sponsorships</b>	<b>-</b>	<b>63,750</b>	<b>(63,750)</b>	<b>243,187</b>	<b>382,500</b>	<b>(139,313)</b>
<b>Total Contracted Revenue</b>	<b>-</b>	<b>83,393</b>	<b>(83,393)</b>	<b>290,382</b>	<b>500,360</b>	<b>(209,978)</b>
Contracted Revenue Expenses						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	92,342	92,342
<b>Total Premium Seating Expenses</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>92,342</b>	<b>92,342</b>
<b>Total Contracted Revenue Costs</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>92,342</b>	<b>92,342</b>
<b>Contracted Gross Profit before Revenue Sharing</b>	<b>-</b>	<b>68,003</b>	<b>(68,003)</b>	<b>290,382</b>	<b>408,018</b>	<b>(117,636)</b>
<b>Completeness Check</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Promoter & Team Revenue Sharing / Revenue						
<b>Contracted Revenue Gross Profit</b>	<b>-</b>	<b>68,003</b>	<b>(68,003)</b>	<b>290,382</b>	<b>408,018</b>	<b>(117,636)</b>
Other Revenue						
Total Service Line - Other Revenue: Additional Fee/TM Bump	-	-	-	40	-	40
Total Service Line - Other Revenue: Venue Rentals	0	-	0	4,730	-	4,730
Total Service Line - Other Revenue: Other Revenue	-	13,667	(13,667)	-	47,000	(47,000)
Total Service Line - Other Revenue: Club Seats	455	-	455	455	-	455



**Cross Insurance Arena**  
**Detailed Income Statement**  
 For the Period Ended: December FY26  
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Total Service Line - Other Revenue: Suites	10,726	-	10,726	10,726	-	10,726
Total Service Line - Other Revenue: Naming Rights	15,677	-	15,677	15,677	-	15,677
Total Service Line - Other Revenue: Presenting Sponsor	25,203	-	25,203	25,203	-	25,203
Total Service Line - Other Revenue: Miscellaneous Income	12,545	-	12,545	22,249	-	22,249
<b>Total Other Revenue</b>	<b>64,606</b>	<b>13,667</b>	<b>50,939</b>	<b>79,081</b>	<b>47,000</b>	<b>32,081</b>
<b>Other Revenue Gross Profit</b>	<b>64,606</b>	<b>13,667</b>	<b>50,939</b>	<b>79,081</b>	<b>47,000</b>	<b>32,081</b>
<b>Total Gross Profit</b>	<b>317,180</b>	<b>312,289</b>	<b>4,891</b>	<b>1,179,787</b>	<b>1,188,592</b>	<b>(8,805)</b>
Indirect Expenses						
60101: Salaries & Wages	72,912	181,424	108,512	515,507	931,542	416,034
60650: Contra-Payroll	-	(60,717)	(60,717)	-	(363,300)	(363,300)
60150: Other Payroll Costs	3,984	-	(3,984)	21,814	-	(21,814)
60200: Bonuses & Commissions	-	2,151	2,151	-	12,906	12,906
60300: Payroll Taxes	18,939	13,645	(5,294)	90,489	81,868	(8,620)
60350: Employee Benefits	19,584	25,540	5,956	120,531	152,929	32,397
60400: Pension & 401K	(5,027)	4,905	9,932	11,778	29,431	17,653
61000: Employee T&E	105	4,642	4,537	3,661	23,452	19,791
62000: Consultants and Professional Services	-	5,838	5,838	-	35,025	35,025
63000: Insurance	21,939	13,500	(8,439)	87,863	81,002	(6,861)
64000: Supplies	9,875	6,642	(3,232)	41,265	42,704	1,439
Repairs & Maintenance	15,800	14,188	(1,613)	58,835	88,125	29,290
Utilities	69,458	55,950	(13,508)	290,851	290,700	(152)
67000: Office Expenses	419	1,125	706	4,166	7,375	3,209
69000: Contracted Services	23,443	20,082	(3,361)	137,052	120,189	(16,862)
70000: Advertising & Marketing	348	1,167	819	2,985	7,200	4,215
72000: Other G&A	9,067	8,808	(259)	49,736	43,350	(6,386)
<b>Total Indirect Expenses</b>	<b>260,845</b>	<b>298,889</b>	<b>38,043</b>	<b>1,436,533</b>	<b>1,584,498</b>	<b>147,965</b>
<b>Net Operating Income / Loss</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>
<b>Total Net Income</b>	<b>56,335</b>	<b>13,400</b>	<b>42,935</b>	<b>(256,747)</b>	<b>(395,907)</b>	<b>139,160</b>



**Cross Insurance Arena  
Operating Expenses by Department**

Total Department

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	79,077	88,676	9,599	505,421	532,057	26,635	505,421	1,064,113	47%
Salaries & Wages: Salaried Part-Time	123,022	35,248	(87,774)	527,411	211,485	(315,926)	527,411	422,970	125%
Salaries & Wages: Hourly Part-Time	-	17,500	17,500	-	96,000	96,000	-	193,000	-
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	92,000	91,496	504	240,000	0%
Salaries & Wages: Event Wages	(129,187)	-	129,187	(517,830)	-	517,830	(517,830)	-	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	3,984	-	(3,984)	17,056	-	(17,056)	17,056	-	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	12,906	12,906	-	25,812	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>6,347</b>	<b>5,363</b>	<b>(985)</b>	<b>40,514</b>	<b>32,175</b>	<b>(8,339)</b>	<b>40,514</b>	<b>71,346</b>	<b>57%</b>
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	12,592	6,111	(6,481)	49,893	36,665	(13,228)	49,893	73,323	68%
Payroll Taxes: Workers Comp	-	2,171	2,171	-	13,028	13,028	-	26,057	-
Employee Benefits: General Employee Benefits	19,584	25,540	5,956	120,531	152,929	32,397	120,531	315,792	38%
Pension & 401K: General Employee Benefits	-	-	-	(1,569)	-	1,569	(1,569)	-	-
Pension & 401K: Pension & 401K	(5,027)	4,905	9,932	13,347	29,431	16,084	13,347	58,862	23%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,717)	(60,717)	-	(363,300)	(363,300)	-	(727,000)	-
<b>Total Labor Costs</b>	<b>110,392</b>	<b>166,948</b>	<b>56,556</b>	<b>760,120</b>	<b>845,376</b>	<b>85,256</b>	<b>760,120</b>	<b>1,811,817</b>	<b>42%</b>
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	35,025	35,025	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
<b>62000: Consultants and Professional Services</b>	<b>-</b>	<b>5,838</b>	<b>5,838</b>	<b>-</b>	<b>35,025</b>	<b>35,025</b>	<b>-</b>	<b>70,550</b>	<b>-</b>
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	105	-	(105)	607	-	(607)	607	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,502	2,502	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	17,300	17,300	-	34,600	-
Employee T&E: Training, Conferences, Meetings	-	400	400	2,889	1,250	(1,639)	2,889	16,050	18%
Employee T&E: Gifts	-	250	250	-	250	250	-	250	-
Employee T&E: Customer Relations	-	692	692	-	2,150	2,150	-	4,150	-
<b>61000: Employee T&amp;E</b>	<b>105</b>	<b>4,642</b>	<b>4,537</b>	<b>3,661</b>	<b>23,452</b>	<b>19,791</b>	<b>3,661</b>	<b>61,250</b>	<b>6%</b>
Insurance: Workers Comp	10,436	-	(10,436)	26,090	-	(26,090)	26,090	-	-
Insurance: Insurance and Bonding	11,503	13,500	1,997	61,772	81,002	19,230	61,772	162,004	38%
<b>63000: Insurance</b>	<b>21,939</b>	<b>13,500</b>	<b>(8,439)</b>	<b>87,863</b>	<b>81,002</b>	<b>(6,861)</b>	<b>87,863</b>	<b>162,004</b>	<b>54%</b>
Supplies: Cleaning & Cleaning Supplies	-	-	-	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Propane	233	-	(233)	304	-	(304)	304	-	-
Supplies: Uniforms	-	-	-	-	1,500	1,500	-	1,750	-
Supplies: Vehicle Fuel	138	-	(138)	138	-	(138)	138	-	-
Supplies: Paper Products	-	-	-	8,763	1,500	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	1,200	-	(1,200)	1,200	-	-
Supplies: Smallwares	25	167	142	(8,742)	1,000	9,742	(8,742)	2,000	-437%
Supplies: Office Supplies	180	100	(80)	1,136	450	(686)	1,136	1,000	114%
Supplies: General Supplies	-	2,333	2,333	-	14,000	14,000	-	28,000	-
Supplies: Building Supplies	1,853	-	(1,853)	14,112	-	(14,112)	14,112	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	4,254	4,254	-	8,508	-
Supplies: Ice Supplies	1,905	-	(1,905)	1,965	-	(1,965)	1,965	-	-
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
Supplies: Janitorial Supplies	5,542	3,333	(2,209)	13,282	20,000	6,718	13,282	40,000	33%
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
<b>64000: Supplies</b>	<b>9,875</b>	<b>6,642</b>	<b>(3,232)</b>	<b>41,265</b>	<b>42,704</b>	<b>1,439</b>	<b>41,265</b>	<b>86,258</b>	<b>48%</b>
General R&M : Kitchen Equipment	-	2,083	2,083	-	12,500	12,500	-	25,000	-
General R&M: Repairs & Maintenance	1,058	-	(1,058)	4,093	-	(4,093)	4,093	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M : Equipment Maintenance	1,592	3,750	2,158	17,485	22,500	5,015	17,485	45,000	39%
General R&M : General Repairs & Maintenance	8,144	3,813	(4,331)	27,235	22,875	(4,360)	27,235	45,750	60%
General R&M : Hockey Equipment	-	3,667	3,667	-	22,000	22,000	-	44,000	-
General R&M : Plumbing repairs	-	-	-	1,014	-	(1,014)	1,014	-	-
General R&M : Elevator/Escalator Repair	5,006	-	(5,006)	7,674	-	(7,674)	7,674	-	-
General R&M : R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	5,250	5,250	-	10,500	-
<b>65001: General R&amp;M</b>	<b>15,800</b>	<b>14,188</b>	<b>(1,613)</b>	<b>58,835</b>	<b>88,125</b>	<b>29,290</b>	<b>58,835</b>	<b>175,250</b>	<b>34%</b>
<b>Repairs &amp; Maintenance</b>	<b>15,800</b>	<b>14,188</b>	<b>(1,613)</b>	<b>58,835</b>	<b>88,125</b>	<b>29,290</b>	<b>58,835</b>	<b>175,250</b>	<b>34%</b>
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	108	108	510	650	140	510	1,300	39%
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,933	-	(3,933)	13,985	-	(13,985)	13,985	-	-
General Utilities: Internet & WIFI	416	4,008	3,592	10,269	24,050	13,781	10,269	48,100	21%
General Utilities: Alarm & CCTV	30	-	(30)	30	-	(30)	30	-	-
General Utilities: Electricity	43,069	29,167	(13,902)	207,703	175,000	(32,703)	207,703	350,000	59%
General Utilities: Water	3,621	583	(3,037)	10,354	3,500	(6,854)	10,354	7,000	148%
General Utilities: Sewer	527	2,083	1,556	605	12,500	11,895	605	25,000	2%
General Utilities: Natural Gas	17,862	20,000	2,138	44,407	75,000	30,593	44,407	150,000	30%
General Utilities: Water Services	-	-	-	2,332	-	(2,332)	2,332	-	-
<b>66001: General Utilities</b>	<b>69,458</b>	<b>55,950</b>	<b>(13,508)</b>	<b>290,851</b>	<b>290,700</b>	<b>(152)</b>	<b>290,851</b>	<b>581,400</b>	<b>50%</b>
<b>Utilities</b>	<b>69,458</b>	<b>55,950</b>	<b>(13,508)</b>	<b>290,851</b>	<b>290,700</b>	<b>(152)</b>	<b>290,851</b>	<b>581,400</b>	<b>50%</b>
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	136	167	31	1,177	1,500	323	1,177	2,500	47%
Office Expenses: Printing	-	42	42	-	500	500	-	750	-
Office Expenses: Office Supplies	283	625	342	2,561	3,750	1,189	2,561	7,500	34%
Office Expenses: Telephone	-	292	292	-	1,625	1,625	-	3,250	-



**Cross Insurance Arena  
Operating Expenses by Department**

Total Department

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
<b>67000: Office Expenses</b>	<b>419</b>	<b>1,125</b>	<b>706</b>	<b>4,166</b>	<b>7,375</b>	<b>3,209</b>	<b>4,166</b>	<b>14,000</b>	<b>30%</b>
Contracted Services: Information Technology	-	-	-	9,889	-	(9,889)	9,889	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	3,125	3,125	-	6,250	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	952	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	3,500	3,500	-	7,000	-
Contracted Services: Trash Removal	3,475	2,000	(1,475)	13,434	12,000	(1,434)	13,434	24,000	56%
Contracted Services: Contracted Security	-	563	563	30	3,375	3,345	30	6,750	0%
Contracted Services: Equipment Rental	63	-	(63)	253	-	(253)	253	-	-
Contracted Services: Cell Phone & Data	102	-	(102)	102	-	(102)	102	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	8,250	8,250	-	16,500	-
Contracted Services: Internet & WIFI	520	-	(520)	3,559	-	(3,559)	3,559	-	-
Contracted Services: Alarm & CCTV	-	-	-	245	-	(245)	245	-	-
Contracted Services: Armored Car	347	200	(147)	1,682	900	(782)	1,682	2,000	84%
Contracted Services: Pest Control	270	300	30	1,620	1,800	180	1,620	3,600	45%
Contracted Services: Background Checks	-	63	63	-	375	375	-	750	-
Contracted Services: Inspections	-	458	458	14,704	2,750	(11,954)	14,704	5,500	267%
Contracted Services: IT Services	1,012	2,500	1,488	8,173	15,000	6,827	8,173	30,000	27%
Contracted Services: Website Maintenance	650	-	(650)	1,300	-	(1,300)	1,300	-	-
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	100	-	(100)	100	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,700	-	(3,700)	9,846	-	(9,846)	9,846	-	-
Contracted Services: Software & Licenses	2,915	767	(2,148)	6,349	4,600	(1,749)	6,349	9,200	69%
Contracted Services: Management Fee (Base)	10,389	10,752	364	62,333	64,515	2,182	62,333	129,029	48%
Contracted Services: Website fees	-	-	-	1,300	-	(1,300)	1,300	-	-
<b>69000: Contracted Services</b>	<b>23,443</b>	<b>20,082</b>	<b>(3,361)</b>	<b>137,052</b>	<b>120,189</b>	<b>(16,862)</b>	<b>137,052</b>	<b>240,829</b>	<b>57%</b>
Advertising & Marketing: Advertising & Marketing	228	-	(228)	803	-	(803)	803	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	663	3,300	2,637	663	6,400	10%
Advertising & Marketing: Website fees	-	650	650	1,300	3,900	2,600	1,300	7,800	17%
Advertising & Marketing: Subscriptions	120	-	(120)	120	-	(120)	120	-	-
<b>70000: Advertising &amp; Marketing</b>	<b>348</b>	<b>1,167</b>	<b>819</b>	<b>2,985</b>	<b>7,200</b>	<b>4,215</b>	<b>2,985</b>	<b>14,200</b>	<b>21%</b>
Other G&A: Information Technology	-	-	-	3,274	-	(3,274)	3,274	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	426	713	287	4,924	4,275	(649)	4,924	8,550	58%
Other G&A: Printing	-	125	125	90	750	660	90	1,500	6%
Other G&A: Customer Relations	-	250	250	-	450	450	-	650	-
Other G&A: Building Supplies	95	-	(95)	95	-	(95)	95	-	-
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
Other G&A: Software & Licenses	328	-	(328)	656	-	(656)	656	-	-
Other G&A: Dues and Subscriptions	678	721	42	4,124	4,575	451	4,124	8,900	46%
Other G&A: Credit Card Merchant Fees	7,422	7,000	(422)	26,963	33,300	6,337	26,963	75,500	36%
Other G&A: Cash Over/Short	118	-	(118)	551	-	(551)	551	-	-
<b>72000: Other G&amp;A</b>	<b>9,067</b>	<b>8,808</b>	<b>(259)</b>	<b>49,736</b>	<b>43,350</b>	<b>(6,386)</b>	<b>49,736</b>	<b>95,100</b>	<b>52%</b>
<b>Total Non Labor Costs</b>	<b>150,454</b>	<b>131,941</b>	<b>(18,513)</b>	<b>676,414</b>	<b>739,122</b>	<b>62,709</b>	<b>676,414</b>	<b>1,500,841</b>	<b>45%</b>
<b>Total Operating Expenses</b>	<b>260,845</b>	<b>298,889</b>	<b>38,043</b>	<b>1,436,533</b>	<b>1,584,498</b>	<b>147,965</b>	<b>1,436,533</b>	<b>3,312,658</b>	<b>43%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Third Party Partnerships

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			% of Annual Budget Achieved		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Employee T&E: Customer Relations	-	292	292	-	1,750	1,750	-	3,500	-
<b>61000: Employee T&amp;E</b>	-	<b>292</b>	<b>292</b>	-	<b>1,750</b>	<b>1,750</b>	-	<b>3,500</b>	-
Office Expenses: Printing	-	-	-	-	250	250	-	250	-
<b>67000: Office Expenses</b>	-	-	-	-	<b>250</b>	<b>250</b>	-	<b>250</b>	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	3,125	3,125	-	6,250	-
<b>69000: Contracted Services</b>	-	<b>521</b>	<b>521</b>	-	<b>3,125</b>	<b>3,125</b>	-	<b>6,250</b>	-
<b>Total Non Labor Costs</b>	-	<b>813</b>	<b>813</b>	-	<b>5,125</b>	<b>5,125</b>	-	<b>10,000</b>	-
<b>Total Operating Expenses</b>	-	<b>813</b>	<b>813</b>	-	<b>5,125</b>	<b>5,125</b>	-	<b>10,000</b>	-



**Cross Insurance Arena  
Operating Expenses by Department**

D: Event Services

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	16,719	18,112	1,393	108,647	108,675	28	108,647	217,350	50%
Salaries & Wages: Salaried Part-Time	67,007	-	(67,007)	329,939	-	(329,939)	329,939	-	-
Salaries & Wages: Event Wages	(71,521)	-	71,521	(349,704)	-	349,704	(349,704)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>1,269</b>	<b>1,386</b>	<b>117</b>	<b>8,215</b>	<b>8,314</b>	<b>99</b>	<b>8,215</b>	<b>18,535</b>	<b>44%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	6,966	741	(6,226)	31,204	4,445	(26,759)	31,204	8,890	351%
Payroll Taxes: Workers Comp	-	516	516	-	3,094	3,094	-	6,189	-
Employee Benefits: General Employee Benefits	5,980	7,326	1,346	35,608	43,955	8,347	35,608	87,910	41%
Pension & 401K: General Employee Benefits	-	-	-	(472)	-	472	(472)	-	-
Pension & 401K: Pension & 401K	(1,397)	945	2,342	3,193	5,667	2,474	3,193	11,334	28%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	(300)	(300)	-	(800)	(800)	-	(2,000)	-
<b>Total Labor Costs</b>	<b>25,024</b>	<b>28,725</b>	<b>3,701</b>	<b>166,630</b>	<b>173,350</b>	<b>6,720</b>	<b>166,630</b>	<b>357,523</b>	<b>47%</b>
Employee T&E: Training, Conferences, Meetings	-	150	150	1,644	150	(1,494)	1,644	3,150	52%
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>150</b>	<b>150</b>	<b>1,644</b>	<b>150</b>	<b>(1,494)</b>	<b>1,644</b>	<b>3,150</b>	<b>52%</b>
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	1,000	-
Supplies: Office Supplies	-	-	-	105	-	(105)	105	-	-
Supplies: Building Supplies	921	-	(921)	2,601	-	(2,601)	2,601	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	4,254	4,254	-	8,508	-
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
<b>64000: Supplies</b>	<b>921</b>	<b>709</b>	<b>(212)</b>	<b>3,527</b>	<b>5,004</b>	<b>1,477</b>	<b>3,527</b>	<b>9,508</b>	<b>37%</b>
General R&M: Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
<b>65001: General R&amp;M</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>-</b>
<b>Repairs &amp; Maintenance</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>-</b>
General Utilities: Alarm & CCTV	30	-	(30)	30	-	(30)	30	-	-
<b>66001: General Utilities</b>	<b>30</b>	<b>-</b>	<b>(30)</b>	<b>30</b>	<b>-</b>	<b>(30)</b>	<b>30</b>	<b>-</b>	<b>-</b>
<b>Utilities</b>	<b>30</b>	<b>-</b>	<b>(30)</b>	<b>30</b>	<b>-</b>	<b>(30)</b>	<b>30</b>	<b>-</b>	<b>-</b>
Contracted Services: Information Technology	-	-	-	2,500	-	(2,500)	2,500	-	-
Contracted Services: Contracted Security	-	563	563	30	3,375	3,345	30	6,750	0%
Contracted Services: Equipment Rental	63	-	(63)	253	-	(253)	253	-	-
Contracted Services: Alarm & CCTV	-	-	-	215	-	(215)	215	-	-
Contracted Services: IT Services	-	-	-	420	-	(420)	420	-	-
Contracted Services: Software & Licenses	625	767	142	1,250	4,600	3,350	1,250	9,200	14%
<b>69000: Contracted Services</b>	<b>688</b>	<b>1,329</b>	<b>641</b>	<b>4,668</b>	<b>7,975</b>	<b>3,307</b>	<b>4,668</b>	<b>15,950</b>	<b>29%</b>
Other G&A: Dues and Subscriptions	261	-	(261)	1,107	-	(1,107)	1,107	-	-
<b>72000: Other G&amp;A</b>	<b>261</b>	<b>-</b>	<b>(261)</b>	<b>1,107</b>	<b>-</b>	<b>(1,107)</b>	<b>1,107</b>	<b>-</b>	<b>-</b>
<b>Total Non Labor Costs</b>	<b>1,900</b>	<b>2,188</b>	<b>288</b>	<b>13,001</b>	<b>13,129</b>	<b>128</b>	<b>13,001</b>	<b>28,608</b>	<b>45%</b>
<b>Total Operating Expenses</b>	<b>26,924</b>	<b>30,913</b>	<b>3,989</b>	<b>179,631</b>	<b>186,479</b>	<b>6,848</b>	<b>179,631</b>	<b>386,131</b>	<b>47%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Food & Beverage

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	10,084	11,258	1,174	58,066	67,550	9,484	58,066	135,100	43%
Salaries & Wages: Salaried Part-Time	45,029	35,248	(9,781)	138,482	211,485	73,003	138,482	422,970	33%
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	92,000	91,496	504	240,000	0%
Salaries & Wages: Event Wages	(46,313)	-	46,313	(134,354)	-	134,354	(134,354)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>812</b>	<b>738</b>	<b>(74)</b>	<b>4,668</b>	<b>4,429</b>	<b>(239)</b>	<b>4,668</b>	<b>9,494</b>	<b>49%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	4,684	3,172	(1,512)	13,695	19,033	5,339	13,695	38,067	36%
Payroll Taxes: Workers Comp	-	191	191	-	1,143	1,143	-	2,287	-
Employee Benefits: General Employee Benefits	2,623	2,756	133	14,537	16,536	1,999	14,537	33,078	44%
Pension & 401K: Pension & 401K	(781)	640	1,421	(112)	3,838	3,950	(112)	7,676	-1%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,509	-
Contra-Payroll: Payroll Recovery PT	-	(52,083)	(52,083)	-	(312,500)	(312,500)	-	(625,000)	-
<b>Total Labor Costs</b>	<b>16,138</b>	<b>41,919</b>	<b>25,781</b>	<b>95,487</b>	<b>103,515</b>	<b>8,028</b>	<b>95,487</b>	<b>272,181</b>	<b>35%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	169	600	432	169	600	28%
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>169</b>	<b>600</b>	<b>432</b>	<b>169</b>	<b>600</b>	<b>28%</b>
Supplies: Cleaning & Cleaning Supplies	-	-	-	1,613	-	(1,613)	1,613	-	-
Supplies: Paper Products	-	-	-	8,763	1,500	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	523	-	(523)	523	-	-
Supplies: Smallwares	25	167	142	(8,742)	1,000	9,742	(8,742)	2,000	-437%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
Supplies: Building Supplies	-	-	-	277	-	(277)	277	-	-
Supplies: Janitorial Supplies	835	-	(835)	2,170	-	(2,170)	2,170	-	-
<b>64000: Supplies</b>	<b>860</b>	<b>167</b>	<b>(693)</b>	<b>5,204</b>	<b>2,500</b>	<b>(2,704)</b>	<b>5,204</b>	<b>7,000</b>	<b>74%</b>
General R&M: Kitchen Equipment	-	2,083	2,083	-	12,500	12,500	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,009	-	(1,009)	1,009	-	-
General R&M: Equipment Maintenance	-	-	-	4,650	-	(4,650)	4,650	-	-
General R&M: General Repairs & Maintenance	168	-	(168)	168	-	(168)	168	-	-
<b>65001: General R&amp;M</b>	<b>168</b>	<b>2,083</b>	<b>1,916</b>	<b>5,827</b>	<b>12,500</b>	<b>6,673</b>	<b>5,827</b>	<b>25,000</b>	<b>23%</b>
<b>Repairs &amp; Maintenance</b>	<b>168</b>	<b>2,083</b>	<b>1,916</b>	<b>5,827</b>	<b>12,500</b>	<b>6,673</b>	<b>5,827</b>	<b>25,000</b>	<b>23%</b>
General Utilities: Cell Phone & Data	-	108	108	255	650	395	255	1,300	20%
<b>66001: General Utilities</b>	<b>-</b>	<b>108</b>	<b>108</b>	<b>255</b>	<b>650</b>	<b>395</b>	<b>255</b>	<b>1,300</b>	<b>20%</b>
<b>Utilities</b>	<b>-</b>	<b>108</b>	<b>108</b>	<b>255</b>	<b>650</b>	<b>395</b>	<b>255</b>	<b>1,300</b>	<b>20%</b>
Contracted Services: Information Technology	-	-	-	6,869	-	(6,869)	6,869	-	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	3,500	3,500	-	7,000	-
Contracted Services: Cell Phone & Data	51	-	(51)	51	-	(51)	51	-	-
Contracted Services: Inspections	-	-	-	1,278	-	(1,278)	1,278	-	-
Contracted Services: IT Services	-	2,500	2,500	-	15,000	15,000	-	30,000	-
Contracted Services: Software & Licenses	2,290	-	(2,290)	4,579	-	(4,579)	4,579	-	-
<b>69000: Contracted Services</b>	<b>2,340</b>	<b>3,083</b>	<b>743</b>	<b>12,943</b>	<b>18,500</b>	<b>5,557</b>	<b>12,943</b>	<b>37,000</b>	<b>35%</b>
Advertising & Marketing: Advertising	-	-	-	-	200	200	-	200	-
<b>70000: Advertising &amp; Marketing</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>200</b>	<b>200</b>	<b>-</b>	<b>200</b>	<b>-</b>
Other G&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	76	88	12	455	525	70	455	1,050	43%
Other G&A: Dues and Subscriptions	110	-	(110)	205	250	45	205	250	82%
Other G&A: Credit Card Merchant Fees	8,595	7,000	(1,595)	26,638	33,000	6,362	26,638	75,000	36%
Other G&A: Cash Over/Short	118	-	(118)	551	-	(551)	551	-	-
<b>72000: Other G&amp;A</b>	<b>8,899</b>	<b>7,088</b>	<b>(1,812)</b>	<b>30,228</b>	<b>33,775</b>	<b>3,547</b>	<b>30,228</b>	<b>76,300</b>	<b>40%</b>
<b>Total Non Labor Costs</b>	<b>12,267</b>	<b>12,529</b>	<b>262</b>	<b>54,626</b>	<b>68,725</b>	<b>14,099</b>	<b>54,626</b>	<b>147,400</b>	<b>37%</b>
<b>Total Operating Expenses</b>	<b>28,405</b>	<b>54,448</b>	<b>26,044</b>	<b>150,113</b>	<b>172,240</b>	<b>22,126</b>	<b>150,113</b>	<b>419,581</b>	<b>36%</b>



**Cross Insurance Arena**  
**Operating Expenses by Department**  
 D: Overhead & Other Support Services  
 For The Period Ended: December FY26  
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Other Payroll Costs: Payroll Processing Fees	3,984	-	(3,984)	3,984	-	(3,984)	3,984	-	-
<b>Total Labor Costs</b>	<b>3,984</b>	<b>-</b>	<b>(3,984)</b>	<b>3,984</b>	<b>-</b>	<b>(3,984)</b>	<b>3,984</b>	<b>-</b>	<b>-</b>
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
<b>62000: Consultants and Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>500</b>	<b>-</b>
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	17,300	17,300	-	34,600	-
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>2,883</b>	<b>2,883</b>	<b>-</b>	<b>17,300</b>	<b>17,300</b>	<b>-</b>	<b>34,600</b>	<b>-</b>
Insurance: Workers Comp	10,436	-	(10,436)	26,090	-	(26,090)	26,090	-	-
Insurance: Insurance and Bonding	11,503	13,500	1,997	61,772	81,002	19,230	61,772	162,004	38%
<b>63000: Insurance</b>	<b>21,939</b>	<b>13,500</b>	<b>(8,439)</b>	<b>87,863</b>	<b>81,002</b>	<b>(6,861)</b>	<b>87,863</b>	<b>162,004</b>	<b>54%</b>
Supplies: Vehicle Fuel	138	-	(138)	138	-	(138)	138	-	-
Supplies: Office Supplies	53	-	(53)	258	-	(258)	258	-	-
<b>64000: Supplies</b>	<b>191</b>	<b>-</b>	<b>(191)</b>	<b>396</b>	<b>-</b>	<b>(396)</b>	<b>396</b>	<b>-</b>	<b>-</b>
General R&M : General Repairs & Maintenance	-	63	63	-	375	375	-	750	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	5,250	5,250	-	10,500	-
<b>65001: General R&amp;M</b>	<b>-</b>	<b>938</b>	<b>938</b>	<b>-</b>	<b>5,625</b>	<b>5,625</b>	<b>-</b>	<b>11,250</b>	<b>-</b>
<b>Repairs &amp; Maintenance</b>	<b>-</b>	<b>938</b>	<b>938</b>	<b>-</b>	<b>5,625</b>	<b>5,625</b>	<b>-</b>	<b>11,250</b>	<b>-</b>
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,933	-	(3,933)	13,985	-	(13,985)	13,985	-	-
General Utilities: Internet & WIFI	416	4,008	3,592	10,269	24,050	13,781	10,269	48,100	21%
General Utilities: Electricity	43,069	29,167	(13,902)	207,703	175,000	(32,703)	207,703	350,000	59%
General Utilities: Water	3,621	583	(3,037)	10,354	3,500	(6,854)	10,354	7,000	148%
General Utilities: Sewer	527	2,083	1,556	605	12,500	11,895	605	25,000	2%
General Utilities: Natural Gas	17,862	20,000	2,138	44,407	75,000	30,593	44,407	150,000	30%
General Utilities: Water Services	-	-	-	2,332	-	(2,332)	2,332	-	-
<b>66001: General Utilities</b>	<b>69,428</b>	<b>55,842</b>	<b>(13,586)</b>	<b>290,233</b>	<b>290,050</b>	<b>(183)</b>	<b>290,233</b>	<b>580,100</b>	<b>50%</b>
<b>Utilities</b>	<b>69,428</b>	<b>55,842</b>	<b>(13,586)</b>	<b>290,233</b>	<b>290,050</b>	<b>(183)</b>	<b>290,233</b>	<b>580,100</b>	<b>50%</b>
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	136	167	31	1,177	1,500	323	1,177	2,500	47%
Office Expenses: Office Supplies	283	625	342	2,561	3,750	1,189	2,561	7,500	34%
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
<b>67000: Office Expenses</b>	<b>419</b>	<b>792</b>	<b>373</b>	<b>4,166</b>	<b>5,250</b>	<b>1,084</b>	<b>4,166</b>	<b>10,000</b>	<b>42%</b>
Contracted Services: Internet & WIFI	520	-	(520)	3,559	-	(3,559)	3,559	-	-
Contracted Services: IT Services	762	-	(762)	6,463	-	(6,463)	6,463	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,700	-	(3,700)	9,846	-	(9,846)	9,846	-	-
Contracted Services: Software & Licenses	-	-	-	520	-	(520)	520	-	-
Contracted Services: Management Fee (Base)	10,389	10,752	364	62,333	64,515	2,182	62,333	129,029	48%
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
<b>69000: Contracted Services</b>	<b>15,371</b>	<b>10,752</b>	<b>(4,618)</b>	<b>83,898</b>	<b>64,515</b>	<b>(19,384)</b>	<b>83,898</b>	<b>129,029</b>	<b>65%</b>
Other G&A: Information Technology	-	-	-	656	-	(656)	656	-	-
Other G&A: Licenses, Fees & Permits	350	625	275	4,141	3,750	(391)	4,141	7,500	55%
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
<b>72000: Other G&amp;A</b>	<b>350</b>	<b>625</b>	<b>275</b>	<b>13,766</b>	<b>3,750</b>	<b>(10,016)</b>	<b>13,766</b>	<b>7,500</b>	<b>184%</b>
<b>Total Non Labor Costs</b>	<b>107,697</b>	<b>85,332</b>	<b>(22,366)</b>	<b>480,322</b>	<b>467,491</b>	<b>(12,830)</b>	<b>480,322</b>	<b>934,983</b>	<b>51%</b>
<b>Total Operating Expenses</b>	<b>111,681</b>	<b>85,332</b>	<b>(26,349)</b>	<b>484,306</b>	<b>467,491</b>	<b>(16,814)</b>	<b>484,306</b>	<b>934,983</b>	<b>52%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Partnerships

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
<b>64000: Supplies</b>	-	-	-	<b>1,366</b>	-	<b>(1,366)</b>	<b>1,366</b>	-	-
<b>Total Non Labor Costs</b>	-	-	-	<b>1,366</b>	-	<b>(1,366)</b>	<b>1,366</b>	-	-
<b>Total Operating Expenses</b>	-	-	-	<b>1,366</b>	-	<b>(1,366)</b>	<b>1,366</b>	-	-



**Cross Insurance Arena  
Operating Expenses by Department**

D: Sales

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	-	-	-	7,723	-	(7,723)	7,723	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	-	-	-	<b>634</b>	-	<b>(634)</b>	<b>634</b>	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
<b>Total Labor Costs</b>	-	-	-	<b>10,189</b>	-	<b>(10,189)</b>	<b>10,189</b>	-	-
<b>Total Operating Expenses</b>	-	-	-	<b>10,189</b>	-	<b>(10,189)</b>	<b>10,189</b>	-	-



**Cross Insurance Arena  
Operating Expenses by Department**

D: Ticketing & Box Office

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,560	10,147	588	62,090	60,884	(1,206)	62,090	121,768	51%
Salaries & Wages: Salaried Part-Time	2,940	-	(2,940)	9,931	-	(9,931)	9,931	-	-
Salaries & Wages: Hourly Part-Time	-	3,000	3,000	-	10,000	10,000	-	20,000	-
Salaries & Wages: Event Wages	(2,243)	-	2,243	(7,579)	-	7,579	(7,579)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>737</b>	<b>708</b>	<b>(29)</b>	<b>5,370</b>	<b>4,247</b>	<b>(1,122)</b>	<b>5,370</b>	<b>9,131</b>	<b>59%</b>
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	310	300	(10)	1,193	1,800	607	1,193	3,600	33%
Payroll Taxes: Workers Comp	-	123	123	-	737	737	-	1,473	-
Employee Benefits: General Employee Benefits	3,629	4,322	693	21,398	25,932	4,534	21,398	51,875	41%
Pension & 401K: General Employee Benefits	-	-	-	(170)	-	170	(170)	-	-
Pension & 401K: Pension & 401K	(340)	534	873	1,822	3,202	1,380	1,822	6,404	28%
<b>Total Labor Costs</b>	<b>14,592</b>	<b>19,134</b>	<b>4,541</b>	<b>94,138</b>	<b>106,802</b>	<b>12,664</b>	<b>94,138</b>	<b>214,251</b>	<b>44%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	700	-	(700)	700	2,000	35%
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>700</b>	<b>-</b>	<b>(700)</b>	<b>700</b>	<b>2,000</b>	<b>35%</b>
Supplies: Office Supplies	127	100	(27)	173	450	277	173	1,000	17%
<b>64000: Supplies</b>	<b>127</b>	<b>100</b>	<b>(27)</b>	<b>173</b>	<b>450</b>	<b>277</b>	<b>173</b>	<b>1,000</b>	<b>17%</b>
Office Expenses: Printing	-	42	42	-	250	250	-	500	-
Office Expenses: Telephone	-	54	54	-	325	325	-	650	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>96</b>	<b>96</b>	<b>-</b>	<b>575</b>	<b>575</b>	<b>-</b>	<b>1,150</b>	<b>-</b>
Contracted Services: Armored Car	347	200	(147)	1,682	900	(782)	1,682	2,000	84%
<b>69000: Contracted Services</b>	<b>347</b>	<b>200</b>	<b>(147)</b>	<b>1,682</b>	<b>900</b>	<b>(782)</b>	<b>1,682</b>	<b>2,000</b>	<b>84%</b>
Other G&A: Credit Card Merchant Fees	(1,173)	-	1,173	325	300	(25)	325	500	65%
<b>72000: Other G&amp;A</b>	<b>(1,173)</b>	<b>-</b>	<b>1,173</b>	<b>325</b>	<b>300</b>	<b>(25)</b>	<b>325</b>	<b>500</b>	<b>65%</b>
<b>Total Non Labor Costs</b>	<b>(699)</b>	<b>396</b>	<b>1,095</b>	<b>2,880</b>	<b>2,225</b>	<b>(655)</b>	<b>2,880</b>	<b>6,650</b>	<b>43%</b>
<b>Total Operating Expenses</b>	<b>13,893</b>	<b>19,530</b>	<b>5,637</b>	<b>97,018</b>	<b>109,027</b>	<b>12,009</b>	<b>97,018</b>	<b>220,901</b>	<b>44%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Operations

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	15,113	16,369	1,256	93,405	98,212	4,807	93,405	196,424	48%
Salaries & Wages: Salaried Part-Time	7,253	-	(7,253)	43,162	-	(43,162)	43,162	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	75,000	75,000	-	150,000	-
Salaries & Wages: Event Wages	(7,125)	-	7,125	(22,602)	-	22,602	(22,602)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>1,190</b>	<b>933</b>	<b>(257)</b>	<b>6,667</b>	<b>5,601</b>	<b>(1,066)</b>	<b>6,667</b>	<b>12,473</b>	<b>53%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	631	1,898	1,267	3,847	11,387	7,540	3,847	22,766	17%
Payroll Taxes: Workers Comp	-	347	347	-	2,085	2,085	-	4,169	-
Employee Benefits: General Employee Benefits	4,726	6,695	1,969	29,603	40,170	10,567	29,603	80,343	37%
Pension & 401K: General Employee Benefits	-	-	-	(204)	-	204	(204)	-	-
Pension & 401K: Pension & 401K	(916)	855	1,771	2,838	5,132	2,294	2,838	10,265	28%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Contra-Payroll: Payroll Recovery PT	-	(8,333)	(8,333)	-	(50,000)	(50,000)	-	(100,000)	-
<b>Total Labor Costs</b>	<b>20,873</b>	<b>31,264</b>	<b>10,392</b>	<b>156,717</b>	<b>187,587</b>	<b>30,870</b>	<b>156,717</b>	<b>385,299</b>	<b>41%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	500	-
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>500</b>	<b>-</b>
Supplies: Cleaning & Cleaning Supplies	-	-	-	3,615	-	(3,615)	3,615	-	-
Supplies: Propane	233	-	(233)	304	-	(304)	304	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	750	-
Supplies: Cleaning Supplies	-	-	-	677	-	(677)	677	-	-
Supplies: General Supplies	-	2,333	2,333	-	14,000	14,000	-	28,000	-
Supplies: Building Supplies	932	-	(932)	11,234	-	(11,234)	11,234	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Ice Supplies	1,905	-	(1,905)	1,965	-	(1,965)	1,965	-	-
Supplies: Janitorial Supplies	4,707	3,333	(1,374)	11,112	20,000	8,888	11,112	40,000	28%
<b>64000: Supplies</b>	<b>7,777</b>	<b>5,667</b>	<b>(2,110)</b>	<b>30,599</b>	<b>34,750</b>	<b>4,151</b>	<b>30,599</b>	<b>68,750</b>	<b>45%</b>
General R&M: Repairs & Maintenance	1,058	-	(1,058)	1,058	-	(1,058)	1,058	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	1,592	3,750	2,158	12,835	22,500	9,665	12,835	45,000	29%
General R&M: General Repairs & Maintenance	7,976	3,750	(4,226)	27,067	22,500	(4,567)	27,067	45,000	60%
General R&M: Hockey Equipment	-	3,667	3,667	-	22,000	22,000	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,014	-	(1,014)	1,014	-	-
General R&M: Elevator/Escalator Repair	5,006	-	(5,006)	7,674	-	(7,674)	7,674	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
<b>65001: General R&amp;M</b>	<b>15,633</b>	<b>11,167</b>	<b>(4,466)</b>	<b>50,983</b>	<b>70,000</b>	<b>19,017</b>	<b>50,983</b>	<b>139,000</b>	<b>37%</b>
<b>Repairs &amp; Maintenance</b>	<b>15,633</b>	<b>11,167</b>	<b>(4,466)</b>	<b>50,983</b>	<b>70,000</b>	<b>19,017</b>	<b>50,983</b>	<b>139,000</b>	<b>37%</b>
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	-	-	255	-	(255)	255	-	-
<b>66001: General Utilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>334</b>	<b>-</b>	<b>(334)</b>	<b>334</b>	<b>-</b>	<b>-</b>
<b>Utilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>334</b>	<b>-</b>	<b>(334)</b>	<b>334</b>	<b>-</b>	<b>-</b>
Office Expenses: Telephone	-	54	54	-	325	325	-	650	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>54</b>	<b>54</b>	<b>-</b>	<b>325</b>	<b>325</b>	<b>-</b>	<b>650</b>	<b>-</b>
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	785	-	(785)	785	-	-
Contracted Services: Trash Removal	3,475	2,000	(1,475)	13,434	12,000	(1,434)	13,434	24,000	56%
Contracted Services: Cell Phone & Data	51	-	(51)	51	-	(51)	51	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	8,250	8,250	-	16,500	-
Contracted Services: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
Contracted Services: Pest Control	270	300	30	1,620	1,800	180	1,620	3,600	45%
Contracted Services: Inspections	-	458	458	13,426	2,750	(10,676)	13,426	5,500	244%
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	100	-	(100)	100	-	-
<b>69000: Contracted Services</b>	<b>3,796</b>	<b>4,133</b>	<b>338</b>	<b>30,100</b>	<b>24,800</b>	<b>(5,300)</b>	<b>30,100</b>	<b>49,850</b>	<b>60%</b>
Other G&A: Building Supplies	95	-	(95)	95	-	(95)	95	-	-
Other G&A: Dues and Subscriptions	-	21	21	350	125	(225)	350	250	140%
<b>72000: Other G&amp;A</b>	<b>95</b>	<b>21</b>	<b>(74)</b>	<b>445</b>	<b>125</b>	<b>(320)</b>	<b>445</b>	<b>250</b>	<b>178%</b>
<b>Total Non Labor Costs</b>	<b>27,300</b>	<b>21,042</b>	<b>(6,258)</b>	<b>112,461</b>	<b>130,000</b>	<b>17,539</b>	<b>112,461</b>	<b>259,000</b>	<b>43%</b>
<b>Total Operating Expenses</b>	<b>48,173</b>	<b>52,306</b>	<b>4,133</b>	<b>269,178</b>	<b>317,587</b>	<b>48,409</b>	<b>269,178</b>	<b>644,299</b>	<b>42%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Executive Management

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,993	10,826	833	64,940	64,957	17	64,940	129,913	50%
Salaries & Wages: Salaried Part-Time	793	-	(793)	5,897	-	(5,897)	5,897	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	11,000	11,000	-	23,000	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	6,496	6,496	-	12,991	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>875</b>	<b>622</b>	<b>(253)</b>	<b>5,812</b>	<b>3,733</b>	<b>(2,079)</b>	<b>5,812</b>	<b>8,101</b>	<b>72%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Workers Comp	-	339	339	-	2,034	2,034	-	4,069	-
Employee Benefits: General Employee Benefits	1,308	1,543	235	7,663	9,258	1,595	7,663	18,521	41%
Pension & 401K: General Employee Benefits	-	-	-	(103)	-	103	(103)	-	-
Pension & 401K: Pension & 401K	(179)	746	925	(74)	4,475	4,548	(74)	8,949	-1%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
<b>Total Labor Costs</b>	<b>12,790</b>	<b>17,159</b>	<b>4,369</b>	<b>84,089</b>	<b>101,952</b>	<b>17,863</b>	<b>84,089</b>	<b>218,532</b>	<b>38%</b>
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	105	-	(105)	607	-	(607)	607	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,502	2,502	-	5,000	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	2,000	-
Employee T&E: Gifts	-	250	250	-	250	250	-	250	-
<b>61000: Employee T&amp;E</b>	<b>105</b>	<b>667</b>	<b>562</b>	<b>772</b>	<b>2,752</b>	<b>1,980</b>	<b>772</b>	<b>7,250</b>	<b>11%</b>
Office Expenses: Telephone	-	75	75	-	325	325	-	650	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>75</b>	<b>75</b>	<b>-</b>	<b>325</b>	<b>325</b>	<b>-</b>	<b>650</b>	<b>-</b>
Other G&A: Dues and Subscriptions	-	150	150	1,170	900	(270)	1,170	1,800	65%
<b>72000: Other G&amp;A</b>	<b>-</b>	<b>150</b>	<b>150</b>	<b>1,170</b>	<b>900</b>	<b>(270)</b>	<b>1,170</b>	<b>1,800</b>	<b>65%</b>
<b>Total Non Labor Costs</b>	<b>105</b>	<b>892</b>	<b>787</b>	<b>1,942</b>	<b>3,977</b>	<b>2,035</b>	<b>1,942</b>	<b>9,700</b>	<b>20%</b>
<b>Total Operating Expenses</b>	<b>12,895</b>	<b>18,051</b>	<b>5,156</b>	<b>86,030</b>	<b>105,929</b>	<b>19,899</b>	<b>86,030</b>	<b>228,232</b>	<b>38%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Finance & Accounting

For The Period Ended: December FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,862	10,684	822	64,089	64,105	17	64,089	128,211	50%
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	-	-	-	13,072	-	(13,072)	13,072	-	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	6,411	6,411	-	12,821	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>811</b>	<b>420</b>	<b>(390)</b>	<b>5,224</b>	<b>2,522</b>	<b>(2,702)</b>	<b>5,224</b>	<b>5,681</b>	<b>92%</b>
Payroll Taxes: Workers Comp	-	335	335	-	2,008	2,008	-	4,016	-
Employee Benefits: General Employee Benefits	17	42	25	89	252	163	89	10,104	1%
Pension & 401K: General Employee Benefits	-	-	-	(444)	-	444	(444)	-	-
Pension & 401K: Pension & 401K	(888)	588	1,475	2,935	3,527	592	2,935	7,053	42%
<b>Total Labor Costs</b>	<b>9,803</b>	<b>13,137</b>	<b>3,335</b>	<b>89,723</b>	<b>78,825</b>	<b>(10,898)</b>	<b>89,723</b>	<b>167,885</b>	<b>53%</b>
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	35,025	35,025	-	70,050	-
<b>62000: Consultants and Professional Services</b>	<b>-</b>	<b>5,838</b>	<b>5,838</b>	<b>-</b>	<b>35,025</b>	<b>35,025</b>	<b>-</b>	<b>70,050</b>	<b>-</b>
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	-	-	-	376	-	(376)	376	2,800	13%
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>376</b>	<b>-</b>	<b>(376)</b>	<b>376</b>	<b>3,300</b>	<b>11%</b>
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	-	63	63	-	375	375	-	750	-
Contracted Services: IT Services	250	-	(250)	1,290	-	(1,290)	1,290	-	-
<b>69000: Contracted Services</b>	<b>250</b>	<b>63</b>	<b>(188)</b>	<b>1,810</b>	<b>375</b>	<b>(1,435)</b>	<b>1,810</b>	<b>750</b>	<b>241%</b>
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
Other G&A: Software & Licenses	328	-	(328)	656	-	(656)	656	-	-
Other G&A: Dues and Subscriptions	-	-	-	32	-	(32)	32	-	-
<b>72000: Other G&amp;A</b>	<b>328</b>	<b>-</b>	<b>(328)</b>	<b>1,344</b>	<b>-</b>	<b>(1,344)</b>	<b>1,344</b>	<b>-</b>	<b>-</b>
<b>Total Non Labor Costs</b>	<b>578</b>	<b>5,900</b>	<b>5,322</b>	<b>3,530</b>	<b>35,400</b>	<b>31,870</b>	<b>3,530</b>	<b>74,100</b>	<b>5%</b>
<b>Total Operating Expenses</b>	<b>10,381</b>	<b>19,037</b>	<b>8,657</b>	<b>93,253</b>	<b>114,225</b>	<b>20,972</b>	<b>93,253</b>	<b>241,985</b>	<b>39%</b>



**Cross Insurance Arena  
Operating Expenses by Department**

D: Marketing & Communications  
For The Period Ended: December FY26  
USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	7,746	11,279	3,533	46,462	67,674	21,212	46,462	135,347	34%
Salaries & Wages: Event Wages	(1,986)	-	1,986	(3,591)	-	3,591	(3,591)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>654</b>	<b>555</b>	<b>(99)</b>	<b>3,924</b>	<b>3,329</b>	<b>(595)</b>	<b>3,924</b>	<b>7,930</b>	<b>49%</b>
Payroll Taxes: Workers Comp	-	321	321	-	1,927	1,927	-	3,854	-
Employee Benefits: General Employee Benefits	1,301	2,856	1,555	10,381	16,826	6,445	10,381	33,961	31%
Pension & 401K: General Employee Benefits	-	-	-	(176)	-	176	(176)	-	-
Pension & 401K: Pension & 401K	(526)	598	1,125	2,163	3,590	1,427	2,163	7,180	30%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	7,874	-
<b>Total Labor Costs</b>	<b>7,188</b>	<b>15,609</b>	<b>8,421</b>	<b>59,164</b>	<b>93,346</b>	<b>34,182</b>	<b>59,164</b>	<b>196,146</b>	<b>30%</b>
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	700	-
Employee T&E: Training, Conferences, Meetings	-	250	250	-	500	500	-	5,000	-
Employee T&E: Customer Relations	-	400	400	-	400	400	-	650	-
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>650</b>	<b>650</b>	<b>-</b>	<b>900</b>	<b>900</b>	<b>-</b>	<b>6,350</b>	<b>-</b>
Office Expenses: Telephone	-	108	108	-	650	650	-	1,300	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>108</b>	<b>108</b>	<b>-</b>	<b>650</b>	<b>650</b>	<b>-</b>	<b>1,300</b>	<b>-</b>
Contracted Services: Website Maintenance	650	-	(650)	1,300	-	(1,300)	1,300	-	-
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
<b>69000: Contracted Services</b>	<b>650</b>	<b>-</b>	<b>(650)</b>	<b>1,950</b>	<b>-</b>	<b>(1,950)</b>	<b>1,950</b>	<b>-</b>	<b>-</b>
Advertising & Marketing: Advertising & Marketing	228	-	(228)	803	-	(803)	803	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	663	3,100	2,437	663	6,200	11%
Advertising & Marketing: Website fees	-	650	650	1,300	3,900	2,600	1,300	7,800	17%
Advertising & Marketing: Subscriptions	120	-	(120)	120	-	(120)	120	-	-
<b>70000: Advertising &amp; Marketing</b>	<b>348</b>	<b>1,167</b>	<b>819</b>	<b>2,985</b>	<b>7,000</b>	<b>4,015</b>	<b>2,985</b>	<b>14,000</b>	<b>21%</b>
Other G&A: Printing	-	125	125	90	750	660	90	1,500	6%
Other G&A: Customer Relations	-	250	250	-	450	450	-	650	-
Other G&A: Dues and Subscriptions	307	550	243	1,260	3,300	2,040	1,260	6,600	19%
<b>72000: Other G&amp;A</b>	<b>307</b>	<b>925</b>	<b>618</b>	<b>1,350</b>	<b>4,500</b>	<b>3,150</b>	<b>1,350</b>	<b>8,750</b>	<b>15%</b>
<b>Total Non Labor Costs</b>	<b>1,305</b>	<b>2,850</b>	<b>1,545</b>	<b>6,286</b>	<b>13,050</b>	<b>6,764</b>	<b>6,286</b>	<b>30,400</b>	<b>21%</b>
<b>Total Operating Expenses</b>	<b>8,493</b>	<b>18,459</b>	<b>9,966</b>	<b>65,449</b>	<b>106,396</b>	<b>40,946</b>	<b>65,449</b>	<b>226,546</b>	<b>29%</b>

**CROSS INSURANCE ARENA  
AR & AP AGING**

**ACCOUNTS RECEIVABLE**

	<u>AMOUNT</u>	<u>%</u>
<b><u>AGED RECEIVABLES:</u></b>		
CURRENT	89,146.68	40.6%
OVER 30 DAYS	20,253.69	9.2%
OVER 60 DAYS	1,598.34	0.7%
OVER 90 DAYS*	6,303.37	2.9%
OVER 120 DAYS*	102,015.43	46.5%
TOTAL:	<u>219,317.51</u>	<u>100.0%</u>

<u>CUSTOMER</u>	<u>OVER 120DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Aroma Joes - 2024-25		17,000.00	Sponsorship - Expect
Bath Savings 2024-25		20,000.00	Sponsorship - Expect to collect
Chik Fil A 2024-25		7,500.00	Sponsorship - Expect to collect
Cape Elizabeth Athletics	Feb Ice Rentals	2,032.00	Sponsorship - Expect to collect
Definitive Brewery		12,676.50	Sponsorship +Production - Doubtful to collect
Floor Decor		7,806.89	Sponsorship - Doubtful to collect
Hannaford		10,000.00	Sponsorship - Expect to collect
Martins Point		7,500.00	Sponsorship - Expect to collect
Nappi Distributors		10,000.00	Sponsorship - Expect to collect
Rinck Advertising		7,500.00	Sponsorship - Doubtful to collect
		-	
		<u>102,015.43</u>	

**ACCOUNTS PAYABLE**

	<u>AMOUNT</u>	<u>%</u>
<b><u>AGED PAYABLES:</u></b>		
CURRENT	278,095	100.0%
OVER 60 DAYS	-	0.0%
OVER 90 DAYS	-	0.0%
OVER 120 DAYS	-	0.0%
TOTAL:	<u>278,095</u>	<u>100.0%</u>