



One Civic Center Square, Portland, ME 04101

MARCH 2026

Fiscal Year ending June 30, 2026

**Submitted By
Mark Eddy**

OVG VENUE MANAGEMENT

R.Chmura
J. Dixon
D. Higgins
K. Hilsgen
G. O'Dell
K. Vaske
R. Wilson

Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager

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Cross Insurance Arena
Consolidated Income Statement
 For the Period Ended: March FY26
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	8	-8	7	32	-25
90002: Number of Events	12	11	1	57	63	-6
90003: Paid Attendance - General Seating	48,893	41,700	7,193	201,507	213,700	-12,193
90009: Attendance	39,699	34,500	5,199	168,603	182,500	-13,897
90015: Dropcount - General Seating	-	34,500	-34,500	-	180,000	-180,000
90022: Ticket Sales - Manifested	-	667,989	-667,989	-	5,715,121	-5,715,121
Event Revenue						
SL: Rent Ticket Receipts	1,228,700	55,300	1,173,400	5,772,237	366,200	5,406,037
SL: Event Reimbursement	153,778	114,175	39,603	1,100,864	890,499	210,365
Direct Event Revenue	1,382,479	169,475	1,213,004	6,873,101	1,256,699	5,616,402
SL: Ticketing Fees	130,763	50,039	80,724	650,232	582,249	67,983
SL: Premium Seating	-	-	-	19,729	-	19,729
SL: Unmanifested Seats	-	-	-	-	9,000	(9,000)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	-	-	-	13,497	18,150	(4,653)
SL: Total Catering	-	-	-	301	4,862	(4,561)
SL: Total Concessions	637,387	364,695	272,692	2,813,402	1,954,864	858,538
SL: Other Event	-	-	-	1,167	1,400	(233)
Total Event Revenue	2,150,709	584,209	1,566,500	10,372,098	3,827,224	6,544,874
Event Costs						
SL: Direct Revenue & Costs	237,026	173,085	(63,941)	1,527,853	1,181,504	(346,349)
SL: Total Catering	595	87,612	87,017	2,020	350,388	348,368
SL: Total Concessions	316,142	109,750	(206,392)	1,393,840	652,456	(741,384)
Total Event Costs	553,763	370,447	(183,316)	2,923,712	2,184,348	(739,364)
Event Gross Profit before Revenue Sharing	1,596,945	213,762	1,383,183	7,448,386	1,642,876	5,805,510
Total Promoter & Team Revenue Sharing / Revenue	1,246,276	73,660	(1,172,616)	5,615,097	460,437	(5,154,660)
Event Gross Profit	350,669	183,752	166,917	1,833,289	1,416,364	416,925
Contracted Revenue						
SL: Premium Seating	-	19,643	(19,643)	58,441	176,790	(118,349)
SL: Sponsorships	57,807	63,750	(5,943)	346,322	573,750	(227,428)
Total Contracted Revenue	57,807	83,393	(25,586)	404,763	750,540	(345,776)
Contracted Revenue Expenses						
SL: Premium Seating	-	15,390	15,390	-	138,513	138,513
Total Contracted Revenue Expenses	-	15,390	15,390	-	138,513	138,513
Contracted Gross Profit before Revenue Sharing	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Contracted Revenue Gross Profit	57,807	68,003	(10,196)	404,763	612,027	(207,264)
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Revenue	-	-	-	4,730	-	4,730
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	-	-	-	22,362	-	22,362
SL: Sponsorships	-	-	-	89,642	-	89,642
SL: Other Event	7,327	6,667	660	80,935	71,000	9,935
Total Other Revenue	7,327	6,667	660	197,710	71,000	126,710
Other Gross Profit before Revenue Sharing	7,327	6,667	660	197,710	71,000	126,710
Other Revenue Gross Profit	7,327	6,667	660	197,710	71,000	126,710
Total Gross Profit	415,803	258,422	157,382	2,435,763	2,099,391	336,372
Indirect Expenses	325,463	298,436	(27,027)	2,327,372	2,475,002	147,631
Net Operating Income / (Loss)	90,340	(40,014)	130,354	108,391	(375,611)	484,002
Other Income & Expenses	-	-	-	-	-	-
Total Net Income	90,340	(40,014)	130,354	108,391	(375,611)	484,002



Cross Insurance Arena
Balance Sheet
For the Period Ended: March FY26
USD

	Mar-FY26
Assets	
Current Assets	
Cash and Cash Equivalents	4,584,995
Accounts Receivable	477,126
Inventory	87,223
Prepaid and Other Current Assets	16,965
Total Current Assets	5,166,307
Fixed Assets	
Fixed Assets minus CIP	19,821
Total Fixed Assets	19,821
Total Assets	5,186,129
Liabilities & Members' Capital	
Current Liabilities	
Total Accounts Payable	321,403
Accrued Expenses	906,299
Total Deferred Revenue	657,109
Total Other Current Liabilities	2,660,049
Total Current Liabilities	4,544,860
Non-Current Liabilities	
Members' Capital	
Equity	1,406,867
Retained Earnings	(765,599)
Total Equity	641,268
Total Liabilities and Equity	5,186,129

Venue	Cross Insurance Arena		Rolling Forecast 04.23.26													
Fiscal Year	FY26															
Year-End	MTD															
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Total Forecast	Budget	Better / (Worse)	
	July	August	September	October	November	December	January	February	March	April	May	June				
Event Profit	144	84,664	119,207	64,341	289,394	252,574	279,213	401,426	350,669	195,000	150,000	50,000	2,236,632	2,104,362	132,270	
Contracted Revenue	51,191	55,328	58,325	71,731	53,808	52,061	59,943	56,575	57,807	57,000	57,000	57,000	687,768	816,036	(128,268)	
Other Revenue	805.11	1	1,059	873	11,737	12,545	9,970	41,389	7,327	5,667	5,667	5,667	102706	88,000	14705	
Gross Profit	52139.95	139,992	178,591	136,945	354,938	317,180	340,783	499,390	415,803	257,667	212,667	112,667	3018763	3,008,399	10364	
Overhead Expenses	185,525	226,000	239,725	269,743	254,696	260,845	324,867	240,508	325,463	280,390	251,415	300,000	3,159,176	3,312,658	153,482	
Net Income	(133385)	(86,007)	(61,134)	(132,798)	100,243	56,335	15,916	258,882	90,340	(22,724)	(38,749)	(187,333)	(140,414)	(304,260)	163,846	



Cross Insurance Arena Consolidated Gross Profit Statement

For the Period Ended: March FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	8	-8	7	32	-25
90002: Number of Events	12	11	1	57	63	-6
90003: Paid Attendance - General Seating	48,893	41,700	7,193	201,507	213,700	-12,193
90009: Attendance	39,699	34,500	5,199	168,603	182,500	-13,897
90015: Dropcount - General Seating	-	34,500	-34,500	-	180,000	-180,000
90022: Ticket Sales - Manifested	-	667,989	-667,989	-	5,715,121	-5,715,121
Event Gross Profit						
SL: Rent Ticket Receipts	1,228,700	55,300	1,173,400	5,772,237	366,200	5,406,037
SL: Event Reimbursement	(83,248)	(58,910)	(24,338)	(426,989)	(291,005)	(135,984)
Direct Event Gross Profit	1,145,452	(3,610)	1,149,062	5,345,248	75,195	5,270,053
SL: Ticketing Fees	130,763	50,039	80,724	650,232	582,249	67,983
SL: Premium Seating	-	-	-	19,729	-	19,729
SL: Unmanifested Seats	-	-	-	-	9,000	(9,000)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	-	-	-	13,497	18,150	(4,653)
SL: Total Catering	(595)	(87,612)	87,017	(1,719)	(345,526)	343,807
SL: Total Concessions	321,246	254,945	66,301	1,419,563	1,302,408	117,155
SL: Unclassified Service Line	80	-	80	80	-	80
SL: Miscellaneous Event	-	-	-	1,167	1,400	(233)
SL: Promoter Revenue Share	(1,246,276)	-	(1,246,276)	(5,615,097)	(126,697)	(5,488,400)
Total Event Gross Profit	350,669	183,752	166,917	1,833,289	1,416,364	416,925
Contracted Gross Profit						
SL: Premium Seating	-	4,253	(4,253)	58,441	38,277	20,164
SL: Sponsorships	57,807	63,750	(5,943)	346,322	573,750	(227,428)
Total Contracted Gross Profit	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Contracted Gross Profit before Revenue Sharing	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Contracted Revenue Gross Profit	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Other Gross Profit						
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Gross Profit	-	-	-	4,730	-	4,730
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	-	-	-	22,362	-	22,362
SL: Sponsorships	-	-	-	89,642	-	89,642
SL: Ice Rink	4,950	1,000	3,950	11,034	20,000	(8,966)
SL: Miscellaneous Other	2,377	5,667	(3,290)	69,901	51,000	18,901
Total Other Gross Profit	7,327	6,667	660	197,710	71,000	126,710
Other Gross Profit before Revenue Sharing	7,327	6,667	660	197,710	71,000	126,710
Other Revenue Gross Profit	7,327	6,667	660	197,710	71,000	126,710
Total Gross Profit	415,803	258,422	157,382	2,435,763	2,099,391	336,372
Indirect Expenses	325,463	298,436	(27,027)	2,327,372	2,475,002	147,631
Net Operating Income / (Loss)	90,340	(40,014)	130,354	108,391	(375,611)	484,002
Other Income & Expense	-	-	-	-	-	-
Total Net Income	90,340	(40,014)	130,354	108,391	(375,611)	484,002



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: March FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	8	-8	7	32	-25
90002: Number of Events	12	11	1	57	63	-6
90003: Paid Attendance - General Seating	48,893	41,700	7,193	201,507	213,700	-12,193
90009: Attendance	39,699	34,500	5,199	168,603	182,500	-13,897
90015: Dropcount - General Seating	-	34,500	-34,500	-	180,000	-180,000
90022: Ticket Sales - Manifested	-	667,989	-667,989	-	5,715,121	-5,715,121
Event Revenue						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	1,125,287	-	1,125,287	5,341,532	42,500	5,299,032
SL: Rentals - Event Revenue: Rental Income	103,413	-	103,413	401,704	-	401,704
SL: Rentals - Event Revenue: Venue Rentals	-	55,300	(55,300)	29,000	323,700	(294,700)
Total Rent / Ticket Receipts	1,228,700	55,300	1,173,400	5,772,237	366,200	5,406,037
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	64,944	36,970	27,974	412,232	370,880	41,352
SL: Service & Expense Reimbursement - Event Revenue: Catering	48,957	36,070	12,887	176,970	173,330	3,640
SL: Service & Expense Reimbursement - Event Revenue: Artist & Talent Fees	-	-	-	135,794	-	135,794
SL: Service & Expense Reimbursement - Event Revenue: Security	18,139	21,000	(2,861)	112,336	121,350	(9,014)
SL: Service & Expense Reimbursement - Event Revenue: Production	496	80	416	50,509	21,040	29,469
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	4,960	6,300	(1,340)	36,769	29,795	6,974
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	4,171	-	4,171	36,478	27,950	8,528
SL: Service & Expense Reimbursement - Event Revenue: Police	3,919	4,575	(656)	21,436	29,250	(7,814)
SL: Service & Expense Reimbursement - Event Revenue: EMT	2,431	1,350	1,081	16,973	8,120	8,853
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	-	-	-	15,514	-	15,514
SL: Service & Expense Reimbursement - Event Revenue: Event Changeover	964	-	964	13,112	-	13,112
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	1,997	2,175	(178)	12,960	17,535	(4,575)
SL: Service & Expense Reimbursement - Event Revenue: Group Sales Commission	-	-	-	12,913	-	12,913
SL: Service & Expense Reimbursement - Event Revenue: Operations	796	3,000	(2,204)	12,698	20,550	(7,852)
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	-	-	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	961	2,250	(1,289)	12,148	18,445	(6,297)
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	743	-	743	6,625	17,225	(10,600)
SL: Service & Expense Reimbursement - Event Revenue: Ticket Printing	300	-	300	848	-	848
SL: Service & Expense Reimbursement - Event Revenue: Information Technology	-	-	-	800	-	800
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Trash Removal	-	-	-	260	-	260
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	-	-	-	250	1,819	(1,569)
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	-	-	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Other Expense	-	-	-	-	1,200	(1,200)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	405	(405)	-	15,810	(15,810)
SL: Service & Expense Reimbursement - Event Revenue: Guest Services	-	-	-	-	16,200	(16,200)
Total Event Reimbursement	153,778	114,175	39,603	1,100,864	890,499	210,365
Direct Event Revenue	1,382,479	169,475	1,213,004	6,873,101	1,256,699	5,616,402
SL: Ticketing Fees - Event Revenue: VIP Lift	1,088	-	1,088	26,771	-	26,771
SL: Ticketing Fees - Event Revenue: Facility Fee	79,140	39,000	40,140	408,423	401,850	6,573
SL: Ticketing Fees - Event Revenue: Ticketing Fees	50,535	11,039	39,496	215,037	180,399	34,638
Total Ticketing Revenue	130,763	50,039	80,724	650,232	582,249	67,983
SL: Premium Seating - Event Revenue: Suites	-	-	-	19,729	-	19,729
Total Premium Seating	-	-	-	19,729	-	19,729
SL: Unmanifested Seats - Event Revenue: Individual Suite Rentals	-	-	-	-	9,000	(9,000)
Total Unmanifested Seats	-	-	-	-	9,000	(9,000)
SL: Partnerships - Event Revenue: Suites	-	-	-	589	-	589
Total Event Sponsorships	-	-	-	589	-	589
SL: Merchandise - Event Revenue: Merchandise	-	-	-	13,497	-	13,497
SL: Retail Merchandise - Event Revenue: Other Revenue	-	-	-	-	18,150	(18,150)
Total Merchandise	-	-	-	13,497	18,150	(4,653)
SL: Catering - Event Revenue: NA Beverage	-	-	-	96	1,862	(1,766)
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: March FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
SL: Catering - Event Revenue: Food	-	-	-	-	3,000	(3,000)
Total Catering	-	-	-	301	4,862	(4,561)
SL: Concessions - Event Revenue: Food	251,938	134,377	117,561	1,008,541	639,741	368,800
SL: Concessions - Event Revenue: Beer	153,925	-	153,925	728,953	-	728,953
SL: Concessions - Event Revenue: NA Beverage	114,077	71,805	42,272	504,633	346,024	158,609
SL: Concessions - Event Revenue: Liquor	60,548	40,000	20,548	305,203	284,576	20,627
SL: Concessions - Event Revenue: Service Charge	52,356	-	52,356	246,363	-	246,363
SL: Concessions - Event Revenue: Wine	4,545	2,253	2,292	17,143	15,958	1,185
SL: Concessions - Event Revenue: Catering	-	-	-	2,567	-	2,567
SL: Concessions - Event Revenue: Canned Beer	-	116,260	(116,260)	-	668,565	(668,565)
Total Concession	637,387	364,695	272,692	2,813,402	1,954,864	858,538
SL: Miscellaneous Event - Event Revenue: Other Revenue	-	-	-	1,167	-	1,167
SL: Miscellaneous Event - Event Revenue: Sponsorship	-	-	-	-	1,400	(1,400)
Total Other Event Revenue	-	-	-	1,167	1,400	(233)
SL_1066 SL: Balance Sheet - 40010_1999 Event Revenue: Balance Sheet	80	-	80	80	-	80
Unclassified Service Line Entries - Event Revenue	80	-	80	80	-	80
Total Event Revenue	2,150,709	584,209	1,566,500	10,372,098	3,827,224	6,544,874
Event Costs						
SL: Event Expenses - Event COS: Stagehand	56,836	34,520	(22,316)	374,491	338,415	(36,076)
SL: Event Expenses - Event COS: Security	47,550	47,320	(230)	232,987	261,239	28,252
SL: Event Expenses - Event COS: Catering	49,618	36,070	(13,548)	180,242	164,655	(15,587)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	33,789	28,800	(4,989)	126,200	141,640	15,440
SL: Event Expenses - Event COS: Artist & Talent Fees	-	-	-	124,034	18,000	(106,034)
SL: Event Expenses - Event COS: Production	2,063	80	(1,983)	117,896	29,485	(88,411)
SL: Event Expenses - Event COS: Advertising & Marketing	4,437	-	(4,437)	73,740	40,450	(33,290)
SL: Event Expenses - Event COS: Police	11,724	7,750	(3,974)	55,084	47,475	(7,609)
SL: Event Expenses - Event COS: Contracted Security	9,152	-	(9,152)	54,031	-	(54,031)
SL: Event Expenses - Event COS: EMT	6,180	5,010	(1,170)	38,054	33,425	(4,629)
SL: Event Expenses - Event COS: Operations	5,417	4,550	(867)	34,985	37,352	2,367
SL: Event Expenses - Event COS: Housekeeping/Cleaning	-	-	-	18,245	-	(18,245)
SL: Event Expenses - Event COS: Ticket Sellers	3,716	4,840	1,124	17,155	22,760	5,605
SL: Event Expenses - Event COS: Equipment Rental	610	-	(610)	14,401	6,575	(7,826)
SL: Event Expenses - Event COS: Event Changeover	3,901	2,160	(1,741)	13,465	7,858	(5,607)
SL: Event Expenses - Event COS: Credit Card Merchant Fees	1,770	1,985	215	12,355	13,170	815
SL: Event Expenses - Event COS: Charitable Donations	-	-	-	10,000	-	(10,000)
SL: Event Expenses - Event COS: Audio Visual	-	-	-	7,290	-	(7,290)
SL: Event Expenses - Event COS: Group Sales Commission	-	-	-	6,878	-	(6,878)
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Parking Operations	-	-	-	2,500	-	(2,500)
SL: Event Expenses - Event COS: Furniture	264	-	(264)	2,400	-	(2,400)
SL: Event Expenses - Event COS: Information Technology	-	-	-	1,688	-	(1,688)
SL: Event Expenses - Event COS: Hotel Expense	-	-	-	1,272	-	(1,272)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Propane	-	-	-	966	-	(966)
SL: Event Expenses - Event COS: Photography	-	-	-	800	-	(800)
SL: Event Expenses - Event COS: Runners	-	-	-	625	-	(625)
SL: Event Expenses - Event COS: Supplies	-	-	-	500	-	(500)
SL: Event Expenses - Event COS: Internet & WIFI	-	-	-	375	-	(375)
SL: Event Expenses - Event COS: Licenses, Fees & Permits	-	-	-	300	-	(300)
SL: SG&A - Event COS: Advertising	-	-	-	69	-	(69)
SL: Event Expenses - Event COS: Entertainment	-	-	-	40	-	(40)
SL: Event Expenses - Event COS: Fees & Commissions	-	-	-	-	6,105	6,105
SL: Event Expenses - Event COS: Guest Services	-	-	-	-	12,900	12,900



**Cross Insurance Arena
Detailed Income Statement
For the Period Ended: March FY26**
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Total Event Operating Expenses	237,026	173,085	(63,941)	1,527,853	1,181,504	(346,349)
SL: Catering - Event COS: FoH Labor	595	-	(595)	2,020	-	(2,020)
SL: Premium Catering - Event COS: Liquor	-	9,808	9,808	-	39,232	39,232
SL: Premium Catering - Event COS: NA Beverage	-	11,648	11,648	-	46,592	46,592
SL: Premium Catering - Event COS: Wine	-	372	372	-	1,428	1,428
SL: Premium Catering - Event COS: Food	-	42,920	42,920	-	171,680	171,680
SL: Premium Catering - Event COS: Canned Beer	-	22,864	22,864	-	91,456	91,456
Total Catering	595	87,612	87,017	2,020	350,388	348,368
SL: Concessions - Event COS: FoH Labor	117,189	91,750	(25,439)	537,077	468,925	(68,152)
SL: Concessions - Event COS: Food	81,723	10,800	(70,923)	365,036	76,615	(288,421)
SL: Concessions - Event COS: Sales Tax	41,658	-	(41,658)	183,565	-	(183,565)
SL: Concessions - Event COS: Beer	36,021	-	(36,021)	127,621	-	(127,621)
SL: Concessions - Event COS: NA Beverage	26,025	7,200	(18,825)	103,134	46,114	(57,020)
SL: Concessions - Event COS: Liquor	12,283	-	(12,283)	60,756	22,073	(38,683)
SL: Concessions - Event COS: Canned Beer	-	-	-	11,812	35,964	24,152
SL: Concessions - Event COS: Wine	1,243	-	(1,243)	4,837	2,765	(2,072)
Total Concession	316,142	109,750	(206,392)	1,393,840	652,456	(741,384)
Total Event Costs	553,763	370,447	(183,316)	2,923,712	2,184,348	(739,364)
Event Gross Profit before Revenue Sharing	1,596,945	213,762	1,383,183	7,448,386	1,642,876	5,805,510
Promoter & Team Revenue Sharing / Revenue						
SL: Promoter Revenue Share - Event COS: Concessions	-	-	-	-	92,181	92,181
SL: Team/Tenant Revenue Share - Event COS: Concessions	-	65,840	65,840	-	263,360	263,360
SL: Promoter Revenue Share - Event COS: VIP Revenue	-	-	-	2,160	-	(2,160)
SL: Promoter Revenue Share - Event COS: Merchandise	-	-	-	6,611	-	(6,611)
SL: Promoter Revenue Share - Event COS: Ticketing Fees	-	-	-	18,090	47,196	29,106
SL: Promoter Revenue Share - Event COS: Facility Fee	-	-	-	43,779	(12,680)	(56,459)
SL: Promoter Revenue Share - Event COS: Food & Beverage	86,409	-	(86,409)	308,750	-	(308,750)
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	1,159,867	-	(1,159,867)	5,235,708	-	(5,235,708)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	70,380	70,380
Total Promoter & Team Revenue Sharing / Revenue	1,246,276	73,660	(1,172,616)	5,615,097	460,437	(5,154,660)
Event Gross Profit	350,669	183,752	166,917	1,833,289	1,416,364	416,925
Contracted Revenue						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	15,540	(15,540)
SL: Premium Seating - Contracted Revenue: Club Seats	-	-	-	4,582	-	4,582
SL: Premium Seating - Contracted Revenue: Suites	-	17,917	(17,917)	53,860	161,250	(107,390)
Total Premium Seating	-	19,643	(19,643)	58,441	176,790	(118,349)
SL: Partnerships - Contracted Revenue: All Event Club Seats	654	-	654	2,030	-	2,030
SL: Partnerships - Contracted Revenue: Suites	10,726	-	10,726	21,223	-	21,223
SL: Partnerships - Contracted Revenue: Arena Sponsor	30,750	45,833	(15,083)	54,391	412,500	(358,109)
SL: Partnerships - Contracted Revenue: Naming Rights	15,677	17,917	(2,240)	111,245	161,250	(50,005)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	-	-	-	157,434	-	157,434
Total Sponsorships	57,807	63,750	(5,943)	346,322	573,750	(227,428)
Total Contracted Revenue	57,807	83,393	(25,586)	404,763	750,540	(345,776)
Contracted Revenue Expenses						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	138,513	138,513
Total Premium Seating Expenses	-	15,390	15,390	-	138,513	138,513
Total Contracted Revenue Costs	-	15,390	15,390	-	138,513	138,513
Contracted Gross Profit before Revenue Sharing	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Promoter & Team Revenue Sharing / Revenue						



Cross Insurance Arena
Detailed Income Statement
 For the Period Ended: March FY26
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Contracted Revenue Gross Profit	57,807	68,003	(10,196)	404,763	612,027	(207,264)
Other Revenue						
Total Service Line - Other Revenue: Additional Fee/TM Bump	-	-	-	40	-	40
Total Service Line - Other Revenue: Venue Rentals	-	-	-	4,730	-	4,730
Total Service Line - Other Revenue: Other Revenue	-	6,667	(6,667)	-	71,000	(71,000)
Total Service Line - Other Revenue: Club Seats	-	-	-	911	-	911
Total Service Line - Other Revenue: Suites	-	-	-	21,452	-	21,452
Total Service Line - Other Revenue: Naming Rights	-	-	-	31,354	-	31,354
Total Service Line - Other Revenue: Presenting Sponsor	-	-	-	58,288	-	58,288
Total Service Line - Other Revenue: Private Ice rental	4,950	-	4,950	11,034	-	11,034
Total Service Line - Other Revenue: Miscellaneous Income	613	-	613	29,357	-	29,357
Total Service Line - Other Revenue: ATM Commission	-	-	-	45	-	45
Total Service Line - Other Revenue: Miscellaneous Other	-	-	-	38,735	-	38,735
Total Service Line - Other Revenue: Balance Sheet	1,764	-	1,764	1,764	-	1,764
Total Other Revenue	7,327	6,667	660	197,710	71,000	126,710
Other Revenue Gross Profit	7,327	6,667	660	197,710	71,000	126,710
Total Gross Profit	415,803	258,422	157,382	2,435,763	2,099,391	336,372
Indirect Expenses						
60101: Salaries & Wages	120,514	180,424	59,910	772,581	1,462,312	689,731
60650: Contra-Payroll	-	(60,667)	(60,667)	-	(545,300)	(545,300)
60150: Other Payroll Costs	418	-	(418)	33,013	-	(33,013)
60200: Bonuses & Commissions	-	2,151	2,151	-	19,359	19,359
60300: Payroll Taxes	30,733	13,868	(16,865)	168,240	129,799	(38,441)
60350: Employee Benefits	25,065	27,141	2,077	187,221	234,368	47,147
60400: Pension & 401K	11,853	4,905	(6,948)	29,991	44,146	14,155
61000: Employee T&E	2,671	3,590	919	10,730	36,474	25,744
62000: Consultants and Professional Services	-	5,838	5,838	-	52,538	52,538
63000: Insurance	15,377	13,500	(1,877)	134,132	121,503	(12,629)
64000: Supplies	8,531	6,642	(1,888)	67,623	64,381	(3,242)
Repairs & Maintenance	9,456	14,188	4,732	92,831	130,688	37,857
Utilities	56,551	55,950	(601)	484,937	453,550	(31,387)
67000: Office Expenses	2,351	1,100	(1,251)	7,243	10,675	3,432
69000: Contracted Services	25,903	20,082	(5,822)	237,376	180,684	(56,692)
70000: Advertising & Marketing	754	1,167	413	8,213	10,700	2,487
72000: Other G&A	15,287	8,558	(6,729)	93,239	69,125	(24,114)
Total Indirect Expenses	325,463	298,436	(27,027)	2,327,372	2,475,002	147,631
Net Operating Income / Loss	90,340	(40,014)	130,354	108,391	(375,611)	484,002
Total Net Income	90,340	(40,014)	130,354	108,391	(375,611)	484,002



**Cross Insurance Arena
Operating Expenses by Department
Total Department**

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	82,212	88,676	6,464	763,961	798,085	34,124	763,961	1,064,113	72%
Salaries & Wages: Salaried Part-Time	225,697	35,248	(190,450)	1,007,855	317,228	(690,628)	1,007,855	422,970	238%
Salaries & Wages: Hourly Part-Time	-	16,500	16,500	-	145,000	145,000	-	193,000	-
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	202,000	201,496	504	240,000	0%
Salaries & Wages: Event Wages	(187,396)	-	187,396	(999,739)	-	999,739	(999,739)	-	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	418	-	(418)	28,255	-	(28,255)	28,255	-	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	19,359	19,359	-	25,812	-
Payroll Taxes: Payroll Taxes (Full-Time)	7,071	5,585	(1,485)	65,869	55,259	(10,611)	65,869	71,346	92%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	23,662	6,111	(17,551)	102,289	54,998	(47,291)	102,289	73,323	140%
Payroll Taxes: Workers Comp	-	2,171	2,171	-	19,542	19,542	-	26,057	-
Employee Benefits: General Employee Benefits	25,065	27,141	2,077	187,221	234,368	47,147	187,221	315,792	59%
Pension & 401K: General Employee Benefits	-	-	-	(1,569)	-	1,569	(1,569)	-	-
Pension & 401K: Pension & 401K	11,853	4,905	(6,948)	31,560	44,146	12,586	31,560	58,862	54%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,667)	(60,667)	-	(545,300)	(545,300)	-	(727,000)	-
Total Labor Costs	188,583	167,822	(20,761)	1,191,047	1,344,685	153,638	1,191,047	1,811,817	66%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	52,538	52,538	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	5,838	5,838	-	52,538	52,538	-	70,550	-
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	335	-	(335)	1,033	-	(1,033)	1,033	-	-
Employee T&E: Meals and Entertainment	-	415	415	-	3,749	3,749	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	25,950	25,950	-	34,600	-
Employee T&E: Training, Conferences, Meetings	2,236	-	(2,236)	9,432	3,500	(5,932)	9,432	16,050	59%
Employee T&E: Gifts	-	-	-	-	250	250	-	250	-
Employee T&E: Customer Relations	100	292	192	100	3,025	2,925	100	4,150	2%
61000: Employee T&E	2,671	3,590	919	10,730	36,474	25,744	10,730	61,250	18%
Insurance: Workers Comp	5,218	-	(5,218)	41,745	-	(41,745)	41,745	-	-
Insurance: Insurance and Bonding	10,159	13,500	3,341	92,387	121,503	29,116	92,387	162,004	57%
63000: Insurance	15,377	13,500	(1,877)	134,132	121,503	(12,629)	134,132	162,004	83%
Supplies: Cleaning & Cleaning Supplies	-	-	-	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Propane	146	-	(146)	763	-	(763)	763	-	-
Supplies: Uniforms	-	-	-	-	1,750	1,750	-	1,750	-
Supplies: Vehicle Fuel	-	-	-	138	-	(138)	138	-	-
Supplies: Paper Products	-	-	-	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	1,200	-	(1,200)	1,200	-	-
Supplies: Smallwares	-	167	167	(8,366)	1,500	9,866	(8,366)	2,000	-418%
Supplies: Office Supplies	950	100	(850)	2,086	750	(1,336)	2,086	1,000	209%
Supplies: General Supplies	-	2,333	2,333	-	21,000	21,000	-	28,000	-
Supplies: Building Supplies	2,668	-	(2,668)	23,874	-	(23,874)	23,874	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	65	6,381	6,316	65	8,508	1%
Supplies: Ice Supplies	-	-	-	2,174	-	(2,174)	2,174	-	-
Supplies: Electrical Supplies	15	-	(15)	370	-	(370)	370	-	-
Supplies: Janitorial Supplies	4,752	3,333	(1,418)	27,805	30,000	2,195	27,805	40,000	70%
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	8,531	6,642	(1,888)	67,623	64,381	(3,242)	67,623	86,258	78%
General R&M: Kitchen Equipment	-	2,083	2,083	-	18,750	18,750	-	25,000	-
General R&M: Repairs & Maintenance	9,064	-	(9,064)	16,358	-	(16,358)	16,358	-	-
General R&M: Trash Removal	300	-	(300)	300	-	(300)	300	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	92	3,750	3,658	21,191	33,750	12,559	21,191	45,000	47%
General R&M: General Repairs & Maintenance	-	3,813	3,813	35,915	34,313	(1,602)	35,915	45,750	79%
General R&M: Contracted Maintenance	-	-	-	4,550	-	(4,550)	4,550	-	-
General R&M: Hockey Equipment	-	3,667	3,667	-	33,000	33,000	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,371	-	(1,371)	1,371	-	-
General R&M: Elevator/Escalator Repair	-	-	-	11,812	-	(11,812)	11,812	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	7,875	7,875	-	10,500	-
65001: General R&M	9,456	14,188	4,732	92,831	130,688	37,857	92,831	175,250	53%
Repairs & Maintenance	9,456	14,188	4,732	92,831	130,688	37,857	92,831	175,250	53%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	108	108	612	975	363	612	1,300	47%
General Utilities: Water Treatment	527	-	(527)	527	-	(527)	527	-	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,915	-	(3,915)	25,736	-	(25,736)	25,736	-	-
General Utilities: Internet & WIFI	-	4,008	4,008	10,685	36,075	25,390	10,685	48,100	22%
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
General Utilities: Electricity	33,305	29,167	(4,138)	324,210	262,500	(61,710)	324,210	350,000	93%
General Utilities: Water	-	583	583	13,623	5,250	(8,373)	13,623	7,000	195%
General Utilities: Sewer	-	2,083	2,083	605	18,750	18,145	605	25,000	2%
General Utilities: Natural Gas	15,691	20,000	4,309	98,911	130,000	31,089	98,911	150,000	66%
General Utilities: Water Services	3,112	-	(3,112)	9,341	-	(9,341)	9,341	-	-
66001: General Utilities	56,551	55,950	(601)	484,937	453,550	(31,387)	484,937	581,400	83%
Utilities	56,551	55,950	(601)	484,937	453,550	(31,387)	484,937	581,400	83%



**Cross Insurance Arena
Operating Expenses by Department
Total Department**

For The Period Ended: March FY26
USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	207	167	(40)	1,632	2,000	368	1,632	2,500	65%
Office Expenses: Printing	-	42	42	-	625	625	-	750	-
Office Expenses: Office Supplies	976	625	(351)	4,015	5,625	1,610	4,015	7,500	54%
Office Expenses: Telephone	-	267	267	-	2,425	2,425	-	3,250	-
Office Expenses: Water	106	-	(106)	342	-	(342)	342	-	-
Office Expenses: Office Equipment Purchases	1,062	-	(1,062)	1,062	-	(1,062)	1,062	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
67000: Office Expenses	2,351	1,100	(1,251)	7,243	10,675	3,432	7,243	14,000	52%
Contracted Services: Information Technology	-	-	-	12,803	-	(12,803)	12,803	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	4,687	4,687	-	6,250	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	952	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	5,250	5,250	-	7,000	-
Contracted Services: Repairs & Maintenance	-	-	-	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	-	2,000	2,000	18,207	18,000	(207)	18,207	24,000	76%
Contracted Services: Contracted Security	-	563	563	30	5,063	5,033	30	6,750	0%
Contracted Services: Equipment Rental	126	-	(126)	442	-	(442)	442	-	-
Contracted Services: Cell Phone & Data	-	-	-	102	-	(102)	102	-	-
Contracted Services: Elevator/Escalator Repair	1,334	1,375	41	1,334	12,375	11,041	1,334	16,500	8%
Contracted Services: Internet & WIFI	416	-	(416)	4,391	-	(4,391)	4,391	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	1,276	-	(1,276)	1,276	-	-
Contracted Services: Armored Car	-	200	200	2,068	1,500	(568)	2,068	2,000	103%
Contracted Services: Pest Control	274	300	26	2,434	2,700	266	2,434	3,600	68%
Contracted Services: Background Checks	-	63	63	208	563	355	208	750	28%
Contracted Services: Inspections	1,873	458	(1,415)	16,577	4,125	(12,452)	16,577	5,500	301%
Contracted Services: IT Services	-	2,500	2,500	9,588	22,500	12,912	9,588	30,000	32%
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Snow Removal	-	-	-	600	250	(350)	600	250	240%
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	3,957	-	(3,957)	4,307	-	(4,307)	4,307	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,706	-	(3,706)	20,668	-	(20,668)	20,668	-	-
Contracted Services: Software & Licenses	3,435	767	(2,668)	14,466	6,900	(7,566)	14,466	9,200	157%
Contracted Services: Management Fee (Base)	10,752	10,752	0	96,772	96,772	0	96,772	129,029	75%
Contracted Services: Website fees	-	-	-	1,300	-	(1,300)	1,300	-	-
69000: Contracted Services	25,903	20,082	(5,822)	237,376	180,684	(56,692)	237,376	240,829	99%
Advertising & Marketing: Advertising & Marketing	-	-	-	3,327	-	(3,327)	3,327	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	796	4,850	4,054	796	6,400	12%
Advertising & Marketing: New Business Marketing	-	-	-	1,167	-	(1,167)	1,167	-	-
Advertising & Marketing: Website fees	650	650	0	2,600	5,850	3,250	2,600	7,800	33%
Advertising & Marketing: Marketing	104	-	(104)	104	-	(104)	104	-	-
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	754	1,167	413	8,213	10,700	2,487	8,213	14,200	58%
Other G&A: Information Technology	-	-	-	3,274	-	(3,274)	3,274	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	555	713	157	7,291	6,413	(879)	7,291	8,550	85%
Other G&A: Printing	-	125	125	90	1,125	1,035	90	1,500	6%
Other G&A: Cell Phone & Data	102	-	(102)	204	-	(204)	204	-	-
Other G&A: Customer Relations	106	-	(106)	106	550	444	106	650	16%
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Armored Car	346	-	(346)	731	-	(731)	731	-	-
Other G&A: Inspections	-	-	-	645	-	(645)	645	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
Other G&A: Software & Licenses	888	-	(888)	1,872	-	(1,872)	1,872	-	-
Other G&A: Subscriptions	-	-	-	100	-	(100)	100	-	-
Other G&A: Dues and Subscriptions	535	721	186	6,570	6,737	168	6,570	8,900	74%
Other G&A: Credit Card Merchant Fees	13,119	7,000	(6,119)	62,034	54,300	(7,734)	62,034	75,500	82%
Other G&A: Cash Over/Short	(364)	-	364	840	-	(840)	840	-	-
Other G&A: Corporate Expense Allocations	-	-	-	328	-	(328)	328	-	-
72000: Other G&A	15,287	8,558	(6,729)	93,239	69,125	(24,114)	93,239	95,100	98%
Total Non Labor Costs	136,881	130,614	(6,267)	1,136,325	1,130,317	(6,008)	1,136,325	1,500,841	76%
Total Operating Expenses	325,463	298,436	(27,027)	2,327,372	2,475,002	147,631	2,327,372	3,312,658	70%



**Cross Insurance Arena
Operating Expenses by Department**

D: Third Party Partnerships

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Employee T&E: Customer Relations	-	292	292	-	2,625	2,625	-	3,500	-
61000: Employee T&E	-	292	292	-	2,625	2,625	-	3,500	-
Office Expenses: Printing	-	-	-	-	250	250	-	250	-
67000: Office Expenses	-	-	-	-	250	250	-	250	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	4,687	4,687	-	6,250	-
69000: Contracted Services	-	521	521	-	4,687	4,687	-	6,250	-
Total Non Labor Costs	-	813	813	-	7,563	7,563	-	10,000	-
Total Operating Expenses	-	813	813	-	7,563	7,563	-	10,000	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Event Services

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	20,526	18,112	(2,413)	166,791	163,012	(3,778)	166,791	217,350	77%
Salaries & Wages: Salaried Part-Time	126,742	-	(126,742)	586,793	-	(586,793)	586,793	-	-
Salaries & Wages: Event Wages	(104,682)	-	104,682	(609,914)	-	609,914	(609,914)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,691	1,445	(246)	13,750	14,378	629	13,750	18,535	74%
Payroll Taxes: Payroll Taxes (Part-Time)	13,039	741	(12,299)	58,428	6,667	(51,761)	58,428	8,890	657%
Payroll Taxes: Workers Comp	-	516	516	-	4,642	4,642	-	6,189	-
Employee Benefits: General Employee Benefits	7,151	7,326	175	56,082	65,932	9,851	56,082	87,910	64%
Pension & 401K: General Employee Benefits	-	-	-	(472)	-	472	(472)	-	-
Pension & 401K: Pension & 401K	2,434	945	(1,489)	7,171	8,501	1,330	7,171	11,334	63%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	(250)	(250)	-	(1,550)	(1,550)	-	(2,000)	-
Total Labor Costs	66,901	28,834	(38,067)	278,629	261,583	(17,046)	278,629	357,523	78%
Employee T&E: Training, Conferences, Meetings	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
61000: Employee T&E	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Uniforms	-	-	-	-	1,000	1,000	-	1,000	-
Supplies: Office Supplies	-	-	-	105	-	(105)	105	-	-
Supplies: Building Supplies	512	-	(512)	5,828	-	(5,828)	5,828	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	65	6,381	6,316	65	8,508	1%
Supplies: Electrical Supplies	15	-	(15)	370	-	(370)	370	-	-
64000: Supplies	527	709	182	6,835	7,381	546	6,835	9,508	72%
General R&M: Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
65001: General R&M	-	-	-	2,025	-	(2,025)	2,025	-	-
Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
66001: General Utilities	-	-	-	30	-	(30)	30	-	-
Utilities	-	-	-	30	-	(30)	30	-	-
Contracted Services: Information Technology	-	-	-	3,125	-	(3,125)	3,125	-	-
Contracted Services: Contracted Security	-	563	563	30	5,063	5,033	30	6,750	0%
Contracted Services: Equipment Rental	126	-	(126)	442	-	(442)	442	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	305	-	(305)	305	-	-
Contracted Services: IT Services	-	-	-	420	-	(420)	420	-	-
Contracted Services: Software & Licenses	625	767	142	2,500	6,900	4,400	2,500	9,200	27%
69000: Contracted Services	781	1,329	548	6,822	11,963	5,140	6,822	15,950	43%
Other G&A: Software & Licenses	261	-	(261)	261	-	(261)	261	-	-
Other G&A: Dues and Subscriptions	-	-	-	1,629	-	(1,629)	1,629	-	-
Other G&A: Credit Card Merchant Fees	(81)	-	81	(81)	-	81	(81)	-	-
72000: Other G&A	180	-	(180)	1,809	-	(1,809)	1,809	-	-
Total Non Labor Costs	1,488	2,038	550	19,165	19,494	329	19,165	28,608	67%
Total Operating Expenses	68,389	30,873	(37,517)	297,794	281,076	(16,718)	297,794	386,131	77%



**Cross Insurance Arena
Operating Expenses by Department**

D: Food & Beverage

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	10,084	11,258	1,174	90,840	101,325	10,485	90,840	135,100	67%
Salaries & Wages: Salaried Part-Time	79,257	35,248	(44,010)	315,126	317,228	2,102	315,126	422,970	75%
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	202,000	201,496	504	240,000	0%
Salaries & Wages: Event Wages	(69,975)	-	69,975	(317,638)	-	317,638	(317,638)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	896	738	(158)	8,013	7,280	(734)	8,013	9,494	84%
Payroll Taxes: Payroll Taxes (Part-Time)	8,526	3,172	(5,353)	33,585	28,550	(5,035)	33,585	38,067	88%
Payroll Taxes: Workers Comp	-	191	191	-	1,715	1,715	-	2,287	-
Employee Benefits: General Employee Benefits	1,812	2,756	944	19,064	24,810	5,746	19,064	33,078	58%
Pension & 401K: Pension & 401K	2,549	640	(1,909)	4,199	5,757	1,558	4,199	7,676	55%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,509	-
Contra-Payroll: Payroll Recovery PT	-	(52,083)	(52,083)	-	(468,750)	(468,750)	-	(625,000)	-
Total Labor Costs	33,148	41,919	8,771	153,693	219,914	66,222	153,693	272,181	56%
Employee T&E: Training, Conferences, Meetings	-	-	-	169	600	432	169	600	28%
61000: Employee T&E	-	-	-	169	600	432	169	600	28%
Supplies: Cleaning & Cleaning Supplies	-	-	-	1,613	-	(1,613)	1,613	-	-
Supplies: Paper Products	-	-	-	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	523	-	(523)	523	-	-
Supplies: Smallwares	-	167	167	(8,366)	1,500	9,866	(8,366)	2,000	-418%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
Supplies: Building Supplies	-	-	-	277	-	(277)	277	-	-
Supplies: Janitorial Supplies	668	-	(668)	4,176	-	(4,176)	4,176	-	-
64000: Supplies	668	167	(501)	7,586	4,500	(3,086)	7,586	7,000	108%
General R&M : Kitchen Equipment	-	2,083	2,083	-	18,750	18,750	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,210	-	(1,210)	1,210	-	-
General R&M : Equipment Maintenance	-	-	-	5,219	-	(5,219)	5,219	-	-
General R&M : General Repairs & Maintenance	-	-	-	168	-	(168)	168	-	-
65001: General R&M	-	2,083	2,083	6,597	18,750	12,153	6,597	25,000	26%
Repairs & Maintenance	-	2,083	2,083	6,597	18,750	12,153	6,597	25,000	26%
General Utilities: Cell Phone & Data	-	108	108	306	975	669	306	1,300	24%
66001: General Utilities	-	108	108	306	975	669	306	1,300	24%
Utilities	-	108	108	306	975	669	306	1,300	24%
Contracted Services: Information Technology	-	-	-	9,158	-	(9,158)	9,158	-	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	5,250	5,250	-	7,000	-
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Inspections	1,873	-	(1,873)	3,151	-	(3,151)	3,151	-	-
Contracted Services: IT Services	-	2,500	2,500	-	22,500	22,500	-	30,000	-
Contracted Services: Software & Licenses	2,290	-	(2,290)	9,158	-	(9,158)	9,158	-	-
69000: Contracted Services	4,162	3,083	(1,079)	21,685	27,750	6,065	21,685	37,000	59%
Advertising & Marketing: Advertising	-	-	-	-	200	200	-	200	-
70000: Advertising & Marketing	-	-	-	-	200	200	-	200	-
Other G&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	76	88	12	785	788	3	785	1,050	75%
Other G&A: Cell Phone & Data	51	-	(51)	102	-	(102)	102	-	-
Other G&A: Dues and Subscriptions	-	-	-	205	250	45	205	250	82%
Other G&A: Credit Card Merchant Fees	12,796	7,000	(5,796)	61,939	54,000	(7,939)	61,939	75,000	83%
Other G&A: Cash Over/Short	(364)	-	364	893	-	(893)	893	-	-
72000: Other G&A	12,560	7,088	(5,472)	66,302	55,038	(11,264)	66,302	76,300	87%
Total Non Labor Costs	17,390	12,529	(4,861)	102,644	107,812	5,169	102,644	147,400	70%
Total Operating Expenses	50,537	54,448	3,911	256,336	327,727	71,391	256,336	419,581	61%



Cross Insurance Arena
Operating Expenses by Department
 D: Overhead & Other Support Services
 For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Other Payroll Costs: Payroll Processing Fees	-	-	-	3,984	-	(3,984)	3,984	-	-
Total Labor Costs	-	-	-	3,984	-	(3,984)	3,984	-	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	-	-	-	-	-	-	500	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	25,950	25,950	-	34,600	-
61000: Employee T&E	-	2,883	2,883	-	25,950	25,950	-	34,600	-
Insurance: Workers Comp	5,218	-	(5,218)	36,527	-	(36,527)	36,527	-	-
Insurance: Insurance and Bonding	9,066	13,500	4,434	91,295	121,503	30,208	91,295	162,004	56%
63000: Insurance	14,284	13,500	(784)	127,821	121,503	(6,318)	127,821	162,004	79%
Supplies: Vehicle Fuel	-	-	-	138	-	(138)	138	-	-
Supplies: Office Supplies	-	-	-	258	-	(258)	258	-	-
64000: Supplies	-	-	-	396	-	(396)	396	-	-
General R&M : General Repairs & Maintenance	-	63	63	-	563	563	-	750	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	7,875	7,875	-	10,500	-
65001: General R&M	-	938	938	-	8,438	8,438	-	11,250	-
Repairs & Maintenance	-	938	938	-	8,438	8,438	-	11,250	-
General Utilities: Water Treatment	527	-	(527)	527	-	(527)	527	-	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,915	-	(3,915)	25,736	-	(25,736)	25,736	-	-
General Utilities: Internet & WIFI	-	4,008	4,008	10,685	36,075	25,390	10,685	48,100	22%
General Utilities: Electricity	33,305	29,167	(4,138)	324,210	262,500	(61,710)	324,210	350,000	93%
General Utilities: Water	-	583	583	13,623	5,250	(8,373)	13,623	7,000	195%
General Utilities: Sewer	-	2,083	2,083	605	18,750	18,145	605	25,000	2%
General Utilities: Natural Gas	15,691	20,000	4,309	98,911	130,000	31,089	98,911	150,000	66%
General Utilities: Water Services	3,112	-	(3,112)	9,341	-	(9,341)	9,341	-	-
66001: General Utilities	56,551	55,842	(709)	484,216	452,575	(31,642)	484,216	580,100	83%
Utilities	56,551	55,842	(709)	484,216	452,575	(31,642)	484,216	580,100	83%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	207	167	(40)	1,632	2,000	368	1,632	2,500	65%
Office Expenses: Office Supplies	976	625	(351)	4,015	5,625	1,610	4,015	7,500	54%
Office Expenses: Water	106	-	(106)	342	-	(342)	342	-	-
Office Expenses: Office Equipment Purchases	1,062	-	(1,062)	1,062	-	(1,062)	1,062	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
67000: Office Expenses	2,351	792	(1,559)	7,243	7,625	382	7,243	10,000	72%
Contracted Services: Internet & WIFI	416	-	(416)	4,391	-	(4,391)	4,391	-	-
Contracted Services: IT Services	-	-	-	7,878	-	(7,878)	7,878	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,706	-	(3,706)	20,668	-	(20,668)	20,668	-	-
Contracted Services: Software & Licenses	520	-	(520)	1,040	-	(1,040)	1,040	-	-
Contracted Services: Management Fee (Base)	10,752	10,752	0	96,772	96,772	0	96,772	129,029	75%
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	15,394	10,752	(4,642)	131,926	96,772	(35,154)	131,926	129,029	102%
Other G&A: Information Technology	-	-	-	656	-	(656)	656	-	-
Other G&A: Licenses, Fees & Permits	479	625	146	5,579	5,625	46	5,579	7,500	74%
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
72000: Other G&A	479	625	146	15,204	5,625	(9,579)	15,204	7,500	203%
Total Non Labor Costs	89,060	85,332	(3,728)	766,806	718,487	(48,319)	766,806	934,983	82%
Total Operating Expenses	89,060	85,332	(3,728)	770,790	718,487	(52,302)	770,790	934,983	82%



**Cross Insurance Arena
Operating Expenses by Department**

D: Partnerships

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
Advertising & Marketing: New Business Marketing	-	-	-	1,167	-	(1,167)	1,167	-	-
70000: Advertising & Marketing	-	-	-	1,167	-	(1,167)	1,167	-	-
Other G&A: Credit Card Merchant Fees	181	-	(181)	181	-	(181)	181	-	-
72000: Other G&A	181	-	(181)	181	-	(181)	181	-	-
Total Non Labor Costs	181	-	(181)	2,715	-	(2,715)	2,715	-	-
Total Operating Expenses	181	-	(181)	2,715	-	(2,715)	2,715	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Sales

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	-	-	-	7,723	-	(7,723)	7,723	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	-	-	-	634	-	(634)	634	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
Total Labor Costs	-	-	-	10,189	-	(10,189)	10,189	-	-
Total Operating Expenses	-	-	-	10,189	-	(10,189)	10,189	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Ticketing & Box Office

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	9,560	10,147	588	93,159	91,326	(1,833)	93,159	121,768	77%
Salaries & Wages: Salaried Part-Time	5,044	-	(5,044)	22,829	-	(22,829)	22,829	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	15,500	15,500	-	20,000	-
Salaries & Wages: Event Wages	(3,421)	-	3,421	(16,860)	-	16,860	(16,860)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	840	769	(72)	8,521	7,007	(1,514)	8,521	9,131	93%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	567	300	(267)	2,677	2,700	23	2,677	3,600	74%
Payroll Taxes: Workers Comp	-	123	123	-	1,105	1,105	-	1,473	-
Employee Benefits: General Employee Benefits	5,061	4,322	(739)	33,780	38,909	5,128	33,780	51,875	65%
Pension & 401K: General Employee Benefits	-	-	-	(170)	-	170	(170)	-	-
Pension & 401K: Pension & 401K	1,042	534	(508)	2,864	4,803	1,939	2,864	6,404	45%
Total Labor Costs	18,693	18,194	(498)	146,883	161,350	14,467	146,883	214,251	69%
Employee T&E: Training, Conferences, Meetings	-	-	-	3,457	-	(3,457)	3,457	2,000	173%
61000: Employee T&E	-	-	-	3,457	-	(3,457)	3,457	2,000	173%
Supplies: Office Supplies	-	100	100	173	750	577	173	1,000	17%
64000: Supplies	-	100	100	173	750	577	173	1,000	17%
Office Expenses: Printing	-	42	42	-	375	375	-	500	-
Office Expenses: Telephone	-	54	54	-	488	488	-	650	-
67000: Office Expenses	-	96	96	-	863	863	-	1,150	-
Contracted Services: Armored Car	-	200	200	2,068	1,500	(568)	2,068	2,000	103%
69000: Contracted Services	-	200	200	2,068	1,500	(568)	2,068	2,000	103%
Other G&A: Armored Car	346	-	(346)	731	-	(731)	731	-	-
Other G&A: Credit Card Merchant Fees	223	-	(223)	(5)	300	305	(5)	500	-1%
Other G&A: Cash Over/Short	-	-	-	(53)	-	53	(53)	-	-
72000: Other G&A	569	-	(569)	673	300	(373)	673	500	135%
Total Non Labor Costs	569	396	(173)	6,371	3,413	(2,958)	6,371	6,650	96%
Total Operating Expenses	19,262	18,590	(671)	153,254	164,763	11,509	153,254	220,901	69%



**Cross Insurance Arena
Operating Expenses by Department**

D: Revenue & COS

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Insurance: Workers Comp	-	-	-	5,218	-	(5,218)	5,218	-	-
Insurance: Insurance and Bonding	1,093	-	(1,093)	1,093	-	(1,093)	1,093	-	-
63000: Insurance	1,093	-	(1,093)	6,311	-	(6,311)	6,311	-	-
Total Non Labor Costs	1,093	-	(1,093)	6,311	-	(6,311)	6,311	-	-
Total Operating Expenses	1,093	-	(1,093)	6,311	-	(6,311)	6,311	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Operations

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	15,113	16,369	1,256	142,522	147,318	4,796	142,522	196,424	73%
Salaries & Wages: Salaried Part-Time	13,596	-	(13,596)	75,422	-	(75,422)	75,422	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	112,500	112,500	-	150,000	-
Salaries & Wages: Event Wages	(9,318)	-	9,318	(48,450)	-	48,450	(48,450)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,321	976	(345)	11,565	9,673	(1,892)	11,565	12,473	93%
Payroll Taxes: Payroll Taxes (Part-Time)	1,530	1,898	368	7,644	17,080	9,436	7,644	22,766	34%
Payroll Taxes: Workers Comp	-	347	347	-	3,127	3,127	-	4,169	-
Employee Benefits: General Employee Benefits	7,851	6,696	(1,156)	50,317	60,257	9,940	50,317	80,343	63%
Pension & 401K: General Employee Benefits	-	-	-	(204)	-	204	(204)	-	-
Pension & 401K: Pension & 401K	2,065	855	(1,210)	6,054	7,699	1,645	6,054	10,265	59%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Contra-Payroll: Payroll Recovery PT	-	(8,333)	(8,333)	-	(75,000)	(75,000)	-	(100,000)	-
Total Labor Costs	32,159	31,307	(852)	244,869	282,654	37,784	244,869	385,299	64%
Employee T&E: Training, Conferences, Meetings	1,429	-	(1,429)	2,979	-	(2,979)	2,979	500	596%
61000: Employee T&E	1,429	-	(1,429)	2,979	-	(2,979)	2,979	500	596%
Supplies: Cleaning & Cleaning Supplies	-	-	-	3,615	-	(3,615)	3,615	-	-
Supplies: Propane	146	-	(146)	763	-	(763)	763	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	750	-
Supplies: Cleaning Supplies	-	-	-	677	-	(677)	677	-	-
Supplies: General Supplies	-	2,333	2,333	-	21,000	21,000	-	28,000	-
Supplies: Building Supplies	2,156	-	(2,156)	17,769	-	(17,769)	17,769	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Ice Supplies	-	-	-	2,174	-	(2,174)	2,174	-	-
Supplies: Janitorial Supplies	4,084	3,333	(751)	23,629	30,000	6,371	23,629	40,000	59%
64000: Supplies	6,386	5,667	(719)	50,318	51,750	1,432	50,318	68,750	73%
General R&M: Repairs & Maintenance	9,064	-	(9,064)	13,122	-	(13,122)	13,122	-	-
General R&M: Trash Removal	300	-	(300)	300	-	(300)	300	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M : Equipment Maintenance	92	3,750	3,658	15,972	33,750	17,778	15,972	45,000	35%
General R&M : General Repairs & Maintenance	-	3,750	3,750	35,747	33,750	(1,997)	35,747	45,000	79%
General R&M : Contracted Maintenance	-	-	-	4,550	-	(4,550)	4,550	-	-
General R&M : Hockey Equipment	-	3,667	3,667	-	33,000	33,000	-	44,000	-
General R&M : Plumbing repairs	-	-	-	1,371	-	(1,371)	1,371	-	-
General R&M : Elevator/Escalator Repair	-	-	-	11,812	-	(11,812)	11,812	-	-
General R&M : R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
65001: General R&M	9,456	11,167	1,711	84,209	103,500	19,291	84,209	139,000	61%
Repairs & Maintenance	9,456	11,167	1,711	84,209	103,500	19,291	84,209	139,000	61%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	-	-	306	-	(306)	306	-	-
66001: General Utilities	-	-	-	385	-	(385)	385	-	-
Utilities	-	-	-	385	-	(385)	385	-	-
Office Expenses: Telephone	-	54	54	-	488	488	-	650	-
67000: Office Expenses	-	54	54	-	488	488	-	650	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	785	-	(785)	785	-	-
Contracted Services: Repairs & Maintenance	-	-	-	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	-	2,000	2,000	18,207	18,000	(207)	18,207	24,000	76%
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Elevator/Escalator Repair	1,334	1,375	41	1,334	12,375	11,041	1,334	16,500	8%
Contracted Services: Alarm & CCTV	-	-	-	971	-	(971)	971	-	-
Contracted Services: Pest Control	274	300	26	2,434	2,700	266	2,434	3,600	68%
Contracted Services: Inspections	-	458	458	13,426	4,125	(9,301)	13,426	5,500	244%
Contracted Services: Snow Removal	-	-	-	600	250	(350)	600	250	240%
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	3,957	-	(3,957)	4,307	-	(4,307)	4,307	-	-
69000: Contracted Services	5,565	4,133	(1,432)	69,140	37,450	(31,690)	69,140	49,850	139%
Other G&A: Licenses, Fees & Permits	-	-	-	600	-	(600)	600	-	-
Other G&A: Cell Phone & Data	51	-	(51)	102	-	(102)	102	-	-
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Inspections	-	-	-	645	-	(645)	645	-	-
Other G&A: Dues and Subscriptions	-	21	21	350	187	(163)	350	250	140%
72000: Other G&A	51	21	(30)	1,792	187	(1,604)	1,792	250	71%
Total Non Labor Costs	22,887	21,042	(1,845)	208,823	193,375	(15,448)	208,823	259,000	81%
Total Operating Expenses	55,046	52,349	(2,697)	453,693	476,029	22,336	453,693	644,299	70%



**Cross Insurance Arena
Operating Expenses by Department**

D: Executive Management

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	9,993	10,826	833	97,418	97,435	17	97,418	129,913	75%
Salaries & Wages: Salaried Part-Time	1,058	-	(1,058)	7,685	-	(7,685)	7,685	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	17,000	17,000	-	23,000	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	9,743	9,743	-	12,991	-
Payroll Taxes: Payroll Taxes (Full-Time)	911	622	(289)	8,938	6,235	(2,703)	8,938	8,101	110%
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Workers Comp	-	339	339	-	3,052	3,052	-	4,069	-
Employee Benefits: General Employee Benefits	1,377	1,544	167	11,803	13,889	2,086	11,803	18,521	64%
Pension & 401K: General Employee Benefits	-	-	-	(103)	-	103	(103)	-	-
Pension & 401K: Pension & 401K	464	746	282	608	6,712	6,104	608	8,949	7%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
Total Labor Costs	13,803	17,160	3,357	126,303	154,066	27,762	126,303	218,532	58%
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	335	-	(335)	1,033	-	(1,033)	1,033	-	-
Employee T&E: Meals and Entertainment	-	415	415	-	3,749	3,749	-	5,000	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	2,000	2,000	-	2,000	-
Employee T&E: Gifts	-	-	-	-	250	250	-	250	-
Employee T&E: Customer Relations	100	-	(100)	100	-	(100)	100	-	-
61000: Employee T&E	435	415	(20)	1,298	5,999	4,701	1,298	7,250	18%
Office Expenses: Telephone	-	50	50	-	475	475	-	650	-
67000: Office Expenses	-	50	50	-	475	475	-	650	-
Other G&A: Customer Relations	106	-	(106)	106	-	(106)	106	-	-
Other G&A: Dues and Subscriptions	-	150	150	2,460	1,350	(1,110)	2,460	1,800	137%
72000: Other G&A	106	150	44	2,566	1,350	(1,216)	2,566	1,800	143%
Total Non Labor Costs	541	615	74	3,864	7,824	3,960	3,864	9,700	40%
Total Operating Expenses	14,344	17,775	3,431	130,167	161,890	31,722	130,167	228,232	57%



**Cross Insurance Arena
Operating Expenses by Department**

D: Finance & Accounting
For The Period Ended: March FY26
USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	9,862	10,684	822	96,141	96,158	17	96,141	128,211	75%
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	418	-	(418)	24,271	-	(24,271)	24,271	-	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	9,616	9,616	-	12,821	-
Payroll Taxes: Payroll Taxes (Full-Time)	807	420	(386)	8,203	4,420	(3,783)	8,203	5,681	144%
Payroll Taxes: Workers Comp	-	335	335	-	3,012	3,012	-	4,016	-
Employee Benefits: General Employee Benefits	6	1,642	1,636	115	5,178	5,063	115	10,104	1%
Pension & 401K: General Employee Benefits	-	-	-	(444)	-	444	(444)	-	-
Pension & 401K: Pension & 401K	1,874	588	(1,286)	5,795	5,290	(505)	5,795	7,053	82%
Total Labor Costs	12,968	14,737	1,770	138,839	123,673	(15,166)	138,839	167,885	83%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	52,538	52,538	-	70,050	-
62000: Consultants and Professional Services	-	5,838	5,838	-	52,538	52,538	-	70,050	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	-	-	-	376	-	(376)	376	2,800	13%
61000: Employee T&E	-	-	-	376	-	(376)	376	3,300	11%
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	-	63	63	208	563	355	208	750	28%
Contracted Services: IT Services	-	-	-	1,290	-	(1,290)	1,290	-	-
69000: Contracted Services	-	63	63	2,018	563	(1,455)	2,018	750	269%
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
Other G&A: Software & Licenses	328	-	(328)	1,313	-	(1,313)	1,313	-	-
Other G&A: Dues and Subscriptions	535	-	(535)	567	-	(567)	567	-	-
Other G&A: Corporate Expense Allocations	-	-	-	328	-	(328)	328	-	-
72000: Other G&A	863	-	(863)	2,864	-	(2,864)	2,864	-	-
Total Non Labor Costs	863	5,900	5,037	5,257	53,100	47,843	5,257	74,100	7%
Total Operating Expenses	13,831	20,637	6,807	144,096	176,773	32,677	144,096	241,985	60%



**Cross Insurance Arena
Operating Expenses by Department**

D: Marketing & Communications

For The Period Ended: March FY26

USD

	Period to Date			Year to Date			Full Year Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	7,074	11,279	4,205	69,368	101,511	32,143	69,368	135,347	51%
Salaries & Wages: Event Wages	-	-	-	(6,878)	-	6,878	(6,878)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	604	615	11	6,246	6,266	20	6,246	7,930	79%
Payroll Taxes: Workers Comp	-	321	321	-	2,890	2,890	-	3,854	-
Employee Benefits: General Employee Benefits	1,807	2,856	1,049	14,809	25,394	10,585	14,809	33,961	44%
Pension & 401K: General Employee Benefits	-	-	-	(176)	-	176	(176)	-	-
Pension & 401K: Pension & 401K	1,426	598	(828)	4,290	5,385	1,095	4,290	7,180	60%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	7,874	-
Total Labor Costs	10,911	15,669	4,758	87,657	141,445	53,788	87,657	196,146	45%
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	700	-
Employee T&E: Training, Conferences, Meetings	807	-	(807)	807	750	(57)	807	5,000	16%
Employee T&E: Customer Relations	-	-	-	-	400	400	-	650	-
61000: Employee T&E	807	-	(807)	807	1,150	343	807	6,350	13%
Supplies: Office Supplies	950	-	(950)	950	-	(950)	950	-	-
64000: Supplies	950	-	(950)	950	-	(950)	950	-	-
Office Expenses: Telephone	-	108	108	-	975	975	-	1,300	-
67000: Office Expenses	-	108	108	-	975	975	-	1,300	-
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Software & Licenses	-	-	-	1,768	-	(1,768)	1,768	-	-
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	-	-	-	3,718	-	(3,718)	3,718	-	-
Advertising & Marketing: Advertising & Marketing	-	-	-	3,327	-	(3,327)	3,327	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	796	4,650	3,854	796	6,200	13%
Advertising & Marketing: Website fees	650	650	0	2,600	5,850	3,250	2,600	7,800	33%
Advertising & Marketing: Marketing	104	-	(104)	104	-	(104)	104	-	-
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	754	1,167	413	7,046	10,500	3,454	7,046	14,000	50%
Other G&A: Printing	-	125	125	90	1,125	1,035	90	1,500	6%
Other G&A: Customer Relations	-	-	-	-	550	550	-	650	-
Other G&A: Software & Licenses	299	-	(299)	299	-	(299)	299	-	-
Other G&A: Subscriptions	-	-	-	100	-	(100)	100	-	-
Other G&A: Dues and Subscriptions	-	550	550	1,359	4,950	3,591	1,359	6,600	21%
72000: Other G&A	299	675	376	1,848	6,625	4,777	1,848	8,750	21%
Total Non Labor Costs	2,810	1,950	(860)	14,370	19,250	4,880	14,370	30,400	47%
Total Operating Expenses	13,720	17,619	3,899	102,027	160,695	58,668	102,027	226,546	45%

**CROSS INSURANCE ARENA
AR & AP AGING**

ACCOUNTS RECEIVABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED RECEIVABLES:</u>		
CURRENT	60,666.17	32.1%
OVER 30 DAYS	20,253.69	10.7%
OVER 60 DAYS	1,598.34	0.8%
OVER 90 DAYS*	6,303.37	3.3%
OVER 120 DAYS*	99,983.43	53.0%
TOTAL:	<u>188,805.00</u>	<u>100.0%</u>

<u>CUSTOMER</u>	<u>OVER 120DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Aroma Joes - 2024-25		17,000.00	Sponsorship - Expect
Bath Savings 2024-25		20,000.00	Sponsorship - Expect to collect
Chik Fil A 2024-25		7,500.00	Sponsorship - Expect to collect
Definitive Brewery		12,676.50	Sponsorship +Production - Doubtful to collect
Floor Decor		7,806.89	Sponsorship - Doubtful to collect
Hannaford		10,000.00	Sponsorship - Expect to collect
Martins Point		7,500.00	Sponsorship - Expect to collect
Nappi Distributors		10,000.00	Sponsorship - Expect to collect
Rinck Advertising		7,500.00	Sponsorship - Doubtful to collect
		<u>-</u>	
		99,983.43	

ACCOUNTS PAYABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED PAYABLES:</u>		
CURRENT	321,403	100.0%
OVER 60 DAYS	-	0.0%
OVER 90 DAYS	-	0.0%
OVER 120 DAYS	-	0.0%
TOTAL:	<u>321,403</u>	<u>100.0%</u>