



One Civic Center Square, Portland, ME 04101

JANUARY 2026

Fiscal Year ending June 30, 2026

**Submitted By
Mark Eddy**

OVG VENUE MANAGEMENT

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J. Dixon
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Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager

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Cross Insurance Arena
Consolidated Income Statement
 For the Period Ended: January FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	9	-9	7	21	-14
90002: Number of Events	10	10	0	37	39	-2
90003: Paid Attendance - General Seating	38,037	37,600	437	124,772	133,800	-9,028
90009: Attendance	30,401	29,150	1,251	103,844	111,600	-7,756
90015: Dropcount - General Seating	-	29,150	-29,150	-	111,600	-111,600
90022: Ticket Sales - Manifested	-	665,847	-665,847	-	3,856,823	-3,856,823
Event Revenue						
SL: Rent Ticket Receipts	824,398	97,775	726,623	3,672,634	230,475	3,442,159
SL: Event Reimbursement	89,446	75,760	13,686	815,446	566,654	248,792
Direct Event Revenue	913,844	173,535	740,309	4,488,081	797,129	3,690,952
SL: Ticketing Fees	76,638	67,855	8,783	414,199	397,808	16,391
SL: Premium Seating	-	-	-	9,132	-	9,132
SL: Unmanifested Seats	-	-	-	-	8,750	(8,750)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	946	755	191	6,646	8,552	(1,906)
SL: Total Catering	-	-	-	301	-	301
SL: Total Concessions	561,458	379,736	181,722	1,732,658	1,271,069	461,589
SL: Other Event	1,167	-	1,167	1,167	1,400	(233)
Total Event Revenue	1,554,052	621,881	932,171	6,652,771	2,484,708	4,168,064
Event Costs						
SL: Direct Revenue & Costs	205,575	193,674	(11,901)	1,092,500	771,537	(320,963)
SL: Total Catering	1,424	98,541	97,117	1,424	229,929	228,505
SL: Total Concessions	257,281	98,025	(159,256)	860,715	405,109	(455,606)
Total Event Costs	464,280	390,240	(74,040)	1,954,639	1,406,575	(548,064)
Event Gross Profit before Revenue Sharing	1,089,773	231,641	858,132	4,698,132	1,078,133	3,619,999
Total Promoter & Team Revenue Sharing / Revenue	818,903	81,890	(737,013)	3,616,938	300,708	(3,316,230)
Event Gross Profit	270,870	191,951	79,818	1,081,194	925,525	155,669
Contracted Revenue						
SL: Premium Seating	-	19,643	(19,643)	47,195	137,503	(90,309)
SL: Sponsorships	-	63,750	(63,750)	243,187	446,250	(203,063)
Total Contracted Revenue	-	83,393	(83,393)	290,382	583,753	(293,371)
Contracted Revenue Expenses						
SL: Premium Seating	-	15,390	15,390	-	107,732	107,732
Total Contracted Revenue Expenses	-	15,390	15,390	-	107,732	107,732
Contracted Gross Profit before Revenue Sharing	-	68,003	(68,003)	290,382	476,021	(185,639)
Contracted Revenue Gross Profit	-	68,003	(68,003)	290,382	476,021	(185,639)
Direct Other Revenue						
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Revenue	-	-	-	4,730	-	4,730
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	11,181	-	11,181	22,362	-	22,362
SL: Sponsorships	48,762	-	48,762	89,642	-	89,642
SL: Other Event	9,970	10,667	(697)	32,219	57,667	(25,448)
Total Other Revenue	69,913	10,667	59,247	148,994	57,667	91,327
Other Gross Profit before Revenue Sharing	69,913	10,667	59,247	148,994	57,667	91,327
Other Revenue Gross Profit	69,913	10,667	59,247	148,994	57,667	91,327
Total Gross Profit	340,783	270,621	70,162	1,528,057	1,459,212	68,845
Indirect Expenses	324,867	305,564	(19,303)	1,761,401	1,890,062	128,662
Net Operating Income / (Loss)	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019
Other Income & Expenses	-	-	-	-	-	-
Total Net Income	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019



Cross Insurance Arena
Balance Sheet
For the Period Ended: January FY26
USD

	Jan-FY26
Assets	
Current Assets	
Cash and Cash Equivalents	2,478,764
Accounts Receivable	396,112
Inventory	80,032
Prepaid and Other Current Assets	38,568
Total Current Assets	2,993,475
Fixed Assets	
Fixed Assets minus CIP	4,387
Total Fixed Assets	4,387
Total Assets	2,997,862
Liabilities & Members' Capital	
Current Liabilities	
Total Accounts Payable	289,954
Accrued Expenses	859,457
Total Deferred Revenue	500,779
Total Other Current Liabilities	1,055,626
Total Current Liabilities	2,705,816
Non-Current Liabilities	
Members' Capital	
Equity	1,406,867
Retained Earnings	(1,114,821)
Total Equity	292,046
Total Liabilities and Equity	2,997,862

Venue	Cross Insurance Arena		Rolling Forecast 02.23.26														
Fiscal Year	FY26																
Year-End	MTD																
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forecast	Total Forecast	Budget	Better / (Worse)		
	July	August	September	October	November	December	January	February	March	April	May	June					
Event Profit	144	84,664	119,207	64,341	289,394	252,574	279,213	307,087	183,752	160,532	162,091	365,375	2,268,375	2,104,362	164,012		
Contracted Revenue	51,191	55,328	58,325	71,731	53,808	52,061	59,943	54,000	54,000	54,000	54,000	54,000	672,386	816,036	(143,650)		
Other Revenue	805.11	1	1,059	873	11,737	12,545	9,970	6,667	6,667	5,667	5,667	5,667	67,323	88,000	-20,677		
Gross Profit	52139.95	139,992	178,591	136,945	354,938	317,180	340,783	267,754	294,419	220,199	221,758	425,042	2,949,741	3,008,399	-58,658		
Overhead Expenses	185,525	226,000	239,725	269,743	254,696	260,845	324,867	286,504	288,436	280,390	251,415	305,850	3,173,996	3,312,658	138,663		
Net Income	(133385)	(86,007)	(61,134)	(132,798)	100,243	56,335	15,916	(18,750)	5,983	(60,192)	(29,657)	119,192	(224,255)	(304,260)	80,005		



Cross Insurance Arena Consolidated Gross Profit Statement

For the Period Ended: January FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	9	-9	7	21	-14
90002: Number of Events	10	10	0	37	39	-2
90003: Paid Attendance - General Seating	38,037	37,600	437	124,772	133,800	-9,028
90009: Attendance	30,401	29,150	1,251	103,844	111,600	-7,756
90015: Dropcount - General Seating	-	29,150	-29,150	-	111,600	-111,600
90022: Ticket Sales - Manifested	-	665,847	-665,847	-	3,856,823	-3,856,823
Event Gross Profit						
SL: Rent Ticket Receipts	824,398	97,775	726,623	3,672,634	230,475	3,442,159
SL: Event Reimbursement	(116,128)	(117,914)	1,786	(277,054)	(204,883)	(72,171)
Direct Event Gross Profit	708,269	(20,139)	728,408	3,395,580	25,592	3,369,988
Contracted Gross Profit						
SL: Ticketing Fees	76,638	67,855	8,783	414,199	397,808	16,391
SL: Premium Seating	-	-	-	9,132	-	9,132
SL: Unmanifested Seats	-	-	-	-	8,750	(8,750)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	946	755	191	6,646	8,552	(1,906)
SL: Total Catering	(1,424)	(98,541)	97,117	(1,123)	(229,929)	228,806
SL: Total Concessions	304,177	281,711	22,466	871,943	865,960	5,983
SL: Miscellaneous Event	1,167	-	1,167	1,167	1,400	(233)
Total Event Gross Profit	270,870	191,951	78,919	1,081,194	925,525	155,669
Contracted Gross Profit						
SL: Premium Seating	-	4,253	(4,253)	47,195	29,771	17,424
SL: Sponsorships	-	63,750	(63,750)	243,187	446,250	(203,063)
Total Contracted Gross Profit	-	68,003	(68,003)	290,382	476,021	(185,639)
Contracted Gross Profit before Revenue Sharing	-	68,003	(68,003)	290,382	476,021	(185,639)
Contracted Revenue Gross Profit	-	68,003	(68,003)	290,382	476,021	(185,639)
Other Gross Profit						
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Gross Profit	-	-	-	4,730	-	4,730
Other Revenue Gross Profit						
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	11,181	-	11,181	22,362	-	22,362
SL: Sponsorships	48,762	-	48,762	89,642	-	89,642
SL: Ice Rink	6,084	5,000	1,084	6,084	18,000	(11,916)
SL: Miscellaneous Other	3,886	5,667	(1,781)	26,135	39,667	(13,532)
Total Other Gross Profit	69,913	10,667	59,247	148,994	57,667	91,327
Other Gross Profit before Revenue Sharing	69,913	10,667	59,247	148,994	57,667	91,327
Other Revenue Gross Profit	69,913	10,667	59,247	148,994	57,667	91,327
Total Gross Profit	340,783	270,621	70,162	1,520,570	1,459,212	61,357
Indirect Expenses	324,867	305,564	(19,303)	1,761,401	1,890,062	128,662
Net Operating Income / (Loss)	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019
Other Income & Expense	-	-	-	-	-	-
Total Net Income	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: January FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	9	-9	7	21	-14
90002: Number of Events	10	10	0	37	39	-2
90003: Paid Attendance - General Seating	38,037	37,600	437	124,772	133,800	-9,028
90009: Attendance	30,401	29,150	1,251	103,844	111,600	-7,756
90015: Dropcount - General Seating	-	29,150	-29,150	-	111,600	-111,600
90022: Ticket Sales - Manifested	-	665,847	-665,847	-	3,856,823	-3,856,823
Event Revenue						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	772,198	42,500	729,698	3,422,762	42,500	3,380,262
SL: Rentals - Event Revenue: Rental Income	52,200	-	52,200	220,872	-	220,872
SL: Rentals - Event Revenue: Venue Rentals	-	55,275	(55,275)	29,000	187,975	(158,975)
Total Rent / Ticket Receipts	824,398	97,775	726,623	3,672,634	230,475	3,442,159
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	41,749	35,685	6,064	306,907	261,015	45,892
SL: Service & Expense Reimbursement - Event Revenue: Artist & Talent Fees	-	-	-	135,794	-	135,794
SL: Service & Expense Reimbursement - Event Revenue: Catering	46,373	38,635	7,738	110,141	110,015	126
SL: Service & Expense Reimbursement - Event Revenue: Security	-	-	-	72,812	59,250	13,562
SL: Service & Expense Reimbursement - Event Revenue: Production	264	90	174	49,526	19,430	30,096
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	-	-	-	23,837	12,970	10,867
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	-	-	-	15,514	-	15,514
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	-	-	-	13,099	17,700	(4,601)
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	-	-	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Police	-	-	-	11,916	12,250	(334)
SL: Service & Expense Reimbursement - Event Revenue: Operations	-	-	-	11,902	10,550	1,352
SL: Service & Expense Reimbursement - Event Revenue: EMT	-	-	-	11,523	5,120	6,403
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	-	-	-	9,466	10,365	(899)
SL: Service & Expense Reimbursement - Event Revenue: Group Sales Commission	-	-	-	8,350	-	8,350
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	1,060	1,350	(290)	7,748	10,745	(2,997)
SL: Service & Expense Reimbursement - Event Revenue: Event Changeover	-	-	-	7,619	-	7,619
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	-	-	-	4,992	11,950	(6,958)
SL: Service & Expense Reimbursement - Event Revenue: Information Technology	-	-	-	550	-	550
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Trash Removal	-	-	-	260	-	260
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	-	-	-	250	1,194	(944)
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	-	-	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Other Expense	-	-	-	-	800	(800)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	-	-	-	11,700	(11,700)
SL: Service & Expense Reimbursement - Event Revenue: Guest Services	-	-	-	-	11,600	(11,600)
Total Event Reimbursement	89,446	75,760	13,686	815,446	566,654	248,792
Direct Event Revenue	913,844	173,535	740,309	4,488,081	797,129	3,690,952
SL: Ticketing Fees - Event Revenue: VIP Lift	-	-	-	19,730	-	19,730
SL: Ticketing Fees - Event Revenue: Facility Fee	56,343	51,375	4,968	276,091	287,975	(11,884)
SL: Ticketing Fees - Event Revenue: Ticketing Fees	20,295	16,480	3,815	118,378	109,833	8,545
Total Ticketing Revenue	76,638	67,855	8,783	414,199	397,808	16,391
SL: Premium Seating - Event Revenue: Suites	-	-	-	9,132	-	9,132
Total Premium Seating	-	-	-	9,132	-	9,132
SL: Unmanifested Seats - Event Revenue: Individual Suite Rentals	-	-	-	-	8,750	(8,750)
Total Unmanifested Seats	-	-	-	-	8,750	(8,750)
SL: Partnerships - Event Revenue: Suites	-	-	-	589	-	589
Total Event Sponsorships	-	-	-	589	-	589
SL: Merchandise - Event Revenue: Merchandise	946	-	946	6,646	-	6,646
SL: Retail Merchandise - Event Revenue: Other Revenue	-	755	(755)	-	8,552	(8,552)
Total Merchandise	946	755	191	6,646	8,552	(1,906)
SL: Catering - Event Revenue: NA Beverage	-	-	-	96	-	96
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70



Cross Insurance Arena
Detailed Income Statement
 For the Period Ended: January FY26
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
Total Catering	-	-	-	301	-	301
SL: Concessions - Event Revenue: Food	211,446	130,000	81,446	598,913	399,096	199,817
SL: Concessions - Event Revenue: Beer	154,723	-	154,723	458,181	-	458,181
SL: Concessions - Event Revenue: NA Beverage	88,407	64,500	23,907	306,600	210,414	96,186
SL: Concessions - Event Revenue: Liquor	52,713	46,750	5,963	200,625	195,525	5,100
SL: Concessions - Event Revenue: Service Charge	51,101	-	51,101	155,523	-	155,523
SL: Concessions - Event Revenue: Wine	3,068	2,565	503	10,248	10,364	(117)
SL: Concessions - Event Revenue: Catering	-	-	-	2,567	-	2,567
SL: Concessions - Event Revenue: Canned Beer	-	135,921	(135,921)	-	455,670	(455,670)
Total Concession	561,458	379,736	181,722	1,732,658	1,271,069	461,589
SL: Miscellaneous Event - Event Revenue: Other Revenue	1,167	-	1,167	1,167	-	1,167
SL: Miscellaneous Event - Event Revenue: Sponsorship	-	-	-	-	1,400	(1,400)
Total Other Event Revenue	1,167	-	1,167	1,167	1,400	(233)
Total Event Revenue	1,554,052	621,881	932,171	6,652,771	2,484,708	4,168,064
Event Costs						
SL: Event Expenses - Event COS: Stagehand	39,593	38,070	(1,523)	274,702	232,350	(42,352)
SL: Event Expenses - Event COS: Security	36,172	37,044	872	148,627	156,374	7,747
SL: Event Expenses - Event COS: Artist & Talent Fees	-	18,000	18,000	124,034	18,000	(106,034)
SL: Event Expenses - Event COS: Catering	46,373	38,635	(7,738)	112,237	104,065	(8,172)
SL: Event Expenses - Event COS: Production	17,500	90	(17,410)	110,676	24,840	(85,836)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	25,811	24,420	(1,391)	71,060	85,770	14,710
SL: Event Expenses - Event COS: Contracted Security	816	-	(816)	44,879	-	(44,879)
SL: Event Expenses - Event COS: Advertising & Marketing	13,606	12,500	(1,106)	42,411	30,200	(12,211)
SL: Event Expenses - Event COS: Police	10,421	7,275	(3,146)	35,101	28,750	(6,351)
SL: Event Expenses - Event COS: EMT	5,161	4,950	(211)	26,195	22,330	(3,865)
SL: Event Expenses - Event COS: Operations	5,233	5,075	(158)	24,026	23,650	(376)
SL: Event Expenses - Event COS: Housekeeping/Cleaning	-	-	-	18,245	-	(18,245)
SL: Event Expenses - Event COS: Equipment Rental	-	-	-	13,791	5,750	(8,041)
SL: Event Expenses - Event COS: Ticket Sellers	3,072	3,670	598	10,652	12,730	2,078
SL: Event Expenses - Event COS: Credit Card Merchant Fees	1,111	1,465	354	7,445	7,830	385
SL: Event Expenses - Event COS: Audio Visual	-	-	-	7,290	-	(7,290)
SL: Event Expenses - Event COS: Event Changeover	-	1,755	1,755	3,808	4,513	705
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Group Sales Commission	156	-	(156)	3,747	-	(3,747)
SL: Event Expenses - Event COS: Parking Operations	-	-	-	2,500	-	(2,500)
SL: Event Expenses - Event COS: Information Technology	-	-	-	1,688	-	(1,688)
SL: Event Expenses - Event COS: Furniture	-	-	-	1,246	-	(1,246)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Propane	-	-	-	966	-	(966)
SL: Event Expenses - Event COS: Runners	-	-	-	625	-	(625)
SL: Event Expenses - Event COS: Photography	50	-	(50)	550	-	(550)
SL: Event Expenses - Event COS: Supplies	500	-	(500)	500	-	(500)
SL: Event Expenses - Event COS: Internet & WIFI	-	-	-	375	-	(375)
SL: Event Expenses - Event COS: Licenses, Fees & Permits	-	-	-	300	-	(300)
SL: Event Expenses - Event COS: Entertainment	-	-	-	40	-	(40)
SL: Event Expenses - Event COS: Fees & Commissions	-	725	725	-	4,935	4,935
SL: Event Expenses - Event COS: Guest Services	-	-	-	-	9,450	9,450
Total Event Operating Expenses	205,575	193,674	(11,901)	1,092,500	771,537	(320,963)
SL: Catering - Event COS: FoH Labor	1,424	-	(1,424)	1,424	-	(1,424)
SL: Premium Catering - Event COS: Liquor	-	11,034	11,034	-	25,746	25,746
SL: Premium Catering - Event COS: NA Beverage	-	13,104	13,104	-	30,576	30,576
SL: Premium Catering - Event COS: Wine	-	396	396	-	924	924
SL: Premium Catering - Event COS: Food	-	48,285	48,285	-	112,665	112,665
SL: Premium Catering - Event COS: Canned Beer	-	25,722	25,722	-	60,018	60,018



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: January FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Total Catering	1,424	98,541	97,117	1,424	229,929	228,505
SL: Concessions - Event COS: FoH Labor	106,997	91,125	(15,872)	332,408	301,075	(31,333)
SL: Concessions - Event COS: Food	65,563	3,000	(62,563)	227,832	39,424	(188,408)
SL: Concessions - Event COS: Sales Tax	36,099	-	(36,099)	112,578	-	(112,578)
SL: Concessions - Event COS: Beer	19,803	-	(19,803)	73,238	-	(73,238)
SL: Concessions - Event COS: NA Beverage	17,477	2,000	(15,477)	59,987	22,289	(37,698)
SL: Concessions - Event COS: Liquor	10,657	500	(10,157)	40,359	14,819	(25,540)
SL: Concessions - Event COS: Canned Beer	-	1,390	1,390	11,812	25,740	13,928
SL: Concessions - Event COS: Wine	685	10	(675)	2,501	1,762	(739)
Total Concession	257,281	98,025	(159,256)	860,715	405,109	(455,606)
Total Event Costs	455,937	390,240	(65,697)	1,946,296	1,406,575	(539,721)
Event Gross Profit before Revenue Sharing	1,089,773	231,641	858,132	4,698,132	1,078,133	3,619,999
Promoter & Team Revenue Sharing / Revenue						
SL: Promoter Revenue Share - Event COS: Concessions	-	-	-	-	61,486	61,486
SL: Team/Tenant Revenue Share - Event COS: Concessions	-	74,070	74,070	-	172,830	172,830
SL: Promoter Revenue Share - Event COS: VIP Revenue	-	-	-	2,160	-	(2,160)
SL: Promoter Revenue Share - Event COS: Merchandise	-	-	-	6,611	-	(6,611)
SL: Promoter Revenue Share - Event COS: Ticketing Fees	-	-	-	18,090	31,367	13,277
SL: Promoter Revenue Share - Event COS: Facility Fee	-	-	-	43,779	(19,715)	(63,494)
SL: Promoter Revenue Share - Event COS: Food & Beverage	80,999	-	(80,999)	198,292	-	(198,292)
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	737,905	-	(737,905)	3,348,007	-	(3,348,007)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	54,740	54,740
Total Promoter & Team Revenue Sharing / Revenue	818,903	81,890	(737,013)	3,616,938	300,708	(3,316,230)
Event Gross Profit	270,870	191,951	78,919	1,081,194	925,525	155,669
Contracted Revenue						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	12,087	(12,087)
SL: Premium Seating - Contracted Revenue: Club Seats	-	-	-	4,061	-	4,061
SL: Premium Seating - Contracted Revenue: Suites	-	17,917	(17,917)	43,134	125,417	(82,283)
Total Premium Seating	-	19,643	(19,643)	47,195	137,503	(90,309)
SL: Partnerships - Contracted Revenue: All Event Club Seats	-	-	-	1,376	-	1,376
SL: Partnerships - Contracted Revenue: Suites	-	-	-	10,497	-	10,497
SL: Partnerships - Contracted Revenue: Arena Sponsor	-	45,833	(45,833)	23,641	320,833	(297,192)
SL: Partnerships - Contracted Revenue: Naming Rights	-	17,917	(17,917)	79,890	125,417	(45,526)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	-	-	-	127,783	-	127,783
Total Sponsorships	-	63,750	(63,750)	243,187	446,250	(203,063)
Total Contracted Revenue	-	83,393	(83,393)	290,382	583,753	(293,371)
Contracted Revenue Expenses						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	107,732	107,732
Total Premium Seating Expenses	-	15,390	15,390	-	107,732	107,732
Total Contracted Revenue Costs	-	15,390	15,390	-	107,732	107,732
Contracted Gross Profit before Revenue Sharing	-	68,003	(68,003)	290,382	476,021	(185,639)
Completeness Check	-	0	0	0	0	0
Promoter & Team Revenue Sharing / Revenue						
Contracted Revenue Gross Profit	-	68,003	(68,003)	290,382	476,021	(185,639)
Other Revenue						
Total Service Line - Other Revenue: Additional Fee/TM Bump	-	-	-	40	-	40



Cross Insurance Arena
Detailed Income Statement
 For the Period Ended: January FY26
 USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Total Service Line - Other Revenue: Venue Rentals	-	-	-	4,730	-	4,730
Total Service Line - Other Revenue: Other Revenue	-	10,667	(10,667)	-	57,667	(57,667)
Total Service Line - Other Revenue: Club Seats	455	-	455	911	-	911
Total Service Line - Other Revenue: Suites	10,726	-	10,726	21,452	-	21,452
Total Service Line - Other Revenue: Naming Rights	15,677	-	15,677	31,354	-	31,354
Total Service Line - Other Revenue: Presenting Sponsor	33,085	-	33,085	58,288	-	58,288
Total Service Line - Other Revenue: Private Ice rental	6,084	-	6,084	6,084	-	6,084
Total Service Line - Other Revenue: Miscellaneous Income	3,841	-	3,841	26,090	-	26,090
Total Service Line - Other Revenue: ATM Commission	45	-	45	45	-	45
Total Other Revenue	69,913	10,667	59,247	148,994	57,667	91,327
Other Revenue Gross Profit	69,913	10,667	59,247	148,994	57,667	91,327
Total Gross Profit	340,783	270,621	70,162	1,520,570	1,459,212	61,357
Indirect Expenses						
60101: Salaries & Wages	96,175	179,924	83,748	611,683	1,111,465	499,783
60650: Contra-Payroll	-	(60,617)	(60,617)	-	(423,917)	(423,917)
60150: Other Payroll Costs	3,318	-	(3,318)	25,132	-	(25,132)
60200: Bonuses & Commissions	-	2,151	2,151	-	15,057	15,057
60300: Payroll Taxes	27,631	18,945	(8,686)	118,120	100,813	(17,307)
60350: Employee Benefits	20,861	27,140	6,280	141,392	180,069	38,677
60400: Pension & 401K	2,958	4,905	1,947	14,736	34,336	19,600
61000: Employee T&E	4,051	4,592	541	7,712	28,044	20,332
62000: Consultants and Professional Services	-	5,838	5,838	-	40,863	40,863
63000: Insurance	13,897	13,500	(397)	101,760	94,502	(7,257)
64000: Supplies	7,578	8,142	564	48,843	50,846	2,003
Repairs & Maintenance	3,006	14,188	11,181	61,841	102,313	40,472
Utilities	72,892	55,950	(16,942)	363,744	346,650	(17,094)
67000: Office Expenses	316	1,100	784	4,482	8,475	3,994
69000: Contracted Services	51,224	20,082	(31,142)	188,276	140,271	(48,005)
70000: Advertising & Marketing	3,162	1,167	(1,995)	6,147	8,367	2,220
72000: Other G&A	17,799	8,558	(9,240)	67,535	51,908	(15,627)
Total Indirect Expenses	324,867	305,564	(19,303)	1,761,401	1,890,062	128,662
Net Operating Income / Loss	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019
Total Net Income	15,916	(34,944)	50,859	(240,831)	(430,850)	190,019



**Cross Insurance Arena
Operating Expenses by Department**

Total Department

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	97,046	88,676	(8,370)	602,468	620,733	18,265	602,468	1,064,113	57%
Salaries & Wages: Salaried Part-Time	148,422	35,248	(113,174)	675,833	246,733	(429,101)	675,833	422,970	160%
Salaries & Wages: Hourly Part-Time	-	16,000	16,000	-	112,000	112,000	-	193,000	-
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	132,000	131,496	504	240,000	0%
Salaries & Wages: Event Wages	(149,293)	-	149,293	(667,123)	-	667,123	(667,123)	-	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	3,318	-	(3,318)	20,374	-	(20,374)	20,374	-	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	15,057	15,057	-	25,812	-
Payroll Taxes: Payroll Taxes (Full-Time)	10,577	10,662	86	51,090	42,837	(8,253)	51,090	71,346	72%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	17,054	6,111	(10,943)	66,947	42,776	(24,171)	66,947	73,323	91%
Payroll Taxes: Workers Comp	-	2,171	2,171	-	15,200	15,200	-	26,057	-
Employee Benefits: General Employee Benefits	20,861	27,140	6,280	141,392	180,069	38,677	141,392	315,792	45%
Pension & 401K: General Employee Benefits	-	-	-	(1,569)	-	1,569	(1,569)	-	-
Pension & 401K: Pension & 401K	2,958	4,905	1,947	16,305	34,336	18,031	16,305	58,862	28%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,617)	(60,617)	-	(423,917)	(423,917)	-	(727,000)	-
Total Labor Costs	150,943	172,448	21,505	911,063	1,017,824	106,761	911,063	1,811,817	50%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	40,863	40,863	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	5,838	5,838	-	40,863	40,863	-	70,550	-
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	91	-	(91)	698	-	(698)	698	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,919	2,919	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	20,183	20,183	-	34,600	-
Employee T&E: Training, Conferences, Meetings	3,960	1,000	(2,960)	6,848	2,250	(4,598)	6,848	16,050	43%
Employee T&E: Gifts	-	-	-	-	250	250	-	250	-
Employee T&E: Customer Relations	-	292	292	-	2,442	2,442	-	4,150	-
61000: Employee T&E	4,051	4,592	541	7,712	28,044	20,332	7,712	61,250	13%
Insurance: Workers Comp	5,218	-	(5,218)	31,308	-	(31,308)	31,308	-	-
Insurance: Insurance and Bonding	8,679	13,500	4,821	70,451	94,502	24,051	70,451	162,004	43%
63000: Insurance	13,897	13,500	(397)	101,760	94,502	(7,257)	101,760	162,004	63%
Supplies: Cleaning & Cleaning Supplies	-	-	-	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Propane	151	-	(151)	455	-	(455)	455	-	-
Supplies: Uniforms	-	-	-	-	1,500	1,500	-	1,750	-
Supplies: Vehicle Fuel	-	-	-	138	-	(138)	138	-	-
Supplies: Paper Products	-	1,500	1,500	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	1,200	-	(1,200)	1,200	-	-
Supplies: Smallwares	-	167	167	(8,742)	1,167	9,909	(8,742)	2,000	-437%
Supplies: Office Supplies	-	100	100	1,136	550	(586)	1,136	1,000	114%
Supplies: General Supplies	-	2,333	2,333	-	16,333	16,333	-	28,000	-
Supplies: Building Supplies	2,806	-	(2,806)	16,918	-	(16,918)	16,918	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	65	709	644	65	4,963	4,898	65	8,508	1%
Supplies: Ice Supplies	209	-	(209)	2,174	-	(2,174)	2,174	-	-
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
Supplies: Janitorial Supplies	4,348	3,333	(1,014)	17,630	23,333	5,704	17,630	40,000	44%
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	7,578	8,142	564	48,843	50,846	2,003	48,843	86,258	57%
General R&M: Kitchen Equipment	-	2,083	2,083	-	14,583	14,583	-	25,000	-
General R&M: Repairs & Maintenance	201	-	(201)	4,294	-	(4,294)	4,294	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	1,114	3,750	2,636	18,599	26,250	7,651	18,599	45,000	41%
General R&M: General Repairs & Maintenance	-	3,813	3,813	27,235	26,688	(547)	27,235	45,750	60%
General R&M: Hockey Equipment	-	3,667	3,667	-	25,667	25,667	-	44,000	-
General R&M: Plumbing repairs	357	-	(357)	1,371	-	(1,371)	1,371	-	-
General R&M: Elevator/Escalator Repair	1,334	-	(1,334)	9,008	-	(9,008)	9,008	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	6,125	6,125	-	10,500	-
65001: General R&M	3,006	14,188	11,181	61,841	102,313	40,472	61,841	175,250	35%
Repairs & Maintenance	3,006	14,188	11,181	61,841	102,313	40,472	61,841	175,250	35%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	102	108	6	612	758	147	612	1,300	47%
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,918	-	(3,918)	17,903	-	(17,903)	17,903	-	-
General Utilities: Internet & WIFI	416	4,008	3,592	10,685	28,058	17,373	10,685	48,100	22%
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
General Utilities: Electricity	44,722	29,167	(15,555)	252,425	204,167	(48,258)	252,425	350,000	72%
General Utilities: Water	3,269	583	(2,686)	13,623	4,083	(9,540)	13,623	7,000	195%
General Utilities: Sewer	-	2,083	2,083	605	14,583	13,978	605	25,000	2%
General Utilities: Natural Gas	19,938	20,000	62	64,345	95,000	30,655	64,345	150,000	43%
General Utilities: Water Services	527	-	(527)	2,859	-	(2,859)	2,859	-	-
66001: General Utilities	72,892	55,950	(16,942)	363,744	346,650	(17,094)	363,744	581,400	63%
Utilities	72,892	55,950	(16,942)	363,744	346,650	(17,094)	363,744	581,400	63%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	91	167	76	1,268	1,667	399	1,268	2,500	51%
Office Expenses: Printing	-	42	42	-	542	542	-	750	-
Office Expenses: Office Supplies	225	625	400	2,785	4,375	1,590	2,785	7,500	37%
Office Expenses: Telephone	-	267	267	-	1,892	1,892	-	3,250	-



**Cross Insurance Arena
Operating Expenses by Department**

Total Department

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
67000: Office Expenses	316	1,100	784	4,482	8,475	3,994	4,482	14,000	32%
Contracted Services: Information Technology	-	-	-	9,889	-	(9,889)	9,889	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	3,646	3,646	-	6,250	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	952	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	4,083	4,083	-	7,000	-
Contracted Services: Repairs & Maintenance	26,371	-	(26,371)	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	2,227	2,000	(227)	15,661	14,000	(1,661)	15,661	24,000	65%
Contracted Services: Contracted Security	-	563	563	30	3,938	3,908	30	6,750	0%
Contracted Services: Equipment Rental	63	-	(63)	316	-	(316)	316	-	-
Contracted Services: Cell Phone & Data	-	-	-	102	-	(102)	102	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	9,625	9,625	-	16,500	-
Contracted Services: Internet & WIFI	-	-	-	3,559	-	(3,559)	3,559	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	275	-	(275)	275	-	-
Contracted Services: Armored Car	-	200	200	1,682	1,100	(582)	1,682	2,000	84%
Contracted Services: Pest Control	270	300	30	1,890	2,100	210	1,890	3,600	53%
Contracted Services: Background Checks	125	63	(62)	125	438	313	125	750	17%
Contracted Services: Inspections	-	458	458	14,704	3,208	(11,495)	14,704	5,500	267%
Contracted Services: IT Services	520	2,500	1,980	8,693	17,500	8,807	8,693	30,000	29%
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	250	-	(250)	350	-	(350)	350	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,752	-	(3,752)	13,598	-	(13,598)	13,598	-	-
Contracted Services: Software & Licenses	4,683	767	(3,916)	11,032	5,367	(5,665)	11,032	9,200	120%
Contracted Services: Management Fee (Base)	12,934	10,752	(2,182)	75,267	75,267	0	75,267	129,029	58%
Contracted Services: Website fees	-	-	-	1,300	-	(1,300)	1,300	-	-
69000: Contracted Services	51,224	20,082	(31,142)	188,276	140,271	(48,005)	188,276	240,829	78%
Advertising & Marketing: Advertising & Marketing	1,585	-	(1,585)	2,387	-	(2,387)	2,387	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	663	3,817	3,154	663	6,400	10%
Advertising & Marketing: New Business Marketing	927	-	(927)	927	-	(927)	927	-	-
Advertising & Marketing: Website fees	650	650	0	1,950	4,550	2,600	1,950	7,800	25%
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	3,162	1,167	(1,995)	6,147	8,367	2,220	6,147	14,200	43%
Other G&A: Information Technology	-	-	-	3,274	-	(3,274)	3,274	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	1,155	713	(443)	6,079	4,988	(1,092)	6,079	8,550	71%
Other G&A: Printing	-	125	125	90	875	785	90	1,500	6%
Other G&A: Customer Relations	-	-	-	-	450	450	-	650	-
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Armored Car	386	-	(386)	386	-	(386)	386	-	-
Other G&A: Inspections	645	-	(645)	645	-	(645)	645	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
Other G&A: Software & Licenses	328	-	(328)	984	-	(984)	984	-	-
Other G&A: Dues and Subscriptions	1,551	721	(830)	5,675	5,296	(379)	5,675	8,900	64%
Other G&A: Credit Card Merchant Fees	13,394	7,000	(6,394)	40,357	40,300	(57)	40,357	75,500	53%
Other G&A: Cash Over/Short	340	-	(340)	891	-	(891)	891	-	-
72000: Other G&A	17,799	8,558	(9,240)	67,535	51,908	(15,627)	67,535	95,100	71%
Total Non Labor Costs	173,924	133,116	(40,808)	850,338	872,239	21,901	850,338	1,500,841	57%
Total Operating Expenses	324,867	305,564	(19,303)	1,761,401	1,890,062	128,662	1,761,401	3,312,658	53%



**Cross Insurance Arena
Operating Expenses by Department**

D: Third Party Partnerships
For The Period Ended: January FY26
USD

	Period to Date			Year to Date			% of Annual Budget Achieved		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Employee T&E: Customer Relations	-	292	292	-	2,042	2,042	-	3,500	-
61000: Employee T&E	-	292	292	-	2,042	2,042	-	3,500	-
Office Expenses: Printing	-	-	-	-	250	250	-	250	-
67000: Office Expenses	-	-	-	-	250	250	-	250	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	3,646	3,646	-	6,250	-
69000: Contracted Services	-	521	521	-	3,646	3,646	-	6,250	-
Total Non Labor Costs	-	813	813	-	5,938	5,938	-	10,000	-
Total Operating Expenses	-	813	813	-	5,938	5,938	-	10,000	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Event Services

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	20,899	18,112	(2,787)	129,546	126,787	(2,758)	129,546	217,350	60%
Salaries & Wages: Salaried Part-Time	74,784	-	(74,784)	404,722	-	(404,722)	404,722	-	-
Salaries & Wages: Event Wages	(75,764)	-	75,764	(425,468)	-	425,468	(425,468)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	2,207	2,753	546	10,422	11,066	644	10,422	18,535	56%
Payroll Taxes: Payroll Taxes (Part-Time)	8,299	741	(7,558)	39,502	5,186	(34,317)	39,502	8,890	444%
Payroll Taxes: Workers Comp	-	516	516	-	3,610	3,610	-	6,189	-
Employee Benefits: General Employee Benefits	6,672	7,326	653	42,281	51,281	9,000	42,281	87,910	48%
Pension & 401K: General Employee Benefits	-	-	-	(472)	-	472	(472)	-	-
Pension & 401K: Pension & 401K	651	945	293	3,844	6,612	2,767	3,844	11,334	34%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	(200)	(200)	-	(1,000)	(1,000)	-	(2,000)	-
Total Labor Costs	37,748	30,192	(7,556)	204,378	203,542	(836)	204,378	357,523	57%
Employee T&E: Training, Conferences, Meetings	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
61000: Employee T&E	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	1,000	-
Supplies: Office Supplies	-	-	-	105	-	(105)	105	-	-
Supplies: Building Supplies	315	-	(315)	2,916	-	(2,916)	2,916	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	65	709	644	65	4,963	4,898	65	8,508	1%
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
64000: Supplies	380	709	329	3,908	5,713	1,805	3,908	9,508	41%
General R&M: Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
65001: General R&M	-	-	-	2,025	-	(2,025)	2,025	-	-
Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
66001: General Utilities	-	-	-	30	-	(30)	30	-	-
Utilities	-	-	-	30	-	(30)	30	-	-
Contracted Services: Information Technology	-	-	-	2,500	-	(2,500)	2,500	-	-
Contracted Services: Contracted Security	-	563	563	30	3,938	3,908	30	6,750	0%
Contracted Services: Equipment Rental	63	-	(63)	316	-	(316)	316	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	245	-	(245)	245	-	-
Contracted Services: IT Services	-	-	-	420	-	(420)	420	-	-
Contracted Services: Software & Licenses	625	767	142	1,875	5,367	3,492	1,875	9,200	20%
69000: Contracted Services	718	1,329	611	5,386	9,304	3,918	5,386	15,950	34%
Other G&A: Dues and Subscriptions	261	-	(261)	1,368	-	(1,368)	1,368	-	-
72000: Other G&A	261	-	(261)	1,368	-	(1,368)	1,368	-	-
Total Non Labor Costs	1,360	2,038	679	14,361	15,167	807	14,361	28,608	50%
Total Operating Expenses	39,108	32,230	(6,878)	218,738	218,709	(29)	218,738	386,131	57%



**Cross Insurance Arena
Operating Expenses by Department**

D: Food & Beverage
For The Period Ended: January FY26
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	12,605	11,258	(1,347)	70,671	78,808	8,137	70,671	135,100	52%
Salaries & Wages: Salaried Part-Time	61,974	35,248	(26,726)	200,456	246,733	46,277	200,456	422,970	47%
Salaries & Wages: Temporary Labor	-	40,000	40,000	504	132,000	131,496	504	240,000	0%
Salaries & Wages: Event Wages	(65,068)	-	65,068	(199,422)	-	199,422	(199,422)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,402	1,260	(142)	6,070	5,689	(381)	6,070	9,494	64%
Payroll Taxes: Payroll Taxes (Part-Time)	7,301	3,172	(4,129)	20,995	22,206	1,210	20,995	38,067	55%
Payroll Taxes: Workers Comp	-	191	191	-	1,334	1,334	-	2,287	-
Employee Benefits: General Employee Benefits	1,365	2,756	1,391	15,902	19,292	3,390	15,902	33,078	48%
Pension & 401K: Pension & 401K	451	640	189	339	4,478	4,139	339	7,676	4%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,509	-
Contra-Payroll: Payroll Recovery PT	-	(52,083)	(52,083)	-	(364,583)	(364,583)	-	(625,000)	-
Total Labor Costs	20,030	42,441	22,412	115,517	145,956	30,439	115,517	272,181	42%
Employee T&E: Training, Conferences, Meetings	-	-	-	169	600	432	169	600	28%
61000: Employee T&E	-	-	-	169	600	432	169	600	28%
Supplies: Cleaning & Cleaning Supplies	-	-	-	1,613	-	(1,613)	1,613	-	-
Supplies: Paper Products	-	1,500	1,500	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	523	-	(523)	523	-	-
Supplies: Smallwares	-	167	167	(8,742)	1,167	9,909	(8,742)	2,000	-437%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
Supplies: Building Supplies	-	-	-	277	-	(277)	277	-	-
Supplies: Janitorial Supplies	670	-	(670)	2,840	-	(2,840)	2,840	-	-
64000: Supplies	670	1,667	996	5,875	4,167	(1,708)	5,875	7,000	84%
General R&M: Kitchen Equipment	-	2,083	2,083	-	14,583	14,583	-	25,000	-
General R&M: Repairs & Maintenance	201	-	(201)	1,210	-	(1,210)	1,210	-	-
General R&M: Equipment Maintenance	569	-	(569)	5,219	-	(5,219)	5,219	-	-
General R&M: General Repairs & Maintenance	-	-	-	168	-	(168)	168	-	-
65001: General R&M	770	2,083	1,313	6,597	14,583	7,987	6,597	25,000	26%
Repairs & Maintenance	770	2,083	1,313	6,597	14,583	7,987	6,597	25,000	26%
General Utilities: Cell Phone & Data	51	108	57	306	758	452	306	1,300	24%
66001: General Utilities	51	108	57	306	758	452	306	1,300	24%
Utilities	51	108	57	306	758	452	306	1,300	24%
Contracted Services: Information Technology	-	-	-	6,869	-	(6,869)	6,869	-	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	4,083	4,083	-	7,000	-
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Inspections	-	-	-	1,278	-	(1,278)	1,278	-	-
Contracted Services: IT Services	-	2,500	2,500	-	17,500	17,500	-	30,000	-
Contracted Services: Software & Licenses	2,290	-	(2,290)	6,869	-	(6,869)	6,869	-	-
69000: Contracted Services	2,290	3,083	794	15,233	21,583	6,350	15,233	37,000	41%
Advertising & Marketing: Advertising	-	-	-	-	200	200	-	200	-
70000: Advertising & Marketing	-	-	-	-	200	200	-	200	-
Other G&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	76	88	12	531	613	82	531	1,050	51%
Other G&A: Dues and Subscriptions	-	-	-	205	250	45	205	250	82%
Other G&A: Credit Card Merchant Fees	12,843	7,000	(5,843)	39,481	40,000	519	39,481	75,000	53%
Other G&A: Cash Over/Short	393	-	(393)	944	-	(944)	944	-	-
72000: Other G&A	13,312	7,088	(6,224)	43,540	40,863	(2,678)	43,540	76,300	57%
Total Non Labor Costs	17,093	14,029	(3,063)	71,719	82,754	11,035	71,719	147,400	49%
Total Operating Expenses	37,122	56,470	19,348	187,236	228,710	41,475	187,236	419,581	45%



Cross Insurance Arena
Operating Expenses by Department
 D: Overhead & Other Support Services
 For The Period Ended: January FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Other Payroll Costs: Payroll Processing Fees	-	-	-	3,984	-	(3,984)	3,984	-	-
Total Labor Costs	-	-	-	3,984	-	(3,984)	3,984	-	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	-	-	-	-	-	-	500	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	20,183	20,183	-	34,600	-
61000: Employee T&E	-	2,883	2,883	-	20,183	20,183	-	34,600	-
Insurance: Workers Comp	-	-	-	26,090	-	(26,090)	26,090	-	-
Insurance: Insurance and Bonding	8,679	13,500	4,821	70,451	94,502	24,051	70,451	162,004	43%
63000: Insurance	8,679	13,500	4,821	96,542	94,502	(2,039)	96,542	162,004	60%
Supplies: Vehicle Fuel	-	-	-	138	-	(138)	138	-	-
Supplies: Office Supplies	-	-	-	258	-	(258)	258	-	-
64000: Supplies	-	-	-	396	-	(396)	396	-	-
General R&M : General Repairs & Maintenance	-	63	63	-	438	438	-	750	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	6,125	6,125	-	10,500	-
65001: General R&M	-	938	938	-	6,563	6,563	-	11,250	-
Repairs & Maintenance	-	938	938	-	6,563	6,563	-	11,250	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,918	-	(3,918)	17,903	-	(17,903)	17,903	-	-
General Utilities: Internet & WIFI	416	4,008	3,592	10,685	28,058	17,373	10,685	48,100	22%
General Utilities: Electricity	44,722	29,167	(15,555)	252,425	204,167	(48,258)	252,425	350,000	72%
General Utilities: Water	3,269	583	(2,686)	13,623	4,083	(9,540)	13,623	7,000	195%
General Utilities: Sewer	-	2,083	2,083	605	14,583	13,978	605	25,000	2%
General Utilities: Natural Gas	19,938	20,000	62	64,345	95,000	30,655	64,345	150,000	43%
General Utilities: Water Services	527	-	(527)	2,859	-	(2,859)	2,859	-	-
66001: General Utilities	72,790	55,842	(16,949)	363,023	345,891	(17,132)	363,023	580,100	63%
Utilities	72,790	55,842	(16,949)	363,023	345,891	(17,132)	363,023	580,100	63%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	91	167	76	1,268	1,667	399	1,268	2,500	51%
Office Expenses: Office Supplies	225	625	400	2,785	4,375	1,590	2,785	7,500	37%
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
67000: Office Expenses	316	792	476	4,482	6,042	1,560	4,482	10,000	45%
Contracted Services: Internet & WIFI	-	-	-	3,559	-	(3,559)	3,559	-	-
Contracted Services: IT Services	520	-	(520)	6,983	-	(6,983)	6,983	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,752	-	(3,752)	13,598	-	(13,598)	13,598	-	-
Contracted Services: Software & Licenses	-	-	-	520	-	(520)	520	-	-
Contracted Services: Management Fee (Base)	12,934	10,752	(2,182)	75,267	75,267	0	75,267	129,029	58%
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	17,206	10,752	(6,454)	101,104	75,267	(25,837)	101,104	129,029	78%
Other G&A: Information Technology	-	-	-	656	-	(656)	656	-	-
Other G&A: Licenses, Fees & Permits	479	625	146	4,620	4,375	(245)	4,620	7,500	62%
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
72000: Other G&A	479	625	146	14,246	4,375	(9,871)	14,246	7,500	190%
Total Non Labor Costs	99,470	85,332	(14,138)	579,792	552,823	(26,969)	579,792	934,983	62%
Total Operating Expenses	99,470	85,332	(14,138)	583,776	552,823	(30,952)	583,776	934,983	62%



**Cross Insurance Arena
Operating Expenses by Department**

D: Partnerships

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
Advertising & Marketing: New Business Marketing	927	-	(927)	927	-	(927)	927	-	-
70000: Advertising & Marketing	927	-	(927)	927	-	(927)	927	-	-
Total Non Labor Costs	927	-	(927)	2,293	-	(2,293)	2,293	-	-
Total Operating Expenses	927	-	(927)	2,293	-	(2,293)	2,293	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Sales

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	-	-	-	7,723	-	(7,723)	7,723	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	-	-	-	634	-	(634)	634	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
Total Labor Costs	-	-	-	10,189	-	(10,189)	10,189	-	-
Total Operating Expenses	-	-	-	10,189	-	(10,189)	10,189	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Ticketing & Box Office

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	11,949	10,147	(1,802)	74,039	71,031	(3,008)	74,039	121,768	61%
Salaries & Wages: Salaried Part-Time	5,264	-	(5,264)	15,195	-	(15,195)	15,195	-	-
Salaries & Wages: Hourly Part-Time	-	1,500	1,500	-	11,500	11,500	-	20,000	-
Salaries & Wages: Event Wages	(3,072)	-	3,072	(10,652)	-	10,652	(10,652)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,298	1,044	(254)	6,668	5,292	(1,376)	6,668	9,131	73%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	618	300	(318)	1,811	2,100	289	1,811	3,600	50%
Payroll Taxes: Workers Comp	-	123	123	-	860	860	-	1,473	-
Employee Benefits: General Employee Benefits	3,668	4,322	654	25,066	30,254	5,188	25,066	51,875	48%
Pension & 401K: General Employee Benefits	-	-	-	(170)	-	170	(170)	-	-
Pension & 401K: Pension & 401K	340	534	194	2,162	3,736	1,574	2,162	6,404	34%
Total Labor Costs	20,064	17,970	(2,094)	114,202	124,772	10,570	114,202	214,251	53%
Employee T&E: Training, Conferences, Meetings	2,410	-	(2,410)	3,110	-	(3,110)	3,110	2,000	155%
61000: Employee T&E	2,410	-	(2,410)	3,110	-	(3,110)	3,110	2,000	155%
Supplies: Office Supplies	-	100	100	173	550	377	173	1,000	17%
64000: Supplies	-	100	100	173	550	377	173	1,000	17%
Office Expenses: Printing	-	42	42	-	292	292	-	500	-
Office Expenses: Telephone	-	54	54	-	379	379	-	650	-
67000: Office Expenses	-	96	96	-	671	671	-	1,150	-
Contracted Services: Armored Car	-	200	200	1,682	1,100	(582)	1,682	2,000	84%
69000: Contracted Services	-	200	200	1,682	1,100	(582)	1,682	2,000	84%
Other G&A: Armored Car	386	-	(386)	386	-	(386)	386	-	-
Other G&A: Credit Card Merchant Fees	551	-	(551)	876	300	(576)	876	500	175%
Other G&A: Cash Over/Short	(53)	-	53	(53)	-	53	(53)	-	-
72000: Other G&A	883	-	(883)	1,209	300	(909)	1,209	500	242%
Total Non Labor Costs	3,293	396	(2,897)	6,173	2,621	(3,552)	6,173	6,650	93%
Total Operating Expenses	23,357	18,366	(4,991)	120,375	127,393	7,018	120,375	220,901	54%



Cross Insurance Arena
Operating Expenses by Department

D: Revenue & COS
For The Period Ended: January FY26
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Insurance: Workers Comp	5,218	-	(5,218)	5,218	-	(5,218)	5,218	-	-
63000: Insurance	5,218	-	(5,218)	5,218	-	(5,218)	5,218	-	-
Total Non Labor Costs	5,218	-	(5,218)	5,218	-	(5,218)	5,218	-	-
Total Operating Expenses	5,218	-	(5,218)	5,218	-	(5,218)	5,218	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Operations

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	18,891	16,369	(2,522)	112,296	114,581	2,285	112,296	196,424	57%
Salaries & Wages: Salaried Part-Time	6,137	-	(6,137)	49,299	-	(49,299)	49,299	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	87,500	87,500	-	150,000	-
Salaries & Wages: Event Wages	(5,233)	-	5,233	(27,835)	-	27,835	(27,835)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	2,043	1,862	(181)	8,710	7,463	(1,247)	8,710	12,473	70%
Payroll Taxes: Payroll Taxes (Part-Time)	837	1,898	1,061	4,684	13,285	8,601	4,684	22,766	21%
Payroll Taxes: Workers Comp	-	347	347	-	2,432	2,432	-	4,169	-
Employee Benefits: General Employee Benefits	6,442	6,696	253	36,046	46,866	10,820	36,046	80,343	45%
Pension & 401K: General Employee Benefits	-	-	-	(204)	-	204	(204)	-	-
Pension & 401K: Pension & 401K	575	855	281	3,413	5,988	2,575	3,413	10,265	33%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Contra-Payroll: Payroll Recovery PT	-	(8,333)	(8,333)	-	(58,333)	(58,333)	-	(100,000)	-
Total Labor Costs	29,692	32,194	2,502	186,409	219,781	33,372	186,409	385,299	48%
Employee T&E: Training, Conferences, Meetings	1,550	-	(1,550)	1,550	-	(1,550)	1,550	500	310%
61000: Employee T&E	1,550	-	(1,550)	1,550	-	(1,550)	1,550	500	310%
Supplies: Cleaning & Cleaning Supplies	-	-	-	3,615	-	(3,615)	3,615	-	-
Supplies: Propane	151	-	(151)	455	-	(455)	455	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	750	-
Supplies: Cleaning Supplies	-	-	-	677	-	(677)	677	-	-
Supplies: General Supplies	-	2,333	2,333	-	16,333	16,333	-	28,000	-
Supplies: Building Supplies	2,491	-	(2,491)	13,725	-	(13,725)	13,725	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Ice Supplies	209	-	(209)	2,174	-	(2,174)	2,174	-	-
Supplies: Janitorial Supplies	3,677	3,333	(344)	14,789	23,333	8,544	14,789	40,000	37%
64000: Supplies	6,528	5,667	(861)	37,127	40,417	3,290	37,127	68,750	54%
General R&M: Repairs & Maintenance	-	-	-	1,058	-	(1,058)	1,058	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	545	3,750	3,205	13,380	26,250	12,870	13,380	45,000	30%
General R&M: General Repairs & Maintenance	-	3,750	3,750	27,067	26,250	(817)	27,067	45,000	60%
General R&M: Hockey Equipment	-	3,667	3,667	-	25,667	25,667	-	44,000	-
General R&M: Plumbing repairs	357	-	(357)	1,371	-	(1,371)	1,371	-	-
General R&M: Elevator/Escalator Repair	1,334	-	(1,334)	9,008	-	(9,008)	9,008	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
65001: General R&M	2,236	11,167	8,931	53,219	81,167	27,948	53,219	139,000	38%
Repairs & Maintenance	2,236	11,167	8,931	53,219	81,167	27,948	53,219	139,000	38%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	51	-	(51)	306	-	(306)	306	-	-
66001: General Utilities	51	-	(51)	385	-	(385)	385	-	-
Utilities	51	-	(51)	385	-	(385)	385	-	-
Office Expenses: Telephone	-	54	54	-	379	379	-	650	-
67000: Office Expenses	-	54	54	-	379	379	-	650	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	785	-	(785)	785	-	-
Contracted Services: Repairs & Maintenance	26,371	-	(26,371)	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	2,227	2,000	(227)	15,661	14,000	(1,661)	15,661	24,000	65%
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	9,625	9,625	-	16,500	-
Contracted Services: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
Contracted Services: Pest Control	270	300	30	1,890	2,100	210	1,890	3,600	53%
Contracted Services: Inspections	-	458	458	13,426	3,208	(10,217)	13,426	5,500	244%
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	250	-	(250)	350	-	(350)	350	-	-
69000: Contracted Services	29,117	4,133	(24,984)	59,218	28,933	(30,285)	59,218	49,850	119%
Other G&A: Licenses, Fees & Permits	600	-	(600)	600	-	(600)	600	-	-
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Inspections	645	-	(645)	645	-	(645)	645	-	-
Other G&A: Dues and Subscriptions	-	21	21	350	146	(204)	350	250	140%
72000: Other G&A	1,245	21	(1,224)	1,690	146	(1,544)	1,690	250	676%
Total Non Labor Costs	40,727	21,042	(19,685)	153,188	151,042	(2,146)	153,188	259,000	59%
Total Operating Expenses	70,419	53,235	(17,184)	339,597	370,822	31,226	339,597	644,299	53%



**Cross Insurance Arena
Operating Expenses by Department**

D: Executive Management

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	12,492	10,826	(1,666)	77,431	75,783	(1,649)	77,431	129,913	60%
Salaries & Wages: Salaried Part-Time	264	-	(264)	6,161	-	(6,161)	6,161	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	13,000	13,000	-	23,000	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	7,578	7,578	-	12,991	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,354	1,256	(98)	7,166	4,989	(2,177)	7,166	8,101	88%
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Workers Comp	-	339	339	-	2,374	2,374	-	4,069	-
Employee Benefits: General Employee Benefits	1,385	1,543	158	9,048	10,801	1,753	9,048	18,521	49%
Pension & 401K: General Employee Benefits	-	-	-	(103)	-	103	(103)	-	-
Pension & 401K: Pension & 401K	113	746	633	39	5,220	5,181	39	8,949	0%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
Total Labor Costs	15,608	17,793	2,185	99,697	119,745	20,048	99,697	218,532	46%
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	91	-	(91)	698	-	(698)	698	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,919	2,919	-	5,000	-
Employee T&E: Training, Conferences, Meetings	-	1,000	1,000	-	1,000	1,000	-	2,000	-
Employee T&E: Gifts	-	-	-	-	250	250	-	250	-
61000: Employee T&E	91	1,417	1,326	863	4,169	3,306	863	7,250	12%
Office Expenses: Telephone	-	50	50	-	375	375	-	650	-
67000: Office Expenses	-	50	50	-	375	375	-	650	-
Other G&A: Dues and Subscriptions	1,290	150	(1,140)	2,460	1,050	(1,410)	2,460	1,800	137%
72000: Other G&A	1,290	150	(1,140)	2,460	1,050	(1,410)	2,460	1,800	137%
Total Non Labor Costs	1,381	1,617	236	3,323	5,594	2,271	3,323	9,700	34%
Total Operating Expenses	16,989	19,410	2,421	103,020	125,339	22,319	103,020	228,232	45%



**Cross Insurance Arena
Operating Expenses by Department**

D: Finance & Accounting
For The Period Ended: January FY26
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	12,328	10,684	(1,644)	76,416	74,789	(1,627)	76,416	128,211	60%
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	3,318	-	(3,318)	16,390	-	(16,390)	16,390	-	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	7,479	7,479	-	12,821	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,335	1,052	(283)	6,559	3,574	(2,985)	6,559	5,681	115%
Payroll Taxes: Workers Comp	-	335	335	-	2,342	2,342	-	4,016	-
Employee Benefits: General Employee Benefits	14	1,642	1,628	102	1,894	1,792	102	10,104	1%
Pension & 401K: General Employee Benefits	-	-	-	(444)	-	444	(444)	-	-
Pension & 401K: Pension & 401K	493	588	95	3,428	4,114	687	3,428	7,053	49%
Total Labor Costs	17,487	15,369	(2,118)	107,210	94,194	(13,016)	107,210	167,885	64%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	40,863	40,863	-	70,050	-
62000: Consultants and Professional Services	-	5,838	5,838	-	40,863	40,863	-	70,050	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	-	-	-	376	-	(376)	376	2,800	13%
61000: Employee T&E	-	-	-	376	-	(376)	376	3,300	11%
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	125	63	(62)	125	438	313	125	750	17%
Contracted Services: IT Services	-	-	-	1,290	-	(1,290)	1,290	-	-
69000: Contracted Services	125	63	(62)	1,935	438	(1,497)	1,935	750	258%
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
Other G&A: Software & Licenses	328	-	(328)	984	-	(984)	984	-	-
Other G&A: Dues and Subscriptions	-	-	-	32	-	(32)	32	-	-
72000: Other G&A	328	-	(328)	1,672	-	(1,672)	1,672	-	-
Total Non Labor Costs	453	5,900	5,447	3,983	41,300	37,317	3,983	74,100	5%
Total Operating Expenses	17,940	21,269	3,329	111,193	135,494	24,301	111,193	241,985	46%



**Cross Insurance Arena
Operating Expenses by Department**

D: Marketing & Communications

For The Period Ended: January FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	7,882	11,279	3,397	54,344	78,953	24,608	54,344	135,347	40%
Salaries & Wages: Event Wages	(156)	-	156	(3,747)	-	3,747	(3,747)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	938	1,435	497	4,862	4,764	(99)	4,862	7,930	61%
Payroll Taxes: Workers Comp	-	321	321	-	2,248	2,248	-	3,854	-
Employee Benefits: General Employee Benefits	1,314	2,856	1,542	11,695	19,682	7,987	11,695	33,961	34%
Pension & 401K: General Employee Benefits	-	-	-	(176)	-	176	(176)	-	-
Pension & 401K: Pension & 401K	336	598	263	2,499	4,188	1,690	2,499	7,180	35%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	7,874	-
Total Labor Costs	10,314	16,489	6,175	69,478	109,835	40,357	69,478	196,146	35%
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	700	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	500	500	-	5,000	-
Employee T&E: Customer Relations	-	-	-	-	400	400	-	650	-
61000: Employee T&E	-	-	-	-	900	900	-	6,350	-
Office Expenses: Telephone	-	108	108	-	758	758	-	1,300	-
67000: Office Expenses	-	108	108	-	758	758	-	1,300	-
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Software & Licenses	1,768	-	(1,768)	1,768	-	(1,768)	1,768	-	-
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	1,768	-	(1,768)	3,718	-	(3,718)	3,718	-	-
Advertising & Marketing: Advertising & Marketing	1,585	-	(1,585)	2,387	-	(2,387)	2,387	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	663	3,617	2,954	663	6,200	11%
Advertising & Marketing: Website fees	650	650	0	1,950	4,550	2,600	1,950	7,800	25%
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	2,235	1,167	(1,068)	5,220	8,167	2,947	5,220	14,000	37%
Other G&A: Printing	-	125	125	90	875	785	90	1,500	6%
Other G&A: Customer Relations	-	-	-	-	450	450	-	650	-
Other G&A: Dues and Subscriptions	-	550	550	1,260	3,850	2,590	1,260	6,600	19%
72000: Other G&A	-	675	675	1,350	5,175	3,825	1,350	8,750	15%
Total Non Labor Costs	4,003	1,950	(2,053)	10,289	15,000	4,711	10,289	30,400	34%
Total Operating Expenses	14,317	18,439	4,122	79,766	124,835	45,068	79,766	226,546	35%

**CROSS INSURANCE ARENA
AR & AP AGING**

ACCOUNTS RECEIVABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED RECEIVABLES:</u>		
CURRENT	77,013.35	37.2%
OVER 30 DAYS	20,253.69	9.8%
OVER 60 DAYS	1,598.34	0.8%
OVER 90 DAYS*	6,303.37	3.0%
OVER 120 DAYS*	102,015.43	49.2%
TOTAL:	<u>207,184.18</u>	<u>100.0%</u>

<u>CUSTOMER</u>	<u>OVER 120DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Aroma Joes - 2024-25		17,000.00	Sponsorship - Expect
Bath Savings 2024-25		20,000.00	Sponsorship - Expect to collect
Chik Fil A 2024-25		7,500.00	Sponsorship - Expect to collect
Cape Elizabeth Athletics	Feb Ice Rentals	2,032.00	Sponsorship - Expect to collect
Definitive Brewery		12,676.50	Sponsorship +Production - Doubtful to collect
Floor Decor		7,806.89	Sponsorship - Doubtful to collect
Hannaford		10,000.00	Sponsorship - Expect to collect
Martins Point		7,500.00	Sponsorship - Expect to collect
Nappi Distributors		10,000.00	Sponsorship - Expect to collect
Rinck Advertising		7,500.00	Sponsorship - Doubtful to collect
		<u>-</u>	
		102,015.43	

ACCOUNTS PAYABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED PAYABLES:</u>		
CURRENT	289,954	100.0%
OVER 60 DAYS	-	0.0%
OVER 90 DAYS	-	0.0%
OVER 120 DAYS	-	0.0%
TOTAL:	<u>289,954</u>	<u>100.0%</u>