

Budget RFP Opening 3/20/26 3pm Sebago Lake Conf				Option 1	Budget Software, Personnel				
Attendance: Alyssa Johnson, Theresa Grover, Breana Gersen, Jim Gailey				Option 2	Opt 1, Plus CIP planning				
				Option 3	Opt 2, plus ACFR & Budget Book				
Software Name	Option #	Met RFP Requirements	Implementation & Year 1 Cost	Year 1	Year 2	Year 3	# of Licenses	Implementation Costs	Additional Notes
IGM US Holdings INC (Gravity)	Option 1	Yes	\$53,000.00	\$53,000.00	\$38,850.00	\$40,792.00	Unlimited		*Prices reflect a 5% projected increase
IGM US Holdings INC (Gravity)	Option 2	Yes	\$68,000.00	\$68,000.00	\$54,600.00	\$57,330.00	Unlimited		*1 & 2 includes \$16,00 implementation fee
IGM US Holdings INC (Gravity)	Option 3	Yes	\$76,500.00	\$76,500.00	\$59,325.00	\$62,291.00	Unlimited		3 includes \$20,000 implementation fee
Concourse Tech Inc	Option 1	Yes	\$26,000.00	\$26,000.00	\$26,000.00	\$26,000.00	Unlimited	None	*2 renewal periods capped at 3% increases
Concourse Tech Inc	Option 2	Yes	\$33,000.00	\$33,000.00	\$33,000.00	\$33,000.00	Unlimited	None	
Concourse Tech Inc	Option 3	Yes	\$42,000.00	\$42,000.00	\$42,000.00	\$42,000.00	Unlimited	None	
Tyler Technologies	Option 1	No		5%	5%	5%	Unlimited	\$28,220	*indicated 5% increase in all annual projected increase boxes
Tyler Technologies	Option 2	No		5%	5%	5%	Unlimited	\$28,220	*Section 3 sales quote lists different financials than the RFP chart. Including \$20,000+ annual fees
Tyler Technologies	Option 3	No		5%	5%	5%	Unlimited	\$43,480	
OpenGov	Option 1	Yes	\$70,819.90	\$28,151.42	\$29,559.00	\$31,036.94	Unlimited	\$38,200.00	* year 1 would also include a 2 month prorated software cost. 2 month cost outlined below
OpenGov	Option 2	Yes	\$90,929.86	\$42,227.14	\$44,338.49	\$46,555.42	Unlimited	\$42,000.00	Option 1- \$4468.48, Option 2 -\$6702.72, Option 3 - \$9460.69
OpenGov	Option 3	Yes	\$128,663.02	\$59,602.33	\$62,582.45	\$65,711.57	Unlimited	\$59,600.00	
Euna Solutions, Inc	Option 1	Yes	\$29,306.00	\$20,870.00	\$21,496.00	\$22,141.00	Unlimited	\$8,436.00	
Euna Solutions, Inc	Option 2	Yes	\$39,940.00	\$28,692.00	\$29,553.00	\$30,439.00	Unlimited	\$11,248.00	
Euna Solutions, Inc	Option 3	Yes	\$50,810.00	\$36,660.00	\$37,760.00	\$38,893.00	Unlimited	\$14,150.00	