



One Civic Center Square, Portland, ME 04101

**NOVEMBER 2025**

Fiscal Year ending June 30, 2026

Submitted By  
Mark Eddy

**OVG VENUE MANAGEMENT**

R.Chmura  
J. Dixon  
D. Higgins  
K. Hiltgen  
G. O'Dell  
K. Vaske  
R. Wilson

*Mark Eddy*  
\_\_\_\_\_  
Mark Eddy, Director of Finance

*Mike LoConte*  
\_\_\_\_\_  
Mike LoConte, General Manager

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**Cross Insurance Arena  
Consolidated Income Statement**  
For the Period Ended: November FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistica</b>						
90001: Number of Event Days	-	4	-4	7	7	0
90002: Number of Events	14	14	0	20	21	-1
90003: Paid Attendance - General Seating	40,331	49,000	-8,669	63,638	66,200	-2,562
90009: Attendance	34,405	44,250	-9,845	55,154	59,150	-3,996
90015: Dropcount - General Seating	-	44,250	-44,250	-	59,150	-59,150
90022: Ticket Sales - Manifested	-	1,897,067	-1,897,067	-	2,544,001	-2,544,001
<b>Event Revenue</b>						
SL: Rent Ticket Receipts	1,226,963	43,900	1,183,063	2,188,904	91,825	2,097,079
SL: Event Reimbursement	400,140	310,045	90,095	583,956	388,939	195,017
<b>Direct Event Revenue</b>	<b>1,627,103</b>	<b>353,945</b>	<b>1,273,158</b>	<b>2,772,860</b>	<b>480,764</b>	<b>2,292,096</b>
SL: Ticketing Fees	163,974	203,952	(39,978)	229,521	244,441	(14,920)
SL: Premium Seating	1,046	-	1,046	1,046	-	1,046
SL: Unmanifested Seats	-	750	(750)	-	750	(750)
SL: Sponsorships	589	-	589	589	-	589
SL: Total Merchandise	5,700	3,778	1,922	5,700	5,297	404
SL: Total Catering	-	-	-	301	-	301
SL: Total Concessions	448,614	414,435	34,179	772,665	589,898	182,767
SL: Other Event	-	1,400	(1,400)	-	1,400	(1,400)
<b>Total Event Revenue</b>	<b>2,247,028</b>	<b>978,280</b>	<b>1,268,748</b>	<b>3,782,882</b>	<b>1,322,550</b>	<b>2,460,333</b>
<b>Event Costs</b>						
SL: Direct Revenue & Costs	433,178	336,830	(96,349)	715,020	437,043	(277,977)
SL: Total Catering	-	43,796	43,796	-	76,643	76,643
SL: Total Concessions	214,609	155,023	(59,586)	391,741	212,896	(178,845)
<b>Total Event Costs</b>	<b>647,788</b>	<b>535,649</b>	<b>(112,139)</b>	<b>1,106,762</b>	<b>726,582</b>	<b>(380,180)</b>
<b>Event Gross Profit before Revenue Sharing</b>	<b>1,599,238</b>	<b>442,611</b>	<b>1,156,628</b>	<b>2,675,921</b>	<b>595,968</b>	<b>2,079,953</b>
<b>Total Promoter &amp; Team Revenue Sharing / Revenue</b>	<b>1,309,844</b>	<b>99,018</b>	<b>(1,210,826)</b>	<b>2,118,171</b>	<b>165,413</b>	<b>(1,952,758)</b>
<b>Event Gross Profit</b>	<b>289,394</b>	<b>343,593</b>	<b>(104,952)</b>	<b>557,750</b>	<b>502,955</b>	<b>54,795</b>
<b>Contracted Revenue</b>						
SL: Premium Seating	11,050	19,643	(8,593)	47,195	98,217	(51,022)
SL: Sponsorships	42,757	63,750	(20,993)	243,187	318,750	(75,563)
<b>Total Contracted Revenue</b>	<b>53,808</b>	<b>83,393</b>	<b>(29,586)</b>	<b>290,382</b>	<b>416,967</b>	<b>(126,585)</b>
<b>Contracted Revenue Expenses</b>						
SL: Premium Seating	-	15,390	15,390	-	76,952	76,952
<b>Total Contracted Revenue Expenses</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>76,952</b>	<b>76,952</b>
<b>Contracted Gross Profit before Revenue Sharing</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
<b>Contracted Revenue Gross Profit</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
<b>Direct Other Revenue</b>						
SL: Rent Ticket Receipts	4,730	-	4,730	4,730	-	4,730
<b>Direct Other Revenue</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>
SL: Ticketing Fees	-	-	-	40	-	40
SL: Other Event	7,007	10,667	(3,660)	9,704	33,333	(23,629)
<b>Total Other Revenue</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,859)</b>
<b>Other Gross Profit before Revenue Sharing</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,859)</b>
<b>Other Revenue Gross Profit</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,859)</b>
<b>Total Gross Profit</b>	<b>354,938</b>	<b>473,015</b>	<b>(118,078)</b>	<b>882,607</b>	<b>876,303</b>	<b>(13,696)</b>
<b>Indirect Expenses</b>	<b>254,696</b>	<b>272,414</b>	<b>17,718</b>	<b>1,175,888</b>	<b>1,285,609</b>	<b>109,722</b>
<b>Net Operating Income / (Loss)</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,359)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>
<b>Other Income &amp; Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Net Income</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,359)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>



**Cross Insurance Arena**  
**Balance Sheet**  
For the Period Ended: November FY26  
USD

	Nov-FY26
<b>Assets</b>	
<b>Current Assets</b>	
Cash and Cash Equivalents	2,614,508
Accounts Receivable	521,760
Inventory	71,014
Prepaid and Other Current Assets	59,046
<b>Total Current Assets</b>	<b>3,266,327</b>
<b>Fixed Assets</b>	
Fixed Assets minus CIP	4,387
<b>Total Fixed Assets</b>	<b>4,387</b>
<b>Total Assets</b>	<b>3,270,714</b>
<b>Liabilities &amp; Members' Capital</b>	
<b>Current Liabilities</b>	
Total Accounts Payable	327,378
Accrued Expenses	767,813
Total Deferred Revenue	498,124
Total Other Current Liabilities	1,457,603
<b>Total Current Liabilities</b>	<b>3,050,919</b>
<b>Non-Current Liabilities</b>	
<b>Members' Capital</b>	
Equity	1,406,867
Retained Earnings	(1,187,071)
<b>Total Equity</b>	<b>219,796</b>
<b>Total Liabilities and Equity</b>	<b>3,270,714</b>

**Cross Insurance Arena**

**Rolling Forecast 12.23.25**

Venue

**FY26**

Fiscal Year

**MTD**

Year-End

	Actual	Forecast												Total Forecast	Budget	Better / (Worse)
		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual			
July	August	September	October	November	December	January	February	March	April	May	June					
Event Profit	144	84,664	119,207	64,341	289,394	230,619	191,951	307,087	183,752	160,532	162,091	365,375	2,159,158	2,104,362	54,796	
Contracted Revenue	51,191	55,328	58,325	71,731	53,808	68,003	68,003	68,003	68,003	68,003	68,003	68,003	766,403	816,036	(49,633)	
Other Revenue	805	1	1,059	873	11,737	13,667	10,667	6,667	6,667	5,667	5,667	5,667	69,141	88,000	(18,859)	
Gross Profit	52,140	139,992	178,591	136,945	354,938	312,289	270,621	381,757	258,422	234,202	235,761	439,045	2,994,702	3,008,399	(13,696)	
Overhead Expenses	185,525	226,000	239,725	269,743	254,696	298,889	305,564	286,504	298,436	280,390	251,415	305,850	3,202,737	3,312,658	109,922	
Net Income	(133,385)	(86,007)	(61,134)	(132,798)	100,243	13,400	(34,944)	95,253	(40,014)	(46,189)	(15,654)	133,195	(208,035)	(304,260)	96,225	



**Cross Insurance Arena  
Consolidated Gross Profit  
Statement**

For the Period Ended: November FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistics</b>						
90001: Number of Event Days	-	4	-4	7	7	0
90002: Number of Events	14	14	0	20	21	-1
90003: Paid Attendance - General Seating	40,331	49,000	-8,669	63,638	66,200	-2,562
90009: Attendance	34,405	44,250	-9,845	55,154	59,150	-3,996
90015: Dropcount - General Seating	-	44,250	-44,250	-	59,150	-59,150
90022: Ticket Sales - Manifested	-	1,897,067	-1,897,067	-	2,544,001	-2,544,001
<b>Event Gross Profit</b>						
SL: Rent Ticket Receipts	1,226,963	43,900	1,183,063	2,188,904	91,825	2,097,079
SL: Event Reimbursement	(33,039)	(26,785)	(6,254)	(131,065)	(48,104)	(82,961)
<b>Direct Event Gross Profit</b>	<b>1,193,924</b>	<b>17,115</b>	<b>1,176,809</b>	<b>2,057,840</b>	<b>43,721</b>	<b>2,014,118</b>
SL: Ticketing Fees	163,974	203,952	(39,978)	229,521	244,441	(14,920)
SL: Premium Seating	1,046	-	1,046	1,046	-	1,046
SL: Unmanifested Seats	-	750	(750)	-	750	(750)
SL: Sponsorships	589	-	589	589	-	589
SL: Total Merchandise	5,700	3,778	1,922	5,700	5,297	404
SL: Total Catering	-	(43,796)	43,796	301	(76,643)	76,944
SL: Total Concessions	234,005	259,412	(25,407)	380,924	377,002	3,922
SL: Miscellaneous Event	-	1,400	(1,400)	-	1,400	(1,400)
<b>Total Event Gross Profit</b>	<b>289,394</b>	<b>394,345</b>	<b>(104,952)</b>	<b>557,750</b>	<b>502,955</b>	<b>54,795</b>
<b>Contracted Gross Profit</b>						
SL: Premium Seating	11,050	4,253	6,797	47,195	21,265	25,930
SL: Sponsorships	42,757	63,750	(20,993)	243,187	318,750	(75,563)
<b>Total Contracted Gross Profit</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
Contracted Gross Profit before Revenue Sharing	53,808	68,003	(14,195)	290,382	340,015	(49,633)
<b>Contracted Revenue Gross Profit</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
<b>Other Gross Profit</b>						
SL: Rent Ticket Receipts	4,730	-	4,730	4,730	-	4,730
<b>Direct Other Gross Profit</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>	<b>4,730</b>	<b>-</b>	<b>4,730</b>
SL: Ticketing Fees	-	-	-	40	-	40
SL: Ice Rink	-	5,000	(5,000)	-	5,000	(5,000)
SL: Miscellaneous Other	7,007	5,667	1,341	9,704	28,333	(18,629)
<b>Total Other Gross Profit</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,859)</b>
Other Gross Profit before Revenue Sharing	11,737	10,667	1,071	14,475	33,333	(18,859)
<b>Other Revenue Gross Profit</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,859)</b>
<b>Total Gross Profit</b>	<b>354,938</b>	<b>473,015</b>	<b>(118,076)</b>	<b>862,607</b>	<b>876,303</b>	<b>(13,696)</b>
<b>Indirect Expenses</b>	<b>254,696</b>	<b>272,414</b>	<b>17,718</b>	<b>1,175,688</b>	<b>1,285,609</b>	<b>109,922</b>
<b>Net Operating Income / (Loss)</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,359)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>
<b>Other Income &amp; Expense</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Net Income</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,359)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>



**Cross Insurance Arena  
Detailed Income Statement**  
For the Period Ended: November FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Statistics</b>						
90001: Number of Event Days	-	4	-4	7	7	0
90002: Number of Events	14	14	0	20	21	-1
90003: Paid Attendance - General Seating	40,331	49,000	-8,669	63,638	66,200	-2,562
90009: Attendance	34,405	44,250	-9,845	55,154	59,150	-3,996
90015: Dropcount - General Seating	-	44,250	-44,250	-	59,150	-59,150
90022: Ticket Sales - Manifested	-	1,897,067	-1,897,067	-	2,544,001	-2,544,001
<b>Event Revenue</b>						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	1,129,341	-	1,129,341	2,019,133	-	2,019,133
SL: Rentals - Event Revenue: Rental Income	97,622	-	97,622	140,772	-	140,772
SL: Rentals - Event Revenue: Venue Rentals	-	43,900	(43,900)	29,000	91,825	(62,825)
<b>Total Rent / Ticket Receipts</b>	<b>1,226,963</b>	<b>43,900</b>	<b>1,183,063</b>	<b>2,188,904</b>	<b>91,825</b>	<b>2,097,079</b>
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	145,986	154,610	(8,624)	124,034	-	124,034
SL: Service & Expense Reimbursement - Event Revenue: Artist & Talent Fees	124,034	-	124,034	65,804	53,050	12,754
SL: Service & Expense Reimbursement - Event Revenue: Security	34,630	41,250	(6,620)	41,805	43,055	(1,250)
SL: Service & Expense Reimbursement - Event Revenue: Catering	27,356	25,060	2,296	18,987	7,770	11,217
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	7,070	6,800	270	15,514	-	15,514
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	11,778	-	11,778	15,137	18,890	(3,753)
SL: Service & Expense Reimbursement - Event Revenue: Production	12,456	17,240	(4,784)	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	5,050	(5,050)	10,952	7,050	3,902
SL: Service & Expense Reimbursement - Event Revenue: Operations	-	7,100	(7,100)	10,102	10,250	(148)
SL: Service & Expense Reimbursement - Event Revenue: Police	3,750	8,075	(4,325)	8,786	8,515	271
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	7,910	2,000	5,910	7,450	2,120	5,330
SL: Service & Expense Reimbursement - Event Revenue: EMT	2,296	8,450	(6,154)	7,419	15,950	(8,531)
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	7,419	-	7,419	6,115	-	6,115
SL: Service & Expense Reimbursement - Event Revenue: Event Changeover	6,115	-	6,115	4,992	11,700	(6,708)
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	2,501	9,550	(7,049)	4,312	6,815	(2,503)
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	3,319	5,385	(2,066)	2,960	-	2,960
SL: Service & Expense Reimbursement - Event Revenue: Group Sales Commission	2,960	-	2,960	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	300	-	300
SL: Service & Expense Reimbursement - Event Revenue: Information Technology	300	-	300	260	-	260
SL: Service & Expense Reimbursement - Event Revenue: Trash Removal	260	-	260	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	800	(800)	-	800	(800)
SL: Service & Expense Reimbursement - Event Revenue: Other Expense	-	6,650	(6,650)	-	6,850	(6,850)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	11,600	(11,600)	-	11,600	(11,600)
SL: Service & Expense Reimbursement - Event Revenue: Guest Services	-	425	(425)	-	519	(519)
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	400,140	310,045	90,095	583,956	388,839	195,017
<b>Total Event Reimbursement</b>	<b>1,627,103</b>	<b>353,945</b>	<b>1,273,158</b>	<b>2,772,860</b>	<b>480,784</b>	<b>2,292,076</b>
<b>Direct Event Revenue</b>						
SL: Ticketing Fees - Event Revenue: VIP Lift	7,459	-	7,459	7,459	-	7,459
SL: Ticketing Fees - Event Revenue: Facility Fee	116,235	144,100	(27,865)	163,450	180,725	(17,275)
SL: Ticketing Fees - Event Revenue: Ticketing Fees	40,279	59,852	(19,573)	58,611	63,716	(5,105)
<b>Total Ticketing Revenue</b>	<b>163,973</b>	<b>203,952</b>	<b>(39,979)</b>	<b>229,520</b>	<b>244,441</b>	<b>(14,921)</b>
SL: Premium Seating - Event Revenue: Suites	1,046	-	1,046	1,046	-	1,046
<b>Total Premium Seating</b>	<b>1,046</b>	<b>-</b>	<b>1,046</b>	<b>1,046</b>	<b>-</b>	<b>1,046</b>
SL: Unmanifested Seats - Event Revenue: Individual Suite Rentals	-	750	(750)	-	750	(750)
<b>Total Unmanifested Seats</b>	<b>589</b>	<b>-</b>	<b>589</b>	<b>589</b>	<b>-</b>	<b>589</b>
SL: Partnerships - Event Revenue: Suites	589	-	589	589	-	589
<b>Total Event Sponsorships</b>	<b>5,700</b>	<b>-</b>	<b>5,700</b>	<b>5,700</b>	<b>-</b>	<b>5,700</b>
SL: Merchandise - Event Revenue: Merchandise	-	3,778	(3,778)	-	5,297	(5,297)
SL: Retail Merchandise - Event Revenue: Other Revenue	5,700	3,778	1,922	5,700	5,297	403
<b>Total Merchandise</b>	<b>5,700</b>	<b>3,778</b>	<b>1,922</b>	<b>5,700</b>	<b>5,297</b>	<b>403</b>
SL: Catering - Event Revenue: NA Beverage	-	-	-	96	-	96
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70



**Cross Insurance Arena  
Detailed Income Statement**  
For the Period Ended: November FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
<b>Total Catering</b>	-	-	-	<b>301</b>	-	<b>301</b>
SL: Concessions - Event Revenue: Food	170,877	124,793	46,084	272,823	173,591	99,232
SL: Concessions - Event Revenue: Beer	94,185	-	94,185	172,946	-	172,946
SL: Concessions - Event Revenue: NA Beverage	96,941	69,907	27,034	164,932	97,096	67,836
SL: Concessions - Event Revenue: Liquor	47,925	78,168	(30,243)	88,505	109,111	(20,606)
SL: Concessions - Event Revenue: Service Charge	37,048	-	37,048	66,748	-	66,748
SL: Concessions - Event Revenue: Wine	1,639	2,965	(1,326)	4,144	5,103	(959)
SL: Concessions - Event Revenue: Catering	-	-	-	2,567	-	2,567
SL: Concessions - Event Revenue: Canned Beer	-	138,602	(138,602)	-	204,997	(204,997)
<b>Total Concession</b>	<b>448,614</b>	<b>414,435</b>	<b>34,179</b>	<b>772,665</b>	<b>589,898</b>	<b>182,767</b>
SL: Miscellaneous Event - Event Revenue: Sponsorship	-	1,400	(1,400)	-	1,400	(1,400)
<b>Total Other Event Revenue</b>	-	<b>1,400</b>	<b>(1,400)</b>	-	<b>1,400</b>	<b>(1,400)</b>
<b>Total Event Revenue</b>	<b>2,247,026</b>	<b>978,260</b>	<b>1,268,766</b>	<b>3,782,682</b>	<b>1,322,550</b>	<b>2,460,133</b>
<b>Event Costs</b>						
SL: Event Expenses - Event COS: Stagehand	119,028	130,410	11,382	191,522	156,955	(34,567)
SL: Event Expenses - Event COS: Artist & Talent Fees	124,034	-	(124,034)	124,034	-	(124,034)
SL: Event Expenses - Event COS: Security	51,185	66,410	15,225	84,522	90,405	5,883
SL: Event Expenses - Event COS: Production	2,521	22,690	20,170	71,926	24,250	(47,676)
SL: Event Expenses - Event COS: Catering	32,771	22,185	(10,586)	47,415	37,105	(10,310)
SL: Event Expenses - Event COS: Contracted Security	17,609	-	(17,609)	44,063	-	(44,063)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	19,346	31,950	12,604	29,046	42,750	13,704
SL: Event Expenses - Event COS: Advertising & Marketing	9,330	8,450	(880)	23,433	15,950	(7,483)
SL: Event Expenses - Event COS: Housekeeping/Cleaning	8,708	-	(8,708)	18,245	-	(18,245)
SL: Event Expenses - Event COS: Police	10,332	10,575	243	17,249	15,400	(1,849)
SL: Event Expenses - Event COS: EMT	7,212	8,175	963	14,820	10,780	(4,040)
SL: Event Expenses - Event COS: Operations	7,033	10,575	3,542	13,523	13,600	77
SL: Event Expenses - Event COS: Audio Visual	7,290	-	(7,290)	7,290	-	(7,290)
SL: Event Expenses - Event COS: Ticket Sellers	3,904	4,395	491	5,337	6,085	748
SL: Event Expenses - Event COS: Credit Card Merchant Fees	2,937	4,010	1,073	4,122	4,870	748
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Parking Operations	2,500	-	(2,500)	2,500	-	(2,500)
SL: Event Expenses - Event COS: Equipment Rental	2,291	4,325	2,034	2,291	5,150	2,859
SL: Event Expenses - Event COS: Event Changeover	1,953	780	(1,173)	1,953	1,783	(170)
SL: Event Expenses - Event COS: Information Technology	-	-	-	1,688	-	(1,688)
SL: Event Expenses - Event COS: Group Sales Commission	1,605	-	(1,605)	1,605	-	(1,605)
SL: Event Expenses - Event COS: Furniture	-	-	-	1,246	-	(1,246)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Propane	966	-	(966)	966	-	(966)
SL: Event Expenses - Event COS: Runners	625	-	(625)	625	-	(625)
SL: Event Expenses - Event COS: Internet & WIFI	-	-	-	375	-	(375)
SL: Event Expenses - Event COS: Licenses, Fees & Permits	-	-	-	300	-	(300)
SL: Event Expenses - Event COS: Photography	-	-	-	100	-	(100)
SL: Event Expenses - Event COS: Entertainment	-	-	-	40	-	(40)
SL: Event Expenses - Event COS: Fees & Commissions	-	2,450	2,450	-	2,510	2,510
SL: Event Expenses - Event COS: Guest Services	-	9,450	9,450	-	9,450	9,450
<b>Total Event Operating Expenses</b>	<b>433,179</b>	<b>336,830</b>	<b>(96,349)</b>	<b>715,020</b>	<b>437,043</b>	<b>(277,977)</b>
SL: Premium Catering - Event COS: Liquor	-	4,904	4,904	-	8,582	8,582
SL: Premium Catering - Event COS: NA Beverage	-	5,824	5,824	-	10,192	10,192
SL: Premium Catering - Event COS: Wine	-	176	176	-	308	308
SL: Premium Catering - Event COS: Food	-	21,460	21,460	-	37,555	37,555
SL: Premium Catering - Event COS: Canned Beer	-	11,432	11,432	-	20,006	20,006
<b>Total Catering</b>	-	<b>43,796</b>	<b>43,796</b>	-	<b>76,643</b>	<b>76,643</b>
SL: Concessions - Event COS: FoH Labor	89,174	97,600	8,426	149,926	139,950	(9,976)
SL: Concessions - Event COS: Food	48,934	24,223	(24,711)	102,819	29,468	(73,351)



**Cross Insurance Arena  
Detailed Income Statement**  
For the Period Ended: November FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Concessions - Event COS: Sales Tax	29,919	-	(29,919)	50,705	-	(50,705)
SL: Concessions - Event COS: NA Beverage	20,265	13,032	(7,233)	30,543	16,527	(14,016)
SL: Concessions - Event COS: Beer	18,321	-	(18,321)	25,798	-	(25,798)
SL: Concessions - Event COS: Liquor	7,957	7,810	(147)	18,590	10,793	(7,797)
SL: Concessions - Event COS: Canned Beer	-	11,589	11,589	11,812	14,733	2,921
SL: Concessions - Event COS: Wine	39	769	730	1,548	1,425	(123)
<b>Total Concession</b>	<b>214,609</b>	<b>155,023</b>	<b>(59,586)</b>	<b>391,741</b>	<b>212,696</b>	<b>(178,845)</b>
<b>Total Event Costs</b>	<b>647,788</b>	<b>535,649</b>	<b>(112,139)</b>	<b>1,106,762</b>	<b>726,562</b>	<b>(380,180)</b>
<b>Event Gross Profit before Revenue Sharing</b>	<b>1,599,238</b>	<b>442,611</b>	<b>1,156,626</b>	<b>2,675,921</b>	<b>595,968</b>	<b>2,079,953</b>
<b>Promoter &amp; Team Revenue Sharing / Revenue</b>						
SL: Promoter Revenue Share - Event COS: Concessions	-	46,624	46,624	-	57,051	57,051
SL: Team/Tenant Revenue Share - Event COS: Concessions	-	32,920	32,920	-	57,610	57,610
SL: Promoter Revenue Share - Event COS: VIP Revenue	2,160	-	(2,160)	2,160	-	(2,160)
SL: Promoter Revenue Share - Event COS: Merchandise	6,611	-	(6,611)	6,611	-	(6,611)
SL: Promoter Revenue Share - Event COS: Ticketing Fees	18,090	31,367	13,277	18,090	31,367	13,277
SL: Promoter Revenue Share - Event COS: Facility Fee	43,779	(19,715)	(63,494)	43,779	(19,715)	(63,494)
SL: Promoter Revenue Share - Event COS: Food & Beverage	52,671	-	(52,671)	75,010	-	(75,010)
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	1,186,533	-	(1,186,533)	1,972,522	-	(1,972,522)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	39,100	39,100
<b>Total Promoter &amp; Team Revenue Sharing / Revenue</b>	<b>1,309,844</b>	<b>89,016</b>	<b>(1,210,828)</b>	<b>2,118,171</b>	<b>165,413</b>	<b>(1,952,758)</b>
<b>Event Gross Profit</b>	<b>289,394</b>	<b>394,345</b>	<b>(104,952)</b>	<b>557,750</b>	<b>502,955</b>	<b>54,795</b>
<b>Contracted Revenue</b>						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	8,633	(8,633)
SL: Premium Seating - Contracted Revenue: Club Seats	325	-	325	4,061	-	4,061
SL: Premium Seating - Contracted Revenue: Suites	10,726	17,917	(7,191)	43,134	89,583	(46,449)
<b>Total Premium Seating</b>	<b>11,050</b>	<b>19,643</b>	<b>(8,593)</b>	<b>47,195</b>	<b>98,217</b>	<b>(51,022)</b>
SL: Partnerships - Contracted Revenue: All Event Club Seats	-	-	-	1,376	-	1,376
SL: Partnerships - Contracted Revenue: Suites	-	-	-	10,497	-	10,497
SL: Partnerships - Contracted Revenue: Arena Sponsor	-	45,833	(45,833)	23,641	229,187	(205,526)
SL: Partnerships - Contracted Revenue: Naming Rights	15,677	17,917	(2,240)	79,890	89,583	(9,693)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	27,080	-	27,080	127,783	-	127,783
<b>Total Sponsorships</b>	<b>42,757</b>	<b>63,750</b>	<b>(20,993)</b>	<b>243,187</b>	<b>318,750</b>	<b>(75,563)</b>
<b>Total Contracted Revenue</b>	<b>53,808</b>	<b>83,393</b>	<b>(29,585)</b>	<b>290,382</b>	<b>416,967</b>	<b>(126,585)</b>
<b>Contracted Revenue Expenses</b>						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	76,952	76,952
<b>Total Premium Seating Expenses</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>76,952</b>	<b>76,952</b>
<b>Total Contracted Revenue Costs</b>	<b>-</b>	<b>15,390</b>	<b>15,390</b>	<b>-</b>	<b>76,952</b>	<b>76,952</b>
<b>Contracted Gross Profit before Revenue Sharing</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
<b>Promoter &amp; Team Revenue Sharing / Revenue</b>						
<b>Contracted Revenue Gross Profit</b>	<b>53,808</b>	<b>68,003</b>	<b>(14,195)</b>	<b>290,382</b>	<b>340,015</b>	<b>(49,633)</b>
<b>Other Revenue</b>						
Total Service Line - Other Revenue: Additional Fee/TM Bump	-	-	-	40	-	40
Total Service Line - Other Revenue: Venue Rentals	4,730	-	4,730	4,730	-	4,730
Total Service Line - Other Revenue: Other Revenue	-	10,667	(10,667)	-	33,333	(33,333)
Total Service Line - Other Revenue: Miscellaneous Income	7,007	-	7,007	9,704	-	9,704
<b>Total Other Revenue</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,858)</b>



**Cross Insurance Arena  
Detailed Income Statement**  
For the Period Ended: November FY26  
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
<b>Other Revenue Gross Profit</b>	<b>11,737</b>	<b>10,667</b>	<b>1,071</b>	<b>14,475</b>	<b>33,333</b>	<b>(18,858)</b>
<b>Total Gross Profit</b>	<b>354,938</b>	<b>473,015</b>	<b>(118,076)</b>	<b>852,607</b>	<b>876,303</b>	<b>(13,696)</b>
<b>Indirect Expenses</b>						
60101: Salaries & Wages	67,156	160,924	93,768	442,595	750,118	307,523
60650: Contra-Payroll	-	(60,617)	(60,617)	-	(302,583)	(302,583)
60150: Other Payroll Costs	3,680	-	(3,680)	17,831	-	(17,831)
60200: Bonuses & Commissions	-	2,151	2,151	-	10,755	10,755
60300: Payroll Taxes	26,812	13,645	(13,167)	71,550	69,224	(3,326)
60350: Employee Benefits	42,114	25,540	(16,574)	100,948	127,389	26,441
60400: Pension & 401K	5,808	4,905	(903)	16,805	24,526	7,721
61000: Employee T&E	223	3,592	3,369	3,556	18,810	15,254
62000: Consultants and Professional Services	-	5,838	5,838	-	29,188	29,188
63000: Insurance	13,897	13,500	(397)	65,923	67,502	1,578
64000: Supplies	(9,827)	6,892	16,719	31,390	36,062	4,672
Repairs & Maintenance	7,633	14,188	6,554	43,034	73,938	30,903
Utilities	58,914	50,950	(7,964)	221,363	234,750	13,356
67000: Office Expenses	1,412	1,100	(312)	3,747	6,250	2,503
69000: Contracted Services	25,499	20,082	(5,417)	113,609	100,108	(13,501)
70000: Advertising & Marketing	100	1,167	1,067	2,637	6,033	3,396
72000: Other G&A	11,277	8,558	(2,718)	40,669	34,542	(6,127)
<b>Total Indirect Expenses</b>	<b>254,696</b>	<b>272,414</b>	<b>17,718</b>	<b>1,175,688</b>	<b>1,285,608</b>	<b>109,922</b>
<b>Net Operating Income / Loss</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,358)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>
<b>Total Net Income</b>	<b>100,243</b>	<b>200,601</b>	<b>(100,358)</b>	<b>(313,081)</b>	<b>(409,307)</b>	<b>96,225</b>



**Cross Insurance Arena  
Operating Expenses by Department  
Total Department**  
For The Period Ended: November FY26  
USD

	Period to Date			Year to Date					% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	
Salaries & Wages: Salaried Full-Time	78,879	88,876	9,797	426,344	443,381	17,036	426,344	1,064,113	40%
Salaries & Wages: Salaried Part-Time	229,656	35,248	(1,85,408)	404,389	176,238	(228,151)	404,389	422,970	96%
Salaries & Wages: Hourly Part-Time	-	17,000	17,000	-	78,500	78,500	-	183,000	-
Salaries & Wages: Temporary Labor	-	20,000	20,000	504	52,000	51,496	504	240,000	0%
Salaries & Wages: Event Wages	(732,380)	-	232,380	(388,643)	-	388,643	(388,643)	-	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	3,660	-	(3,660)	13,072	-	(13,072)	13,072	-	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	10,755	10,755	-	25,812	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>6,378</b>	<b>8,363</b>	<b>(1,985)</b>	<b>34,186</b>	<b>28,812</b>	<b>(7,374)</b>	<b>34,186</b>	<b>71,348</b>	<b>48%</b>
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	20,438	6,111	(14,325)	37,301	30,554	(6,747)	37,301	73,323	51%
Payroll Taxes: Workers Comp	-	2,171	2,171	-	10,857	10,857	-	28,057	-
Employee Benefits: General Employee Benefits	42,114	25,540	(16,574)	100,948	127,389	26,441	100,948	315,792	32%
Pension & 401K: General Employee Benefits	-	-	-	(1,569)	-	1,569	(1,569)	-	-
Pension & 401K: Pension & 401K	5,808	4,905	(903)	18,374	24,526	6,152	18,374	58,862	31%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,617)	(60,617)	-	(302,583)	(302,583)	-	(727,000)	-
<b>Total Labor Costs</b>	<b>145,848</b>	<b>148,848</b>	<b>800</b>	<b>648,728</b>	<b>678,428</b>	<b>28,700</b>	<b>648,728</b>	<b>1,611,817</b>	<b>38%</b>
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	29,188	29,188	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
<b>62000: Consultants and Professional Services</b>	<b>-</b>	<b>5,838</b>	<b>5,838</b>	<b>-</b>	<b>29,188</b>	<b>29,188</b>	<b>-</b>	<b>70,550</b>	<b>-</b>
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	223	-	(223)	502	-	(502)	502	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,085	2,085	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	14,417	14,417	-	34,600	-
Employee T&E: Training, Conferences, Meetings	-	-	-	2,889	850	(2,039)	2,889	18,050	18%
Employee T&E: Gifts	-	-	-	-	-	-	-	250	-
Employee T&E: Customer Relations	-	292	292	-	1,458	1,458	-	4,150	-
<b>61000: Employee T&amp;E</b>	<b>223</b>	<b>3,592</b>	<b>3,369</b>	<b>3,556</b>	<b>18,216</b>	<b>14,660</b>	<b>3,556</b>	<b>81,250</b>	<b>6%</b>
Insurance: Workers Comp	-	-	-	15,854	-	(15,854)	15,854	-	-
Insurance: Insurance and Bonding	13,897	13,500	(397)	50,289	67,502	17,213	50,289	162,004	31%
<b>63000: Insurance</b>	<b>13,897</b>	<b>13,500</b>	<b>(397)</b>	<b>66,822</b>	<b>67,502</b>	<b>(680)</b>	<b>66,822</b>	<b>282,004</b>	<b>43%</b>
Supplies: Cleaning & Clearing Supplies	-	-	-	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	63	-	(63)	126	-	(126)	126	-	-
Supplies: Propane	-	-	-	72	-	(72)	72	-	-
Supplies: Uniforms	-	250	250	-	1,800	1,800	-	1,750	-
Supplies: Paper Products	-	-	-	8,763	1,900	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	1,200	-	(1,200)	1,200	-	-
Supplies: Smallwares	(14,673)	187	14,860	(8,787)	833	9,620	(8,787)	2,000	(438%)
Supplies: Office Supplies	161	100	(61)	956	350	(606)	956	1,000	96%
Supplies: General Supplies	-	2,333	2,333	-	11,667	11,667	-	28,000	-
Supplies: Building Supplies	1,252	-	(1,252)	12,258	-	(12,258)	12,258	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	3,545	3,545	-	8,508	-
Supplies: Ice Supplies	30	-	(30)	80	-	(80)	80	-	-
Supplies: Electrical Supplies	46	-	(46)	355	-	(355)	355	-	-
Supplies: Janitorial Supplies	3,353	3,333	(20)	7,740	18,667	8,926	7,740	40,000	19%
Supplies: Promotional Supplies	-	-	-	1,365	-	(1,365)	1,365	-	-
<b>64000: Supplies</b>	<b>(9,827)</b>	<b>6,892</b>	<b>18,718</b>	<b>31,380</b>	<b>38,083</b>	<b>6,703</b>	<b>31,380</b>	<b>86,258</b>	<b>38%</b>
General R&M: Kitchen Equipment	-	2,083	2,083	-	10,417	10,417	-	25,000	-
General R&M: Repairs & Maintenance	2,025	-	(2,025)	3,034	-	(3,034)	3,034	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	4,274	3,750	(524)	15,893	18,750	2,857	15,893	45,000	35%
General R&M: General Repairs & Maintenance	-	3,813	3,813	19,061	19,063	(2)	19,061	45,750	42%
General R&M: Hockey Equipment	-	3,667	3,667	-	18,333	18,333	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,014	-	(1,014)	1,014	-	-
General R&M: Elevator/Escalator Repair	1,334	-	(1,334)	2,668	-	(2,668)	2,668	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	4,375	4,375	-	10,500	-
<b>65000: General R&amp;M</b>	<b>7,633</b>	<b>34,188</b>	<b>6,664</b>	<b>43,034</b>	<b>73,898</b>	<b>30,864</b>	<b>43,034</b>	<b>178,250</b>	<b>28%</b>
<b>Repairs &amp; Maintenance</b>	<b>7,633</b>	<b>34,188</b>	<b>6,664</b>	<b>43,034</b>	<b>73,898</b>	<b>30,864</b>	<b>43,034</b>	<b>178,250</b>	<b>28%</b>
General Utilities: Propane	79	-	(79)	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	102	106	6	510	542	32	510	1,300	39%
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	4,389	-	(4,389)	10,051	-	(10,051)	10,051	-	-
General Utilities: Internet & WiFi	416	4,008	3,592	9,853	20,041	10,188	9,853	48,100	20%
General Utilities: Electricity	41,264	29,167	(12,118)	164,634	145,833	(18,801)	164,634	350,000	47%
General Utilities: Water	3,057	583	(2,473)	6,733	2,917	(3,817)	6,733	7,000	96%
General Utilities: Sewer	-	2,083	2,083	78	10,417	10,338	78	25,000	0%
General Utilities: Natural Gas	9,587	15,000	5,413	26,545	55,000	28,455	26,545	150,000	18%
General Utilities: Water Services	-	-	-	2,332	-	(2,332)	2,332	-	-
<b>66000: General Utilities</b>	<b>58,914</b>	<b>60,860</b>	<b>(7,044)</b>	<b>223,289</b>	<b>234,780</b>	<b>11,491</b>	<b>223,289</b>	<b>681,400</b>	<b>38%</b>
<b>Utilities</b>	<b>58,914</b>	<b>60,860</b>	<b>(7,044)</b>	<b>223,289</b>	<b>234,780</b>	<b>11,491</b>	<b>223,289</b>	<b>681,400</b>	<b>38%</b>
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	371	187	(204)	1,041	1,334	293	1,041	2,500	42%
Office Expenses: Printing	-	42	42	-	458	458	-	750	-
Office Expenses: Office Supplies	858	625	(233)	2,278	3,125	847	2,278	7,500	30%
Office Expenses: Telephone	-	267	267	-	1,333	1,333	-	3,250	-
Office Expenses: Water	183	-	(183)	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-



**Cross Insurance Arena  
Operating Expenses by Department  
Total Department**  
For The Period Ended: November FY26  
USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
<b>6700: Office Expenses</b>	<b>1,412</b>	<b>1,190</b>	<b>(219)</b>	<b>9,747</b>	<b>6,286</b>	<b>2,903</b>	<b>3,747</b>	<b>14,000</b>	<b>27%</b>
Contracted Services: Information Technology	2,915	-	(2,915)	9,889	-	(9,889)	9,889	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	2,604	2,604	-	8,250	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	952	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	2,917	2,917	-	7,000	-
Contracted Services: Trash Removal	2,323	2,000	(323)	9,959	10,000	41	9,959	24,000	41%
Contracted Services: Contracted Security	-	563	563	30	2,813	2,783	30	8,750	0%
Contracted Services: Equipment Rental	-	-	-	189	-	(189)	189	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	6,875	6,875	-	16,500	-
Contracted Services: Internet & WIFI	1,188	-	(1,188)	3,039	-	(3,039)	3,039	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	245	-	(245)	245	-	-
Contracted Services: Armored Car	388	200	(188)	1,335	700	(635)	1,335	2,000	67%
Contracted Services: Pest Control	270	300	30	1,350	1,500	150	1,350	3,800	36%
Contracted Services: Background Checks	-	63	63	-	313	313	-	750	-
Contracted Services: Inspections	3,773	458	(3,315)	14,704	2,292	(12,412)	14,704	5,500	267%
Contracted Services: IT Services	-	2,500	2,500	7,181	12,500	5,339	7,181	30,000	24%
Contracted Services: Website Maintenance	650	-	(650)	650	-	(650)	650	-	-
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	100	-	(100)	100	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,056	-	(3,056)	6,146	-	(6,146)	6,146	-	-
Contracted Services: Software & Licenses	520	767	247	3,435	3,833	398	3,435	9,200	37%
Contracted Services: Management Fee (Base)	10,389	10,752	364	51,944	53,762	1,818	51,944	129,029	40%
Contracted Services: Website fees	-	-	-	1,300	-	(1,300)	1,300	-	-
<b>6900: Contracted Services</b>	<b>28,488</b>	<b>20,082</b>	<b>(8,417)</b>	<b>113,608</b>	<b>190,108</b>	<b>(76,501)</b>	<b>113,608</b>	<b>246,829</b>	<b>47%</b>
Advertising & Marketing: Advertising & Marketing	-	-	-	575	-	(575)	575	-	-
Advertising & Marketing: Photography	100	-	(100)	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	-	517	517	663	2,783	2,121	663	6,400	10%
Advertising & Marketing: Website fees	-	650	650	1,300	3,250	1,950	1,300	7,800	17%
<b>7900: Advertising &amp; Marketing</b>	<b>100</b>	<b>1,167</b>	<b>1,067</b>	<b>2,637</b>	<b>6,033</b>	<b>3,396</b>	<b>2,637</b>	<b>14,200</b>	<b>18%</b>
Other O&A: Information Technology	328	-	(328)	3,274	-	(3,274)	3,274	-	-
Other O&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other O&A: Licenses, Fees & Permits	426	713	287	4,499	3,563	(936)	4,499	8,550	53%
Other O&A: Printing	-	125	125	90	825	535	90	1,500	6%
Other O&A: Customer Relations	-	-	-	-	200	200	-	650	-
Other O&A: Internet & WIFI	95	-	(95)	95	-	(95)	95	-	-
Other O&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
Other O&A: Software & Licenses	-	-	-	328	-	(328)	328	-	-
Other O&A: Dues and Subscriptions	704	721	17	3,445	3,854	409	3,445	8,900	39%
Other O&A: Credit Card Merchant Fees	6,478	7,000	(522)	19,542	26,300	6,758	19,542	75,500	26%
Other O&A: Cash Over/Short	247	-	(247)	433	-	(433)	433	-	-
<b>7200: Other O&amp;A</b>	<b>11,277</b>	<b>8,668</b>	<b>(2,718)</b>	<b>40,999</b>	<b>34,842</b>	<b>(6,157)</b>	<b>40,999</b>	<b>66,100</b>	<b>62%</b>
<b>Total Non Labor Costs</b>	<b>106,128</b>	<b>128,866</b>	<b>22,738</b>	<b>628,886</b>	<b>807,181</b>	<b>178,295</b>	<b>628,886</b>	<b>1,600,841</b>	<b>39%</b>
<b>Total Operating Expenses</b>	<b>264,686</b>	<b>272,414</b>	<b>(7,728)</b>	<b>1,178,688</b>	<b>1,288,609</b>	<b>109,921</b>	<b>1,178,688</b>	<b>3,812,668</b>	<b>31%</b>



**Cross Insurance Arena**  
**Operating Expenses by Department**  
**D: Third Party Partnerships**  
 For The Period Ended: November FY26  
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Employee T&E: Customer Relations	-	292	292	-	1,458	1,458	-	1,500	-
61000: Employee T&E	-	292	292	-	1,458	1,458	-	1,500	-
Office Expenses: Printing	-	-	-	-	250	250	-	250	-
67000: Office Expenses	-	-	-	-	250	250	-	250	-
Contracted Services: Banners, Signs, Graphics	-	521	521	-	2,604	2,604	-	6,250	-
89000: Contracted Services	-	521	521	-	2,604	2,604	-	6,250	-
<b>Total Non Labor Costs</b>	-	<b>813</b>	<b>813</b>	-	<b>4,313</b>	<b>4,313</b>	-	<b>10,000</b>	-
<b>Total Operating Expenses</b>	-	<b>813</b>	<b>813</b>	-	<b>4,313</b>	<b>4,313</b>	-	<b>10,000</b>	-



**Cross Insurance Arena  
Operating Expenses by Department  
D: Event Services  
For The Period Ended: November FY26  
USD**

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	18,718	18,112	1,363	91,927	90,562	(1,365)	91,927	217,350	42%
Salaries & Wages: Salaried Part-Time	154,664	-	(154,664)	262,932	-	(262,932)	262,932	-	-
Salaries & Wages: Event Wages	(168,568)	-	168,568	(278,183)	-	278,183	(278,183)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>1,288</b>	<b>1,388</b>	<b>117</b>	<b>6,848</b>	<b>6,828</b>	<b>(18)</b>	<b>6,848</b>	<b>18,638</b>	<b>27%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	14,034	741	(13,293)	24,237	3,704	(20,533)	24,237	8,890	273%
Payroll Taxes: Workers Comp	-	516	516	-	2,579	2,579	-	8,189	-
Employee Benefits: General Employee Benefits	13,237	7,329	(5,912)	29,628	36,629	7,001	29,628	87,910	34%
Pension & 401K: General Employee Benefits	-	-	-	(472)	-	472	(472)	-	-
Pension & 401K: Pension & 401K	1,372	945	(428)	4,590	4,723	132	4,590	11,334	41%
Employee Incentives: Employee Incentives	-	(200)	(200)	-	(500)	(500)	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	-	-	-	-	-	-	(2,000)	-
<b>Total Labor Costs</b>	<b>32,748</b>	<b>28,828</b>	<b>(3,920)</b>	<b>141,606</b>	<b>144,828</b>	<b>3,019</b>	<b>141,606</b>	<b>387,823</b>	<b>40%</b>
<b>Employee T&amp;E: Training, Conferences, Meetings</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,644</b>	<b>-</b>	<b>(1,644)</b>	<b>1,644</b>	<b>3,150</b>	<b>52%</b>
<b>81000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,644</b>	<b>-</b>	<b>(1,644)</b>	<b>1,644</b>	<b>3,150</b>	<b>52%</b>
Supplies: CO2/Gas	83	-	(83)	128	-	(128)	128	-	-
Supplies: Uniforms	-	250	250	-	750	750	-	1,000	-
Supplies: Office Supplies	-	-	-	105	-	(105)	105	-	-
Supplies: Building Supplies	316	-	(316)	1,680	-	(1,680)	1,680	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	-	3,545	3,545	-	8,508	-
Supplies: Electrical Supplies	46	-	(46)	355	-	(355)	355	-	-
<b>84000: Supplies</b>	<b>428</b>	<b>889</b>	<b>461</b>	<b>2,408</b>	<b>4,295</b>	<b>1,887</b>	<b>2,408</b>	<b>8,808</b>	<b>27%</b>
General R&M: Repairs & Maintenance	2,025	-	(2,025)	2,025	-	(2,025)	2,025	-	-
<b>85001: General R&amp;M</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>-</b>
<b>Repairs &amp; Maintenance</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>(2,025)</b>	<b>2,025</b>	<b>-</b>	<b>-</b>
Contracted Services: Information Technology	625	-	(625)	2,500	-	(2,500)	2,500	-	-
Contracted Services: Contracted Security	-	563	563	30	2,813	2,783	30	6,750	0%
Contracted Services: Equipment Rental	-	-	-	189	-	(189)	189	-	-
Contracted Services: Alarm & CCTV	-	-	-	215	-	(215)	215	-	-
Contracted Services: IT Services	-	-	-	420	-	(420)	420	-	-
Contracted Services: Software & Licenses	-	767	767	625	3,833	3,208	625	9,200	7%
<b>89000: Contracted Services</b>	<b>625</b>	<b>1,329</b>	<b>704</b>	<b>3,979</b>	<b>6,646</b>	<b>2,667</b>	<b>3,979</b>	<b>18,860</b>	<b>28%</b>
Other O&A: Dues and Subscriptions	246	-	(246)	846	-	(846)	846	-	-
<b>72000: Other O&amp;A</b>	<b>246</b>	<b>-</b>	<b>(246)</b>	<b>846</b>	<b>-</b>	<b>(846)</b>	<b>846</b>	<b>-</b>	<b>-</b>
<b>Total Non Labor Costs</b>	<b>3,322</b>	<b>2,289</b>	<b>(1,034)</b>	<b>13,191</b>	<b>10,841</b>	<b>(3,400)</b>	<b>13,191</b>	<b>28,608</b>	<b>38%</b>
<b>Total Operating Expenses</b>	<b>36,070</b>	<b>31,117</b>	<b>(4,953)</b>	<b>154,797</b>	<b>155,669</b>	<b>872</b>	<b>154,797</b>	<b>416,431</b>	<b>40%</b>



**Cross Insurance Arena  
Operating Expenses by Department  
D: Food & Beverage**  
For The Period Ended: November FY26  
USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	10,084	11,258	1,174	47,982	56,292	8,310	47,982	135,100	36%
Salaries & Wages: Salaried Part-Time	47,350	35,248	(12,103)	93,453	176,238	82,784	93,453	422,970	22%
Salaries & Wages: Temporary Labor	-	20,000	20,000	504	52,000	51,496	504	240,000	0%
Salaries & Wages: Event Wages	(49,318)	-	49,318	(88,041)	-	88,041	(88,041)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	812	798	(14)	3,868	3,861	(7)	3,868	8,884	43%
Payroll Taxes: Payroll Taxes (Part-Time)	4,681	3,172	(1,509)	9,010	15,961	6,951	9,010	39,067	24%
Payroll Taxes: Workers Comp	-	191	191	-	853	853	-	2,287	-
Employee Benefits: General Employee Benefits	3,979	2,756	(1,223)	11,914	13,780	1,866	11,914	33,978	36%
Pension & 401K: Pension & 401K	637	640	3	870	3,199	2,529	870	7,876	9%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,508	-
Contro-Payroll: Payroll Recovery PT	-	(52,283)	(52,283)	-	(260,417)	(260,417)	-	(825,000)	-
<b>Total Labor Costs</b>	<b>18,225</b>	<b>21,919</b>	<b>3,694</b>	<b>79,549</b>	<b>81,868</b>	<b>(2,319)</b>	<b>79,549</b>	<b>272,381</b>	<b>29%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	169	600	432	169	600	28%
61800: Employee T&E	-	-	-	169	600	432	169	600	28%
Supplies: Cleaning & Cleaning Supplies	-	-	-	1,813	-	(1,813)	1,813	-	-
Supplies: Paper Products	-	-	-	8,763	1,500	(7,263)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	523	-	(523)	523	-	-
Supplies: Smallwares	(14,873)	167	14,839	(8,787)	833	9,620	(8,787)	2,000	-43%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
Supplies: Building Supplies	197	-	(197)	277	-	(277)	277	-	-
Supplies: Janitorial Supplies	668	-	(668)	1,336	-	(1,336)	1,336	-	-
64000: Supplies	(14,806)	167	13,974	4,345	2,333	(2,012)	4,345	7,000	62%
General R&M: Kitchen Equipment	-	2,083	2,083	-	10,417	10,417	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,009	-	(1,009)	1,009	-	-
General R&M: Equipment Maintenance	-	-	-	4,650	-	(4,650)	4,650	-	-
65001: General R&M	-	2,083	2,083	6,689	10,417	4,728	6,689	25,000	27%
Repairs & Maintenance	-	2,083	2,083	6,689	10,417	4,728	6,689	25,000	27%
General Utilities: Cell Phone & Data	51	108	57	255	542	287	255	1,300	20%
66001: General Utilities	81	108	27	258	542	284	258	1,300	20%
UTILITIES	81	108	27	258	542	284	258	1,300	20%
Contracted Services: Information Technology	2,290	-	(2,290)	8,869	-	(8,869)	8,869	-	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	2,917	2,917	-	7,000	-
Contracted Services: Inspections	-	-	-	1,278	-	(1,278)	1,278	-	-
Contracted Services: IT Services	-	2,500	2,500	-	12,500	12,500	-	30,000	-
Contracted Services: Software & Licenses	-	-	-	2,290	-	(2,290)	2,290	-	-
68000: Contracted Services	2,290	3,083	793	18,863	18,417	(446)	18,863	37,000	51%
Advertising & Marketing: Advertising	-	-	-	-	200	200	-	200	-
70000: Advertising & Marketing	-	-	-	-	200	200	-	200	-
Other O&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other O&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other O&A: Licenses, Fees & Permits	76	88	12	379	438	59	379	1,050	36%
Other O&A: Dues and Subscriptions	-	-	-	95	250	155	95	250	38%
Other O&A: Credit Card Merchant Fees	9,957	7,000	(2,957)	18,043	26,000	7,957	18,043	75,000	24%
Other O&A: Cash Over/Short	247	-	(247)	433	-	(433)	433	-	-
72000: Other O&A	10,279	7,088	(3,191)	21,329	26,688	5,359	21,329	76,300	28%
<b>Total Non Labor Costs</b>	<b>(5,188)</b>	<b>22,829</b>	<b>18,717</b>	<b>42,368</b>	<b>86,136</b>	<b>43,768</b>	<b>42,368</b>	<b>167,400</b>	<b>29%</b>
<b>Total Operating Expense</b>	<b>17,637</b>	<b>54,448</b>	<b>17,411</b>	<b>121,708</b>	<b>117,783</b>	<b>(3,925)</b>	<b>121,708</b>	<b>438,881</b>	<b>29%</b>



**Cross Insurance Arena**  
**Operating Expenses by Department**  
**D: Overhead & Other Support Services**  
 For The Period Ended: November FY25  
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
<b>62000: Consultants and Professional Services</b>	-	-	-	-	-	-	-	800	-
Employee T&E: Vehicle Parking Expenses	-	2,883	2,883	-	14,417	14,417	-	34,800	-
<b>61000: Employee T&amp;E</b>	-	2,883	2,883	-	34,417	34,417	-	34,800	-
Insurance: Workers Comp	-	-	-	15,654	-	(15,654)	15,654	-	-
Insurance: Insurance and Bonding	13,897	13,500	(397)	50,269	67,502	17,233	50,269	182,004	31%
<b>63000: Insurance</b>	13,897	13,500	(397)	66,823	67,502	1,678	66,823	182,004	43%
Supplies: Office Supplies	101	-	(101)	205	-	(205)	205	-	-
<b>64000: Supplies</b>	101	-	(101)	205	-	(205)	205	-	-
General RAM: General Repairs & Maintenance	-	63	63	-	313	313	-	750	-
General RAM: Leased Equipment & Vehicles	-	875	875	-	4,375	4,375	-	10,500	-
<b>65001: General RAM</b>	-	938	938	-	4,688	4,688	-	11,250	-
<b>Repairs &amp; Maintenance</b>	-	938	938	-	4,688	4,688	-	11,250	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	4,389	-	(4,389)	10,051	-	(10,051)	10,051	-	-
General Utilities: Internet & WFI	416	4,008	3,592	9,853	20,041	10,188	9,853	48,100	20%
General Utilities: Electricity	41,284	29,187	(12,110)	164,634	145,833	(18,801)	164,634	350,000	47%
General Utilities: Water	3,057	583	(2,473)	6,733	2,917	(3,817)	6,733	7,000	96%
General Utilities: Sewer	-	2,083	2,083	78	10,417	10,338	78	25,000	0%
General Utilities: Natural Gas	6,587	15,000	5,413	26,545	55,000	28,455	26,545	150,000	18%
General Utilities: Water Services	-	-	-	2,332	-	(2,332)	2,332	-	-
<b>66001: General Utilities</b>	60,723	50,842	(7,882)	228,806	234,208	13,603	228,806	680,100	38%
<b>Utilities</b>	60,723	50,842	(7,882)	228,806	234,208	13,603	228,806	680,100	38%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	371	167	(204)	1,041	1,334	293	1,041	2,500	42%
Office Expenses: Office Supplies	858	625	(233)	2,278	3,125	847	2,278	7,500	30%
Office Expenses: Water	183	-	(183)	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
<b>67000: Office Expenses</b>	1,432	792	(640)	3,747	4,469	711	3,747	10,000	37%
Contracted Services: Internet & WFI	1,188	-	(1,188)	3,039	-	(3,039)	3,039	-	-
Contracted Services: IT Services	-	-	-	5,701	-	(5,701)	5,701	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,056	-	(3,056)	6,146	-	(6,146)	6,146	-	-
Contracted Services: Software & Licenses	520	-	(520)	520	-	(520)	520	-	-
Contracted Services: Management Fee (Base)	10,389	10,792	364	51,944	53,762	1,818	51,944	129,029	40%
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
<b>68000: Contracted Services</b>	16,182	10,792	(4,400)	68,627	63,762	(14,785)	68,627	129,029	63%
Other G&A: Information Technology	328	-	(328)	658	-	(658)	658	-	-
Other G&A: Licenses, Fees & Permits	350	625	275	3,791	3,125	(606)	3,791	7,500	51%
Other G&A: Internet & WFI	95	-	(95)	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
<b>72000: Other G&amp;A</b>	773	625	(148)	13,417	3,125	(10,292)	13,417	7,500	179%
<b>Total Non Labor Costs</b>	90,088	80,232	(9,796)	372,624	382,180	9,536	372,624	634,983	40%
<b>Total Operating Expenses</b>	90,088	80,232	(9,796)	372,624	382,180	9,536	372,624	634,983	40%



**Cross Insurance Arena**  
**Operating Expenses by Department**  
**D: Partnerships**  
 For The Period Ended: November FY26  
 USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
<b>Total Non Labor Costs</b>	-	-	-	1,366	-	(1,366)	1,366	-	-
<b>Total Operating Expenses</b>	-	-	-	1,366	-	(1,366)	1,366	-	-



**Cross Insurance Arena**  
**Operating Expenses by Department**  
**D: Sales**  
 For The Period Ended: November FY26  
 USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Selected Full-Tims	-	-	-	7,723	-	(7,723)	7,723	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	-	-	-	834	-	(834)	834	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
<b>Total Labor Costs</b>	-	-	-	<b>10,189</b>	-	<b>(10,189)</b>	<b>10,189</b>	-	-
<b>Total Operating Expenses</b>	-	-	-	<b>10,189</b>	-	<b>(10,189)</b>	<b>10,189</b>	-	-



**Cross Insurance Arena  
Operating Expenses by Department  
D: Ticketing & Box Office**  
For The Period Ended: November FY26  
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,560	10,147	588	52,531	50,737	(1,794)	52,531	121,768	43%
Salaries & Wages: Salaried Part-Time	2,963	-	(2,963)	6,991	-	(6,991)	6,991	-	-
Salaries & Wages: Hourly Part-Time	-	2,500	2,500	-	7,000	7,000	-	20,000	-
Salaries & Wages: Event Wages	(3,904)	-	3,904	(5,337)	-	5,337	(5,337)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>1,822</b>	<b>798</b>	<b>(1,024)</b>	<b>4,639</b>	<b>3,540</b>	<b>(1,099)</b>	<b>4,639</b>	<b>9,131</b>	<b>51%</b>
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	551	300	(251)	884	1,500	616	884	3,800	23%
Payroll Taxes: Workers Comp	-	123	123	-	614	614	-	1,473	-
Employee Benefits: General Employee Benefits	7,874	4,322	(3,552)	17,769	21,610	3,840	17,769	51,875	34%
Pension & 401K: General Employee Benefits	-	-	-	(170)	-	170	(170)	-	-
Pension & 401K: Pension & 401K	878	534	(344)	2,182	2,668	507	2,182	6,404	34%
<b>Total Labor Costs</b>	<b>18,084</b>	<b>18,834</b>	<b>(750)</b>	<b>79,548</b>	<b>87,888</b>	<b>8,340</b>	<b>79,548</b>	<b>214,281</b>	<b>37%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	700	-	(700)	700	2,000	35%
<b>61000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>700</b>	<b>-</b>	<b>(700)</b>	<b>700</b>	<b>2,000</b>	<b>35%</b>
Supplies: Office Supplies	-	100	100	46	350	304	46	1,000	5%
<b>64000: Supplies</b>	<b>-</b>	<b>100</b>	<b>100</b>	<b>46</b>	<b>350</b>	<b>304</b>	<b>46</b>	<b>1,000</b>	<b>5%</b>
Office Expenses: Printing	-	42	42	-	208	208	-	500	-
Office Expenses: Telephone	-	54	54	-	271	271	-	650	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>96</b>	<b>96</b>	<b>-</b>	<b>479</b>	<b>479</b>	<b>-</b>	<b>1,150</b>	<b>-</b>
Contracted Services: Armored Car	385	200	(186)	1,335	700	(635)	1,335	2,000	67%
<b>68000: Contracted Services</b>	<b>385</b>	<b>200</b>	<b>(186)</b>	<b>1,335</b>	<b>700</b>	<b>(635)</b>	<b>1,335</b>	<b>2,000</b>	<b>67%</b>
Other G&A: Credit Card Merchant Fees	(478)	-	478	1,499	300	(1,199)	1,499	500	300%
<b>72000: Other G&amp;A</b>	<b>(478)</b>	<b>-</b>	<b>478</b>	<b>1,499</b>	<b>300</b>	<b>(1,199)</b>	<b>1,499</b>	<b>800</b>	<b>800%</b>
<b>Total Non Labor Costs</b>	<b>(93)</b>	<b>398</b>	<b>491</b>	<b>3,879</b>	<b>1,629</b>	<b>(1,700)</b>	<b>3,879</b>	<b>6,450</b>	<b>60%</b>
<b>Total Operating Expenses</b>	<b>18,061</b>	<b>19,232</b>	<b>1,171</b>	<b>83,427</b>	<b>89,517</b>	<b>6,090</b>	<b>83,427</b>	<b>220,731</b>	<b>38%</b>



**Cross Insurance Arena  
Operating Expenses by Department  
D: Operations**  
For The Period Ended: November FY26  
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	15,113	16,388	1,256	78,292	81,644	3,551	78,292	198,424	40%
Salaries & Wages: Salaried Part-Time	14,674	-	(14,674)	35,909	-	(35,909)	35,909	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	62,500	62,500	-	150,000	-
Salaries & Wages: Event Wages	(8,966)	-	8,966	(15,476)	-	15,476	(15,476)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>895</b>	<b>933</b>	<b>338</b>	<b>8,478</b>	<b>4,867</b>	<b>(3,611)</b>	<b>8,478</b>	<b>12,473</b>	<b>48%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	1,170	1,898	728	3,216	9,489	6,273	3,216	22,750	14%
Payroll Taxes: Workers Comp	-	347	347	-	1,737	1,737	-	4,160	-
Employee Benefits: General Employee Benefits	10,090	6,865	(3,225)	24,877	33,475	8,598	24,877	80,343	31%
Pension & 401K: General Employee Benefits	-	-	-	(204)	-	204	(204)	-	-
Pension & 401K: Pension & 401K	950	855	(94)	3,754	4,277	523	3,754	10,285	37%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Conts-Payroll: Payroll Recovery PT	-	(6,333)	(6,333)	-	(41,887)	(41,887)	-	(100,000)	-
<b>Total Labor Costs</b>	<b>38,888</b>	<b>31,264</b>	<b>(7,624)</b>	<b>128,844</b>	<b>156,323</b>	<b>27,479</b>	<b>128,844</b>	<b>385,289</b>	<b>29%</b>
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	500	-
<b>61500: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>800</b>	<b>-</b>
Supplies: Cleaning & Cleaning Supplies	-	-	-	3,615	-	(3,615)	3,615	-	-
Supplies: Propane	-	-	-	72	-	(72)	72	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	750	-
Supplies: Cleaning Supplies	-	-	-	677	-	(677)	677	-	-
Supplies: General Supplies	-	2,333	2,333	-	11,667	11,667	-	28,000	-
Supplies: Building Supplies	739	-	(739)	10,302	-	(10,302)	10,302	-	-
Supplies: Hackery Supplies	-	-	-	1,682	-	(1,682)	1,682	-	-
Supplies: Ice Supplies	30	-	(30)	60	-	(60)	60	-	-
Supplies: Janitorial Supplies	2,886	3,333	447	6,405	16,067	10,262	6,405	40,000	16%
<b>64000: Supplies</b>	<b>3,454</b>	<b>5,667</b>	<b>2,213</b>	<b>22,822</b>	<b>29,883</b>	<b>6,261</b>	<b>22,822</b>	<b>68,780</b>	<b>28%</b>
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	4,274	3,750	(524)	11,243	18,750	7,507	11,243	45,000	25%
General R&M: General Repairs & Maintenance	-	3,750	3,750	19,061	18,750	(341)	19,061	45,000	42%
General R&M: Hackery Equipment	-	3,667	3,667	-	18,333	18,333	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,014	-	(1,014)	1,014	-	-
General R&M: Elevator/Escalator Repair	1,334	-	(1,334)	2,668	-	(2,668)	2,668	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
<b>63001: General R&amp;M</b>	<b>6,608</b>	<b>11,167</b>	<b>4,559</b>	<b>35,350</b>	<b>58,833</b>	<b>23,483</b>	<b>35,350</b>	<b>138,000</b>	<b>25%</b>
<b>Repairs &amp; Maintenance</b>	<b>6,608</b>	<b>11,167</b>	<b>4,559</b>	<b>35,350</b>	<b>58,833</b>	<b>23,483</b>	<b>35,350</b>	<b>138,000</b>	<b>25%</b>
General Utilities: Propane	79	-	(79)	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	51	-	(51)	255	-	(255)	255	-	-
<b>66001: General Utilities</b>	<b>130</b>	<b>-</b>	<b>(130)</b>	<b>334</b>	<b>-</b>	<b>(334)</b>	<b>334</b>	<b>-</b>	<b>-</b>
<b>Utilities</b>	<b>130</b>	<b>-</b>	<b>(130)</b>	<b>334</b>	<b>-</b>	<b>(334)</b>	<b>334</b>	<b>-</b>	<b>-</b>
Office Expenses: Telephone	-	54	54	-	271	271	-	850	-
<b>67000: Office Expenses</b>	<b>-</b>	<b>54</b>	<b>54</b>	<b>-</b>	<b>271</b>	<b>271</b>	<b>-</b>	<b>850</b>	<b>-</b>
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	785	-	(785)	785	-	-
Contracted Services: Trash Removal	2,323	2,000	(323)	9,859	10,000	41	9,859	24,000	41%
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	6,875	6,875	-	16,500	-
Contracted Services: Alarm & CCTV	30	-	(30)	30	-	(30)	30	-	-
Contracted Services: Pest Control	270	300	30	1,350	1,500	150	1,350	3,800	38%
Contracted Services: Inspections	3,773	458	(3,315)	13,426	2,292	(11,134)	13,426	5,500	244%
Contracted Services: Snow Removal	-	-	-	-	-	-	-	250	-
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	100	-	(100)	100	-	-
<b>68000: Contracted Services</b>	<b>6,396</b>	<b>4,133</b>	<b>(2,263)</b>	<b>28,208</b>	<b>20,867</b>	<b>(7,341)</b>	<b>28,208</b>	<b>68,850</b>	<b>83%</b>
Other G&A: Dues and Subscriptions	350	21	(329)	350	104	(246)	350	250	140%
<b>72000: Other G&amp;A</b>	<b>350</b>	<b>21</b>	<b>(329)</b>	<b>350</b>	<b>104</b>	<b>(246)</b>	<b>350</b>	<b>250</b>	<b>140%</b>
<b>Total Non Labor Costs</b>	<b>18,838</b>	<b>21,042</b>	<b>2,204</b>	<b>65,181</b>	<b>108,958</b>	<b>43,777</b>	<b>65,181</b>	<b>258,000</b>	<b>32%</b>
<b>Total Operating Expenses</b>	<b>48,544</b>	<b>52,306</b>	<b>3,762</b>	<b>221,005</b>	<b>265,281</b>	<b>44,276</b>	<b>221,005</b>	<b>644,289</b>	<b>34%</b>



**Cross Insurance Arena**  
**Operating Expenses by Department**  
**D: Executive Management**  
 For The Period Ended: November FY26  
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,993	10,826	833	54,946	54,130	(816)	54,946	120,913	42%
Salaries & Wages: Salaried Part-Time	985	-	(985)	5,104	-	(5,104)	5,104	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	9,000	9,000	-	23,000	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	5,413	5,413	-	12,991	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>809</b>	<b>822</b>	<b>(113)</b>	<b>4,898</b>	<b>3,111</b>	<b>(1,787)</b>	<b>4,898</b>	<b>8,101</b>	<b>63%</b>
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Workers Comp	-	339	339	-	1,695	1,695	-	4,069	-
Employee Benefits: General Employee Benefits	2,971	1,543	(1,428)	8,355	7,715	1,360	8,355	18,521	34%
Pension & 401K: General Employee Benefits	-	-	-	(303)	-	303	(303)	-	-
Pension & 401K: Pension & 401K	329	746	416	105	3,729	3,623	105	8,949	1%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
<b>Total Labor Costs</b>	<b>18,188</b>	<b>17,188</b>	<b>1,971</b>	<b>71,299</b>	<b>84,783</b>	<b>(13,486)</b>	<b>71,299</b>	<b>218,533</b>	<b>32%</b>
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	223	-	(223)	502	-	(502)	502	-	-
Employee T&E: Meals and Entertainment	-	417	417	-	2,085	2,085	-	5,000	-
Employee T&E: Training, Conferences, Meetings	-	-	-	-	-	-	-	2,000	-
Employee T&E: Gifts	-	-	-	-	-	-	-	250	-
<b>6300: Employee T&amp;E</b>	<b>223</b>	<b>417</b>	<b>194</b>	<b>667</b>	<b>2,085</b>	<b>1,418</b>	<b>667</b>	<b>7,250</b>	<b>8%</b>
Office Expenses: Telephone	-	50	50	-	250	250	-	650	-
<b>6700: Office Expenses</b>	<b>-</b>	<b>50</b>	<b>50</b>	<b>-</b>	<b>250</b>	<b>250</b>	<b>-</b>	<b>650</b>	<b>-</b>
Other G&A: Dues and Subscriptions	-	150	150	1,170	750	(420)	1,170	1,800	65%
<b>7200: Other G&amp;A</b>	<b>-</b>	<b>150</b>	<b>150</b>	<b>1,170</b>	<b>750</b>	<b>(420)</b>	<b>1,170</b>	<b>1,800</b>	<b>65%</b>
<b>Total Non Labor Costs</b>	<b>223</b>	<b>617</b>	<b>394</b>	<b>1,837</b>	<b>3,085</b>	<b>1,248</b>	<b>1,837</b>	<b>9,700</b>	<b>18%</b>
<b>Total Operating Expenses</b>	<b>18,411</b>	<b>17,776</b>	<b>2,365</b>	<b>73,136</b>	<b>87,878</b>	<b>(14,743)</b>	<b>73,136</b>	<b>228,233</b>	<b>32%</b>



**Cross Insurance Arena  
Operating Expenses by Department  
D: Finance & Accounting**  
For The Period Ended: November FY25  
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,662	10,664	822	54,226	53,421	(805)	54,226	128,211	42%
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	3,680	-	(3,680)	13,072	-	(13,072)	13,072	-	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	5,342	5,342	-	12,821	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	<b>833</b>	<b>420</b>	<b>(580)</b>	<b>4,433</b>	<b>2,162</b>	<b>(2,271)</b>	<b>4,433</b>	<b>8,683</b>	<b>78%</b>
Payroll Taxes: Workers Comp	-	335	335	-	1,673	1,673	-	4,016	-
Employee Benefits: General Employee Benefits	47	42	(5)	71	210	139	71	10,104	1%
Pension & 401K: General Employee Benefits	-	-	-	(444)	-	444	(444)	-	-
Pension & 401K: Pension & 401K	1,183	588	(595)	3,822	2,939	(883)	3,822	7,053	54%
<b>Total Labor Costs</b>	<b>15,583</b>	<b>13,137</b>	<b>(2,446)</b>	<b>78,920</b>	<b>65,887</b>	<b>(14,033)</b>	<b>78,920</b>	<b>187,988</b>	<b>48%</b>
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	29,188	29,188	-	70,050	-
<b>82000: Consultants and Professional Services</b>	<b>-</b>	<b>5,838</b>	<b>5,838</b>	<b>-</b>	<b>29,188</b>	<b>29,188</b>	<b>-</b>	<b>70,080</b>	<b>-</b>
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	-	-	-	376	-	(376)	376	2,800	13%
<b>81000: Employee T&amp;E</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>376</b>	<b>-</b>	<b>(376)</b>	<b>376</b>	<b>3,300</b>	<b>13%</b>
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	-	63	63	-	313	313	-	750	-
Contracted Services: IT Services	-	-	-	1,040	-	(1,040)	1,040	-	-
<b>89000: Contracted Services</b>	<b>-</b>	<b>63</b>	<b>63</b>	<b>1,560</b>	<b>313</b>	<b>(1,247)</b>	<b>1,560</b>	<b>780</b>	<b>208%</b>
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
Other G&A: Software & Licenses	-	-	-	328	-	(328)	328	-	-
Other G&A: Dues and Subscriptions	-	-	-	32	-	(32)	32	-	-
<b>72000: Other G&amp;A</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,016</b>	<b>-</b>	<b>(1,016)</b>	<b>1,016</b>	<b>-</b>	<b>-</b>
<b>Total Non Labor Costs</b>	<b>-</b>	<b>5,900</b>	<b>5,900</b>	<b>2,962</b>	<b>29,500</b>	<b>26,538</b>	<b>2,962</b>	<b>74,100</b>	<b>4%</b>
<b>Total Operating Expenses</b>	<b>15,583</b>	<b>19,037</b>	<b>3,454</b>	<b>81,872</b>	<b>95,387</b>	<b>12,515</b>	<b>81,872</b>	<b>261,988</b>	<b>34%</b>



**Cross Insurance Arena  
Operating Expenses by Department  
D: Marketing & Communications  
For The Period Ended: November FY26**  
USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
<b>Salaries &amp; Wages: Salaried Full-Time</b>	7,548	11,279	3,731	38,716	56,395	17,679	38,716	135,347	29%
<b>Salaries &amp; Wages: Event Wages</b>	(1,605)	-	1,605	(1,605)	-	1,605	(1,605)	-	-
<b>Payroll Taxes: Payroll Taxes (Full-Time)</b>	648	888	(240)	3,271	2,774	(497)	3,271	7,880	43%
<b>Payroll Taxes: Workers Comp</b>	-	321	321	-	1,006	1,006	-	3,854	-
<b>Employee Benefits: General Employee Benefits</b>	3,915	2,856	(1,059)	9,081	13,970	4,889	9,081	33,981	27%
<b>Pension &amp; 401K: General Employee Benefits</b>	-	-	-	(178)	-	178	(178)	-	-
<b>Pension &amp; 401K: Pension &amp; 401K</b>	858	508	(350)	2,690	2,892	302	2,690	7,180	37%
<b>Employee Incentives: Employee Incentives</b>	-	-	-	-	-	-	-	7,874	-
<b>Total Labor Costs</b>	<b>11,143</b>	<b>18,669</b>	<b>4,446</b>	<b>81,976</b>	<b>77,737</b>	<b>25,781</b>	<b>81,976</b>	<b>196,246</b>	<b>28%</b>
<b>Employee T&amp;E: Tips &amp; Misc. Travel</b>	-	-	-	-	-	-	-	700	-
<b>Employee T&amp;E: Training, Conferences, Meetings</b>	-	-	-	-	250	250	-	5,000	-
<b>Employee T&amp;E: Customer Relations</b>	-	-	-	-	-	-	-	850	-
<b>61000: Employee T&amp;E</b>	-	-	-	-	250	250	-	6,350	-
<b>Office Expenses: Telephone</b>	-	108	108	-	542	542	-	1,300	-
<b>67000: Office Expenses</b>	-	188	388	-	842	842	-	1,800	-
<b>Contracted Services: Website Maintenance</b>	850	-	(850)	850	-	(850)	850	-	-
<b>Contracted Services: Website fees</b>	-	-	-	850	-	(850)	850	-	-
<b>88000: Contracted Services</b>	<b>850</b>	<b>-</b>	<b>(850)</b>	<b>3,300</b>	<b>-</b>	<b>(1,300)</b>	<b>3,300</b>	<b>-</b>	<b>-</b>
<b>Advertising &amp; Marketing: Advertising &amp; Marketing</b>	-	-	-	575	-	(575)	575	-	-
<b>Advertising &amp; Marketing: Photography</b>	100	-	(100)	100	-	(100)	100	-	-
<b>Advertising &amp; Marketing: Advertising</b>	-	517	517	683	2,583	1,921	683	8,200	13%
<b>Advertising &amp; Marketing: Website fees</b>	-	850	850	1,300	3,250	1,950	1,300	7,800	17%
<b>78000: Advertising &amp; Marketing</b>	<b>100</b>	<b>3,167</b>	<b>3,067</b>	<b>2,617</b>	<b>8,833</b>	<b>8,188</b>	<b>2,617</b>	<b>14,000</b>	<b>18%</b>
<b>Other G&amp;A: Printing</b>	-	125	125	90	825	535	90	1,500	6%
<b>Other G&amp;A: Customer Relations</b>	-	-	-	-	200	200	-	850	-
<b>Other G&amp;A: Dues and Subscriptions</b>	108	550	443	953	2,750	1,797	953	8,800	14%
<b>72000: Other G&amp;A</b>	<b>108</b>	<b>875</b>	<b>868</b>	<b>1,043</b>	<b>3,878</b>	<b>2,832</b>	<b>1,043</b>	<b>8,780</b>	<b>12%</b>
<b>Total Non Labor Costs</b>	<b>858</b>	<b>1,860</b>	<b>1,063</b>	<b>4,880</b>	<b>10,200</b>	<b>8,220</b>	<b>4,989</b>	<b>30,400</b>	<b>16%</b>
<b>Total Operating Expenses</b>	<b>12,021</b>	<b>17,889</b>	<b>5,538</b>	<b>86,856</b>	<b>87,937</b>	<b>30,881</b>	<b>86,956</b>	<b>226,646</b>	<b>28%</b>