



**EVENTS REPORT**  
**FOR THE MONTH ENDED**  
**NOVEMBER 2025**

**OAK VIEW GROUP**

**D. HIGGINS  
K. HILSGEN  
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**Submitted by: Mark Eddy, Director of Finance**

**Cumberland County  
Cross Insurance Arena  
Income Statement by Event  
Nov 2025**

Account	01-Mariners vs Adirondack	11-Mariners vs Reading	11-Mariners vs Worcester	Trivium	12-Lynch/McCreery	11-Books A Million	11-Mariners vs Norfolk	1-Disney on Ice	Total
	11.01.25 Amount	11.02.25 Amount	11.07.25 Amount	11.06.25 Amount	11.13.25 Amount	11.14.25 Amount	11.23.25 Amount	11.28-30.25 Amount	
<b>Event Revenue</b>									
Advertising & Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$6,919.37	\$499.67	\$0.00	\$0.00	\$7,419.04
Artist & Talent Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$124,034.10	\$0.00	\$0.00	\$0.00	\$124,034.10
Beer	\$11,726.00	\$9,426.00	\$19,027.00	\$11,947.00	\$22,381.00	\$0.00	\$19,666.50	\$11.00	\$94,184.50
Catering	\$2,768.00	\$3,345.00	\$5,966.00	\$0.00	\$5,493.00	\$483.20	\$5,661.00	\$3,639.75	\$27,355.95
Cleaning & Cleaning Supl	\$0.00	\$0.00	\$0.00	\$1,758.00	\$2,896.00	\$2,416.00	\$0.00	\$0.00	\$7,070.00
Contracted Security	\$0.00	\$0.00	\$0.00	\$7,180.00	\$4,598.00	\$0.00	\$0.00	\$0.00	\$11,778.00
Credit Card Merchant Fee	\$87.81	\$75.33	\$155.91	\$87.81	\$245.79	\$70.68	\$91.88	\$2,504.18	\$3,319.39
EMT	\$0.00	\$0.00	\$0.00	\$1,080.42	\$1,215.47	\$0.00	\$0.00	\$0.00	\$2,295.89
Equipment Rental	\$0.00	\$0.00	\$0.00	\$722.67	\$1,777.86	\$0.00	\$0.00	\$0.00	\$2,500.53
Event Changeover	\$0.00	\$0.00	\$0.00	\$2,422.00	\$2,380.00	\$1,313.00	\$0.00	\$0.00	\$6,115.00
Facility Fee	\$3,916.00	\$4,351.00	\$5,656.00	\$3,978.00	\$8,648.00	\$7,099.00	\$8,061.00	\$74,526.00	\$116,235.00
Food	\$14,381.50	\$17,709.20	\$23,122.50	\$3,088.50	\$9,474.00	\$13,170.50	\$27,699.50	\$62,231.00	\$170,876.70
Group Sales Commission	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,960.29	\$2,960.29
Information Technology	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00	\$0.00	\$0.00	\$0.00	\$300.00
Liquor	\$5,612.00	\$3,524.00	\$7,711.00	\$5,298.00	\$20,121.00	\$0.00	\$5,648.00	\$11.00	\$47,925.00
Manifested Ticket Receipt	\$56,067.50	\$57,744.50	\$82,362.10	\$62,232.00	\$152,813.25	\$45,807.51	\$72,096.50	\$600,217.85	\$1,129,341.21
Merchandise	\$0.00	\$0.00	\$0.00	\$5,700.23	\$0.00	\$0.00	\$0.00	\$0.00	\$5,700.23
NA Beverage	\$6,667.00	\$7,737.50	\$9,853.50	\$2,982.00	\$7,202.00	\$7,591.50	\$11,951.00	\$42,956.00	\$96,940.50
Police	\$0.00	\$0.00	\$0.00	\$1,381.92	\$1,432.88	\$935.02	\$0.00	\$0.00	\$3,749.82
Production	\$870.00	\$45.00	\$0.00	\$2,777.24	\$2,230.90	\$7,290.00	\$560.00	\$1,183.00	\$12,456.14
Rental Income	\$5,800.00	\$5,800.00	\$5,800.00	\$0.00	\$0.00	\$7,500.00	\$5,800.00	\$66,921.72	\$97,621.72
Security	\$0.00	\$0.00	\$0.00	\$4,739.00	\$7,095.25	\$5,295.75	\$0.00	\$17,500.00	\$34,630.00
Service Charge	\$4,055.09	\$3,697.74	\$6,054.00	\$2,570.10	\$5,877.30	\$1,988.06	\$5,898.68	\$6,907.05	\$37,048.02
Stagehand	\$4,189.02	\$3,823.31	\$3,823.31	\$17,188.74	\$25,687.19	\$12,322.51	\$3,955.71	\$74,996.28	\$145,986.07
Suites	\$0.00	\$0.00	\$0.00	\$0.00	\$588.75	\$0.00	\$0.00	\$1,046.40	\$1,635.15
Ticket Sellers	\$0.00	\$0.00	\$0.00	\$704.00	\$630.75	\$0.00	\$0.00	\$6,575.00	\$7,909.75
Ticketing Fees	\$1,028.74	\$821.83	\$1,489.01	\$14,017.64	\$19,269.04	\$0.00	\$2,767.12	\$886.00	\$40,279.38
Trash Removal	\$0.00	\$0.00	\$0.00	\$259.92	\$0.00	\$0.00	\$0.00	\$0.00	\$259.92
VIP Lift	\$0.00	\$0.00	\$0.00	\$2,683.15	\$4,776.33	\$0.00	\$0.00	\$0.00	\$7,459.48
Wine	\$121.00	\$77.00	\$198.00	\$110.00	\$759.00	\$0.00	\$374.00	\$0.00	\$1,639.00
<b>Total Event Revenue</b>	<b>\$117,289.66</b>	<b>\$118,177.41</b>	<b>\$171,218.33</b>	<b>\$152,408.34</b>	<b>\$438,846.23</b>	<b>\$113,782.40</b>	<b>\$170,230.89</b>	<b>\$965,072.52</b>	<b>\$2,247,025.78</b>
<b>Event Cost of Sales</b>									
Advertising & Marketing	\$0.00	\$0.00	\$0.00	\$100.00	\$8,525.02	\$594.37	\$0.00	\$110.75	\$9,330.14
Artist & Talent Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$124,034.10	\$0.00	\$0.00	\$0.00	\$124,034.10
Audio Visual	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$7,290.00
Beer	\$2,281.37	\$1,844.70	\$3,619.25	\$2,360.80	\$4,422.25	\$0.00	\$3,791.05	\$2.18	\$18,321.40
Catering	\$2,768.00	\$3,345.00	\$5,966.00	\$92.62	\$5,583.78	\$515.58	\$5,661.00	\$8,838.59	\$32,770.67
Cleaning & Cleaning Supl	\$0.00	\$0.00	\$0.00	\$0.00	\$2,240.00	\$2,080.00	\$2,820.03	\$12,206.10	\$19,346.13
Contracted Security	\$0.00	\$1,944.80	\$1,944.80	\$7,180.80	\$4,898.75	\$1,640.00	\$0.00	\$0.00	\$17,609.15
Credit Card Merchant Fee	\$77.81	\$66.75	\$138.15	\$77.81	\$217.79	\$58.15	\$81.41	\$2,218.89	\$2,936.76
EMT	\$495.22	\$495.22	\$540.00	\$1,100.00	\$1,145.90	\$495.22	\$540.00	\$2,400.00	\$7,211.56
Equipment Rental	\$0.00	\$0.00	\$0.00	\$722.67	\$1,568.26	\$0.00	\$0.00	\$0.00	\$2,290.93
Event Changeover	\$0.00	\$0.00	\$0.00	\$781.20	\$0.00	\$0.00	\$390.60	\$781.20	\$1,953.00
Facility Fee	\$0.00	\$0.00	\$0.00	\$2,682.00	\$4,294.50	\$0.00	\$0.00	\$36,802.00	\$43,778.50
FoH Labor	\$9,399.87	\$8,841.44	\$11,505.14	\$6,613.90	\$12,116.96	\$5,651.85	\$12,282.84	\$22,761.82	\$89,173.82
Food	\$4,193.01	\$4,967.30	\$6,306.19	\$939.40	\$2,784.27	\$3,794.94	\$7,659.97	\$18,288.61	\$48,933.69
Food & Beverage	\$5,915.10	\$5,630.32	\$9,914.36	\$6,719.94	\$13,456.56	\$0.00	\$11,034.98	\$0.00	\$52,671.26
Group Sales Commission	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,605.11	\$1,605.11
Housekeeping/Cleaning	\$2,048.00	\$2,112.00	\$2,820.03	\$1,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,708.03
Liquor	\$931.76	\$585.09	\$1,280.26	\$879.63	\$3,340.89	\$0.00	\$937.74	\$1.82	\$7,956.99
Merchandise	\$0.00	\$0.00	\$0.00	\$3,800.15	\$2,810.68	\$0.00	\$0.00	\$0.00	\$6,610.83
NA Beverage	\$1,296.16	\$1,540.41	\$1,918.99	\$619.61	\$1,496.46	\$1,552.46	\$2,413.42	\$9,427.60	\$20,265.11
Operations	\$475.01	\$370.07	\$422.24	\$477.85	\$1,069.78	\$1,262.72	\$454.02	\$2,500.89	\$7,032.58
Parking Operations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$2,500.00
Police	\$1,036.18	\$1,006.58	\$1,036.18	\$1,243.42	\$1,302.62	\$473.68	\$1,006.58	\$3,226.95	\$10,332.19
Production	\$0.00	\$0.00	\$375.00	\$0.00	\$462.50	\$0.00	\$500.00	\$1,183.00	\$2,520.50
Promoter Profit/Loss	\$56,067.50	\$57,744.50	\$82,362.10	\$91,315.25	\$180,922.20	\$45,807.51	\$72,096.50	\$600,217.85	\$1,186,533.41
Propane	\$0.00	\$0.00	\$0.00	\$0.00	\$965.90	\$0.00	\$0.00	\$0.00	\$965.90
Runners	\$0.00	\$0.00	\$0.00	\$0.00	\$625.00	\$0.00	\$0.00	\$0.00	\$625.00
Sales Tax	\$2,798.85	\$2,759.46	\$4,216.26	\$1,743.22	\$4,439.78	\$1,509.96	\$4,658.37	\$7,793.26	\$29,919.16
Security	\$4,649.98	\$2,736.79	\$3,045.37	\$4,897.58	\$5,930.23	\$3,821.67	\$4,010.86	\$22,092.90	\$51,185.38
Stagehand	\$3,712.28	\$3,618.94	\$4,067.02	\$13,676.54	\$19,762.49	\$9,682.16	\$4,067.02	\$60,431.39	\$119,027.83
Ticket Sellers	\$142.41	\$277.83	\$269.33	\$359.95	\$420.89	\$317.76	\$278.77	\$1,837.15	\$3,904.09
Ticketing Fees	\$0.00	\$0.00	\$0.00	\$9,337.09	\$8,753.01	\$0.00	\$0.00	\$0.00	\$18,090.10
VIP Revenue	\$0.00	\$0.00	\$0.00	\$1,788.77	\$371.03	\$0.00	\$0.00	\$0.00	\$2,159.80
Wine	\$2.88	\$1.83	\$4.71	\$2.62	\$18.06	\$0.00	\$8.90	\$0.00	\$39.00
<b>Total - 50010 - Event COS</b>	<b>\$98,291.39</b>	<b>\$99,889.03</b>	<b>\$141,751.38</b>	<b>\$161,240.62</b>	<b>\$417,979.46</b>	<b>\$86,558.02</b>	<b>\$134,694.06</b>	<b>\$817,228.06</b>	<b>\$1,957,632.02</b>
<b>Event Gross Profit</b>	<b>\$18,998.27</b>	<b>\$18,288.38</b>	<b>\$29,466.95</b>	<b>(\$8,832.28)</b>	<b>\$20,866.77</b>	<b>\$27,224.38</b>	<b>\$35,536.83</b>	<b>\$147,844.46</b>	<b>\$289,393.76</b>