



One Civic Center Square, Portland, ME 04101

FEBRUARY 2026

Fiscal Year ending June 30, 2026

**Submitted By
Mark Eddy**

OVG VENUE MANAGEMENT

R.Chmura
J. Dixon
D. Higgins
K. Hilsgen
G. O'Dell
K. Vaske
R. Wilson

Mark Eddy

Mark Eddy, Director of Finance

Mike LoConte

Mike LoConte, General Manager

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Cross Insurance Arena
Consolidated Income Statement
For the Period Ended: February FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	3	-3	7	24	-17
90002: Number of Events	8	13	-5	45	52	-7
90003: Paid Attendance - General Seating	27,842	38,200	-10,358	152,614	172,000	-19,386
90009: Attendance	25,060	36,400	-11,340	128,904	148,000	-19,096
90015: Dropcount - General Seating	-	33,900	-33,900	-	145,500	-145,500
90022: Ticket Sales - Manifested	-	1,190,309	-1,190,309	-	5,047,132	-5,047,132
Event Revenue						
SL: Rent Ticket Receipts	870,902	80,425	790,477	4,543,536	310,900	4,232,636
SL: Event Reimbursement	131,639	209,670	(78,031)	947,086	776,324	170,762
Direct Event Revenue	1,002,542	290,095	712,447	5,490,622	1,087,224	4,403,398
SL: Ticketing Fees	105,270	134,402	(29,132)	519,469	532,210	(12,741)
SL: Premium Seating	10,598	-	10,598	19,729	-	19,729
SL: Unmanifested Seats	-	250	(250)	-	9,000	(9,000)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	6,851	9,598	(2,747)	13,497	18,150	(4,653)
SL: Total Catering	-	4,862	(4,862)	301	4,862	(4,561)
SL: Total Concessions	443,357	319,100	124,257	2,176,015	1,590,169	585,846
SL: Other Event	-	-	-	1,167	1,400	(233)
Total Event Revenue	1,568,618	758,307	810,311	8,221,389	3,243,015	4,978,374
Event Costs						
SL: Direct Revenue & Costs	198,326	236,882	38,556	1,290,826	1,008,419	(282,407)
SL: Total Catering	-	32,847	32,847	1,424	262,776	261,352
SL: Total Concessions	216,983	137,597	(79,386)	1,077,698	542,706	(534,992)
Total Event Costs	415,309	407,326	(7,983)	2,369,949	1,813,901	(556,048)
Event Gross Profit before Revenue Sharing	1,153,308	350,981	802,327	5,851,440	1,429,114	4,422,326
Total Promoter & Team Revenue Sharing / Revenue	751,883	86,069	(665,814)	4,368,821	388,777	(3,982,044)
Event Gross Profit	401,426	307,087	94,339	1,482,619	1,232,612	250,008
Contracted Revenue						
SL: Premium Seating	11,247	19,643	(8,397)	58,441	157,147	(98,705)
SL: Sponsorships	45,328	63,750	(18,422)	288,515	510,000	(221,485)
Total Contracted Revenue	56,575	83,393	(26,819)	346,957	667,147	(320,190)
Contracted Revenue Expenses						
SL: Premium Seating	-	15,390	15,390	-	123,123	123,123
Total Contracted Revenue Expenses	-	15,390	15,390	-	123,123	123,123
Contracted Gross Profit before Revenue Sharing	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Contracted Revenue Gross Profit	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Direct Other Revenue						
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Revenue	-	-	-	4,730	-	4,730
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	-	-	-	22,362	-	22,362
SL: Sponsorships	-	-	-	89,642	-	89,642
SL: Other Event	41,389	6,667	34,723	73,609	64,333	9,275
Total Other Revenue	41,389	6,667	34,723	190,383	64,333	126,050
Other Gross Profit before Revenue Sharing	41,389	6,667	34,723	190,383	64,333	126,050
Other Revenue Gross Profit	41,389	6,667	34,723	190,383	64,333	126,050
Total Gross Profit	499,390	381,757	117,633	2,019,959	1,840,969	178,990
Indirect Expenses	240,508	286,504	45,996	2,001,908	2,176,566	174,658
Net Operating Income / (Loss)	258,882	95,253	163,629	18,051	(335,597)	353,648
Other Income & Expenses	-	-	-	-	-	-
Total Net Income	258,882	95,253	163,629	18,051	(335,597)	353,648



Cross Insurance Arena
Balance Sheet
For the Period Ended: February FY26
USD

	Feb-FY26
Assets	
Current Assets	
Cash and Cash Equivalents	3,857,656
Accounts Receivable	535,079
Inventory	93,790
Prepaid and Other Current Assets	27,541
Total Current Assets	4,514,066
Fixed Assets	
Fixed Assets minus CIP	19,821
Total Fixed Assets	19,821
Total Assets	4,533,888
Liabilities & Members' Capital	
Current Liabilities	
Total Accounts Payable	382,119
Accrued Expenses	777,002
Total Deferred Revenue	605,914
Total Other Current Liabilities	2,217,924
Total Current Liabilities	3,982,959
Non-Current Liabilities	
Members' Capital	
Equity	1,406,867
Retained Earnings	(855,939)
Total Equity	550,928
Total Liabilities and Equity	4,533,888

Venue	Cross Insurance Arena		Rolling Forecast 03.23.26												
Fiscal Year	FY26														
Year-End	MTD														
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Total Forecast	Budget	Better / (Worse)
	July	August	September	October	November	December	January	February	March	April	May	June			
Event Profit	144	84,664	119,207	64,341	289,394	252,574	279,213	401,426	325,000	175,000	150,000	50,000	2,190,963	2,104,362	86,601
Contracted Revenue	51,191	55,328	58,325	71,731	53,808	52,061	59,943	56,575	54,000	54,000	54,000	54,000	674,961	816,036	(141,075)
Other Revenue	805.11	1	1,059	873	11,737	12,545	9,970	41,389	6,667	5,667	5,667	5,667	102045	88,000	14045
Gross Profit	52139.95	139,992	178,591	136,945	354,938	317,180	340,783	499,390	385,667	234,667	209,667	109,667	2959626	3,008,399	-48772
Overhead Expenses	185,525	226,000	239,725	269,743	254,696	260,845	324,867	240,508	288,436	280,390	251,415	325,850	3,148,000	3,312,658	164,659
Net Income	(133385)	(86,007)	(61,134)	(132,798)	100,243	56,335	15,916	258,882	97,231	(45,724)	(41,749)	(216,183)	(188,373)	(304,260)	115,886



Cross Insurance Arena Consolidated Gross Profit Statement

For the Period Ended: February FY26

USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	3	-3	7	24	-17
90002: Number of Events	7	13	-6	44	52	-8
90003: Paid Attendance - General Seating	27,842	38,200	-10,358	152,614	172,000	-19,386
90009: Attendance	25,060	36,400	-11,340	128,904	148,000	-19,096
90015: Dropcount - General Seating	-	33,900	-33,900	-	145,500	-145,500
90022: Ticket Sales - Manifested	-	1,190,309	-1,190,309	-	5,047,132	-5,047,132
Event Gross Profit						
SL: Rent Ticket Receipts	870,902	80,425	790,477	4,543,536	310,900	4,232,636
SL: Event Reimbursement	(66,687)	(27,212)	(39,475)	(343,741)	(232,095)	(111,646)
Direct Event Gross Profit	804,215	53,213	751,002	4,199,796	78,805	4,120,991
Contracted Gross Profit						
SL: Ticketing Fees	105,270	134,402	(29,132)	519,469	532,210	(12,741)
SL: Premium Seating	10,598	-	10,598	19,729	-	19,729
SL: Unmanifested Seats	-	250	(250)	-	9,000	(9,000)
SL: Sponsorships	-	-	-	589	-	589
SL: Total Merchandise	6,851	9,598	(2,747)	13,497	18,150	(4,653)
SL: Total Catering	-	(27,985)	27,985	(1,123)	(257,914)	256,791
SL: Total Concessions	226,374	181,503	44,871	1,098,317	1,047,463	50,854
SL: Miscellaneous Event	-	-	-	1,167	1,400	(233)
Total Event Gross Profit	401,426	307,087	94,339	1,482,619	1,232,612	250,008
Contracted Gross Profit						
SL: Premium Seating	11,247	4,253	6,994	58,441	34,024	24,417
SL: Sponsorships	45,328	63,750	(18,422)	288,515	510,000	(221,485)
Total Contracted Gross Profit	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Contracted Gross Profit before Revenue Sharing	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Contracted Revenue Gross Profit	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Other Gross Profit						
SL: Rent Ticket Receipts	-	-	-	4,730	-	4,730
Direct Other Gross Profit	-	-	-	4,730	-	4,730
Other Revenue Gross Profit						
SL: Ticketing Fees	-	-	-	40	-	40
SL: Premium Seating	-	-	-	22,362	-	22,362
SL: Sponsorships	-	-	-	89,642	-	89,642
SL: Ice Rink	-	1,000	(1,000)	6,084	19,000	(12,916)
SL: Miscellaneous Other	41,389	5,667	35,723	67,525	45,333	22,191
Total Other Gross Profit	41,389	6,667	34,723	190,383	64,333	126,050
Other Gross Profit before Revenue Sharing	41,389	6,667	34,723	190,383	64,333	126,050
Other Revenue Gross Profit	41,389	6,667	34,723	190,383	64,333	126,050
Total Gross Profit	499,390	381,757	117,633	2,019,959	1,840,969	178,990
Indirect Expenses	240,508	286,504	45,996	2,001,908	2,176,566	174,658
Net Operating Income / (Loss)	258,882	95,253	163,629	18,051	(335,597)	353,648
Other Income & Expense	-	-	-	-	-	-
Total Net Income	258,882	95,253	163,629	18,051	(335,597)	353,648



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: February FY26
USD

Statistics	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Statistics						
90001: Number of Event Days	-	3	-3	7	24	-17
90002: Number of Events	8	13	-5	45	52	-7
90003: Paid Attendance - General Seating	27,842	38,200	-10,358	152,614	172,000	-19,386
90009: Attendance	25,060	36,400	-11,340	128,904	148,000	-19,096
90015: Dropcount - General Seating	-	33,900	-33,900	-	145,500	-145,500
90022: Ticket Sales - Manifested	-	1,190,309	-1,190,309	-	5,047,132	-5,047,132
Event Revenue						
SL: Tickets & Admissions Revenue - Event Revenue: Manifested Ticket Receipts	793,483	-	793,483	4,216,245	42,500	4,173,745
SL: Rentals - Event Revenue: Rental Income	77,419	-	77,419	298,291	-	298,291
SL: Rentals - Event Revenue: Venue Rentals	-	80,425	(80,425)	29,000	268,400	(239,400)
Total Rent / Ticket Receipts	870,902	80,425	790,477	4,543,536	310,900	4,232,636
SL: Service & Expense Reimbursement - Event Revenue: Stagehand	40,380	72,895	(32,515)	347,288	333,910	13,378
SL: Service & Expense Reimbursement - Event Revenue: Artist & Talent Fees	-	-	-	135,794	-	135,794
SL: Service & Expense Reimbursement - Event Revenue: Catering	17,871	27,245	(9,374)	128,012	137,260	(9,248)
SL: Service & Expense Reimbursement - Event Revenue: Security	21,384	41,100	(19,716)	94,196	100,350	(6,154)
SL: Service & Expense Reimbursement - Event Revenue: Production	487	1,530	(1,043)	50,013	20,960	29,053
SL: Service & Expense Reimbursement - Event Revenue: Advertising & Marketing	19,208	10,250	8,958	32,307	27,950	4,357
SL: Service & Expense Reimbursement - Event Revenue: Cleaning & Cleaning Supplies	7,972	10,525	(2,553)	31,809	23,495	8,314
SL: Service & Expense Reimbursement - Event Revenue: Police	5,601	12,425	(6,824)	17,517	24,675	(7,158)
SL: Service & Expense Reimbursement - Event Revenue: Contracted Security	-	-	-	15,514	-	15,514
SL: Service & Expense Reimbursement - Event Revenue: EMT	3,019	1,650	1,369	14,542	6,770	7,772
SL: Service & Expense Reimbursement - Event Revenue: Group Sales Commission	4,563	-	4,563	12,913	-	12,913
SL: Service & Expense Reimbursement - Event Revenue: Ushers	-	-	-	12,689	-	12,689
SL: Service & Expense Reimbursement - Event Revenue: Event Changeover	4,529	-	4,529	12,148	-	12,148
SL: Service & Expense Reimbursement - Event Revenue: Operations	-	7,000	(7,000)	11,902	17,550	(5,648)
SL: Service & Expense Reimbursement - Event Revenue: Ticket Sellers	1,721	5,830	(4,109)	11,187	16,195	(5,008)
SL: Service & Expense Reimbursement - Event Revenue: Credit Card Merchant Fees	3,215	4,615	(1,400)	10,963	15,360	(4,397)
SL: Service & Expense Reimbursement - Event Revenue: Equipment Rental	890	5,275	(4,385)	5,882	17,225	(11,343)
SL: Service & Expense Reimbursement - Event Revenue: Information Technology	250	-	250	800	-	800
SL: Service & Expense Reimbursement - Event Revenue: Ticket Printing	548	-	548	548	-	548
SL: Service & Expense Reimbursement - Event Revenue: Flowers	-	-	-	528	-	528
SL: Service & Expense Reimbursement - Event Revenue: Trash Removal	-	-	-	260	-	260
SL: Service & Expense Reimbursement - Event Revenue: Telecommunications	-	625	(625)	250	1,819	(1,569)
SL: Service & Expense Reimbursement - Event Revenue: Insurance	-	-	-	24	-	24
SL: Service & Expense Reimbursement - Event Revenue: Other Expense	-	400	(400)	-	1,200	(1,200)
SL: Service & Expense Reimbursement - Event Revenue: Fees & Commissions	-	3,705	(3,705)	-	15,405	(15,405)
SL: Service & Expense Reimbursement - Event Revenue: Guest Services	-	4,600	(4,600)	-	16,200	(16,200)
Total Event Reimbursement	131,639	209,670	(78,031)	947,086	776,324	170,762
Direct Event Revenue	1,002,542	290,095	712,447	5,490,622	1,087,224	4,403,398
SL: Ticketing Fees - Event Revenue: VIP Lift	5,954	-	5,954	25,684	-	25,684
SL: Ticketing Fees - Event Revenue: Facility Fee	53,192	74,875	(21,683)	329,283	362,850	(33,567)
SL: Ticketing Fees - Event Revenue: Ticketing Fees	46,124	59,527	(13,403)	164,502	169,360	(4,858)
Total Ticketing Revenue	105,270	134,402	(29,132)	519,469	532,210	(12,741)
SL: Premium Seating - Event Revenue: Suites	10,598	-	10,598	19,729	-	19,729
Total Premium Seating	10,598	-	10,598	19,729	-	19,729
SL: Unmanifested Seats - Event Revenue: Individual Suite Rentals	-	250	(250)	-	9,000	(9,000)
Total Unmanifested Seats	-	250	(250)	-	9,000	(9,000)
SL: Partnerships - Event Revenue: Suites	-	-	-	589	-	589
Total Event Sponsorships	-	-	-	589	-	589
SL: Merchandise - Event Revenue: Merchandise	6,851	-	6,851	13,497	-	13,497
SL: Retail Merchandise - Event Revenue: Other Revenue	-	9,598	(9,598)	-	18,150	(18,150)
Total Merchandise	6,851	9,598	(2,747)	13,497	18,150	(4,653)
SL: Catering - Event Revenue: NA Beverage	-	1,862	(1,862)	96	1,862	(1,766)
SL: Catering - Event Revenue: Beer	-	-	-	75	-	75



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: February FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Catering - Event Revenue: Wine	-	-	-	70	-	70
SL: Catering - Event Revenue: Liquor	-	-	-	60	-	60
SL: Catering - Event Revenue: Food	-	3,000	(3,000)	-	3,000	(3,000)
Total Catering	-	4,862	(4,862)	301	4,862	(4,561)
SL: Concessions - Event Revenue: Food	157,690	106,268	51,422	756,604	505,364	251,240
SL: Concessions - Event Revenue: Beer	116,847	-	116,847	575,028	-	575,028
SL: Concessions - Event Revenue: NA Beverage	83,956	63,805	20,151	390,556	274,219	116,337
SL: Concessions - Event Revenue: Liquor	44,030	49,051	(5,021)	244,655	244,576	79
SL: Concessions - Event Revenue: Service Charge	38,484	-	38,484	194,008	-	194,008
SL: Concessions - Event Revenue: Wine	2,350	3,341	(991)	12,598	13,705	(1,108)
SL: Concessions - Event Revenue: Catering	-	-	-	2,567	-	2,567
SL: Concessions - Event Revenue: Canned Beer	-	96,635	(96,635)	-	552,305	(552,305)
Total Concession	443,357	319,100	124,257	2,176,015	1,590,169	585,846
SL: Miscellaneous Event - Event Revenue: Other Revenue	-	-	-	1,167	-	1,167
SL: Miscellaneous Event - Event Revenue: Sponsorship	-	-	-	-	1,400	(1,400)
Total Other Event Revenue	-	-	-	1,167	1,400	(233)
Total Event Revenue	1,568,618	758,307	810,311	8,221,389	3,243,015	4,978,374
Event Costs						
SL: Event Expenses - Event COS: Stagehand	42,953	71,545	28,592	317,655	303,895	(13,760)
SL: Event Expenses - Event COS: Security	36,810	57,545	20,735	185,437	213,919	28,482
SL: Event Expenses - Event COS: Catering	18,386	24,520	6,134	130,624	128,585	(2,039)
SL: Event Expenses - Event COS: Artist & Talent Fees	-	-	-	124,034	18,000	(106,034)
SL: Event Expenses - Event COS: Production	5,158	4,565	(593)	115,834	29,405	(86,429)
SL: Event Expenses - Event COS: Cleaning & Cleaning Supplies	21,350	27,070	5,720	92,411	112,840	20,429
SL: Event Expenses - Event COS: Advertising & Marketing	26,892	10,250	(16,642)	69,303	40,450	(28,853)
SL: Event Expenses - Event COS: Contracted Security	-	-	-	44,879	-	(44,879)
SL: Event Expenses - Event COS: Police	8,260	10,975	2,715	43,360	39,725	(3,635)
SL: Event Expenses - Event COS: EMT	5,679	6,085	406	31,874	28,415	(3,459)
SL: Event Expenses - Event COS: Operations	5,542	9,152	3,610	29,568	32,802	3,234
SL: Event Expenses - Event COS: Housekeeping/Cleaning	-	-	-	18,245	-	(18,245)
SL: Event Expenses - Event COS: Equipment Rental	-	825	825	13,791	6,575	(7,216)
SL: Event Expenses - Event COS: Ticket Sellers	2,787	5,190	2,403	13,439	17,920	4,481
SL: Event Expenses - Event COS: Credit Card Merchant Fees	3,140	3,355	215	10,585	11,185	600
SL: Event Expenses - Event COS: Charitable Donations	10,000	-	(10,000)	10,000	-	(10,000)
SL: Event Expenses - Event COS: Event Changeover	5,756	1,185	(4,571)	9,564	5,698	(3,866)
SL: Event Expenses - Event COS: Audio Visual	-	-	-	7,290	-	(7,290)
SL: Event Expenses - Event COS: Group Sales Commission	3,132	-	(3,132)	6,878	-	(6,878)
SL: Event Expenses - Event COS: Ushers	-	-	-	3,785	-	(3,785)
SL: Event Expenses - Event COS: Parking Operations	-	-	-	2,500	-	(2,500)
SL: Event Expenses - Event COS: Furniture	890	-	(890)	2,136	-	(2,136)
SL: Event Expenses - Event COS: Information Technology	-	-	-	1,688	-	(1,688)
SL: Event Expenses - Event COS: Hotel Expense	1,272	-	(1,272)	1,272	-	(1,272)
SL: Event Expenses - Event COS: Artist Gift	-	-	-	1,000	-	(1,000)
SL: Event Expenses - Event COS: Propane	-	-	-	966	-	(966)
SL: Event Expenses - Event COS: Photography	250	-	(250)	800	-	(800)
SL: Event Expenses - Event COS: Runners	-	-	-	625	-	(625)
SL: Event Expenses - Event COS: Supplies	-	-	-	500	-	(500)
SL: Event Expenses - Event COS: Internet & WIFI	-	-	-	375	-	(375)
SL: Event Expenses - Event COS: Licenses, Fees & Permits	-	-	-	300	-	(300)
SL: SG&A - Event COS: Advertising	69	-	(69)	69	-	(69)
SL: Event Expenses - Event COS: Entertainment	-	-	-	40	-	(40)
SL: Event Expenses - Event COS: Fees & Commissions	-	1,170	1,170	-	6,105	6,105
SL: Event Expenses - Event COS: Guest Services	-	3,450	3,450	-	12,900	12,900
Total Event Operating Expenses	198,326	236,882	38,556	1,290,826	1,008,419	(282,407)
SL: Catering - Event COS: FoH Labor	-	-	-	1,424	-	(1,424)



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: February FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
SL: Premium Catering - Event COS: Liquor	-	3,678	3,678	-	29,424	29,424
SL: Premium Catering - Event COS: NA Beverage	-	4,368	4,368	-	34,944	34,944
SL: Premium Catering - Event COS: Wine	-	132	132	-	1,056	1,056
SL: Premium Catering - Event COS: Food	-	16,095	16,095	-	128,760	128,760
SL: Premium Catering - Event COS: Canned Beer	-	8,574	8,574	-	68,592	68,592
Total Catering	-	32,847	32,847	1,424	262,776	261,352
SL: Concessions - Event COS: FoH Labor	87,480	76,100	(11,380)	419,888	377,175	(42,713)
SL: Concessions - Event COS: Food	55,482	26,391	(29,091)	283,313	65,815	(217,498)
SL: Concessions - Event COS: Sales Tax	29,329	-	(29,329)	141,907	-	(141,907)
SL: Concessions - Event COS: Beer	18,362	-	(18,362)	91,600	-	(91,600)
SL: Concessions - Event COS: NA Beverage	17,122	16,625	(497)	77,109	38,914	(38,195)
SL: Concessions - Event COS: Liquor	8,115	7,254	(861)	48,473	22,073	(26,400)
SL: Concessions - Event COS: Canned Beer	-	10,224	10,224	11,812	35,964	24,152
SL: Concessions - Event COS: Wine	1,094	1,003	(91)	3,595	2,765	(830)
Total Concession	216,983	137,597	(79,386)	1,077,698	542,706	(534,992)
Total Event Costs	415,309	407,326	(7,983)	2,369,949	1,813,901	(556,048)
Event Gross Profit before Revenue Sharing	1,153,308	350,981	802,327	5,851,440	1,429,114	4,422,326
Promoter & Team Revenue Sharing / Revenue						
SL: Promoter Revenue Share - Event COS: Concessions	-	30,695	30,695	-	92,181	92,181
SL: Team/Tenant Revenue Share - Event COS: Concessions	-	24,690	24,690	-	197,520	197,520
SL: Promoter Revenue Share - Event COS: VIP Revenue	-	-	-	2,160	-	(2,160)
SL: Promoter Revenue Share - Event COS: Merchandise	-	-	-	6,611	-	(6,611)
SL: Promoter Revenue Share - Event COS: Ticketing Fees	-	15,829	15,829	18,090	47,196	29,106
SL: Promoter Revenue Share - Event COS: Facility Fee	-	7,035	7,035	43,779	(12,680)	(56,459)
SL: Promoter Revenue Share - Event COS: Food & Beverage	24,049	-	(24,049)	222,340	-	(222,340)
SL: Promoter Revenue Share - Event COS: Promoter Profit/Loss	727,834	-	(727,834)	4,075,841	-	(4,075,841)
SL: Team/Tenant Revenue Share - Contra-Event Revenue: Third Party Services	-	7,820	7,820	-	62,560	62,560
Total Promoter & Team Revenue Sharing / Revenue	751,883	86,069	(665,814)	4,368,821	386,777	(3,982,044)
Event Gross Profit	401,426	307,087	94,339	1,482,619	1,232,612	250,008
Contracted Revenue						
SL: Premium Seating - Contracted Revenue: All Event Club Seats	-	1,727	(1,727)	-	13,813	(13,813)
SL: Premium Seating - Contracted Revenue: Club Seats	521	-	521	4,582	-	4,582
SL: Premium Seating - Contracted Revenue: Suites	10,726	17,917	(7,191)	53,860	143,333	(89,474)
Total Premium Seating	11,247	19,643	(8,397)	58,441	157,147	(98,705)
SL: Partnerships - Contracted Revenue: All Event Club Seats	-	-	-	1,376	-	1,376
SL: Partnerships - Contracted Revenue: Suites	-	-	-	10,497	-	10,497
SL: Partnerships - Contracted Revenue: Arena Sponsor	-	45,833	(45,833)	23,641	366,667	(343,026)
SL: Partnerships - Contracted Revenue: Naming Rights	15,677	17,917	(2,240)	95,567	143,333	(47,766)
SL: Partnerships - Contracted Revenue: Presenting Sponsor	29,651	-	29,651	157,434	-	157,434
Total Sponsorships	45,328	63,750	(18,422)	288,515	510,000	(221,485)
Total Contracted Revenue	56,575	83,393	(26,819)	346,957	667,147	(320,190)
Contracted Revenue Expenses						
SL: Premium Seating - Contracted Revenue COS: Commissions	-	15,390	15,390	-	123,123	123,123
Total Premium Seating Expenses	-	15,390	15,390	-	123,123	123,123
Total Contracted Revenue Costs	-	15,390	15,390	-	123,123	123,123
Contracted Gross Profit before Revenue Sharing	56,575	68,003	(11,428)	346,957	544,024	(197,067)
Promoter & Team Revenue Sharing / Revenue						
Contracted Revenue Gross Profit	56,575	68,003	(11,428)	346,957	544,024	(197,067)



**Cross Insurance Arena
Detailed Income Statement**
For the Period Ended: February FY26
USD

	MTD			YTD		
	Actual	Budget	B / (W)	Actual	Budget	B / (W)
Other Revenue						
Total Service Line - Other Revenue: Additional Fee/TM Bump	-	-	-	40	-	40
Total Service Line - Other Revenue: Venue Rentals	-	-	-	4,730	-	4,730
Total Service Line - Other Revenue: Other Revenue	-	6,667	(6,667)	-	64,333	(64,333)
Total Service Line - Other Revenue: Club Seats	-	-	-	911	-	911
Total Service Line - Other Revenue: Suites	-	-	-	21,452	-	21,452
Total Service Line - Other Revenue: Naming Rights	-	-	-	31,354	-	31,354
Total Service Line - Other Revenue: Presenting Sponsor	-	-	-	58,288	-	58,288
Total Service Line - Other Revenue: Private Ice rental	-	-	-	6,084	-	6,084
Total Service Line - Other Revenue: Miscellaneous Income	2,654	-	2,654	28,744	-	28,744
Total Service Line - Other Revenue: ATM Commission	-	-	-	45	-	45
Total Service Line - Other Revenue: Miscellaneous Other	38,735	-	38,735	38,735	-	38,735
Total Other Revenue	41,389	6,667	34,723	190,383	64,333	126,050
Other Revenue Gross Profit	41,389	6,667	34,723	190,383	64,333	126,050
Total Gross Profit	499,390	381,757	117,633	2,019,959	1,840,969	178,990
Indirect Expenses						
60101: Salaries & Wages	40,385	170,424	130,038	652,068	1,281,889	629,821
60650: Contra-Payroll	-	(60,717)	(60,717)	-	(484,633)	(484,633)
60150: Other Payroll Costs	7,463	-	(7,463)	32,595	-	(32,595)
60200: Bonuses & Commissions	-	2,151	2,151	-	17,208	17,208
60300: Payroll Taxes	19,387	15,118	(4,269)	137,507	115,931	(21,576)
60350: Employee Benefits	20,765	27,158	6,394	162,156	207,227	45,071
60400: Pension & 401K	3,402	4,905	1,503	18,138	39,241	21,103
61000: Employee T&E	348	4,840	4,492	8,059	32,884	24,825
62000: Consultants and Professional Services	-	5,838	5,838	-	46,700	46,700
63000: Insurance	16,995	13,500	(3,495)	118,755	108,003	(10,752)
64000: Supplies	10,250	6,892	(3,357)	59,093	57,739	(1,354)
Repairs & Maintenance	21,534	14,188	(7,347)	83,375	116,500	33,125
Utilities	64,643	50,950	(13,693)	428,386	397,600	(30,787)
67000: Office Expenses	410	1,100	690	4,892	9,575	4,683
69000: Contracted Services	23,197	20,332	(2,866)	211,473	160,603	(50,870)
70000: Advertising & Marketing	1,313	1,167	(146)	7,460	9,533	2,074
72000: Other G&A	10,417	8,658	(1,758)	77,951	60,567	(17,385)
Total Indirect Expenses	240,508	286,504	45,996	2,001,908	2,176,566	174,658
Net Operating Income / Loss	258,882	95,253	163,629	18,051	(335,597)	353,648
Total Net Income	258,882	95,253	163,629	18,051	(335,597)	353,648



**Cross Insurance Arena
Operating Expenses by Department**

Total Department

For The Period Ended: February FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	79,281	88,676	9,395	681,749	709,409	27,660	681,749	1,064,113	64%
Salaries & Wages: Salaried Part-Time	106,325	35,248	(71,077)	782,158	281,980	(500,178)	782,158	422,970	185%
Salaries & Wages: Hourly Part-Time	-	16,500	16,500	-	128,500	128,500	-	193,000	-
Salaries & Wages: Temporary Labor	-	30,000	30,000	504	162,000	161,496	504	240,000	0%
Salaries & Wages: Event Wages	(145,221)	-	145,221	(812,344)	-	812,344	(812,344)	-	-
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	7,463	-	(7,463)	27,836	-	(27,836)	27,836	-	-
Bonuses & Commissions: Accrued Bonus	-	2,151	2,151	-	17,208	17,208	-	25,812	-
Payroll Taxes: Payroll Taxes (Full-Time)	7,708	6,836	(872)	58,799	49,673	(9,125)	58,799	71,346	82%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	11,679	6,111	(5,568)	78,626	48,887	(29,739)	78,626	73,323	107%
Payroll Taxes: Workers Comp	-	2,171	2,171	-	17,371	17,371	-	26,057	-
Employee Benefits: General Employee Benefits	20,765	27,158	6,394	162,156	207,227	45,071	162,156	315,792	51%
Pension & 401K: General Employee Benefits	-	-	-	(1,569)	-	1,569	(1,569)	-	-
Pension & 401K: Pension & 401K	3,402	4,905	1,503	19,707	39,241	19,534	19,707	58,862	33%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	47,543	-
Contra-Payroll: Payroll Recovery PT	-	(60,717)	(60,717)	-	(484,633)	(484,633)	-	(727,000)	-
Total Labor Costs	91,402	159,039	67,638	1,002,464	1,176,863	174,399	1,002,464	1,811,817	55%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	46,700	46,700	-	70,050	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	5,838	5,838	-	46,700	46,700	-	70,550	-
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	-	-	-	698	-	(698)	698	-	-
Employee T&E: Mea's and Entertainment	-	415	415	-	3,334	3,334	-	5,000	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	1,200	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	23,067	23,067	-	34,600	-
Employee T&E: Training, Conferences, Meetings	348	1,250	902	7,196	3,500	(3,696)	7,196	16,050	45%
Employee T&E Gifts	-	-	-	-	250	250	-	250	-
Employee T&E: Customer Relations	-	292	292	-	2,733	2,733	-	4,150	-
61000: Employee T&E	348	4,840	4,492	8,059	32,884	24,825	8,059	61,250	13%
Insurance: Workers Comp	5,218	-	(5,218)	36,527	-	(36,527)	36,527	-	-
Insurance: Insurance and Bonding	11,777	13,500	1,723	82,228	108,003	25,774	82,228	162,004	51%
63000: Insurance	16,995	13,500	(3,495)	118,755	108,003	(10,752)	118,755	162,004	72%
Supplies: Cleaning & Cleaning Supplies	-	-	-	5,228	-	(5,228)	5,228	-	-
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Propane	162	-	(162)	617	-	(617)	617	-	-
Supplies: Uniforms	-	250	250	-	1,750	1,750	-	1,750	-
Supplies: Vehicle Fuel	-	-	-	138	-	(138)	138	-	-
Supplies: Paper Products	-	-	-	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	1,200	-	(1,200)	1,200	-	-
Supplies: Smallwares	376	167	(209)	(8,366)	1,333	9,700	(8,366)	2,000	-418%
Supplies: Office Supplies	-	100	100	1,136	650	(486)	1,136	1,000	114%
Supplies: General Supplies	-	2,333	2,333	-	18,667	18,667	-	28,000	-
Supplies: Building Supplies	4,288	-	(4,288)	21,206	-	(21,206)	21,206	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	65	5,672	5,607	65	8,508	1%
Supplies: Ice Supplies	-	-	-	2,174	-	(2,174)	2,174	-	-
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
Supplies: Janitorial Supplies	5,424	3,333	(2,091)	23,038	26,667	3,613	23,053	40,000	58%
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	10,250	6,892	(3,357)	59,093	57,739	(1,354)	59,093	86,258	69%
General R&M: Kitchen Equipment	-	2,083	2,083	-	16,667	16,667	-	25,000	-
General R&M: Repairs & Maintenance	3,000	-	(3,000)	7,294	-	(7,294)	7,294	-	-
General R&M: Equipment Rental	-	-	-	3,000	-	(3,000)	-	5,000	-
General R&M: Equipment Maintenance	2,500	3,750	1,250	21,099	30,000	8,901	21,099	45,000	47%
General R&M: General Repairs & Maintenance	8,680	3,813	(4,868)	35,915	30,500	(5,415)	35,915	45,750	79%
General R&M: Contracted Maintenance	4,550	-	(4,550)	4,550	-	(4,550)	4,550	-	-
General R&M: Hockey Equipment	-	3,667	3,667	-	29,333	29,333	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,371	-	(1,371)	1,371	-	-
General R&M: Elevator/Escalator Repair	2,804	-	(2,804)	11,812	-	(11,812)	11,812	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	7,000	7,000	-	10,500	-
65001: General R&M	21,534	14,188	(7,347)	83,375	116,500	33,125	83,375	175,250	48%
Repairs & Maintenance	21,534	14,188	(7,347)	83,375	116,500	33,125	83,375	175,250	48%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	108	108	612	867	255	612	1,800	47%
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	3,919	-	(3,919)	21,821	-	(21,821)	21,821	-	-
General Utilities: Internet & WiFi	-	4,008	4,008	10,685	32,066	21,381	10,685	48,100	22%
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
General Utilities: Electricity	38,480	29,167	(9,313)	290,905	233,333	(57,571)	290,905	350,000	83%
General Utilities: Water	-	583	583	13,623	4,667	(8,957)	13,623	7,000	195%
General Utilities: Sewer	-	2,083	2,083	605	16,667	16,061	605	25,000	2%
General Utilities: Natural Gas	18,874	15,000	(3,874)	83,220	110,000	26,780	83,220	150,000	55%
General Utilities: Water Services	3,370	-	(3,370)	6,229	-	(6,229)	6,229	-	-
66001: General Utilities	64,643	50,950	(13,693)	428,386	397,600	(30,787)	428,386	581,400	74%
Utilities	64,643	50,950	(13,693)	428,386	397,600	(30,787)	428,386	581,400	74%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	157	167	10	1,425	1,834	409	1,425	2,500	57%
Office Expenses: Printing	-	42	42	-	583	583	-	750	-
Office Expenses: Office Supplies	253	625	372	3,039	5,000	1,961	3,039	7,500	41%



**Cross Insurance Arena
Operating Expenses by Department**

Total Department

For The Period Ended: February FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Office Expenses: Telephone	-	267	267	-	2,158	2,158	-	3,250	-
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	56	-	-
67000: Office Expenses	410	1,100	690	4,932	9,575	4,643	4,892	14,000	35%
Contracted Services: Information Technology	2,915	-	(2,915)	12,803	-	(12,803)	12,803	-	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	4,167	4,167	-	6,250	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	99	-	(952)	952	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	4,667	4,667	-	7,000	-
Contracted Services: Repairs & Maintenance	-	-	-	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	2,546	2,000	(546)	18,207	16,000	(2,207)	18,207	24,000	76%
Contracted Services: Contracted Security	-	563	563	30	4,500	4,470	30	6,750	0%
Contracted Services: Equipment Rental	-	-	-	316	-	(316)	316	-	-
Contracted Services: Cell Phone & Data	-	-	-	102	-	(102)	102	-	-
Contracted Services: Elevator/Esca'ator Repair	-	1,375	1,375	-	11,000	11,000	-	16,500	-
Contracted Services: Internet & WIFI	416	-	(416)	3,975	-	(3,975)	3,975	-	-
Contracted Services: Alarm & CCTV	971	-	(971)	1,246	-	(1,246)	1,246	-	-
Contracted Services: Armored Car	386	200	(186)	2,068	1,300	(768)	2,068	2,000	103%
Contracted Services: Pest Control	270	300	30	2,160	2,400	240	2,160	3,600	60%
Contracted Services: Background Checks	83	63	(21)	208	509	292	208	750	28%
Contracted Services: Inspections	-	458	458	14,704	3,667	(11,037)	14,704	5,500	267%
Contracted Services: IT Services	895	2,500	1,605	9,588	20,000	10,412	9,588	30,000	32%
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Snow Removal	600	250	(350)	600	250	(350)	600	250	240%
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	350	-	(350)	350	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	3,364	-	(3,364)	16,962	-	(16,962)	16,962	-	-
Contracted Services: Software & Licenses	-	767	767	11,032	6,133	(4,898)	11,032	9,200	120%
Contracted Services: Management Fee (Base)	10,752	10,752	0	86,019	86,019	0	86,019	129,029	67%
Contracted Services: Website fees	-	-	-	1,300	-	(1,300)	1,300	-	-
69000: Contracted Services	23,197	20,332	(2,866)	211,473	180,603	(30,870)	211,473	240,829	88%
Advertising & Marketing: Advertising & Marketing	939	-	(939)	3,327	-	(3,327)	3,327	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	123	517	384	796	4,333	3,538	796	6,400	12%
Advertising & Marketing: New Business Marketing	240	-	(240)	1,167	-	(1,167)	1,167	-	-
Advertising & Marketing: Website fees	-	650	650	1,950	5,200	3,250	1,950	7,800	25%
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	1,313	1,167	(146)	7,460	9,533	2,074	7,460	14,200	53%
Other G&A: Information Technology	-	-	-	3,274	-	(3,274)	3,274	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	657	713	56	6,736	5,700	(1,036)	6,736	8,550	79%
Other G&A: Printing	-	125	125	90	1,000	910	90	1,500	6%
Other G&A: CellPhone & Data	102	-	(102)	102	-	(102)	102	-	-
Other G&A: Customer Relations	-	100	100	-	550	550	-	650	-
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Armored Car	-	-	-	386	-	(386)	386	-	-
Other G&A: Inspections	-	-	-	645	-	(645)	645	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
Other G&A: Software & Licenses	-	-	-	984	-	(984)	984	-	-
Other G&A: Subscriptions	100	-	(100)	100	-	(100)	100	-	-
Other G&A: Dues and Subscriptions	360	721	361	6,035	6,017	(18)	6,035	8,900	68%
Other G&A: Credit Card Merchant Fees	8,557	7,000	(1,557)	48,914	47,300	(1,614)	48,914	75,500	65%
Other G&A: Cash Over/Short	312	-	(312)	1,203	-	(1,203)	1,203	-	-
Other G&A: Corporate Expense Allocations	328	-	(328)	328	-	(328)	328	-	-
72000: Other G&A	10,417	8,658	(1,758)	77,951	60,567	(17,385)	77,951	95,100	82%
Total Non Labor Costs	149,106	127,464	(21,642)	999,444	999,703	259	999,444	1,500,841	67%
Total Operating Expenses	240,508	286,504	45,996	2,001,908	2,176,566	174,658	2,001,908	3,312,658	60%



Cross Insurance Arena
Operating Expenses by Department
 D: Third Party Partnerships
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Employee T&E: Customer Relations	-	292	292	-	2,333	2,333	-	3,500	-
61000: Employee T&E	-	292	292	-	2,333	2,333	-	3,500	-
Office Expenses: Printing	-	-	-	-	250	250	-	250	-
67000: Office Expenses	-	-	-	-	250	250	-	250	-
Contracted Services: Banners, Signage, Graphics	-	521	521	-	4,167	4,167	-	6,250	-
69000: Contracted Services	-	521	521	-	4,167	4,167	-	6,250	-
Total Non Labor Costs	-	813	813	-	6,750	6,750	-	10,000	-
Total Operating Expenses	-	813	813	-	6,750	6,750	-	10,000	-



Cross Insurance Arena
Operating Expenses by Department
 D. Event Services
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	16,719	18,112	1,393	146,265	144,900	(1,365)	146,265	217,350	67%
Salaries & Wages: Salaried Part-Time	55,329	-	(55,329)	450,051	-	(450,051)	460,051	-	-
Salaries & Wages: Event Wages	(79,763)	-	79,763	(505,231)	-	505,231	(505,231)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,637	1,867	230	12,059	12,933	875	12,059	18,535	65%
Payroll Taxes: Payroll Taxes (Part-Time)	5,886	741	(5,145)	45,389	5,927	(39,462)	45,389	8,290	511%
Payroll Taxes: Workers Comp	-	516	516	-	4,126	4,126	-	6,189	-
Employee Benefits: General Employee Benefits	6,650	7,326	676	48,931	58,607	9,676	48,931	87,910	56%
Pension & 401K: General Employee Benefits	-	-	-	(472)	-	472	(472)	-	-
Pension & 401K: Pension & 401K	893	945	52	4,737	7,556	2,819	4,737	11,334	42%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	9,315	-
Contra-Payroll: Payroll Recovery PT	-	(300)	(300)	-	(1,300)	(1,300)	-	(2,000)	-
Total Labor Costs	7,350	29,207	21,856	211,728	232,749	21,020	211,728	357,523	59%
Employee T&E: Training, Conferences, Meetings	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
61000: Employee T&E	-	-	-	1,644	150	(1,494)	1,644	3,150	52%
Supplies: CO2/Gas	-	-	-	126	-	(126)	126	-	-
Supplies: Uniforms	-	250	250	-	1,000	1,000	-	1,000	-
Supplies: Office Supplies	-	-	-	105	-	(105)	105	-	-
Supplies: Building Supplies	2,400	-	(2,400)	5,316	-	(5,316)	5,316	-	-
Supplies: Radios	-	-	-	340	-	(340)	340	-	-
Supplies: Security Supplies	-	709	709	65	5,672	5,607	65	8,508	1%
Supplies: Electrical Supplies	-	-	-	355	-	(355)	355	-	-
64000: Supplies	2,400	959	(1,441)	6,308	6,672	364	6,308	9,508	66%
General R&M: Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
65001: General R&M	-	-	-	2,025	-	(2,025)	2,025	-	-
Repairs & Maintenance	-	-	-	2,025	-	(2,025)	2,025	-	-
General Utilities: Alarm & CCTV	-	-	-	30	-	(30)	30	-	-
66001: General Utilities	-	-	-	30	-	(30)	30	-	-
Utilities	-	-	-	30	-	(30)	30	-	-
Contracted Services: Information Technology	625	-	(625)	3,125	-	(3,125)	3,125	-	-
Contracted Services: Contracted Security	-	563	563	30	4,500	4,470	30	6,750	0%
Contracted Services: Equipment Rental	-	-	-	316	-	(316)	316	-	-
Contracted Services: Alarm & CCTV	30	-	(30)	275	-	(275)	275	-	-
Contracted Services: IT Services	-	-	-	420	-	(420)	420	-	-
Contracted Services: Software & Licenses	-	767	767	1,875	6,133	4,258	1,875	9,200	20%
69000: Contracted Services	655	1,329	674	6,041	10,633	4,593	6,041	15,950	38%
Other G&A: Dues and Subscriptions	261	-	(261)	1,629	-	(1,629)	1,629	-	-
72000: Other G&A	261	-	(261)	1,629	-	(1,629)	1,629	-	-
Total Non Labor Costs	3,316	2,288	(1,028)	17,677	17,455	(221)	17,677	28,808	62%
Total Operating Expenses	10,666	31,495	20,828	229,405	250,204	20,799	229,405	386,131	59%



**Cross Insurance Arena
Operating Expenses by Department
D: Food & Beverage
For The Period Ended: February FY26
USD**

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	10,084	11,258	1,174	89,753	90,066	9,311	80,755	135,100	60%
Salaries & Wages: Salaried Part-Time	35,413	35,248	(165)	235,869	281,980	-46,111	235,869	422,970	56%
Salaries & Wages: Temporary Labor	-	30,000	30,000	504	162,000	161,496	504	240,000	0%
Salaries & Wages: Event Wages	(48,241)	-	48,241	(247,663)	-	247,663	(247,663)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,047	852	(195)	7,117	6,542	(576)	7,117	9,494	75%
Payroll Taxes: Payroll Taxes (Part-Time)	4,064	3,172	(891)	25,059	25,378	319	25,059	38,067	66%
Payroll Taxes: Workers Comp	-	191	191	-	1,524	1,524	-	2,287	-
Employee Benefits: General Employee Benefits	1,350	2,762	1,412	17,252	22,054	4,802	17,252	33,078	52%
Pension & 401K: Pension & 401K	1,311	640	(672)	1,651	5,118	3,467	1,651	7,676	22%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,509	-
Contra-Payroll: Payroll Recovery PT	-	(52,083)	(52,083)	-	(416,667)	(416,667)	-	(625,000)	-
Total Labor Costs	5,028	32,039	27,011	120,545	177,995	57,450	120,545	272,181	44%
Employee T&E: Training, Conferences, Meetings	-	-	-	169	600	432	169	600	28%
61000: Employee T&E	-	-	-	169	600	432	169	600	28%
Supplies: Cleaning & Cleaning Supplies	-	-	-	1,613	-	(1,613)	1,613	-	-
Supplies: Paper Products	-	-	-	8,763	3,000	(5,763)	8,763	5,000	175%
Supplies: Cleaning Supplies	-	-	-	523	-	(523)	523	-	-
Supplies: Smallwares	376	167	(209)	(8,366)	1,333	9,700	(8,366)	2,000	-418%
Supplies: Office Supplies	-	-	-	600	-	(600)	600	-	-
Supplies: Building Supplies	-	-	-	277	-	(277)	277	-	-
Supplies: Janitorial Supplies	668	-	(668)	3,508	-	(3,508)	3,508	-	-
64000: Supplies	1,044	167	(877)	6,918	4,333	(2,585)	6,918	7,000	99%
General R&M: Kitchen Equipment	-	2,083	2,083	-	16,667	16,667	-	25,000	-
General R&M: Repairs & Maintenance	-	-	-	1,210	-	(1,210)	1,210	-	-
General R&M: Equipment Maintenance	-	-	-	5,219	-	(5,219)	5,219	-	-
General R&M: General Repairs & Maintenance	-	-	-	198	-	(168)	168	-	-
65001: General R&M	-	2,083	2,083	6,597	16,667	10,070	6,597	25,000	26%
Repairs & Maintenance	-	2,083	2,083	6,597	16,667	10,070	6,597	25,000	26%
General Utilities: Cell Phone & Data	-	108	108	306	867	561	306	1,300	24%
66001: General Utilities	-	108	108	306	867	561	306	1,300	24%
Utilities	-	108	108	306	867	561	306	1,300	24%
Contracted Services: Information Technology	2,290	-	(2,290)	9,158	-	(9,158)	9,158	-	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	167	-	(167)	167	-	-
Contracted Services: Laundry - Uniform	-	583	583	-	4,667	4,667	-	7,000	-
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Inspections	-	-	-	1,278	-	(1,278)	1,278	-	-
Contracted Services: IT Services	-	2,500	2,500	-	20,000	20,000	-	30,000	-
Contracted Services: Software & Licenses	-	-	-	6,869	-	(6,869)	6,869	-	-
69000: Contracted Services	2,290	3,083	794	17,522	24,667	7,144	17,522	37,000	47%
Advertising & Marketing: Advertising	-	-	-	-	200	200	-	200	-
70000: Advertising & Marketing	-	-	-	-	200	200	-	200	-
Other G&A: Information Technology	-	-	-	2,290	-	(2,290)	2,290	-	-
Other G&A: Bank and Merchant Processing Fees	-	-	-	90	-	(90)	90	-	-
Other G&A: Licenses, Fees & Permits	178	88	(90)	709	700	(9)	709	1,050	67%
Other G&A: Cell Phone & Data	51	-	(51)	51	-	(51)	51	-	-
Other G&A: Dues and Subscriptions	-	-	-	205	250	45	205	250	82%
Other G&A: Credit Card Merchant Fees	9,661	7,000	(2,661)	49,142	47,000	(2,142)	49,142	75,000	66%
Other G&A: Cash Over/Short	312	-	(312)	1,256	-	(1,256)	1,256	-	-
72000: Other G&A	10,202	7,088	(3,115)	53,742	47,950	(5,792)	53,742	76,300	70%
Total Non Labor Costs	13,535	12,529	(1,006)	85,254	95,283	10,029	85,254	147,400	58%
Total Operating Expenses	18,563	44,568	26,005	205,799	273,279	67,480	205,799	419,581	49%



Cross Insurance Arena
Operating Expenses by Department
 D: Overhead & Other Support Services
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Other Payroll Costs: Payroll Processing Fees	-	-	-	3,984	-	(3,984)	3,984	-	-
Total Labor Costs	-	-	-	3,984	-	(3,984)	3,984	-	-
Consultants and Professional Services: Legal Services	-	-	-	-	-	-	-	500	-
62000: Consultants and Professional Services	-	-	-	-	-	-	-	500	-
Employee T&E: Vehicle Parking Expense	-	2,883	2,883	-	23,067	23,067	-	34,600	-
61000: Employee T&E	-	2,883	2,883	-	23,067	23,067	-	34,600	-
Insurance: Workers Comp	0	-	0	26,090	-	(26,090)	26,090	-	-
Insurance: Insurance and Bonding	0	13,500	13,500	61,772	108,003	46,230	61,772	162,004	38%
63000: Insurance	0	13,500	13,500	87,863	108,003	20,140	87,863	162,004	54%
Supplies: Vehicle Fuel	-	-	-	133	-	(133)	133	-	-
Supplies: Office Supplies	-	-	-	236	-	(236)	236	-	-
64000: Supplies	-	-	-	396	-	(396)	396	-	-
General R&M : General Repairs & Maintenance	-	63	63	-	500	500	-	750	-
General R&M: Leased Equipment & Vehicles	-	875	875	-	7,000	7,000	-	10,500	-
65001: General R&M	-	938	938	-	7,500	7,500	-	11,250	-
Repairs & Maintenance	-	938	938	-	7,500	7,500	-	11,250	-
General Utilities: General Utilities	-	-	-	577	-	(577)	577	-	-
General Utilities: Telephone	0	-	0	13,985	-	(13,985)	13,985	-	-
General Utilities: Internet & WIFI	-	4,008	4,008	10,269	32,066	21,797	10,269	48,100	21%
General Utilities: Electricity	0	29,167	29,167	207,703	233,333	25,630	207,703	350,000	59%
General Utilities: Water	-	583	583	10,354	4,667	(5,688)	10,354	7,000	144%
General Utilities: Sewer	-	2,083	2,083	605	16,667	16,061	605	25,000	2%
General Utilities: Natural Gas	0	15,000	15,000	44,487	110,000	65,513	44,407	150,000	30%
General Utilities: Water Services	0	-	0	2,332	-	(2,332)	2,332	-	-
66001: General Utilities	0	50,842	50,842	290,233	396,733	106,500	290,233	580,100	50%
Utilities	0	50,842	50,842	290,233	396,733	106,500	290,233	580,100	50%
Office Expenses: Postage & Freight	-	-	-	140	-	(140)	140	-	-
Office Expenses: Postage	0	167	167	1,177	1,831	657	1,177	2,500	47%
Office Expenses: Office Supplies	0	625	625	2,561	5,000	2,439	2,561	7,500	34%
Office Expenses: Water	-	-	-	236	-	(236)	236	-	-
Office Expenses: Office Refreshments	-	-	-	53	-	(53)	53	-	-
67000: Office Expenses	0	792	792	4,166	6,834	2,667	4,166	10,000	42%
Contracted Services: Internet & WIFI	0	-	0	3,559	-	(3,559)	3,559	-	-
Contracted Services: IT Services	0	-	0	6,463	-	(6,463)	6,463	-	-
Contracted Services: Water Services	-	-	-	527	-	(527)	527	-	-
Contracted Services: Parking	0	-	0	9,846	-	(9,846)	9,846	-	-
Contracted Services: Software & Licenses	-	-	-	520	-	(520)	520	-	-
Contracted Services: Management Fee (Base)	0	10,752	10,752	62,333	86,019	23,686	62,333	129,029	48%
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	0	10,752	10,752	83,898	86,019	2,121	83,898	129,029	65%
Other G&A: Information Technology	-	-	-	656	-	(656)	656	-	-
Other G&A: Licenses, Fees & Permits	0	625	625	4,141	5,000	859	4,141	7,500	55%
Other G&A: Internet & WIFI	-	-	-	95	-	(95)	95	-	-
Other G&A: Parking	-	-	-	8,874	-	(8,874)	8,874	-	-
72000: Other G&A	0	625	625	13,766	5,000	(8,766)	13,766	7,500	184%
Total Non Labor Costs	0	80,332	80,332	480,322	633,155	152,834	480,322	934,983	51%
Total Operating Expenses	0	80,332	80,332	484,306	633,155	148,850	484,306	934,983	52%



**Cross Insurance Arena
Operating Expenses by Department**

D: Partnerships

For The Period Ended: February FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Supplies: Promotional Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
64000: Supplies	-	-	-	1,366	-	(1,366)	1,366	-	-
Advertising & Marketing: New Business Marketing	240	-	(240)	1,167	-	(1,167)	1,167	-	-
70000: Advertising & Marketing	240	-	(240)	1,167	-	(1,167)	1,167	-	-
Total Non Labor Costs	240	-	(240)	2,533	-	(2,533)	2,533	-	-
Total Operating Expenses	240	-	(240)	2,533	-	(2,533)	2,533	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D: Sales

For The Period Ended: February FY26

USD

	Period to Date			Year to Date			% of Annual Budget		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Achieved
Salaries & Wages: Salaried Full-Time	-	-	-	7,723	-	(7,723)	7,723	-	-
Payroll Taxes: Payroll Taxes (FullTime)	-	-	-	634	-	(634)	634	-	-
Employee Benefits: General Employee Benefits	-	-	-	1,252	-	(1,252)	1,252	-	-
Pension & 401K: Pension & 401K	-	-	-	581	-	(581)	581	-	-
Total Labor Costs	-	-	-	10,189	-	(10,189)	10,189	-	-
Total Operating Expenses	-	-	-	10,189	-	(10,189)	10,189	-	-



Cross Insurance Arena
Operating Expenses by Department
 D: Ticketing & Box Office
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,560	10,147	587	83,599	81,179	(2,421)	83,599	121,768	69%
Salaries & Wages: Salaried Part-Time	2,950	-	(2,950)	17,785	-	(17,785)	17,785	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	13,500	13,500	-	20,000	-
Salaries & Wages: Event Wages	(2,787)	-	2,787	(13,439)	-	13,439	(13,439)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,013	947	(66)	7,681	6,239	(1,442)	7,681	9,131	84%
Payroll Taxes: Salaried Part-Time	-	-	-	82	-	(82)	82	-	-
Payroll Taxes: Payroll Taxes (Part-Time)	299	300	1	2,110	2,400	290	2,110	3,600	59%
Payroll Taxes: Workers Comp	-	123	123	-	982	982	-	1,473	-
Employee Benefits: General Employee Benefits	3,653	4,333	680	28,719	34,587	5,867	28,719	51,875	55%
Pension & 401K: General Employee Benefits	-	-	-	(170)	-	170	(170)	-	-
Pension & 401K: Pension & 401K	(340)	534	873	1,822	4,269	2,447	1,822	6,404	28%
Total Labor Costs	13,988	18,384	4,396	128,190	143,156	14,966	128,190	214,251	60%
Employee T&E: Training, Conferences, Meetings	348	-	(348)	3,457	-	(3,457)	3,457	2,000	173%
61000: Employee T&E	348	-	(348)	3,457	-	(3,457)	3,457	2,000	173%
Supplies: Office Supplies	-	100	100	173	650	477	173	1,000	17%
64000: Supplies	-	100	100	173	650	477	173	1,000	17%
Office Expenses: Printing	-	42	42	-	333	333	-	500	-
Office Expenses: Telephone	-	54	54	-	433	433	-	650	-
67000: Office Expenses	-	96	96	-	767	767	-	1,150	-
Contracted Services: Armored Car	386	200	(186)	2,068	1,300	(768)	2,068	2,000	103%
69000: Contracted Services	386	200	(186)	2,068	1,300	(768)	2,068	2,000	103%
Other: G&A: Armored Car	-	-	-	386	-	(386)	386	-	-
Other: G&A: Credit Card Merchant Fees	(1,104)	-	1,104	(228)	300	528	(228)	500	-65%
Other: G&A: Cash Over/Short	-	-	-	(53)	-	53	(53)	-	-
72000: Other: G&A	(1,104)	-	1,104	105	300	195	105	500	21%
Total Non Labor Costs	(371)	396	767	5,802	3,017	(2,786)	5,802	6,650	87%
Total Operating Expenses	13,617	18,779	5,162	133,992	146,172	12,180	133,992	220,901	61%



Cross Insurance Arena
Operating Expenses by Department
 D: Revenue & COS
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Insurance: Workers Comp	-	-	-	5,218	-	(5,218)	5,218	-	-
63000: Insurance	-	-	-	5,218	-	(5,218)	5,218	-	-
Total Non Labor Costs	-	-	-	5,218	-	(5,218)	5,218	-	-
Total Operating Expenses	-	-	-	5,218	-	(5,218)	5,218	-	-



**Cross Insurance Arena
Operating Expenses by Department**

D. Operations

For The Period Ended: February FY26

USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	15,113	16,369	1,256	127,409	130,950	3,540	127,409	196,424	65%
Salaries & Wages: Salaried Part-Time	12,527	-	(12,527)	61,826	-	(61,826)	61,826	-	-
Salaries & Wages: Hourly Part-Time	-	12,500	12,500	-	100,000	100,000	-	150,000	-
Salaries & Wages: Event Wages	(11,298)	-	11,298	(39,132)	-	39,132	(39,132)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	1,534	1,234	(300)	10,244	8,697	(1,546)	10,244	12,473	82%
Payroll Taxes: Payroll Taxes (Part-Time)	1,430	1,899	468	6,114	15,133	9,069	6,114	22,766	27%
Payroll Taxes: Workers Comp	-	347	347	-	2,779	2,779	-	4,169	-
Employee Benefits: General Employee Benefits	6,420	6,696	275	42,466	53,561	11,095	42,466	80,343	53%
Pension & 401K: General Employee Benefits	-	-	-	(204)	-	204	(204)	-	-
Pension & 401K: Pension & 401K	575	855	281	3,988	6,843	2,855	3,988	10,265	39%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	8,858	-
Contra-Payroll: Payroll Recovery PT	-	(8,333)	(8,333)	-	(66,667)	(66,667)	-	(180,000)	-
Total Labor Costs	26,302	31,566	5,264	212,710	251,348	38,638	212,710	365,299	53%
Employee T&E: Training, Conferences, Meetings	-	-	-	1,550	-	(1,550)	1,550	500	310%
61000: Employee T&E	-	-	-	1,550	-	(1,550)	1,550	500	310%
Supplies: Cleaning & Cleaning Supplies	-	-	-	3,615	-	(3,615)	3,615	-	-
Supplies: Propane	162	-	(162)	617	-	(617)	617	-	-
Supplies: Uniforms	-	-	-	-	750	750	-	750	-
Supplies: Cleaning Supplies	-	-	-	677	-	(677)	677	-	-
Supplies: General Supplies	-	2,333	2,333	-	18,667	18,667	-	28,000	-
Supplies: Building Supplies	1,888	-	(1,888)	15,613	-	(15,613)	15,613	-	-
Supplies: Hockey Supplies	-	-	-	1,692	-	(1,692)	1,692	-	-
Supplies: Ice Supplies	-	-	-	2,174	-	(2,174)	2,174	-	-
Supplies: Janitorial Supplies	4,756	3,333	(1,423)	19,545	26,667	7,122	19,545	40,000	49%
64000: Supplies	6,806	5,667	(1,139)	43,933	46,083	2,151	43,933	68,750	64%
General R&M: Repairs & Maintenance	3,000	-	(3,000)	4,058	-	(4,058)	4,058	-	-
General R&M: Equipment Rental	-	-	-	-	3,000	3,000	-	5,000	-
General R&M: Equipment Maintenance	2,500	3,750	1,250	15,880	30,000	14,120	15,880	45,000	35%
General R&M: General Repairs & Maintenance	8,680	3,750	(4,930)	35,747	30,000	(5,747)	35,747	45,000	79%
General R&M: Contracted Maintenance	4,550	-	(4,550)	4,550	-	(4,550)	4,550	-	-
General R&M: Hockey Equipment	-	3,667	3,667	-	29,333	29,333	-	44,000	-
General R&M: Plumbing repairs	-	-	-	1,371	-	(1,371)	1,371	-	-
General R&M: Elevator/Escalator Repair	2,804	-	(2,804)	11,812	-	(11,812)	11,812	-	-
General R&M: R&M Equipment Fund	-	-	-	1,334	-	(1,334)	1,334	-	-
65001: General R&M	21,534	11,167	(10,367)	74,753	92,333	17,580	74,753	139,000	54%
Repairs & Maintenance	21,534	11,167	(10,367)	74,753	92,333	17,580	74,753	139,000	54%
General Utilities: Propane	-	-	-	79	-	(79)	79	-	-
General Utilities: Cell Phone & Data	-	-	-	306	-	(306)	306	-	-
66001: General Utilities	-	-	-	385	-	(385)	385	-	-
Utilities	-	-	-	385	-	(385)	385	-	-
Office Expenses: Telephone	-	54	54	-	433	433	-	650	-
67000: Office Expenses	-	54	54	-	433	433	-	650	-
Contracted Services: Cleaning & Cleaning Supplies	-	-	-	785	-	(785)	785	-	-
Contracted Services: Repairs & Maintenance	-	-	-	26,371	-	(26,371)	26,371	-	-
Contracted Services: Trash Removal	2,546	2,000	(546)	18,207	16,000	(2,207)	18,207	24,000	76%
Contracted Services: Cell Phone & Data	-	-	-	51	-	(51)	51	-	-
Contracted Services: Elevator/Escalator Repair	-	1,375	1,375	-	11,000	11,000	-	16,500	-
Contracted Services: Alarm & CCTV	941	-	(941)	971	-	(971)	971	-	-
Contracted Services: Pest Control	270	300	30	2,160	2,400	240	2,160	3,600	60%
Contracted Services: Inspections	-	458	458	13,426	3,667	(9,759)	13,426	5,500	244%
Contracted Services: Snow Removal	600	250	(350)	600	250	(350)	600	250	240%
Contracted Services: Window/Facade Cleaning	-	-	-	655	-	(655)	655	-	-
Contracted Services: Sprinkler/Fire Pump Maintenance & Inspection	-	-	-	350	-	(350)	350	-	-
69000: Contracted Services	4,357	4,383	26	63,575	33,317	(30,258)	63,575	49,850	128%
Other G&A: Licenses, Fees & Permits	-	-	-	600	-	(600)	600	-	-
Other G&A: Cell Phone & Data	51	-	(51)	51	-	(51)	51	-	-
Other G&A: Building Supplies	-	-	-	95	-	(95)	95	-	-
Other G&A: Inspections	-	-	-	645	-	(645)	645	-	-
Other G&A: Dues and Subscriptions	-	21	21	350	167	(183)	350	250	140%
72000: Other G&A	51	21	(30)	1,741	167	(1,574)	1,741	250	696%
Total Non Labor Costs	32,748	21,292	(11,457)	185,936	172,333	(13,603)	185,936	259,000	72%
Total Operating Expenses	59,050	52,857	(6,193)	398,647	423,680	25,033	398,647	644,299	62%



Cross Insurance Arena
Operating Expenses by Department
 D: Executive Management
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaries Full-Time	9,993	10,826	833	87,425	86,609	(816)	87,425	129,913	67%
Salaries & Wages: Salaries Part-Time	466	-	(466)	6,627	-	(6,627)	6,627	-	-
Salaries & Wages: Hourly Part-Time	-	2,000	2,000	-	15,000	15,000	-	23,000	-
Bonuses & Commissions: Accrued Bonus	-	1,083	1,083	-	8,661	8,661	-	12,991	-
Payroll Taxes: Payroll Taxes (Full-Time)	862	624	(238)	8,027	5,613	(2,415)	8,027	8,101	99%
Payroll Taxes: Payroll Taxes (Part-Time)	-	-	-	(45)	-	45	(45)	-	-
Payroll Taxes: Workers Comp	-	339	339	-	2,713	2,713	-	4,069	-
Employee Benefits: General Employee Benefits	1,378	1,544	166	10,425	12,345	1,920	10,425	18,521	56%
Pension & 401K: General Employee Benefits	-	-	-	(103)	-	103	(103)	-	-
Pension & 401K: Pension & 401K	105	726	641	144	5,966	5,822	144	8,949	2%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	12,987	-
Total Labor Costs	12,804	17,161	4,358	112,500	136,906	24,406	112,500	218,532	51%
Employee T&E: Decorations	-	-	-	165	-	(165)	165	-	-
Employee T&E: Entertainment	-	-	-	698	-	(698)	698	-	-
Employee T&E: Meals and Entertainment	-	415	415	-	3,334	3,334	-	5,800	-
Employee T&E: Training, Conferences, Meetings	-	1,000	1,000	-	2,000	2,000	-	2,000	-
Employee T&E: Gifts	-	-	-	-	250	250	-	250	-
61000: Employee T&E	-	1,415	1,415	863	5,584	4,721	863	7,250	12%
Office Expenses: Telephone	-	50	50	-	425	425	-	650	-
67000: Office Expenses	-	50	50	-	425	425	-	650	-
Other G&A: Dues and Subscriptions	-	150	150	2,460	1,200	(1,260)	2,460	1,800	137%
72000: Other G&A	-	150	150	2,460	1,200	(1,260)	2,460	1,800	137%
Total Non Labor Costs	-	1,615	1,615	3,323	7,209	3,886	3,323	9,700	34%
Total Operating Expenses	12,804	18,776	5,973	115,823	144,115	28,292	115,823	228,232	51%



Cross Insurance Arena
Operating Expenses by Department
 D: Finance & Accounting
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	9,862	10,681	\$22	86,279	85,474	(805)	86,279	128,211	67%
Other Payroll Costs: Payroll Service Fees	-	-	-	4,758	-	(4,758)	4,758	-	-
Other Payroll Costs: Payroll Processing Fees	7,463	-	(7,463)	23,853	-	(23,853)	23,853	-	-
Bonuses & Commissions: Accrued Bonus	-	1,068	1,068	-	8,547	8,547	-	12,921	-
Payroll Taxes: Payroll Taxes (Full-Time)	837	425	(412)	7,396	3,999	(3,396)	7,396	5,681	130%
Payroll Taxes: Workers Comp	-	335	335	-	2,677	2,677	-	4,016	-
Employee Benefits: General Employee Benefits	6	1,642	1,636	189	3,536	3,427	109	10,104	1%
Pension & 401K: General Employee Benefits	-	-	-	(444)	-	444	(444)	-	-
Pension & 401K: Pension & 401K	493	588	95	3,921	4,702	781	3,921	7,053	56%
Total Labor Costs	18,661	14,742	(3,919)	125,871	108,936	(16,935)	125,871	167,885	75%
Consultants and Professional Services: Payroll Service Fees	-	5,838	5,838	-	46,700	46,700	-	70,050	-
62000: Consultants and Professional Services	-	5,838	5,838	-	46,700	46,700	-	70,050	-
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	500	-
Employee T&E: Training, Conferences, Meetings	-	-	-	376	-	(376)	376	2,800	13%
61000: Employee T&E	-	-	-	376	-	(376)	376	3,300	11%
Contracted Services: Information Technology	-	-	-	520	-	(520)	520	-	-
Contracted Services: Background Checks	83	63	(21)	208	500	292	208	750	28%
Contracted Services: IT Services	-	-	-	1,290	-	(1,290)	1,290	-	-
69000: Contracted Services	83	63	(21)	2,018	500	(1,518)	2,018	750	269%
Other G&A: Information Technology	-	-	-	328	-	(328)	328	-	-
Other G&A: Licenses, Fees & Permits	-	-	-	328	-	(328)	328	-	-
Other G&A: Software & Licenses	-	-	-	941	-	(941)	941	-	-
Other G&A: Dues and Subscriptions	-	-	-	32	-	(32)	32	-	-
Other G&A: Corporate Expense Allocations	328	-	(328)	328	-	(328)	328	-	-
72000: Other G&A	328	-	(328)	2,000	-	(2,000)	2,000	-	-
Total Non Labor Costs	411	5,900	5,489	4,394	47,200	42,806	4,394	74,100	6%
Total Operating Expenses	19,072	20,642	1,570	130,265	156,136	25,870	130,265	241,985	54%



Cross Insurance Arena
Operating Expenses by Department
 D: Marketing & Communications
 For The Period Ended: February FY26
 USD

	Period to Date			Year to Date			Actual	Budget	% of Annual Budget Achieved
	Actual	Budget	Variance	Actual	Budget	Variance			
Salaries & Wages: Salaried Full-Time	7,950	11,279	3,329	62,294	90,232	27,938	62,294	135,347	46%
Salaries & Wages: Event Wages	(3,132)	-	3,132	(6,878)	-	6,878	(6,878)	-	-
Payroll Taxes: Payroll Taxes (Full-Time)	780	887	107	5,642	5,651	9	5,642	7,930	71%
Payroll Taxes: Workers Comp	-	321	321	-	2,569	2,569	-	3,864	-
Employee Benefits: General Employee Benefits	1,307	2,856	1,549	13,002	22,538	9,536	13,002	33,961	38%
Pension & 401K: General Employee Benefits	-	-	-	(176)	-	176	(176)	-	-
Pension & 401K: Pension & 401K	365	598	234	2,863	4,787	1,923	2,863	7,180	40%
Employee Incentives: Employee Incentives	-	-	-	-	-	-	-	7,874	-
Total Labor Costs	7,269	15,941	8,672	76,746	125,776	49,029	76,746	196,146	39%
Employee T&E: Tips & Misc. Travel	-	-	-	-	-	-	-	700	-
Employee T&E: Training, Conferences, Meetings	-	250	250	-	750	750	-	5,000	-
Employee T&E: Customer Relations	-	-	-	-	400	400	-	650	-
61000: Employee T&E	-	250	250	-	1,150	1,150	-	6,350	-
Office Expenses: Telephone	-	108	108	-	867	867	-	1,300	-
67000: Office Expenses	-	108	108	-	867	867	-	1,300	-
Contracted Services: Website Maintenance	-	-	-	1,300	-	(1,300)	1,300	-	-
Contracted Services: Software & Licenses	-	-	-	1,768	-	(1,768)	1,768	-	-
Contracted Services: Website fees	-	-	-	650	-	(650)	650	-	-
69000: Contracted Services	-	-	-	3,718	-	(3,718)	3,718	-	-
Advertising & Marketing: Advertising & Marketing	939	-	(939)	3,327	-	(3,327)	3,327	-	-
Advertising & Marketing: Photography	-	-	-	100	-	(100)	100	-	-
Advertising & Marketing: Advertising	133	517	384	796	4,133	3,338	796	6,200	13%
Advertising & Marketing: Website fees	-	650	650	1,950	5,200	3,250	1,950	7,800	25%
Advertising & Marketing: Subscriptions	-	-	-	120	-	(120)	120	-	-
70000: Advertising & Marketing	1,073	1,167	94	6,293	9,333	3,041	6,293	14,000	45%
Other G&A: Printing	-	125	125	90	1,000	910	90	1,500	6%
Other G&A: Customer Relations	-	100	100	-	550	550	-	650	-
Other G&A: Subscriptions	100	-	(100)	100	-	(100)	100	-	-
Other G&A: Dues and Subscriptions	99	590	491	1,359	4,400	3,041	1,359	6,600	21%
72000: Other G&A	199	775	576	1,549	5,950	4,401	1,549	8,750	18%
Total Non Labor Costs	1,272	2,300	1,028	11,560	17,300	5,740	11,560	30,400	38%
Total Operating Expenses	8,540	18,241	9,701	88,307	143,076	54,769	88,307	226,546	39%

**CROSS INSURANCE ARENA
AR & AP AGING**

ACCOUNTS RECEIVABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED RECEIVABLES:</u>		
CURRENT	78,680.02	37.7%
OVER 30 DAYS	20,253.69	9.7%
OVER 60 DAYS	1,598.34	0.8%
OVER 90 DAYS*	6,303.37	3.0%
OVER 120 DAYS*	102,015.43	48.8%
TOTAL:	<u>208,850.85</u>	<u>100.0%</u>

<u>CUSTOMER</u>	<u>OVER 120DAYS</u>	<u>AMOUNT</u>	<u>COMMENT</u>
Aroma Joes - 2024-25		17,000.00	Sponsorship - Expect
Bath Savings 2024-25		20,000.00	Sponsorship - Expect to collect
Chik Fil A 2024-25		7,500.00	Sponsorship - Expect to collect
Cape Elizabeth Athletics	Feb Ice Rentals	2,032.00	Sponsorship - Expect to collect
Definitive Brewery		12,676.50	Sponsorship +Production - Doubtful to collect
Floor Decor		7,806.89	Sponsorship - Doubtful to collect
Hannaford		10,000.00	Sponsorship - Expect to collect
Martins Point		7,500.00	Sponsorship - Expect to collect
Nappi Distributors		10,000.00	Sponsorship - Expect to collect
Rinck Advertising		7,500.00	Sponsorship - Doubtful to collect
		-	
		<u>102,015.43</u>	

ACCOUNTS PAYABLE

	<u>AMOUNT</u>	<u>%</u>
<u>AGED PAYABLES:</u>		
CURRENT	337,399	100.0%
OVER 60 DAYS	-	0.0%
OVER 90 DAYS	-	0.0%
OVER 120 DAYS	-	0.0%
TOTAL:	<u>337,399</u>	<u>100.0%</u>